

Agenda for the Regular Board of Directors Meeting

Held Virtually on January 7, 2025

1. Standing Items (25 mins)

- a. Call to Order and Welcome
- b. Written Acknowledgement of Unceded Ramaytush Ohlone Land
 - i. *We at San Francisco Pride acknowledge that we are meeting on the unceded ancestral homeland of the Ramaytush Ohlone peoples, the original inhabitants of the San Francisco Peninsula.*
- c. Reminder: [Meetings Guidelines and Protocols](#)
- d. Reading and Approval of Minutes. Click XXXX to view the minutes
- e. Appointment of Timekeeper, Stack monitor, and Vibe Monitor
- f. Committee Updates
 - i. Budget & Finance (5min)
 - 1. Click [here](#) to view report
 - ii. Community Affairs (5min)
 - iii. Development (5min)
 - iv. Long Range Planning (5min)
- g. Agency Updates from Executive Director (8 mins)

2. Consent Calendar

- a. None

3. Unfinished Business (10 mins)

- a. XXX

3. New Business (40 mins)

- a. Xcom Elections
 - i. Treasurer
 - ii. Secretary
- b. Grand Marshals
 - i. Discuss prohibition on a GM candidate also being employed by an organization that is nominated to be an organizational GM
 - ii. Other updates

4. Announcements (10 mins)

5. Public Comment (10 mins)

6. In-Memoriam

7. Adjournment:

Closed Session to Follow

- Ongoing: 2026 Operations/Staffing Strategy

20260107-sfpride-0001

Agenda for the Regular Board of Directors Meeting

Held Virtually on December 3, 2025

1. Standing Items (30 mins)

- a. Call to Order and Welcome: 7:05PM
- b. **In attendance:** Jack, Maceo, Michelle, Joshua, Sam, Jupiter, Ronnie, Chris, and Suzanne
- b. Written Acknowledgement of Unceded Ramaytush Ohlone Land
 - i. *We at San Francisco Pride acknowledge that we are meeting on the unceded ancestral homeland of the Ramaytush Ohlone peoples, the original inhabitants of the San Francisco Peninsula.*
- c. Reminder: [Meetings Guidelines and Protocols](#)
- d. Reading and Approval of November Minutes. Click [HERE](#) to view the minutes
- e. Appointment of Timekeeper, Stack monitor, and Vibe Monitor
 - **Timekeeper:** Chris
 - **Stack Monitor:** Maceo
 - **Vibe Monitor:** Sam
- f. Committee Updates
 - i. Budget & Finance (5min)
 - No big update. Trying to find a time for the committee to meet.
 - Jack may need to step down because a contractor cannot be treasurer. Jack is open to training someone to take over as treasurer.
 - Chris asks about the budget vs. actual report not being included in the budget packet. It is expected to be included in the packet soon.
 - ii. Community Affairs (5min)
 - We need to find a date to meet.
 - The most pressing issue is the membership plan; reviewing a new membership plan.
 - *What is the best day to meet? Can January 8th work?* **January 8th from 7 - 8PM selected as the first CAC meeting.**
 - iii. Development (5min)
 - Met mid-November; meeting minutes [HERE](#).
 - Goals focused on HRC summit; role for board members on the committee; golf tournament; gift-get model; different ways to approach fundraising money.
 - Development is meeting with staff every Monday. Michelle will be chair of the committee.
 - iv. Long Range Planning (5min)

- Scheduled to meet on December 17th.

g. Agency Updates from Executive Director (8 mins)

- Staffing plan has been presented to the personnel committee. Early January hiring date.
- Someone from Bicycle is meeting with Chris next week. Notice was received from the city about reimbursements; improved cash flow expected.
- Give Out Tuesday 2025 was successful. Gayle supported Suzanne in creating social media narrative.
- Indivisible SF has confirmed direct action with SF Pride on Pride Saturday; No Kings is considering making a national activation.
- Cannabis activation **may be** happening for Pride weekend.
- **Events & Meetings:** Academy Award presentation by Joshua to Suzanne. Meeting with Berkeley parents of trans youth. Sat in a meeting with deputy attorney general with former SF Pride Board Member, Dr. Nass.
- Communications + negotiations with vendors has gone well.

2. Consent Calendar

- a. None

3. Unfinished Business (10 mins)

- a. XXX

3. New Business (40 mins)

- a. Threads Of Pride (approve concept)

- *How can we keep it affordable? How can it not be such a heavy lift for staff?* Suzanne proposes that we handoff event to Antonion; his vision is to do the fashion show at GLIDE. Suzanne believes it could have more impact at GLIDE—and it would be affordable as well.
- Michelle asks about planning; the vision; and who benefits.
- Joshua mentions the management attributes of Antonion; pragmatic, fiscally responsible, etc.
- Jupiter shares from the first fashion show. Jack mentions experience from the first fashion show + ensuring that we follow suit according to the capacity of our budget. Suzanne believes there is a niche development opportunity with certain funders, especially with granting Suzanne exposure opportunities to advocate for the organization.
- Chris shares a counter perspective. Organizations should focus on grants, stages, parade.
- Maceo mentions that one of the goals was also to fundraise to accomplish goals that Chris mentioned.
- Michelle mentions the importance of being pragmatic about approach.
- Suzanne will move forward with business plan + acquiring assessment for planning.

- a. Heritage Of Pride Award Nominations (**3rd item**)
 - Chris shared the Heritage of Pride criteria. January begins the discussion for selection. February will be the vote for selection.
 - Marsha mentions a list of former recommendations. Her and Chris will send the list once it has been cleaned up a bit.
 - b. Grand Marshal Nominations/Timeline (**4th item**)
 - Process & criteria for grand marshals. No action item for now.
 - c. Parade & Exhibitor pricing structure (**5th item**)
 - Suzanne shared financial review from previous years.
 - d. Key Art presentation (**PRIORITIZED - 2nd Item**)
 - **Greg presentation:**  SFPRIDE_2026_BrandGuide_TEST.pdf
 - 5 more minutes added. Discussion ensued.
4. Announcements (10 mins)
 - a. HRC Dinner
 - b. SF Street Fair Coalition
 5. Public Comment (10 mins)
 6. In-Memoriam
 - a. Alice Wong
 7. Adjournment: 8:39PM

Closed Session to Follow

- Staff/personnel wrap up reporting
- Ongoing: 2026 Operations/Staffing Strategy
- IndivisibleSF

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of December 31, 2025

	Dec 31, 25
ASSETS	
Current Assets	
Checking/Savings	
0101 · Wells Fargo Bank Checking	
0101A · Restricted Funds	
0101AGR · Howard Grayson LGBT	1,228.21
0101API · Pink Triangle	35,627.12
0101ASO · Soul of Pride	5,551.79
Total 0101A · Restricted Funds	42,407.12
0101 · Wells Fargo Bank Checking - Unrestricted Funds	34,380.52
Total 0101 · Wells Fargo Bank Checking	76,787.64
0102 · WellsFargo MarketRate (Reserve)	109,004.87
0104 · WellsFargo Bank Savings	1,560.87
0106 · Fresno First	87.72
0107 · BMO	
0107C · BMO-Checking	236.70
0107S · BMO-Savings	25,499.78
Total 0107 · BMO	25,736.48
0113 · Petty Cash Account	55.23
Total Checking/Savings	213,232.81
Accounts Receivable	
0115 · Accounts Receivable (General)	201,000.00
0118 · Sponsorship Receivables Long Te	171,135.00
Total Accounts Receivable	372,135.00
Total Current Assets	585,367.81
Fixed Assets	
0140 · FURNITURE & EQUIPMENT	
0140a · Furniture & Equipment	4,999.51
0141 · Accumulated Depreciation	-4,999.51
Total 0140 · FURNITURE & EQUIPMENT	0.00
Total Fixed Assets	0.00
Other Assets	
0189 · TRADEMARKS	
0189A · Trademarks	60,610.96
0189B · Accumulated Amortization	-59,060.96
Total 0189 · TRADEMARKS	1,550.00
0195 · Other Deposits	37,442.23
0197 · Right of Use Assets	222,826.00
Total Other Assets	261,818.23
TOTAL ASSETS	847,186.04
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
0210 · Accounts Payable	293,225.37

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of December 31, 2025

	Dec 31, 25
Total Accounts Payable	293,225.37
Other Current Liabilities	
0213 · Deferred revenue	205,000.00
0250L · Payroll Taxes Due Payable	9,710.02
0255L · Vacation Time Account Payable	40,500.78
23000 · Lease Liabilities-Current	71,103.00
Total Other Current Liabilities	326,313.80
Total Current Liabilities	619,539.17
Long Term Liabilities	
0280 · Lease Liabilities-Long-term	158,034.00
Total Long Term Liabilities	158,034.00
Total Liabilities	777,573.17
Equity	
3000 · Opening Bal Equity	-38,457.00
3100 · Temp Restricted Net Assets (TRN	289,690.00
3800.1 · NetAssetsReleased, UnRestrict	1,453,041.00
3800.4 · NetAssetsReleased, TempRestrict	-1,453,041.00
3900 · Retained Earnings	-126,009.57
Net Income	-55,610.56
Total Equity	69,612.87
TOTAL LIABILITIES & EQUITY	847,186.04

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Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October through December 2025

	Oct - Dec 25	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
0402 · Membership Income	360.00	2,500.00	-2,140.00	14.4%
0409 · Vendor Income				
0410 · Vendor/Booth Fees Income				
0410F · Pride-Vendor Income-Food	0.00	85,000.00	-85,000.00	0.0%
0410P · Pride-Vendor Income-Other	0.00	120,000.00	-120,000.00	0.0%
Total 0410 · Vendor/Booth Fees Income	0.00	205,000.00	-205,000.00	0.0%
Total 0409 · Vendor Income	0.00	205,000.00	-205,000.00	0.0%
0411 · Parade Fee Income				
0411FM · Pride-Float/March Income	7,000.00	210,000.00	-203,000.00	3.3%
0411W · DykesOnBikes (WMC)	0.00	3,500.00	-3,500.00	0.0%
Total 0411 · Parade Fee Income	7,000.00	213,500.00	-206,500.00	3.3%
0412 · Beverage Sales				
0412P · Pride - Beverage sales	0.00	400,000.00	-400,000.00	0.0%
Total 0412 · Beverage Sales	0.00	400,000.00	-400,000.00	0.0%
0414 · Donations (Individual) Income	17,234.63	168,500.00	-151,265.37	10.2%
0416 · Barrel Donations Income				
0416E · Electronic Gate Donations	0.00	10,000.00	-10,000.00	0.0%
0416P · Pride - Barrel Donations	0.00	25,000.00	-25,000.00	0.0%
Total 0416 · Barrel Donations Income	0.00	35,000.00	-35,000.00	0.0%
0417 · Corporate Sponsorship Income	185,000.00	2,155,000.00	-1,970,000.00	8.6%
0421 · Interest Income	3.08			
0424 · Other Income				
0424O · Official Events Calendar List	0.00	5,000.00	-5,000.00	0.0%
0424PP · Pride Pass	0.00	20,000.00	-20,000.00	0.0%
0424PT · Pink Triangle	2,500.00			
0424VIP · VIP Tickets	0.00	50,000.00	-50,000.00	0.0%
Total 0424 · Other Income	2,500.00	75,000.00	-72,500.00	3.3%
0430 · Grants For the Arts				
0430A · Pride - Grants for the Arts	0.00	449,000.00	-449,000.00	0.0%
Total 0430 · Grants For the Arts	0.00	449,000.00	-449,000.00	0.0%
0435 · Other Grants Income	5,000.00			
0440 · Grandstand Ticket Sales	0.00	22,500.00	-22,500.00	0.0%
0441 · Other Ticket Sales	14,608.52	20,000.00	-5,391.48	73.0%
0450 · Merchandise Sales	0.00	10,000.00	-10,000.00	0.0%
0490 · Fundraising - General	5,465.86	405,000.00	-399,534.14	1.3%
Total Income	237,172.09	4,161,000.00	-3,923,827.91	5.7%

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Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October through December 2025

	Oct - Dec 25	Budget	\$ Over Budget	% of Budget
Cost of Goods Sold				
0510 · Beverage Purchases				
0510B · Beverage Purchases	0.00	80,000.00	-80,000.00	0.0%
Total 0510 · Beverage Purchases	0.00	80,000.00	-80,000.00	0.0%
0512 · Beverage Ice Expense	0.00	15,000.00	-15,000.00	0.0%
0520 · Merchandise Purchases	0.00	10,000.00	-10,000.00	0.0%
Total COGS	0.00	105,000.00	-105,000.00	0.0%
Gross Profit	237,172.09	4,056,000.00	-3,818,827.91	5.8%
Expense				
0600 · Advertising (Administrative)	11.99			
0602 · Bank Fees	3,303.74	25,000.00	-21,696.26	13.2%
0603 · Utilities and Maintenance				
0603C · Cleaning & General Maintenance	1,288.17	5,000.00	-3,711.83	25.8%
0603U · Utilities	425.57	2,000.00	-1,574.43	21.3%
Total 0603 · Utilities and Maintenance	1,713.74	7,000.00	-5,286.26	24.5%
0606 · Insurance Expense	4,417.98	183,000.00	-178,582.02	2.4%
0608 · Copying/Printing Expense	0.00	5,000.00	-5,000.00	0.0%
0609 · Office Supplies Expense	0.00	5,000.00	-5,000.00	0.0%
0610 · Accounting/Auditing Expense	25,964.70	87,000.00	-61,035.30	29.8%
0612 · Other Supplies	4,265.21	66,000.00	-61,734.79	6.5%
0613 · Employee Benefits Expense				
0613L · Life Insurance Benefit	0.00	1,500.00	-1,500.00	0.0%
0613M · Medical/Dental Benefits	12,339.39	75,000.00	-62,660.61	16.5%
0613R · Retirement contributions	0.00	20,800.00	-20,800.00	0.0%
Total 0613 · Employee Benefits Expense	12,339.39	97,300.00	-84,960.61	12.7%
0614 · Equipment Rental Expense	449.70	372,500.00	-372,050.30	0.1%
0615 · Rent (Office) Expense	18,034.48	78,000.00	-59,965.52	23.1%
0616 · Rent (Non-Office Space) Exp.	7,891.00	95,000.00	-87,109.00	8.3%
0617 · Clean-Up Costs (Event)	0.00	145,000.00	-145,000.00	0.0%
0618 · Equipment Repair & Maintenance	171.41	2,500.00	-2,328.59	6.9%
0619 · Contracted Services	30,339.88	757,000.00	-726,660.12	4.0%
0620 · Contractors	10,785.00	201,000.00	-190,215.00	5.4%
0621 · ASL Interpreter/ADA Compliance	0.00	35,000.00	-35,000.00	0.0%
0622 · Payroll Taxes	5,393.31	38,000.00	-32,606.69	14.2%
0623 · Travel Expense	6,029.70	23,500.00	-17,470.30	25.7%
0624 · Entertainer/Speaker Expense				
0624M · Main Stage	0.00	58,000.00	-58,000.00	0.0%
0624S · Community Stages and Venues	0.00	25,000.00	-25,000.00	0.0%
0624T · Other Venues	0.00	7,500.00	-7,500.00	0.0%
Total 0624 · Entertainer/Speaker Expense	0.00	90,500.00	-90,500.00	0.0%
0625 · Telephone Expense	138.19	900.00	-761.81	15.4%
0626 · Payroll Expense				
0626A · Payroll expense	70,499.96	416,000.00	-345,500.04	16.9%
Total 0626 · Payroll Expense	70,499.96	416,000.00	-345,500.04	16.9%
0627 · Permit Costs	0.00	82,950.00	-82,950.00	0.0%

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Accrual Basis

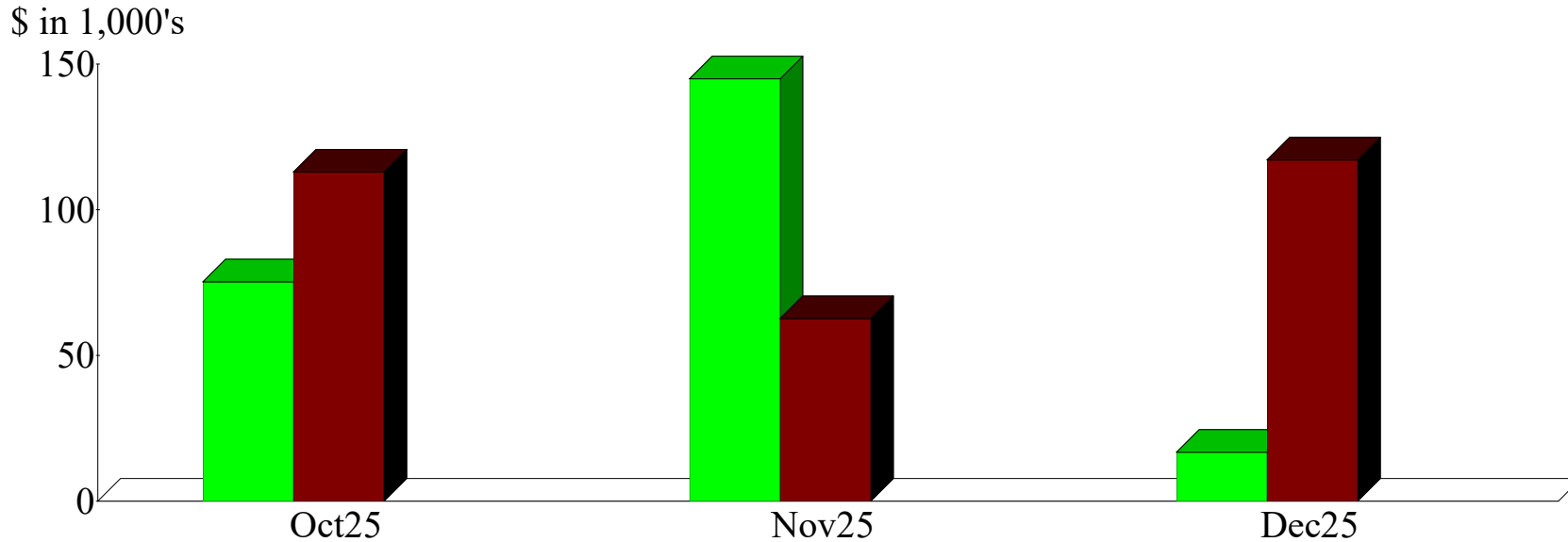
SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October through December 2025

	Oct - Dec 25	Budget	\$ Over Budget	% of Budget
0628 · Community Partners Grants				
0628B · Grants from Board	2,431.74	25,000.00	-22,568.26	9.7%
0628P · Grants to Partners	6,283.27	165,000.00	-158,716.73	3.8%
0628W · Grants to Dykes on Bikes	0.00	3,500.00	-3,500.00	0.0%
Total 0628 · Community Partners Grants	8,715.01	193,500.00	-184,784.99	4.5%
0629 · Educational Development Exp.	0.00	32,000.00	-32,000.00	0.0%
0630 · Food Expense	4,525.87	87,500.00	-82,974.13	5.2%
0631 · Media/PR Expense	0.00	35,000.00	-35,000.00	0.0%
0632 · Volunteer/Staff Recognition Exp	582.50	5,000.00	-4,417.50	11.7%
0633 · Security Costs	0.00	284,809.30	-284,809.30	0.0%
0635 · Legal Expense	420.00	60,000.00	-59,580.00	0.7%
0636 · Branded Apparel Expense	2,501.98	10,000.00	-7,498.02	25.0%
0640 · Sales Tax Expense/Other Taxes	0.00	40,000.00	-40,000.00	0.0%
0641 · Radio Rental Expense	0.00	13,000.00	-13,000.00	0.0%
0642 · Toilet Rental Expense	0.00	45,000.00	-45,000.00	0.0%
0643 · Fencing Rental Expense	0.00	60,000.00	-60,000.00	0.0%
0644 · Sound Expenses				
0644S · Sound Expense	0.00	100,000.00	-100,000.00	0.0%
0644V · Video Expense	0.00	50,000.00	-50,000.00	0.0%
Total 0644 · Sound Expenses	0.00	150,000.00	-150,000.00	0.0%
0645 · Signage Expense	0.00	51,500.00	-51,500.00	0.0%
0655 · Data Management Expense	8,891.77	50,000.00	-41,108.23	17.8%
0660 · Fundraising Expense	47,993.79			
0665 · Education and Outreach	6,773.16			
0696 · Lodging/Hotel Expense	2,629.19	17,500.00	-14,870.81	15.0%
0697 · Lost equipment & damages	0.00	10,000.00	-10,000.00	0.0%
6800 · Fiscal Sponsee Expenses				
6800.19 · Contracted Services	8,000.00			
Total 6800 · Fiscal Sponsee Expenses	8,000.00			
Total Expense	292,782.65	3,957,959.30	-3,665,176.65	7.4%
Net Ordinary Income	-55,610.56	98,040.70	-153,651.26	-56.7%
Net Income	-55,610.56	98,040.70	-153,651.26	-56.7%

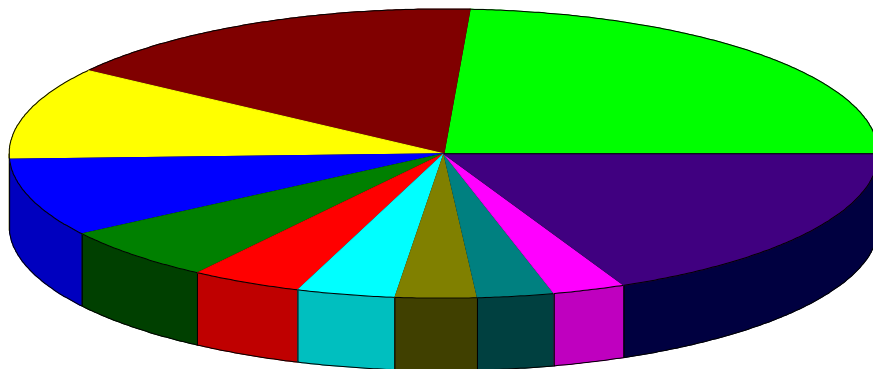
SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Statement of Cash Flows
December 2025

	Dec 25
OPERATING ACTIVITIES	
Net Income	-100,289.69
Adjustments to reconcile Net Income to net cash provided by operations:	
0115 · Accounts Receivable (General)	45,000.00
0210 · Accounts Payable	11,986.12
0250L · Payroll Taxes Due Payable	2,106.70
Net cash provided by Operating Activities	-41,196.87
Net cash increase for period	-41,196.87
Cash at beginning of period	254,429.68
Cash at end of period	213,232.81

Income and Expense by Month October through December 2025



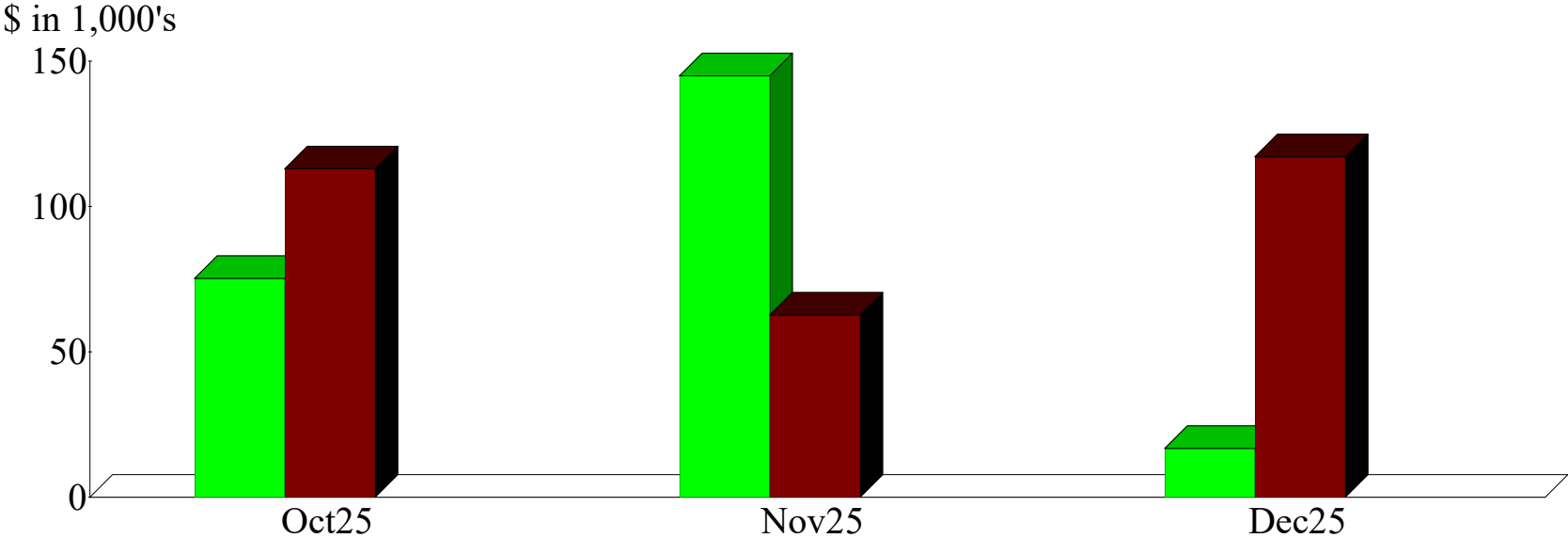
Expense Summary October through December 2025



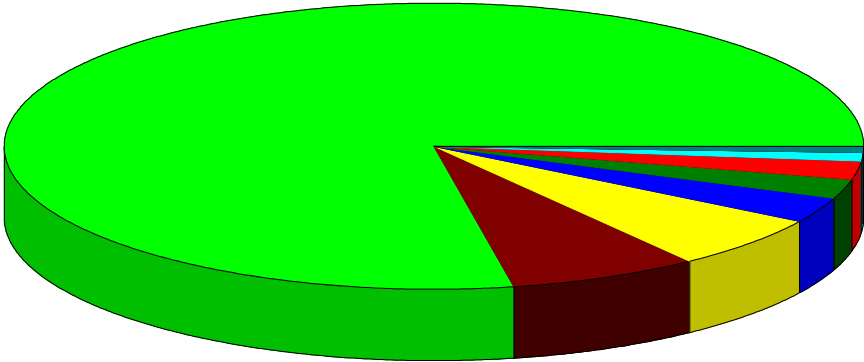
0626 · Payroll Expense	24.08%
0660 · Fundraising Expense	16.39
0619 · Contracted Services	10.36
0610 · Accounting/Auditing Expense	8.87
0615 · Rent (Office) Expense	6.16
0613 · Employee Benefits Expense	4.21
0620 · Contractors	3.68
0655 · Data Management Expense	3.04
0628 · Community Partners Grants	2.98
6800 · Fiscal Sponsee Expenses	2.73
Other	17.49
Total	\$292,782.65

By Account

Income and Expense by Month
October through December 2025



Income Summary
October through December 2025



0417 · Corporate Sponsorship Income	78.00%
0414 · Donations (Individual) Income	7.27
0441 · Other Ticket Sales	6.16
0411 · Parade Fee Income	2.95
0490 · Fundraising - General	2.30
0435 · Other Grants Income	2.11
0424 · Other Income	1.05
0402 · Membership Income	0.15
0421 · Interest Income	0.01
Total	\$237,172.09

By Account

Profit & Loss

October through December 2025

	Oct 25	Nov 25	Dec 25	TOTAL
Ordinary Income/Expense				
Income				
0402 · Membership Income	60.00	225.00	75.00	360.00
0411 · Parade Fee Income				
0411FM · Pride-Float/March Income	0.00	7,000.00	0.00	7,000.00
Total 0411 · Parade Fee Income	0.00	7,000.00	0.00	7,000.00
0414 · Donations (Individual) Income	1,500.00	299.87	15,434.76	17,234.63
0417 · Corporate Sponsorship Income	50,000.00	135,000.00	0.00	185,000.00
0421 · Interest Income	1.23	0.90	0.95	3.08
0424 · Other Income				
0424PT · Pink Triangle	0.00	2,500.00	0.00	2,500.00
Total 0424 · Other Income	0.00	2,500.00	0.00	2,500.00
0435 · Other Grants Income	5,000.00	0.00	0.00	5,000.00
0441 · Other Ticket Sales	13,260.00	0.00	1,348.52	14,608.52
0490 · Fundraising - General	5,465.86	0.00	0.00	5,465.86
Total Income	75,287.09	145,025.77	16,859.23	237,172.09
Gross Profit	75,287.09	145,025.77	16,859.23	237,172.09
Expense				
0600 · Advertising (Administrative)	0.00	0.00	11.99	11.99
0602 · Bank Fees	803.46	690.58	1,809.70	3,303.74
0603 · Utilities and Maintenance				
0603C · Cleaning & General Maintenance	420.97	433.60	433.60	1,288.17
0603U · Utilities	425.57	0.00	0.00	425.57
Total 0603 · Utilities and Maintenance	846.54	433.60	433.60	1,713.74
0606 · Insurance Expense	3,785.92	632.06	0.00	4,417.98
0610 · Accounting/Auditing Expense	10,942.20	10,822.50	4,200.00	25,964.70
0612 · Other Supplies	3,854.26	352.95	58.00	4,265.21
0613 · Employee Benefits Expense				
0613M · Medical/Dental Benefits	4,113.13	0.00	8,226.26	12,339.39
Total 0613 · Employee Benefits Expense	4,113.13	0.00	8,226.26	12,339.39
0614 · Equipment Rental Expense	149.90	149.90	149.90	449.70
0615 · Rent (Office) Expense	5,893.62	6,070.43	6,070.43	18,034.48
0616 · Rent (Non-Office Space) Exp.	5,391.00	2,500.00	0.00	7,891.00
0618 · Equipment Repair & Maintenance	171.41	0.00	0.00	171.41
0619 · Contracted Services	18,833.34	7,666.67	3,839.87	30,339.88
0620 · Contractors	3,000.00	0.00	7,785.00	10,785.00
0622 · Payroll Taxes	1,785.02	1,785.02	1,823.27	5,393.31
0623 · Travel Expense	1,985.09	2,714.75	1,329.86	6,029.70
0625 · Telephone Expense	45.97	46.07	46.15	138.19
0626 · Payroll Expense				
0626A · Payroll expense	23,333.32	23,333.32	23,833.32	70,499.96
Total 0626 · Payroll Expense	23,333.32	23,333.32	23,833.32	70,499.96
0628 · Community Partners Grants				
0628B · Grants from Board	2,152.74	279.00	0.00	2,431.74
0628P · Grants to Partners	0.00	0.00	6,283.27	6,283.27
Total 0628 · Community Partners Grants	2,152.74	279.00	6,283.27	8,715.01
0630 · Food Expense	1,548.24	938.76	2,038.87	4,525.87
0632 · Volunteer/Staff Recognition Exp	582.50	0.00	0.00	582.50
0635 · Legal Expense	420.00	0.00	0.00	420.00
0636 · Branded Apparel Expense	2,501.98	0.00	0.00	2,501.98
0655 · Data Management Expense	3,052.35	3,018.46	2,820.96	8,891.77
0660 · Fundraising Expense	9,807.66	1,200.01	36,986.12	47,993.79
0665 · Education and Outreach	0.00	0.00	6,773.16	6,773.16
0696 · Lodging/Hotel Expense	0.00	0.00	2,629.19	2,629.19
6800 · Fiscal Sponsee Expenses				
6800.19 · Contracted Services	8,000.00	0.00	0.00	8,000.00
Total 6800 · Fiscal Sponsee Expenses	8,000.00	0.00	0.00	8,000.00
Total Expense	112,999.65	62,634.08	117,148.92	292,782.65
Net Ordinary Income	-37,712.56	82,391.69	-100,289.69	-55,610.56
Net Income	-37,712.56	82,391.69	-100,289.69	-55,610.56