

AGENDA FOR
REGULAR BOARD OF DIRECTORS MEETING
HELD IN PERSON ON **2024-MAY-15**

Meetings Guidelines and Protocols: <https://members.sfpride.org/meetings>

1. Standing Items (60 mins)
 - a. Call to Order and Welcome
 - b. Reading of [Land Acknowledgement](#)
 - c. Roll Call
 - d. Appointment of Meeting Roles
 - i. Timekeeper, Stack Monitor, Vibe Watcher
 - e. Reading of the [Mission Statement](#) and [Financial Protocol](#)
 - f. Disclosure of Potential Conflicts of Interest
 - g. Approval of Agenda
 - h. Reports of the Officers
 - i. Reports of Committees
 - i. Audit
 - ii. Community Affairs
 - iii. Long Range Planning
 - iv. Policies and Procedures
 - j. Agency Updates from Executive Director
2. Unfinished Business
3. New Business (20 mins)
 - a. Officer Election
4. Announcements (5 mins)
5. Public Comment (10 mins)
6. In Memoriam
7. Adjournment

Meeting Statements

<https://members.sfpride.org/meetings/>

This information is compiled for ease of use during meetings.

Mission Statement

The mission of the San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee is to educate the world, commemorate our heritage, celebrate our culture, and liberate our people.

Financial Protocol

No expenditure can be incurred without going through the Executive Director in advance. This includes reimbursement of expenses outside of the set guidelines. If you expect to have an expenditure, prior approval must be sought from the Executive Director as soon as possible. Procedures exist and checks, and balances are in place to ensure that all expenditures go through a proper approval process with the Board. All expenditures are accounted for during the annual budgeting and audit process.

Land Acknowledgement Statement (as of January 28, 2021)

We at San Francisco Pride acknowledge that we are meeting on the unceded ancestral homeland of the Ramaytush Ohlone peoples, the original inhabitants of the San Francisco Peninsula.

Disclosure of Potential Conflicts of Interest

- Nguyen: Frameline
- Janelle: TRANScend, SF LGBT Center
- Anjali: Lyon Martin, LGBT Asylum, Parivar, OTI TAC, ETE, Officer-HSH, Center for Immigrant Protection (President)
- George: Oakland Pride (Board President)
- Josh: Burning Man, UC Berkeley, Soul of Pride, Comfort and Joy, Music Connects Foundation
- Linda: NAACP, BWOPA, NAPSU, Soul of Pride, Juvenile Prevention
- Maceo: SF LGBT Center
- Manuel: University of San Francisco (USF); Cañada College
- Nas: Alwan Foundation
- Suzanne: Trans Heartline (Board Chair)



SAN FRANCISCO LESBIAN, GAY, BISEXUAL, TRANSGENDER
PRIDE PARADE AND CELEBRATION COMMITTEE, INC.

Nguyen Pham
President Report
May 15, 2024

MEETING PARTICIPATION

- Chaired Board of Directors meeting via videoconference on April 3.
- Participated in partner meetings:
 - *SF Chronicle* check-in on April 4.
 - SF Travel introduction on April 9.
 - Lavender Phoenix introduction on April 10.
 - Sunday's a Drag introduction on April 17.
 - *SFGATE* introduction on April 25 and follow-up on May 1.
 - PRC check-in on May 1.
 - Bospar all-staff keynote on May 13.
- Chaired Membership and Board special meetings via videoconference on April 10.
- Chaired ExCom meeting via videoconference on May 1.

COMMUNITY ENGAGEMENT

- Attended OUTWORDS fundraiser reception with Suzanne in Pacific Heights on April 5.
- Attended OUT | 出 | MUSEUM: A Chinese Queer Museum launch event in Chinatown on April 12.
- Partnered with Suzanne to attend community fundraiser galas:
 - Equality California's "25th Anniversary San Francisco Equality Awards" at Fairmont Hotel on April 13.
 - Openhouse's "Spring Fling Connect 2024" at Four Seasons Hotel on April 14.
 - SF Community Health Center's "Show of Hope" at Hyatt Regency on April 19.
 - SF LGBT Center's "Soirée" at City View at Metreon on April 20.
- Emceed with Suzanne at Divas & Drinks "A Giant(s) Birthday Party!" gathering at The Academy on April 25.
- Participated in SF Community Health Center's "Proudly AAPI" campaign photoshoot at TRANS:THRIVE on April 27.
- Attended San Francisco Asian American and Pacific Islander Heritage Awards at Herbst Theatre on May 1.

PUBLIC RELATIONS

- ABC 7 News: Delivered live broadcast in-studio interview with Suzanne to [announce Billy Porter as 2024 Celebrity Grand Marshal and Headliner](#) on April 23.

SF PRIDE GOLF TOURNAMENT FUNDRAISER

- Participated on coordination call with planning team on April 18.



**SAN FRANCISCO LESBIAN, GAY, BISEXUAL, TRANSGENDER
PRIDE PARADE AND CELEBRATION COMMITTEE, INC.**

ROUTINE RESPONSIBILITIES

- Participated on numerous ED check-in calls from April 10 through May 15.
- Participated on PR partner check-in calls on April 10, April 17, April 25, and May 1.
- Corresponded with community members as needs emerged.
- Engaged with SF Pride content via social media channels as feasible.
- Corresponded with Staff and Board Members as appropriate.

KEY ACTIVITIES AND MILESTONES SCHEDULED FOR NEXT PERIOD

- Attend community fundraiser gala: National Center for Lesbian Rights' "Champions for Justice" at The Conservatory at One Sansome on May 18.
- Chair ExCom meeting via videoconference on May 22.
- Chair Board of Directors meeting via videoconference on June 5.

SAN FRANCISCO PRIDE[®]

Treasurer's Report Outgoing Treasurer's Handover

Robert Louie
April 30th, 2024

Budget and Finance Committee Agenda Carryover

The B&F committee was not able to meet in March, so this agenda should be carried forward to the next B&F meeting:

- Budget Review & rebalance – changes made on actuals and projections
- Review reoccurring monthly expenses to accommodate possibility of grant writer
- Review of reallocation of funds to accommodate Pride Kickoff event
- Potentially digitizing past financial records

Budget and Finance Committee FY '24 Goals

These were the top goals agreed upon by the B&F committee for FY 24

- 1) Improving performance on following the approved budget.
 - Seeking approval for any reallocation of budgets from one line item to another prior to incurring expenditures against reallocations
- 2) Accurate accounting when tagging transactions with budgeting codes
- 3) Grow individual donor program
- 4) Continue to improve legibility of budget + budget process

Treasury Management Software Recommendation

I've sent along details of a recommendation & quote for Treasury Management Software to Mr. President, Nguyen Pham. Exec. Dept. Dir. Chris Roberts was cc'ed on the communication emails with [Balance Cash](#).

- Connects straight to our bank account, live updates
- Items can be tagged with Budget Codes and additional tags
- Can easily generate live, persistent charts and graphs on any data/transaction imported
- Can generate projections via historical data
- Auto-tag transactions based on various and extensive criteria
- Company is open to feedback and new features
- SOC 2 compliant

Will take a lift to integrate into a new system but could really solve for the live data requests and questions that come up about fiscal performance in various areas. This would be a huge improvement on financial monitoring and provide better data for making strategic decisions.

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Balance Sheet
As of April 30, 2024

Apr 30, 24

ASSETS

Current Assets

Checking/Savings

0101 · Wells Fargo Bank Checking

0101A · Restricted Funds

0101AGR · Howard Grayson LGBT 1,228.21

0101ALA · Latin Stage 509.24

0101API · Pink Triangle 32,035.07

0101ASO · Soul of Pride 250.75

Total 0101A · Restricted Funds 34,023.27

0101 · Wells Fargo Bank Checking - Unrestricted Funds 553,822.60

Total 0101 · Wells Fargo Bank Checking 587,845.87

0102 · WellsFargo MarketRate (Reserve) 170,619.11

0104 · WellsFargo Bank Savings 1,560.61

0106 · Fresno First 87.72

0113 · Petty Cash Account 55.23

Total Checking/Savings 760,168.54

Total Current Assets 760,168.54

Fixed Assets

0140 · FURNITURE & EQUIPMENT

0140a · Furniture & Equipment 4,999.51

0141 · Accumulated Depreciation -4,999.51

Total 0140 · FURNITURE & EQUIPMENT 0.00

Total Fixed Assets 0.00

Other Assets

0189 · TRADEMARKS

0189A · Trademarks 60,610.96

0189B · Accumulated Amortization -58,440.96

Total 0189 · TRADEMARKS 2,170.00

0191 · Prepaid Expenses 59,527.00

0195 · Other Deposits 37,442.23

Total Other Assets 99,139.23

TOTAL ASSETS 859,307.77

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Other Current Liabilities

0215L · Health/Fire Permit Fees Payable 9,100.00

0250L · Payroll Taxes Due Payable 8,185.00

0255L · Vacation Time Account Payable 21,441.40

Total Other Current Liabilities 38,726.40

Total Current Liabilities 38,726.40

Long Term Liabilities

0270 · Deferred rent liability 7,234.00

Total Long Term Liabilities 7,234.00

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of April 30, 2024

	<u>Apr 30, 24</u>
Total Liabilities	45,960.40
Equity	
3000 · Opening Bal Equity	81,844.00
3100 · Temp Restricted Net Assets (TRN	-127,535.00
3800.1 · NetAssetsReleased, UnRestrict	586,907.00
3800.4 · NetAssetsReleased, TempRestrict	-586,907.00
3900 · Retained Earnings	211,472.22
Net Income	647,566.15
Total Equity	<u>813,347.37</u>
TOTAL LIABILITIES & EQUITY	<u><u>859,307.77</u></u>

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
 October 2023 through April 2024

	Oct '23 - Apr 24	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
0402 · Membership Income	2,855.00	10,000.00	-7,145.00	28.6%
0409 · Vendor Income				
0410 · Vendor/Booth Fees Income				
0410F · Pride-Vendor Income-Food	78,236.55	88,000.00	-9,763.45	88.9%
0410P · Pride-Vendor Income-Other	77,851.07	109,000.00	-31,148.93	71.4%
Total 0410 · Vendor/Booth Fees Income	156,087.62	197,000.00	-40,912.38	79.2%
0425 · Booth Equip. Rental Income	8,700.00	10,000.00	-1,300.00	87.0%
Total 0409 · Vendor Income	164,787.62	207,000.00	-42,212.38	79.6%
0411 · Parade Fee Income				
0411FM · Pride-Float/March Income	82,158.48	200,000.00	-117,841.52	41.1%
0411W · DykesOnBikes (WMC)	0.00	3,000.00	-3,000.00	0.0%
Total 0411 · Parade Fee Income	82,158.48	203,000.00	-120,841.52	40.5%
0412 · Beverage Sales				
0412P · Pride - Beverage sales	0.00	320,000.00	-320,000.00	0.0%
Total 0412 · Beverage Sales	0.00	320,000.00	-320,000.00	0.0%
0414 · Donations (Individual) Income	38,788.61	40,000.00	-1,211.39	97.0%
0416 · Barrel Donations Income				
0416E · Electronic Gate Donations	0.00	30,000.00	-30,000.00	0.0%
0416P · Pride - Barrel Donations	0.00	5,000.00	-5,000.00	0.0%
Total 0416 · Barrel Donations Income	0.00	35,000.00	-35,000.00	0.0%
0417 · Corporate Sponsorship Income	364,500.00	2,175,000.00	-1,810,500.00	16.8%
0421 · Interest Income	51.26	60.00	-8.74	85.4%
0424 · Other Income				
0424O · Official Events Calendar List	0.00	5,000.00	-5,000.00	0.0%
0424PP · Pride Pass	1,902.40	40,000.00	-38,097.60	4.8%
0424PT · Pink Triangle	34,931.94			
0424VIP · VIP Tickets	0.00	30,000.00	-30,000.00	0.0%
Total 0424 · Other Income	36,834.34	75,000.00	-38,165.66	49.1%
0430 · Grants For the Arts				
0430A · Pride - Grants for the Arts	826,219.00	825,000.00	1,219.00	100.1%
Total 0430 · Grants For the Arts	826,219.00	825,000.00	1,219.00	100.1%
0435 · Other Grants Income	10,000.00			
0440 · Grandstand Ticket Sales	0.00	75,000.00	-75,000.00	0.0%
0441 · Other Ticket Sales	0.00	70,000.00	-70,000.00	0.0%
0450 · Merchandise Sales	2,402.93	20,000.00	-17,597.07	12.0%
0490 · Fundraising - General	1,150.00	45,000.00	-43,850.00	2.6%
0495 · Management Fees Income	968.31	818.00	150.31	118.4%

SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Profit & Loss Budget vs. Actual October 2023 through April 2024

	Oct '23 - Apr 24	Budget	\$ Over Budget	% of Budget
4900 · Fiscal Sponsee Income				
4900.14 · Donations (Individual) Income	2,799.38			
Total 4900 · Fiscal Sponsee Income	2,799.38			
Total Income	1,533,514.93	4,100,878.00	-2,567,363.07	37.4%
Gross Profit	1,533,514.93	4,100,878.00	-2,567,363.07	37.4%
Expense				
0600 · Advertising (Administrative)	0.00	800.00	-800.00	0.0%
0601 · Advertising (Event)	0.00	1,500.00	-1,500.00	0.0%
0602 · Bank Fees	9,853.22	3,500.00	6,353.22	281.5%
0603 · Utilities and Maintenance				
0603C · Cleaning & General Maintenance	5,009.07	7,000.00	-1,990.93	71.6%
0603U · Utilities	1,142.85	1,500.00	-357.15	76.2%
Total 0603 · Utilities and Maintenance	6,151.92	8,500.00	-2,348.08	72.4%
0604 · Messenger Expense	0.00	200.00	-200.00	0.0%
0605 · Membership Dues Expense	1,000.00	1,100.00	-100.00	90.9%
0606 · Insurance Expense	4,003.98	210,000.00	-205,996.02	1.9%
0607 · Postage Expense	132.00	4,000.00	-3,868.00	3.3%
0608 · Copying/Printing Expense	331.52	18,200.00	-17,868.48	1.8%
0609 · Office Supplies Expense	2,571.65	4,750.00	-2,178.35	54.1%
0610 · Accounting/Auditing Expense	35,119.95	80,000.00	-44,880.05	43.9%
0612 · Other Supplies	0.00	11,100.00	-11,100.00	0.0%
0613 · Employee Benefits Expense				
0613M · Medical/Dental Benefits	42,918.46	50,000.00	-7,081.54	85.8%
Total 0613 · Employee Benefits Expense	42,918.46	50,000.00	-7,081.54	85.8%
0614 · Equipment Rental Expense	27,979.11	498,000.00	-470,020.89	5.6%
0615 · Rent (Office) Expense	39,887.07	75,000.00	-35,112.93	53.2%
0616 · Rent (Non-Office Space) Exp.	14,881.00	123,000.00	-108,119.00	12.1%
0617 · Clean-Up Costs (Event)	0.00	120,000.00	-120,000.00	0.0%
0618 · Equipment Repair & Maintenance	963.51	1,800.00	-836.49	53.5%
0619 · Contracted Services	279,053.83	609,300.00	-330,246.17	45.8%
0620 · Contractors	27,000.00	164,500.00	-137,500.00	16.4%
0621 · ASL Interpreter/ADA Compliance	0.00	20,500.00	-20,500.00	0.0%
0622 · Payroll Taxes	15,514.84	39,200.00	-23,685.16	39.6%
0623 · Travel Expense	11,818.59	55,800.00	-43,981.41	21.2%
0624 · Entertainer/Speaker Expense				
0624M · Main Stage	23,750.00	130,000.00	-106,250.00	18.3%
0624S · Community Stages and Venues	0.00	10,000.00	-10,000.00	0.0%
0624T · Other Venues	10,200.00	23,500.00	-13,300.00	43.4%
Total 0624 · Entertainer/Speaker Expense	33,950.00	163,500.00	-129,550.00	20.8%
0625 · Telephone Expense	310.18	2,000.00	-1,689.82	15.5%
0626 · Payroll Expense				
0626A · Payroll expense	202,806.63	434,970.00	-232,163.37	46.6%
Total 0626 · Payroll Expense	202,806.63	434,970.00	-232,163.37	46.6%
0627 · Permit Costs	617.57	85,483.50	-84,865.93	0.7%

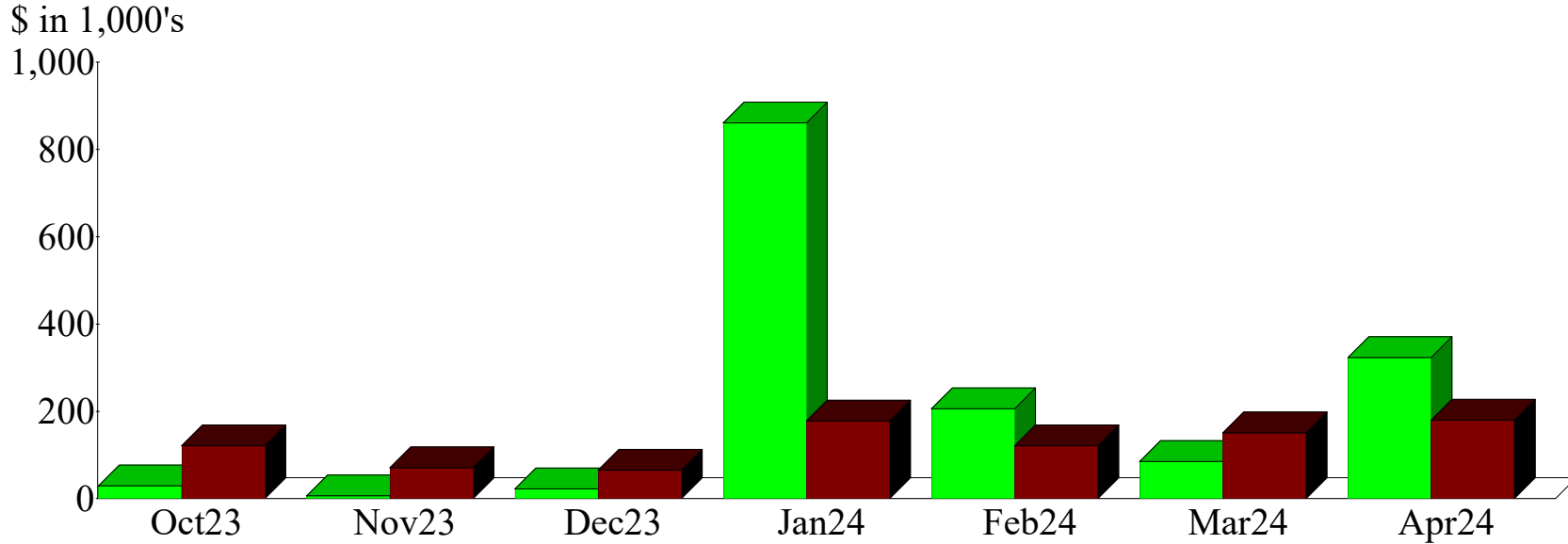
SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2023 through April 2024

	Oct '23 - Apr 24	Budget	\$ Over Budget	% of Budget
0628 · Community Partners Grants				
0628B · Grants from Board	10,148.62	15,000.00	-4,851.38	67.7%
0628W · Grants to Dykes on Bikes	0.00	3,000.00	-3,000.00	0.0%
Total 0628 · Community Partners Grants	10,148.62	18,000.00	-7,851.38	56.4%
0629 · Educational Development Exp.	5,055.00	14,000.00	-8,945.00	36.1%
0630 · Food Expense	7,706.31	37,500.00	-29,793.69	20.6%
0631 · Media/PR Expense	47,137.96	60,000.00	-12,862.04	78.6%
0632 · Volunteer/Staff Recognition Exp	0.00	8,000.00	-8,000.00	0.0%
0633 · Security Costs	21,350.00	500,000.00	-478,650.00	4.3%
0635 · Legal Expense	0.00	10,000.00	-10,000.00	0.0%
0636 · Branded Apparel Expense	1,700.59	16,000.00	-14,299.41	10.6%
0637 · Police/Traffic Control Expense	0.00	30,000.00	-30,000.00	0.0%
0641 · Radio Rental Expense	0.00	18,500.00	-18,500.00	0.0%
0642 · Toilet Rental Expense	0.00	47,000.00	-47,000.00	0.0%
0643 · Fencing Rental Expense	0.00	70,000.00	-70,000.00	0.0%
0644 · Sound Expenses				
0644V · Video Expense	0.00	292,000.00	-292,000.00	0.0%
Total 0644 · Sound Expenses	0.00	292,000.00	-292,000.00	0.0%
0645 · Signage Expense	1,195.31	50,000.00	-48,804.69	2.4%
0655 · Data Management Expense	18,709.28	30,000.00	-11,290.72	62.4%
0656 · HR Expense	0.00	100.00	-100.00	0.0%
0660 · Fundraising Expense	473.53	16,000.00	-15,526.47	3.0%
0665 · Education and Outreach	1,273.76			
0680 · Fulfillment Expense	0.00	15,000.00	-15,000.00	0.0%
0696 · Lodging/Hotel Expense	8,903.30	16,000.00	-7,096.70	55.6%
0697 · Lost equipment & damages	0.00	5,000.00	-5,000.00	0.0%
6700 · Reallocation Expenses	0.00	30,000.00	-30,000.00	0.0%
6800 · Fiscal Sponsee Expenses				
6800.19 · Contracted Services	3,399.78			
6800.24 · Entertainer/Speaker Expense	300.00			
6800.28 · Donations,Grants, Fellowships	250.00			
6800.30 · Food	500.00			
6800.60 · Fundraising Expense	12.00			
6800.75 · Management Fees	968.31			
Total 6800 · Fiscal Sponsee Expenses	5,430.09			
6999 · Uncategorized Expenses	0.00	10,000.00	-10,000.00	0.0%
Total Expense	885,948.78	4,079,803.50	-3,193,854.72	21.7%
Net Ordinary Income	647,566.15	21,074.50	626,491.65	3,072.7%
Net Income	647,566.15	21,074.50	626,491.65	3,072.7%

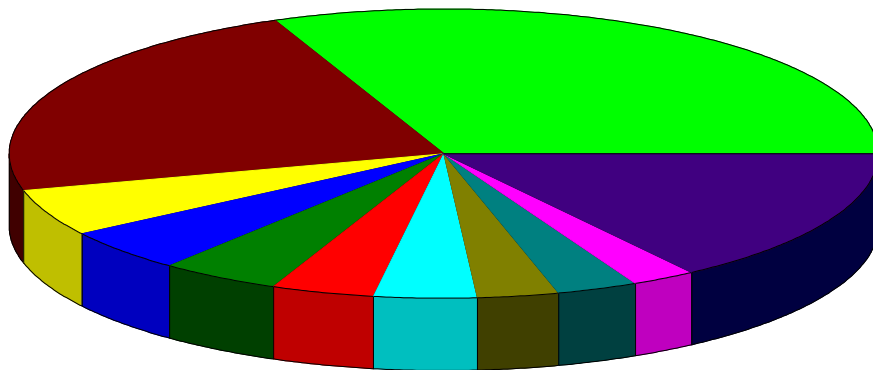
SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Statement of Cash Flows
April 2024

	<u>Apr 24</u>
OPERATING ACTIVITIES	
Net Income	143,402.93
Adjustments to reconcile Net Income to net cash provided by operations:	
0215L · Health/Fire Permit Fees Payable	1,750.00
0250L · Payroll Taxes Due Payable	<u>-4,358.91</u>
Net cash provided by Operating Activities	<u>140,794.02</u>
Net cash increase for period	140,794.02
Cash at beginning of period	<u>619,374.52</u>
Cash at end of period	<u><u>760,168.54</u></u>

Income and Expense by Month October 2023 through April 2024



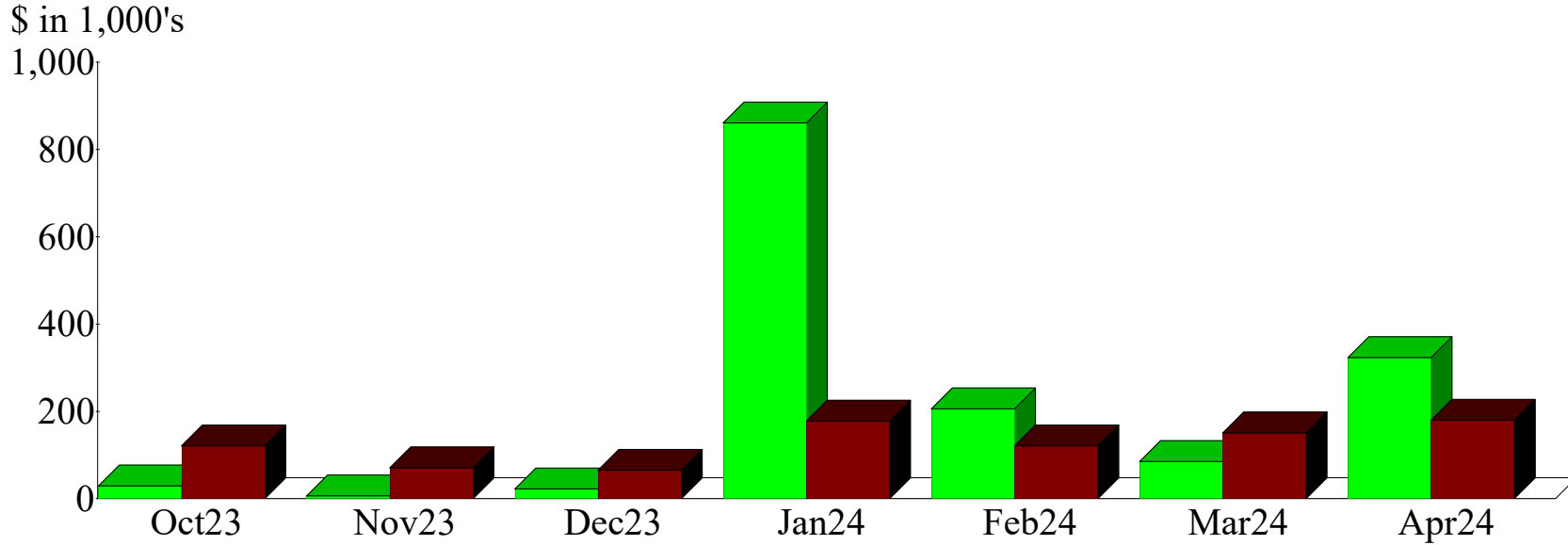
Expense Summary October 2023 through April 2024



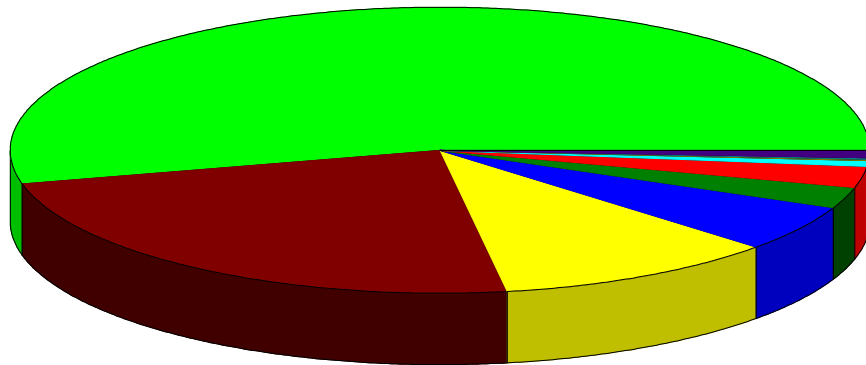
0619 · Contracted Services	31.50%
0626 · Payroll Expense	22.89
0631 · Media/PR Expense	5.32
0613 · Employee Benefits Expense	4.84
0615 · Rent (Office) Expense	4.50
0610 · Accounting/Auditing Expense	3.96
0624 · Entertainer/Speaker Expense	3.83
0614 · Equipment Rental Expense	3.16
0620 · Contractors	3.05
0633 · Security Costs	2.41
Other	14.53
Total	\$885,948.78

By Account

Income and Expense by Month October 2023 through April 2024



Income Summary October 2023 through April 2024



0430 · Grants For the Arts	53.88%
0417 · Corporate Sponsorship Income	23.77
0409 · Vendor Income	10.75
0411 · Parade Fee Income	5.36
0414 · Donations (Individual) Income	2.53
0424 · Other Income	2.40
0435 · Other Grants Income	0.65
0402 · Membership Income	0.19
4900 · Fiscal Sponsee Income	0.18
0450 · Merchandise Sales	0.16
Other	0.14
Total	\$1,533,514.93

By Account

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2023 through April 2024

05/01/24

Accrual Basis

	Oct 23	Nov 23	Dec 23	Jan 24	Feb 24	Mar 24	Apr 24	TOTAL
Ordinary Income/Expense								
Income								
0402 - Membership Income	415.00	0.00	4,165.00	-4,000.00	1,925.00	275.00	75.00	2,855.00
0409 - Vendor Income								
0410 - Vendor/Booth Fees Income								
0410F - Pride-Vendor Income-Food	0.00	0.00	3,924.50	19,295.00	18,614.00	22,970.30	13,432.75	78,236.55
0410P - Pride-Vendor Income-Other	0.00	0.00	0.00	14,901.50	26,603.13	25,737.31	10,609.13	77,851.07
Total 0410 - Vendor/Booth Fees Income	0.00	0.00	3,924.50	34,196.50	45,217.13	48,707.61	24,041.88	156,087.62
0425 - Booth Equip. Rental Income	0.00	0.00	0.00	1,000.00	-400.00	6,200.00	1,900.00	8,700.00
Total 0409 - Vendor Income	0.00	0.00	3,924.50	35,196.50	44,817.13	54,907.61	25,941.88	164,787.62
0411 - Parade Fee Income								
0411FM - Pride-Float/March Income	0.00	0.00	0.00	0.00	48,885.93	14,865.37	18,407.18	82,158.48
Total 0411 - Parade Fee Income	0.00	0.00	0.00	0.00	48,885.93	14,865.37	18,407.18	82,158.48
0414 - Donations (Individual) Income	8,141.17	706.40	3,235.54	2,040.19	9,519.88	14,394.49	750.94	38,788.61
0417 - Corporate Sponsorship Income	0.00	0.00	0.00	0.00	100,000.00	0.00	264,500.00	364,500.00
0421 - Interest Income	17.01	15.39	12.56	2.05	1.37	1.46	1.42	51.26
0424 - Other Income								
0424PP - Pride Pass	0.00	0.00	0.00	0.00	0.00	0.00	1,902.40	1,902.40
0424PT - Pink Triangle	20,000.00	5,000.00	0.00	0.00	51.43	0.00	9,880.51	34,931.94
Total 0424 - Other Income	20,000.00	5,000.00	0.00	0.00	51.43	0.00	11,782.91	36,834.34
0430 - Grants For the Arts								
0430A - Pride - Grants for the Arts	0.00	0.00	0.00	826,219.00	0.00	0.00	0.00	826,219.00
Total 0430 - Grants For the Arts	0.00	0.00	0.00	826,219.00	0.00	0.00	0.00	826,219.00
0435 - Other Grants Income	0.00	0.00	10,000.00	0.00	0.00	0.00	0.00	10,000.00
0450 - Merchandise Sales	0.00	0.00	0.00	0.00	871.89	666.68	864.36	2,402.93
0490 - Fundraising - General	0.00	0.00	0.00	0.00	0.00	0.00	1,150.00	1,150.00
0495 - Management Fees Income	0.00	0.00	968.31	0.00	0.00	0.00	0.00	968.31
4900 - Fiscal Sponsor Income								
4900.14 - Donations (Individual) Income	750.00	650.00	200.00	1,199.38	0.00	0.00	0.00	2,799.38
Total 4900 - Fiscal Sponsor Income	750.00	650.00	200.00	1,199.38	0.00	0.00	0.00	2,799.38
Total Income	29,323.18	6,371.79	22,505.91	860,657.12	206,072.63	85,110.61	323,473.69	1,533,514.93
Gross Profit	29,323.18	6,371.79	22,505.91	860,657.12	206,072.63	85,110.61	323,473.69	1,533,514.93
Expense								
0602 - Bank Fees	197.76	226.27	1,066.59	1,344.77	3,026.75	2,391.06	1,600.02	9,853.22
0603 - Utilities and Maintenance								
0603C - Cleaning & General Maintenance	696.81	708.71	708.71	723.71	723.71	723.71	723.71	5,009.07
0603U - Utilities	362.81	0.00	0.00	390.02	0.00	0.00	390.02	1,142.85
Total 0603 - Utilities and Maintenance	1,059.62	708.71	708.71	1,113.73	723.71	723.71	1,113.73	6,151.92
0605 - Membership Dues Expense	0.00	200.00	0.00	0.00	0.00	800.00	0.00	1,000.00
0606 - Insurance Expense	3,207.92	521.75	0.00	196.15	-24.84	0.00	103.00	4,003.98
0607 - Postage Expense	132.00	0.00	0.00	0.00	0.00	0.00	0.00	132.00
0608 - Copying/Printing Expense	180.35	59.71	0.00	67.90	23.56	0.00	0.00	331.52
0609 - Office Supplies Expense	1,095.36	108.61	0.00	0.00	471.31	703.45	192.52	2,571.65
0610 - Accounting/Auditing Expense	2,500.00	5,997.45	4,000.00	10,622.50	4,000.00	4,000.00	4,000.00	35,119.95
0613 - Employee Benefits Expense								
0613M - Medical/Dental Benefits	7,380.78	3,974.64	4,396.88	4,396.88	6,094.64	10,024.58	6,650.06	42,918.46
Total 0613 - Employee Benefits Expense	7,380.78	3,974.64	4,396.88	4,396.88	6,094.64	10,024.58	6,650.06	42,918.46
0614 - Equipment Rental Expense	149.90	149.90	149.90	149.90	149.90	149.90	27,079.71	27,979.11
0615 - Rent (Office) Expense	5,555.31	5,721.96	5,721.96	5,721.96	5,721.96	5,721.96	5,721.96	39,887.07
0616 - Rent (Non-Office Space) Exp.	2,043.00	1,848.00	1,848.00	1,848.00	1,848.00	3,598.00	1,848.00	14,881.00
0618 - Equipment Repair & Maintenance	136.50	401.46	0.00	0.00	425.55	0.00	0.00	963.51
0619 - Contracted Services	46,745.31	0.00	0.00	106,749.99	34,285.53	42,584.00	48,689.00	279,053.83
0620 - Contractors	0.00	7,000.00	7,000.00	7,000.00	1,000.00	1,000.00	4,000.00	27,000.00
0622 - Payroll Taxes	1,902.33	1,542.76	1,542.76	2,030.45	2,664.78	2,664.78	3,166.98	15,514.84
0623 - Travel Expense	3,445.96	2,131.54	680.45	545.91	3,284.04	594.52	1,136.17	11,818.59
0624 - Entertainer/Sppeaker Expense								
0624M - Main Stage	0.00	0.00	0.00	0.00	0.00	0.00	23,750.00	23,750.00
0624T - Other Venues	0.00	0.00	0.00	0.00	0.00	10,200.00	0.00	10,200.00
Total 0624 - Entertainer/Sppeaker Expense	0.00	0.00	0.00	0.00	0.00	10,200.00	23,750.00	33,950.00
0625 - Telephone Expense	42.87	44.38	44.57	0.00	89.11	44.62	0.00	310.18
0626 - Payroll Expense								
0626A - Payroll expense	24,866.93	20,166.66	20,166.66	26,541.66	34,833.32	34,833.32	41,398.08	202,806.63
Total 0626 - Payroll Expense	24,866.93	20,166.66	20,166.66	26,541.66	34,833.32	34,833.32	41,398.08	202,806.63
0627 - Permit Costs	0.00	299.57	0.00	0.00	0.00	0.00	0.00	617.57
0628 - Community Partners Grants								
0628B - Grants from Board	165.38	0.00	1,500.00	1,318.31	5,870.00	630.00	664.93	10,148.62
Total 0628 - Community Partners Grants	165.38	0.00	1,500.00	1,318.31	5,870.00	630.00	664.93	10,148.62
0629 - Educational Development Exp.	4,020.00	0.00	0.00	0.00	1,035.00	0.00	0.00	5,055.00
0630 - Food Expense	533.42	1,446.85	0.00	267.77	4,673.72	619.51	165.04	7,706.31
0631 - Media/PR Expense	10,359.70	10,000.00	11,105.00	0.00	5,575.00	4,773.26	5,325.00	47,131.96
0633 - Security Costs	0.00	0.00	0.00	0.00	0.00	21,350.00	0.00	21,350.00
0636 - Branded Apparel Expense	0.00	0.00	0.00	603.56	319.50	777.73	1,700.59	3,391.38
0645 - Signage Expense	479.17	0.00	0.00	0.00	0.00	716.14	0.00	1,195.31
0655 - Data Management Expense	2,385.11	1,935.92	2,340.10	5,246.15	2,122.23	2,340.97	2,325.80	18,709.28
0660 - Fundraising Expense	473.53	0.00	0.00	0.00	0.00	0.00	0.00	473.53
0665 - Education and Outreach	0.00	0.00	0.00	1,273.76	0.00	0.00	0.00	1,273.76
0696 - Lodging/Hotel Expense	0.00	5,594.15	0.00	1,028.37	2,280.78	0.00	0.00	8,903.30

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2023 through April 2024

	Oct 23	Nov 23	Dec 23	Jan 24	Feb 24	Mar 24	Apr 24	TOTAL
6800 - Fiscal Sponsee Expenses								
6800.19 - Contracted Services	1,600.40	600.00	1,199.38	0.00	0.00	0.00	0.00	3,399.78
6800.24 - Entertainer/Speaker Expense	0.00	300.00	0.00	0.00	0.00	0.00	0.00	300.00
6800.28 - Donations,Grants, Fellowships	250.00	0.00	0.00	0.00	0.00	0.00	0.00	250.00
6800.30 - Food	0.00	0.00	500.00	0.00	0.00	0.00	0.00	500.00
6800.60 - Fundraising Expense	0.00	12.00	0.00	0.00	0.00	0.00	0.00	12.00
6800.75 - Management Fees	0.00	0.00	968.31	0.00	0.00	0.00	0.00	968.31
Total 6800 - Fiscal Sponsee Expenses	1,850.40	912.00	2,667.69	0.00	0.00	0.00	0.00	5,430.09
Total Expense	120,921.61	70,992.29	64,939.27	177,464.16	120,777.61	150,783.08	180,070.76	885,948.78
Net Ordinary Income	-91,598.43	-64,620.50	-42,433.36	683,192.96	85,295.02	-65,672.47	143,402.93	647,566.15
Net Income	-91,598.43	-64,620.50	-42,433.36	683,192.96	85,295.02	-65,672.47	143,402.93	647,566.15