

AGENDA FOR
REGULAR BOARD OF DIRECTORS MEETING
HELD IN-PERSON ON 2024-OCTOBER-02

at the **SF LGBT Center**, 1800 Market Street, SF, CA 94103
Meetings Guidelines and Protocols: <https://members.sfpd.org/meetings>

1. Standing Items (60 mins)
 - a. Call to Order and Welcome
 - b. Land Acknowledgement
 - c. Roll Call
 - d. Appointment of Meeting Roles
 - i. Timekeeper, Stack Monitor, Vibe Watcher
 - e. Reading of the Mission Statement
 - f. Reading of the Financial Protocol
 - g. Reading of Public Comment Policy
 - h. Disclosure of Potential Conflicts of Interest
 - i. Approval of the Agenda
 - j. Approval of Minutes
 - k. Reports of the Officers
 - l. Reports of Committees
 - i. Budget & Finance
 - ii. Community Affairs
 - iii. Entertainment Committee
 - iv. Long Range Planning
 - m. Agency Updates from Executive Director
2. Unfinished Business
3. New Business (60 minutes)
 - a. Seating of New Board
 - b. Executive Committee Election
 - c. Assigning Board Buddies + Board Orientation
 - d. Committee Assignments
 - e. June Member Meeting
4. Announcements (5 mins)
5. Public Comment (10 mins)
6. In-Memoriam
7. Adjournment

Meeting Statements

<https://members.sfpride.org/meetings/>

This information is compiled for ease of use during meetings.

Mission Statement

The mission of the San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee is to educate the world, commemorate our heritage, celebrate our culture, and liberate our people.

Financial Protocol

No expenditure can be incurred without going through the Executive Director in advance. This includes reimbursement of expenses outside of the set guidelines. If you expect to have an expenditure, prior approval must be sought from the Executive Director as soon as possible. Procedures exist and checks, and balances are in place to ensure that all expenditures go through a proper approval process with the Board. All expenditures are accounted for during the annual budgeting and audit process.

Land Acknowledgement Statement (as of January 28, 2021)

We at San Francisco Pride acknowledge that we are meeting on the unceded ancestral homeland of the Ramaytush Ohlone peoples, the original inhabitants of the San Francisco Peninsula.

Disclosure of Potential Conflicts of Interest

- Nguyen: Frameline
- Janelle: TRANScend, SF LGBT Center
- Anjali: Lyon Martin, LGBT Asylum, Parivar, OTI TAC, ETE, Officer-HSH, Center for Immigrant Protection (President)
- George: Oakland Pride (Board President)
- Josh: Burning Man, UC Berkeley, Soul of Pride, Comfort and Joy, Music Connects Foundation
- Linda: BWOPA, Juvenile Probation
- Maceo: SF LGBT Center
- Nas: Alwan Foundation, Gilead, ViiV

MINUTES FOR
REGULAR BOARD OF DIRECTORS MEETING
HELD REMOTELY ON **2024-SEPTEMBER-04**

Meetings Guidelines and Protocols: <https://members.sfpride.org/meetings>

1. Standing Items (60 mins)
 - a. Call to Order and Welcome
 - b. Land Acknowledgement: Read by Josh
 - c. Roll Call: Nguyen Pham, Linda Martley-Jordan, Joshua Smith, Adell Hanson-Kahn, Dr. Nas Mohamed, Maceo Persson, Anjali Rimi
 - d. Appointment of Meeting Roles
 - i. Timekeeper: Nguyen
 - ii. Stack Monitor: Nguyen
 - iii. Vibe Watcher: Dr. Nas
 - e. Reading of the Mission Statement: Read by Linda
 - f. Reading of the Financial Protocol: Read by Adell
 - g. Reading of Public Comment: Read by Josh
 - h. Disclosure of Potential Conflicts of Interest
 - i. Linda: Should read “Juvenile Probation Commission”
 - ii. Chris noted if a board member receives any comp from The City, this must be disclosed
 - i. Approval of the Agenda: Consensus with no objections or stand asides at 7:16pm
 - j. Approval of Minutes: Please correct spelling of Dr. Nas Mohamed in last month's meeting minutes, also please correct to reflect Juvenile Probation Commission under Linda’s conflicts of interest: Consensus with no objections or stand asides at 7:20pm
 - k. Reports of the Officers
 - i. Please refer to page ten of the packet for the President’s written report
 - ii. VP: Not present
 - iii. Treasurer: Adell asks team to refer to page 17 of the packet for a written report. Adell goes on to provide a verbal summary of written report
 - iv. Secretary: Josh noted that he is supporting committee work and took part in Burning Man

I. Reports of Committees

i. Budget & Finance

1. See above under Officer Reports

ii. Community Affairs

1. Josh noted that committee will reboot when new board is seated

iii. Entertainment Committee (EC)

1. Josh noted that the EC is looking forward to meeting with staff to discuss entertainment timelines and how it can be of support to staff.

iv. Long Range Planning:

1. LRP met on August 19th, LRP discussed ways in which Core Values could be integrated. The committee also discussed integrating non-board members into LRP. To that end, LRP hopes to have an integration plan after meeting with staff. Looking ahead, LRP looks forward to introducing Core Values to the new board, also discuss at retreat.

m. Agency Updates from Executive Director

- i. Suzanne thanks Chris and Alina for their support while she was on vacation. Suzanne went on to thank the board for its tireless commitment to making Pride happen. Suzanne noted that we were able to reduce spending. She also noted that work is being done on budget. On the production side, Suzanne met with Silverback where they reflected on the past event and discussed a future relationship. Suzanne is also working on the Golf Tournament. Suzanne went on to encourage the board to bring guests to 9/20 fundraiser...**please spread word!** She commented that work is being done on AGM. Lastly, on 11/15 we will have a SF Pride holiday party.

- ii. Adell asked for calendar invites for these events. Alina to send out invites

2. Unfinished Business (0 mins)

- a. None

3. New Business (20 mins)

a. Annual General Meeting

- i. Nguyen reminded the team that AGM takes place this Saturday
- ii. Chris gave an overview of what to expect at AGM. Click [here](#) for more information. Chris noted that a candidate must receive 57 votes at

minimum, which equates to 50%+1 of the minimum required membership turnout for a quorate election. He went on to disclose that we have 13 candidates and seven seats and that any open seats remaining post AGM can be filled by the board via Nominating Committee.

b. October 2024 ExCom Election

- i. Suzanne noted that at the October meeting, we will seat the new board. She disclosed that this will be an in-person meeting with a virtual option though in person is strongly encouraged. Suzanne went on to note that ExCom election will also take place.
- ii. Suzanne noted that she will team up with Chirs to help onboard new board members

c. Trans Legislative Protection

- i. Suzanne would like to find consensus for SF Pride to sign onto proposed legislation, which if approved would seal a person's previous gender marker
- ii. Dr. Nas wanted to ensure that we do not cross any legal lines
- iii. Suzanne and Chris will investigate ensuring that no legal lines are crossed
- iv. Maceo provided a link to [Alliance For Justice](#) which builds the strength of progressive movements by training and educating nonprofit organizations on advocacy and harnessing their collective power to transform our state and federal courts.
- v. Several board members spoke in favor of proposal
- vi. Suzanne will come back with letter for the Board's approval
- vii. Consensus accept with no stand asides or objections

4. Announcements (5 mins)

- a. Marsha: Oakland Pride takes place this Sunday. Parade at 11am, Festival at Noon
- b. Nguyen: GAPA Runway Pageant on 9/14
- c. Suzanne: October 5. Horizons Gala..Suzanne will be presented with an award!
- d. Maceo: Transgender Law Center event on 10/18. Click [here](#) for more information
- e. PRC will have Mighty Real Gala on 10/4
- f. Oakland Theatre presents Angels in America. Click [here](#) for more information
- g. Anjali would like to see a calendar of event

5. Public Comment (10 mins)

- a. None

6. In-Memoriam
 - a. Laurin “DoubleCheck”
 - b. Catalina Aceves
 - c. Porshay Taylor
 - d. Mary Wings
 - e. Lyllye Reynolds Parker
 - f. Christina Quinonez
7. Adjournment: 8:29pm



**SAN FRANCISCO LESBIAN, GAY, BISEXUAL, TRANSGENDER
PRIDE PARADE AND CELEBRATION COMMITTEE, INC.**

Nguyen Pham
President Report
October 2, 2024

MEETING PARTICIPATION

- Chaired Board of Directors meeting via videoconference on September 4.
- Chaired Annual General Meeting via videoconference on September 7.
- Chaired Executive Committee meeting via videoconference on September 18.

COMMUNITY ENGAGEMENT

- Marched in Oakland Pride Parade and attended Oakland Pride Festival on September 8.
- Attended Openhouse's annual Donor Soirée at The Ivy Golden Gate on September 12.
- Attended Gilbert Baker Rainbow Flag Landmarking & Signing Ceremony at GLBT Historical Society and Harvey Milk Plaza on September 13.
- Attended San Francisco Arts Town Hall 2024 - A Mayoral Forum at SFJAZZ on September 18.
- Attended SF AIDS Foundation "Tribute" Gala at Four Seasons on September 21.
- Attended and delivered remarks at Divas & Drinks: Flaming, Fabulous & 50! at The Academy on September 26.
- Attended GLBT Historical Society museum announcement at 281 Noe on September 27.
- Attended partner gathering at BR (Banana Republic) on September 27.
- Delivered keynote remarks to GSA at Westmont High School on October 2.

PUBLIC RELATIONS

- ABC 7 News: Delivered live broadcast interview with Suzanne via Zoom regarding SF Pride Golf Tournament Weekend on September 19.

LGBTQ+ HISTORY MONTH KICK-OFF SOIRÉE WITH BRITISH CONSULATE-GENERAL SF

- Participated on coordination calls via videoconference on September 24 and September 27.
- Attended and delivered remarks at LGBTQ+ History Month Kick-Off Soirée at British Residence on October 1.

SF PRIDE GOLF TOURNAMENT FUNDRAISER

- Participated on coordination calls via videoconference on September 5, September 11, and September 18.
- Attended and delivered remarks at:
 - SF Pride Excellence in Golf Award Reception at Fairmont on September 20.
 - Sixth annual SF Pride Golf Tournament at TPC Harding Park on September 21.



**SAN FRANCISCO LESBIAN, GAY, BISEXUAL, TRANSGENDER
PRIDE PARADE AND CELEBRATION COMMITTEE, INC.**

ROUTINE RESPONSIBILITIES

- Participated on numerous ED check-in calls from September 5 through October 2.
- Participated on PR partner check-in call on September 16.
- Corresponded with community members as needs emerged.
- Engaged with SF Pride content via social media channels as feasible.
- Corresponded with Staff and Board Members as appropriate.

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of September 30, 2024

Sep 30, 24

ASSETS

Current Assets

Checking/Savings

0101 · Wells Fargo Bank Checking

0101A · Restricted Funds

0101AGR · Howard Grayson LGBT	1,228.21
0101ALA · Latin Stage	450.88
0101API · Pink Triangle	45,897.85
0101ASO · Soul of Pride	1,720.00

Total 0101A · Restricted Funds 49,296.94

0101 · Wells Fargo Bank Checking - Unrestricted Funds 222,246.11

Total 0101 · Wells Fargo Bank Checking 271,543.05

0102 · WellsFargo MarketRate (Reserve) 170,626.26

0104 · WellsFargo Bank Savings 1,560.67

0106 · Fresno First 87.72

0113 · Petty Cash Account 55.23

Total Checking/Savings 443,872.93

Total Current Assets 443,872.93

Fixed Assets

0140 · FURNITURE & EQUIPMENT

0140a · Furniture & Equipment 4,999.51

0141 · Accumulated Depreciation -4,999.51

Total 0140 · FURNITURE & EQUIPMENT 0.00

Total Fixed Assets 0.00

Other Assets

0189 · TRADEMARKS

0189A · Trademarks 60,610.96

0189B · Accumulated Amortization -58,750.96

Total 0189 · TRADEMARKS 1,860.00

0191 · Prepaid Expenses 69,205.84

0195 · Other Deposits 38,923.12

Total Other Assets 109,988.96

TOTAL ASSETS 553,861.89

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Other Current Liabilities

0255L · Vacation Time Account Payable 25,290.87

Total Other Current Liabilities 25,290.87

Total Current Liabilities 25,290.87

Long Term Liabilities

0270 · Deferred rent liability 7,234.00

Total Long Term Liabilities 7,234.00

Total Liabilities 32,524.87

Equity

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of September 30, 2024

	<u>Sep 30, 24</u>
3000 · Opening Bal Equity	-45,691.00
3800.1 · NetAssetsReleased, UnRestrict	586,907.00
3800.4 · NetAssetsReleased, TempRestrict	-586,907.00
3900 · Retained Earnings	181,892.27
Net Income	<u>385,135.75</u>
Total Equity	<u>521,337.02</u>
TOTAL LIABILITIES & EQUITY	<u><u>553,861.89</u></u>

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2023 through September 2024

	Oct '23 - Sep 24	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
0402 · Membership Income	4,235.00	10,000.00	-5,765.00	42.4%
0409 · Vendor Income				
0410 · Vendor/Booth Fees Income				
0410F · Pride-Vendor Income-Food	137,407.26	88,000.00	49,407.26	156.1%
0410P · Pride-Vendor Income-Other	204,568.45	109,000.00	95,568.45	187.7%
Total 0410 · Vendor/Booth Fees Income	341,975.71	197,000.00	144,975.71	173.6%
0425 · Booth Equip. Rental Income	11,800.00	10,000.00	1,800.00	118.0%
Total 0409 · Vendor Income	353,775.71	207,000.00	146,775.71	170.9%
0411 · Parade Fee Income				
0411FM · Pride-Float/March Income	280,970.37	200,000.00	80,970.37	140.5%
0411W · DykesOnBikes (WMC)	3,210.00	3,000.00	210.00	107.0%
Total 0411 · Parade Fee Income	284,180.37	203,000.00	81,180.37	140.0%
0412 · Beverage Sales				
0412P · Pride - Beverage sales	260,000.00	320,000.00	-60,000.00	81.3%
Total 0412 · Beverage Sales	260,000.00	320,000.00	-60,000.00	81.3%
0414 · Donations (Individual) Income	65,822.79	40,000.00	25,822.79	164.6%
0416 · Barrel Donations Income				
0416E · Electronic Gate Donations	8,825.57	30,000.00	-21,174.43	29.4%
0416P · Pride - Barrel Donations	3,284.00	5,000.00	-1,716.00	65.7%
Total 0416 · Barrel Donations Income	12,109.57	35,000.00	-22,890.43	34.6%
0417 · Corporate Sponsorship Income	2,297,930.00	2,175,000.00	122,930.00	105.7%
0421 · Interest Income	58.47	60.00	-1.53	97.5%
0424 · Other Income				
0424AP · Pride After Party	9,185.00			
0424O · Official Events Calendar List	0.00	5,000.00	-5,000.00	0.0%
0424PP · Pride Pass	38,164.33	40,000.00	-1,835.67	95.4%
0424PT · Pink Triangle	43,886.53			
0424VIP · VIP Tickets	43,436.00	30,000.00	13,436.00	144.8%
Total 0424 · Other Income	134,671.86	75,000.00	59,671.86	179.6%
0430 · Grants For the Arts				
0430A · Pride - Grants for the Arts	826,219.00	825,000.00	1,219.00	100.1%
Total 0430 · Grants For the Arts	826,219.00	825,000.00	1,219.00	100.1%

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2023 through September 2024

	Oct '23 - Sep 24	Budget	\$ Over Budget	% of Budget
0435 · Other Grants Income	10,000.00			
0440 · Grandstand Ticket Sales	29,892.00	75,000.00	-45,108.00	39.9%
0441 · Other Ticket Sales	38,039.18	70,000.00	-31,960.82	54.3%
0450 · Merchandise Sales	11,079.69	20,000.00	-8,920.31	55.4%
0490 · Fundraising - General	16,254.31	45,000.00	-28,745.69	36.1%
0495 · Management Fees Income	968.31	818.00	150.31	118.4%
4900 · Fiscal Sponsee Income				
4900.14 · Donations (Individual) Income	2,799.38			
4900.49 · Fundraising	51,500.00			
Total 4900 · Fiscal Sponsee Income	54,299.38			
Total Income	4,399,535.64	4,100,878.00	298,657.64	107.3%
Gross Profit	4,399,535.64	4,100,878.00	298,657.64	107.3%
Expense				
0600 · Advertising (Administrative)	0.00	800.00	-800.00	0.0%
0601 · Advertising (Event)	0.00	1,500.00	-1,500.00	0.0%
0602 · Bank Fees	31,973.80	3,500.00	28,473.80	913.5%
0603 · Utilities and Maintenance				
0603C · Cleaning & General Maintenance	8,627.62	7,000.00	1,627.62	123.3%
0603U · Utilities	1,532.87	1,500.00	32.87	102.2%
Total 0603 · Utilities and Maintenance	10,160.49	8,500.00	1,660.49	119.5%
0604 · Messenger Expense	0.00	200.00	-200.00	0.0%
0605 · Membership Dues Expense	2,564.86	1,100.00	1,464.86	233.2%
0606 · Insurance Expense	201,953.41	210,000.00	-8,046.59	96.2%
0607 · Postage Expense	238.02	4,000.00	-3,761.98	6.0%
0608 · Copying/Printing Expense	537.42	18,200.00	-17,662.58	3.0%
0609 · Office Supplies Expense	6,986.61	4,750.00	2,236.61	147.1%
0610 · Accounting/Auditing Expense	58,957.40	80,000.00	-21,042.60	73.7%
0612 · Other Supplies	34,407.95	11,100.00	23,307.95	310.0%
0613 · Employee Benefits Expense				
0613M · Medical/Dental Benefits	72,500.16	50,000.00	22,500.16	145.0%
Total 0613 · Employee Benefits Expense	72,500.16	50,000.00	22,500.16	145.0%
0614 · Equipment Rental Expense	856,255.08	498,000.00	358,255.08	171.9%
0615 · Rent (Office) Expense	68,496.87	75,000.00	-6,503.13	91.3%
0616 · Rent (Non-Office Space) Exp.	102,039.41	123,000.00	-20,960.59	83.0%
0617 · Clean-Up Costs (Event)	135,124.03	120,000.00	15,124.03	112.6%
0618 · Equipment Repair & Maintenance	1,672.76	1,800.00	-127.24	92.9%
0619 · Contracted Services	742,598.36	609,300.00	133,298.36	121.9%
0620 · Contractors	113,575.00	164,500.00	-50,925.00	69.0%
0621 · ASL Interpreter/ADA Compliance	10,893.51	20,500.00	-9,606.49	53.1%
0622 · Payroll Taxes	32,453.84	39,200.00	-6,746.16	82.8%
0623 · Travel Expense	31,748.47	55,800.00	-24,051.53	56.9%

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2023 through September 2024

	Oct '23 - Sep 24	Budget	\$ Over Budget	% of Budget
0624 · Entertainer/Speaker Expense				
0624M · Main Stage	104,050.00	130,000.00	-25,950.00	80.0%
0624S · Community Stages and Venues	26,436.50	10,000.00	16,436.50	264.4%
0624T · Other Venues	10,125.00	23,500.00	-13,375.00	43.1%
Total 0624 · Entertainer/Speaker Expense	140,611.50	163,500.00	-22,888.50	86.0%
0625 · Telephone Expense	714.37	2,000.00	-1,285.63	35.7%
0626 · Payroll Expense				
0626A · Payroll expense	408,683.20	434,970.00	-26,286.80	94.0%
0626AV · Accrued Vacation Expense	3,849.47			
Total 0626 · Payroll Expense	412,532.67	434,970.00	-22,437.33	94.8%
0627 · Permit Costs	78,521.50	85,483.50	-6,962.00	91.9%
0628 · Community Partners Grants				
0628B · Grants from Board	25,012.62	15,000.00	10,012.62	166.8%
0628P · Grants to Partners	2,500.00			
0628W · Grants to Dykes on Bikes	0.00	3,000.00	-3,000.00	0.0%
Total 0628 · Community Partners Grants	27,512.62	18,000.00	9,512.62	152.8%
0629 · Educational Development Exp.	5,055.00	14,000.00	-8,945.00	36.1%
0630 · Food Expense	24,209.91	37,500.00	-13,290.09	64.6%
0631 · Media/PR Expense	61,642.46	60,000.00	1,642.46	102.7%
0632 · Volunteer/Staff Recognition Exp	3,207.66	8,000.00	-4,792.34	40.1%
0633 · Security Costs	413,602.75	500,000.00	-86,397.25	82.7%
0635 · Legal Expense	0.00	10,000.00	-10,000.00	0.0%
0636 · Branded Apparel Expense	16,520.23	16,000.00	520.23	103.3%
0637 · Police/Traffic Control Expense	0.00	30,000.00	-30,000.00	0.0%
0641 · Radio Rental Expense	6,251.92	18,500.00	-12,248.08	33.8%
0642 · Toilet Rental Expense	44,268.05	47,000.00	-2,731.95	94.2%
0643 · Fencing Rental Expense	76,811.42	70,000.00	6,811.42	109.7%
0644 · Sound Expenses				
0644V · Video Expense	0.00	292,000.00	-292,000.00	0.0%
Total 0644 · Sound Expenses	0.00	292,000.00	-292,000.00	0.0%
0645 · Signage Expense	21,625.31	50,000.00	-28,374.69	43.3%
0655 · Data Management Expense	43,658.07	30,000.00	13,658.07	145.5%
0656 · HR Expense	0.00	100.00	-100.00	0.0%
0660 · Fundraising Expense	19,716.71	16,000.00	3,716.71	123.2%
0665 · Education and Outreach	1,273.76			
0680 · Fullfillment Expense	1,000.00	15,000.00	-14,000.00	6.7%
0694 · Amortization Expense	310.00			
0696 · Lodging/Hotel Expense	10,352.33	16,000.00	-5,647.67	64.7%
0697 · Lost equipment & damages	9,425.00	5,000.00	4,425.00	188.5%
6700 · Reallocation Expenses	30,000.00	30,000.00	0.00	100.0%

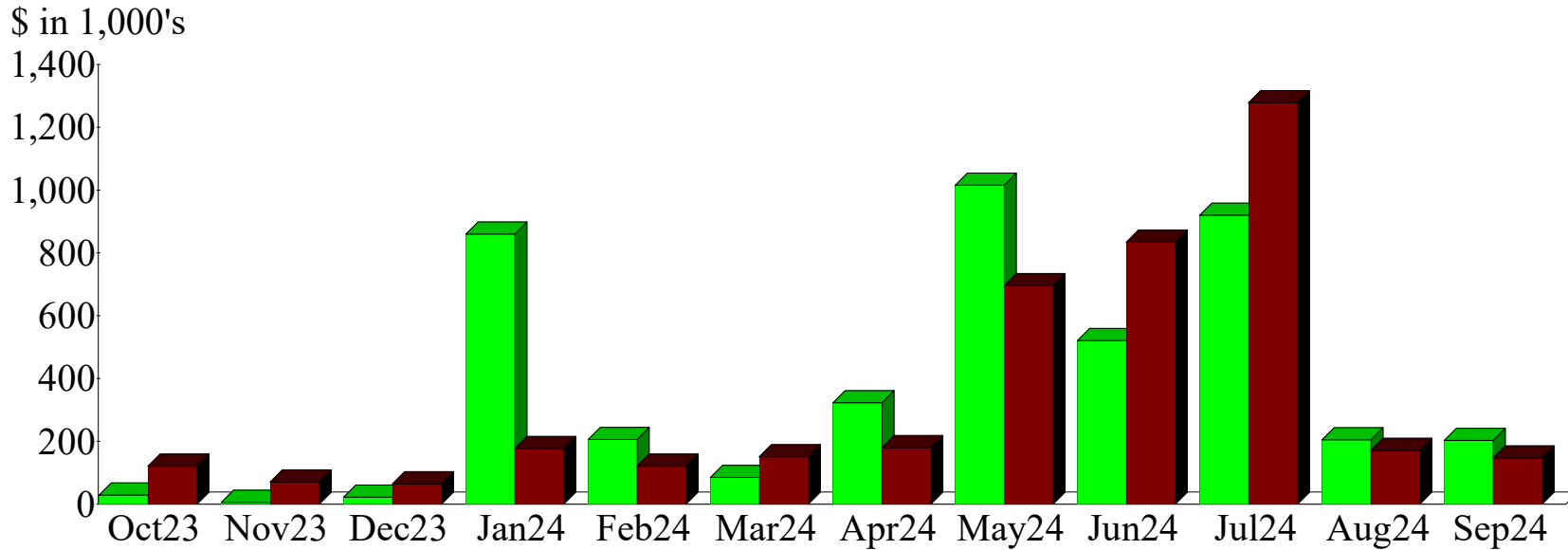
SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
 October 2023 through September 2024

	Oct '23 - Sep 24	Budget	\$ Over Budget	% of Budget
6800 · Fiscal Sponsee Expenses				
6800.08 · Copying/Printing Expense	1,030.75			
6800.19 · Contracted Services	18,928.14			
6800.24 · Entertainer/Speaker Expense	27,250.00			
6800.28 · Donations, Grants, Fellowships	1,750.00			
6800.30 · Food	500.00			
6800.60 · Fundraising Expense	12.00			
6800.75 · Management Fees	968.31			
Total 6800 · Fiscal Sponsee Expenses	50,439.20			
6999 · Uncategorized Expenses	0.00	10,000.00	-10,000.00	0.0%
Total Expense	4,014,399.89	4,079,803.50	-65,403.61	98.4%
Net Ordinary Income	385,135.75	21,074.50	364,061.25	1,827.5%
Net Income	385,135.75	21,074.50	364,061.25	1,827.5%

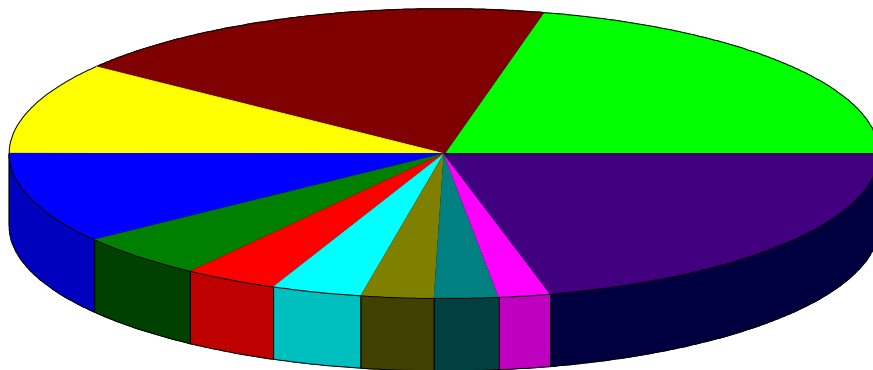
SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Statement of Cash Flows
September 2024

	<u>Sep 24</u>
OPERATING ACTIVITIES	
Net Income	56,388.15
Adjustments to reconcile Net Income to net cash provided by operations:	
0250L · Payroll Taxes Due Payable	-10,897.74
0255L · Vacation Time Account Payable	<u>3,849.47</u>
Net cash provided by Operating Activities	49,339.88
INVESTING ACTIVITIES	
0189 · TRADEMARKS:0189B · Accumulated Amortization	310.00
0191 · Prepaid Expenses	-9,396.07
0195 · Other Deposits	<u>-1,480.89</u>
Net cash provided by Investing Activities	-10,566.96
Net cash increase for period	38,772.92
Cash at beginning of period	<u>405,100.01</u>
Cash at end of period	<u><u>443,872.93</u></u>

Income and Expense by Month October 2023 through September 2024



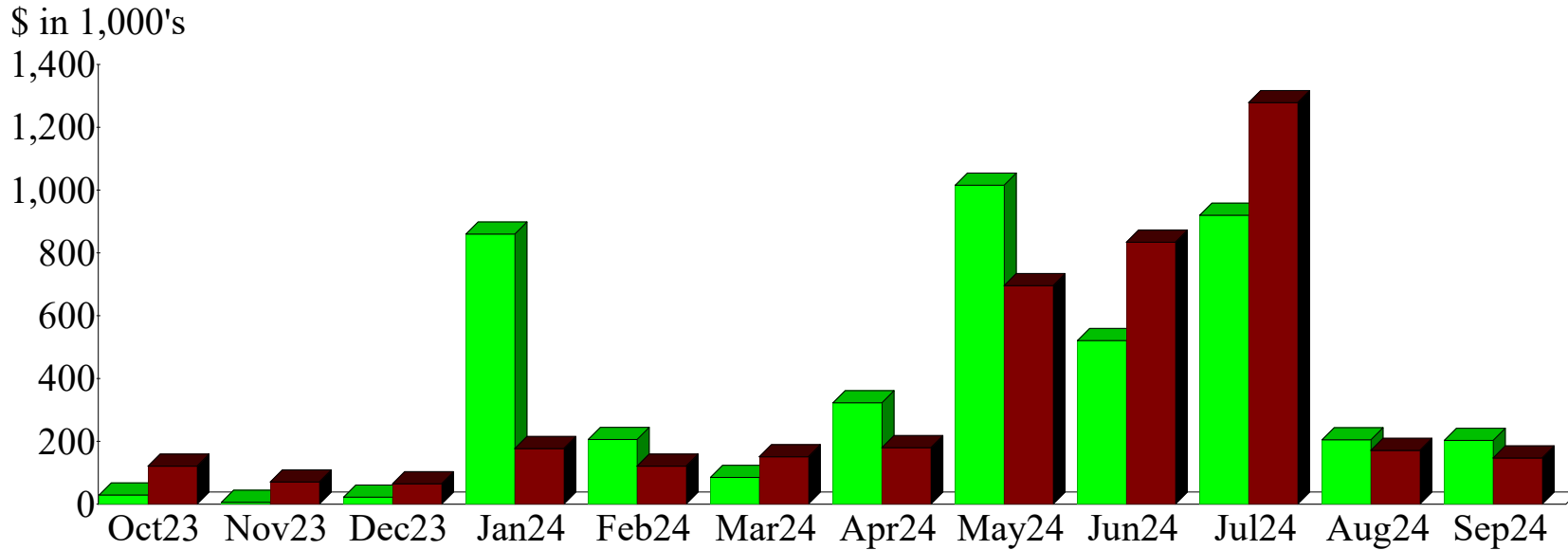
Expense Summary October 2023 through September 2024



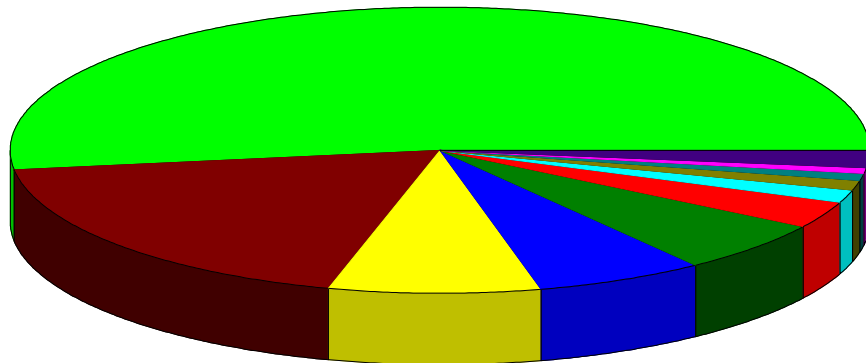
0614 · Equipment Rental Expense	21.33%
0619 · Contracted Services	18.50
0633 · Security Costs	10.30
0626 · Payroll Expense	10.28
0606 · Insurance Expense	5.03
0624 · Entertainer/Speaker Expense	3.50
0617 · Clean-Up Costs (Event)	3.37
0620 · Contractors	2.83
0616 · Rent (Non-Office Space) Exp.	2.54
0627 · Permit Costs	1.96
Other	20.37
Total	\$4,014,399.89

By Account

Income and Expense by Month October 2023 through September 2024



Income Summary October 2023 through September 2024



0417 · Corporate Sponsorship Income	52.23%
0430 · Grants For the Arts	18.78
0409 · Vendor Income	8.04
0411 · Parade Fee Income	6.46
0412 · Beverage Sales	5.91
0424 · Other Income	3.06
0414 · Donations (Individual) Income	1.50
4900 · Fiscal Sponsee Income	1.23
0441 · Other Ticket Sales	0.86
0440 · Grandstand Ticket Sales	0.68
Other	1.24
Total	\$4,399,535.64

By Account

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2023 through September 2024

	Oct 23	Nov 23	Dec 23	Jan 24	Feb 24	Mar 24	Apr 24	May 24	Jun 24	Jul 24	Aug 24	Sep 24	TOTAL
Ordinary Income/Expense													
Income													
0402 - Membership Income	415.00	0.00	4,165.00	-4,000.00	1,925.00	275.00	75.00	90.00	30.00	1,065.00	105.00	90.00	4,235.00
0409 - Vendor Income													
0410 - Vendor/Booth Fees Income													
0410F - Pride-Vendor Income-Food	0.00	0.00	3,924.50	19,295.00	18,614.00	22,970.30	13,432.75	40,506.33	18,577.48	-1,997.10	2,084.00	0.00	137,407.26
0410P - Pride-Vendor Income-Other	0.00	0.00	0.00	14,901.50	26,603.13	25,737.31	10,609.13	98,698.09	30,363.93	-1,721.49	-623.15	0.00	204,568.45
Total 0410 - Vendor/Booth Fees Inco...	0.00	0.00	3,924.50	34,196.50	45,217.13	48,707.61	24,041.88	139,204.42	48,941.41	-3,718.59	1,460.85	0.00	341,975.71
0425 - Booth Equip. Rental Income	0.00	0.00	0.00	1,000.00	-400.00	6,200.00	1,900.00	2,700.00	400.00	0.00	0.00	0.00	11,800.00
Total 0409 - Vendor Income	0.00	0.00	3,924.50	35,196.50	44,817.13	54,907.61	25,941.88	141,904.42	49,341.41	-3,718.59	1,460.85	0.00	353,775.71
0411 - Parade Fee Income													
0411FM - Pride-Float/March Income	0.00	0.00	0.00	0.00	48,885.93	14,865.37	18,407.18	150,673.77	47,432.12	403.00	303.00	0.00	280,970.37
0411W - DykesOnBikes (WMC)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,210.00	0.00	0.00	3,210.00
Total 0411 - Parade Fee Income	0.00	0.00	0.00	0.00	48,885.93	14,865.37	18,407.18	150,673.77	47,432.12	3,613.00	303.00	0.00	284,180.37
0412 - Beverage Sales													
0412P - Pride - Beverage sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	260,000.00	0.00	0.00	260,000.00
Total 0412 - Beverage Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	260,000.00	0.00	0.00	260,000.00
0414 - Donations (Individual) Income	8,141.17	706.40	3,235.54	2,040.19	9,519.88	14,394.49	750.94	11,477.40	3,947.45	4,101.92	1,870.58	5,636.83	65,822.79
0416 - Barrel Donations Income													
0416E - Electronic Gate Donations	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,825.57	0.00	0.00	8,825.57
0416P - Pride - Barrel Donations	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,284.00	0.00	0.00	3,284.00
Total 0416 - Barrel Donations Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,109.57	0.00	0.00	12,109.57
0417 - Corporate Sponsorship Income	0.00	0.00	0.00	0.00	100,000.00	0.00	264,500.00	699,000.00	372,000.00	505,000.00	190,930.00	166,500.00	2,297,930.00
0421 - Interest Income	17.01	15.39	12.56	2.05	1.37	1.46	1.42	1.46	1.41	1.47	1.46	1.41	58.47
0424 - Other Income													
0424AP - Pride After Party	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,185.00	0.00	0.00	9,185.00
0424PP - Pride Pass	0.00	0.00	0.00	0.00	0.00	0.00	1,902.40	2,818.93	0.00	33,443.00	0.00	0.00	38,164.33
0424PT - Pink Triangle	20,000.00	5,000.00	0.00	0.00	51.43	0.00	9,880.51	2,595.30	6,359.29	0.00	0.00	0.00	43,886.53
0424VIP - VIP Tickets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	43,436.00	0.00	0.00	43,436.00
Total 0424 - Other Income	20,000.00	5,000.00	0.00	0.00	51.43	0.00	11,782.91	5,414.23	6,359.29	86,064.00	0.00	0.00	134,671.86
0430 - Grants For the Arts													
0430A - Pride - Grants for the Arts	0.00	0.00	0.00	826,219.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	826,219.00
Total 0430 - Grants For the Arts	0.00	0.00	0.00	826,219.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	826,219.00
0435 - Other Grants Income	0.00	0.00	10,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,000.00
0440 - Grandstand Ticket Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	29,892.00	0.00	0.00	29,892.00
0441 - Other Ticket Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.01	19,949.48	10,408.83	6,180.86	38,039.18
0450 - Merchandise Sales	0.00	0.00	0.00	0.00	871.89	666.68	864.36	1,966.94	4,420.06	2,198.77	25.99	65.00	11,079.69
0490 - Fundraising - General	0.00	0.00	0.00	0.00	0.00	0.00	1,150.00	0.00	0.00	0.00	0.00	15,104.31	16,254.31
0495 - Management Fees Income	0.00	0.00	968.31	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	968.31
4900 - Fiscal Sponsee Income													
4900.14 - Donations (Individual) Inco...	750.00	650.00	200.00	1,199.38	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,799.38
4900.49 - Fundraising	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	36,500.00	0.00	0.00	10,000.00	51,500.00
Total 4900 - Fiscal Sponsee Income	750.00	650.00	200.00	1,199.38	0.00	0.00	0.00	5,000.00	36,500.00	0.00	0.00	10,000.00	54,299.38
Total Income	29,323.18	6,371.79	22,505.91	860,657.12	206,072.63	85,110.61	323,473.69	1,015,528.22	521,531.75	920,276.62	205,105.71	203,578.41	4,399,535.64
Gross Profit	29,323.18	6,371.79	22,505.91	860,657.12	206,072.63	85,110.61	323,473.69	1,015,528.22	521,531.75	920,276.62	205,105.71	203,578.41	4,399,535.64
Expense													
0602 - Bank Fees	197.76	226.27	1,066.59	1,344.77	3,026.75	2,391.06	1,600.02	11,405.67	6,679.02	1,152.41	2,629.69	253.79	31,973.80
0603 - Utilities and Maintenance													
0603C - Cleaning & General Maintena...	696.81	708.71	708.71	723.71	723.71	723.71	723.71	723.71	723.71	723.71	723.71	723.71	8,627.62
0603U - Utilities	362.81	0.00	0.00	390.02	0.00	0.00	390.02	0.00	0.00	390.02	0.00	0.00	1,532.87
Total 0603 - Utilities and Maintenance	1,059.62	708.71	708.71	1,113.73	723.71	723.71	1,113.73	723.71	723.71	1,113.73	723.71	723.71	10,160.49
0605 - Membership Dues Expense	0.00	200.00	0.00	0.00	0.00	800.00	0.00	295.00	0.00	1,069.86	200.00	0.00	2,564.86
0606 - Insurance Expense	3,207.92	521.75	0.00	196.15	-24.84	0.00	103.00	197,667.60	0.00	0.00	281.83	0.00	201,953.41
0607 - Postage Expense	132.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	33.02	238.02
0608 - Copying/Printing Expense	180.35	59.71	0.00	67.90	23.56	0.00	0.00	24.51	0.00	124.27	57.12	0.00	537.42
0609 - Office Supplies Expense	1,095.36	108.61	0.00	0.00	471.31	703.45	192.92	581.78	160.49	532.85	485.44	2,654.40	6,986.61
0610 - Accounting/Auditing Expense	2,500.00	5,997.45	4,000.00	10,622.50	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	7,837.45	4,000.00	58,957.40
0612 - Other Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	28,135.64	0.00	6,258.48	13.83	0.00	34,407.95
0613 - Employee Benefits Expense													
0613M - Medical/Dental Benefits	7,380.78	3,974.64	4,396.88	4,396.88	6,094.64	10,024.58	6,650.06	3,843.86	7,911.60	5,913.12	5,913.12	6,000.00	72,500.16
Total 0613 - Employee Benefits Expense	7,380.78	3,974.64	4,396.88	4,396.88	6,094.64	10,024.58	6,650.06	3,843.86	7,911.60	5,913.12	5,913.12	6,000.00	72,500.16
0614 - Equipment Rental Expense	149.90	149.90	149.90	149.90	149.90	149.90	27,079.71	245,052.82	205,451.84	304,470.92	73,111.21	189.18	856,255.08
0615 - Rent (Office) Expense	5,553.31	5,721.96	5,721.96	5,721.96	5,721.96	5,721.96	5,721.96	5,721.96	5,721.96	5,721.96	5,721.96	5,721.96	68,496.87
06139 - Rent (Non-Office Space) Exp.	2,043.00	1,848.00	1,848.00	1,848.00	1,848.00	3,598.00	1,848.00	1,848.00	78,231.29	2,902.62	1,922.00	2,224.50	102,039.41
0617 - Clean-Up Costs (Event)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,852.50	19,469.67	99,801.86	0.00	0.00	135,124.03
0618 - Equipment Repair & Maintenance	136.50	401.46	0.00	0.00	425.55	0.00	0.00	425.55	0.00	0.00	0.00	0.00	1,672.76
0619 - Contracted Services	46,745.31	0.00	0.00	106,749.99	34,285.53	42,584.00	48,689.00	57,592.34	57,189.00	321,092.93	6,600.00	21,070.26	742,598.36
0620 - Contractors	0.00	7,000.00	7,000.00	7,000.00	1,000.00	1,000.00	4,000.00	5,365.00	29,360.00	36,250.00	10,000.00	5,600.00	113,575.00
0621 - ASL Interpreter/ADA Compliance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,893.51	0.00	0.00	10,893.51
0622 - Payroll Taxes	1,902.												

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2023 through September 2024

	Oct 23	Nov 23	Dec 23	Jan 24	Feb 24	Mar 24	Apr 24	May 24	Jun 24	Jul 24	Aug 24	Sep 24	TOTAL
0629 - Educational Development Exp.	4,020.00	0.00	0.00	0.00	1,035.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,055.00
0630 - Food Expense	533.42	1,446.85	0.00	267.77	4,673.72	619.51	165.04	172.64	1,302.72	12,213.27	2,820.08	-5.11	24,209.91
0631 - Media/PR Expense	10,359.70	10,000.00	11,105.00	0.00	5,575.00	4,773.26	5,325.00	3,325.00	5,654.50	5,525.00	0.00	0.00	61,642.46
0632 - Volunteer/Staff Recognition Exp	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	258.75	1,238.91	1,710.00	0.00	3,207.66
0633 - Security Costs	0.00	0.00	0.00	0.00	0.00	21,350.00	0.00	0.00	158,014.00	234,238.75	0.00	0.00	413,602.75
0636 - Branded Apparel Expense	0.00	0.00	0.00	0.00	603.56	319.30	777.73	507.88	10,979.10	1,871.14	24.99	1,436.53	16,520.23
0641 - Radio Rental Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,251.92	0.00	0.00	6,251.92
0642 - Toilet Rental Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	16,202.13	28,065.92	0.00	0.00	44,268.05
0643 - Fencing Rental Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	28,144.80	48,666.62	0.00	0.00	76,811.42
0645 - Signage Expense	479.17	0.00	0.00	0.00	0.00	716.14	0.00	0.00	339.28	6,113.85	357.53	13,619.34	21,625.31
0655 - Data Management Expense	2,398.11	1,935.92	2,340.10	5,246.15	2,122.23	2,340.97	2,325.80	2,372.77	2,498.37	13,411.62	3,432.77	3,233.26	43,658.07
0660 - Fundraising Expense	473.53	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,821.30	0.00	0.00	17,421.88	19,716.71
0665 - Education and Outreach	0.00	0.00	0.00	1,273.76	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,273.76
0680 - Fulfillment Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00	1,000.00
0694 - Amortization Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	310.00	310.00
0696 - Lodging/Hotel Expense	0.00	5,594.15	0.00	1,028.37	2,280.78	0.00	0.00	0.00	393.07	1,055.96	0.00	0.00	10,352.33
0697 - Lost equipment & damages	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,425.00	0.00	0.00	9,425.00
6700 - Reallocation Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20,000.00	0.00	0.00	10,000.00	30,000.00
6800 - Fiscal Sponsee Expenses													
6800.08 - Copying/Printing Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,030.75	0.00	0.00	0.00	1,030.75
6800.19 - Contracted Services	1,600.40	600.00	1,199.38	0.00	0.00	0.00	0.00	0.00	15,528.36	0.00	0.00	0.00	18,928.14
6800.24 - Entertainer/Speaker Expense	0.00	300.00	0.00	0.00	0.00	0.00	0.00	0.00	26,950.00	0.00	0.00	0.00	27,250.00
6800.28 - Donations, Grants, Fellowsh...	250.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00	0.00	0.00	0.00	1,750.00
6800.30 - Food	0.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
6800.60 - Fundraising Expense	0.00	12.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12.00
6800.75 - Management Fees	0.00	0.00	968.31	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	968.31
Total 6800 - Fiscal Sponsee Expenses	1,850.40	912.00	2,667.69	0.00	0.00	0.00	0.00	0.00	45,009.11	0.00	0.00	0.00	50,439.20
Total Expense	120,921.61	70,992.29	64,939.27	177,464.16	120,777.61	150,783.08	180,070.76	696,159.47	834,417.90	1,279,063.81	171,619.67	147,190.26	4,014,399.89
Net Ordinary Income	-91,598.43	-64,620.50	-42,433.36	683,192.96	85,295.02	-65,672.47	143,402.93	319,368.75	-312,886.15	-358,787.19	33,486.04	56,388.15	385,135.75
Net Income	-91,598.43	-64,620.50	-42,433.36	683,192.96	85,295.02	-65,672.47	143,402.93	319,368.75	-312,886.15	-358,787.19	33,486.04	56,388.15	385,135.75