

**AGENDA FOR
REGULAR BOARD OF DIRECTORS MEETING
HELD REMOTELY ON 2023-September-06**

Meetings Guidelines and Protocols: <https://members.sfpride.org/meetings>

1. Standing Items (75 mins)
 - a. Call to Order and Welcome
 - b. Acknowledgement of Unceded Ramaytush Ohlone Land
 - c. Roll Call
 - d. Appointment of Meeting Roles
 - i. Timekeeper, Stack Monitor, Vibe Watcher
 - e. Reading of the Mission Statement
 - f. Reading of the Financial Protocol
 - g. Disclosure of Potential Conflicts of Interest
 - h. Approval of the Agenda
 - i. Approval of Minutes
 - j. Reports of the Officers
 - k. Reports of Committees
 - i. Budget & Finance
 - ii. Community Affairs
 - iii. Development
 - iv. Long Range Planning
 - v. Policies & Procedures
 - l. Agency Updates from Executive Director (10 mins)
2. Unfinished Business (10 mins)
 - a. In Person Board Meeting Schedule
3. New Business (30 mins)
 - a. Annual General Meeting
 - b. Board Goal Setting
4. Announcements (5 mins)
5. Public Comment (10 mins)
6. In-Memoriam
7. Adjournment

SAN FRANCISCO LESBIAN GAY BISEXUAL TRANSGENDER PRIDE PARADE AND
CELEBRATION COMMITTEE, INC

(Draft) MINUTES FOR BOARD OF DIRECTORS MEETING
(REMOTE) | August 3rd 2023

Call to Order: 7:05

In attendance: Linda, Nguyen (P), Anjali, Maceo, Robert (Tr), Joshua, Elizabeth, Suzanne (ED), Chris (DD), Spring (Sec), Carolyn, Marsha, Manuel

Apologies: Janelle (VP), George

Disclosure of Potential Conflicts of Interest

Nguyen: Frameline

Josh: Burning Man, UC Berkeley, Soul of Pride

Elizabeth: NCLR

Maceo: SF LGBT Center

Suzanne: Trans Heartline

Linda: NAACP, BWOPA, NAPSYP, Soul of Pride, Juvenile Prevention

Robert: Trans Masc Calendar, TRANScend

Anjali: Lyon Martin, LGBT Asylum, Parivar, OTI TAC, ETE, Officer-HSH

Spring: TRANScend Retreat

Manuel: University of San Francisco (USF); Cañada College (change in January minutes)

George: Oakland Pride Board (revised as of June 2023)

Approval of Agenda: 7:08

Approval of Minutes: 7:10

Updates:

Membership Cadence

-As discussed by ExComm, proposal for AGM, shifting Member meetings to Quarterly

Proposed dates:

October 11, 2023

January 10, 2024

April 10, 2024

July 10, 2024

AGM: (tbd)

Requests:

- Board Meeting Protocol

Nguyen finds joy in the monthly cadence
What happens when there is no old/new business?

- Ad Hoc "Equity" Committee

***Exploratory Committee :
Emergence / Dynamic / A queerer lens and liberation

Discussion:

The personal:

Work on previous coalitions, but not board

As a Board:

Honor Labor (optional stipend/honorarium)
Other orgs-> (Leather District, are there others)

I know that as an organization we are cash poor
Setting the group work, 90-days

How would we collaborate with Policy and. Procedures to shift our the policy to support findings

Nguyen is in support and remark on PnP article
Joshua remarks on the privilege free labor on volunteering

Carolyn brought up how that may reflect back to the community

Marsha shared the 49% rule

Manual: dreaming and building
Public perception about this creation
Suggestion of naming: Board Compensation
Manuel is curious how this may shift the makeup of the board
Suzanne is worried about optics regarding the money from the city

What's the name, but move forward with its purpose

Proposal

- that if there is no new/old business, board may excuse themselves, President will facilitate
- Virtual AGM

Consensus:

- Board Meeting Protocol
- Ad Hoc IT Committee
- Virtual AGM

Tabled

- Ad Hoc Equity Committee

Announcements:

Josh declares his candidacy for Board Member
GAPA Runway Pageant Sat 9 Herbst Theater 7pm

In-Memoriam:

O'Shae Sibley
Trans man shot by police (Camdyn Rider?
Kelly Stoug
Mangala
Divya
Tony Bennett
Paul Reubens
Angus Cloud

Adjourned: 9pm

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PRIDE PARADE AND CELEBRATION COMMITTEE, INC.

Nguyen Pham
President Report
September 6, 2023

MEETING PARTICIPATION

- Chaired Board of Directors video conference meeting on August 2.
- Attended Membership video conference meeting on August 9.
- Attended 2023 Event Wrap and Reflection gathering on August 12.
- Chaired ExCom video conference meeting on August 21.

COMMUNITY ENGAGEMENT

- Delivered remarks at SF Pride Gratitude Party at Lone Star Saloon on August 19.
- Attended SFPD Chief LGBT Forum meeting at UCSF Mission Hall on August 23.
- Attended Divas & Drinks: Celebrating Transgender History Month party at The Academy on August 25.
- Attended Silicon Valley Pride Parade and Festival in downtown San Jose on August 27.
- Attended Academy Forum: Civil Rights / Hate Crimes Symposium with the FBI and SFPD at The Academy on August 30.

PUBLIC RELATIONS

- KTVU Fox2: Delivered live on-air interview for “Addressing anti-trans rhetoric” segment on September 1: <https://www.ktvu.com/video/1274117>

COMMITTEE WORK

- Policies & Procedures: Attended committee video conference meeting on August 4.
- Development
 - SF Pride Pro-Am Golf Tournament Fundraiser: Participated on coordination calls with planning team on August 7 and August 17.
 - Attended committee video conference meeting on August 15.
- Budget and Finance: Attended committee video conference meeting on August 22.

ROUTINE RESPONSIBILITIES

- Participated on numerous ED check-in calls from August 2 through September 6.
- Participated on PR partner check-in calls on August 9, August 14, August 16, August 23, August 30, and September 6.
- Engaged with SF Pride content via social media channels as feasible.
- Corresponded with Staff and Board Members as appropriate.

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KEY ACTIVITIES AND MILESTONES SCHEDULED FOR NEXT PERIOD

- Attend Annual General Meeting via video conference on September 9.
- Attend Committee meetings via video conference: Development on September 19 and Budget & Finance on September 26.
- Chair ExCom video conference meeting on September 20.
- Co-lead 5th annual SF Pride Golf Tournament fundraising weekend at Fairmont Hotel and TPC Harding Park on September 29 and 30.
- Chair Board of Directors video conference meeting on October 4.

SAN FRANCISCO PRIDE

Treasurer's Report

Robert Louie

September 5, 2023

Profit & Loss Statement – August 2023

Gross Profit	\$408,761.02
Expenses	\$387,201.46
Net Income	\$21,559.56

Total for 1st month of the fiscal year:

Gross Profit	\$25,771.06
Expenses	\$70,774.59
Net Income	(\$45,003.53)

Cash Flow Statement for FY 2023

Cash at the beginning of the month	\$319,636.98
Net Cash from Operating Activities	\$22,938.39
Net Cash Increase	\$22,644.97
Cash at the End of the Period	\$342,281.95
Wells Fargo Checking (<i>Unrestricted</i>)	\$152,742.41
(Fiscal Agencies – <i>Restricted Funds</i>)	\$37,284.70
Wells Fargo MarketRate (<i>Reserve</i>)	\$125,553.48
Wells Fargo Bank Savings	\$26,558.41
Fresno First	\$87.72
Petty Cash	\$55.23

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Treasurer's Report

Narrative Overview

Robert Louie

September 5th, 2023

Overall Spending & Revenue

Realized \$408k in gross profit. Totaling 80.6% of our total projected profit. Similar to last year realizing 79.2% of the projected profit.

- \$224.5k realized from sponsorship pipeline
 - MERCK, Wells Fargo, and Diageo.
- \$100k from Grants for the Arts
- Remaining from parade and float fees as well as fundraising

Realized \$387.2k of expenses. Totaling 87.9% of our projected expenses. Again, similar to last August at 85.5%.

- \$141k for Equipment Rentals
- \$75k for contracted services
- \$14.5k for the community partner's grant
- Production costs have not yet been finalized

Continue to not have to touch the reserve

Grants for the Arts

We've received the remaining 100k from Grants for the Arts this year.

San Francisco LGBT Pride Parade and Celebration Committee, Inc

Wednesday Sept 9th, 2023

Executive Director's Report for September Regular Board of Directors Meeting

We have received all sponsorship monies except \$115k. \$50k of that will be received from Wells Fargo imminently. We are working to retire the balance.

We have settled most bills from the event, we are waiting for an itemized version of expenses from JJLA, we will be wrapping up payment to the few remaining vendors this week. So far, we have avoided touching the reserves of approx. \$125k. We do expect funding to begin from the city in November.

Chris and I will be working on a new staffing plan for the upcoming fiscal year, we are also looking at proposals for event production. We hope to have a plan for the board next month.

Here are the notable events coming up:

1. The AGM will be held virtually, Saturday September 9th.
2. The golf awards ceremony and tournament will be held Friday and Saturday, 9/29 and 9/30.
3. Interpride conference will be October 24th-29th, please contact Chris so that we can make hotel and flight reservations.



SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet As of August 31, 2023

Aug 31, 23

ASSETS

Current Assets

Checking/Savings

0101 · Wells Fargo Bank Checking

0101A · Restricted Funds

0101AGR · Howard Grayson LGBT 1,532.26

0101ALA · Latin Stage 509.24

0101API · Pink Triangle 32,158.24

0101ASI · Sistahs Steppin 818.31

0101ASO · Soul of Pride 2,266.65

Total 0101A · Restricted Funds 37,284.70

0101 · Wells Fargo Bank Checking - Unrestricted Funds 152,742.41

Total 0101 · Wells Fargo Bank Checking 190,027.11

0102 · WellsFargo MarketRate (Reserve) 125,553.48

0104 · WellsFargo Bank Savings 26,558.41

0106 · Fresno First 87.72

0113 · Petty Cash Account 55.23

Total Checking/Savings 342,281.95

Total Current Assets

342,281.95

Fixed Assets

0140 · FURNITURE & EQUIPMENT

0140a · Furniture & Equipment 4,999.51

0141 · Accumulated Depreciation -4,999.51

Total 0140 · FURNITURE & EQUIPMENT 0.00

Total Fixed Assets

0.00

Other Assets

0189 · TRADEMARKS

0189A · Trademarks 60,610.96

0189B · Accumulated Amortization -58,130.96

Total 0189 · TRADEMARKS 2,480.00

0191 · Prepaid Expenses 59,820.42

0195 · Other Deposits 37,442.23

Total Other Assets

99,742.65

TOTAL ASSETS

442,024.60

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Other Current Liabilities

0250L · Payroll Taxes Due Payable 6,764.52

0255L · Vacation Time Account Payable 13,301.22

Total Other Current Liabilities 20,065.74

Total Current Liabilities 20,065.74

Long Term Liabilities

0270 · Deferred rent liability 7,234.00

Total Long Term Liabilities 7,234.00

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of August 31, 2023

	Aug 31, 23
Total Liabilities	27,299.74
Equity	
3000 · Opening Bal Equity	81,844.00
3100 · Temp Restricted Net Assets (TRN	-127,535.00
3800.1 · NetAssetsReleased, UnRestrict	586,907.00
3800.4 · NetAssetsReleased, TempRestrict	-586,907.00
3900 · Retained Earnings	288,260.46
Net Income	172,155.40
Total Equity	414,724.86
TOTAL LIABILITIES & EQUITY	442,024.60

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09/01/23

Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2022 through August 2023

	Oct '22 - Aug 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
0402 · Membership Income	17,249.00	36,150.00	-18,901.00	47.7%
0409 · Vendor Income				
0410 · Vendor/Booth Fees Income				
0410P · Pride - Vendor Income	173,330.29	237,600.00	-64,269.71	73.0%
Total 0410 · Vendor/Booth Fees Income	173,330.29	237,600.00	-64,269.71	73.0%
0425 · Booth Equip. Rental Income	7,725.00			
Total 0409 · Vendor Income	181,055.29	237,600.00	-56,544.71	76.2%
0411 · Parade Fee Income				
0411FM · Pride-Float/March Income	267,911.41	369,360.00	-101,448.59	72.5%
0411W · DykesOnBikes (WMC)	2,600.58	3,000.00	-399.42	86.7%
Total 0411 · Parade Fee Income	270,511.99	372,360.00	-101,848.01	72.6%
0412 · Beverage Sales				
0412P · Pride - Beverage sales	281,030.00	600,000.00	-318,970.00	46.8%
Total 0412 · Beverage Sales	281,030.00	600,000.00	-318,970.00	46.8%
0414 · Donations (Individual) Income	82,894.19	83,136.00	-241.81	99.7%
0416 · Barrel Donations Income				
0416E · Electronic Gate Donations	13,506.22			
0416P · Pride - Barrel Donations	3,301.00	50,000.00	-46,699.00	6.6%
Total 0416 · Barrel Donations Income	16,807.22	50,000.00	-33,192.78	33.6%
0417 · Corporate Sponsorship Income	2,020,570.95	2,581,250.00	-560,679.05	78.3%
0421 · Interest Income	112.54			
0424 · Other Income				
0424AP · Pride After Party	41,533.93			
0424O · Official Events Calendar List	0.00	5,000.00	-5,000.00	0.0%
0424PP · Pride Pass	42,009.79	40,000.00	2,009.79	105.0%
0424PT · Pink Triangle	19,910.30			
0424VIP · VIP Tickets	1,117.95			
Total 0424 · Other Income	104,571.97	45,000.00	59,571.97	232.4%
0430 · Grants For the Arts				
0430A · Pride - Grants for the Arts	725,000.00	325,000.00	400,000.00	223.1%
Total 0430 · Grants For the Arts	725,000.00	325,000.00	400,000.00	223.1%
0435 · Other Grants Income	15,500.00	300,000.00	-284,500.00	5.2%
0440 · Grandstand Ticket Sales	45,905.50	60,000.00	-14,094.50	76.5%
0441 · Other Ticket Sales	0.00	65,000.00	-65,000.00	0.0%
0450 · Merchandise Sales	0.00	30,000.00	-30,000.00	0.0%
0490 · Fundraising - General	41,032.00	20,000.00	21,032.00	205.2%
0495 · Management Fees Income	0.00	300.00	-300.00	0.0%

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09/01/23

Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2022 through August 2023

	Oct '22 - Aug 23	Budget	\$ Over Budget	% of Budget
4900 · Fiscal Sponsee Income				
4900.14 · Donations (Individual) Income	3,268.00			
4900.49 · Fundraising	67,641.00			
Total 4900 · Fiscal Sponsee Income	70,909.00			
Total Income	3,873,149.65	4,805,796.00	-932,646.35	80.6%
Gross Profit	3,873,149.65	4,805,796.00	-932,646.35	80.6%
Expense				
0600 · Advertising (Administrative)	869.28	3,000.00	-2,130.72	29.0%
0601 · Advertising (Event)	0.00	5,000.00	-5,000.00	0.0%
0602 · Bank Fees	6,888.42	36,000.00	-29,111.58	19.1%
0603 · Utilities and Maintenance				
0603C · Cleaning & General Maintenance	7,653.35	12,000.00	-4,346.65	63.8%
0603U · Utilities	1,425.93	2,500.00	-1,074.07	57.0%
Total 0603 · Utilities and Maintenance	9,079.28	14,500.00	-5,420.72	62.6%
0604 · Messenger Expense	150.00	300.00	-150.00	50.0%
0605 · Membership Dues Expense	800.00			
0606 · Insurance Expense	191,030.49	264,000.00	-72,969.51	72.4%
0607 · Postage Expense	953.00	3,000.00	-2,047.00	31.8%
0608 · Copying/Printing Expense	10,315.15	16,650.00	-6,334.85	62.0%
0609 · Office Supplies Expense	3,046.56	7,000.00	-3,953.44	43.5%
0610 · Accounting/Auditing Expense	22,000.00	40,000.00	-18,000.00	55.0%
0611 · Commission/Bonus Expense	0.00	80,000.00	-80,000.00	0.0%
0612 · Other Supplies	7,911.86	17,000.00	-9,088.14	46.5%
0613 · Employee Benefits Expense				
0613M · Medical/Dental Benefits	49,782.60	50,000.00	-217.40	99.6%
Total 0613 · Employee Benefits Expense	49,782.60	50,000.00	-217.40	99.6%
0614 · Equipment Rental Expense	711,610.14	343,530.00	368,080.14	207.1%
0615 · Rent (Office) Expense	60,946.60	71,425.44	-10,478.84	85.3%
0616 · Rent (Non-Office Space) Exp.	98,822.29	70,500.00	28,322.29	140.2%
0617 · Clean-Up Costs (Event)	123,676.00	171,000.00	-47,324.00	72.3%
0618 · Equipment Repair & Maintenance	1,572.87	2,310.00	-737.13	68.1%
0619 · Contracted Services	852,146.32	757,750.00	94,396.32	112.5%
0620 · Contractors	116,080.00	153,950.00	-37,870.00	75.4%
0621 · ASL Interpreter/ADA Compliance	5,700.00	11,850.00	-6,150.00	48.1%
0622 · Payroll Taxes	23,369.52	38,500.00	-15,130.48	60.7%
0623 · Travel Expense	15,366.17	39,672.00	-24,305.83	38.7%
0624 · Entertainer/Speaker Expense				
0624M · Main Stage	195,625.50	80,000.00	115,625.50	244.5%
0624S · Community Stages and Venues	8,700.00	11,000.00	-2,300.00	79.1%
0624T · Other Venues	25,750.00	3,500.00	22,250.00	735.7%
Total 0624 · Entertainer/Speaker Expense	230,075.50	94,500.00	135,575.50	243.5%
0625 · Telephone Expense	1,325.18	4,000.00	-2,674.82	33.1%
0626 · Payroll Expense				
0626A · Payroll expense	305,480.44	474,500.00	-169,019.56	64.4%
Total 0626 · Payroll Expense	305,480.44	474,500.00	-169,019.56	64.4%
0627 · Permit Costs	81,823.60	65,560.00	16,263.60	124.8%

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09/01/23

Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2022 through August 2023

	Oct '22 - Aug 23	Budget	\$ Over Budget	% of Budget
0628 · Community Partners Grants				
0628B · Grants from Board	19,114.93	82,750.00	-63,635.07	23.1%
0628P · Grants to Partners	14,562.00	15,400.00	-838.00	94.6%
0628W · Grants to Dykes on Bikes	0.00	1,100.00	-1,100.00	0.0%
Total 0628 · Community Partners Grants	33,676.93	99,250.00	-65,573.07	33.9%
0629 · Educational Development Exp.	300.00	23,500.00	-23,200.00	1.3%
0630 · Food Expense	51,962.98	33,007.35	18,955.63	157.4%
0631 · Media/PR Expense	163,623.26	31,250.00	132,373.26	523.6%
0632 · Volunteer/Staff Recognition Exp	2,016.18	3,000.00	-983.82	67.2%
0633 · Security Costs	284,867.26	680,000.00	-395,132.74	41.9%
0635 · Legal Expense	0.00	20,000.00	-20,000.00	0.0%
0636 · Branded Apparel Expense	12,090.83	18,000.00	-5,909.17	67.2%
0637 · Police/Traffic Control Expense	0.00	45,000.00	-45,000.00	0.0%
0640 · Sales Tax Expense/Other Taxes	0.00	2,200.00	-2,200.00	0.0%
0641 · Radio Rental Expense	18,389.41	13,200.00	5,189.41	139.3%
0642 · Toilet Rental Expense	0.00	45,000.00	-45,000.00	0.0%
0643 · Fencing Rental Expense	0.00	49,500.00	-49,500.00	0.0%
0644 · Sound Expenses				
0644S · Sound Expense	0.00	76,100.00	-76,100.00	0.0%
0644V · Video Expense	0.00	48,000.00	-48,000.00	0.0%
Total 0644 · Sound Expenses	0.00	124,100.00	-124,100.00	0.0%
0645 · Signage Expense	26,602.63	41,660.00	-15,057.37	63.9%
0655 · Data Management Expense	33,638.14	24,200.00	9,438.14	139.0%
0656 · HR Expense	30.00	500.00	-470.00	6.0%
0660 · Fundraising Expense	17,420.00	14,600.00	2,820.00	119.3%
0670 · Print Publications Expense	0.00	5,000.00	-5,000.00	0.0%
0680 · Fulfillment Expense	1,000.00	30,000.00	-29,000.00	3.3%
0690 · Interest Expense	4,732.49	15,000.00	-10,267.51	31.5%
0694 · Amortization Expense	0.00	400.00	-400.00	0.0%
0696 · Lodging/Hotel Expense	16,489.97	11,000.00	5,489.97	149.9%
0697 · Lost equipment & damages	6,071.75	2,500.00	3,571.75	242.9%
6700 · Reallocation Expenses	20,000.00	33,000.00	-13,000.00	60.6%
6800 · Fiscal Sponsee Expenses				
6800.19 · Contracted Services	39,386.15			
6800.23 · Travel & Lodging	5,000.00			
6800.24 · Entertainer/Speaker Expense	30,175.00			
6800.28 · Donations, Grants, Fellowships	1,000.00			
6800.60 · Fundraising Expense	1,300.00			
6800.66 · Education & Outreach	400.00			
Total 6800 · Fiscal Sponsee Expenses	77,261.15			
6999 · Uncategorized Expenses	0.00	10,000.00	-10,000.00	0.0%
Total Expense	3,700,994.25	4,210,364.79	-509,370.54	87.9%
Net Ordinary Income	172,155.40	595,431.21	-423,275.81	28.9%
Net Income	172,155.40	595,431.21	-423,275.81	28.9%

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Statement of Cash Flows
August 2023

	<u>Aug 23</u>
OPERATING ACTIVITIES	
Net Income	21,559.56
Adjustments to reconcile Net Income to net cash provided by operations:	
0250L · Payroll Taxes Due Payable	<u>1,378.83</u>
Net cash provided by Operating Activities	22,938.39
INVESTING ACTIVITIES	
0191 · Prepaid Expenses	<u>-293.42</u>
Net cash provided by Investing Activities	<u>-293.42</u>
Net cash increase for period	22,644.97
Cash at beginning of period	<u>319,636.98</u>
Cash at end of period	<u><u>342,281.95</u></u>

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2022 through August 2023

	Jun 2023	Jul 2023	Aug 2023	Oct 2022- Aug 2023
Ordinary Income/Expense				
Income				
0402 · Membership Income	2,420.00	399.00	2,345.00	17,249.00
0409 · Vendor Income				
0410 · Vendor/Booth Fees Income				
0410P · Pride - Vendor Income	79,615.55	44,909.54	0.00	173,330.29
Total 0410 · Vendor/Booth Fees Income	79,615.55	44,909.54	0.00	173,330.29
0425 · Booth Equip. Rental Income	2,875.00	0.00	0.00	7,725.00
Total 0409 · Vendor Income	82,490.55	44,909.54	0.00	181,055.29
0411 · Parade Fee Income				
0411FM · Pride-Float/March Income	85,402.84	22,405.00	32,125.32	267,911.41
0411W · DykesOnBikes (WMC)	2,600.58	0.00	0.00	2,600.58
Total 0411 · Parade Fee Income	88,003.42	22,405.00	32,125.32	270,511.99
0412 · Beverage Sales				
0412P · Pride - Beverage sales	0.00	281,030.00	0.00	281,030.00
Total 0412 · Beverage Sales	0.00	281,030.00	0.00	281,030.00
0414 · Donations (Individual) Income	8,294.39	33,550.70	10,798.57	82,894.19
0416 · Barrel Donations Income				
0416E · Electronic Gate Donations	13,506.22	0.00	0.00	13,506.22
0416P · Pride - Barrel Donations	3,301.00	0.00	0.00	3,301.00
Total 0416 · Barrel Donations Income	16,807.22	0.00	0.00	16,807.22
0417 · Corporate Sponsorship Income	1,036,500.95	158,200.00	224,500.00	2,020,570.95
0421 · Interest Income	11.41	16.25	17.13	112.54
0424 · Other Income				
0424AP · Pride After Party	26,213.93	15,320.00	0.00	41,533.93
0424PP · Pride Pass	42,009.79	0.00	0.00	42,009.79
0424PT · Pink Triangle	3,524.97	6,075.87	0.00	19,910.30
0424VIP · VIP Tickets	1,117.95	0.00	0.00	1,117.95
Total 0424 · Other Income	72,866.64	21,395.87	0.00	104,571.97
0430 · Grants For the Arts				
0430A · Pride - Grants for the Arts	208,449.82	0.00	100,000.00	725,000.00
Total 0430 · Grants For the Arts	208,449.82	0.00	100,000.00	725,000.00
0435 · Other Grants Income	0.00	500.00	0.00	15,500.00
0440 · Grandstand Ticket Sales	45,065.50	0.00	0.00	45,905.50
0490 · Fundraising - General	0.00	0.00	17,725.00	41,032.00
4900 · Fiscal Sponsee Income				
4900.14 · Donations (Individual) Income	0.00	0.00	1,250.00	3,268.00
4900.49 · Fundraising	6,500.00	0.00	20,000.00	67,641.00
Total 4900 · Fiscal Sponsee Income	6,500.00	0.00	21,250.00	70,909.00
Total Income	1,567,409.90	562,406.36	408,761.02	3,873,149.65
Gross Profit	1,567,409.90	562,406.36	408,761.02	3,873,149.65
Expense				
0600 · Advertising (Administrative)	497.87	179.80	0.00	869.28
0602 · Bank Fees	432.99	2,926.16	693.63	6,888.42
0603 · Utilities and Maintenance				

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Profit & Loss

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	Jun 2023	Jul 2023	Aug 2023	Oct 2022- Aug 2023
0603C · Cleaning & General Maintenance	696.81	696.81	696.81	7,653.35
0603U · Utilities	0.00	362.81	0.00	1,425.93
Total 0603 · Utilities and Maintenance	696.81	1,059.62	696.81	9,079.28
0604 · Messenger Expense	0.00	52.00	0.00	150.00
0605 · Membership Dues Expense	0.00	0.00	0.00	800.00
0606 · Insurance Expense	93,213.50	0.00	313.83	191,030.49
0607 · Postage Expense	174.54	720.55	20.46	953.00
0608 · Copying/Printing Expense	475.53	7,926.39	430.35	10,315.15
0609 · Office Supplies Expense	325.40	394.98	141.36	3,046.56
0610 · Accounting/Auditing Expense	2,000.00	2,000.00	2,000.00	22,000.00
0612 · Other Supplies	5,999.56	1,912.30	0.00	7,911.86
0613 · Employee Benefits Expense				
0613M · Medical/Dental Benefits	4,543.14	4,543.14	4,543.14	49,782.60
Total 0613 · Employee Benefits Expense	4,543.14	4,543.14	4,543.14	49,782.60
0614 · Equipment Rental Expense	408,500.95	126,328.33	141,710.98	711,610.14
0615 · Rent (Office) Expense	5,555.31	5,555.31	5,555.31	60,946.60
0616 · Rent (Non-Office Space) Exp.	51,554.29	2,916.00	26,834.00	98,822.29
0617 · Clean-Up Costs (Event)	30,706.50	92,969.50	0.00	123,676.00
0618 · Equipment Repair & Maintenance	401.46	0.00	264.96	1,572.87
0619 · Contracted Services	278,191.13	128,962.34	75,857.88	852,146.32
0620 · Contractors	39,050.00	21,320.00	8,830.00	116,080.00
0621 · ASL Interpreter/ADA Compliance	5,700.00	0.00	0.00	5,700.00
0622 · Payroll Taxes	2,688.48	2,364.88	2,269.39	23,369.52
0623 · Travel Expense	4,451.76	4,471.73	587.23	15,366.17
0624 · Entertainer/Speaker Expense				
0624M · Main Stage	128,625.50	3,000.00	0.00	195,625.50
0624S · Community Stages and Venues	7,950.00	0.00	0.00	8,700.00
0624T · Other Venues	19,425.00	0.00	1,825.00	25,750.00
Total 0624 · Entertainer/Speaker Expense	156,000.50	3,000.00	1,825.00	230,075.50
0625 · Telephone Expense	42.82	42.82	42.82	1,325.18
0626 · Payroll Expense				
0626A · Payroll expense	35,143.34	30,913.34	29,665.07	305,480.44
Total 0626 · Payroll Expense	35,143.34	30,913.34	29,665.07	305,480.44
0627 · Permit Costs	75,228.70	0.00	0.00	81,823.60
0628 · Community Partners Grants				
0628B · Grants from Board	2,000.00	5,000.00	0.00	19,114.93
0628P · Grants to Partners	0.00	0.00	14,562.00	14,562.00
Total 0628 · Community Partners Grants	2,000.00	5,000.00	14,562.00	33,676.93
0629 · Educational Development Exp.	0.00	0.00	0.00	300.00
0630 · Food Expense	9,749.55	15,315.79	4,019.80	51,962.98
0631 · Media/PR Expense	21,378.88	15,340.00	15,000.00	163,623.26
0632 · Volunteer/Staff Recognition Exp	1,759.58	0.00	0.00	2,016.18
0633 · Security Costs	166,843.37	99,811.47	18,212.42	284,867.26
0636 · Branded Apparel Expense	9,090.83	0.00	0.00	12,090.83
0641 · Radio Rental Expense	5,561.85	0.00	0.00	18,389.41

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0645 · Signage Expense	0.00	26,602.63	0.00	26,602.63
0655 · Data Management Expense	10,727.55	3,610.36	2,313.70	33,638.14
0656 · HR Expense	0.00	15.00	0.00	30.00
0660 · Fundraising Expense	-1,533.61	30.00	0.00	17,420.00
0680 · Fullfillment Expense	0.00	1,000.00	0.00	1,000.00
0690 · Interest Expense	133.03	16.64	0.00	4,732.49
0696 · Lodging/Hotel Epense	3,620.09	6,634.83	1,198.26	16,489.97
0697 · Lost equipment & damages	0.00	0.00	6,071.75	6,071.75
6700 · Reallocation Expenses	0.00	0.00	20,000.00	20,000.00
6800 · Fiscal Sponsee Expenses				
6800.19 · Contracted Services	10,565.19	3,690.90	2,041.31	39,386.15
6800.23 · Travel & Lodging	0.00	0.00	0.00	5,000.00
6800.24 · Entertainer/Speaker Expense	26,425.00	500.00	1,500.00	30,175.00
6800.28 · Donations,Grants, Fellowships	0.00	0.00	0.00	1,000.00
6800.60 · Fundraising Expense	0.00	0.00	0.00	1,300.00
6800.66 · Education & Outreach	0.00	0.00	0.00	400.00
Total 6800 · Fiscal Sponsee Expenses	36,990.19	4,190.90	3,541.31	77,261.15
Total Expense	1,467,895.89	618,126.81	387,201.46	3,700,994.25
Net Ordinary Income	99,514.01	-55,720.45	21,559.56	172,155.40
Net Income	<u>99,514.01</u>	<u>-55,720.45</u>	<u>21,559.56</u>	<u>172,155.40</u>