

**AGENDA FOR
REGULAR BOARD OF DIRECTORS MEETING
HELD REMOTELY ON 2024-JAN-03**

Meetings Guidelines and Protocols: <https://members.sfpride.org/meetings>

1. Standing Items: Part 1 (20 mins)
 - a. Call to Order and Welcome
 - b. Reading of [Land Acknowledgement](#)
 - c. Roll Call
 - d. Appointment of Meeting Roles
 - i. Timekeeper, Stack Monitor, Vibe Watch
 - e. Reading of the [Mission Statement](#) and [Financial Protocol](#)
 - f. Disclosure of Potential Conflicts of Interest
 - g. Approval of the Agenda
 - h. Reports of the Officers
2. Closed Session (60 mins)
3. Standing Items: Part 2 (40 mins)
 - a. Reports of Committees
 - i. Policies and Procedures
 - ii. Personnel
 - iii. Community Affairs
 - iv. Long Range Planning
 - v. Audit
 - b. Agency Updates from Executive Director
4. Unfinished Business (0 mins)
5. New Business (10 mins)
 - a. Resolution
6. Announcements (10 mins)
7. Public Comment (5 mins)
8. In-Memoriam
9. Adjournment

Meeting Statements

<https://members.sfpride.org/meetings/>

This information is compiled for ease of use during meetings.

Mission Statement

The mission of the San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee is to educate the world, commemorate our heritage, celebrate our culture, and liberate our people.

Financial Protocol

No expenditure can be incurred without going through the Executive Director in advance. This includes reimbursement of expenses outside of the set guidelines. If you expect to have an expenditure, prior approval must be sought from the Executive Director as soon as possible. Procedures exist and checks, and balances are in place to ensure that all expenditures go through a proper approval process with the Board. All expenditures are accounted for during the annual budgeting and audit process.

Land Acknowledgement Statement (as of January 28, 2021)

We at San Francisco Pride acknowledge that we are meeting on the unceded ancestral homeland of the Ramaytush Ohlone peoples, the original inhabitants of the San Francisco Peninsula.

Disclosure of Potential Conflicts of Interest

- Nguyen: Frameline
- Janelle: TRANScend, SF LGBT Center
- Spring: TRANScend Retreat
- Robert: Trans Masc Calendar, TRANScend
- Anjali: Lyon Martin, LGBT Asylum, Parivar, OTI TAC, ETE, Officer-HSH, Center for Immigrant Protection (President)
- George: Oakland Pride (Board President)
- Josh: Burning Man, UC Berkeley, Soul of Pride, Comfort n' Joy, Music Connects Foundation
- Linda: NAACP, BWOPA, NAPSYP, Soul of Pride, Juvenile Prevention
- Maceo: SF LGBT Center
- Manuel: University of San Francisco (USF); Cañada College
- Nas: Alwan Foundation
- Suzanne: Trans Heartline (Board Chair)

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PRIDE PARADE AND CELEBRATION COMMITTEE, INC.

Nguyen Pham
President Report
January 3, 2024

MEETING PARTICIPATION

- Chaired Board of Directors meeting via video conference on December 6, 2023.
- Chaired Board of Directors special meeting via video conference on December 18, 2023.

COMMUNITY ENGAGEMENT

- Attended SF Gay Men's Chorus Holiday Spectacular at Sydney Goldstein Theater on December 9, 2023.
- Attended Castro Menorah Lighting Ceremony at Jane Warner Plaza on December 11, 2023.
- Attended SF Bay Times & Golden Gate Business Association "Toast to the Season" Holiday Party at The Academy on December 12, 2023.
- Attended SF Press Club 46th Anniversary Gala at Elks Lodge #3 on December 13, 2023.
- Attended USAP Central Region/InterPride Region 4 "Amplifying Voices from Within Our Community" District Meeting via videoconference on December 14, 2023.
- Attended SF Pride Golf Tournament check presentation luncheon at Topgolf San Jose on December 15, 2023.
- Volunteered at PRC Winter Celebration in SoMa on December 20, 2023.

PUBLIC RELATIONS

- Ringside Report: Delivered responses for "LGBTQ+ Indepth With... San Francisco Pride: Exclusive Interview with SF Pride's President Nguyen Pham" published on December 10, 2023: <https://ringsidereport.com/?p=122836>

COMMITTEE WORK

- Personnel
 - Chaired committee meeting via video conference on December 14, 2023.
 - Finalized and circulated ED annual review forms to Board and Staff.
- Budget and Finance: No meeting this period.
- Development: No meeting this period.
- Policies & Procedures: No meeting this period.

ROUTINE RESPONSIBILITIES

- Participated on numerous ED check-in calls from December 7, 2023 through January 3, 2024.
- Participated on PR partner check-in calls on December 13, 2023 and December 14, 2023.

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PRIDE PARADE AND CELEBRATION COMMITTEE, INC.

- Engaged with SF Pride content via social media channels as feasible.
- Corresponded with Staff and Board Members as appropriate.

KEY ACTIVITIES AND MILESTONES SCHEDULED FOR NEXT PERIOD

- Participate at Committee meeting(s) via video conference: Personnel (Chair) on January 11, 2024; Policies & Procedures on January 16, 2024.
- Chair ExCom video conference meeting on January 24, 2024.
- Participate at USAP conference in Las Vegas during January 25-28, 2024.
- Participate at Board Retreat in San Francisco during February 3-4, 2024.
- Chair Board of Directors in-person meeting on February 7, 2024.

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Treasurer's Report

Narrative Overview

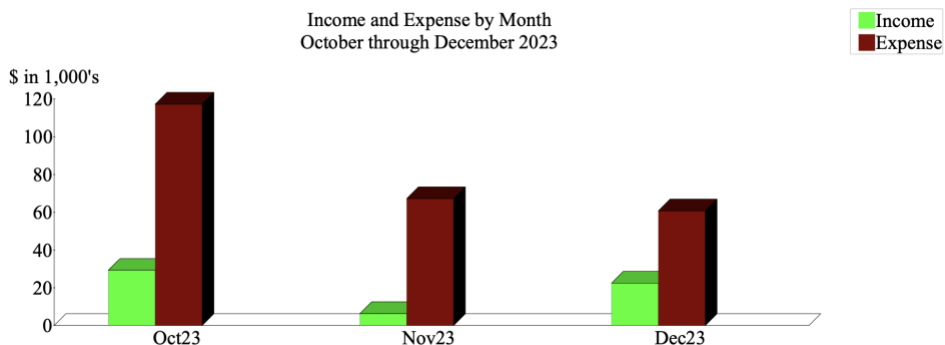
Robert Louie

January 3rd, 2024

Overall Spending & Revenue

Our negative cashflow position continues. This month our total income was \$22.5k and total expense was \$60.8k leaving us with a net of -\$38.3k.

- We've drawn another **\$25k** from the reserve
 - Down from **\$115.6k** to **\$70.6k**
 - Used the reserve to replenish unrestricted funds to **\$24.7k** back from -\$15.2k
- For FY24 thus far our income has been \$58k and our expenses have been \$245k



Largest Spending Categories

Largest spending categories remain the same with high spending on Media and PR. Total highest spending categories is \$38k.

Cost	Category	Details
\$20.2k	Payroll	Staff
\$11k	Contracted Service	BOSPAR: PR Company
\$7k	Contractor	Social Media Coordinator

Grants for the Arts

All steps have been taken by staff, waiting for:

- ~ 8-12 weeks from intake to contract
- ~ 4 weeks from contract to funding

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Treasurer's Report

Robert Louie

January 3, 2024

Profit & Loss Statement – December 2023

Gross Profit	\$22,505.91
Expenses	\$60,811.19
Net Income	(\$38,305.28)

Total for the Fiscal Year FY24

Gross Profit	\$35,694.97
Expenses	\$184,502.22
Net Income	(\$148,807.25)

Cash Flow Statement for FY 2023

Cash at the beginning of the month	\$122,437.86
Net Cash from Operating Activities	(\$3,327.44)
Net Cash Increase	(\$7,455.52)
Cash at the End of the Period	\$114,982.34
Wells Fargo Checking (<i>Unrestricted</i>)	\$24,754.87
(Fiscal Agencies – <i>Restricted Funds</i>)	\$17,911.10
Wells Fargo MarketRate (<i>Reserve</i>)	\$79,612.87
Wells Fargo Bank Savings	1,560.55
Fresno First	\$87.72
Petty Cash	\$55.23

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Statement of Cash Flows
December 2023

	<u>Dec 23</u>
OPERATING ACTIVITIES	
Net Income	-38,305.28
Adjustments to reconcile Net Income to net cash provided by operations:	
0115 · Accounts Receivable (General)	15,136.26
0210 · Accounts Payable	-11,918.32
0215L · Health/Fire Permit Fees Payable	350.00
0250L · Payroll Taxes Due Payable	1,409.90
0259 · Short Term Loans	30,000.00
Net cash provided by Operating Activities	-3,327.44
INVESTING ACTIVITIES	
0191 · Prepaid Expenses	-4,128.08
Net cash provided by Investing Activities	-4,128.08
Net cash increase for period	-7,455.52
Cash at beginning of period	122,437.86
Cash at end of period	<u><u>114,982.34</u></u>

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of December 31, 2023

	Dec 31, 23
ASSETS	
Current Assets	
Checking/Savings	
0101 · Wells Fargo Bank Checking	
0101A · Restricted Funds	
0101AGR · Howard Grayson LGBT	28.83
0101ALA · Latin Stage	509.24
0101API · Pink Triangle	17,122.28
0101ASO · Soul of Pride	250.75
Total 0101A · Restricted Funds	17,911.10
0101 · Wells Fargo Bank Checking - Unrestricted Funds	24,754.87
Total 0101 · Wells Fargo Bank Checking	42,665.97
0102 · WellsFargo MarketRate (Reserve)	70,612.87
0104 · WellsFargo Bank Savings	1,560.55
0106 · Fresno First	87.72
0113 · Petty Cash Account	55.23
Total Checking/Savings	114,982.34
Total Current Assets	114,982.34
Fixed Assets	
0140 · FURNITURE & EQUIPMENT	
0140a · Furniture & Equipment	4,999.51
0141 · Accumulated Depreciation	-4,999.51
Total 0140 · FURNITURE & EQUIPMENT	0.00
Total Fixed Assets	0.00
Other Assets	
0189 · TRADEMARKS	
0189A · Trademarks	60,610.96
0189B · Accumulated Amortization	-58,440.96
Total 0189 · TRADEMARKS	2,170.00
0191 · Prepaid Expenses	71,066.76
0195 · Other Deposits	37,442.23
Total Other Assets	110,678.99
TOTAL ASSETS	225,661.33
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
0210 · Accounts Payable	167,062.02
Total Accounts Payable	167,062.02
Other Current Liabilities	
0215L · Health/Fire Permit Fees Payable	350.00
0250L · Payroll Taxes Due Payable	7,445.36
0255L · Vacation Time Account Payable	21,441.40
0259 · Short Term Loans	30,000.00
Total Other Current Liabilities	59,236.76

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of December 31, 2023

	<u>Dec 31, 23</u>
Total Current Liabilities	226,298.78
Long Term Liabilities	
0270 · Deferred rent liability	<u>7,234.00</u>
Total Long Term Liabilities	<u>7,234.00</u>
Total Liabilities	233,532.78
Equity	
3000 · Opening Bal Equity	81,844.00
3100 · Temp Restricted Net Assets (TRN	-127,535.00
3800.1 · NetAssetsReleased, UnRestrict	586,907.00
3800.4 · NetAssetsReleased, TempRestrict	-586,907.00
3900 · Retained Earnings	224,932.08
Net Income	<u>-187,112.53</u>
Total Equity	<u>-7,871.45</u>
TOTAL LIABILITIES & EQUITY	<u><u>225,661.33</u></u>

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Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October through December 2023

	Oct - Dec 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
0402 · Membership Income	4,580.00	10,000.00	-5,420.00	45.8%
0409 · Vendor Income				
0410 · Vendor/Booth Fees Income				
0410F · Pride-Vendor Income-Food	3,924.50	88,000.00	-84,075.50	4.5%
0410P · Pride-Vendor Income-Other	0.00	109,000.00	-109,000.00	0.0%
Total 0410 · Vendor/Booth Fees Income	3,924.50	197,000.00	-193,075.50	2.0%
0425 · Booth Equip. Rental Income	0.00	10,000.00	-10,000.00	0.0%
Total 0409 · Vendor Income	3,924.50	207,000.00	-203,075.50	1.9%
0411 · Parade Fee Income				
0411FM · Pride-Float/March Income	0.00	200,000.00	-200,000.00	0.0%
0411W · DykesOnBikes (WMC)	0.00	3,000.00	-3,000.00	0.0%
Total 0411 · Parade Fee Income	0.00	203,000.00	-203,000.00	0.0%
0412 · Beverage Sales				
0412P · Pride - Beverage sales	0.00	320,000.00	-320,000.00	0.0%
Total 0412 · Beverage Sales	0.00	320,000.00	-320,000.00	0.0%
0414 · Donations (Individual) Income	17,083.11	40,000.00	-22,916.89	42.7%
0416 · Barrel Donations Income				
0416E · Electronic Gate Donations	0.00	30,000.00	-30,000.00	0.0%
0416P · Pride - Barrel Donations	0.00	5,000.00	-5,000.00	0.0%
Total 0416 · Barrel Donations Income	0.00	35,000.00	-35,000.00	0.0%
0417 · Corporate Sponsorship Income	0.00	2,175,000.00	-2,175,000.00	0.0%
0421 · Interest Income	44.96	60.00	-15.04	74.9%
0424 · Other Income				
0424O · Official Events Calendar List	0.00	5,000.00	-5,000.00	0.0%
0424PP · Pride Pass	0.00	40,000.00	-40,000.00	0.0%
0424VIP · VIP Tickets	0.00	30,000.00	-30,000.00	0.0%
Total 0424 · Other Income	0.00	75,000.00	-75,000.00	0.0%
0430 · Grants For the Arts				
0430A · Pride - Grants for the Arts	0.00	825,000.00	-825,000.00	0.0%
Total 0430 · Grants For the Arts	0.00	825,000.00	-825,000.00	0.0%
0435 · Other Grants Income	10,000.00			
0440 · Grandstand Ticket Sales	0.00	75,000.00	-75,000.00	0.0%
0441 · Other Ticket Sales	0.00	70,000.00	-70,000.00	0.0%
0450 · Merchandise Sales	0.00	20,000.00	-20,000.00	0.0%
0490 · Fundraising - General	0.00	45,000.00	-45,000.00	0.0%
0495 · Management Fees Income	968.31	818.00	150.31	118.4%

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Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October through December 2023

	Oct - Dec 23	Budget	\$ Over Budget	% of Budget
4900 · Fiscal Sponsee Income				
4900.14 · Donations (Individual) Income	1,600.00			
4900.49 · Fundraising	20,000.00			
Total 4900 · Fiscal Sponsee Income	21,600.00			
Total Income	58,200.88	4,100,878.00	-4,042,677.12	1.4%
Gross Profit	58,200.88	4,100,878.00	-4,042,677.12	1.4%
Expense				
0600 · Advertising (Administrative)	0.00	800.00	-800.00	0.0%
0601 · Advertising (Event)	0.00	1,500.00	-1,500.00	0.0%
0602 · Bank Fees	1,490.62	3,500.00	-2,009.38	42.6%
0603 · Utilities and Maintenance				
0603C · Cleaning & General Maintenance	2,114.23	7,000.00	-4,885.77	30.2%
0603U · Utilities	362.81	1,500.00	-1,137.19	24.2%
Total 0603 · Utilities and Maintenance	2,477.04	8,500.00	-6,022.96	29.1%
0604 · Messenger Expense	0.00	200.00	-200.00	0.0%
0605 · Membership Dues Expense	200.00	1,100.00	-900.00	18.2%
0606 · Insurance Expense	3,729.67	210,000.00	-206,270.33	1.8%
0607 · Postage Expense	132.00	4,000.00	-3,868.00	3.3%
0608 · Copying/Printing Expense	240.06	18,200.00	-17,959.94	1.3%
0609 · Office Supplies Expense	1,203.97	4,750.00	-3,546.03	25.3%
0610 · Accounting/Auditing Expense	12,497.45	80,000.00	-67,502.55	15.6%
0612 · Other Supplies	0.00	11,100.00	-11,100.00	0.0%
0613 · Employee Benefits Expense				
0613M · Medical/Dental Benefits	4,212.54	50,000.00	-45,787.46	8.4%
Total 0613 · Employee Benefits Expense	4,212.54	50,000.00	-45,787.46	8.4%
0614 · Equipment Rental Expense	449.70	498,000.00	-497,550.30	0.1%
0615 · Rent (Office) Expense	16,999.23	75,000.00	-58,000.77	22.7%
0616 · Rent (Non-Office Space) Exp.	5,739.00	123,000.00	-117,261.00	4.7%
0617 · Clean-Up Costs (Event)	0.00	120,000.00	-120,000.00	0.0%
0618 · Equipment Repair & Maintenance	537.96	1,800.00	-1,262.04	29.9%
0619 · Contracted Services	46,745.31	609,300.00	-562,554.69	7.7%
0620 · Contractors	14,000.00	164,500.00	-150,500.00	8.5%
0621 · ASL Interpreter/ADA Compliance	0.00	20,500.00	-20,500.00	0.0%
0622 · Payroll Taxes	4,987.85	39,200.00	-34,212.15	12.7%
0623 · Travel Expense	6,257.95	55,800.00	-49,542.05	11.2%
0624 · Entertainer/Speaker Expense				
0624M · Main Stage	0.00	130,000.00	-130,000.00	0.0%
0624S · Community Stages and Venues	0.00	10,000.00	-10,000.00	0.0%
0624T · Other Venues	0.00	23,500.00	-23,500.00	0.0%
Total 0624 · Entertainer/Speaker Expense	0.00	163,500.00	-163,500.00	0.0%
0625 · Telephone Expense	131.82	2,000.00	-1,868.18	6.6%
0626 · Payroll Expense				
0626A · Payroll expense	65,200.25	434,970.00	-369,769.75	15.0%
Total 0626 · Payroll Expense	65,200.25	434,970.00	-369,769.75	15.0%
0627 · Permit Costs	299.57	85,483.50	-85,183.93	0.4%

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Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October through December 2023

	Oct - Dec 23	Budget	\$ Over Budget	% of Budget
0628 · Community Partners Grants				
0628B · Grants from Board	1,665.38	15,000.00	-13,334.62	11.1%
0628W · Grants to Dykes on Bikes	0.00	3,000.00	-3,000.00	0.0%
Total 0628 · Community Partners Grants	1,665.38	18,000.00	-16,334.62	9.3%
0629 · Educational Development Exp.	4,020.00	14,000.00	-9,980.00	28.7%
0630 · Food Expense	1,980.27	37,500.00	-35,519.73	5.3%
0631 · Media/PR Expense	31,464.70	60,000.00	-28,535.30	52.4%
0632 · Volunteer/Staff Recognition Exp	0.00	8,000.00	-8,000.00	0.0%
0633 · Security Costs	0.00	500,000.00	-500,000.00	0.0%
0635 · Legal Expense	0.00	10,000.00	-10,000.00	0.0%
0636 · Branded Apparel Expense	0.00	16,000.00	-16,000.00	0.0%
0637 · Police/Traffic Control Expense	0.00	30,000.00	-30,000.00	0.0%
0641 · Radio Rental Expense	0.00	18,500.00	-18,500.00	0.0%
0642 · Toilet Rental Expense	0.00	47,000.00	-47,000.00	0.0%
0643 · Fencing Rental Expense	0.00	70,000.00	-70,000.00	0.0%
0644 · Sound Expenses				
0644V · Video Expense	0.00	292,000.00	-292,000.00	0.0%
Total 0644 · Sound Expenses	0.00	292,000.00	-292,000.00	0.0%
0645 · Signage Expense	479.17	50,000.00	-49,520.83	1.0%
0655 · Data Management Expense	6,674.13	30,000.00	-23,325.87	22.2%
0656 · HR Expense	0.00	100.00	-100.00	0.0%
0660 · Fundraising Expense	473.53	16,000.00	-15,526.47	3.0%
0680 · Fullfillment Expense	0.00	15,000.00	-15,000.00	0.0%
0696 · Lodging/Hotel Epense	5,594.15	16,000.00	-10,405.85	35.0%
0697 · Lost equipment & damages	0.00	5,000.00	-5,000.00	0.0%
6700 · Reallocation Expenses	0.00	30,000.00	-30,000.00	0.0%
6800 · Fiscal Sponsee Expenses				
6800.19 · Contracted Services	3,399.78			
6800.24 · Entertainer/Speaker Expense	300.00			
6800.28 · Donations,Grants, Fellowships	250.00			
6800.30 · Food	500.00			
6800.60 · Fundraising Expense	12.00			
6800.75 · Management Fees	968.31			
Total 6800 · Fiscal Sponsee Expenses	5,430.09			
6999 · Uncategorized Expenses	0.00	10,000.00	-10,000.00	0.0%
Total Expense	245,313.41	4,079,803.50	-3,834,490.09	6.0%
Net Ordinary Income	-187,112.53	21,074.50	-208,187.03	-887.9%
Net Income	-187,112.53	21,074.50	-208,187.03	-887.9%

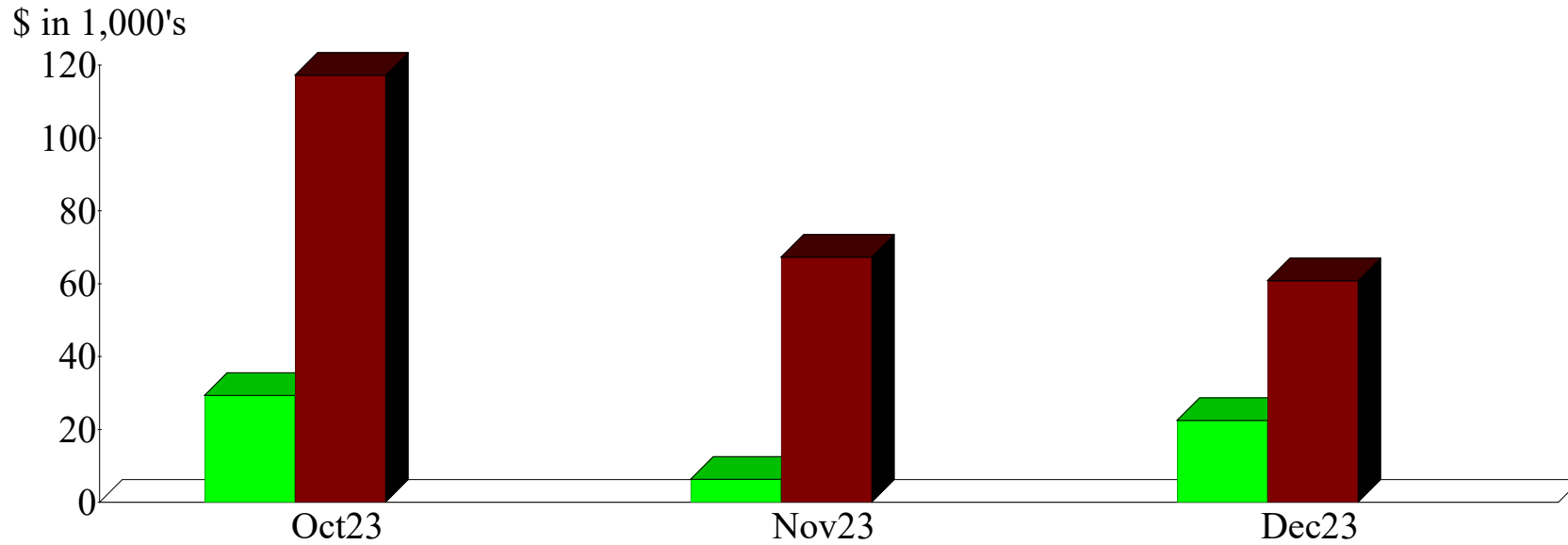
Profit & Loss

October through December 2023

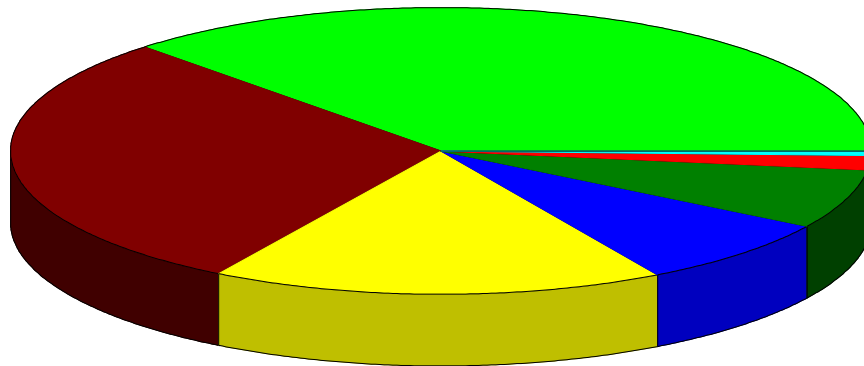
	Oct 23	Nov 23	Dec 23	TOTAL
Ordinary Income/Expense				
Income				
0402 · Membership Income	415.00	0.00	4,165.00	4,580.00
0409 · Vendor Income				
0410 · Vendor/Booth Fees Income				
0410P · Pride - Vendor Income	0.00	0.00	3,924.50	3,924.50
Total 0410 · Vendor/Booth Fees Income	0.00	0.00	3,924.50	3,924.50
Total 0409 · Vendor Income	0.00	0.00	3,924.50	3,924.50
0414 · Donations (Individual) Income	8,141.17	5,706.40	3,235.54	17,083.11
0421 · Interest Income	17.01	15.39	12.56	44.96
0435 · Other Grants Income	0.00	0.00	10,000.00	10,000.00
0495 · Management Fees Income	0.00	0.00	968.31	968.31
4900 · Fiscal Sponsee Income				
4900.14 · Donations (Individual) Income	750.00	650.00	200.00	1,600.00
4900.49 · Fundraising	20,000.00	0.00	0.00	20,000.00
Total 4900 · Fiscal Sponsee Income	20,750.00	650.00	200.00	21,600.00
Total Income	29,323.18	6,371.79	22,505.91	58,200.88
Gross Profit	29,323.18	6,371.79	22,505.91	58,200.88
Expense				
0602 · Bank Fees	197.76	226.27	1,066.59	1,490.62
0603 · Utilities and Maintenance				
0603C · Cleaning & General Maintenance	696.81	708.71	708.71	2,114.23
0603U · Utilities	362.81	0.00	0.00	362.81
Total 0603 · Utilities and Maintenance	1,059.62	708.71	708.71	2,477.04
0605 · Membership Dues Expense	0.00	200.00	0.00	200.00
0606 · Insurance Expense	3,207.92	521.75	0.00	3,729.67
0607 · Postage Expense	132.00	0.00	0.00	132.00
0608 · Copying/Printing Expense	180.35	59.71	0.00	240.06
0609 · Office Supplies Expense	1,095.36	108.61	0.00	1,203.97
0610 · Accounting/Auditing Expense	2,500.00	5,997.45	4,000.00	12,497.45
0613 · Employee Benefits Expense				
0613M · Medical/Dental Benefits	3,674.94	268.80	268.80	4,212.54
Total 0613 · Employee Benefits Expense	3,674.94	268.80	268.80	4,212.54
0614 · Equipment Rental Expense	149.90	149.90	149.90	449.70
0615 · Rent (Office) Expense	5,555.31	5,721.96	5,721.96	16,999.23
0616 · Rent (Non-Office Space) Exp.	2,043.00	1,848.00	1,848.00	5,739.00
0618 · Equipment Repair & Maintenance	136.50	401.46	0.00	537.96
0619 · Contracted Services	46,745.31	0.00	0.00	46,745.31
0620 · Contractors	0.00	7,000.00	7,000.00	14,000.00
0622 · Payroll Taxes	1,902.33	1,542.76	1,542.76	4,987.85
0623 · Travel Expense	3,445.96	2,131.54	680.45	6,257.95
0625 · Telephone Expense	42.87	44.38	44.57	131.82
0626 · Payroll Expense				
0626A · Payroll expense	24,866.93	20,166.66	20,166.66	65,200.25
Total 0626 · Payroll Expense	24,866.93	20,166.66	20,166.66	65,200.25
0627 · Permit Costs	0.00	299.57	0.00	299.57
0628 · Community Partners Grants				
0628B · Grants from Board	165.38	0.00	1,500.00	1,665.38
Total 0628 · Community Partners Grants	165.38	0.00	1,500.00	1,665.38
0629 · Educational Development Exp.	4,020.00	0.00	0.00	4,020.00
0630 · Food Expense	533.42	1,446.85	0.00	1,980.27
0631 · Media/PR Expense	10,359.70	10,000.00	11,105.00	31,464.70
0645 · Signage Expense	479.17	0.00	0.00	479.17
0655 · Data Management Expense	2,398.11	1,935.92	2,340.10	6,674.13
0660 · Fundraising Expense	473.53	0.00	0.00	473.53
0696 · Lodging/Hotel Expense	0.00	5,594.15	0.00	5,594.15
6800 · Fiscal Sponsee Expenses				
6800.19 · Contracted Services	1,600.40	600.00	1,199.38	3,399.78
6800.24 · Entertainer/Speaker Expense	0.00	300.00	0.00	300.00
6800.28 · Donations, Grants, Fellowships	250.00	0.00	0.00	250.00
6800.30 · Food	0.00	0.00	500.00	500.00
6800.60 · Fundraising Expense	0.00	12.00	0.00	12.00
6800.75 · Management Fees	0.00	0.00	968.31	968.31
Total 6800 · Fiscal Sponsee Expenses	1,850.40	912.00	2,667.69	5,430.09
Total Expense	117,215.77	67,286.45	60,811.19	245,313.41
Net Ordinary Income	-87,892.59	-60,914.66	-38,305.28	-187,112.53
Net Income	-87,892.59	-60,914.66	-38,305.28	-187,112.53

Income and Expense by Month October through December 2023

Income
Expense



Income Summary October through December 2023

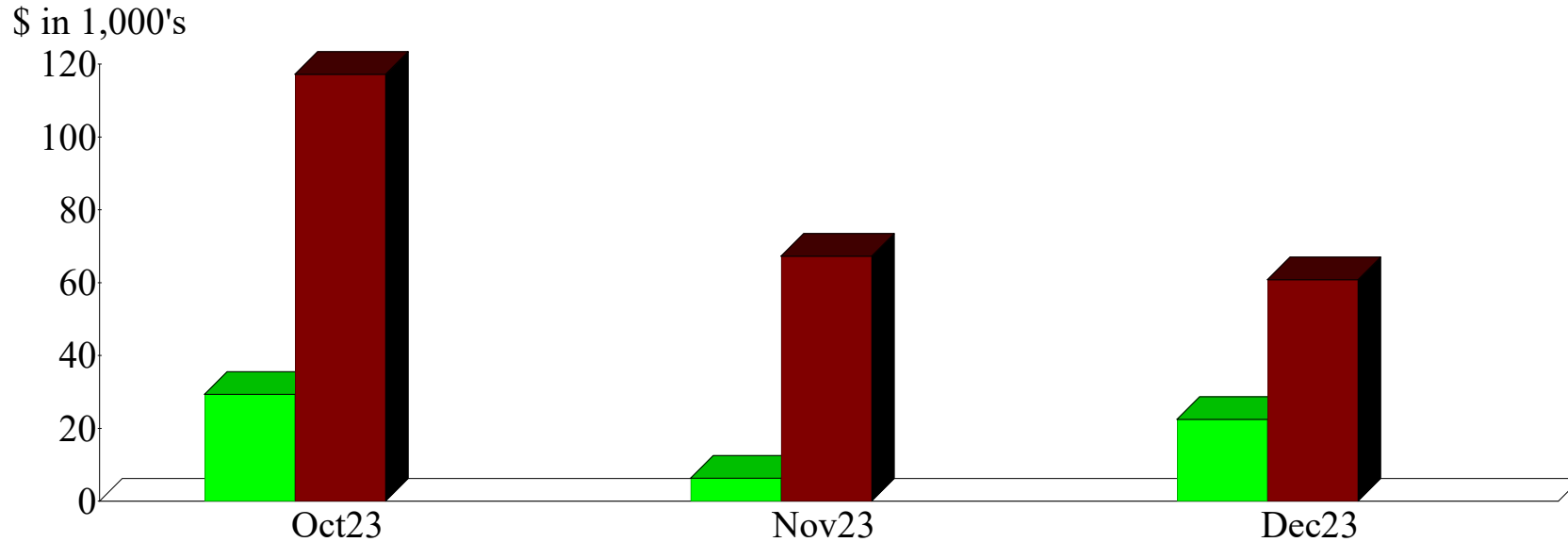


4900 · Fiscal Sponsee Income	37.11%
0414 · Donations (Individual) Income	29.35
0435 · Other Grants Income	17.18
0402 · Membership Income	7.87
0409 · Vendor Income	6.74
0495 · Management Fees Income	1.66
0421 · Interest Income	0.08
Total	\$58,200.88

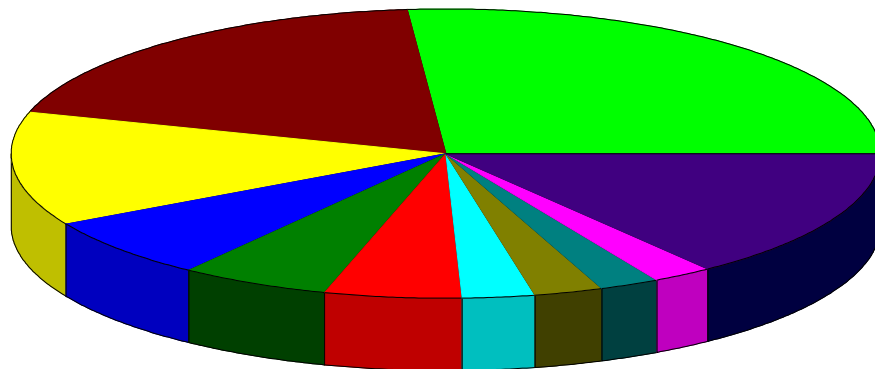
By Account

Income and Expense by Month October through December 2023

Income
Expense



Expense Summary October through December 2023



0626 · Payroll Expense	26.58%
0619 · Contracted Services	19.06
0631 · Media/PR Expense	12.83
0615 · Rent (Office) Expense	6.93
0620 · Contractors	5.71
0610 · Accounting/Auditing Expense	5.09
0655 · Data Management Expense	2.72
0623 · Travel Expense	2.55
0616 · Rent (Non-Office Space) Exp.	2.34
0696 · Lodging/Hotel Expense	2.28
Other	13.92
Total	\$245,313.41

By Account