

**AGENDA FOR
REGULAR BOARD OF DIRECTORS MEETING
HELD IN PERSON ON 2024-FEB-07**

Meetings Guidelines and Protocols: <https://members.sfpride.org/meetings>

1. Standing Items: Part 1 (20 mins)
 - a. Call to Order and Welcome
 - b. Reading of [Land Acknowledgement](#)
 - c. Roll Call
 - d. Appointment of Meeting Roles
 - i. Timekeeper, Stack Monitor, Vibe Watcher
 - e. Reading of the [Mission Statement](#) and [Financial Protocol](#)
 - f. Disclosure of Potential Conflicts of Interest
 - g. Approval of Agenda
 - h. Approval of Minutes
 - i. Reports of the Officers
2. Closed Session (30 mins)
3. Standing Items: Part 2 (30 mins)
 - a. Reports of Committees
 - i. Budget & Finance
 - ii. Policies and Procedures
 - iii. Personnel
 - iv. Community Affairs
 - v. Long Range Planning
 - vi. Audit
 - vii. Development
 - viii. Entertainment
 - b. Agency Updates from Executive Director
4. Unfinished Business
5. New Business
6. Announcements (5 mins)
7. Public Comment (5 mins)
8. In Memoriam
9. Adjournment

Meeting Statements

<https://members.sfpride.org/meetings/>

This information is compiled for ease of use during meetings.

Mission Statement

The mission of the San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee is to educate the world, commemorate our heritage, celebrate our culture, and liberate our people.

Financial Protocol

No expenditure can be incurred without going through the Executive Director in advance. This includes reimbursement of expenses outside of the set guidelines. If you expect to have an expenditure, prior approval must be sought from the Executive Director as soon as possible. Procedures exist and checks, and balances are in place to ensure that all expenditures go through a proper approval process with the Board. All expenditures are accounted for during the annual budgeting and audit process.

Land Acknowledgement Statement (as of January 28, 2021)

We at San Francisco Pride acknowledge that we are meeting on the unceded ancestral homeland of the Ramaytush Ohlone peoples, the original inhabitants of the San Francisco Peninsula.

Disclosure of Potential Conflicts of Interest

- Nguyen: Frameline
- Janelle: TRANScend, SF LGBT Center
- Spring: TRANScend Retreat
- Robert: Trans Masc Calendar, TRANScend
- Anjali: Lyon Martin, LGBT Asylum, Parivar, OTI TAC, ETE, Officer-HSH, Center for Immigrant Protection (President)
- George: Oakland Pride (Board President)
- Josh: Burning Man, UC Berkeley, Soul of Pride, Comfort n' Joy, Music Connects Foundation
- Linda: NAACP, BWOPA, NAPSYP, Soul of Pride, Juvenile Prevention
- Maceo: SF LGBT Center
- Manuel: University of San Francisco (USF); Cañada College
- Nas: Alwan Foundation
- Suzanne: Trans Heartline (Board Chair)



**SAN FRANCISCO LESBIAN, GAY, BISEXUAL, TRANSGENDER
PRIDE PARADE AND CELEBRATION COMMITTEE, INC.**

Nguyen Pham
President Report
February 7, 2024

MEETING PARTICIPATION

- Chaired Board of Directors meeting via video conference on January 3.
- Chaired ExCom meeting via video conference on January 24.
- Led Board Weekend Retreat in San Francisco during February 2 to February 4.

COMMUNITY AND CONFERENCE ENGAGEMENT

- Attended Silicon Valley Pride Holiday Mixer in San Jose on January 18.
- Attended United States Association of Prides (USAP) conference in Las Vegas, NV from January 25 to January 28.
- Attended introductory meeting with PRC leadership at PRC offices on January 31.
- Attended SFPD LGBTQ+ Advisory Forum meeting at UCSF on January 31.

PUBLIC RELATIONS

- ABC 7 News: Delivered live broadcast interview with Suzanne to [announce “Beacon of Love” 2024 theme and key art](#) on February 5.

COMMITTEE WORK

- Personnel
 - Collected and aggregated input from ED annual review forms from Suzanne and Board members.
 - Conducted ED annual review meeting with Suzanne at SF Pride on February 1.
- Entertainment: Attended committee meeting via videoconference on January 17.

ROUTINE RESPONSIBILITIES

- Participated on numerous ED check-in calls from January 4 through February 7.
- Participated on PR partner 2024 kick-off call on January 31.
- Engaged with SF Pride content via social media channels as feasible.
- Corresponded with Staff and Board Members as appropriate.

KEY ACTIVITIES AND MILESTONES SCHEDULED FOR NEXT PERIOD

- Participate at Committee meeting(s) via video conference: Personnel (Chair) on February 8; and others.
- Chair ExCom video conference meeting on February 21.
- Participate at Ken Jones Awards in San Francisco on February 29.
- Chair Board of Directors in-person meeting on March 6.

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet As of January 31, 2024

	Jan 31, 24
ASSETS	
Current Assets	
Checking/Savings	
0101 · Wells Fargo Bank Checking	
0101A · Restricted Funds	
0101AGR · Howard Grayson LGBT	1,228.21
0101ALA · Latin Stage	509.24
0101API · Pink Triangle	17,122.28
0101ASO · Soul of Pride	250.75
Total 0101A · Restricted Funds	19,110.48
0101 · Wells Fargo Bank Checking - Unrestricted Funds	408,329.81
Total 0101 · Wells Fargo Bank Checking	427,440.29
0102 · WellsFargo MarketRate (Reserve)	170,614.90
0104 · WellsFargo Bank Savings	1,560.57
0106 · Fresno First	87.72
0113 · Petty Cash Account	55.23
Total Checking/Savings	599,758.71
Total Current Assets	599,758.71
Fixed Assets	
0140 · FURNITURE & EQUIPMENT	
0140a · Furniture & Equipment	4,999.51
0141 · Accumulated Depreciation	-4,999.51
Total 0140 · FURNITURE & EQUIPMENT	0.00
Total Fixed Assets	0.00
Other Assets	
0189 · TRADEMARKS	
0189A · Trademarks	60,610.96
0189B · Accumulated Amortization	-58,440.96
Total 0189 · TRADEMARKS	2,170.00
0191 · Prepaid Expenses	59,527.00
0195 · Other Deposits	37,442.23
Total Other Assets	99,139.23
TOTAL ASSETS	698,897.94
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
0215L · Health/Fire Permit Fees Payable	2,800.00
0250L · Payroll Taxes Due Payable	6,640.79
0255L · Vacation Time Account Payable	21,441.40
Total Other Current Liabilities	30,882.19
Total Current Liabilities	30,882.19
Long Term Liabilities	
0270 · Deferred rent liability	7,234.00
Total Long Term Liabilities	7,234.00

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

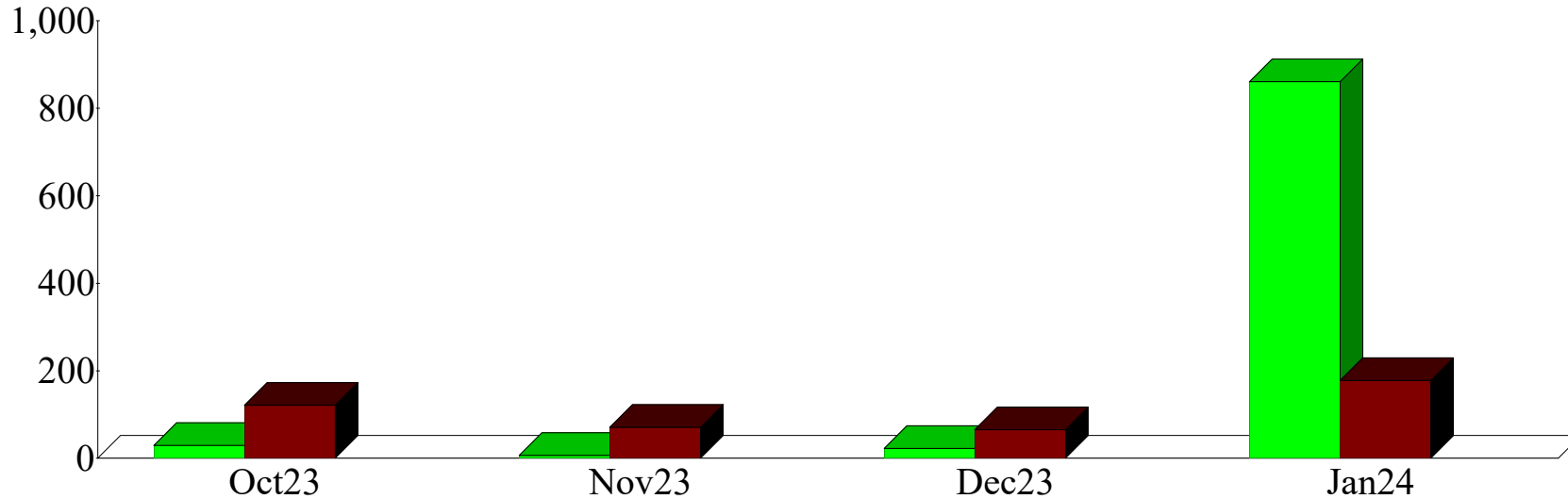
As of January 31, 2024

	Jan 31, 24
Total Liabilities	38,116.19
Equity	
3000 · Opening Bal Equity	81,844.00
3100 · Temp Restricted Net Assets (TRN	-127,535.00
3800.1 · NetAssetsReleased, UnRestrict	586,907.00
3800.4 · NetAssetsReleased, TempRestrict	-586,907.00
3900 · Retained Earnings	221,932.08
Net Income	484,540.67
Total Equity	660,781.75
TOTAL LIABILITIES & EQUITY	698,897.94

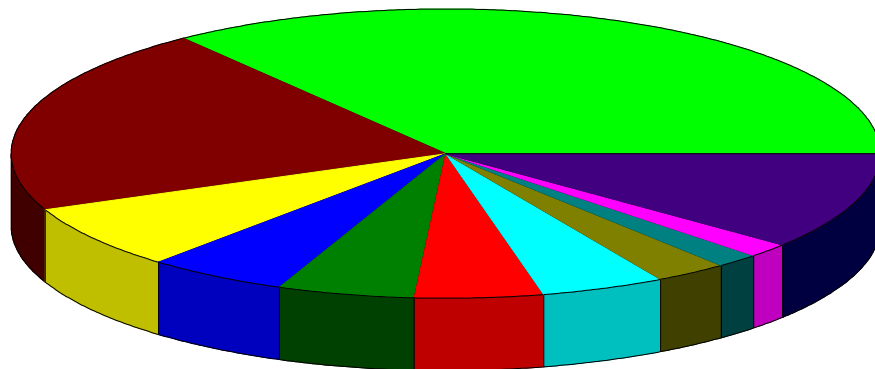
Income and Expense by Month October 2023 through January 2024

Income
Expense

\$ in 1,000's



Expense Summary October 2023 through January 2024

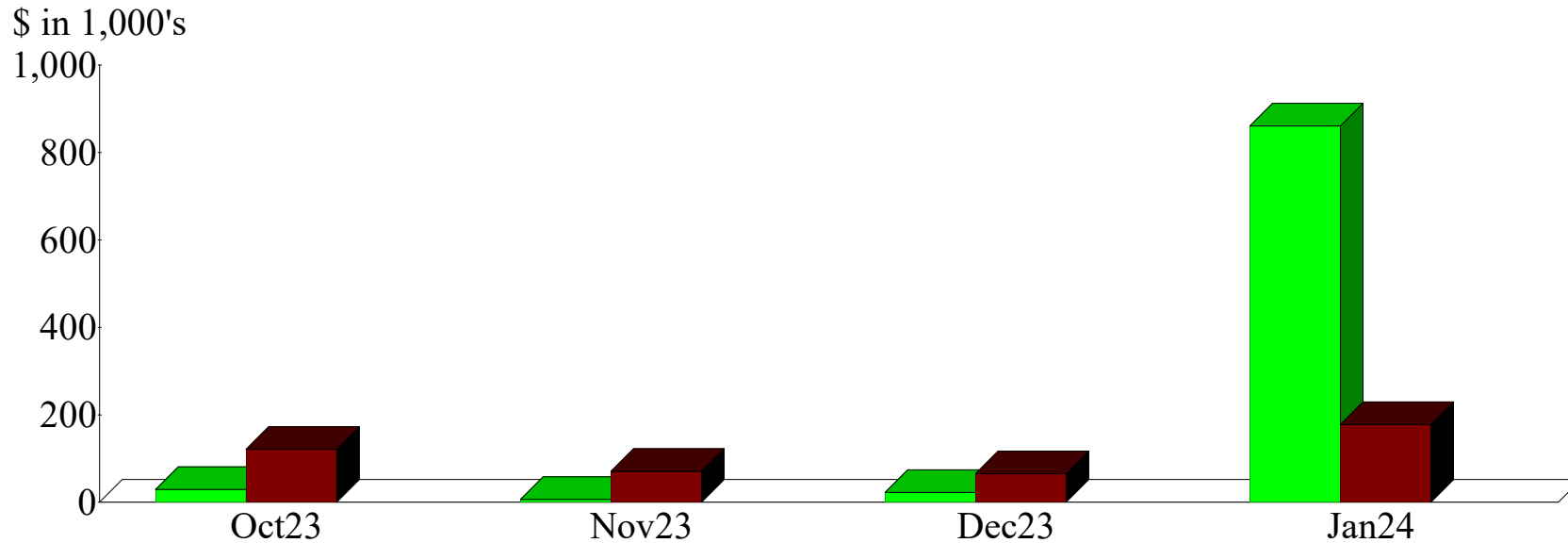


0619 · Contracted Services	35.34%
0626 · Payroll Expense	21.12
0631 · Media/PR Expense	7.24
0610 · Accounting/Auditing Expense	5.32
0615 · Rent (Office) Expense	5.23
0620 · Contractors	4.84
0613 · Employee Benefits Expense	4.64
0655 · Data Management Expense	2.74
0616 · Rent (Non-Office Space) Exp.	1.75
0622 · Payroll Taxes	1.62
Other	10.15
Total	\$434,317.33

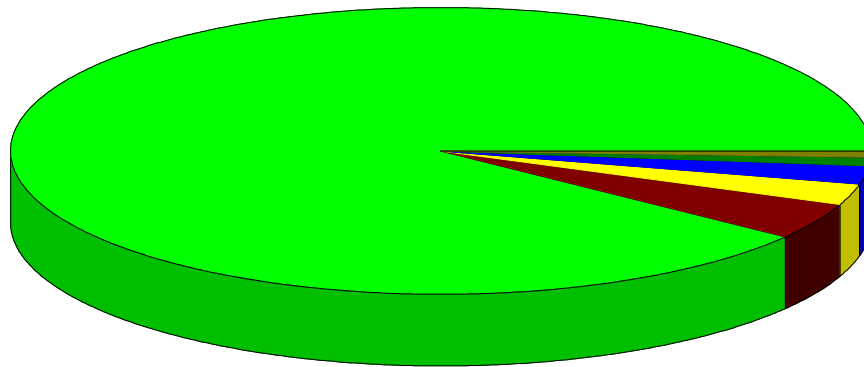
By Account

Income and Expense by Month October 2023 through January 2024

Income
Expense



Income Summary October 2023 through January 2024



0430 · Grants For the Arts	89.92%
0409 · Vendor Income	4.26
4900 · Fiscal Sponsee Income	2.48
0414 · Donations (Individual) Income	2.08
0435 · Other Grants Income	1.09
0495 · Management Fees Income	0.11
0402 · Membership Income	0.06
0421 · Interest Income	0.01
Total	\$918,858.00

By Account

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02/02/24

Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2023 through January 2024

	Oct 23	Nov 23	Dec 23	Jan 24	TOTAL
Ordinary Income/Expense					
Income					
0402 · Membership Income	415.00	0.00	4,165.00	-4,000.00	580.00
0409 · Vendor Income					
0410 · Vendor/Booth Fees Income					
0410F · Pride-Vendor Income-Food	0.00	0.00	3,924.50	19,295.00	23,219.50
0410P · Pride-Vendor Income-Other	0.00	0.00	0.00	14,901.50	14,901.50
Total 0410 · Vendor/Booth Fees Income	0.00	0.00	3,924.50	34,196.50	38,121.00
0425 · Booth Equip. Rental Income	0.00	0.00	0.00	1,000.00	1,000.00
Total 0409 · Vendor Income	0.00	0.00	3,924.50	35,196.50	39,121.00
0414 · Donations (Individual) Income	8,141.17	5,706.40	3,235.54	2,040.19	19,123.30
0421 · Interest Income	17.01	15.39	12.56	2.05	47.01
0430 · Grants For the Arts					
0430A · Pride - Grants for the Arts	0.00	0.00	0.00	826,219.00	826,219.00
Total 0430 · Grants For the Arts	0.00	0.00	0.00	826,219.00	826,219.00
0435 · Other Grants Income	0.00	0.00	10,000.00	0.00	10,000.00
0495 · Management Fees Income	0.00	0.00	968.31	0.00	968.31
4900 · Fiscal Sponsee Income					
4900.14 · Donations (Individual) Income	750.00	650.00	200.00	1,199.38	2,799.38
4900.49 · Fundraising	20,000.00	0.00	0.00	0.00	20,000.00
Total 4900 · Fiscal Sponsee Income	20,750.00	650.00	200.00	1,199.38	22,799.38
Total Income	29,323.18	6,371.79	22,505.91	860,657.12	918,858.00
Gross Profit	29,323.18	6,371.79	22,505.91	860,657.12	918,858.00
Expense					
0602 · Bank Fees	197.76	226.27	1,066.59	1,344.77	2,835.39
0603 · Utilities and Maintenance					
0603C · Cleaning & General Maintenance	696.81	708.71	708.71	723.71	2,837.94
0603U · Utilities	362.81	0.00	0.00	390.02	752.83
Total 0603 · Utilities and Maintenance	1,059.62	708.71	708.71	1,113.73	3,590.77
0605 · Membership Dues Expense	0.00	200.00	0.00	0.00	200.00
0606 · Insurance Expense	3,207.92	521.75	0.00	196.15	3,925.82
0607 · Postage Expense	132.00	0.00	0.00	0.00	132.00
0608 · Copying/Printing Expense	180.35	59.71	0.00	67.90	307.96
0609 · Office Supplies Expense	1,095.36	108.61	0.00	0.00	1,203.97
0610 · Accounting/Auditing Expense	2,500.00	5,997.45	4,000.00	10,622.50	23,119.95
0613 · Employee Benefits Expense					
0613M · Medical/Dental Benefits	7,380.78	3,974.64	4,396.88	4,396.88	20,149.18
Total 0613 · Employee Benefits Expense	7,380.78	3,974.64	4,396.88	4,396.88	20,149.18

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SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

02/02/24

Accrual Basis

October 2023 through January 2024

	Oct 23	Nov 23	Dec 23	Jan 24	TOTAL
0614 · Equipment Rental Expense	149.90	149.90	149.90	149.90	599.60
0615 · Rent (Office) Expense	5,555.31	5,721.96	5,721.96	5,721.96	22,721.19
0616 · Rent (Non-Office Space) Exp.	2,043.00	1,848.00	1,848.00	1,848.00	7,587.00
0618 · Equipment Repair & Maintenance	136.50	401.46	0.00	0.00	537.96
0619 · Contracted Services	46,745.31	0.00	0.00	106,749.99	153,495.30
0620 · Contractors	0.00	7,000.00	7,000.00	7,000.00	21,000.00
0622 · Payroll Taxes	1,902.33	1,542.76	1,542.76	2,030.45	7,018.30
0623 · Travel Expense	3,445.96	2,131.54	680.45	545.91	6,803.86
0625 · Telephone Expense	42.87	44.38	44.57	0.00	131.82
0626 · Payroll Expense					
0626A · Payroll expense	24,866.93	20,166.66	20,166.66	26,541.66	91,741.91
Total 0626 · Payroll Expense	24,866.93	20,166.66	20,166.66	26,541.66	91,741.91
0627 · Permit Costs	0.00	299.57	0.00	0.00	299.57
0628 · Community Partners Grants					
0628B · Grants from Board	165.38	0.00	1,500.00	1,318.31	2,983.69
Total 0628 · Community Partners Grants	165.38	0.00	1,500.00	1,318.31	2,983.69
0629 · Educational Development Exp.	4,020.00	0.00	0.00	0.00	4,020.00
0630 · Food Expense	533.42	1,446.85	0.00	267.77	2,248.04
0631 · Media/PR Expense	10,359.70	10,000.00	11,105.00	0.00	31,464.70
0645 · Signage Expense	479.17	0.00	0.00	0.00	479.17
0655 · Data Management Expense	2,398.11	1,935.92	2,340.10	5,246.15	11,920.28
0660 · Fundraising Expense	473.53	0.00	0.00	0.00	473.53
0665 · Education and Outreach	0.00	0.00	0.00	1,273.76	1,273.76
0696 · Lodging/Hotel Expense	0.00	5,594.15	0.00	1,028.37	6,622.52
6800 · Fiscal Sponsee Expenses					
6800.19 · Contracted Services	1,600.40	600.00	1,199.38	0.00	3,399.78
6800.24 · Entertainer/Speaker Expense	0.00	300.00	0.00	0.00	300.00
6800.28 · Donations, Grants, Fellowships	250.00	0.00	0.00	0.00	250.00
6800.30 · Food	0.00	0.00	500.00	0.00	500.00
6800.60 · Fundraising Expense	0.00	12.00	0.00	0.00	12.00
6800.75 · Management Fees	0.00	0.00	968.31	0.00	968.31
Total 6800 · Fiscal Sponsee Expenses	1,850.40	912.00	2,667.69	0.00	5,430.09
Total Expense	120,921.61	70,992.29	64,939.27	177,464.16	434,317.33
Net Ordinary Income	-91,598.43	-64,620.50	-42,433.36	683,192.96	484,540.67
Net Income	-91,598.43	-64,620.50	-42,433.36	683,192.96	484,540.67

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Statement of Cash Flows
January 2024

	Jan 24
OPERATING ACTIVITIES	
Net Income	683,192.96
Adjustments to reconcile Net Income to net cash provided by operations:	
0210 · Accounts Payable	-170,062.02
0215L · Health/Fire Permit Fees Payable	2,450.00
0250L · Payroll Taxes Due Payable	-804.57
0259 · Short Term Loans	-30,000.00
Net cash provided by Operating Activities	484,776.37
Net cash increase for period	484,776.37
Cash at beginning of period	114,982.34
Cash at end of period	599,758.71

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02/02/24

Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2023 through January 2024

	Oct '23 - Jan 24	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
0402 · Membership Income	580.00	10,000.00	-9,420.00	5.8%
0409 · Vendor Income				
0410 · Vendor/Booth Fees Income				
0410F · Pride-Vendor Income-Food	23,219.50	88,000.00	-64,780.50	26.4%
0410P · Pride-Vendor Income-Other	14,901.50	109,000.00	-94,098.50	13.7%
Total 0410 · Vendor/Booth Fees Income	38,121.00	197,000.00	-158,879.00	19.4%
0425 · Booth Equip. Rental Income	1,000.00	10,000.00	-9,000.00	10.0%
Total 0409 · Vendor Income	39,121.00	207,000.00	-167,879.00	18.9%
0411 · Parade Fee Income				
0411FM · Pride-Float/March Income	0.00	200,000.00	-200,000.00	0.0%
0411W · DykesOnBikes (WMC)	0.00	3,000.00	-3,000.00	0.0%
Total 0411 · Parade Fee Income	0.00	203,000.00	-203,000.00	0.0%
0412 · Beverage Sales				
0412P · Pride - Beverage sales	0.00	320,000.00	-320,000.00	0.0%
Total 0412 · Beverage Sales	0.00	320,000.00	-320,000.00	0.0%
0414 · Donations (Individual) Income	19,123.30	40,000.00	-20,876.70	47.8%
0416 · Barrel Donations Income				
0416E · Electronic Gate Donations	0.00	30,000.00	-30,000.00	0.0%
0416P · Pride - Barrel Donations	0.00	5,000.00	-5,000.00	0.0%
Total 0416 · Barrel Donations Income	0.00	35,000.00	-35,000.00	0.0%
0417 · Corporate Sponsorship Income	0.00	2,175,000.00	-2,175,000.00	0.0%
0421 · Interest Income	47.01	60.00	-12.99	78.4%
0424 · Other Income				
0424O · Official Events Calendar List	0.00	5,000.00	-5,000.00	0.0%
0424PP · Pride Pass	0.00	40,000.00	-40,000.00	0.0%
0424VIP · VIP Tickets	0.00	30,000.00	-30,000.00	0.0%
Total 0424 · Other Income	0.00	75,000.00	-75,000.00	0.0%
0430 · Grants For the Arts				
0430A · Pride - Grants for the Arts	826,219.00	825,000.00	1,219.00	100.1%
Total 0430 · Grants For the Arts	826,219.00	825,000.00	1,219.00	100.1%
0435 · Other Grants Income	10,000.00			
0440 · Grandstand Ticket Sales	0.00	75,000.00	-75,000.00	0.0%
0441 · Other Ticket Sales	0.00	70,000.00	-70,000.00	0.0%
0450 · Merchandise Sales	0.00	20,000.00	-20,000.00	0.0%
0490 · Fundraising - General	0.00	45,000.00	-45,000.00	0.0%
0495 · Management Fees Income	968.31	818.00	150.31	118.4%

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SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2023 through January 2024

02/02/24

Accrual Basis

	Oct '23 - Jan 24	Budget	\$ Over Budget	% of Budget
4900 · Fiscal Sponsee Income				
4900.14 · Donations (Individual) Income	2,799.38			
4900.49 · Fundraising	20,000.00			
Total 4900 · Fiscal Sponsee Income	22,799.38			
Total Income	918,858.00	4,100,878.00	-3,182,020.00	22.4%
Gross Profit	918,858.00	4,100,878.00	-3,182,020.00	22.4%
Expense				
0600 · Advertising (Administrative)	0.00	800.00	-800.00	0.0%
0601 · Advertising (Event)	0.00	1,500.00	-1,500.00	0.0%
0602 · Bank Fees	2,835.39	3,500.00	-664.61	81.0%
0603 · Utilities and Maintenance				
0603C · Cleaning & General Maintenance	2,837.94	7,000.00	-4,162.06	40.5%
0603U · Utilities	752.83	1,500.00	-747.17	50.2%
Total 0603 · Utilities and Maintenance	3,590.77	8,500.00	-4,909.23	42.2%
0604 · Messenger Expense	0.00	200.00	-200.00	0.0%
0605 · Membership Dues Expense	200.00	1,100.00	-900.00	18.2%
0606 · Insurance Expense	3,925.82	210,000.00	-206,074.18	1.9%
0607 · Postage Expense	132.00	4,000.00	-3,868.00	3.3%
0608 · Copying/Printing Expense	307.96	18,200.00	-17,892.04	1.7%
0609 · Office Supplies Expense	1,203.97	4,750.00	-3,546.03	25.3%
0610 · Accounting/Auditing Expense	23,119.95	80,000.00	-56,880.05	28.9%
0612 · Other Supplies	0.00	11,100.00	-11,100.00	0.0%
0613 · Employee Benefits Expense				
0613M · Medical/Dental Benefits	20,149.18	50,000.00	-29,850.82	40.3%
Total 0613 · Employee Benefits Expense	20,149.18	50,000.00	-29,850.82	40.3%
0614 · Equipment Rental Expense	599.60	498,000.00	-497,400.40	0.1%
0615 · Rent (Office) Expense	22,721.19	75,000.00	-52,278.81	30.3%
0616 · Rent (Non-Office Space) Exp.	7,587.00	123,000.00	-115,413.00	6.2%
0617 · Clean-Up Costs (Event)	0.00	120,000.00	-120,000.00	0.0%
0618 · Equipment Repair & Maintenance	537.96	1,800.00	-1,262.04	29.9%
0619 · Contracted Services	153,495.30	609,300.00	-455,804.70	25.2%
0620 · Contractors	21,000.00	164,500.00	-143,500.00	12.8%
0621 · ASL Interpreter/ADA Compliance	0.00	20,500.00	-20,500.00	0.0%
0622 · Payroll Taxes	7,018.30	39,200.00	-32,181.70	17.9%
0623 · Travel Expense	6,803.86	55,800.00	-48,996.14	12.2%
0624 · Entertainer/Speaker Expense				
0624M · Main Stage	0.00	130,000.00	-130,000.00	0.0%
0624S · Community Stages and Venues	0.00	10,000.00	-10,000.00	0.0%
0624T · Other Venues	0.00	23,500.00	-23,500.00	0.0%
Total 0624 · Entertainer/Speaker Expense	0.00	163,500.00	-163,500.00	0.0%
0625 · Telephone Expense	131.82	2,000.00	-1,868.18	6.6%
0626 · Payroll Expense				
0626A · Payroll expense	91,741.91	434,970.00	-343,228.09	21.1%
Total 0626 · Payroll Expense	91,741.91	434,970.00	-343,228.09	21.1%
0627 · Permit Costs	299.57	85,483.50	-85,183.93	0.4%

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02/02/24

Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2023 through January 2024

	Oct '23 - Jan 24	Budget	\$ Over Budget	% of Budget
0628 · Community Partners Grants				
0628B · Grants from Board	2,983.69	15,000.00	-12,016.31	19.9%
0628W · Grants to Dykes on Bikes	0.00	3,000.00	-3,000.00	0.0%
Total 0628 · Community Partners Grants	2,983.69	18,000.00	-15,016.31	16.6%
0629 · Educational Development Exp.	4,020.00	14,000.00	-9,980.00	28.7%
0630 · Food Expense	2,248.04	37,500.00	-35,251.96	6.0%
0631 · Media/PR Expense	31,464.70	60,000.00	-28,535.30	52.4%
0632 · Volunteer/Staff Recognition Exp	0.00	8,000.00	-8,000.00	0.0%
0633 · Security Costs	0.00	500,000.00	-500,000.00	0.0%
0635 · Legal Expense	0.00	10,000.00	-10,000.00	0.0%
0636 · Branded Apparel Expense	0.00	16,000.00	-16,000.00	0.0%
0637 · Police/Traffic Control Expense	0.00	30,000.00	-30,000.00	0.0%
0641 · Radio Rental Expense	0.00	18,500.00	-18,500.00	0.0%
0642 · Toilet Rental Expense	0.00	47,000.00	-47,000.00	0.0%
0643 · Fencing Rental Expense	0.00	70,000.00	-70,000.00	0.0%
0644 · Sound Expenses				
0644V · Video Expense	0.00	292,000.00	-292,000.00	0.0%
Total 0644 · Sound Expenses	0.00	292,000.00	-292,000.00	0.0%
0645 · Signage Expense	479.17	50,000.00	-49,520.83	1.0%
0655 · Data Management Expense	11,920.28	30,000.00	-18,079.72	39.7%
0656 · HR Expense	0.00	100.00	-100.00	0.0%
0660 · Fundraising Expense	473.53	16,000.00	-15,526.47	3.0%
0665 · Education and Outreach	1,273.76			
0680 · Fulfillment Expense	0.00	15,000.00	-15,000.00	0.0%
0696 · Lodging/Hotel Expense	6,622.52	16,000.00	-9,377.48	41.4%
0697 · Lost equipment & damages	0.00	5,000.00	-5,000.00	0.0%
6700 · Reallocation Expenses	0.00	30,000.00	-30,000.00	0.0%
6800 · Fiscal Sponsee Expenses				
6800.19 · Contracted Services	3,399.78			
6800.24 · Entertainer/Speaker Expense	300.00			
6800.28 · Donations, Grants, Fellowships	250.00			
6800.30 · Food	500.00			
6800.60 · Fundraising Expense	12.00			
6800.75 · Management Fees	968.31			
Total 6800 · Fiscal Sponsee Expenses	5,430.09			
6999 · Uncategorized Expenses	0.00	10,000.00	-10,000.00	0.0%
Total Expense	434,317.33	4,079,803.50	-3,645,486.17	10.6%
Net Ordinary Income	484,540.67	21,074.50	463,466.17	2,299.2%
Net Income	484,540.67	21,074.50	463,466.17	2,299.2%