Agenda for the Regular Board of Directors Meeting Held Virtually on December 3, 2025

- 1. Standing Items (25 mins)
 - a. Call to Order and Welcome
 - b. Written Acknowledgement of Unceded Ramaytush Ohlone Land
 - i. We at San Francisco Pride acknowledge that we are meeting on the unceded ancestral homeland of the Ramaytush Ohlone peoples, the original inhabitants of the San Francisco Peninsula.
 - c. Reminder: Meetings Guidelines and Protocols
 - d. Reading and Approval of Minutes. Click XXXX to view the minutes
 - e. Appointment of Timekeeper, Stack monitor, and Vibe Monitor
 - f. Committee Updates
 - i. Budget & Finance (5min)
 - ii. Community Affairs (5min)
 - iii. Development (5min)
 - iv. Long Range Planning (5min)
 - g. Agency Updates from Executive Director (8 mins)
- 2. Consent Calendar
 - a. None
- 3. Unfinished Business (10 mins)
 - a. XXX
- 3. New Business (40 mins)
 - a. Threads Of Pride (approve concept)
 - a. Heritage Of Pride Award Nominations
 - b. Grand Marshal Nominations/Timeline
 - c. Parade & Exhibitor pricing structure
- 4. Announcements (10 mins)

a.

- 5. Public Comment (10 mins)
- 6. In-Memoriam

a.

7. Adjournment:

Closed Session to Follow

Staff/personnel wrap up reporting

- Ongoing: 2026 Operations/Staffing Strategy
- IndivisibleSF

Agenda for the Regular Board of Directors Meeting Held Virtually on November 5, 2025

1. Standing Items (25 mins)

- a. Call to Order and Welcome 7:05pm
 - i. In Attendance: Joshua, Suzanne, Jack, Maceo, Chris, Michelle, Greg, Jupiter (late)
- b. Written Acknowledgement of Unceded Ramaytush Ohlone Land
 - i. We at San Francisco Pride acknowledge that we are meeting on the unceded ancestral homeland of the Ramaytush Ohlone peoples, the original inhabitants of the San Francisco Peninsula.
- c. Reminder: <u>Meetings Guidelines and Protocols</u>
- d. Reading and Approval of Minutes. Click here to view the minutes
- e. Appointment of Timekeeper, Stack monitor, and Vibe Monitor

- **Timekeeper**: Jack

Stack monitor: Michelle

- **Vibe monitor:** Maceo

- f. Agency Updates from Executive Director (8 mins)
 - The board will resume in-person meetings starting in February 2026.
 - Cut down expenses-thank you Chris! We have enough cash on hand to get through September
 - Staff did a lot this past month, such as onboarding 2 new board members, finished audits, finalized contracts with Bicycle, Gayle, and others. Golf tournaments. Weekly meetings with the Board President. Volunteered at Castro Street Fair. GLBT Historical Society Gala. Parivar office opening. Had lunch with Rafael Mandelman. Castro Live Camera launch. Castro Country Club ball. And much more...
 - Community Award from The Academy.
 - Vision: Other prides across the country and around the world are being cancelled and/or do not have the means to host the event. SF Pride cannot forget the importance it bears to the world. We need to call everyone across the country to attend San Francisco on Pride Sunday 2026. We need to invest in loving truth-telling as a framework of approach. Suzanne needs more from board members.

g. Budget & Finance Committee Update (5 mins)

- The budget is in great shape for it to be approved by the board tonight.
- 2. Consent Agenda
 - a. none
- 3. Unfinished Business (10 mins)

a. Budget Approval

- Jack has to recuse from the vote since they are a contractor. Therefore, vote will not be taking
 place tonight since quorum is not achieved. Vote shall be postponed until there is quorum, so
 discussion is also postponed.
- Discussion on procedure since quorum falls below threshold...
- Chris resorted to bylaws for clarification. Vote can be conducted via email to ensure quorum.
- Maceo suggests abstention as opposed to recusal in order to meet quorum requirements.
- Michelle suggests following through with the vote since 5 board members are present, regardless if one recuses themselves.
- Jack explains the narrative approach to the new budget; referring to Jim practices, processes, etc. Finances are still in the black, but not as we previously thought. Further elaboration on budget narrative: companion sheet for multiple items explaining why there is a difference from last year's.
- More time allotted (5 minutes)
- More time allotted (5 minutes)
- Jack discusses budget narrative companion tables. He identifies notable items to be aware of. Overall, FY2026 budget is tied to actuals for FY2025, which is a substantial change from FY2025's presentation last year. A significant item for FY2026's is Gayle Robert's \$80,000 contract.
- More time allotted (5 minutes)
- More time allotted (2 minutes)
- B. Jack recuses for board vote...

C. BUDGET APPROVED!

3. New Business (40 mins)

- a. 2025/2026 Board meeting schedule (Chris) (priority)
 - Chris present monthly board meetings + quarterly membership meetings & socials
 - Board consensus for approval? Yes
- b. Community Affairs kick off meeting date (Josh)
- c. 2026 Conference schedule & attendance (Chris) (priority)
 - Who gets to go? 1 member for X com + 1 regular board member
 - Michelle and Joshua for USAP; Maceo and Jack for Creating Change in Milwaukee
- d. Heritage Of Pride Award Nominations (tabling)
- e. Grand Marshal Nominations/Timeline
- f. 2026 Theme (priority)

- Suzanne wants the board to play a big game: as universal as possible.
- Membership have given ideas, board can run with it.
- Board suggestions: Pride In Action, Resistance In Action, Queer Joy in Action, Resist With Pride
- Consensus to Resistance in Action! YES!!!!! (2026 THEME SELECTED)
- When is the announcement of the theme? We are currently off-book. Chris will put together a timeline for next.
- g. Parade & Exhibitor pricing structure

4. Announcements (5 mins)

- a. Jack: still in the process but currently in talks to host a street fair coalition party?
- b. Suzanne: Alex, Suzanne, and Danielle will be getting an award. Roxie Theater on Saturday.
- c. Jupiter: Joined Scott Wiener congressional campaign
- d. Chris:
- e. Michelle: report back from InterPride BIPOC caucus. Black community wants to break from the BIPOC caucus. Update from the Women's caucus resolution.
- f. Maceo: Next thursday, east bay queer latinx happy hour at 6PM at the golden ratio
- 5. Public Comment (10 mins)

6. In-Memoriam

a. Miss Major didn't just change San Francisco — she changed the world.

Her legacy lives in every fight for trans liberation, especially for Black trans women, incarcerated people, and sex workers. A participant in the Stonewall Riots, founder of the TGI Justice Project, and 2014 SF Pride Grand Marshal, Miss Major led with fierce love and unshakable vision.

She gave our community sanctuary when we had nowhere else to turn — from the frontlines of prison abolition and HIV/AIDS care to creating the House of GG in Arkansas for Southern trans leaders.

b.

7. Adjournment: 9:18PM

Closed Session to Follow

- Staff/personnel wrap up reporting
- Ongoing: 2026 Operations/Staffing Strategy

6:44 PM 12/01/25 Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Balance Sheet

As of November 30, 2025

	7.5 01 11010111501 00, 2020	
		Nov 30, 25
ASSETS		
Current Assets		
Checking/Savings 0101 · Wells Fargo Bank Checking		
0101A · Restricted Funds		
0101AGR · Howard Grayso	on I GRT	1,228.21
0101API · Pink Triangle	iii EGB1	35,627.12
0101ASO · Soul of Pride		5,551.79
Total 0101A · Restricted Funds		42,407.12
0101 · Wells Fargo Bank Check		18,524.25
Total 0101 · Wells Fargo Bank Che	_	60,931.37
0102 · WellsFargo MarketRate (Res	_	109,003.94
0104 · WellsFargo Bank Savings	0.70	1,560.85
0106 · Fresno First		87.72
0107 · BMO		01.12
0107C · BMO-Checking		236.70
0107S · BMO-Savings		25,499.78
Total 0107 · BMO		25,736.48
0113 · Petty Cash Account		55.23
Total Checking/Savings		197,375.59
Accounts Receivable		101,010.00
0115 · Accounts Receivable (Gener	al)	246,000.00
0118 · Sponsorship Receivables Lo	•	171,135.00
Total Accounts Receivable	· ·	417,135.00
Total Current Assets		614,510.59
Fixed Assets		,
0140 · FURNITURE & EQUIPMENT		
0140a Furniture & Equipment		4,999.51
0141 · Accumulated Depreciation		-4,999.51
Total 0140 FURNITURE & EQUIPMENT		0.00
Total Fixed Assets		0.00
Other Assets		
0189 · TRADEMARKS		
0189A · Trademarks		60,610.96
0189B · Accumulated Amortization		-59,060.96
Total 0189 · TRADEMARKS		1,550.00
0195 · Other Deposits		37,442.23
0197 · Right of Use Assets		222,826.00
Total Other Assets		261,818.23
TOTAL ASSETS		876,328.82
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
0210 · Accounts Payable		281,239.25

6:44 PM 12/01/25 Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Balance Sheet

As of November 30, 2025

	Nov 30, 25
Total Accounts Payable	281,239.25
Other Current Liabilities	
0213 · Deferred revenue	205,000.00
0250L · Payroll Taxes Due Payable	7,603.32
0255L · Vacation Time Account Payable	40,500.78
23000 · Lease Liabilities-Current	71,103.00
Total Other Current Liabilities	324,207.10
Total Current Liabilities	605,446.35
Long Term Liabilities	
0280 · Lease Liabilities-Long-term	158,034.00
Total Long Term Liabilities	158,034.00
Total Liabilities	763,480.35
Equity	
3000 · Opening Bal Equity	-38,457.00
3100 · Temp Restricted Net Assets (TRN	289,690.00
3800.1 · NetAssetsReleased, UnRestrict	1,453,041.00
3800.4 · NetAssetsReleased, TempRestrict	-1,453,041.00
3900 · Retained Earnings	-183,063.66
Net Income	44,679.13
Total Equity	112,848.47
TOTAL LIABILITIES & EQUITY	876,328.82

Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Profit & Loss Budget vs. Actual

	Oct - Nov 25	Budget	\$ Over Budget	% of Budget	
Ordinary Income/Expense Income					
0402 · Membership Income 0409 · Vendor Income 0410 · Vendor/Booth Fees Income	285.00	2,500.00	-2,215.00		11.4%
0410F · Pride-Vendor Income-Food 0410P · Pride-Vendor Income-Other	0.00 0.00	85,000.00 120,000.00	-85,000.00 -120,000.00	0.0% 0.0%	
Total 0410 · Vendor/Booth Fees Income	0.00	205,000.00	-205,000.00	0.0%	
Total 0409 · Vendor Income	0.00	205,000.00	-205,000.00		0.0%
0411 · Parade Fee Income 0411FM · Pride-Float/March Income 0411W · DykesOnBikes (WMC)	7,000.00 0.00	210,000.00 3,500.00	-203,000.00 -3,500.00	3.3% 0.0%	
Total 0411 · Parade Fee Income	7,000.00	213,500.00	-206,500.00		3.3%
0412 · Beverage Sales 0412P · Pride - Beverage sales	0.00	400,000.00	-400,000.00	0.0%	
Total 0412 · Beverage Sales 0414 · Donations (Individual) Income	0.00 1,799.87	400,000.00 168,500.00	-400,000.00 -166,700.13		0.0% 1.1%
0416 · Barrel Donations Income 0416E · Electronic Gate Donations 0416P · Pride - Barrel Donations	0.00 0.00	10,000.00 25,000.00	-10,000.00 -25,000.00	0.0% 0.0%	1.170
Total 0416 · Barrel Donations Income	0.00	35,000.00	-35,000.00	0.070	0.0%
0417 · Corporate Sponsorship Income	185,000.00	2,155,000.00	-1,970,000.00		8.6%
0421 · Interest Income 0424 · Other Income	2.13				
0424O · Official Events Calendar List 0424PP · Pride Pass	0.00 0.00	5,000.00 20,000.00	-5,000.00 -20,000.00	0.0% 0.0%	
0424PT · Pink Triangle 0424VIP · VIP Tickets	2,500.00 0.00	50,000.00	-50,000.00	0.0%	
Total 0424 · Other Income	2,500.00	75,000.00	-72,500.00		3.3%
0430 · Grants For the Arts 0430A · Pride - Grants for the Arts	0.00	449,000.00	-449,000.00	0.0%	
Total 0430 · Grants For the Arts	0.00	449,000.00	-449,000.00		0.0%
0435 · Other Grants Income 0440 · Grandstand Ticket Sales 0441 · Other Ticket Sales 0450 · Merchandise Sales	5,000.00 0.00 13,260.00 0.00	22,500.00 20,000.00 10,000.00	-22,500.00 -6,740.00 -10,000.00		0.0% 66.3% 0.0%
0490 · Fundraising - General	5,465.86	405,000.00	-399,534.14		1.3%
Total Income Cost of Goods Sold	220,312.86	4,161,000.00	-3,940,687.14		5.3%
0510 · Beverage Purchases 0510B · Beverage Purchases	0.00	80,000.00	-80,000.00	0.0%	
Total 0510 · Beverage Purchases	0.00	80,000.00	-80,000.00		0.0%
0512 · Beverage Ice Expense 0520 · Merchandise Purchases	0.00 0.00	15,000.00 10,000.00	-15,000.00 -10,000.00		0.0%
Total COGS	0.00	105,000.00	-105,000.00		0.0%
Gross Profit	220,312.86	4,056,000.00	-3,835,687.14		5.4%
Expense 0602 · Bank Fees	1,494.04	25,000.00	-23,505.96		6.0%
0603 · Utilities and Maintenance 0603C · Cleaning & General Maintenance 0603U · Utilities	854.57 425.57	5,000.00 2,000.00	-4,145.43 -1,574.43	17.1% 21.3%	
Total 0603 · Utilities and Maintenance	1,280.14	7,000.00	-5,719.86		18.3%
0606 · Insurance Expense 0608 · Copying/Printing Expense 0609 · Office Supplies Expense 0610 · Accounting/Auditing Expense 0612 · Other Supplies	4,417.98 0.00 0.00 21,764.70 4,207.21	183,000.00 5,000.00 5,000.00 87,000.00 66,000.00	-178,582.02 -5,000.00 -5,000.00 -65,235.30 -61,792.79		2.4% 0.0% 0.0% 25.0% 6.4%
0613 · Employee Benefits Expense 0613L · Life Insurance Benefit 0613M · Medical/Dental Benefits 0613R · Retirement contributions	0.00 4,113.13 0.00	1,500.00 75,000.00 20,800.00	-1,500.00 -70,886.87 -20,800.00	0.0% 5.5% 0.0%	
Total 0613 · Employee Benefits Expense	4,113.13	97,300.00	-93,186.87	0.070	4.2%
0614 · Equipment Rental Expense 0615 · Rent (Office) Expense 0616 · Rent (Non-Office Space) Exp. 0617 · Clean-Up Costs (Event)	299.80 11,964.05 7,891.00	372,500.00 78,000.00 95,000.00	-372,200.20 -66,035.95 -87,109.00		0.1% 15.3% 8.3% 0.0%
0618 · Equipment Repair & Maintenance 0619 · Contracted Services 0620 · Contractors 0621 · ASL Interpreter/ADA Compliance	0.00 171.41 26,500.01 3,000.00 0.00	145,000.00 2,500.00 757,000.00 201,000.00 35,000.00	-145,000.00 -2,328.59 -730,499.99 -198,000.00 -35,000.00		6.9% 3.5% 1.5% 0.0%
0622 · Payroll Taxes 0623 · Travel Expense 0624 · Entertainer/Speaker Expense	3,570.04 4,699.84	38,000.00 23,500.00	-34,429.96 -18,800.16	2.00	9.4% 20.0%
0624M · Main Stage 0624S · Community Stages and Venues 0624T · Other Venues	0.00 0.00 0.00	58,000.00 25,000.00 7,500.00	-58,000.00 -25,000.00 -7,500.00	0.0% 0.0% 0.0%	
Total 0624 · Entertainer/Speaker Expense	0.00	90,500.00	-90,500.00		0.0%
0625 · Telephone Expense 0626 · Payroll Expense 0626A · Payroll expense	92.04	900.00	-807.96 -369,333.36	11.2%	10.2%
Total 0626 · Payroll Expense	46,666.64	416,000.00	-369,333.36		11.2%
0627 · Permit Costs	0.00	82,950.00	-82,950.00		0.0%

Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Profit & Loss Budget vs. Actual

_	Oct - Nov 25	Budget	\$ Over Budget	% of Budget
0628 · Community Partners Grants 0628B · Grants from Board 0628P · Grants to Partners 0628W · Grants to Dykes on Bikes	2,431.74 0.00 0.00	25,000.00 165,000.00 3,500.00	-22,568.26 -165,000.00 -3,500.00	9.7% 0.0% 0.0%
Total 0628 · Community Partners Grants	2,431.74	193,500.00	-191,068.26	1.3%
0629 · Educational Development Exp. 0630 · Food Expense 0631 · Media/PR Expense 0632 · Volunteer/Staff Recognition Exp 0633 · Security Costs 0635 · Legal Expense 0636 · Branded Apparel Expense 0640 · Sales Tax Expense/Other Taxes 0641 · Radio Rental Expense 0642 · Toilet Rental Expense 0643 · Fencing Rental Expense	0.00 2,487.00 0.00 582.50 0.00 420.00 2,501.98 0.00 0.00 0.00	32,000.00 87,500.00 35,000.00 5,000.00 284,809.30 60,000.00 10,000.00 40,000.00 13,000.00 45,000.00 60,000.00	-32,000.00 -85,013.00 -35,000.00 -4,417.50 -284,809.30 -59,580.00 -7,498.02 -40,000.00 -13,000.00 -45,000.00	0.0% 2.8% 0.0% 11.7% 0.0% 25.0% 0.0% 0.0% 0.0%
0644 · Sound Expenses 06445 · Sound Expense 0644V · Video Expense	0.00	100,000.00 50,000.00	-100,000.00 -50,000.00	0.0% 0.0%
Total 0644 - Sound Expenses 0645 - Signage Expense 0655 - Data Management Expense 0660 - Fundraising Expense 0696 - Lodging/Hotel Epnse 0697 - Lost equipment & damages	0.00 0.00 6,070.81 11,007.67 0.00	150,000.00 51,500.00 50,000.00 17,500.00 10,000.00	-150,000.00 -51,500.00 -43,929.19 -17,500.00 -10,000.00	0.0% 0.0% 12.1% 0.0% 0.0%
6800 · Fiscal Sponsee Expenses 6800.19 · Contracted Services	8,000.00			
Total 6800 · Fiscal Sponsee Expenses	8,000.00			
Total Expense	175,633.73	3,957,959.30	-3,782,325.57	4.4%
Ordinary Income	44,679.13	98,040.70	-53,361.57	45.6%
ome	44,679.13	98,040.70	-53,361.57	45.6%

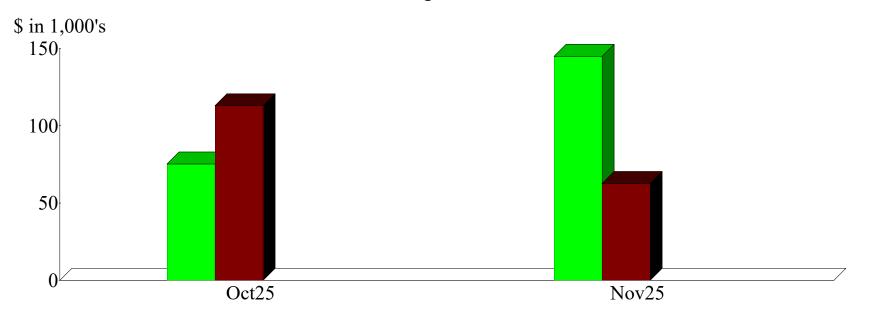
6:40 PM 12/01/25

SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Statement of Cash Flows November 2025

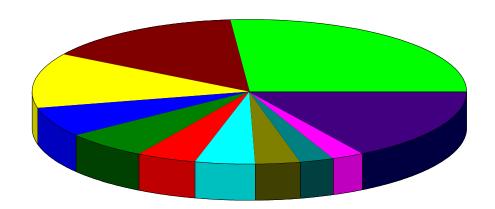
	Nov 25
OPERATING ACTIVITIES	
Net Income	82,391.69
Adjustments to reconcile Net Income	
to net cash provided by operations:	
0115 · Accounts Receivable (General)	25,928.00
0210 · Accounts Payable	-50,000.00
0250L · Payroll Taxes Due Payable	2,024.20
Net cash provided by Operating Activities	60,343.89
Net cash increase for period	60,343.89
Cash at beginning of period	137,031.70
Cash at end of period	197,375.59

Income and Expense by Month October through November 2025





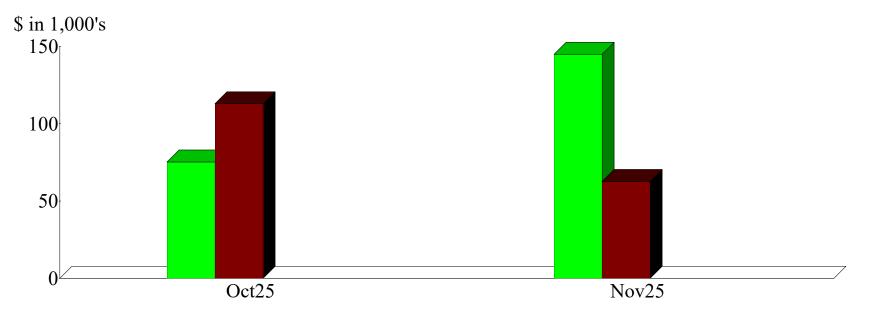
Expense Summary
October through November 2025



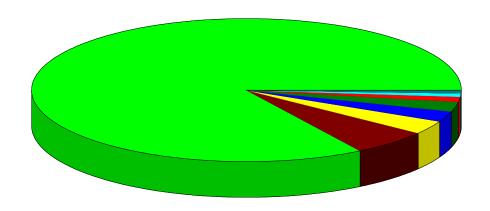
0626 · Payroll Expense	26.57%
■0619 · Contracted Services	15.09
0610 · Accounting/Auditing Expens	se 12.39
0615 · Rent (Office) Expense	6.81
■0660 · Fundraising Expense	6.27
6800 · Fiscal Sponsee Expenses	4.55
0616 · Rent (Non-Office Space) Ex	p. 4.49
■0655 · Data Management Expense	3.46
■0623 · Travel Expense	2.68
0606 · Insurance Expense	2.52
Other	15.17
Total	\$175,633.73

Income and Expense by Month October through November 2025





Income Summary
October through November 2025



0417 · Corporate Sponsorship Incom	e 83.97%
0441 · Other Ticket Sales	6.02
0411 · Parade Fee Income	3.18
0490 · Fundraising - General	2.48
0435 · Other Grants Income	2.27
0424 · Other Income	1.13
0414 · Donations (Individual) Incom	e 0.82
0402 · Membership Income	0.13
0421 · Interest Income	0.01
Total	\$220,312.86

By Account

SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Profit & Loss

	Oct 25	Nov 25	TOTAL
Ordinary Income/Expense			
Income 0402 · Membership Income 0411 · Parade Fee Income	60.00	225.00	285.00
0411FR Pride-Float/March Income	0.00	7,000.00	7,000.00
Total 0411 · Parade Fee Income	0.00	7,000.00	7,000.00
0414 · Donations (Individual) Income 0417 · Corporate Sponsorship Income	1,500.00 50,000.00	299.87 135,000.00	1,799.87 185,000.00
0421 · Interest Income 0424 · Other Income	1.23	0.90	2.13
0424PT · Pink Triangle	0.00	2,500.00	2,500.00
Total 0424 · Other Income	0.00	2,500.00	2,500.00
0435 · Other Grants Income 0441 · Other Ticket Sales 0490 · Fundraising - General	5,000.00 13,260.00 5,465.86	0.00 0.00 0.00	5,000.00 13,260.00 5,465.86
Total Income	75,287.09	145,025.77	220,312.86
Gross Profit	75,287.09	145,025.77	220,312.86
Expense 0602 · Bank Fees 0603 · Utilities and Maintenance	803.46	690.58	1,494.04
0603C Cleaning & General Maintenance 0603U Utilities	420.97 425.57	433.60 0.00	854.57 425.57
Total 0603 · Utilities and Maintenance	846.54	433.60	1,280.14
0606 · Insurance Expense 0610 · Accounting/Auditing Expense 0612 · Other Supplies 0613 · Employee Benefits Expense	3,785.92 10,942.20 3,854.26	632.06 10,822.50 352.95	4,417.98 21,764.70 4,207.21
0613M · Medical/Dental Benefits	4,113.13	0.00	4,113.13
Total 0613 · Employee Benefits Expense	4,113.13	0.00	4,113.13
0614 · Equipment Rental Expense 0615 · Rent (Office) Expense 0616 · Rent (Non-Office Space) Exp. 0618 · Equipment Repair & Maintenance	149.90 5,893.62 5,391.00 171.41	149.90 6,070.43 2,500.00 0.00	299.80 11,964.05 7,891.00 171.41
0619 - Contracted Services 0620 - Contractors 0622 - Payroll Taxes	18,833.34 3,000.00 1,785.02	7,666.67 0.00 1,785.02	26,500.01 3,000.00 3,570.04
0623 · Travel Expense 0625 · Telephone Expense 0626 · Payroll Expense	1,765.02 1,985.09 45.97	2,714.75 46.07	4,699.84 92.04
0626A · Payroll expense	23,333.32	23,333.32	46,666.64
Total 0626 · Payroll Expense	23,333.32	23,333.32	46,666.64
0628 · Community Partners Grants			
0628B · Grants from Board 0628P · Grants to Partners	2,152.74	279.00 0.00	2,431.74 0.00
Total 0628 · Community Partners Grants	2,152.74	279.00	2,431.74
0630 · Food Expense 0632 · Volunteer/Staff Recognition Exp 0635 · Legal Expense	1,548.24 582.50 420.00	938.76 0.00 0.00	2,487.00 582.50 420.00
0636 · Branded Apparel Expense 0655 · Data Management Expense 0660 · Fundraising Expense	2,501.98 3,052.35 9,807.66	0.00 3,018.46 1,200.01	2,501.98 6,070.81 11,007.67

6:41 PM 12/01/25 Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Profit & Loss

	Oct 25	Nov 25	TOTAL
6800 · Fiscal Sponsee Expenses 6800.19 · Contracted Services	8,000.00	0.00	8,000.00
Total 6800 · Fiscal Sponsee Expenses	8,000.00	0.00	8,000.00
Total Expense	112,999.65	62,634.08	175,633.73
Net Ordinary Income	-37,712.56	82,391.69	44,679.13
Net Income	-37,712.56	82,391.69	44,679.13