AGENDA FOR

REGULAR BOARD OF DIRECTORS MEETING

HELD REMOTELY ON **2024-DECEMBER-04**

Meetings Guidelines and Protocols: https://members.sfpride.org/meetings

- 1. Standing Items (20 mins)
 - a. Call to Order and Welcome
 - b. Acknowledgement of Unceded Ramaytush Ohlone Land
 - c. Roll Call
 - d. Appointment of Meeting Roles
 - i. Timekeeper, Stack Monitor, Vibe Watch
 - e. Reading of the Mission Statement
 - f. Reading of the Financial Protocol
 - g. Disclosure of Potential Conflicts of Interest
 - h. Approval of the Agenda
 - i. Reading and Approval of Minutes
 - j. Reports of the Officers
 - k. Reports of Committees
 - i. Budget & Finance
 - ii. Community Affairs
 - iii. Development
 - iv. Entertainment Committee
 - v. Policies & Procedures
 - I. Agency Updates from Executive Director (8 mins)
- 2. Unfinished Business (30 mins)
 - a. Interpride Report
- 3. New Business (30 mins)
 - a. Theme Selection
- 4. Announcements (5 mins)
- 5. Public Comment (10 mins)
- 6. In-Memoriam
- 7. Adjournment

Closed Session to Follow

DECEMBER 4th, 2024 1 of 1

REGULAR BOARD OF DIRECTORS MEETING HELD IN-PERSON WITH VIRTUAL OPTION ON NOVEMBER 6TH, 2024

Meetings Guidelines and Protocols: https://members.sfpride.org/meetings

In Attendance:

Board: Anjali, Dr. Nas (Secretary), Adell (Treasurer), Maceo (VP), Jack, Josh (P), Jupiter, Ronnie,

Linda

Apologies: George

Staff: Chris, Suzzane,. Alina

Community members: Brian Davis, Amaya Wooding (LGBTQ Minus Tobacco)

Meeting called at:7:06 pm

Disclosure of Potential Conflicts of Interest

Anjali: Lyon Martin, LGBT Asylum, Parivar, OTI TAC, ETE, Officer-HSH, Center for Immigrant

Protection (President)

George: Oakland Pride (Board President)

Josh: Burning Man, UC Berkeley, Soul of Pride, Comfort and Joy, Music Connects Foundation

Linda: BWOPA, Juvenile Probation

Maceo: SF LGBT Center

Nas: Alwan Foundation, Gilead, ViiV, SF Aids foundation

Jack: TurnOut, SF Street Fair Coalition

Jupitor: None Ronnie: None

Assignment of roles:

Time Keeper: Dr. Nas

Vibe: Josh

Stack Monitor: Chris

Approval of Agenda: Regular agenda was modified during this meeting. Consensus with modifications, no stand asides or objections noted

Approval of Minutes from previous meeting: 8:12 pm. Consensus, no stand asides or objections noted

This is the first meeting of SF pride board post the 2024 election. The president asked to pivot from the standing agenda given the circumstances.

Josh opened the meeting by thanking attendees and expressing the importance of community unity in the face of challenges, emphasizing the need for proactive engagement. Suzanne acknowledged the community's pain, noting that SF Pride must balance protest with creating a safe space for LGBTQ+ attendees to experience joy. She highlighted SF's role in setting an example of resilience. Board members, including Jack, Dr. Nas, Ronnie, Jupiter, Anjali, Linda, and Adell, shared personal reflections on current socio-political challenges affecting the LGBTQ+ community, emphasizing feelings of concern, anger, and resilience. They expressed a commitment to community support, protection, and activism amidst uncertainty. Suzanne mentioned the release of a statement on social media reaffirming SF Pride's commitment to organize a powerful event, inviting community participation for the upcoming Pride parade on June 29. Mace, the Vice President, reflected on historical challenges faced by LGBTQ+ communities and stressed the importance of building strategic strength and resilience in the face of ongoing adversities. He voiced hope and determination to continue advocating for LGBTQ+ rights and support.

The president asked to move the guest speaker to the beginning of the meeting with no objections.

LGBTQ minus Tobacco team gave a 15 minute presentation to the board.

 Brian introduced the goal of establishing tobacco-free bar patios in SF and Oakland, citing the high rate of tobacco use in the LGBTQ+ community as a coping mechanism and stressing the importance of creating healthier social spaces. He noted the targeting of LGBTQ+ venues by the tobacco industry and the community's need for safe, inclusive environments.

- Amaya presented data showing hazardous air quality levels on bar patios, likening it
 to wildfire levels, and highlighted polling results indicating strong community
 support for smoke-free bars. She referenced positive outcomes from similar policies
 in SF Irish bars, where smoke-free environments correlated with increased business
 and tax revenue.
- Brian requested SF Pride's support, mentioning that over 50 Bay Area cities have adopted similar policies and that endorsement from SF Pride could bolster efforts with SF supervisors.
- Josh thanked Brian and Amaya, noting that the board would consider the request and provide a response within a couple of months.

A modified agenda for the rest of the evening was adopted at 8:10 pm

Standing items:

• Budget and finance time 10-15 min

Unfinished business:

 10 min to set meeting times over the year (unfinished business)

Started with unfinished business:

- Orientation: Orientation for new board members is complete. Josh will arrange
 individual check-ins with new members as schedules allow. New board agreements
 are signed, with responsibilities clarified for both new and existing members. Board
 members can ask questions about these agreements as needed.
- **Board Buddies:** Pairings were established for new members to foster cultural exchange, with Ronnie choosing Maceo, Jack choosing Dr. Nas, and Jupiter reaching out to Maceo.
- Committee Assignments: The list of committee assignments was reviewed, including chairs/co-chairs, meeting frequency, and committee scopes. Ronnie's conflict of interest on the entertainment committee was noted for further discussion. Chairs were reminded to share minutes and update the frequency and duration of meetings with the secretary.

Budget & Finance

- Adell (chair)
- Maceo
- Jack
- George

Long Range Planning

- Co-chairs: Ronnie + Suzanne (ED)
- Joshua
- Adell
- Maceo
- Jupiter
- Suzanne will schedule meeting

Audit

- Chair: Nas
- Maceo
- Audit

P+P

- Chair: Jack
- Adell
- Joshua

Nominating

- Josh/Maceo (Chairs)
- Dr. Nas
- Linda

Community Affairs

- Chair: Joshua
- Jack
- Jupiter
- Anjali

Personnel

- Josh (Chair)
- George

Maceo

Development

• Chair: **Dr. Nas**

Ronnie

Linda

Entertainment

- Josh (Chair)
- Linda
- Ronnie? (possible conflict of interest, will address at future meeting)

This segment took additional time for thorough review and discussion.

Budget and finance time + Treasurer's Report (16 minutes total)

Budget Review: Adell reported ongoing work on the 2025 fiscal budget with input from Jack, Maceo, Suzanne, and herself. The board reviewed the functional budget, with plans to increase concession income through entrance solicitations and potential partnerships with drag performers. Suzanne has a target of raising \$2.6M, supported by government grants and anticipated donations.

Revenue Streams: Suzanne discussed collaborations with beverage vendors and evaluated different models for bartending services, including hiring an organization versus utilizing volunteer groups. A decision will be revisited in January, potentially requiring a budget adjustment.

Expenses Review: The board reviewed expenses, with a major portion (\$3.3M) allocated to production, affected by inflation. Committees were advised to submit budget requests by January.

Budget Approval: Consensus was reached to pass the **2025 budget at 8:59 pm**. No objections or stand asides.

Treasurer's Report: The Treasurer reported \$331k in unrestricted funds, sufficient through February, with expected inflows from GFTA or parade registrations thereafter.

In Memoriam: The board honored Adela Vazquez, a trans Latina HIV activist from Cuba who had a significant impact in San Francisco's HIV education and activism in the late 80s and 90s. They also remembered Rev. Arnold Townsend, a respected ally to the LGBTQ+ community and known as the "mayor of the Fillmore," who recently passed after a brief illness.

Closing Thoughts: Board members shared final reflections, expressing gratitude, hope, and commitment to community work. Maceo, Ronnie, Jack, Linda, Dr. Nas, Jupiter, and Adell voiced appreciation for the collective resilience, inspiration, and connection within the group. Chris reminded members about renewing AGM memberships by November 12. Suzanne emphasized the importance of genuine leadership in supporting a traumatized community, while Josh encouraged board engagement in community events, specifically the upcoming SF Pride Holiday party, and expressed his commitment to fostering transformative leadership and support within the board.

Adjournment: 9:23 pm

4:19 PM 12/02/24 Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Balance Sheet

As of November 30, 2024

	Nov 30, 24
ASSETS	1107 00, 21
Current Assets	
Checking/Savings	
0101 · Wells Fargo Bank Checking	
0101A · Restricted Funds	
0101AGR · Howard Grayson LGBT	1,228.21
0101ALA · Latin Stage	450.88
0101API · Pink Triangle	20,862.26
0101ASO · Soul of Pride	520.00
Total 0101A · Restricted Funds	23,061.35
0101 · Wells Fargo Bank Checking - Unrestricted Fun	•
Total 0101 · Wells Fargo Bank Checking	125,667.96
0102 · WellsFargo MarketRate (Reserve)	170,629.11
0104 · WellsFargo Bank Savings	1,560.70
0106 · Fresno First	87.72
0113 · Petty Cash Account	55.23
Total Checking/Savings	298,000.72
Total Current Assets	298,000.72
Fixed Assets	230,000.72
0140 · FURNITURE & EQUIPMENT	
0140a · Furniture & Equipment	4,999.51
0141 · Accumulated Depreciation	-4,999.51
Total 0140 · FURNITURE & EQUIPMENT	0.00
Total Fixed Assets	0.00
Other Assets	0.00
0189 · TRADEMARKS	
0189A · Trademarks	60,610.96
0189B · Accumulated Amortization	-58,750.96
Total 0189 · TRADEMARKS	1,860.00
0191 · Prepaid Expenses	70,815.64
0195 · Other Deposits	29,442.23
Total Other Assets	102,117.87
TOTAL ASSETS	400,118.59
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
0210 · Accounts Payable	22,116.86
Total Accounts Payable	22,116.86
Other Current Liabilities	
0250L · Payroll Taxes Due Payable	8,626.36
0255L · Vacation Time Account Payable	25,290.87
Total Other Current Liabilities	33,917.23
Total Current Liabilities	56,034.09
Long Term Liabilities	

4:19 PM 12/02/24 Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Balance Sheet

As of November 30, 2024

	Nov 30, 24
0270 · Deferred rent liability	7,234.00
Total Long Term Liabilities	7,234.00
Total Liabilities	63,268.09
Equity	
3000 ⋅ Opening Bal Equity	-45,691.00
3800.1 · NetAssetsReleased, UnRestrict	586,907.00
3800.4 · NetAssetsReleased, TempRestrict	-586,907.00
3900 · Retained Earnings	521,581.99
Net Income	-139,040.49
Total Equity	336,850.50
TOTAL LIABILITIES & EQUITY	400,118.59

Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Profit & Loss Budget vs. Actual

	Oct - Nov 24	Budget	\$ Over Budget	% of Budget	
dinary Income/Expense Income					
0402 · Membership Income 0409 · Vendor Income 0410 · Vendor/Booth Fees Income	390.00	10,000.00	-9,610.00		3.99
0410F · Pride-Vendor Income-Food 0410F · Pride-Vendor Income-Other	0.00 0.00	100,000.00 200,000.00	-100,000.00 -200,000.00	0.0% 0.0%	
Total 0410 · Vendor/Booth Fees Income	0.00	300,000.00	-300,000.00	0.0%	
0425 · Booth Equip. Rental Income	0.00	11,000.00	-11,000.00	0.0%	
Total 0409 · Vendor Income	0.00	311,000.00	-311,000.00		0.09
0411 · Parade Fee Income	454.50	075 000 00	075 454 50	0.40/	
0411FM · Pride-Float/March Income 0411W · DykesOnBikes (WMC)	-154.50 0.00	275,000.00 3,000.00	-275,154.50 -3,000.00	-0.1% 0.0%	
Total 0411 · Parade Fee Income	-154.50	278,000.00	-278,154.50		-0.19
0412 · Beverage Sales 0412P · Pride - Beverage sales	0.00	260,000.00	-260,000.00	0.0%	
Total 0412 · Beverage Sales	0.00	260,000.00	-260,000.00		0.09
0413 · Pocket Pride 0414 · Donations (Individual) Income 0416 · Barrel Donations Income	0.00 15,000.00	2,000.00 48,000.00	-2,000.00 -33,000.00		0.09 31.39
0416E · Electronic Gate Donations 0416E · Pride - Barrel Donations	0.00 0.00	8,000.00 3,000.00	-8,000.00 -3,000.00	0.0% 0.0%	
Total 0416 · Barrel Donations Income	0.00	11,000.00	-11.000.00	0.070	0.09
0417 · Corporate Sponsorship Income	0.00	2,600,000.00	-2,600,000.00		0.09
0421 · Interest Income	2.88	8,500.00	-8,497.12		0.09
0423 · Ad/Publication Sales Income 0423A · Ad/Publication Income	0.00	2,000.00	-2,000.00	0.0%	5.57
Total 0423 · Ad/Publication Sales Income	0.00	2,000.00	-2,000.00	0.078	0.09
0424 · Other Income					
0424PP · Pride Pass 0424PT · Pink Triangle	0.00 2,500.00	40,000.00	-40,000.00	0.0%	
0424VIP · VIP Tickets	0.00	65,000.00	-65,000.00	0.0%	
Total 0424 · Other Income	2,500.00	105,000.00	-102,500.00		2.49
0430 · Grants For the Arts 0430A · Pride - Grants for the Arts	0.00	600,000.00	-600,000.00	0.0%	
Total 0430 · Grants For the Arts	0.00	600,000.00	-600,000.00		0.09
0440 · Grandstand Ticket Sales 0441 · Other Ticket Sales	0.00 0.00	45,000.00 20,000.00	-45,000.00 -20,000.00		0.09
0450 · Merchandise Sales	260.00	15,000.00	-14,740.00		1.79
0490 · Fundraising - General 0495 · Management Fees Income	2,700.00 0.00	68,000.00 900.00	-65,300.00 -900.00		4.09 0.09
Total Income	20,698.38	4,384,400.00	-4,363,701.62		0.59
Gross Profit	20,698.38	4,384,400.00	-4,363,701.62		0.59
Expense 0600 · Advertising (Administrative)	0.00	1,500.00	-1,500.00		0.0
0601 · Advertising (Event) 0602 · Bank Fees	0.00 1,196.56	5,000.00 30,000.00	-5,000.00 -28,803.44		0.0° 4.0°
0603 · Utilities and Maintenance	630.00	9.000.00	-8,370.00	7.0%	
0603C · Cleaning & General Maintenance 0603U · Utilities 0603 · Utilities and Maintenance - Other	390.02 829.68	2,000.00	-6,370.00 -1,609.98	19.5%	
Total 0603 · Utilities and Maintenance	1,849.70	11,000.00	-9,150.30		16.89
0605 · Membership Dues Expense	0.00	3,000.00	-3,000.00		0.0
0606 · Insurance Expense 0607 · Postage Expense	4,684.86 1.78	210,000.00 500.00	-205,315.14 -498.22		2.2° 0.4°
0608 · Copying/Printing Expense 0609 · Office Supplies Expense	27.64 156.73	12,000.00 8,000.00	-11,972.36 -7,843.27		0.29 2.09
0610 · Accounting/Auditing Expense 0612 · Other Supplies	8,000.00 4,147.53	60,000.00 21,600.00	-52,000.00 -17,452.47		13.39 19.29
0613 · Employee Benefits Expense 0613M · Medical/Dental Benefits	5,106.72	50,000.00	-44,893.28	10.2%	
Total 0613 · Employee Benefits Expense	5,106.72	50,000.00	-44,893.28		10.29
0614 · Equipment Rental Expense	299.80	923,000.00	-922,700.20		0.09
0615 · Rent (Office) Expense 0616 · Rent (Non-Office Space) Exp.	11,615.58 4,002.00	72,000.00 121,000.00	-60,384.42 -116,998.00		16.19 3.39
0617 · Clean-Up Costs (Event) 0618 · Equipment Repair & Maintenance	0.00 567.40	150,000.00 1,800.00	-150,000.00 -1,232.60		0.0° 31.5°
0619 · Contracted Services 0620 · Contractors	27,774.13 0.00	558,600.00 191,500.00	-530,825.87 -191,500.00		5.09
0621 · ASL Interpreter/ADA Compliance 0622 · Payroll Taxes	0.00 0.00 4.226.68	27,500.00 27,500.00 30,000.00	-27,500.00 -25,773.32		0.0
0623 · Travel Expense	4,226.68 3,880.37	44,000.00	-25,773.32 -40,119.63		8.8
0624 · Entertainer/Speaker Expense 0624M · Main Stage	0.00	170,000.00	-170,000.00	0.0%	
0624S · Community Stages and Venues 0624T · Other Venues	0.00 337.96	40,000.00 2,500.00	-40,000.00 -2,162.04	0.0% 13.5%	
Total 0624 · Entertainer/Speaker Expense	337.96	212,500.00	-212,162.04	_	0.2
0625 · Telephone Expense	445.08	900.00	-454.92		49.5
0626 · Payroll Expense 0626A · Payroll expense	55,249.96	380,000.00	-324,750.04	14.5%	
Total 0626 · Payroll Expense	55,249.96	380,000.00	-324,750.04		14.59

Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Profit & Loss Budget vs. Actual

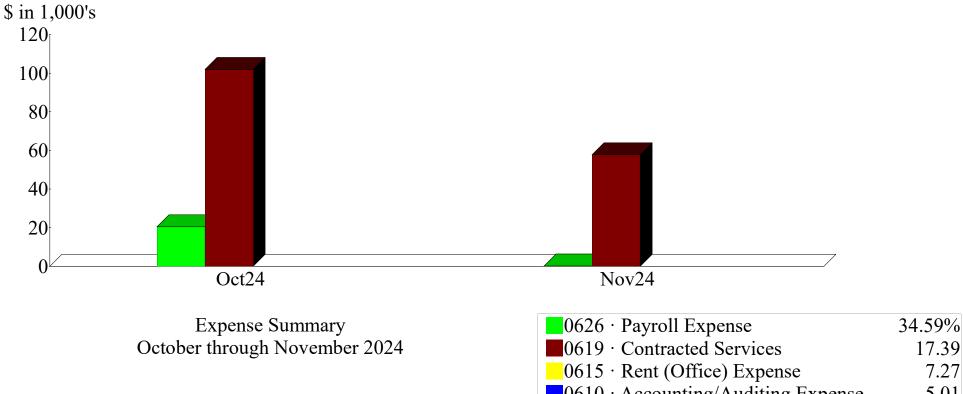
_	Oct - Nov 24	Budget	\$ Over Budget	% of Budget
0628 · Community Partners Grants				
0628B · Grants from Board	1,990.00	50,000.00	-48,010.00	4.0%
0628P · Grants to Partners	0.00	11,000.00	-11,000.00	0.0%
0628W · Grants to Dykes on Bikes	0.00	2,500.00	-2,500.00	0.0%
Total 0628 · Community Partners Grants	1,990.00	63,500.00	-61,510.00	3.1%
0629 · Educational Development Exp.	0.00	15,000.00	-15,000.00	0.0%
0630 · Food Expense	5,585.43	56,500.00	-50,914.57	9.9%
0631 · Media/PR Expense	3,550.00	52,000.00	-48,450.00	6.8%
0632 · Volunteer/Staff Recognition Exp	513.74	6,000.00	-5,486.26	8.6%
0633 · Security Costs	0.00	500,000.00	-500,000.00	0.0%
0635 · Legal Expense	0.00	40,000.00	-40,000.00	0.0%
0636 · Branded Apparel Expense	0.00	23,000.00	-23,000.00	0.0%
0641 · Radio Rental Expense	0.00	10,000.00	-10,000.00	0.0%
0642 · Toilet Rental Expense	0.00	50,000.00	-50,000.00	0.0%
0643 · Fencing Rental Expense	0.00	80,000.00	-80,000.00	0.0%
0645 · Signage Expense	0.00	31,000.00	-31,000.00	0.0%
0655 · Data Management Expense	5,016.32	30,000.00	-24,983.68	16.7%
0660 · Fundraising Expense	362.91	18,000.00	-17,637.09	2.0%
0665 · Education and Outreach	4,707.00 0.00	15.000.00	15 000 00	0.0%
0670 · Print Publications Expense	983.99	30.000.00	-15,000.00 -29.016.01	3.3%
0696 · Lodging/Hotel Epense	0.00	10.000.00	-10.000.00	0.0%
0697 · Lost equipment & damages	0.00	10,000.00	-10,000.00	0.0%
6000 · Equipment Purchase Expense 6800 · Fiscal Sponsee Expenses	0.00	12,000.00	-12,000.00	0.0%
6800.27 · Permit Costs	2,259.00			
6800.28 · Donations, Grants, Fellowships	1,200.00			
Total 6800 · Fiscal Sponsee Expenses	3,459.00			
Total Expense	159,738.87	4,248,200.00	-4,088,461.13	3.8%
Ordinary Income	-139,040.49	136,200.00	-275,240.49	-102.1%
come	-139,040.49	136,200.00	-275,240.49	-102.1%

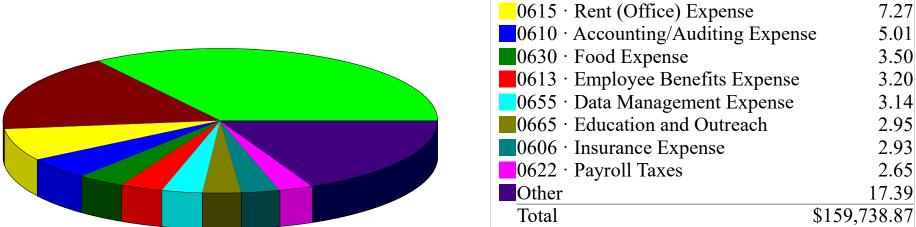
SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Statement of Cash Flows November 2024

	Nov 24
OPERATING ACTIVITIES	
Net Income	-57,629.76
Adjustments to reconcile Net Income	
to net cash provided by operations:	
0210 · Accounts Payable	-5,783.82
0250L · Payroll Taxes Due Payable	2,220.50
Net cash provided by Operating Activities	-61,193.08
INVESTING ACTIVITIES	
0191 · Prepaid Expenses	-5,644.32
0195 · Other Deposits	7,526.00
Net cash provided by Investing Activities	1,881.68
Net cash increase for period	-59,311.40
Cash at beginning of period	357,312.12
Cash at end of period	298,000.72

Income and Expense by Month October through November 2024



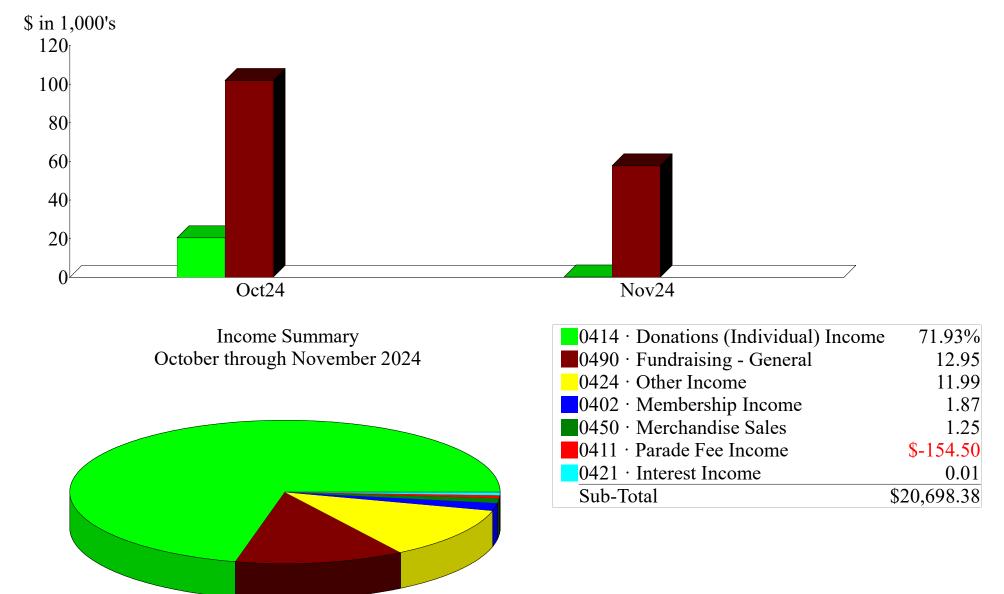




By Account

Income and Expense by Month October through November 2024





By Account

4:17 PM 12/02/24 Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Profit & Loss

_	Oct 24	Nov 24	TOTAL
Ordinary Income/Expense			
Income 0402 · Membership Income 0411 · Parade Fee Income	225.00	165.00	390.00
0411FM · Pride-Float/March Income	-154.50	0.00	-154.50
Total 0411 · Parade Fee Income	-154.50	0.00	-154.50
0414 · Donations (Individual) Income 0421 · Interest Income	15,000.00 1.46	0.00 1.42	15,000.00 2.88
0424 · Other Income 0424PT · Pink Triangle	2,500.00	0.00	2,500.00
Total 0424 · Other Income	2,500.00	0.00	2,500.00
0450 · Merchandise Sales 0490 · Fundraising - General	260.00 2,700.00	0.00 0.00	260.00 2,700.00
Total Income	20,531.96	166.42	20,698.38
Gross Profit	20,531.96	166.42	20,698.38
Expense			
0602 · Bank Fees 0603 · Utilities and Maintenance	997.05	199.51	1,196.56
0603C · Cleaning & General Maintenance 0603U · Utilities 0603 · Utilities and Maintenance - Other	315.00 390.02 408.71	315.00 0.00 420.97	630.00 390.02 829.68
_			
Total 0603 · Utilities and Maintenance	1,113.73	735.97	1,849.70
0606 · Insurance Expense 0607 · Postage Expense	3,892.67 0.00	792.19 1.78	4,684.86 1.78
0608 · Copying/Printing Expense	0.00	27.64	27.64
0609 · Office Supplies Expense	129.58	27.15	156.73
0610 · Accounting/Auditing Expense 0612 · Other Supplies	4,000.00 4,147.53	4,000.00 0.00	8,000.00 4,147.53
0613 · Employee Benefits Expense 0613M · Medical/Dental Benefits	5,106.72	0.00	5,106.72
Total 0613 · Employee Benefits Expense	5,106.72	0.00	5,106.72
0614 · Equipment Rental Expense	149.90	149.90	299.80
0615 · Rent (Office) Expense	5,721.96	5,893.62	11,615.58
0616 · Rent (Non-Office Space) Exp.	2,001.00	2,001.00	4,002.00
0618 · Equipment Repair & Maintenance 0619 · Contracted Services	141.85 27,674.13	425.55 100.00	567.40 27,774.13
0622 · Payroll Taxes	2,113.34	2,113.34	4,226.68
0623 · Travel Expense	1,189.11	2,691.26	3,880.37
0624 · Entertainer/Speaker Expense 0624T · Other Venues	337.96	0.00	337.96
Total 0624 · Entertainer/Speaker Expense	337.96	0.00	337.96
0625 · Telephone Expense	222.33	222.75	445.08
0626 · Payroll Expense 0626A · Payroll expense	27,624.98	27,624.98	55,249.96
Total 0626 · Payroll Expense	27,624.98	27,624.98	55,249.96
0628 · Community Partners Grants 0628B · Grants from Board	990.00	1,000.00	1,990.00
-			

4:17 PM 12/02/24 Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Profit & Loss

	Oct 24	Nov 24	TOTAL
0630 · Food Expense	508.60	5,076.83	5,585.43
0631 · Media/PR Expense	3,550.00	0.00	3,550.00
0632 Volunteer/Staff Recognition Exp	513.74	0.00	513.74
0655 · Data Management Expense	2,345.72	2,670.60	5,016.32
0660 · Fundraising Expense	313.91	49.00	362.91
0665 · Education and Outreach	3,360.00	1,347.00	4,707.00
0696 · Lodging/Hotel Epense	337.88	646.11	983.99
6800 · Fiscal Sponsee Expenses			
6800.27 · Permit Costs	2,259.00	0.00	2,259.00
6800.28 · Donations, Grants, Fellowships	1,200.00	0.00	1,200.00
Total 6800 · Fiscal Sponsee Expenses	3,459.00	0.00	3,459.00
Total Expense	101,942.69	57,796.18	159,738.87
Net Ordinary Income	-81,410.73	-57,629.76	-139,040.49
Net Income	-81,410.73	-57,629.76	-139,040.49