

Agenda for the Regular Board of Directors Meeting

Held in-person on May 7, 2025

Meetings Guidelines and Protocols: <https://members.sfpride.org/meetings>

1. Standing Items (25 mins)

- a. Call to Order and Welcome
- b. Written Acknowledgement of Unceded Ramaytush Ohlone Land
 - i. *We at San Francisco Pride acknowledge that we are meeting on the unceded ancestral homeland of the Ramaytush Ohlone peoples, the original inhabitants of the San Francisco Peninsula.*
- c. Reading and Approval of Minutes
- d. Agency Updates from Executive Director (8 mins)

2. Unfinished Business (10 mins)

- a. Ken Jones Awards

3. New Business (40 mins)

- a. Disclosure: Parade Waiver Request: Align Surgical (Suzanne)

4. Announcements (5 mins)

- a. Selection of

5. Public Comment (10 mins)

- a.

6. In-Memoriam

- a.

7. Adjournment

- a.

Closed Session to Follow

- Security

Minutes for the Regular Board of Directors Meeting

Held in-person on April 2, 2025

Meetings Guidelines and Protocols: <https://members.sfpride.org/meetings>

1. Standing Items (60 mins)

- a. Call to Order and Welcome: 7:05pm
- b. Acknowledgement of Unceded Ramaytush Ohlone Land
 - i. Jupiter, Ronnie
- c. Roll Call: Maceo, Adell, Jupiter, Josh, Jack, Anjali
 1. Apologies: Dr. Nas & Ronnie
- e. Appointment of Meeting Roles
 - i. Timekeeper, Stack Monitor, Vibe Watch
- f. Reading of the Mission Statement
 - i. Jupiter
- g. Reading of the Financial Protocol
 - i. Chris
- h. Reading of Public Comment Protocol
 - i. Jack
- h. Disclosure of Potential Conflicts of Interest
 - i. Maceo opened the floor for disclosure of any conflicts of interest
 - ii. Jupiter discloses that she is working with Peacock Rebellion
- i. Approval of the Agenda
 - i. [Formal proposal](#) from First Mardi Gras 78ers to coordinate actions in solidarity with San Francisco Pride during June 2025
 1. Consensus with no objections or stand asides with addition of formal proposal from Mardi Gras 78ers
- j. Reading and Approval of Minutes
 - i. Consensus with no objections or stand asides
- k. Reports of the Officers
 - i. Presidents report
 1. Thank you Suzanne for keeping pride front and center; responding to untold numbers of media inquiries; holding our sponsors accountable!

2. Thank you to our members and wider community for donating, your donations make the difference
3. Thank you to our amazing board members for showing up and leaning in and for your grace in working with me
4. Took part in TDOV on 3/30 at War Memorial. Was joined by Maceo from The Board, Suzanne, Chris and London
5. In other business, in February, the Board approved via email, a short term loan to Folsom Street Events. The loan had no material impact on our cash flow; repayment is taking place as planned

I. Reports of Committees

i. Budget & Finance (5min)

1. No updates

ii. Community Affairs (5min)

1. Jupiter gave an overview of the [minutes](#) of CAC. The CAC spoke to work being done on P+P related to CAC. Jupiter noted that they also had a conversation about our current membership structure. The committee also looked at member onboarding through the lens of keeping the community safe from anyone who wished to do the community harm. Jupiter disclosed that the Google form has been finalized where the community can sign up for Resistance contingent. She went on to note that the form will be posted to the website; social media campaign to follow. Jupiter invited the board to consider stakeholders who may be a fit to invite. Jupiter closed by noting that the goal is to make the contingent the largest ever...spread word!

iii. Development (10min)

1. Maceo spoke about upcoming Threads of Pride event

iv. Entertainment Committee (5min) (Josh)

1. Josh and Ronnie with Niko Storment & took a look at the Main Stage program. He went on to note that he and Ronnie met with community stage managers. Josh closed by commenting that this committee plays a crucial role in giving the community stage managers an avenue to share ideas/feedback that fall outside of nuts and bolts operations

v. Policies & Procedures (5min)

1. Jack noted that ongoing work being done on P+P

m. Agency Updates from Executive Director (8 mins)

- i. Chris Robert sends Suzanne apologies. Chris Robert shared an overview of parade and exhibitor income. Chris noted that we are on par with where we should be with these lines of revenue. Chris also noted that we have over \$30k in donations, which is unprecedented. He disclosed that overall things are coming together as good as can be expected. Chris mentioned that sponsorship continues to be an area of concern but work continues to bridge the gap
- ii. Jupiter asked about donations compared to last year
- iii. Chris noted that we are at 71% to projected income
- iv. Adell Hanson-Kahn noted that we are ahead on donations, but this will not replace sponsorship shortfall
- v. Jack spoke to work being done to increase revenue at the gates

2. Unfinished Business (0 mins)

- a. none

3. New Business (40 mins)

- a. SF Community Health Center Show of Hope Gala
 - i. Please note that event is on Friday Apr 18, 2025 6pm - 8:35pm
 - ii. Call for board members:
 1. Dr. Nas & Josh are available
 2. Maceo to f/u re: availability
- b. Review draft board agenda template
 - i. Click [here](#) to view draft
 1. The board reviewed draft agenda (see above link)
 2. The board discussed the pros and cons of the proposed changes
 3. Several voices spoke in favor of keeping the land acknowledgement in some way shape or form
 4. Chris Robert noted that we are ultra compliant with the City of SF's 12L regulation
 5. Adell noted that intention is to be focused

6. Maceo & Josh suggested that this be forwarded to the P+P committee
7. Consensus to accept proposed revised agenda with land acknowledgement as text (e.g. not read outloud) in the agenda. New agenda to be implemented in May. No objections or stand asides
- c. [Formal proposal](#) from First Mardi Gras 78ers to coordinate actions in solidarity with San Francisco Pride during June 2025
 - i. The board reviewed proposal and spoke in favor, noting the relevance of the ask and importance of queer solidarity;
 - ii. Josh suggested that CAC have a role with rollout and next steps. Perhaps peer-to-peer conversations.
 - iii. Jupiter spoke to social media opportunities
 - iv. Maceo requests for consensus to support the proposal and asks for CAC to further support. No objections or stand asides
4. [Announcements \(5 mins\)](#)
 - a. Deaf LGBTQ Awareness Week
 - b. Springlicious on May 3rd
 - c. SF LGBT Center Soiree in April
 - d. Spirit Open House Spring Fling on 4/13
 - e. Let us celebrate defeat of anti trans legislation here in CA
 - f. Anjali spoke to work their organization around immigrant/trans right
 - g. Congrats to Anjali for getting a Champions of Change Award as
 - h. Jupiter will be presenting an award to Anjali!
5. [Public Comment \(10 mins\)](#)
 - a. None
6. [In-Memoriam](#)
 - a. Burma Earthquake victims
 - b. Linda Becerra Moran
 - c. Cathy Myer child
7. Adjournment 8:15

Closed Session to Follow

- Personnel

- Community Grand Marshal



Meeting Guidelines and Protocols

This information is compiled for ease of use during meetings.

Mission Statement

The mission of the San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee is to educate the world, commemorate our heritage, celebrate our culture, and liberate our people.

Financial Protocol

No expenditure can be incurred without going through the Executive Director in advance. This includes reimbursement of expenses outside of the set guidelines. If you expect to have an expenditure, prior approval must be sought from the Executive Director as soon as possible. Procedures exist and checks, and balances are in place to ensure that all expenditures go through a proper approval process with the Board. All expenditures are accounted for during the annual budgeting and audit process.

Public Comment

The public comment portion of the meeting is an opportunity for those with no say in the formulation of the agenda (i.e., those who are not members) to speak during the meeting. Public comment is offered in a spirit of open communication and the organization being receptive to new ideas and constructive suggestions. The Chair of the meeting may adopt a flexible approach in allowing public comment but will not tolerate personal attacks and/or indecorous behavior.

Land Acknowledgement Statement (as of January 28, 2021)

We at San Francisco Pride acknowledge that we are meeting on the unceded ancestral homeland of the Ramaytush Ohlone peoples, the original inhabitants of the San Francisco Peninsula.

Meeting Behavior Policy

This is Policy B.08.

I. Authority/Scope

- A. This policy is in all respects subordinate to the articles of incorporation, by laws and standing rules of the corporation.
- B. This policy should be read in conjunction with the rules of order which govern the meeting in question, e.g. consensus model/Robert's Rules of Order (decorum sections etc), and the Corporation's other policies from time to time in force, such as the Code of Conduct.
- C. This policy shall apply to anyone and everyone who attends meetings of the Corporation.

II. General

- A. This policy is designed to give guidance to those attending meetings of the Corporation as to what standards of behavior are required and what is unacceptable.

III. Disruptive Persons

- A. In order to conduct its business in a mature and respectful manner it is essential that those attending meetings of the Corporation adhere to the process and do not engage in disruption of the meeting.
- B. Disruption is, for the purposes of this policy, defined as behavior which does not show respect for:
 - 1. The process
 - 2. The Chair
 - 3. Anyone present
 - 4. Any member, director, staff ,or volunteer of the Corporation
- C. If a person or group of persons disrupt a meeting and ignores two warnings given them by the Chair at that meeting, they will be removed by the sergeant-at-arms for the purpose of being given an opportunity to calm down. Such person or persons may rejoin the meeting later, but if they continue to be disruptive, then upon being given a third warning by the Chair, they will be removed by the sergeant-at-arms from the meeting, not allowed to rejoin the meeting and have their membership of the Corporation (in the event that they are members) suspended, pending a hearing by the Community Affairs Committee and possible expulsion as a member.
- D. Anyone present at any meeting shall have the power to call for a three second silence to help calm a tense situation.

IV. Sergeant-at-Arms

- A. Every meeting shall have a Sergeant-at-Arms who shall be appointed at that meeting and in default shall be the Vice-President of the organization.

Approved by the Board Feb 01, 2000.

Procedures for the formulation of the Agenda of Membership Meetings:

This is Standing Rule #8.

- A. Every meeting of the membership shall have a written agenda.
- B. The agenda shall consist of:
 - 1. Standing Items
 - 2. Old Business
 - 3. New Business
- C. Standing Items shall be items which either the general membership and/or board resolves at a prior meeting be placed upon the agenda at subsequent meetings.
- D. Old Business shall be items of business from previous meetings which shall not have been concluded and shall be added to the agenda by the board President.
- E. New Business items shall be items not being either standing items or old business which it shall be in the purview of the membership to discuss. New business items shall be added to the agenda by the board President, the board or by any three general members.
- F. Items of new business may be added to the agenda if communicated to the board President in writing fourteen days prior to the published date of the meeting. Communication may be in the form of a letter and where an addition is being proposed by three general members each must sign a letter requesting such addition.
- G. No item(s) shall be added to the Agenda at the meeting.

Consensus Model For Decision Making

When it appears that the group is nearing consensus or when a voting member has asked that the group move to consensus, the facilitator shall ask:

- 1. Is there any further discussion?
- 2. Are there any objections? (Does anyone wish to stand aside?)
- 3. Do we have consensus?

A voting member may only block consensus if s/he has an alternative suggestion. If the alternative also does not produce consensus, another motion must be presented or the issue must be dropped/tabled. If an individual cannot support the consensus statement but does not wish to block consensus s/he may stand aside. The objections shall be noted in the minutes.

Friendly amendments can be offered (if appropriate), though the person who initiated the motion is not obligated to accept them.

If a tabled issue is still at an impasse at the following meeting, a voting member must make a motion on which the group will vote. The motion requires a simple majority to pass (unless otherwise noted in the bylaws). If an issue is at an impasse and is time-sensitive (i.e., it cannot be tabled to a future meeting), a voting member must make a motion on which the group will vote. The motion requires a simple majority to pass (unless otherwise noted in the bylaws).

The consensus model shall use the following ground rules:

1. Participants should not speak out of turn. The facilitator will recognize hands in the order in which they were raised. Those who have not spoken on an issue will be given the option to do so before anyone speaks a second time.
2. Comments should be brief, respectful, and relevant to the topic being discussed. Participants should avoid repetition and focus on closure.
3. The facilitator shall put time limits on the discussion and choose a timekeeper. The time for discussion can be extended by group consensus.
4. Participants should accept decisions with which they can live to avoid debating minutia.
5. When appropriate, the facilitator may call a break in the meeting to allow the person blocking consensus and the person initiating the motion to try to work out an alternative together.
6. Everyone is equal.
7. Derogatory personal comments are inappropriate.
8. In groups of 20 or more, the decision-making process uses a modified form of consensus. An individual who blocks consensus must still offer an alternative. One alternative may be a suggestion to use Robert's Rules of Order to resolve the issue under consideration. If the group (less the block) rejects the alternative, the group may then resolve to override the block for a "modified consensus minus one." If two individuals block consensus, the standard form of consensus shall be used.

It is a good idea for someone to read these rules aloud at the beginning of a meeting, especially when new people are present. All Board members should receive training in these rules at the Board retreat.

San Francisco LGBT Pride Parade and Celebration Committee Inc. is an exempt organization as described in Section 501(c)(3) of the Internal Revenue Code; EIN 94-3006693

support@sfpride.org

feedback

+1 (415) 294-1844

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Statement of Cash Flows
April 2025

	Apr 25
OPERATING ACTIVITIES	
Net Income	308,624.48
Adjustments to reconcile Net Income to net cash provided by operations:	
0215L · Health/Fire Permit Fees Payable	700.00
0250L · Payroll Taxes Due Payable	-7,478.63
Net cash provided by Operating Activities	301,845.85
Net cash increase for period	301,845.85
Cash at beginning of period	726,126.04
Cash at end of period	1,027,971.89

Balance Sheet

As of April 30, 2025

Apr 30, 25

ASSETS

Current Assets

Checking/Savings

0101 · Wells Fargo Bank Checking

0101A · Restricted Funds

0101AGR · Howard Grayson LGBT 1,228.21

0101ALA · Latin Stage -3,049.12

0101API · Pink Triangle 23,012.26

0101ASO · Soul of Pride 120.00

Total 0101A · Restricted Funds 21,311.35

0101 · Wells Fargo Bank Checking - Unrestricted Funds 834,220.89

Total 0101 · Wells Fargo Bank Checking 855,532.24

0102 · WellsFargo MarketRate (Reserve) 145,635.74

0104 · WellsFargo Bank Savings 1,560.76

0106 · Fresno First 87.72

0107 · BMO

0107C · BMO-Checking 100.00

0107S · BMO-Savings 25,000.20

Total 0107 · BMO 25,100.20

0113 · Petty Cash Account 55.23

Total Checking/Savings 1,027,971.89

Total Current Assets 1,027,971.89

Fixed Assets

0140 · FURNITURE & EQUIPMENT

0140a · Furniture & Equipment 4,999.51

0141 · Accumulated Depreciation -4,999.51

Total 0140 · FURNITURE & EQUIPMENT 0.00

Total Fixed Assets 0.00

Other Assets

0189 · TRADEMARKS

0189A · Trademarks 60,610.96

0189B · Accumulated Amortization -58,750.96

Total 0189 · TRADEMARKS 1,860.00

0195 · Other Deposits 29,442.23

0196 · Loans 8,000.00

0197 · Right of Use Assets 293,336.00

Total Other Assets 332,638.23

TOTAL ASSETS 1,360,610.12

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Other Current Liabilities

0215L · Health/Fire Permit Fees Payable 5,950.00

0250L · Payroll Taxes Due Payable 5,244.39

0255L · Vacation Time Account Payable 25,290.87

Balance Sheet

As of April 30, 2025

	Apr 30, 25
23000 · Lease Liabilities-Current	<u>68,129.00</u>
Total Other Current Liabilities	<u>104,614.26</u>
Total Current Liabilities	104,614.26
Long Term Liabilities	
0280 · Lease Liabilities-Long-term	<u>229,137.00</u>
Total Long Term Liabilities	<u>229,137.00</u>
Total Liabilities	333,751.26
Equity	
3000 · Opening Bal Equity	-38,457.00
3100 · Temp Restricted Net Assets (TRN	15,506.00
3800.1 · NetAssetsReleased, UnRestrict	636,036.00
3800.4 · NetAssetsReleased, TempRestrict	-636,036.00
3900 · Retained Earnings	435,630.45
Net Income	<u>614,179.41</u>
Total Equity	<u>1,026,858.86</u>
TOTAL LIABILITIES & EQUITY	<u><u>1,360,610.12</u></u>

Sir Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2024 through April 2025

Ordinary Income/Expense		Oct 24	Nov 24	Dec 24	Jan 25	Feb 25	Mar 25	Apr 25	TOTAL
Income									
0402 · Membership Income		225.00	165.00	30.00	45.00	90.00	60.00	30.00	645.00
0409 · Vendor Income									
0410 · Vendor/Booth Fees Income									
0410F · Pride-Vendor Income-Food		0.00	0.00	0.00	0.00	37,481.00	9,038.00	11,115.00	57,634.00
0410P · Pride-Vendor Income-Other		0.00	0.00	0.00	0.00	24,521.00	23,979.13	22,557.82	71,057.95
Total 0410 · Vendor/Booth Fees Income		0.00	0.00	0.00	0.00	62,002.00	33,017.13	33,672.82	128,691.95
Total 0409 · Vendor Income		0.00	0.00	0.00	0.00	62,002.00	33,017.13	33,672.82	128,691.95
0411 · Parade Fee Income									
0411FM · Pride-Float/March Income		-154.50	0.00	0.00	0.00	22,506.00	27,549.00	26,536.00	76,436.50
Total 0411 · Parade Fee Income		-154.50	0.00	0.00	0.00	22,506.00	27,549.00	26,536.00	76,436.50
0414 · Donations (Individual) Income		15,000.00	0.00	0.00	2,049.00	5,176.00	11,875.00	29,878.90	63,978.90
0417 · Corporate Sponsorship Income		0.00	0.00	0.00	50,000.00	125,000.00	84,783.75	424,351.25	684,135.00
0421 · Interest Income		1.46	1.42	1.46	1.46	1.32	1.45	1.20	9.77
0424 · Other Income									
0424PT · Pink Triangle		2,500.00	0.00	500.00	0.00	1,000.00	0.00	650.00	4,650.00
Total 0424 · Other Income		2,500.00	0.00	500.00	0.00	1,000.00	0.00	650.00	4,650.00
0430 · Grants For the Arts									
0430A · Pride - Grants for the Arts		0.00	0.00	0.00	0.00	0.00	600,000.00	0.00	600,000.00
Total 0430 · Grants For the Arts		0.00	0.00	0.00	0.00	0.00	600,000.00	0.00	600,000.00
0450 · Merchandise Sales		260.00	0.00	0.00	0.00	0.00	0.00	0.00	260.00
0490 · Fundraising - General		2,700.00	0.00	0.00	0.00	0.00	0.00	0.00	2,700.00
4900 · Fiscal Sponsee Income									
4900.49 · Fundraising		0.00	0.00	0.00	0.00	0.00	0.00	6,500.00	6,500.00
Total 4900 · Fiscal Sponsee Income		0.00	0.00	0.00	0.00	0.00	0.00	6,500.00	6,500.00
Total Income		20,531.96	166.42	531.46	52,095.46	215,775.32	757,286.33	521,620.17	1,568,007.12
Gross Profit		20,531.96	166.42	531.46	52,095.46	215,775.32	757,286.33	521,620.17	1,568,007.12
Expense									
0602 · Bank Fees		997.05	199.51	252.67	1,952.07	2,276.26	1,823.97	2,277.83	9,779.36
0603 · Utilities and Maintenance									
0603C · Cleaning & General Maintenance		723.71	735.97	420.97	420.97	420.97	420.97	420.97	3,564.53
0603U · Utilities		390.02	0.00	0.00	419.28	0.00	0.00	419.28	1,228.58

St. Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2024 through April 2025

	Oct 24	Nov 24	Dec 24	Jan 25	Feb 25	Mar 25	Apr 25	TOTAL
0640 · Sales Tax Expense/Other Taxes	0.00	0.00	631.85	0.00	0.00	0.00	0.00	631.85
0655 · Data Management Expense	2,345.72	2,670.60	3,205.45	3,039.56	4,388.15	2,827.78	3,197.93	21,675.19
0660 · Fundraising Expense	313.91	49.00	0.00	0.00	0.00	0.00	0.00	362.91
0665 · Education and Outreach	3,360.00	1,347.00	0.00	896.72	3,250.00	800.00	0.00	9,653.72
0696 · Lodging/Hotel Expense	337.88	646.11	0.00	3,849.01	7,048.48	0.00	0.00	11,881.48
6800 · Fiscal Sponsee Expenses								
6800.01 · Advertising	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00	1,000.00
6800.12 · Other Supplies	0.00	0.00	0.00	0.00	279.86	0.00	0.00	279.86
6800.19 · Contracted Services	0.00	0.00	0.00	0.00	0.00	300.00	0.00	300.00
6800.24 · Entertainer/Speaker Expense	0.00	0.00	0.00	0.00	0.00	0.00	10,600.00	10,600.00
6800.27 · Permit Costs	2,259.00	0.00	0.00	0.00	0.00	0.00	0.00	2,259.00
6800.28 · Donations, Grants, Fellowships	1,200.00	0.00	0.00	0.00	0.00	0.00	-1,500.00	-300.00
6800.30 · Food	0.00	0.00	0.00	0.00	123.98	0.00	0.00	123.98
Total 6800 · Fiscal Sponsee Expenses	3,459.00	0.00	0.00	0.00	403.84	300.00	10,100.00	14,262.84
Total Expense	107,587.01	63,440.50	55,850.35	83,737.48	139,208.15	291,008.53	212,995.69	953,827.71
Net Ordinary Income	-87,055.05	-63,274.08	-55,318.89	-31,642.02	76,567.17	466,277.80	308,624.48	614,179.41
Net Income	-87,055.05	-63,274.08	-55,318.89	-31,642.02	76,567.17	466,277.80	308,624.48	614,179.41

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss Budget vs. Actual

October 2024 through April 2025

	Oct '24 - Apr 25	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
0402 · Membership Income	645.00	10,000.00	-9,355.00	6.5%
0409 · Vendor Income				
0410 · Vendor/Booth Fees Income	57,634.00	100,000.00	-42,366.00	57.6%
0410F · Pride-Vendor Income-Food	71,057.95	200,000.00	-128,942.05	35.5%
0410P · Pride-Vendor Income-Other				
Total 0410 · Vendor/Booth Fees Income	128,691.95	300,000.00	-171,308.05	42.9%
0425 · Booth Equip. Rental Income	0.00	11,000.00	-11,000.00	0.0%
Total 0409 · Vendor Income	128,691.95	311,000.00	-182,308.05	41.4%
0411 · Parade Fee Income				
0411FM · Pride-Float/March Income	76,436.50	275,000.00	-198,563.50	27.8%
0411W · DykesOnBikes (WMC)	0.00	3,000.00	-3,000.00	0.0%
Total 0411 · Parade Fee Income	76,436.50	278,000.00	-201,563.50	27.5%
0412 · Beverage Sales				
0412P · Pride - Beverage sales	0.00	260,000.00	-260,000.00	0.0%
Total 0412 · Beverage Sales	0.00	260,000.00	-260,000.00	0.0%
0413 · Pocket Pride				
0414 · Donations (Individual) Income	0.00	2,000.00	-2,000.00	0.0%
0416 · Barrel Donations Income	63,978.90	48,000.00	15,978.90	133.3%
0416E · Electronic Gate Donations	0.00	8,000.00	-8,000.00	0.0%
0416P · Pride - Barrel Donations	0.00	3,000.00	-3,000.00	0.0%
Total 0416 · Barrel Donations Income	0.00	11,000.00	-11,000.00	0.0%
0417 · Corporate Sponsorship Income				
0421 · Interest Income				
0423 · Ad/Publication Sales Income	684,135.00	2,600,000.00	-1,915,865.00	26.3%
0423A · Ad/Publication Income	9.77	8,500.00	-8,490.23	0.1%
Total 0423 · Ad/Publication Sales Income	0.00	2,000.00	-2,000.00	0.0%
0424 · Other Income				
0424PP · Pride Pass	0.00	40,000.00	-40,000.00	0.0%
0424PT · Pink Triangle	4,650.00	65,000.00	-60,350.00	0.0%
0424VIP · VIP Tickets	0.00			
Total 0424 · Other Income	4,650.00	105,000.00	-100,350.00	4.4%
0430 · Grants For the Arts				
0430A · Pride - Grants for the Arts	600,000.00	600,000.00	0.00	100.0%
Total 0430 · Grants For the Arts	600,000.00	600,000.00	0.00	100.0%
0440 · Grandstand Ticket Sales	0.00	45,000.00	-45,000.00	0.0%
0441 · Other Ticket Sales	0.00	20,000.00	-20,000.00	0.0%
0450 · Merchandise Sales	260.00	15,000.00	-14,740.00	1.7%
0490 · Fundraising - General	2,700.00	68,000.00	-65,300.00	4.0%
0495 · Management Fees Income	0.00	900.00	-900.00	0.0%

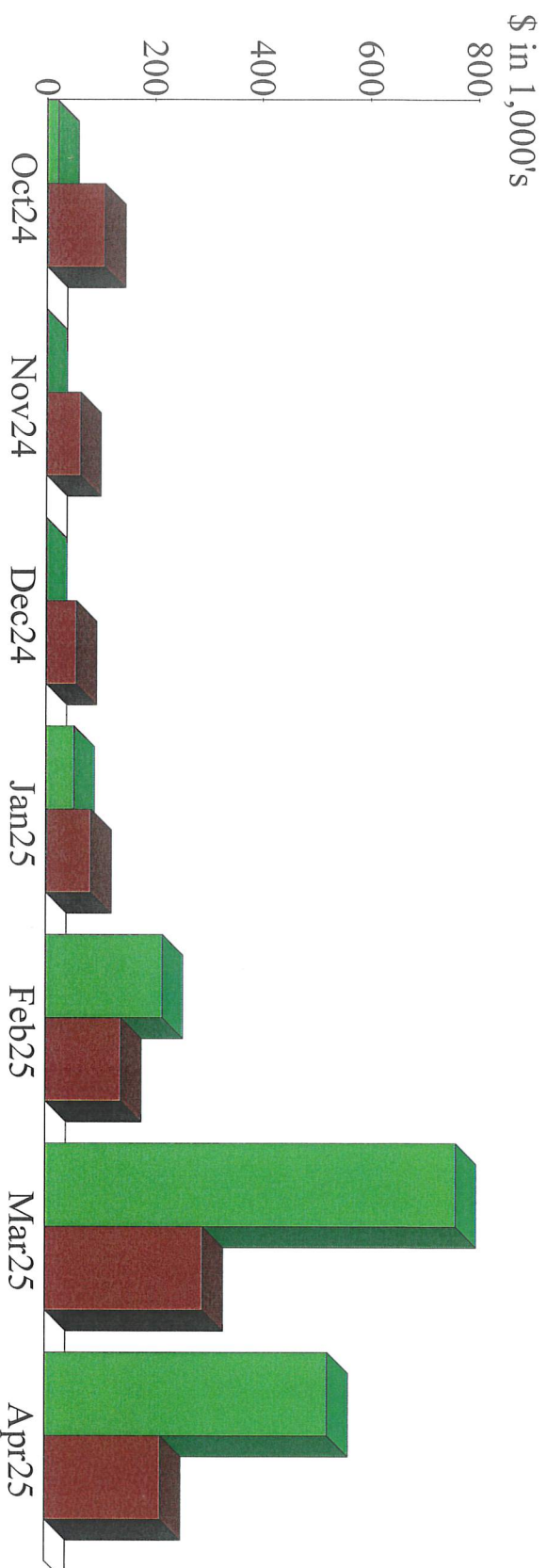
SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2024 through April 2025

	Oct 24 - Apr 25	Budget	\$ Over Budget	% of Budget
4900 - Fiscal Sponsee Income				
4900.49 - Fundraising	6,500.00			
Total 4900 - Fiscal Sponsee Income	6,500.00			
Total Income	1,568,007.12	4,384,400.00	-2,816,392.88	35.8%
Gross Profit	1,568,007.12	4,384,400.00	-2,816,392.88	35.8%
Expense				
0600 - Advertising (Administrative)	0.00	1,500.00	-1,500.00	0.0%
0601 - Advertising (Event)	0.00	5,000.00	-5,000.00	0.0%
0602 - Bank Fees	9,779.36	30,000.00	-20,220.64	32.6%
0603 - Utilities and Maintenance				
0603C - Cleaning & General Maintenance	3,564.53	9,000.00	-5,435.47	39.6%
0603U - Utilities	1,228.58	2,000.00	-771.42	61.4%
Total 0603 - Utilities and Maintenance	4,793.11	11,000.00	-6,206.89	43.6%
0605 - Membership Dues Expense	0.00	3,000.00	-3,000.00	0.0%
0606 - Insurance Expense	8,572.61	210,000.00	-201,427.39	4.1%
0607 - Postage Expense	258.01	500.00	-241.99	51.6%
0608 - Copying/Printing Expense	48.09	12,000.00	-11,951.91	0.4%
0609 - Office Supplies Expense	3,726.04	8,000.00	-4,273.96	46.6%
0610 - Accounting/Auditing Expense	43,539.60	60,000.00	-16,460.40	72.6%
0612 - Other Supplies	5,062.07	21,600.00	-16,537.93	23.4%
0613 - Employee Benefits Expense				
0613M - Medical/Dental Benefits	29,272.24	50,000.00	-20,727.76	58.5%
Total 0613 - Employee Benefits Expense	29,272.24	50,000.00	-20,727.76	58.5%
0614 - Equipment Rental Expense	50,399.30	923,000.00	-872,600.70	5.5%
0615 - Rent (Office) Expense	41,083.68	72,000.00	-30,916.32	57.1%
0616 - Rent (Non-Office Space) Exp.	30,162.07	121,000.00	-90,837.93	24.9%
0617 - Clean-Up Costs (Event)	0.00	150,000.00	-150,000.00	0.0%
0618 - Equipment Repair & Maintenance	1,018.48	1,800.00	-781.52	56.6%
0619 - Contracted Services	319,267.47	558,600.00	-239,332.53	57.2%
0621 - ASL Interpreter/ADA Compliance	32,360.00	191,500.00	-159,140.00	16.9%
0622 - Payroll Taxes	0.00	27,500.00	-27,500.00	0.0%
0623 - Travel Expense	16,151.77	30,000.00	-13,848.23	53.8%
0624 - Entertainer/Speaker Expense	13,042.55	44,000.00	-30,957.45	29.6%
0624M - Main Stage	25,775.00	170,000.00	-144,225.00	15.2%
0624S - Community Stages and Venues	0.00	40,000.00	-40,000.00	0.0%
0624T - Other Venues	337.96	2,500.00	-2,162.04	13.5%
Total 0624 - Entertainer/Speaker Expense	26,112.96	212,500.00	-186,387.04	12.3%
0625 - Telephone Expense	1,396.90	900.00	496.90	155.2%
0626 - Payroll Expense				
0626A - Payroll expense	211,131.72	380,000.00	-168,868.28	55.6%
Total 0626 - Payroll Expense	211,131.72	380,000.00	-168,868.28	55.6%
0627 - Permit Costs	571.00	80,800.00	-80,229.00	0.7%

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2024 through April 2025

	Oct '24 - Apr 25	Budget	\$ Over Budget	% of Budget
0628 · Community Partners Grants				
0628B · Grants from Board	22,198.44	50,000.00	-27,801.56	44.4%
0628P · Grants to Partners	0.00	11,000.00	-11,000.00	0.0%
0628W · Grants to Dykes on Bikes	0.00	2,500.00	-2,500.00	0.0%
Total 0628 · Community Partners Grants	22,198.44	63,500.00	-41,301.56	35.0%
0629 · Educational Development Exp.	0.00	15,000.00	-15,000.00	0.0%
0630 · Food Expense	10,098.51	56,500.00	-46,401.49	17.9%
0631 · Media/PR Expense	14,800.00	52,000.00	-37,200.00	28.5%
0632 · Volunteer/Staff Recognition Exp	513.74	6,000.00	-5,486.26	8.6%
0633 · Security Costs	0.00	500,000.00	-500,000.00	0.0%
0635 · Legal Expense	0.00	40,000.00	-40,000.00	0.0%
0636 · Branded Apparel Expense	0.00	23,000.00	-23,000.00	0.0%
0640 · Sales Tax Expense/Other Taxes	631.85	10,000.00	-10,000.00	0.0%
0641 · Radio Rental Expense	0.00	50,000.00	-50,000.00	0.0%
0642 · Toilet Rental Expense	0.00	80,000.00	-80,000.00	0.0%
0643 · Fencing Rental Expense	0.00	31,000.00	-31,000.00	0.0%
0645 · Signage Expense	21,675.19	30,000.00	-8,324.81	72.3%
0655 · Data Management Expense	362.91	18,000.00	-17,637.09	2.0%
0660 · Fundraising Expense	9,653.72	15,000.00	-15,000.00	0.0%
0665 · Education and Outreach	0.00	30,000.00	-18,118.52	39.6%
0670 · Print Publications Expense	11,881.48	10,000.00	-10,000.00	0.0%
0696 · Lodging/Hotel Expense	0.00	12,000.00	-12,000.00	0.0%
0697 · Lost equipment & damages				
6000 · Equipment Purchase Expense				
6800 · Fiscal Sponsee Expenses				
6800.01 · Advertising	1,000.00			
6800.12 · Other Supplies	279.86			
6800.19 · Contracted Services	300.00			
6800.24 · Entertainer/Speaker Expense	10,600.00			
6800.27 · Permit Costs	2,259.00			
6800.28 · Donations, Grants, Fellowships	-300.00			
6800.30 · Food	123.98			
Total 6800 · Fiscal Sponsee Expenses	14,262.84			
Total Expense	953,827.71	4,248,200.00	-3,294,372.29	22.5%
Net Ordinary Income	614,179.41	136,200.00	477,979.41	450.9%
Net Income	614,179.41	136,200.00	477,979.41	450.9%

Income and Expense by Month
October 2024 through April 2025



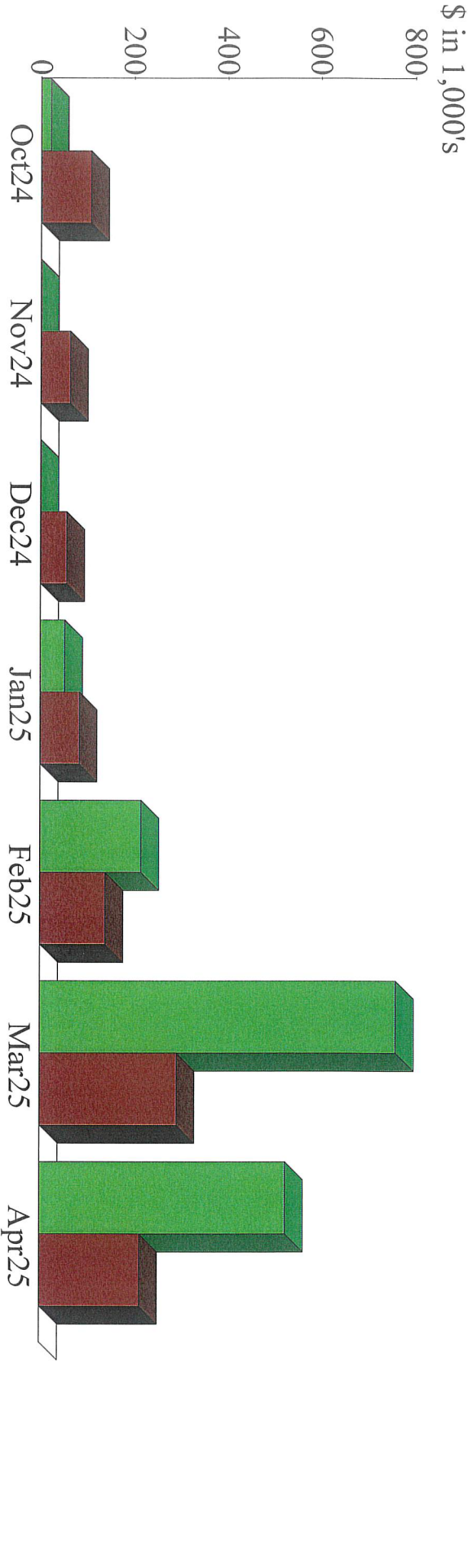
Expense Summary
October 2024 through April 2025



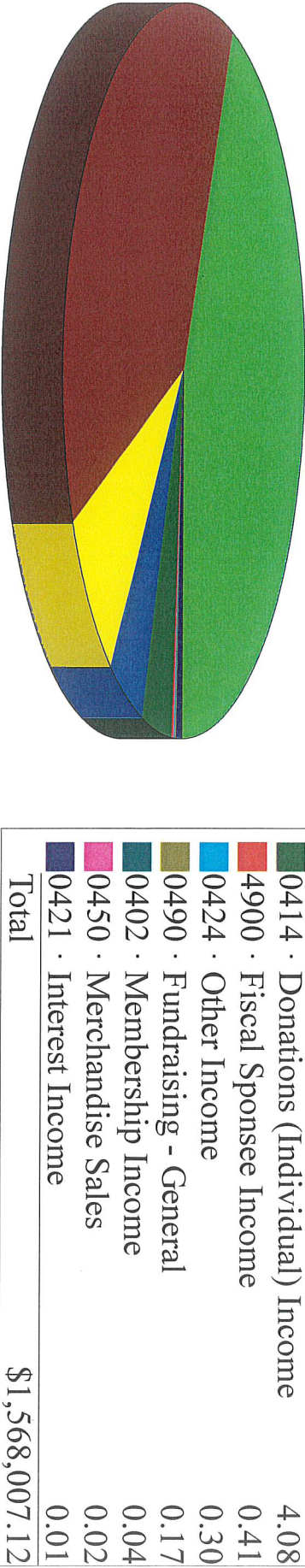
0619 · Contracted Services	33.47%
0626 · Payroll Expense	22.14
0614 · Equipment Rental Expense	5.28
0610 · Accounting/Auditing Expense	4.56
0615 · Rent (Office) Expense	4.31
0620 · Contractors	3.39
0616 · Rent (Non-Office Space) Exp.	3.16
0613 · Employee Benefits Expense	3.07
0624 · Entertainer/Speaker Expense	2.74
0628 · Community Partners Grants	2.33
Other	15.55
Total	\$953,827.71

By Account

Income and Expense by Month
October 2024 through April 2025



Income Summary
October 2024 through April 2025



By Account