

**AGENDA FOR
REGULAR BOARD OF DIRECTORS MEETING
HELD IN PERSON ON 2024-MAR-06**

Meetings Guidelines and Protocols: <https://members.sfpride.org/meetings>

1. Standing Items (60 mins)
 - a. Call to Order and Welcome
 - b. Reading of [Land Acknowledgement](#)
 - c. Roll Call
 - d. Appointment of Meeting Roles
 - i. Timekeeper, Stack Monitor, Vibe Watcher
 - e. Reading of the [Mission Statement](#) and [Financial Protocol](#)
 - f. Disclosure of Potential Conflicts of Interest
 - g. Approval of Agenda
 - h. Approval of Minutes
 - i. Reports of the Officers
 - j. Reports of Committees
 - i. Policies and Procedures
 - ii. Personnel
 - iii. Community Affairs
 - iv. Long Range Planning
 - v. Audit
 - vi. Development
 - vii. Entertainment
 - k. Agency Updates from Executive Director
2. Unfinished Business
3. New Business
 - a. 2024 Grand Marshal Process
4. Announcements (5 mins)
5. Public Comment (10 mins)
6. In Memoriam
7. Adjournment

Meeting Statements

<https://members.sfpride.org/meetings/>

This information is compiled for ease of use during meetings.

Mission Statement

The mission of the San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee is to educate the world, commemorate our heritage, celebrate our culture, and liberate our people.

Financial Protocol

No expenditure can be incurred without going through the Executive Director in advance. This includes reimbursement of expenses outside of the set guidelines. If you expect to have an expenditure, prior approval must be sought from the Executive Director as soon as possible. Procedures exist and checks, and balances are in place to ensure that all expenditures go through a proper approval process with the Board. All expenditures are accounted for during the annual budgeting and audit process.

Land Acknowledgement Statement (as of January 28, 2021)

We at San Francisco Pride acknowledge that we are meeting on the unceded ancestral homeland of the Ramaytush Ohlone peoples, the original inhabitants of the San Francisco Peninsula.

Disclosure of Potential Conflicts of Interest

- Nguyen: Frameline
- Janelle: TRANScend, SF LGBT Center
- Spring: TRANScend Retreat
- Robert: Trans Masc Calendar, TRANScend
- Anjali: Lyon Martin, LGBT Asylum, Parivar, OTI TAC, ETE, Officer-HSH, Center for Immigrant Protection (President)
- George: Oakland Pride (Board President)
- Josh: Burning Man, UC Berkeley, Soul of Pride, Comfort n' Joy, Music Connects Foundation
- Linda: NAACP, BWOPA, NAPSYP, Soul of Pride, Juvenile Prevention
- Maceo: SF LGBT Center
- Manuel: University of San Francisco (USF); Cañada College
- Nas: Alwan Foundation
- Suzanne: Trans Heartline (Board Chair)



**SAN FRANCISCO LESBIAN, GAY, BISEXUAL, TRANSGENDER
PRIDE PARADE AND CELEBRATION COMMITTEE, INC.**

Nguyen Pham
President Report
March 6, 2024

MEETING PARTICIPATION

- Chaired Board of Directors meeting in person at PRC on February 7.
- Participated in SF Gay Men's Chorus introductory meeting on February 7.
- Participated on WorldPride DC 2025 kickoff call with Capital Pride Alliance on February 16.
- Chaired ExCom meeting via video conference on February 26.

COMMUNITY AND CONFERENCE ENGAGEMENT

- Attended "Winter of Love" 20th Anniversary celebration at City Hall on February 14.
- Attended *My Home on the Moon* theater production and VIP reception at SF Playhouse on February 15.
- Attended PRC Bare Chest Calendar 2024 Check Presentation ceremony at Powerhouse on February 15.
- Attended "Celebrating Black Voices in Wine" at The Academy on February 17.
- Attended Grand Ducal Council of SF fundraiser at Midnight Sun on February 18.
- Attended "Future of SF Town Hall + March Election Roundup" at Commonwealth Club on February 21.
- Co-emceed Ken Jones Awards reception in Cityscape Lounge atop Hilton San Francisco Union Square on February 29.
- Participated at "Meteor Queer" QTAPI drop-in space at UCSF Alliance Health Project on March 6.
- Raised more than \$11,000 for SF Pride through personal annual Birthday Fundraiser (<https://secure.givelively.org/donate/san-francisco-lesbian-gay-freedom-day-parade-celebration-committee-inc/president-pham-s-40th-birthday-fundraiser>).

COMMITTEE WORK

- Personnel: Chaired committee meeting via videoconference on February 8.
- Budget and Finance: No meeting this period.
- Entertainment: No meeting this period.
- Policies and Procedures: No meeting this period.

ROUTINE RESPONSIBILITIES

- Participated on numerous ED check-in calls from February 8 through March 6.
- Participated on PR partner check-in calls on February 16, February 21, and March 6.
- Corresponded synchronously and asynchronously with community members as needs



**SAN FRANCISCO LESBIAN, GAY, BISEXUAL, TRANSGENDER
PRIDE PARADE AND CELEBRATION COMMITTEE, INC.**

surfaced.

- Engaged with SF Pride content via social media channels as feasible.
- Corresponded with Staff and Board Members as appropriate.

KEY ACTIVITIES AND MILESTONES SCHEDULED FOR NEXT PERIOD

- Participate at Committee meeting(s) via video conference: Personnel (Chair) on March 14; and others.
- Attend “Empowered Voices—Women Leaders Shaping the Bay Area” panel at The Academy on March 14.
- Chair ExCom video conference meeting on March 20.
- Chair Board of Directors videoconference meeting on April 3.

SAN FRANCISCO PRIDE®

Treasurer's Report

Narrative Overview

Robert Louie

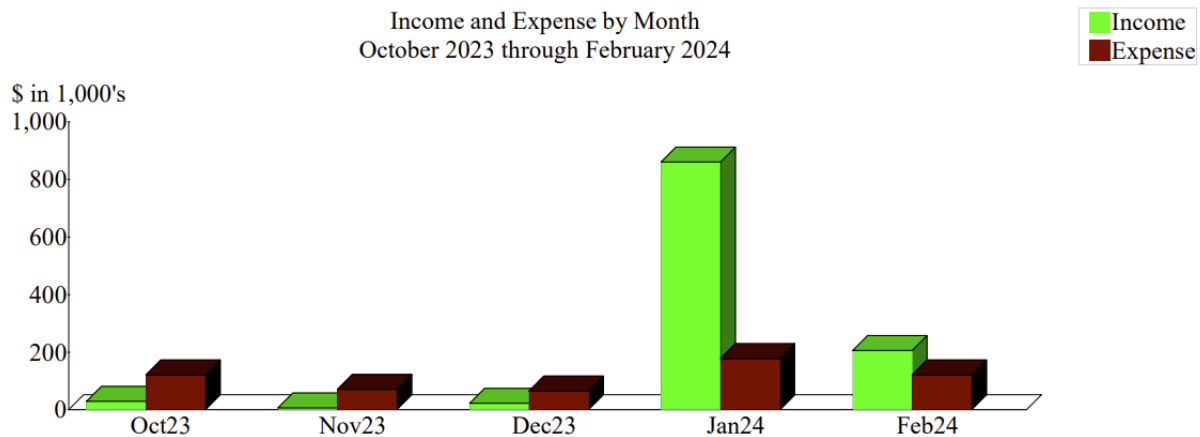
March 6, 2024

Overall Spending & Revenue Jan & Feb '24

In January and February we've switched to a positive cashflow position. Our annual net income so far is **\$569.8k**.

We had a net of **\$683.2k** in January and **\$85.2k** in February.

- We received our Grants for the Arts funding in January **\$826.2k**
 - \$91k has been moved into the reserve, total \$170k
- We've received **\$100k** in corporate sponsorship income
- Steady vendor income for both months - **\$34.2k** & **\$45.2k**
- And **\$9.5k** in individual donations from Nguyen's Birthday Fundraiser



Largest Spending Categories

We've also seen spending increases as work begins on the event. Contracted services accounted for 1/3rd of our spending in both months.

January

Cost	Category	Details
\$106.7k	Contracted Services	Event Production Company
\$7k	Contractor	Social Media Coordinator
\$5.2k	Data Management Expense	Increase from EventHub, will increase monthly

February

Cost	Category	Details
\$34.2k	Contracted Services	Event Production Company
\$5.8k	Community Partners Grants	BoD Donations
\$5.5k	Media PR Expense	BOSPAR

Grants for the Arts

We have been paid in full for Grants for the Arts in February

Budget and Finance Committee Agenda March

- Budget Review & rebalance – changes made on actuals and projections
- Review monthly expenses to accommodate possibility of grant writer
- Review of reallocation of funds to accommodate Pride Kickoff event

SAN FRANCISCO PRIDE

Treasurer's Report

Robert Louie

March 6, 2024

Profit & Loss Statement – February 2024

Gross Profit	\$206,072.63
Expenses	\$120,777.61
Net Income	\$85,295.02

Total for the Fiscal Year FY24

Gross Profit	\$1,124,930.63
Expenses	\$555,094.94
Annual Net Income	\$569,835.69

Cash Flow Statement for FY 2023

Cash at the beginning of the month	\$599,758.71
Net Cash from Operating Activities	\$87,826.48
Net Cash Increase	\$87,826.48
Cash at the End of the Period	\$687,585.19
Wells Fargo Checking (<i>Unrestricted</i>)	\$496,105.28
(Fiscal Agencies – <i>Restricted Funds</i>)	\$19,160.12
Wells Fargo MarketRate (<i>Reserve</i>)	\$170,616.26
Wells Fargo Bank Savings	1,560.58
Fresno First	\$87.72
Petty Cash	\$55.23

SAN FRANCISCO PRIDE

Treasurer's Report

Robert Louie

March 6, 2024

Profit & Loss Statement – January 2024

Gross Profit	\$860,657.12
Expenses	\$177,464.16
Net Income	\$683,192.96

Total for the Fiscal Year FY24

Gross Profit	\$918,858.00
Expenses	\$434,317.33
Annual Net Income	\$484,540.67

Cash Flow Statement for FY 2023

Cash at the beginning of the month	\$114,982.34
Net Cash from Operating Activities	\$484,776.37
Net Cash Increase	\$484,776.37
Cash at the End of the Period	\$599,758.71
Wells Fargo Checking (<i>Unrestricted</i>)	\$408,329.81
(Fiscal Agencies – <i>Restricted Funds</i>)	\$17,911.10
Wells Fargo MarketRate (<i>Reserve</i>)	\$170,614.90
Wells Fargo Bank Savings	1,560.57
Fresno First	\$87.72
Petty Cash	\$55.23

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of February 29, 2024

Feb 29, 24

ASSETS

Current Assets

Checking/Savings

0101 · Wells Fargo Bank Checking

0101A · Restricted Funds

0101AGR · Howard Grayson LGBT 1,228.21

0101ALA · Latin Stage 509.24

0101API · Pink Triangle 17,171.92

0101ASO · Soul of Pride 250.75

Total 0101A · Restricted Funds 19,160.12

0101 · Wells Fargo Bank Checking - Unrestricted Funds 496,105.28

Total 0101 · Wells Fargo Bank Checking 515,265.40

0102 · WellsFargo MarketRate (Reserve) 170,616.26

0104 · WellsFargo Bank Savings 1,560.58

0106 · Fresno First 87.72

0113 · Petty Cash Account 55.23

Total Checking/Savings 687,585.19

Total Current Assets 687,585.19

Fixed Assets

0140 · FURNITURE & EQUIPMENT

0140a · Furniture & Equipment 4,999.51

0141 · Accumulated Depreciation -4,999.51

Total 0140 · FURNITURE & EQUIPMENT 0.00

Total Fixed Assets 0.00

Other Assets

0189 · TRADEMARKS

0189A · Trademarks 60,610.96

0189B · Accumulated Amortization -58,440.96

Total 0189 · TRADEMARKS 2,170.00

0191 · Prepaid Expenses 59,527.00

0195 · Other Deposits 37,442.23

Total Other Assets 99,139.23

TOTAL ASSETS 786,724.42

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Other Current Liabilities

0215L · Health/Fire Permit Fees Payable 4,900.00

0250L · Payroll Taxes Due Payable 9,832.11

0255L · Vacation Time Account Payable 21,441.40

Total Other Current Liabilities 36,173.51

Total Current Liabilities 36,173.51

Long Term Liabilities

0270 · Deferred rent liability 7,234.00

Total Long Term Liabilities 7,234.00

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of February 29, 2024

	Feb 29, 24
Total Liabilities	43,407.51
Equity	
3000 · Opening Bal Equity	81,844.00
3100 · Temp Restricted Net Assets (TRN	-127,535.00
3800.1 · NetAssetsReleased, UnRestrict	586,907.00
3800.4 · NetAssetsReleased, TempRestrict	-586,907.00
3900 · Retained Earnings	219,172.22
Net Income	569,835.69
Total Equity	743,316.91
TOTAL LIABILITIES & EQUITY	786,724.42

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Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2023 through February 2024

	Oct '23 - Feb 24	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
0402 · Membership Income	2,505.00	10,000.00	-7,495.00	25.1%
0409 · Vendor Income				
0410 · Vendor/Booth Fees Income				
0410F · Pride-Vendor Income-Food	41,833.50	88,000.00	-46,166.50	47.5%
0410P · Pride-Vendor Income-Other	41,504.63	109,000.00	-67,495.37	38.1%
Total 0410 · Vendor/Booth Fees Income	83,338.13	197,000.00	-113,661.87	42.3%
0425 · Booth Equip. Rental Income	600.00	10,000.00	-9,400.00	6.0%
Total 0409 · Vendor Income	83,938.13	207,000.00	-123,061.87	40.5%
0411 · Parade Fee Income				
0411FM · Pride-Float/March Income	48,885.93	200,000.00	-151,114.07	24.4%
0411W · DykesOnBikes (WMC)	0.00	3,000.00	-3,000.00	0.0%
Total 0411 · Parade Fee Income	48,885.93	203,000.00	-154,114.07	24.1%
0412 · Beverage Sales				
0412P · Pride - Beverage sales	0.00	320,000.00	-320,000.00	0.0%
Total 0412 · Beverage Sales	0.00	320,000.00	-320,000.00	0.0%
0414 · Donations (Individual) Income	28,643.18	40,000.00	-11,356.82	71.6%
0416 · Barrel Donations Income				
0416E · Electronic Gate Donations	0.00	30,000.00	-30,000.00	0.0%
0416P · Pride - Barrel Donations	0.00	5,000.00	-5,000.00	0.0%
Total 0416 · Barrel Donations Income	0.00	35,000.00	-35,000.00	0.0%
0417 · Corporate Sponsorship Income	100,000.00	2,175,000.00	-2,075,000.00	4.6%
0421 · Interest Income	48.38	60.00	-11.62	80.6%
0424 · Other Income				
0424O · Official Events Calendar List	0.00	5,000.00	-5,000.00	0.0%
0424PP · Pride Pass	0.00	40,000.00	-40,000.00	0.0%
0424PT · Pink Triangle	51.43			
0424VIP · VIP Tickets	0.00	30,000.00	-30,000.00	0.0%
Total 0424 · Other Income	51.43	75,000.00	-74,948.57	0.1%
0430 · Grants For the Arts				
0430A · Pride - Grants for the Arts	826,219.00	825,000.00	1,219.00	100.1%
Total 0430 · Grants For the Arts	826,219.00	825,000.00	1,219.00	100.1%
0435 · Other Grants Income	10,000.00			
0440 · Grandstand Ticket Sales	0.00	75,000.00	-75,000.00	0.0%
0441 · Other Ticket Sales	0.00	70,000.00	-70,000.00	0.0%
0450 · Merchandise Sales	871.89	20,000.00	-19,128.11	4.4%
0490 · Fundraising - General	0.00	45,000.00	-45,000.00	0.0%
0495 · Management Fees Income	968.31	818.00	150.31	118.4%

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Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2023 through February 2024

	Oct '23 - Feb 24	Budget	\$ Over Budget	% of Budget
4900 · Fiscal Sponsee Income				
4900.14 · Donations (Individual) Income	2,799.38			
4900.49 · Fundraising	20,000.00			
Total 4900 · Fiscal Sponsee Income	22,799.38			
Total Income	1,124,930.63	4,100,878.00	-2,975,947.37	27.4%
Gross Profit	1,124,930.63	4,100,878.00	-2,975,947.37	27.4%
Expense				
0600 · Advertising (Administrative)	0.00	800.00	-800.00	0.0%
0601 · Advertising (Event)	0.00	1,500.00	-1,500.00	0.0%
0602 · Bank Fees	5,862.14	3,500.00	2,362.14	167.5%
0603 · Utilities and Maintenance				
0603C · Cleaning & General Maintenance	3,561.65	7,000.00	-3,438.35	50.9%
0603U · Utilities	752.83	1,500.00	-747.17	50.2%
Total 0603 · Utilities and Maintenance	4,314.48	8,500.00	-4,185.52	50.8%
0604 · Messenger Expense	0.00	200.00	-200.00	0.0%
0605 · Membership Dues Expense	200.00	1,100.00	-900.00	18.2%
0606 · Insurance Expense	3,900.98	210,000.00	-206,099.02	1.9%
0607 · Postage Expense	132.00	4,000.00	-3,868.00	3.3%
0608 · Copying/Printing Expense	331.52	18,200.00	-17,868.48	1.8%
0609 · Office Supplies Expense	1,675.28	4,750.00	-3,074.72	35.3%
0610 · Accounting/Auditing Expense	27,119.95	80,000.00	-52,880.05	33.9%
0612 · Other Supplies	0.00	11,100.00	-11,100.00	0.0%
0613 · Employee Benefits Expense				
0613M · Medical/Dental Benefits	26,243.82	50,000.00	-23,756.18	52.5%
Total 0613 · Employee Benefits Expense	26,243.82	50,000.00	-23,756.18	52.5%
0614 · Equipment Rental Expense	749.50	498,000.00	-497,250.50	0.2%
0615 · Rent (Office) Expense	28,443.15	75,000.00	-46,556.85	37.9%
0616 · Rent (Non-Office Space) Exp.	9,435.00	123,000.00	-113,565.00	7.7%
0617 · Clean-Up Costs (Event)	0.00	120,000.00	-120,000.00	0.0%
0618 · Equipment Repair & Maintenance	963.51	1,800.00	-836.49	53.5%
0619 · Contracted Services	187,780.83	609,300.00	-421,519.17	30.8%
0620 · Contractors	22,000.00	164,500.00	-142,500.00	13.4%
0621 · ASL Interpreter/ADA Compliance	0.00	20,500.00	-20,500.00	0.0%
0622 · Payroll Taxes	9,683.08	39,200.00	-29,516.92	24.7%
0623 · Travel Expense	10,087.90	55,800.00	-45,712.10	18.1%
0624 · Entertainer/Speaker Expense				
0624M · Main Stage	0.00	130,000.00	-130,000.00	0.0%
0624S · Community Stages and Venues	0.00	10,000.00	-10,000.00	0.0%
0624T · Other Venues	0.00	23,500.00	-23,500.00	0.0%
Total 0624 · Entertainer/Speaker Expense	0.00	163,500.00	-163,500.00	0.0%
0625 · Telephone Expense	220.93	2,000.00	-1,779.07	11.0%
0626 · Payroll Expense				
0626A · Payroll expense	126,575.23	434,970.00	-308,394.77	29.1%
Total 0626 · Payroll Expense	126,575.23	434,970.00	-308,394.77	29.1%
0627 · Permit Costs	299.57	85,483.50	-85,183.93	0.4%

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03/01/24

Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2023 through February 2024

	Oct '23 - Feb 24	Budget	\$ Over Budget	% of Budget
0628 · Community Partners Grants				
0628B · Grants from Board	8,853.69	15,000.00	-6,146.31	59.0%
0628W · Grants to Dykes on Bikes	0.00	3,000.00	-3,000.00	0.0%
Total 0628 · Community Partners Grants	8,853.69	18,000.00	-9,146.31	49.2%
0629 · Educational Development Exp.	5,055.00	14,000.00	-8,945.00	36.1%
0630 · Food Expense	6,921.76	37,500.00	-30,578.24	18.5%
0631 · Media/PR Expense	37,039.70	60,000.00	-22,960.30	61.7%
0632 · Volunteer/Staff Recognition Exp	0.00	8,000.00	-8,000.00	0.0%
0633 · Security Costs	0.00	500,000.00	-500,000.00	0.0%
0635 · Legal Expense	0.00	10,000.00	-10,000.00	0.0%
0636 · Branded Apparel Expense	603.56	16,000.00	-15,396.44	3.8%
0637 · Police/Traffic Control Expense	0.00	30,000.00	-30,000.00	0.0%
0641 · Radio Rental Expense	0.00	18,500.00	-18,500.00	0.0%
0642 · Toilet Rental Expense	0.00	47,000.00	-47,000.00	0.0%
0643 · Fencing Rental Expense	0.00	70,000.00	-70,000.00	0.0%
0644 · Sound Expenses				
0644V · Video Expense	0.00	292,000.00	-292,000.00	0.0%
Total 0644 · Sound Expenses	0.00	292,000.00	-292,000.00	0.0%
0645 · Signage Expense	479.17	50,000.00	-49,520.83	1.0%
0655 · Data Management Expense	14,042.51	30,000.00	-15,957.49	46.8%
0656 · HR Expense	0.00	100.00	-100.00	0.0%
0660 · Fundraising Expense	473.53	16,000.00	-15,526.47	3.0%
0665 · Education and Outreach	1,273.76			
0680 · Fulfillment Expense	0.00	15,000.00	-15,000.00	0.0%
0696 · Lodging/Hotel Expense	8,903.30	16,000.00	-7,096.70	55.6%
0697 · Lost equipment & damages	0.00	5,000.00	-5,000.00	0.0%
6700 · Reallocation Expenses	0.00	30,000.00	-30,000.00	0.0%
6800 · Fiscal Sponsee Expenses				
6800.19 · Contracted Services	3,399.78			
6800.24 · Entertainer/Speaker Expense	300.00			
6800.28 · Donations, Grants, Fellowships	250.00			
6800.30 · Food	500.00			
6800.60 · Fundraising Expense	12.00			
6800.75 · Management Fees	968.31			
Total 6800 · Fiscal Sponsee Expenses	5,430.09			
6999 · Uncategorized Expenses	0.00	10,000.00	-10,000.00	0.0%
Total Expense	555,094.94	4,079,803.50	-3,524,708.56	13.6%
Net Ordinary Income	569,835.69	21,074.50	548,761.19	2,703.9%
Net Income	569,835.69	21,074.50	548,761.19	2,703.9%

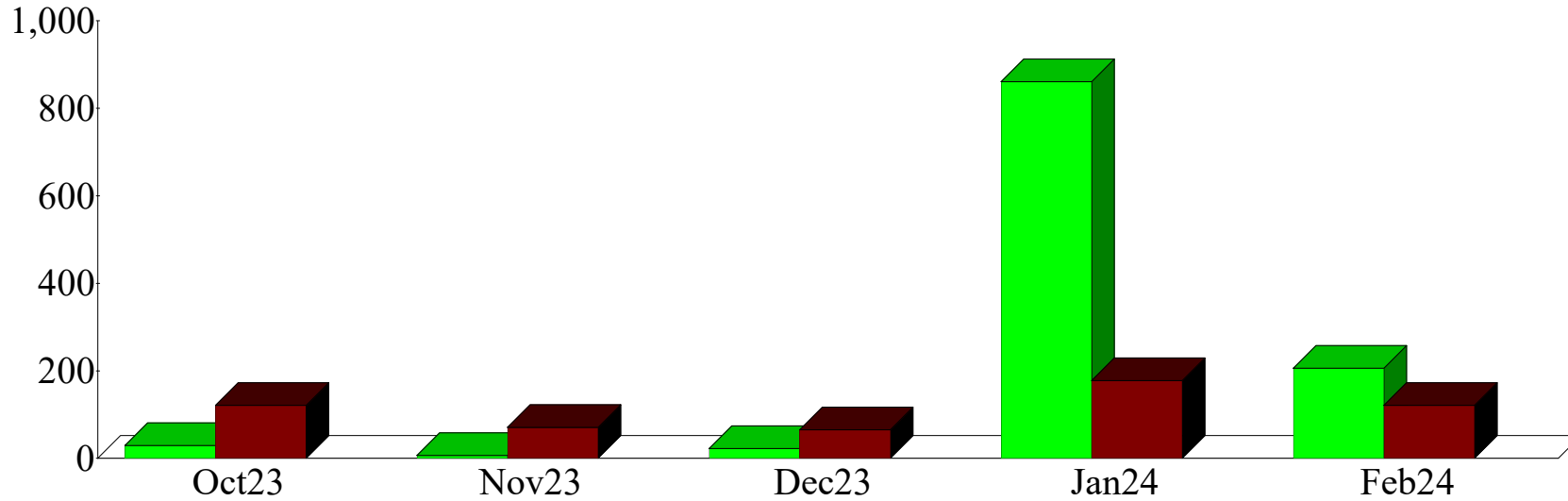
SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Statement of Cash Flows
February 2024

	Feb 24
OPERATING ACTIVITIES	
Net Income	85,295.02
Adjustments to reconcile Net Income to net cash provided by operations:	
0210 · Accounts Payable	-2,759.86
0215L · Health/Fire Permit Fees Payable	2,100.00
0250L · Payroll Taxes Due Payable	3,191.32
Net cash provided by Operating Activities	87,826.48
Net cash increase for period	87,826.48
Cash at beginning of period	599,758.71
Cash at end of period	687,585.19

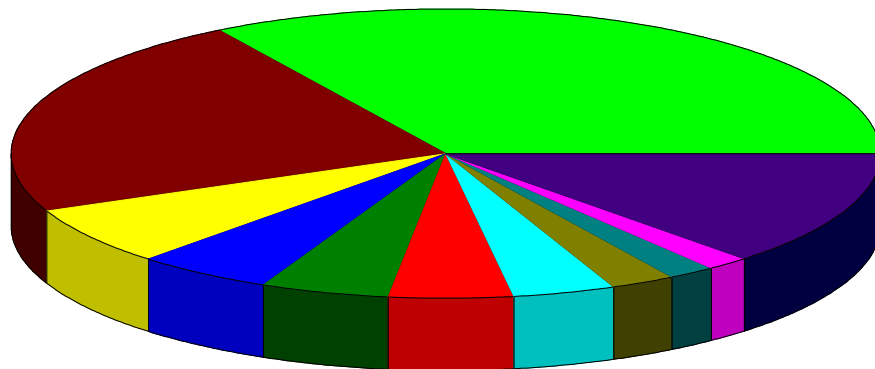
Income and Expense by Month October 2023 through February 2024

Income
Expense

\$ in 1,000's



Expense Summary October 2023 through February 2024

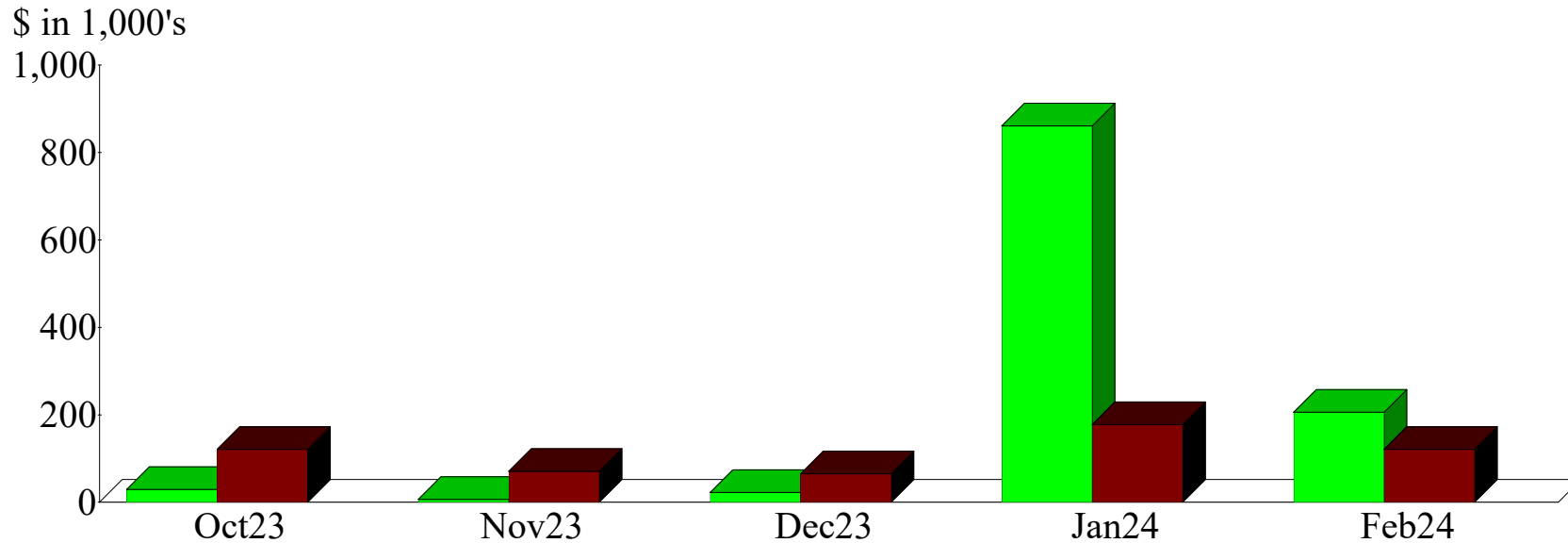


0619 · Contracted Services	33.83%
0626 · Payroll Expense	22.80
0631 · Media/PR Expense	6.67
0615 · Rent (Office) Expense	5.12
0610 · Accounting/Auditing Expense	4.89
0613 · Employee Benefits Expense	4.73
0620 · Contractors	3.96
0655 · Data Management Expense	2.53
0623 · Travel Expense	1.82
0622 · Payroll Taxes	1.74
Other	11.90
Total	\$555,094.94

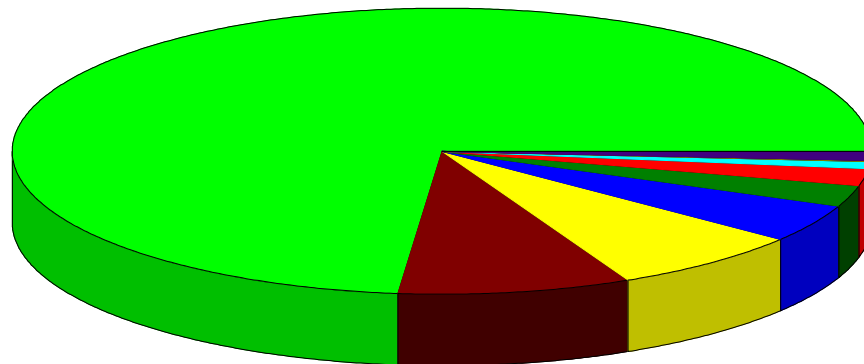
By Account

Income and Expense by Month October 2023 through February 2024

Income
Expense



Income Summary October 2023 through February 2024



0430 · Grants For the Arts	73.45%
0417 · Corporate Sponsorship Income	8.89
0409 · Vendor Income	7.46
0411 · Parade Fee Income	4.35
0414 · Donations (Individual) Income	2.55
4900 · Fiscal Sponsee Income	2.03
0435 · Other Grants Income	0.89
0402 · Membership Income	0.22
0495 · Management Fees Income	0.09
0450 · Merchandise Sales	0.08
Other	0.01
Total	\$1,124,930.63

By Account

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2023 through February 2024

	Oct 23	Nov 23	Dec 23	Jan 24	Feb 24	TOTAL
Ordinary Income/Expense						
Income						
0402 · Membership Income	415.00	0.00	4,165.00	-4,000.00	1,925.00	2,505.00
0409 · Vendor Income						
0410 · Vendor/Booth Fees Income						
0410F · Pride-Vendor Income-Food	0.00	0.00	3,924.50	19,295.00	18,614.00	41,833.50
0410P · Pride-Vendor Income-Other	0.00	0.00	0.00	14,901.50	26,603.13	41,504.63
Total 0410 · Vendor/Booth Fees Income	0.00	0.00	3,924.50	34,196.50	45,217.13	83,338.13
0425 · Booth Equip. Rental Income	0.00	0.00	0.00	1,000.00	-400.00	600.00
Total 0409 · Vendor Income	0.00	0.00	3,924.50	35,196.50	44,817.13	83,938.13
0411 · Parade Fee Income						
0411FM · Pride-Float/March Income	0.00	0.00	0.00	0.00	48,885.93	48,885.93
Total 0411 · Parade Fee Income	0.00	0.00	0.00	0.00	48,885.93	48,885.93
0414 · Donations (Individual) Income	8,141.17	5,706.40	3,235.54	2,040.19	9,519.88	28,643.18
0417 · Corporate Sponsorship Income	0.00	0.00	0.00	0.00	100,000.00	100,000.00
0421 · Interest Income	17.01	15.39	12.56	2.05	1.37	48.38
0424 · Other Income						
0424PT · Pink Triangle	0.00	0.00	0.00	0.00	51.43	51.43
Total 0424 · Other Income	0.00	0.00	0.00	0.00	51.43	51.43
0430 · Grants For the Arts						
0430A · Pride - Grants for the Arts	0.00	0.00	0.00	826,219.00	0.00	826,219.00
Total 0430 · Grants For the Arts	0.00	0.00	0.00	826,219.00	0.00	826,219.00
0435 · Other Grants Income	0.00	0.00	10,000.00	0.00	0.00	10,000.00
0450 · Merchandise Sales	0.00	0.00	0.00	0.00	871.89	871.89
0495 · Management Fees Income	0.00	0.00	968.31	0.00	0.00	968.31
4900 · Fiscal Sponsee Income						
4900.14 · Donations (Individual) Income	750.00	650.00	200.00	1,199.38	0.00	2,799.38
4900.49 · Fundraising	20,000.00	0.00	0.00	0.00	0.00	20,000.00
Total 4900 · Fiscal Sponsee Income	20,750.00	650.00	200.00	1,199.38	0.00	22,799.38
Total Income	29,323.18	6,371.79	22,505.91	860,657.12	206,072.63	1,124,930.63
Gross Profit	29,323.18	6,371.79	22,505.91	860,657.12	206,072.63	1,124,930.63
Expense						
0602 · Bank Fees	197.76	226.27	1,066.59	1,344.77	3,026.75	5,862.14
0603 · Utilities and Maintenance						
0603C · Cleaning & General Maintenance	696.81	708.71	708.71	723.71	723.71	3,561.65
0603U · Utilities	362.81	0.00	0.00	390.02	0.00	752.83
Total 0603 · Utilities and Maintenance	1,059.62	708.71	708.71	1,113.73	723.71	4,314.48
0605 · Membership Dues Expense	0.00	200.00	0.00	0.00	0.00	200.00
0606 · Insurance Expense	3,207.92	521.75	0.00	196.15	-24.84	3,900.98
0607 · Postage Expense	132.00	0.00	0.00	0.00	0.00	132.00
0608 · Copying/Printing Expense	180.35	59.71	0.00	67.90	23.56	331.52
0609 · Office Supplies Expense	1,095.36	108.61	0.00	0.00	471.31	1,675.28
0610 · Accounting/Auditing Expense	2,500.00	5,997.45	4,000.00	10,622.50	4,000.00	27,119.95
0613 · Employee Benefits Expense						
0613M · Medical/Dental Benefits	7,380.78	3,974.64	4,396.88	4,396.88	6,094.64	26,243.82
Total 0613 · Employee Benefits Expense	7,380.78	3,974.64	4,396.88	4,396.88	6,094.64	26,243.82

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03/01/24

Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2023 through February 2024

	Oct 23	Nov 23	Dec 23	Jan 24	Feb 24	TOTAL
0614 · Equipment Rental Expense	149.90	149.90	149.90	149.90	149.90	749.50
0615 · Rent (Office) Expense	5,555.31	5,721.96	5,721.96	5,721.96	5,721.96	28,443.15
0616 · Rent (Non-Office Space) Exp.	2,043.00	1,848.00	1,848.00	1,848.00	1,848.00	9,435.00
0618 · Equipment Repair & Maintenance	136.50	401.46	0.00	0.00	425.55	963.51
0619 · Contracted Services	46,745.31	0.00	0.00	106,749.99	34,285.53	187,780.83
0620 · Contractors	0.00	7,000.00	7,000.00	7,000.00	1,000.00	22,000.00
0622 · Payroll Taxes	1,902.33	1,542.76	1,542.76	2,030.45	2,664.78	9,683.08
0623 · Travel Expense	3,445.96	2,131.54	680.45	545.91	3,284.04	10,087.90
0625 · Telephone Expense	42.87	44.38	44.57	0.00	89.11	220.93
0626 · Payroll Expense						
0626A · Payroll expense	24,866.93	20,166.66	20,166.66	26,541.66	34,833.32	126,575.23
Total 0626 · Payroll Expense	24,866.93	20,166.66	20,166.66	26,541.66	34,833.32	126,575.23
0627 · Permit Costs	0.00	299.57	0.00	0.00	0.00	299.57
0628 · Community Partners Grants						
0628B · Grants from Board	165.38	0.00	1,500.00	1,318.31	5,870.00	8,853.69
Total 0628 · Community Partners Grants	165.38	0.00	1,500.00	1,318.31	5,870.00	8,853.69
0629 · Educational Development Exp.	4,020.00	0.00	0.00	0.00	1,035.00	5,055.00
0630 · Food Expense	533.42	1,446.85	0.00	267.77	4,673.72	6,921.76
0631 · Media/PR Expense	10,359.70	10,000.00	11,105.00	0.00	5,575.00	37,039.70
0636 · Branded Apparel Expense	0.00	0.00	0.00	0.00	603.56	603.56
0645 · Signage Expense	479.17	0.00	0.00	0.00	0.00	479.17
0655 · Data Management Expense	2,398.11	1,935.92	2,340.10	5,246.15	2,122.23	14,042.51
0660 · Fundraising Expense	473.53	0.00	0.00	0.00	0.00	473.53
0665 · Education and Outreach	0.00	0.00	0.00	1,273.76	0.00	1,273.76
0696 · Lodging/Hotel Expense	0.00	5,594.15	0.00	1,028.37	2,280.78	8,903.30
6800 · Fiscal Sponsee Expenses						
6800.19 · Contracted Services	1,600.40	600.00	1,199.38	0.00	0.00	3,399.78
6800.24 · Entertainer/Speaker Expense	0.00	300.00	0.00	0.00	0.00	300.00
6800.28 · Donations, Grants, Fellowships	250.00	0.00	0.00	0.00	0.00	250.00
6800.30 · Food	0.00	0.00	500.00	0.00	0.00	500.00
6800.60 · Fundraising Expense	0.00	12.00	0.00	0.00	0.00	12.00
6800.75 · Management Fees	0.00	0.00	968.31	0.00	0.00	968.31
Total 6800 · Fiscal Sponsee Expenses	1,850.40	912.00	2,667.69	0.00	0.00	5,430.09
Total Expense	120,921.61	70,992.29	64,939.27	177,464.16	120,777.61	555,094.94
Net Ordinary Income	-91,598.43	-64,620.50	-42,433.36	683,192.96	85,295.02	569,835.69
Net Income	-91,598.43	-64,620.50	-42,433.36	683,192.96	85,295.02	569,835.69