

**AGENDA FOR
REGULAR BOARD OF DIRECTORS MEETING
HELD IN PERSON ON 2024-JUN-05**

Meetings Guidelines and Protocols: <https://members.sfpride.org/meetings>

1. Standing Items (60 mins)
 - a. Call to Order and Welcome
 - b. Reading of [Land Acknowledgement](#)
 - c. Roll Call
 - d. Appointment of Meeting Roles
 - i. Timekeeper, Stack Monitor, Vibe Watcher
 - e. Reading of the [Mission Statement](#) and [Financial Protocol](#)
 - f. Disclosure of Potential Conflicts of Interest
 - g. Approval of Agenda
 - h. Reports of the Officers
 - i. Reports of Committees
 - i. Community Affairs
 - ii. Long Range Planning
 1. July Wrap-Up and Reflection Gathering
 - j. Agency Updates from Executive Director
2. Unfinished Business
3. New Business
4. Announcements (5 mins)
5. Public Comment (10 mins)
6. In Memoriam
7. Adjournment

Closed session to follow

Meeting Statements

<https://members.sfpride.org/meetings/>

This information is compiled for ease of use during meetings.

Mission Statement

The mission of the San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee is to educate the world, commemorate our heritage, celebrate our culture, and liberate our people.

Financial Protocol

No expenditure can be incurred without going through the Executive Director in advance. This includes reimbursement of expenses outside of the set guidelines. If you expect to have an expenditure, prior approval must be sought from the Executive Director as soon as possible. Procedures exist and checks, and balances are in place to ensure that all expenditures go through a proper approval process with the Board. All expenditures are accounted for during the annual budgeting and audit process.

Land Acknowledgement Statement (as of January 28, 2021)

We at San Francisco Pride acknowledge that we are meeting on the unceded ancestral homeland of the Ramaytush Ohlone peoples, the original inhabitants of the San Francisco Peninsula.

Disclosure of Potential Conflicts of Interest

- Nguyen: Frameline
- Janelle: TRANScend, SF LGBT Center
- Anjali: Lyon Martin, LGBT Asylum, Parivar, OTI TAC, ETE, Officer-HSH, Center for Immigrant Protection
- George: Oakland Pride
- Josh: Burning Man, UC Berkeley, Soul of Pride, Comfort and Joy, Music Connects Foundation
- Linda: NAACP, BWOPA, NAPSYP, Soul of Pride, Juvenile Prevention
- Maceo: SF LGBT Center
- Manuel: University of San Francisco; Cañada College
- Nas: Alwan Foundation, Gilead, ViiV
- Suzanne: Trans Heartline

SAN FRANCISCO LESBIAN GAY BISEXUAL TRANSGENDER PRIDE PARADE AND CELEBRATION COMMITTEE, INC

- AGENDA FOR REGULAR BOARD OF DIRECTORS MEETING HELD IN PERSON ON 2024-MAY-15 Meetings Guidelines and Protocols: <https://members.sfpride.org/meetings>
1. 2. 3. 4. 5. 6. 7. Standing Items (60 mins) a.
- Call to Order and Welcome
- b. Reading of Land Acknowledgement
- c. **Roll Call:**
 - Present: Joshua. Nguyen, Janelle, Manuel, Carolyn, Anjali, Dr. Nas, Adell, Maceo, Linda
 - Not Present: George
- d. **Appointment of Meeting Roles**
 - Timekeeper: Joshua
 - Stack Monitor: Nguyen
 - Vibe Watcher : Dr. Nas
- e. **Reading of the Mission Statement and Financial Protocol**
 - Janelle reads mission.
 - Josh reads financial protocol.
- f. **Disclosure of Potential Conflicts of Interest**
 - Nguyen reminds the board.
 - Dr. Nas disclosed that he is a compensated HIV prevention speaker for both Gilead and Viiv.
- g. **Approval of Agenda**
 - Dr. Nas & Anjali would like to hear about plans to manage potential protests.
 - Consensus reached, no objections or stand asides.
- h. **Reports of the Officers**
 - Nguyen gives a verbal overview of his written report.
 - Janelle disclosed that she does not have a VP report.
- i. **Reports of Committees**
 - Audit
 - No updates.
 - Community Affairs
 - Josh reminds team of importance of ResistanceContingent.
 - Please see link to sign up.
 - Chris reported 74 sign ups.
 - Suzanne: Please let Josh know if you plan to be in the contingent.
 - Long Range Planning
 - Josh noted, focus on core values + looking at dates for post event wrap up & reflection.
 - Dr. Nas, we also followed up on feedback from the retreat. To use as template for developing core values.
 - Policies and Procedures

- Manuel noted..nothing to report. Expect updates in your email inbox in the next 30 days.

- **j. Agency Updates from Executive Director**

- Suzanne reflected upon her term as ED. Social media is on point. Thanks to the staff for their hard work. Thanks to the board for its support in filling out our staff. Suzanne provides a summary of financial status. As of today collected \$700k out of over \$2MM in commitments. Goal is \$2.5MM. Focus will shift from hunting to collecting on sponsorships. Healthcare has been a sponsorship brightspot. We have exceeded our goals for vendor income. When it comes to parade income, we are just a few dollars short of meeting our goal. Cannabis activation has achieved revenue neutral. Root of Pride has generated \$15k in income. More to come on Pride For Breakfast activation at the main stage on Saturday. Met with ABC 7. We have exceeded sales targets with ABC7. Community Stages are on target. For this year, we will bring back a youth stage on Saturday. Suzanne spoke to the importance of addressing safety on the route.
- Nguyen: Asks about City Hall party. In response, Suzanne noted that we brought back the person who managed it in the past. We were able to get the City Hall fee waived, but will need to pay for labor. We are at about \$9k in ticket sales. Suzanne needs the Board to help to spread word. Billy Porter will make an appearance at the Rotunda event. The GMs will be introduced at Manny's on the Wednesday prior to the event. Human Rights Summit will take place on Thursday.
- Dr. Nas would like to have a list of events that the Board should be at. Josh agrees with Dr. Nas.
- Suzanne: Stressed the importance of board at Resistance Contingent. Will work with staff to have an itinerary. Board will have all-access to events.
- Suzanne: Stay tuned for enhanced seating area.
- Linda: Working with Lisa on youth stage. Working with LYRIC and the Homeless Children network. A training took place on production 101. Working with youth to pull together the program.
- Linda noted they have received parental consent for those under age.

- **Unfinished Business**

- None

- **New Business (20 mins)**

- None

- **a. Officer Election Announcements (5 mins)**

- Chris walks the team over officer election procedures.
- Linda Nominates herself for the position of Secretary.
- Nguyen nominates Josh for the position of Secretary.
 - Candidates invited to give statements.
 - Linda: Brings new perspective, accuracy.
 - Floor opened for Q+A:...no questions.
 - Josh: Spoke to history as secretary and professional background.
 - Floor opened for Q+A:...no questions.

- Chris sends out voting form: 9 votes cast out of 9: Josh elected with 88% of vote.
 - Josh Nominates Linda for the position of Treasurer...Linda declines.
 - Linda Nominates Carolyn for the position of Treasurer...Carolyn declines.
 - Adell asks questions about Treasurer role.
 - Chris and Josh gives perspectives.
 - Josh Nominates Adell for the position of Treasurer...Adell accepts .
 - No other nominations received.
 - Adell looks forward to picking up where Robert left off.
 - Josh asked about LRP thru the lens of Treasurer.
 - Adell noted that financials play a role in core values & strategic conversation.
 - Chris sends out ballot.
 - Chris reports that 100% approve Adell as Treasurer.
-
- Public Comment (10 mins)
 - Velvet at Midway on 5/18.
 - Linda: Brings to attention to possible ballot measure impacting trans youth.
 - Suzanne: 6/1 the LGBT Center has a block party from 1p-4p. Nguyen ask staff to place a bookmark on calendar.
 - Manuel: Announces has been named Board President of College of San Mateo.
 -
- In Memoriam
 - Peggy Moore and Hope Wood
 - Randy Leo Dudley
 - Kia bee, Jazlynn Johnson, Tay Dior + 14 trans folks killed in the USA
- Adjournment
 - Consensus to adjourn at 8:53pm.



**SAN FRANCISCO LESBIAN, GAY, BISEXUAL, TRANSGENDER
PRIDE PARADE AND CELEBRATION COMMITTEE, INC.**

Nguyen Pham
President Report
June 5, 2024

MEETING PARTICIPATION

- Chaired Board of Directors meeting via videoconference on May 15.
- Chaired Board focused discussion via videoconference on May 20.
- Chaired ExCom meeting via videoconference on May 23.
- Participated in Banana Republic partnering meeting in person on May 24.

COMMUNITY ENGAGEMENT

- Partnered with Suzanne to attend community fundraiser galas:
 - National Center for Lesbian Rights' "Champions for Justice" at The Conservatory at One Sansome on May 18.
 - LYRIC's "Pride Pour" at Terra Gallery on June 1.
- Attended NCLR's "Advocates for All" fundraiser in Pacific Heights on May 30.
- Partnered with Suzanne to introduce 2024 Grand Marshals at Divas & Drinks "Eve of PRIDE" celebration at The Academy on May 31.
- Partnered with Suzanne to deliver the official declaration of Pride 2024 at SF LGBT Center's "Building The Block Purple Pride Party" on June 1.
- Received award and recognition as 2024 Pride Month Honoree by California Legislative LGBTQ Caucus at California State Capitol on June 3.

PUBLIC RELATIONS

- Newsweek: Provided commentary for "[Why Are So Many More Gen Z Identifying as LGBTQ+?](#)" article on May 16.
- KTVU 2 News: Delivered live broadcast interview "[AAPI Heritage and Pride Month intersect with QTAPI Week](#)" via videoconference on May 22.

SF PRIDE GOLF TOURNAMENT FUNDRAISER

- Participated on coordination call via videoconference with planning team on May 23.
- Participated in partner meetings via videoconference:
 - Mastercard on May 29.
 - Topgolf on May 31.

ROUTINE RESPONSIBILITIES

- Participated on numerous ED check-in calls from May 15 through June 5.
- Participated on PR partner check-in calls on May 16, May 22, and June 5.
- Corresponded with community members as needs emerged.



**SAN FRANCISCO LESBIAN, GAY, BISEXUAL, TRANSGENDER
PRIDE PARADE AND CELEBRATION COMMITTEE, INC.**

- Engaged with SF Pride content via social media channels as feasible.
- Corresponded with Staff and Board Members as appropriate.

KEY ACTIVITIES AND MILESTONES SCHEDULED FOR NEXT PERIOD

- Represent San Francisco Pride at key Pride Month events:
 - SF Pride Kickoff Party at the Tenderloin Museum on June 7.
 - Pink Triangle Ceremony on June 8.
 - Hotel Castro Pride Kickoff Party on June 11.
 - Pride Reception at the Vice President of the United States' residence on June 12.
 - SF Giants Pride Day at Oracle Park on June 15.
 - SF Pride Press Preview at multiple venues on June 26.
 - SF Pride Human Rights Summit at Commonwealth Club on June 27.
 - SF Pride 2024 Celebration at Civic Center on June 29.
 - SF Pride Official After Party at Public Works on June 29.
 - SF Pride 2024 Parade and Celebration on June 30.
 - SF Pride Party at City Hall on June 30.
- Chair ExCom meeting via videoconference on June 19.
- Chair Board of Directors meeting on July 3.

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of May 31, 2024

	May 31, 24
ASSETS	
Current Assets	
Checking/Savings	
0101 · Wells Fargo Bank Checking	
0101A · Restricted Funds	
0101AGR · Howard Grayson LGBT	1,228.21
0101ALA · Latin Stage	509.24
0101API · Pink Triangle	39,553.90
0101ASO · Soul of Pride	250.75
Total 0101A · Restricted Funds	41,542.10
0101 · Wells Fargo Bank Checking - Unrestricted Funds	843,357.87
Total 0101 · Wells Fargo Bank Checking	884,899.97
0102 · WellsFargo MarketRate (Reserve)	170,620.56
0104 · WellsFargo Bank Savings	1,560.62
0106 · Fresno First	87.72
0113 · Petty Cash Account	55.23
Total Checking/Savings	1,057,224.10
Total Current Assets	1,057,224.10
Fixed Assets	
0140 · FURNITURE & EQUIPMENT	
0140a · Furniture & Equipment	4,999.51
0141 · Accumulated Depreciation	-4,999.51
Total 0140 · FURNITURE & EQUIPMENT	0.00
Total Fixed Assets	0.00
Other Assets	
0189 · TRADEMARKS	
0189A · Trademarks	60,610.96
0189B · Accumulated Amortization	-58,440.96
Total 0189 · TRADEMARKS	2,170.00
0191 · Prepaid Expenses	59,527.00
0195 · Other Deposits	37,442.23
Total Other Assets	99,139.23
TOTAL ASSETS	1,156,363.33
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
0215L · Health/Fire Permit Fees Payable	13,300.00
0250L · Payroll Taxes Due Payable	11,251.76
0255L · Vacation Time Account Payable	21,441.40
Total Other Current Liabilities	45,993.16
Total Current Liabilities	45,993.16
Long Term Liabilities	
0270 · Deferred rent liability	7,234.00
Total Long Term Liabilities	7,234.00

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of May 31, 2024

	May 31, 24
Total Liabilities	53,227.16
Equity	
3000 · Opening Bal Equity	81,844.00
3100 · Temp Restricted Net Assets (TRN	-127,535.00
3800.1 · NetAssetsReleased, UnRestrict	586,907.00
3800.4 · NetAssetsReleased, TempRestrict	-586,907.00
3900 · Retained Earnings	181,892.27
Net Income	966,934.90
Total Equity	1,103,136.17
TOTAL LIABILITIES & EQUITY	1,156,363.33

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06/03/24

Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
 October 2023 through May 2024

	Oct '23 - May 24	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
0402 · Membership Income	2,945.00	10,000.00	-7,055.00	29.5%
0409 · Vendor Income				
0410 · Vendor/Booth Fees Income				
0410F · Pride-Vendor Income-Food	118,742.88	88,000.00	30,742.88	134.9%
0410P · Pride-Vendor Income-Other	176,549.16	109,000.00	67,549.16	162.0%
Total 0410 · Vendor/Booth Fees Income	295,292.04	197,000.00	98,292.04	149.9%
0425 · Booth Equip. Rental Income	11,400.00	10,000.00	1,400.00	114.0%
Total 0409 · Vendor Income	306,692.04	207,000.00	99,692.04	148.2%
0411 · Parade Fee Income				
0411FM · Pride-Float/March Income	232,832.25	200,000.00	32,832.25	116.4%
0411W · DykesOnBikes (WMC)	0.00	3,000.00	-3,000.00	0.0%
Total 0411 · Parade Fee Income	232,832.25	203,000.00	29,832.25	114.7%
0412 · Beverage Sales				
0412P · Pride - Beverage sales	0.00	320,000.00	-320,000.00	0.0%
Total 0412 · Beverage Sales	0.00	320,000.00	-320,000.00	0.0%
0414 · Donations (Individual) Income	50,266.01	40,000.00	10,266.01	125.7%
0416 · Barrel Donations Income				
0416E · Electronic Gate Donations	0.00	30,000.00	-30,000.00	0.0%
0416P · Pride - Barrel Donations	0.00	5,000.00	-5,000.00	0.0%
Total 0416 · Barrel Donations Income	0.00	35,000.00	-35,000.00	0.0%
0417 · Corporate Sponsorship Income	1,063,500.00	2,175,000.00	-1,111,500.00	48.9%
0421 · Interest Income	52.72	60.00	-7.28	87.9%
0424 · Other Income				
0424O · Official Events Calendar List	0.00	5,000.00	-5,000.00	0.0%
0424PP · Pride Pass	4,721.33	40,000.00	-35,278.67	11.8%
0424PT · Pink Triangle	37,527.24			
0424VIP · VIP Tickets	0.00	30,000.00	-30,000.00	0.0%
Total 0424 · Other Income	42,248.57	75,000.00	-32,751.43	56.3%
0430 · Grants For the Arts				
0430A · Pride - Grants for the Arts	826,219.00	825,000.00	1,219.00	100.1%
Total 0430 · Grants For the Arts	826,219.00	825,000.00	1,219.00	100.1%
0435 · Other Grants Income	10,000.00			
0440 · Grandstand Ticket Sales	0.00	75,000.00	-75,000.00	0.0%
0441 · Other Ticket Sales	0.00	70,000.00	-70,000.00	0.0%
0450 · Merchandise Sales	4,369.87	20,000.00	-15,630.13	21.8%
0490 · Fundraising - General	1,150.00	45,000.00	-43,850.00	2.6%
0495 · Management Fees Income	968.31	818.00	150.31	118.4%

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06/03/24

Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
 October 2023 through May 2024

	Oct '23 - May 24	Budget	\$ Over Budget	% of Budget
4900 · Fiscal Sponsee Income				
4900.14 · Donations (Individual) Income	2,799.38			
4900.49 · Fundraising	5,000.00			
Total 4900 · Fiscal Sponsee Income	7,799.38			
Total Income	2,549,043.15	4,100,878.00	-1,551,834.85	62.2%
Gross Profit	2,549,043.15	4,100,878.00	-1,551,834.85	62.2%
Expense				
0600 · Advertising (Administrative)	0.00	800.00	-800.00	0.0%
0601 · Advertising (Event)	0.00	1,500.00	-1,500.00	0.0%
0602 · Bank Fees	21,258.89	3,500.00	17,758.89	607.4%
0603 · Utilities and Maintenance				
0603C · Cleaning & General Maintenance	5,732.78	7,000.00	-1,267.22	81.9%
0603U · Utilities	1,142.85	1,500.00	-357.15	76.2%
Total 0603 · Utilities and Maintenance	6,875.63	8,500.00	-1,624.37	80.9%
0604 · Messenger Expense	0.00	200.00	-200.00	0.0%
0605 · Membership Dues Expense	1,295.00	1,100.00	195.00	117.7%
0606 · Insurance Expense	201,671.58	210,000.00	-8,328.42	96.0%
0607 · Postage Expense	132.00	4,000.00	-3,868.00	3.3%
0608 · Copying/Printing Expense	356.03	18,200.00	-17,843.97	2.0%
0609 · Office Supplies Expense	3,153.43	4,750.00	-1,596.57	66.4%
0610 · Accounting/Auditing Expense	39,119.95	80,000.00	-40,880.05	48.9%
0612 · Other Supplies	28,135.64	11,100.00	17,035.64	253.5%
0613 · Employee Benefits Expense				
0613M · Medical/Dental Benefits	46,762.32	50,000.00	-3,237.68	93.5%
Total 0613 · Employee Benefits Expense	46,762.32	50,000.00	-3,237.68	93.5%
0614 · Equipment Rental Expense	273,031.93	498,000.00	-224,968.07	54.8%
0615 · Rent (Office) Expense	45,609.03	75,000.00	-29,390.97	60.8%
0616 · Rent (Non-Office Space) Exp.	16,729.00	123,000.00	-106,271.00	13.6%
0617 · Clean-Up Costs (Event)	15,852.50	120,000.00	-104,147.50	13.2%
0618 · Equipment Repair & Maintenance	1,389.06	1,800.00	-410.94	77.2%
0619 · Contracted Services	336,646.17	609,300.00	-272,653.83	55.3%
0620 · Contractors	32,365.00	164,500.00	-132,135.00	19.7%
0621 · ASL Interpreter/ADA Compliance	0.00	20,500.00	-20,500.00	0.0%
0622 · Payroll Taxes	18,603.56	39,200.00	-20,596.44	47.5%
0623 · Travel Expense	12,243.53	55,800.00	-43,556.47	21.9%
0624 · Entertainer/Speaker Expense				
0624M · Main Stage	35,250.00	130,000.00	-94,750.00	27.1%
0624S · Community Stages and Venues	0.00	10,000.00	-10,000.00	0.0%
0624T · Other Venues	10,200.00	23,500.00	-13,300.00	43.4%
Total 0624 · Entertainer/Speaker Expense	45,450.00	163,500.00	-118,050.00	27.8%
0625 · Telephone Expense	354.78	2,000.00	-1,645.22	17.7%
0626 · Payroll Expense				
0626A · Payroll expense	243,181.61	434,970.00	-191,788.39	55.9%
Total 0626 · Payroll Expense	243,181.61	434,970.00	-191,788.39	55.9%
0627 · Permit Costs	50,565.57	85,483.50	-34,917.93	59.2%

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06/03/24

Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2023 through May 2024

	Oct '23 - May 24	Budget	\$ Over Budget	% of Budget
0628 · Community Partners Grants				
0628B · Grants from Board	16,012.62	15,000.00	1,012.62	106.8%
0628W · Grants to Dykes on Bikes	0.00	3,000.00	-3,000.00	0.0%
Total 0628 · Community Partners Grants	16,012.62	18,000.00	-1,987.38	89.0%
0629 · Educational Development Exp.	5,055.00	14,000.00	-8,945.00	36.1%
0630 · Food Expense	7,878.95	37,500.00	-29,621.05	21.0%
0631 · Media/PR Expense	50,462.96	60,000.00	-9,537.04	84.1%
0632 · Volunteer/Staff Recognition Exp	0.00	8,000.00	-8,000.00	0.0%
0633 · Security Costs	21,350.00	500,000.00	-478,650.00	4.3%
0635 · Legal Expense	0.00	10,000.00	-10,000.00	0.0%
0636 · Branded Apparel Expense	2,208.47	16,000.00	-13,791.53	13.8%
0637 · Police/Traffic Control Expense	0.00	30,000.00	-30,000.00	0.0%
0641 · Radio Rental Expense	0.00	18,500.00	-18,500.00	0.0%
0642 · Toilet Rental Expense	0.00	47,000.00	-47,000.00	0.0%
0643 · Fencing Rental Expense	0.00	70,000.00	-70,000.00	0.0%
0644 · Sound Expenses				
0644V · Video Expense	0.00	292,000.00	-292,000.00	0.0%
Total 0644 · Sound Expenses	0.00	292,000.00	-292,000.00	0.0%
0645 · Signage Expense	1,195.31	50,000.00	-48,804.69	2.4%
0655 · Data Management Expense	21,082.05	30,000.00	-8,917.95	70.3%
0656 · HR Expense	0.00	100.00	-100.00	0.0%
0660 · Fundraising Expense	473.53	16,000.00	-15,526.47	3.0%
0665 · Education and Outreach	1,273.76			
0680 · Fulfillment Expense	0.00	15,000.00	-15,000.00	0.0%
0696 · Lodging/Hotel Expense	8,903.30	16,000.00	-7,096.70	55.6%
0697 · Lost equipment & damages	0.00	5,000.00	-5,000.00	0.0%
6700 · Reallocation Expenses	0.00	30,000.00	-30,000.00	0.0%
6800 · Fiscal Sponsee Expenses				
6800.19 · Contracted Services	3,399.78			
6800.24 · Entertainer/Speaker Expense	300.00			
6800.28 · Donations, Grants, Fellowships	250.00			
6800.30 · Food	500.00			
6800.60 · Fundraising Expense	12.00			
6800.75 · Management Fees	968.31			
Total 6800 · Fiscal Sponsee Expenses	5,430.09			
6999 · Uncategorized Expenses	0.00	10,000.00	-10,000.00	0.0%
Total Expense	1,582,108.25	4,079,803.50	-2,497,695.25	38.8%
Net Ordinary Income	966,934.90	21,074.50	945,860.40	4,588.2%
Net Income	966,934.90	21,074.50	945,860.40	4,588.2%

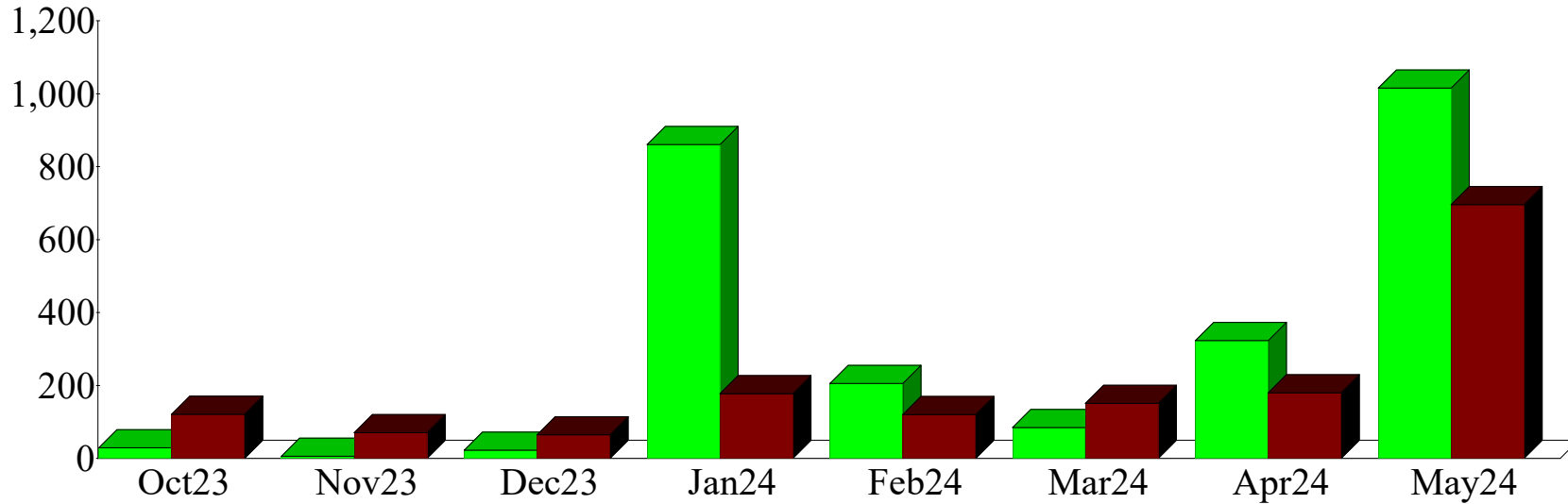
SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Statement of Cash Flows
May 2024

	May 24
OPERATING ACTIVITIES	
Net Income	319,368.75
Adjustments to reconcile Net Income to net cash provided by operations:	
0210 · Accounts Payable	-29,579.95
0215L · Health/Fire Permit Fees Payable	4,200.00
0250L · Payroll Taxes Due Payable	3,066.76
Net cash provided by Operating Activities	297,055.56
Net cash increase for period	297,055.56
Cash at beginning of period	760,168.54
Cash at end of period	1,057,224.10

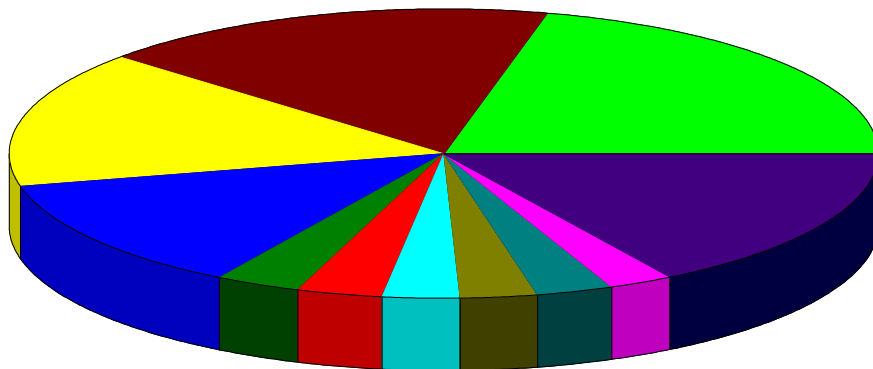
Income and Expense by Month October 2023 through May 2024

Income
Expense

\$ in 1,000's



Expense Summary October 2023 through May 2024



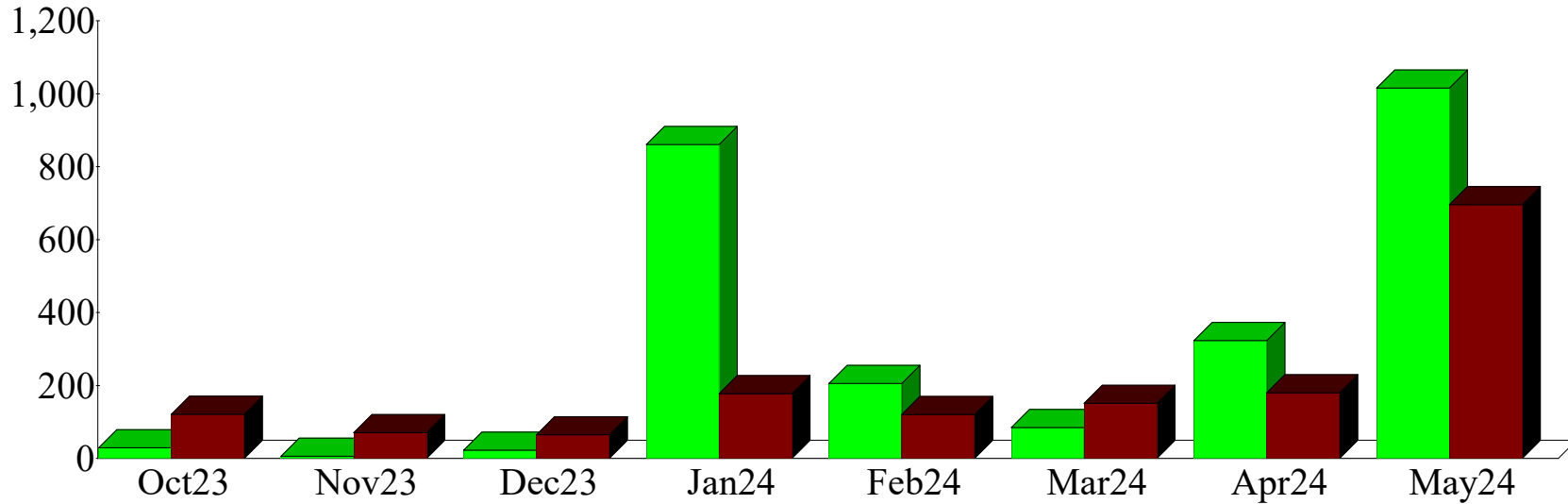
0619 · Contracted Services	21.28%
0614 · Equipment Rental Expense	17.26
0626 · Payroll Expense	15.37
0606 · Insurance Expense	12.75
0627 · Permit Costs	3.20
0631 · Media/PR Expense	3.19
0613 · Employee Benefits Expense	2.96
0615 · Rent (Office) Expense	2.88
0624 · Entertainer/Speaker Expense	2.87
0610 · Accounting/Auditing Expense	2.47
Other	15.78
Total	\$1,582,108.25

By Account

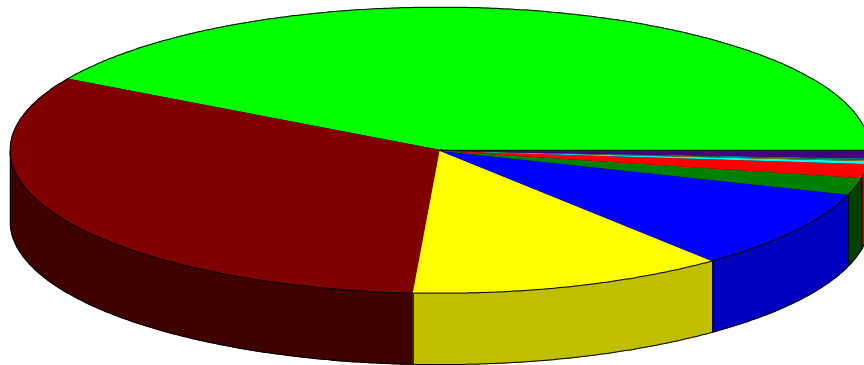
Income and Expense by Month October 2023 through May 2024

Income
Expense

\$ in 1,000's



Income Summary October 2023 through May 2024



0417 · Corporate Sponsorship Income	41.72%
0430 · Grants For the Arts	32.41
0409 · Vendor Income	12.03
0411 · Parade Fee Income	9.13
0414 · Donations (Individual) Income	1.97
0424 · Other Income	1.66
0435 · Other Grants Income	0.39
4900 · Fiscal Sponsee Income	0.31
0450 · Merchandise Sales	0.17
0402 · Membership Income	0.12
Other	0.09
Total	\$2,549,043.15

By Account

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2023 through May 2024

	Oct 23	Nov 23	Dec 23	Jan 24	Feb 24	Mar 24	Apr 24	May 24	TOTAL
Ordinary Income/Expense									
Income									
0402 · Membership Income	415.00	0.00	4,165.00	-4,000.00	1,925.00	275.00	75.00	90.00	2,945.00
0409 · Vendor Income									
0410 · Vendor/Booth Fees Income									
0410F · Pride-Vendor Income-Food	0.00	0.00	3,924.50	19,295.00	18,614.00	22,970.30	13,432.75	40,506.33	118,742.88
0410P · Pride-Vendor Income-Other	0.00	0.00	0.00	14,901.50	26,603.13	25,737.31	10,609.13	98,698.09	176,549.16
Total 0410 · Vendor/Booth Fees Income	0.00	0.00	3,924.50	34,196.50	45,217.13	48,707.61	24,041.88	139,204.42	295,292.04
0425 · Booth Equip. Rental Income	0.00	0.00	0.00	1,000.00	-400.00	6,200.00	1,900.00	2,700.00	11,400.00
Total 0409 · Vendor Income	0.00	0.00	3,924.50	35,196.50	44,817.13	54,907.61	25,941.88	141,904.42	306,692.04
0411 · Parade Fee Income									
0411FM · Pride-Float/March Income	0.00	0.00	0.00	0.00	48,885.93	14,865.37	18,407.18	150,673.77	232,832.25
Total 0411 · Parade Fee Income	0.00	0.00	0.00	0.00	48,885.93	14,865.37	18,407.18	150,673.77	232,832.25
0414 · Donations (Individual) Income	8,141.17	706.40	3,235.54	2,040.19	9,519.88	14,394.49	750.94	11,477.40	50,266.01
0417 · Corporate Sponsorship Income	0.00	0.00	0.00	0.00	100,000.00	0.00	264,500.00	699,000.00	1,063,500.00
0421 · Interest Income	17.01	15.39	12.56	2.05	1.37	1.46	1.42	1.46	52.72
0424 · Other Income									
0424PP · Pride Pass	0.00	0.00	0.00	0.00	0.00	0.00	1,902.40	2,818.93	4,721.33
0424PT · Pink Triangle	20,000.00	5,000.00	0.00	0.00	51.43	0.00	9,880.51	2,595.30	37,527.24
Total 0424 · Other Income	20,000.00	5,000.00	0.00	0.00	51.43	0.00	11,782.91	5,414.23	42,248.57
0430 · Grants For the Arts									
0430A · Pride - Grants for the Arts	0.00	0.00	0.00	826,219.00	0.00	0.00	0.00	0.00	826,219.00
Total 0430 · Grants For the Arts	0.00	0.00	0.00	826,219.00	0.00	0.00	0.00	0.00	826,219.00
0435 · Other Grants Income	0.00	0.00	10,000.00	0.00	0.00	0.00	0.00	0.00	10,000.00
0450 · Merchandise Sales	0.00	0.00	0.00	0.00	871.89	666.68	864.36	1,966.94	4,369.87
0490 · Fundraising - General	0.00	0.00	0.00	0.00	0.00	0.00	1,150.00	0.00	1,150.00
0495 · Management Fees Income	0.00	0.00	968.31	0.00	0.00	0.00	0.00	0.00	968.31
4900 · Fiscal Sponsee Income									
4900.14 · Donations (Individual) Income	750.00	650.00	200.00	1,199.38	0.00	0.00	0.00	0.00	2,799.38
4900.49 · Fundraising	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,000.00	5,000.00
Total 4900 · Fiscal Sponsee Income	750.00	650.00	200.00	1,199.38	0.00	0.00	0.00	5,000.00	7,799.38
Total Income	29,323.18	6,371.79	22,505.91	860,657.12	206,072.63	85,110.61	323,473.69	1,015,528.22	2,549,043.15
Gross Profit	29,323.18	6,371.79	22,505.91	860,657.12	206,072.63	85,110.61	323,473.69	1,015,528.22	2,549,043.15
Expense									
0602 · Bank Fees	197.76	226.27	1,066.59	1,344.77	3,026.75	2,391.06	1,600.02	11,405.67	21,258.89
0603 · Utilities and Maintenance									
0603C · Cleaning & General Maintenance	696.81	708.71	708.71	723.71	723.71	723.71	723.71	723.71	5,732.78
0603U · Utilities	362.81	0.00	0.00	390.02	0.00	0.00	390.02	0.00	1,142.85
Total 0603 · Utilities and Maintenance	1,059.62	708.71	708.71	1,113.73	723.71	723.71	1,113.73	723.71	6,875.63

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2023 through May 2024

	Oct 23	Nov 23	Dec 23	Jan 24	Feb 24	Mar 24	Apr 24	May 24	TOTAL
0605 · Membership Dues Expense	0.00	200.00	0.00	0.00	0.00	800.00	0.00	295.00	1,295.00
0606 · Insurance Expense	3,207.92	521.75	0.00	196.15	-24.84	0.00	103.00	197,667.60	201,671.58
0607 · Postage Expense	132.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	132.00
0608 · Copying/Printing Expense	180.35	59.71	0.00	67.90	23.56	0.00	0.00	24.51	356.03
0609 · Office Supplies Expense	1,095.36	108.61	0.00	0.00	471.31	703.45	192.92	581.78	3,153.43
0610 · Accounting/Auditing Expense	2,500.00	5,997.45	4,000.00	10,622.50	4,000.00	4,000.00	4,000.00	4,000.00	39,119.95
0612 · Other Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	28,135.64	28,135.64
0613 · Employee Benefits Expense									
0613M · Medical/Dental Benefits	7,380.78	3,974.64	4,396.88	4,396.88	6,094.64	10,024.58	6,650.06	3,843.86	46,762.32
Total 0613 · Employee Benefits Expense	7,380.78	3,974.64	4,396.88	4,396.88	6,094.64	10,024.58	6,650.06	3,843.86	46,762.32
0614 · Equipment Rental Expense	149.90	149.90	149.90	149.90	149.90	149.90	27,079.71	245,052.82	273,031.93
0615 · Rent (Office) Expense	5,555.31	5,721.96	5,721.96	5,721.96	5,721.96	5,721.96	5,721.96	5,721.96	45,609.03
0616 · Rent (Non-Office Space) Exp.	2,043.00	1,848.00	1,848.00	1,848.00	1,848.00	3,598.00	1,848.00	1,848.00	16,729.00
0617 · Clean-Up Costs (Event)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,852.50	15,852.50
0618 · Equipment Repair & Maintenance	136.50	401.46	0.00	0.00	425.55	0.00	0.00	425.55	1,389.06
0619 · Contracted Services	46,745.31	0.00	0.00	106,749.99	34,285.53	42,584.00	48,689.00	57,592.34	336,646.17
0620 · Contractors	0.00	7,000.00	7,000.00	7,000.00	1,000.00	1,000.00	4,000.00	5,365.00	32,365.00
0622 · Payroll Taxes	1,902.33	1,542.76	1,542.76	2,030.45	2,664.78	2,664.78	3,166.98	3,088.72	18,603.56
0623 · Travel Expense	3,445.96	2,131.54	680.45	545.91	3,284.04	594.52	1,136.17	424.94	12,243.53
0624 · Entertainer/Speaker Expense									
0624M · Main Stage	0.00	0.00	0.00	0.00	0.00	0.00	23,750.00	11,500.00	35,250.00
0624T · Other Venues	0.00	0.00	0.00	0.00	0.00	10,200.00	0.00	0.00	10,200.00
Total 0624 · Entertainer/Speaker Expense	0.00	0.00	0.00	0.00	0.00	10,200.00	23,750.00	11,500.00	45,450.00
0625 · Telephone Expense	42.87	44.38	44.57	0.00	89.11	44.62	44.63	44.60	354.78
0626 · Payroll Expense									
0626A · Payroll expense	24,866.93	20,166.66	20,166.66	26,541.66	34,833.32	34,833.32	41,398.08	40,374.98	243,181.61
Total 0626 · Payroll Expense	24,866.93	20,166.66	20,166.66	26,541.66	34,833.32	34,833.32	41,398.08	40,374.98	243,181.61
0627 · Permit Costs	0.00	299.57	0.00	0.00	0.00	0.00	318.00	49,948.00	50,565.57
0628 · Community Partners Grants									
0628B · Grants from Board	165.38	0.00	1,500.00	1,318.31	5,870.00	630.00	664.93	5,864.00	16,012.62
Total 0628 · Community Partners Grants	165.38	0.00	1,500.00	1,318.31	5,870.00	630.00	664.93	5,864.00	16,012.62
0629 · Educational Development Exp.	4,020.00	0.00	0.00	0.00	1,035.00	0.00	0.00	0.00	5,055.00
0630 · Food Expense	533.42	1,446.85	0.00	267.77	4,673.72	619.51	165.04	172.64	7,878.95
0631 · Media/PR Expense	10,359.70	10,000.00	11,105.00	0.00	5,575.00	4,773.26	5,325.00	3,325.00	50,462.96
0633 · Security Costs	0.00	0.00	0.00	0.00	0.00	21,350.00	0.00	0.00	21,350.00
0636 · Branded Apparel Expense	0.00	0.00	0.00	0.00	603.56	319.30	777.73	507.88	2,208.47
0645 · Signage Expense	479.17	0.00	0.00	0.00	0.00	716.14	0.00	0.00	1,195.31
0655 · Data Management Expense	2,398.11	1,935.92	2,340.10	5,246.15	2,122.23	2,340.97	2,325.80	2,372.77	21,082.05
0660 · Fundraising Expense	473.53	0.00	0.00	0.00	0.00	0.00	0.00	0.00	473.53

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2023 through May 2024

	Oct 23	Nov 23	Dec 23	Jan 24	Feb 24	Mar 24	Apr 24	May 24	TOTAL
0665 · Education and Outreach	0.00	0.00	0.00	1,273.76	0.00	0.00	0.00	0.00	1,273.76
0696 · Lodging/Hotel Epanse	0.00	5,594.15	0.00	1,028.37	2,280.78	0.00	0.00	0.00	8,903.30
6800 · Fiscal Sponsee Expenses									
6800.19 · Contracted Services	1,600.40	600.00	1,199.38	0.00	0.00	0.00	0.00	0.00	3,399.78
6800.24 · Entertainer/Speaker Expense	0.00	300.00	0.00	0.00	0.00	0.00	0.00	0.00	300.00
6800.28 · Donations, Grants, Fellowships	250.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	250.00
6800.30 · Food	0.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	500.00
6800.60 · Fundraising Expense	0.00	12.00	0.00	0.00	0.00	0.00	0.00	0.00	12.00
6800.75 · Management Fees	0.00	0.00	968.31	0.00	0.00	0.00	0.00	0.00	968.31
Total 6800 · Fiscal Sponsee Expenses	1,850.40	912.00	2,667.69	0.00	0.00	0.00	0.00	0.00	5,430.09
Total Expense	120,921.61	70,992.29	64,939.27	177,464.16	120,777.61	150,783.08	180,070.76	696,159.47	1,582,108.25
Net Ordinary Income	-91,598.43	-64,620.50	-42,433.36	683,192.96	85,295.02	-65,672.47	143,402.93	319,368.75	966,934.90
Net Income	<u>-91,598.43</u>	<u>-64,620.50</u>	<u>-42,433.36</u>	<u>683,192.96</u>	<u>85,295.02</u>	<u>-65,672.47</u>	<u>143,402.93</u>	<u>319,368.75</u>	<u>966,934.90</u>