

**AGENDA FOR
REGULAR BOARD OF DIRECTORS MEETING
HELD REMOTELY ON 2024-SEPTEMBER-04**

Meetings Guidelines and Protocols: <https://members.sfpride.org/meetings>

1. Standing Items (60 mins)
 - a. Call to Order and Welcome
 - b. Land Acknowledgement
 - c. Roll Call
 - d. Appointment of Meeting Roles
 - i. Timekeeper, Stack Monitor, Vibe Watcher
 - e. Reading of the Mission Statement
 - f. Reading of the Financial Protocol
 - g. Disclosure of Potential Conflicts of Interest
 - h. Approval of the Agenda
 - i. Approval of Minutes
 - j. Reports of the Officers
 - k. Reports of Committees
 - i. Budget & Finance
 - ii. Community Affairs
 - iii. Entertainment
 - iv. Long Range Planning
 - l. Agency Updates from Executive Director
2. Unfinished Business (0 mins)
3. New Business (20 mins)
 - a. Annual General Meeting
 - b. October 2024 ExCom Election
 - c. Trans Legislative Protection
4. Announcements (5 mins)
5. Public Comment (10 mins)
6. In-Memoriam
7. Adjournment

Closed Session to follow

Meeting Statements

<https://members.sfpride.org/meetings/>

This information is compiled for ease of use during meetings.

Mission Statement

The mission of the San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee is to educate the world, commemorate our heritage, celebrate our culture, and liberate our people.

Financial Protocol

No expenditure can be incurred without going through the Executive Director in advance. This includes reimbursement of expenses outside of the set guidelines. If you expect to have an expenditure, prior approval must be sought from the Executive Director as soon as possible. Procedures exist and checks, and balances are in place to ensure that all expenditures go through a proper approval process with the Board. All expenditures are accounted for during the annual budgeting and audit process.

Land Acknowledgement Statement (as of January 28, 2021)

We at San Francisco Pride acknowledge that we are meeting on the unceded ancestral homeland of the Ramaytush Ohlone peoples, the original inhabitants of the San Francisco Peninsula.

Disclosure of Potential Conflicts of Interest

- Nguyen: Frameline
- Janelle: TRANScend, SF LGBT Center
- Josh: Burning Man, UC Berkeley, Soul of Pride, Comfort and Joy, Music Connects Foundation
- Anjali: Officer-HSH, Center for Immigrant Protection (President), LGBT Asylum, Parivar, Trans Can Work, CA Legislative
- George: Oakland Pride (Board President)
- Linda: BWOPA, Juvenile Prevention
- Maceo: SF LGBT Center
- Nas: Alwan Foundation, Gilead, ViiV

Minutes FOR
REGULAR BOARD OF DIRECTORS MEETING
HELD REMOTELY ON **2024-AUGUST-07**

Meetings Guidelines and Protocols: <https://members.sfpride.org/meetings>

1. Standing Items (60 mins)
 - a. Call to Order and Welcome
 - b. Acknowledgement of Unceded Ramaytush Ohlone Land
 - c. Roll Call: Nguyen Pham, Dr. Nas Mohamad, Maceo Persson, Linda Martley-Jordan, Anjali Rimi, Joshua Smith, Adell Hanson-Khan
 - d. Apologies: George Smith, Carolyn W.
 - e. Nguyen disclosed that Suzanne is on vacation
 - f. Appointment of Meeting Roles
 - i. Timekeeper: Nguyen
 - ii. Stack Monitor: Nguyen
 - iii. Vibe Watch: Dr.. Nas Mohamad
 - g. Reading of the Mission Statement:
 - i. Dr. Nas Mohamad reads mission statement
 - h. Reading of the Financial Protocol
 - i. Maceo reads Financial Protocol
 - i. Disclosure of Potential Conflicts of Interest
 - i. Nguyen draws attention to current disclosed conflicts of interest (*see packet for listing*) Nguyen invites folx to event at The Academy entitled “They Friend” taking place this Thursday
 - ii. Dr. Nas: Please add: ViiV and Gilead
 - iii. Anjali: Is now only in these roles: equity officer at HSH-sfgov; President and board chair, center for immigrant protection- lgbt asylum project and parivarbayarea, board member- Transcanwork, council member- California legislative lg
 - j. Approval of the Agenda
 - i. Consensus to approve with no objections/stand asides
 - k. Approval of Minutes
 - i. Consensus to approve June 2024 Minutes with no objections/stand asides

- ii. Consensus to approve July 2024 minutes with no objections/stand asides with understanding the Dr. Nas Mohamad name was misspelled. Maceo stands aside as they were not present
- iii. Linda: Please update her conflict listing
- I. Reports of the Officers
 - i. President
 - 1. Nguyen gives a verbal overview of his President report. Please refer to the meeting packet for his report
 - ii. VP
 - 1. Not present
 - iii. Secretary
 - 1. Josh noted that he has been working with Staff in preparation for the upcoming AGM as it relates to his duties. Josh went on to comment that he continues to network in the nightlife community
- m. Reports of Committees
 - i. Budget & Finance
 - 1. Adell: Draws the team's attention to the financials attached to the packet. Adell noted that we have met the required number of B+F meetings. Looking ahead B+F will look toward receiving budget proposal from the staff for review and ratification
 - ii. Community Affairs
 - 1. Josh has no report as committee has been inactive but looking forward to re-launch with the seating of the new board
 - 2. Nguyen cited and thanked it for the it did with Resistance contingent organizing
 - iii. Entertainment
 - 1. Call for Board members to join
 - a. Josh opens floor for folx to join
 - b. Linda indicates that she would like to join
 - 2. Josh goes over Near Team EC tasks
 - a. Review mission/scope
 - b. Further define support it can provide to Staff as it starts 2025 Community stage RFP timeline and community outreach

- c. Marsha, Ronnie & Sparks showed interest in joining EC. Josh invites them to email him
 - iv. Long Range Planning
 - 1. Josh thanks LRP for work it has done
 - 2. Josh defers to Adell who will lead Core Values conversation further on in the agenda
 - n. Agency Updates from Executive Director
 - i. Chris reports that the staff are working on wrap up reporting. Chris went on to highlight upcoming events. He also gave a summary of the board election process. Please click [here](#) for specific guidance regarding Board elections. Chris took a moment to give a quick overview of our financial statement. Chris hopes to have budget proposal over to B+F in the next week or two
- 2. Unfinished Business (0 mins)
 - a. None
- 3. New Business (20 mins)
 - a. Core Values
 - i. Adell invited the board to review the Core Values, which are included in the packet. Adell outlined the following reasons as to why the Long-Range Planning is requesting approval
 - ii. Utility of core values**
 - 1. We use core values to drive our mission forward over time. The staff and board change periodically. Holding a stable set of core values will allow us to be consistent with the changing faces. By continuously pushing in a consistent direction we can compound our impact over time. Core values empower the organization’s staff to choose which risk to accept or which compromise to make when faced with a hard decision. By being consistent with our core values over time we are also consistent in our growth and delivery of our promise to our community.
 - iii. Application of core values**
 - 1. CV are operating principles for the organization to guide difficult decision-making involving tradeoffs. They allow the organization to be consistent to itself transcending changes in staff and board.

- iv. Dr. Nas Mohamad walks the board through each of the core values. Dr. Nas Mohamad spoke to the goal of ensuring that values and objectives are consistent and reflective of the community. Dr. Nas Mohamad spoke to how the core values were developed over the last few months. Dr. Nas Mohamad then discussed how the core values would be applied. Adell noted that changes can be made in the future, but it is important to have a framework to start from
 - v. Nguyen: Asked what the mechanism would be for refinement. Adell spoke to their being various types of codification, not all of which require a bylaw change
 - vi. Chris noted that if board approves, this will go to P+P for integration into our various P+P's
 - vii. Nguyen would suggest that Core Values minus "Appendix" language be adopted as appendix language is very date specific
 - viii. Dr. Nas noted that Appendix is not part of the request for consensus
 - ix. Linda requested that we pause consensus until after Public Comment so we can secure their feedback. In response, Josh noted that Members are welcome to comment within Public Comment area, which LRP would take into consideration
 - x. Anjali looks forward to seeing how the framework is applied. Spoke to power of infusion of uplifting marginalized communities
 - xi. Joshua asked to include a friendly amendment that the LRP take into consideration feedback from the membership
 - xii. Adell: Propose Approve five core values with exclusion of "Appendix" to be incorporated into the Standing Rules. No objections, No Stand asides
 - xiii. Josh thanks LRP and Board for time and work put into Core Values
- b. Close of Board Nominations
- i. Chris provides guidance on closing of Board nominations process. He went on to note that the electronic board nominations form has now been taken down as we are at the close of the meeting. Chris opened the floor for any verbal nominations
 - ii. Linda nominates Kena Hazelwood. Sparks seconds nomination. Kena accepts nomination

- iii. Linda nominates lowayna, Josh seconds nomination. Chris to f/u with candidates to see if accept nominations
 - iv. Maceo nominated Ronnie Jones, nomination seconded by: Lisa Williams. Ronnie accepts nomination
 - v. Chris explained that a Board member who wishes to run for another term does not need a second person to confirm them, the Board member does need to confirm that they wish to run
 - vi. Maceo confirms that he is running for the board
 - vii. Chris will f/u with Jupiter
 - viii. Chris reminds the team of [board election timeline](#). Chris went on to note that elections are run on Election Runner platform. Chris opens the floor if anyone would like to be an election observer. As nobody volunteered, Chris will f/u at AGM to see if anyone would like to be an observer
 - ix. Nguyen closes board nominations
4. Announcements (5 mins)
- a. Chris: September 8th Oakland Pride
 - b. Anjali: Happy Transgender History Month! Please be on the lookout for events taking place throughout the month.
 - c. Maceo: Last month was Disability Pride Month. Last month City of SF opened the Disability Cultural Center
5. Public Comment (10 mins)
- a. Hatim: Inspired by conversations this evening, in particular how we build a safe space for everyone
 - b. Kena: Thanks the Board for the work done in creating Core Values, while being flexible for the possibility of change. Kena would like to ensure that the core values are made accessible, for example sunshining process that was gone through to get to this point
 - c. Sparks: Wanted to f/u regarding concerns re: womnx stage and concerns that were raised. Sparks thanks staff for being engaging, but would like to ensure that the board is proactively engaged in the process
 - d. Josh spoke to role of EC who represents The Board
 - e. Cheryl speaks in support of Beacon of Love in Core Values
 - f. Nguyen spoke to work to enhance communications

6. In-Memoriam
 - a. Marsha/David: Jerry Thefaeri
 - b. Anjali: Porshay Taylor. and all the transfolx we have lost
7. Adjournment: 9:00pm

Closed Session to follow

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- Linda: BWOPA, Juvenile Prevention
- Maceo: SF LGBT Center
- Nas: Alwan Foundation



SAN FRANCISCO LESBIAN, GAY, BISEXUAL, TRANSGENDER
PRIDE PARADE AND CELEBRATION COMMITTEE, INC.

Nguyen Pham
President Report
September 4, 2024

MEETING PARTICIPATION

- Chaired Board of Directors meeting via videoconference on August 7.
- Attended Long Range Planning Committee meeting via videoconference on August 19.

COMMUNITY ENGAGEMENT

- Attended and delivered remarks at Divas & Drinks: The Sointing of Leslie Sbrocco at The Academy on August 30.
- Attended LGBTQ History Month Kick-Off Soirée planning meetings:
 - At office of British Consulate General San Francisco on August 14.
 - Via videoconference on August 29.
- Attended and met with leaders and supporters of Manchester Pride 2024 in England:
 - VIP Brunch on Saturday, August 24.
 - VIP Parade Grandstands on Saturday, August 24.
 - Candlelit Vigil on Monday, August 26.

PUBLIC RELATIONS

- *Bay Area Reporter*: Provided comment for “Queer SF street fairs partner for new coalition,” published 21 August 2024, <https://www.ebar.com/story.php?ch=news&sc=news&id=334969>

SF PRIDE GOLF TOURNAMENT FUNDRAISER

- Participated on coordination call via videoconference on August 28.

ROUTINE RESPONSIBILITIES

- Participated on numerous ED check-in calls from August 8 through September 4.
- Participated on PR partner check-in call on August 28.
- Corresponded with community members as needs emerged.
- Engaged with SF Pride content via social media channels as feasible.
- Corresponded with Staff and Board Members as appropriate.

KEY ACTIVITIES AND MILESTONES SCHEDULED FOR NEXT PERIOD

- Chair Annual General Meeting via videoconference on September 7.
- Attend Oakland Pride Parade & Festival on September 8.
- Attend Openhouse’s Annual Donor Soirée on September 12.
- Attend SF Arts Town Hall 2024 on September 18.



**SAN FRANCISCO LESBIAN, GAY, BISEXUAL, TRANSGENDER
PRIDE PARADE AND CELEBRATION COMMITTEE, INC.**

- Chair ExCom meeting via videoconference on September 18.
- Coordinate and execute 6th annual SF Pride Golf Tournament fundraising weekend:
 - Excellence in Golf Award Reception at Fairmont Hotel on Friday, September 20.
 - SF Pride Golf Tournament at TPC Harding Park on Saturday, September 21.
- Attend Long Range Planning Committee meeting on September 23.
- Attend Five Star Bank Office Opening on September 25.
- Attend LGBTQ History Month Kickoff Soirée on October 1.
- Chair Board of Directors meeting in person on October 2.

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Balance Sheet
 As of August 31, 2024

Aug 31, 24

ASSETS

Current Assets

Checking/Savings

0101 · Wells Fargo Bank Checking

0101A · Restricted Funds

0101AGR · Howard Grayson LGBT 1,228.21

0101ALA · Latin Stage 450.88

0101API · Pink Triangle 45,897.85

0101ASO · Soul of Pride -8,280.00

Total 0101A · Restricted Funds 39,296.94

0101 · Wells Fargo Bank Checking - Unrestricted Funds 193,474.60

Total 0101 · Wells Fargo Bank Checking 232,771.54

0102 · WellsFargo MarketRate (Reserve) 170,624.86

0104 · WellsFargo Bank Savings 1,560.66

0106 · Fresno First 87.72

0113 · Petty Cash Account 55.23

Total Checking/Savings 405,100.01

Total Current Assets 405,100.01

Fixed Assets

0140 · FURNITURE & EQUIPMENT

0140a · Furniture & Equipment 4,999.51

0141 · Accumulated Depreciation -4,999.51

Total 0140 · FURNITURE & EQUIPMENT 0.00

Total Fixed Assets 0.00

Other Assets

0189 · TRADEMARKS

0189A · Trademarks 60,610.96

0189B · Accumulated Amortization -58,440.96

Total 0189 · TRADEMARKS 2,170.00

0191 · Prepaid Expenses 59,809.77

0195 · Other Deposits 37,442.23

Total Other Assets 99,422.00

TOTAL ASSETS 504,522.01

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Other Current Liabilities

0250L · Payroll Taxes Due Payable 10,897.74

0255L · Vacation Time Account Payable 21,441.40

Total Other Current Liabilities 32,339.14

Total Current Liabilities 32,339.14

Long Term Liabilities

0270 · Deferred rent liability 7,234.00

Total Long Term Liabilities 7,234.00

Total Liabilities 39,573.14

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of August 31, 2024

	<u>Aug 31, 24</u>
Equity	
3000 · Opening Bal Equity	-45,691.00
3800.1 · NetAssetsReleased, UnRestrict	586,907.00
3800.4 · NetAssetsReleased, TempRestrict	-586,907.00
3900 · Retained Earnings	181,892.27
Net Income	328,747.60
Total Equity	<u>464,948.87</u>
TOTAL LIABILITIES & EQUITY	<u><u>504,522.01</u></u>

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
 October 2023 through August 2024

	Oct '23 - Aug 24	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
0402 · Membership Income	4,145.00	10,000.00	-5,855.00	41.5%
0409 · Vendor Income				
0410 · Vendor/Booth Fees Income				
0410F · Pride-Vendor Income-Food	153,295.28	88,000.00	65,295.28	174.2%
0410P · Pride-Vendor Income-Other	204,568.45	109,000.00	95,568.45	187.7%
Total 0410 · Vendor/Booth Fees Income	357,863.73	197,000.00	160,863.73	181.7%
0425 · Booth Equip. Rental Income	11,800.00	10,000.00	1,800.00	118.0%
Total 0409 · Vendor Income	369,663.73	207,000.00	162,663.73	178.6%
0411 · Parade Fee Income				
0411FM · Pride-Float/March Income	280,970.37	200,000.00	80,970.37	140.5%
0411W · DykesOnBikes (WMC)	3,210.00	3,000.00	210.00	107.0%
Total 0411 · Parade Fee Income	284,180.37	203,000.00	81,180.37	140.0%
0412 · Beverage Sales				
0412P · Pride - Beverage sales	260,000.00	320,000.00	-60,000.00	81.3%
Total 0412 · Beverage Sales	260,000.00	320,000.00	-60,000.00	81.3%
0414 · Donations (Individual) Income	60,185.96	40,000.00	20,185.96	150.5%
0416 · Barrel Donations Income				
0416E · Electronic Gate Donations	8,825.57	30,000.00	-21,174.43	29.4%
0416P · Pride - Barrel Donations	3,284.00	5,000.00	-1,716.00	65.7%
Total 0416 · Barrel Donations Income	12,109.57	35,000.00	-22,890.43	34.6%
0417 · Corporate Sponsorship Income	2,131,430.00	2,175,000.00	-43,570.00	98.0%
0421 · Interest Income	57.06	60.00	-2.94	95.1%
0424 · Other Income				
0424AP · Pride After Party	9,185.00			
0424O · Official Events Calendar List	0.00	5,000.00	-5,000.00	0.0%
0424PP · Pride Pass	38,164.33	40,000.00	-1,835.67	95.4%
0424PT · Pink Triangle	43,886.53			
0424VIP · VIP Tickets	43,436.00	30,000.00	13,436.00	144.8%
Total 0424 · Other Income	134,671.86	75,000.00	59,671.86	179.6%
0430 · Grants For the Arts				
0430A · Pride - Grants for the Arts	826,219.00	825,000.00	1,219.00	100.1%
Total 0430 · Grants For the Arts	826,219.00	825,000.00	1,219.00	100.1%

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2023 through August 2024

	Oct '23 - Aug 24	Budget	\$ Over Budget	% of Budget
0435 · Other Grants Income	10,000.00			
0440 · Grandstand Ticket Sales	29,892.00	75,000.00	-45,108.00	39.9%
0441 · Other Ticket Sales	15,097.00	70,000.00	-54,903.00	21.6%
0450 · Merchandise Sales	11,887.99	20,000.00	-8,112.01	59.4%
0490 · Fundraising - General	1,150.00	45,000.00	-43,850.00	2.6%
0495 · Management Fees Income	968.31	818.00	150.31	118.4%
4900 · Fiscal Sponsee Income				
4900.14 · Donations (Individual) Income	2,799.38			
4900.49 · Fundraising	41,500.00			
Total 4900 · Fiscal Sponsee Income	44,299.38			
Total Income	4,195,957.23	4,100,878.00	95,079.23	102.3%
Gross Profit	4,195,957.23	4,100,878.00	95,079.23	102.3%
Expense				
0600 · Advertising (Administrative)	0.00	800.00	-800.00	0.0%
0601 · Advertising (Event)	0.00	1,500.00	-1,500.00	0.0%
0602 · Bank Fees	31,720.01	3,500.00	28,220.01	906.3%
0603 · Utilities and Maintenance				
0603C · Cleaning & General Maintenance	7,903.91	7,000.00	903.91	112.9%
0603U · Utilities	1,532.87	1,500.00	32.87	102.2%
Total 0603 · Utilities and Maintenance	9,436.78	8,500.00	936.78	111.0%
0604 · Messenger Expense	0.00	200.00	-200.00	0.0%
0605 · Membership Dues Expense	2,564.86	1,100.00	1,464.86	233.2%
0606 · Insurance Expense	201,953.41	210,000.00	-8,046.59	96.2%
0607 · Postage Expense	205.00	4,000.00	-3,795.00	5.1%
0608 · Copying/Printing Expense	537.42	18,200.00	-17,662.58	3.0%
0609 · Office Supplies Expense	4,332.21	4,750.00	-417.79	91.2%
0610 · Accounting/Auditing Expense	54,957.40	80,000.00	-25,042.60	68.7%
0612 · Other Supplies	34,407.95	11,100.00	23,307.95	310.0%
0613 · Employee Benefits Expense				
0613M · Medical/Dental Benefits	66,500.16	50,000.00	16,500.16	133.0%
Total 0613 · Employee Benefits Expense	66,500.16	50,000.00	16,500.16	133.0%
0614 · Equipment Rental Expense	856,065.90	498,000.00	358,065.90	171.9%
0615 · Rent (Office) Expense	62,774.91	75,000.00	-12,225.09	83.7%
0616 · Rent (Non-Office Space) Exp.	99,814.91	123,000.00	-23,185.09	81.2%
0617 · Clean-Up Costs (Event)	135,124.03	120,000.00	15,124.03	112.6%
0618 · Equipment Repair & Maintenance	1,672.76	1,800.00	-127.24	92.9%
0619 · Contracted Services	721,528.10	609,300.00	112,228.10	118.4%
0620 · Contractors	107,975.00	164,500.00	-56,525.00	65.6%
0621 · ASL Interpreter/ADA Compliance	10,893.51	20,500.00	-9,606.49	53.1%
0622 · Payroll Taxes	27,869.72	39,200.00	-11,330.28	71.1%
0623 · Travel Expense	30,154.73	55,800.00	-25,645.27	54.0%

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
 October 2023 through August 2024

	Oct '23 - Aug 24	Budget	\$ Over Budget	% of Budget
0624 · Entertainer/Speaker Expense				
0624M · Main Stage	109,550.00	130,000.00	-20,450.00	84.3%
0624S · Community Stages and Venues	26,436.50	10,000.00	16,436.50	264.4%
0624T · Other Venues	11,050.00	23,500.00	-12,450.00	47.0%
Total 0624 · Entertainer/Speaker Expense	147,036.50	163,500.00	-16,463.50	89.9%
0625 · Telephone Expense	489.81	2,000.00	-1,510.19	24.5%
0626 · Payroll Expense				
0626A · Payroll expense	364,306.55	434,970.00	-70,663.45	83.8%
Total 0626 · Payroll Expense	364,306.55	434,970.00	-70,663.45	83.8%
0627 · Permit Costs	78,521.50	85,483.50	-6,962.00	91.9%
0628 · Community Partners Grants				
0628B · Grants from Board	24,012.62	15,000.00	9,012.62	160.1%
0628W · Grants to Dykes on Bikes	0.00	3,000.00	-3,000.00	0.0%
Total 0628 · Community Partners Grants	24,012.62	18,000.00	6,012.62	133.4%
0629 · Educational Development Exp.	5,055.00	14,000.00	-8,945.00	36.1%
0630 · Food Expense	24,215.02	37,500.00	-13,284.98	64.6%
0631 · Media/PR Expense	61,642.46	60,000.00	1,642.46	102.7%
0632 · Volunteer/Staff Recognition Exp	3,207.66	8,000.00	-4,792.34	40.1%
0633 · Security Costs	413,602.75	500,000.00	-86,397.25	82.7%
0635 · Legal Expense	0.00	10,000.00	-10,000.00	0.0%
0636 · Branded Apparel Expense	15,083.70	16,000.00	-916.30	94.3%
0637 · Police/Traffic Control Expense	0.00	30,000.00	-30,000.00	0.0%
0641 · Radio Rental Expense	6,251.92	18,500.00	-12,248.08	33.8%
0642 · Toilet Rental Expense	44,268.05	47,000.00	-2,731.95	94.2%
0643 · Fencing Rental Expense	76,811.42	70,000.00	6,811.42	109.7%
0644 · Sound Expenses				
0644V · Video Expense	0.00	292,000.00	-292,000.00	0.0%
Total 0644 · Sound Expenses	0.00	292,000.00	-292,000.00	0.0%
0645 · Signage Expense	8,005.97	50,000.00	-41,994.03	16.0%
0655 · Data Management Expense	40,424.81	30,000.00	10,424.81	134.7%
0656 · HR Expense	0.00	100.00	-100.00	0.0%
0660 · Fundraising Expense	2,294.83	16,000.00	-13,705.17	14.3%
0665 · Education and Outreach	1,273.76			
0680 · Fullfillment Expense	0.00	15,000.00	-15,000.00	0.0%
0696 · Lodging/Hotel Epense	10,352.33	16,000.00	-5,647.67	64.7%
0697 · Lost equipment & damages	9,425.00	5,000.00	4,425.00	188.5%
6700 · Reallocation Expenses	20,000.00	30,000.00	-10,000.00	66.7%

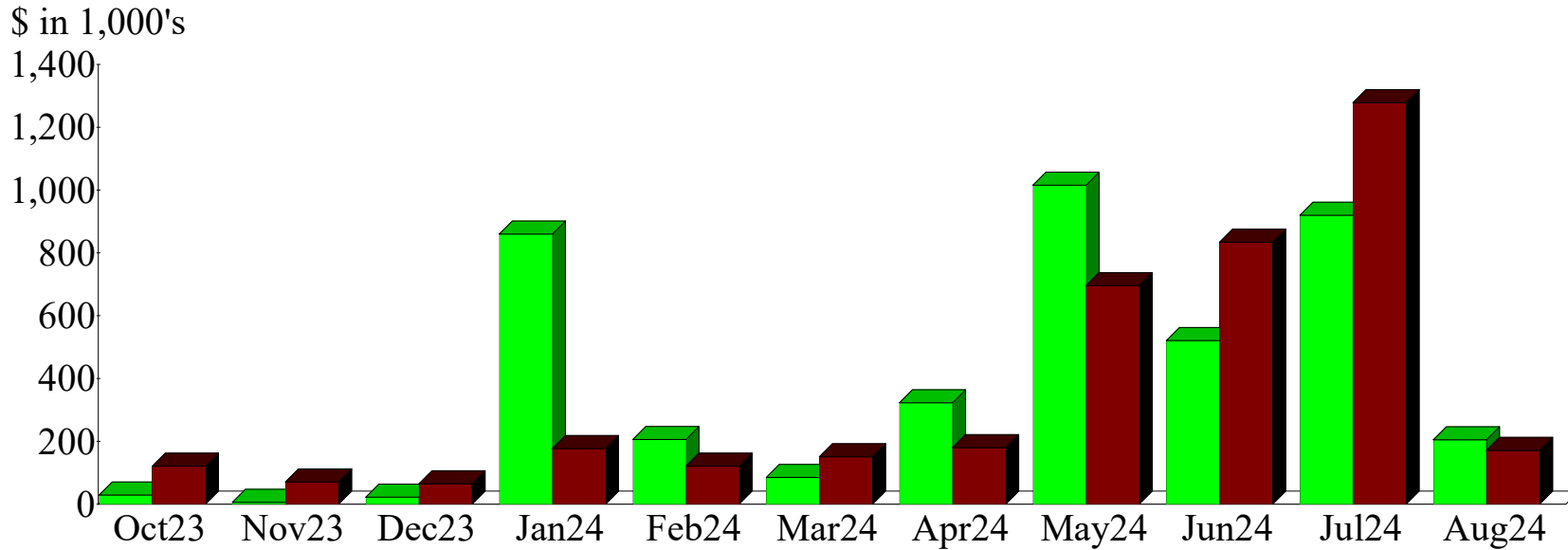
SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
 October 2023 through August 2024

	Oct '23 - Aug 24	Budget	\$ Over Budget	% of Budget
6800 · Fiscal Sponsee Expenses				
6800.08 · Copying/Printing Expense	1,030.75			
6800.19 · Contracted Services	18,928.14			
6800.24 · Entertainer/Speaker Expense	27,250.00			
6800.28 · Donations, Grants, Fellowships	1,750.00			
6800.30 · Food	500.00			
6800.60 · Fundraising Expense	12.00			
6800.75 · Management Fees	968.31			
Total 6800 · Fiscal Sponsee Expenses	50,439.20			
6999 · Uncategorized Expenses	0.00	10,000.00	-10,000.00	0.0%
Total Expense	3,867,209.63	4,079,803.50	-212,593.87	94.8%
Net Ordinary Income	328,747.60	21,074.50	307,673.10	1,559.9%
Net Income	328,747.60	21,074.50	307,673.10	1,559.9%

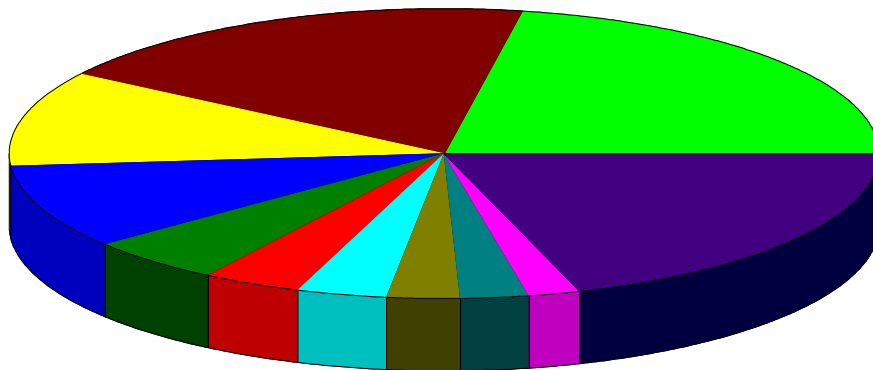
SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Statement of Cash Flows
August 2024

	<u>Aug 24</u>
OPERATING ACTIVITIES	
Net Income	33,486.04
Adjustments to reconcile Net Income to net cash provided by operations:	
0250L · Payroll Taxes Due Payable	<u>3,066.76</u>
Net cash provided by Operating Activities	36,552.80
INVESTING ACTIVITIES	
0191 · Prepaid Expenses	<u>-282.77</u>
Net cash provided by Investing Activities	-282.77
Net cash increase for period	36,270.03
Cash at beginning of period	<u>368,829.98</u>
Cash at end of period	<u><u>405,100.01</u></u>

Income and Expense by Month October 2023 through August 2024



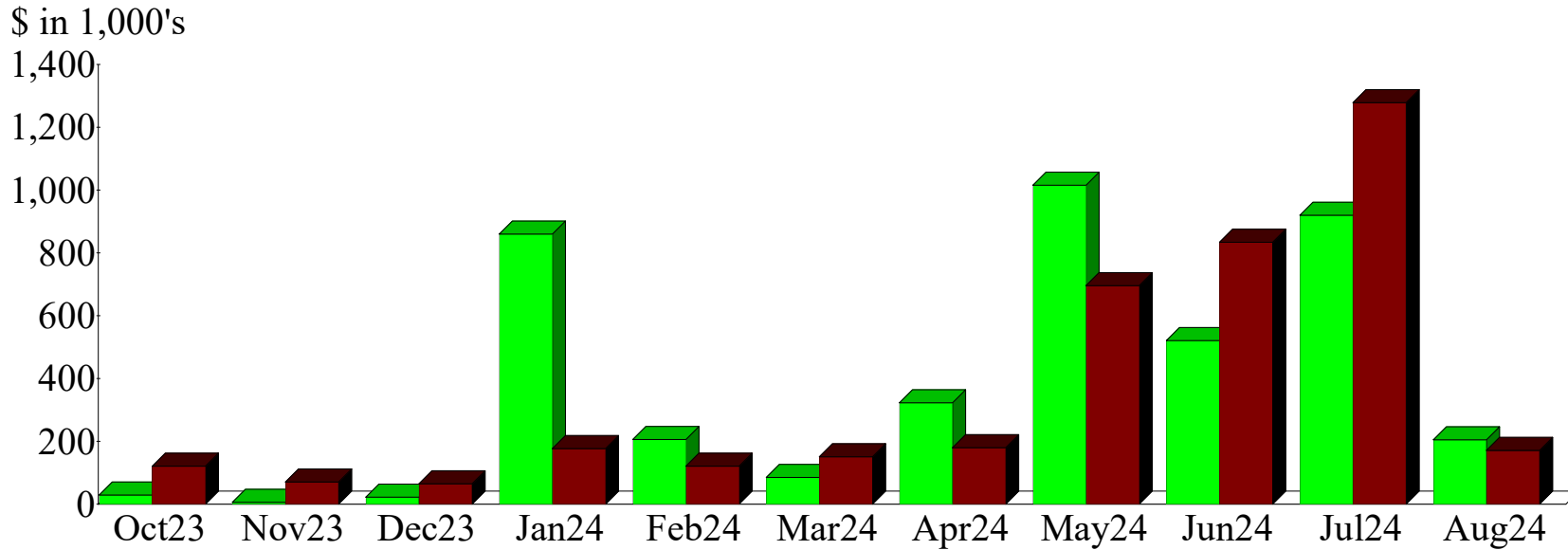
Expense Summary October 2023 through August 2024



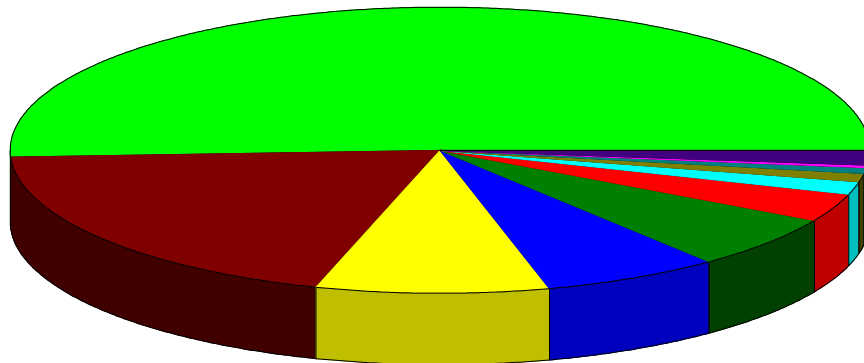
0614 · Equipment Rental Expense	22.14%
0619 · Contracted Services	18.66
0633 · Security Costs	10.70
0626 · Payroll Expense	9.42
0606 · Insurance Expense	5.22
0624 · Entertainer/Speaker Expense	3.80
0617 · Clean-Up Costs (Event)	3.49
0620 · Contractors	2.79
0616 · Rent (Non-Office Space) Exp.	2.58
0627 · Permit Costs	2.03
Other	19.17
Total	\$3,867,209.63

By Account

Income and Expense by Month October 2023 through August 2024



Income Summary October 2023 through August 2024



0417 · Corporate Sponsorship Income	50.80%
0430 · Grants For the Arts	19.69
0409 · Vendor Income	8.81
0411 · Parade Fee Income	6.77
0412 · Beverage Sales	6.20
0424 · Other Income	3.21
0414 · Donations (Individual) Income	1.43
4900 · Fiscal Sponsee Income	1.06
0440 · Grandstand Ticket Sales	0.71
0441 · Other Ticket Sales	0.36
Other	0.96
Total	\$4,195,957.23

By Account

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2023 through August 2024

	<u>Oct 23</u>	<u>Nov 23</u>	<u>Dec 23</u>	<u>Jan 24</u>	<u>Feb 24</u>	<u>Mar 24</u>	<u>Apr 24</u>	<u>May 24</u>	<u>Jun 24</u>	<u>Jul 24</u>	<u>Aug 24</u>	<u>TOTAL</u>
Ordinary Income/Expense												
Income												
0402 · Membership Income	415.00	0.00	4,165.00	-4,000.00	1,925.00	275.00	75.00	90.00	30.00	1,065.00	105.00	4,145.00
0409 · Vendor Income												
0410 · Vendor/Booth Fees Income												
0410F · Pride-Vendor Income-Food	0.00	0.00	3,924.50	19,295.00	18,614.00	22,970.30	13,432.75	40,506.33	18,577.48	3,482.09	12,492.83	153,295.28
0410P · Pride-Vendor Income-Other	0.00	0.00	0.00	14,901.50	26,603.13	25,737.31	10,609.13	98,698.09	30,363.93	-1,721.49	-623.15	204,568.45
Total 0410 · Vendor/Booth Fees Income	<u>0.00</u>	<u>0.00</u>	<u>3,924.50</u>	<u>34,196.50</u>	<u>45,217.13</u>	<u>48,707.61</u>	<u>24,041.88</u>	<u>139,204.42</u>	<u>48,941.41</u>	<u>1,760.60</u>	<u>11,869.68</u>	<u>357,863.73</u>
0425 · Booth Equip. Rental Income	0.00	0.00	0.00	1,000.00	-400.00	6,200.00	1,900.00	2,700.00	400.00	0.00	0.00	11,800.00
Total 0409 · Vendor Income	<u>0.00</u>	<u>0.00</u>	<u>3,924.50</u>	<u>35,196.50</u>	<u>44,817.13</u>	<u>54,907.61</u>	<u>25,941.88</u>	<u>141,904.42</u>	<u>49,341.41</u>	<u>1,760.60</u>	<u>11,869.68</u>	<u>369,663.73</u>
0411 · Parade Fee Income												
0411FM · Pride-Float/March Income	0.00	0.00	0.00	0.00	48,885.93	14,865.37	18,407.18	150,673.77	47,432.12	403.00	303.00	280,970.37
0411W · DykesOnBikes (WMC)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,210.00	0.00	3,210.00
Total 0411 · Parade Fee Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>48,885.93</u>	<u>14,865.37</u>	<u>18,407.18</u>	<u>150,673.77</u>	<u>47,432.12</u>	<u>3,613.00</u>	<u>303.00</u>	<u>284,180.37</u>
0412 · Beverage Sales												
0412P · Pride - Beverage sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	260,000.00	0.00	260,000.00
Total 0412 · Beverage Sales	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>260,000.00</u>	<u>0.00</u>	<u>260,000.00</u>
0414 · Donations (Individual) Income	8,141.17	706.40	3,235.54	2,040.19	9,519.88	14,394.49	750.94	11,477.40	3,947.45	4,101.92	1,870.58	60,185.96
0416 · Barrel Donations Income												
0416E · Electronic Gate Donations	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	8,825.57	0.00	8,825.57
0416P · Pride - Barrel Donations	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,284.00	0.00	3,284.00
Total 0416 · Barrel Donations Income	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>12,109.57</u>	<u>0.00</u>	<u>12,109.57</u>
0417 · Corporate Sponsorship Income	0.00	0.00	0.00	0.00	100,000.00	0.00	264,500.00	699,000.00	372,000.00	505,000.00	190,930.00	2,131,430.00
0421 · Interest Income	17.01	15.39	12.56	2.05	1.37	1.46	1.42	1.46	1.41	1.47	1.46	57.06
0424 · Other Income												
0424AP · Pride After Party	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,185.00	0.00	9,185.00
0424PP · Pride Pass	0.00	0.00	0.00	0.00	0.00	0.00	1,902.40	2,818.93	0.00	33,443.00	0.00	38,164.33
0424PT · Pink Triangle	20,000.00	5,000.00	0.00	0.00	51.43	0.00	9,880.51	2,595.30	6,359.29	0.00	0.00	43,886.53
0424VIP · VIP Tickets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	43,436.00	0.00	43,436.00
Total 0424 · Other Income	<u>20,000.00</u>	<u>5,000.00</u>	<u>0.00</u>	<u>0.00</u>	<u>51.43</u>	<u>0.00</u>	<u>11,782.91</u>	<u>5,414.23</u>	<u>6,359.29</u>	<u>86,064.00</u>	<u>0.00</u>	<u>134,671.86</u>
0430 · Grants For the Arts												
0430A · Pride - Grants for the Arts	0.00	0.00	0.00	826,219.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	826,219.00
Total 0430 · Grants For the Arts	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>826,219.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>826,219.00</u>
0435 · Other Grants Income	0.00	0.00	10,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,000.00
0440 · Grandstand Ticket Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	29,892.00	0.00	29,892.00
0441 · Other Ticket Sales	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.01	13,596.99	0.00	15,097.00
0450 · Merchandise Sales	0.00	0.00	0.00	0.00	871.89	666.68	864.36	1,966.94	4,420.06	3,072.07	25.99	11,887.99
0490 · Fundraising - General	0.00	0.00	0.00	0.00	0.00	0.00	1,150.00	0.00	0.00	0.00	0.00	1,150.00
0495 · Management Fees Income	0.00	0.00	968.31	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	968.31
4900 · Fiscal Sponsee Income												
4900.14 · Donations (Individual) Income	750.00	650.00	200.00	1,199.38	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,799.38
4900.49 · Fundraising	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	36,500.00	0.00	0.00	41,500.00
Total 4900 · Fiscal Sponsee Income	<u>750.00</u>	<u>650.00</u>	<u>200.00</u>	<u>1,199.38</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>5,000.00</u>	<u>36,500.00</u>	<u>0.00</u>	<u>0.00</u>	<u>44,299.38</u>
Total Income	<u>29,323.18</u>	<u>6,371.79</u>	<u>22,505.91</u>	<u>860,657.12</u>	<u>206,072.63</u>	<u>85,110.61</u>	<u>323,473.69</u>	<u>1,015,528.22</u>	<u>521,531.75</u>	<u>920,276.62</u>	<u>205,105.71</u>	<u>4,195,957.23</u>
Gross Profit	<u>29,323.18</u>	<u>6,371.79</u>	<u>22,505.91</u>	<u>860,657.12</u>	<u>206,072.63</u>	<u>85,110.61</u>	<u>323,473.69</u>	<u>1,015,528.22</u>	<u>521,531.75</u>	<u>920,276.62</u>	<u>205,105.71</u>	<u>4,195,957.23</u>

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2023 through August 2024

	Oct 23	Nov 23	Dec 23	Jan 24	Feb 24	Mar 24	Apr 24	May 24	Jun 24	Jul 24	Aug 24	TOTAL
Expense												
0602 · Bank Fees	197.76	226.27	1,066.59	1,344.77	3,026.75	2,391.06	1,600.02	11,405.67	6,679.02	1,152.41	2,629.69	31,720.01
0603 · Utilities and Maintenance												
0603C · Cleaning & General Maintenance	696.81	708.71	708.71	723.71	723.71	723.71	723.71	723.71	723.71	723.71	723.71	7,903.91
0603U · Utilities	362.81	0.00	0.00	390.02	0.00	0.00	390.02	0.00	0.00	390.02	0.00	1,532.87
Total 0603 · Utilities and Maintenance	1,059.62	708.71	708.71	1,113.73	723.71	723.71	1,113.73	723.71	723.71	1,113.73	723.71	9,436.78
0605 · Membership Dues Expense	0.00	200.00	0.00	0.00	0.00	800.00	0.00	295.00	0.00	1,069.86	200.00	2,564.86
0606 · Insurance Expense	3,207.92	521.75	0.00	196.15	-24.84	0.00	103.00	197,667.60	0.00	0.00	281.83	201,953.41
0607 · Postage Expense	132.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	73.00	205.00
0608 · Copying/Printing Expense	180.35	59.71	0.00	67.90	23.56	0.00	0.00	24.51	0.00	124.27	57.12	537.42
0609 · Office Supplies Expense	1,095.36	108.61	0.00	0.00	471.31	703.45	192.92	581.78	160.49	532.85	485.44	4,332.21
0610 · Accounting/Auditing Expense	2,500.00	5,997.45	4,000.00	10,622.50	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	4,000.00	7,837.45	54,957.40
0612 · Other Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	28,135.64	0.00	6,258.48	13.83	34,407.95
0613 · Employee Benefits Expense												
0613M · Medical/Dental Benefits	7,380.78	3,974.64	4,396.88	4,396.88	6,094.64	10,024.58	6,650.06	3,843.86	7,911.60	5,913.12	5,913.12	66,500.16
Total 0613 · Employee Benefits Expense	7,380.78	3,974.64	4,396.88	4,396.88	6,094.64	10,024.58	6,650.06	3,843.86	7,911.60	5,913.12	5,913.12	66,500.16
0614 · Equipment Rental Expense	149.90	149.90	149.90	149.90	149.90	149.90	27,079.71	245,052.82	205,451.84	304,470.92	73,111.21	856,065.90
0615 · Rent (Office) Expense	5,555.31	5,721.96	5,721.96	5,721.96	5,721.96	5,721.96	5,721.96	5,721.96	5,721.96	5,721.96	5,721.96	62,774.91
0616 · Rent (Non-Office Space) Exp.	2,043.00	1,848.00	1,848.00	1,848.00	1,848.00	3,598.00	1,848.00	1,848.00	78,261.29	2,902.62	1,922.00	99,814.91
0617 · Clean-Up Costs (Event)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,852.50	19,469.67	99,801.86	0.00	135,124.03
0618 · Equipment Repair & Maintenance	136.50	401.46	0.00	0.00	425.55	0.00	0.00	425.55	0.00	0.00	283.70	1,672.76
0619 · Contracted Services	46,745.31	0.00	0.00	106,749.99	34,285.53	42,584.00	48,689.00	57,592.34	57,189.00	321,092.93	6,600.00	721,528.10
0620 · Contractors	0.00	7,000.00	7,000.00	7,000.00	1,000.00	1,000.00	4,000.00	5,365.00	29,360.00	36,250.00	10,000.00	107,975.00
0621 · ASL Interpreter/ADA Compliance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	10,893.51	0.00	10,893.51
0622 · Payroll Taxes	1,902.33	1,542.76	1,542.76	2,030.45	2,664.78	2,664.78	3,166.98	3,088.72	3,088.72	3,088.72	3,088.72	27,869.72
0623 · Travel Expense	3,445.96	2,131.54	680.45	545.91	3,284.04	594.52	1,136.17	424.94	2,003.49	11,996.23	3,911.48	30,154.73
0624 · Entertainer/Speaker Expense												
0624M · Main Stage	0.00	0.00	0.00	0.00	0.00	0.00	23,750.00	11,500.00	71,850.00	2,450.00	0.00	109,550.00
0624S · Community Stages and Venues	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,890.00	16,546.50	0.00	26,436.50
0624T · Other Venues	0.00	0.00	0.00	0.00	0.00	10,200.00	0.00	0.00	350.00	500.00	0.00	11,050.00
Total 0624 · Entertainer/Speaker Expense	0.00	0.00	0.00	0.00	0.00	10,200.00	23,750.00	11,500.00	82,090.00	19,496.50	0.00	147,036.50
0625 · Telephone Expense	42.87	44.38	44.57	0.00	89.11	44.62	44.63	44.60	45.00	44.97	45.06	489.81
0626 · Payroll Expense												
0626A · Payroll expense	24,866.93	20,166.66	20,166.66	26,541.66	34,833.32	34,833.32	41,398.08	40,374.98	40,374.98	40,374.98	40,374.98	364,306.55
Total 0626 · Payroll Expense	24,866.93	20,166.66	20,166.66	26,541.66	34,833.32	34,833.32	41,398.08	40,374.98	40,374.98	40,374.98	40,374.98	364,306.55
0627 · Permit Costs	0.00	299.57	0.00	0.00	0.00	0.00	318.00	49,948.00	1,270.00	26,685.93	0.00	78,521.50
0628 · Community Partners Grants												
0628B · Grants from Board	165.38	0.00	1,500.00	1,318.31	5,870.00	630.00	664.93	5,864.00	0.00	8,000.00	0.00	24,012.62
Total 0628 · Community Partners Grants	165.38	0.00	1,500.00	1,318.31	5,870.00	630.00	664.93	5,864.00	0.00	8,000.00	0.00	24,012.62
0629 · Educational Development Exp.	4,020.00	0.00	0.00	0.00	1,035.00	0.00	0.00	0.00	0.00	0.00	0.00	5,055.00
0630 · Food Expense	533.42	1,446.85	0.00	267.77	4,673.72	619.51	165.04	172.64	1,302.72	12,213.27	2,820.08	24,215.02
0631 · Media/PR Expense	10,359.70	10,000.00	11,105.00	0.00	5,575.00	4,773.26	5,325.00	3,325.00	5,654.50	5,525.00	0.00	61,642.46
0632 · Volunteer/Staff Recognition Exp	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	258.75	1,238.91	1,710.00	3,207.66
0633 · Security Costs	0.00	0.00	0.00	0.00	0.00	21,350.00	0.00	0.00	158,014.00	234,238.75	0.00	413,602.75
0636 · Branded Apparel Expense	0.00	0.00	0.00	0.00	603.56	319.30	777.73	507.88	10,979.10	1,871.14	24.99	15,083.70

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2023 through August 2024

	<u>Oct 23</u>	<u>Nov 23</u>	<u>Dec 23</u>	<u>Jan 24</u>	<u>Feb 24</u>	<u>Mar 24</u>	<u>Apr 24</u>	<u>May 24</u>	<u>Jun 24</u>	<u>Jul 24</u>	<u>Aug 24</u>	<u>TOTAL</u>
0641 · Radio Rental Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,251.92	0.00	6,251.92
0642 · Toilet Rental Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	16,202.13	28,065.92	0.00	44,268.05
0643 · Fencing Rental Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	28,144.80	48,666.62	0.00	76,811.42
0645 · Signage Expense	479.17	0.00	0.00	0.00	0.00	716.14	0.00	0.00	339.28	6,113.85	357.53	8,005.97
0655 · Data Management Expense	2,398.11	1,935.92	2,340.10	5,246.15	2,122.23	2,340.97	2,325.80	2,372.77	2,498.37	13,411.62	3,432.77	40,424.81
0660 · Fundraising Expense	473.53	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,821.30	0.00	0.00	2,294.83
0665 · Education and Outreach	0.00	0.00	0.00	1,273.76	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,273.76
0696 · Lodging/Hotel Epense	0.00	5,594.15	0.00	1,028.37	2,280.78	0.00	0.00	0.00	393.07	1,055.96	0.00	10,352.33
0697 · Lost equipment & damages	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,425.00	0.00	9,425.00
6700 · Reallocation Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	20,000.00	0.00	0.00	20,000.00
6800 · Fiscal Sponsee Expenses												
6800.08 · Copying/Printing Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,030.75	0.00	0.00	1,030.75
6800.19 · Contracted Services	1,600.40	600.00	1,199.38	0.00	0.00	0.00	0.00	0.00	15,528.36	0.00	0.00	18,928.14
6800.24 · Entertainer/Speaker Expense	0.00	300.00	0.00	0.00	0.00	0.00	0.00	0.00	26,950.00	0.00	0.00	27,250.00
6800.28 · Donations,Grants, Fellowships	250.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00	0.00	0.00	1,750.00
6800.30 · Food	0.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00
6800.60 · Fundraising Expense	0.00	12.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12.00
6800.75 · Management Fees	0.00	0.00	968.31	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	968.31
Total 6800 · Fiscal Sponsee Expenses	<u>1,850.40</u>	<u>912.00</u>	<u>2,667.69</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>45,009.11</u>	<u>0.00</u>	<u>0.00</u>	<u>50,439.20</u>
Total Expense	<u>120,921.61</u>	<u>70,992.29</u>	<u>64,939.27</u>	<u>177,464.16</u>	<u>120,777.61</u>	<u>150,783.08</u>	<u>180,070.76</u>	<u>696,159.47</u>	<u>834,417.90</u>	<u>1,279,063.81</u>	<u>171,619.67</u>	<u>3,867,209.63</u>
Net Ordinary Income	<u>-91,598.43</u>	<u>-64,620.50</u>	<u>-42,433.36</u>	<u>683,192.96</u>	<u>85,295.02</u>	<u>-65,672.47</u>	<u>143,402.93</u>	<u>319,368.75</u>	<u>-312,886.15</u>	<u>-358,787.19</u>	<u>33,486.04</u>	<u>328,747.60</u>
Net Income	<u>-91,598.43</u>	<u>-64,620.50</u>	<u>-42,433.36</u>	<u>683,192.96</u>	<u>85,295.02</u>	<u>-65,672.47</u>	<u>143,402.93</u>	<u>319,368.75</u>	<u>-312,886.15</u>	<u>-358,787.19</u>	<u>33,486.04</u>	<u>328,747.60</u>