#### **AGENDA FOR**

### REGULAR BOARD OF DIRECTORS MEETING

### HELD REMOTELY ON 2023-July-05

Meetings Guidelines and Protocols: <a href="https://members.sfpride.org/meetings">https://members.sfpride.org/meetings</a>

- Standing Items (75 mins)
  - a. Call to Order and Welcome
  - b. Acknowledgement of Unceded Ramaytush Ohlone Land
  - c. Roll Call
  - d. Appointment of Meeting Roles
    - i. Timekeeper, Stack Monitor, Vibe Watch
  - e. Reading of the Mission Statement
  - f. Reading of the Financial Protocol
  - g. Disclosure of Potential Conflicts of Interest
  - h. Approval of the Agenda
  - i. Reading and Approval of Minutes
  - j. Reports of the Officers
  - k. Reports of Committees
  - I. Agency Updates from Executive Director (10 mins)
- 2. Unfinished Business (0 mins)
  - a. none
- 3. New Business (0 mins)
  - a. none
- 4. Announcements (5 mins)
- 5. Public Comment (30 mins)
- 6. In-Memoriam
- 7. Adjournment

Closed Session to Follow

# SAN FRANCISCO LESBIAN GAY BISEXUAL TRANSGENDER PRIDE PARADE AND CELEBRATION COMMITTEE, INC

### (Draft) MINUTES FOR BOARD OF DIRECTORS MEETING (REMOTE) I June 7th 2023

Call to Order: 7:05

In attendance: Nguyen (Prez), Linda, Manuel, Suzanne (ED), Josh, Spring (Sec), Elizabeth, Anjali, Chris (DD), Marsha, Robert (Treas), Janelle (VP), George, Carolyn

Apologies: Maceo

### Disclosure of Potential Conflicts of Interest

Nguyen: Frameline

Josh: Burning Man, UC Berkeley, Soul of Pride

Elizabeth: NCLR

Maceo: SF LGBT Center Di'ara: Pacific Center Suzanne: Trans Heartline

Linda: NAACP, BWOPA, NAPSY, Soul of Pride, Juvenile Prevention

Robert: Trans Masc Calendar, TRANScend

Anjali: Lyon Martin, LGBT Asylum, Parivar, OTI TAC, ETE, Officer-HSH

Spring: TRANScend Retreat

Manuel: University of San Francisco (USF); Cañada College (change in January minutes)

George: Oakland Pride Board (revised as of June 2023)

Approval of Agenda: APPROVED 7:14 Approval of Minutes: APPROVED 7:15

Black Banner (for Robin) Resistance Contingent

**Updates:** 

Tip Tap: \$1000 raised at Kickoff. The celebration will be an experiment into its success on a larger stage. It is believed that the data gathered from kickoff implies a great chance of success. Both for getting donations and data for future use.

Using previous community grant recipients for volunteers

Kickoff Expenses/Revenue Generated and Resistance Contingent Budget

-> see treasurer report

### Requests:

To create an Entertainment Committee to be revived and to serve as a liaison between SF Pride Staff and Production Company (tabled for future meeting)

#### Announcements:

Afterglow 6/24

Parivar Events for June (see Anjali's email)

Trans. March 6/23

#### In-Memoriam:

Tina Turner Heklina

Adjourned: 8:38



SAN FRANCISCO LESBIAN, GAY, BISEXUAL, TRANSGENDER PRIDE PARADE AND CELEBRATION COMMITTEE, INC.

Nguyen Pham President Report July 5, 2023

#### **MEETING PARTICIPATION**

- Chaired Board of Directors video conference meeting on June 7.
- Chaired ExCom video conference meetings on June 20 and June 27.

#### **COMMUNITY ENGAGEMENT**

- Attended SF Business Times "Business of Pride" Gala at Hilton SF Union Square on June 8.
- Attended SF Giants Pride Night at Oracle Park on June 10.
- Attended and delivered remarks at Fleurs De Villes PRIDE ribbon cutting at San Francisco Mint on June 16.
- Attended and delivered remarks at Pink Triangle Commemoration Ceremony in Twin Peaks on June 17.
- Attended and delivered remarks at SF Pride Press Preview party at Fairmont Hotel on June 21.
- Attended and delivered remarks at inaugural SF Pride Human Rights Summit at Commonwealth Club plus post-Summit reception at Dirty Habit on June 22.
- Attended and delivered remarks at Divas & Drinks gathering at The Academy on June 22.
- Attended Harvey Milk Club Gayla at Congregation Sherith Israel on June 22.
- Attended Donna Sachet's and Gary Virginia's Pride Brunch benefiting Positive Resource Center at Westin St. Francis Hotel on June 24.
- Attended and delivered remarks at SF Pride Parade and Celebration on June 25.
- Attended SF Pride Staff Thank-You Lunch at Zaoh on June 27.

#### **PUBLIC RELATIONS**

- KALW: Delivered live radio interview via video conference for "Pride Preview" segment on June 19: <a href="https://www.kalw.org/show/state-bay/2023-06-19/juneteenth-in-sf-sfs-innovative-response-to-aids-pride-preview">https://www.kalw.org/show/state-bay/2023-06-19/juneteenth-in-sf-sfs-innovative-response-to-aids-pride-preview</a>
- SF Bay Times: Provided "Welcome to SF Pride 2023!" statement for June 22 edition: https://sfbaytimes.com/welcome-to-sf-pride-2023/
- KTVU Fox2: Delivered live TV interview via video conference on June 23.
- KCBS: Delivered live radio interview via phone on June 25.

### **ROUTINE RESPONSIBILITIES**

- Participated on numerous ED check-in calls from June 14 through June 29.
- Participated on PR partner check-in calls on June 14, June 21, June 28, and July 5.



SAN FRANCISCO LESBIAN, GAY, BISEXUAL, TRANSGENDER PRIDE PARADE AND CELEBRATION COMMITTEE, INC.

- Engaged with SF Pride content via social media channels as feasible.
- Corresponded with Staff and Board Members as appropriate.

#### KEY ACTIVITIES AND MILESTONES SCHEDULED FOR NEXT PERIOD

- Attend Membership video conference meeting on July 12.
- Attend Committee meetings via video conference or in-person: Development on July 18, Policies & Procedures on July 24, and Budget & Finance on July 25.
- Chair ExCom video conference meeting on July 19.
- Chair Board of Directors video conference meeting on August 2.

# SAN FRANCISCO PRIDE

Treasurer's Report Narrative Overview Robert Louie July 5, 2023

### **Overall Spending & Revenue**

Post-parade we've currently realized 60.4% of our gross project, however, these numbers are from earlier in the week and we're continuing to receive updates from places like the beverage sales. Additional details in the Executive Director report.

We currently have \$292k in the bank as of today, which is also not reflected in the end-of-the month Balance Sheet report. We did not have to touch the reserve so it remains at \$125k. We have \$250k out in sponsorship we're waiting on. We also have \$100k additional from the city via Grants for the Arts. We're expecting money from other areas like the after party as well.

### **Grants for the Arts**

We are receiving an additional \$100k from the city for Grants from the Arts

#### **Lines of Credit**

Horizons and bank of Frenso paid off

# SAN FRANCISCO PRIDE

# Treasurer's Report

Robert Louie July 6, 2023

\$1,734.01

\$55.23

### **Profit & Loss Statement – June 2023**

Net Income	\$99.714.01
Expenses	\$1,467,695.89
Gross Profit	\$1,567,409.90

## Total for 1st month of the fiscal year:

Net Income	(\$45,003.53)
Expenses	\$70,774.59
Gross Profit	\$25,771.06

#### Cash Flov

Fresno First

**Petty Cash** 

ow Statement for FY 2023	
Cash at the beginning of the month	\$298,820.22
Net Cash from Operating Activities	\$98,942.84
Net Cash Increase	\$79,557.47
Cash at the End of the Period	\$378,377.69
Wells Fargo Checking (Unrestricted)	\$206,816.10
(Fiscal Agencies – Restricted Funds)	\$17,693.84
Wells Fargo MarketRate (Reserve)	\$125,522.35
Wells Fargo Bank Savings	\$26,556.16

6:00 PM 07/03/23 Accrual Basis

# SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Balance Sheet

As of June 30, 2023

	710 01 04110 00, 2020	
		Jun 30, 23
ASSETS		
Current Assets		
Checking/Savings		
0101 · Wells Fargo Bank Checking		
0101A · Restricted Funds		
0101AGR · Howard Grayson LG	ВТ	282.26
0101ALA · Latin Stage		-17,449.45
0101API · Pink Triangle		26,085.17
0101ASI · Sistahs Steppin		818.31
0101ASO · Soul of Pride		7,957.55
Total 0101A · Restricted Funds		17,693.84
0101 · Wells Fargo Bank Checking -	Unrestricted Funds	206,816.10
Total 0101 · Wells Fargo Bank Checking		224,509.94
0102 · WellsFargo MarketRate (Reserve)		125,522.35
0104 · WellsFargo Bank Savings		26,556.16
0106 · Fresno First		1,734.01
0113 · Petty Cash Account		55.23
Total Checking/Savings		378,377.69
Total Current Assets		378,377.69
Fixed Assets		
0140 · FURNITURE & EQUIPMENT		
0140a · Furniture & Equipment		4,999.51
0141 · Accumulated Depreciation		-4,999.51
Total 0140 · FURNITURE & EQUIPMENT		0.00
Total Fixed Assets		0.00
Other Assets		
0189 · TRADEMARKS		
0189A · Trademarks		60,610.96
0189B · Accumulated Amortization		-58,130.96
Total 0189 · TRADEMARKS		2,480.00
0191 · Prepaid Expenses		59,527.00
0195 · Other Deposits		37,442.23
Total Other Assets		99,449.23
TOTAL ASSETS		477,826.92
LIABILITIES & EQUITY  Liabilities		
Current Liabilities		
Other Current Liabilities		
0240 · Corporate card		-3,557.80
0250L · Payroll Taxes Due Payable		10,134.10
0255L · Vacation Time Account Paya	able	13,301.22
Total Other Current Liabilities	<del></del>	19,877.52
Total Current Liabilities		
Long Term Liabilities		19,877.52
0261 · Fresno First Line of Credit		1,629.65
V201 : FIESHO FIISL LINE OF CIEUR		1,029.00

6:00 PM 07/03/23 Accrual Basis

# SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Balance Sheet

As of June 30, 2023

	Jun 30, 23
0270 · Deferred rent liability	7,234.00
Total Long Term Liabilities	8,863.65
Total Liabilities	28,741.17
Equity	
3000 · Opening Bal Equity	81,844.00
3100 · Temp Restricted Net Assets (TRN	-127,535.00
3800.1 · NetAssetsReleased, UnRestrict	586,907.00
3800.4 · NetAssetsReleased, TempRestrict	-586,907.00
3900 · Retained Earnings	288,260.46
Net Income	206,516.29
Total Equity	449,085.75
TOTAL LIABILITIES & EQUITY	477,826.92

# SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Profit & Loss Budget vs. Actual

	Oct '22 - Jun 23	Budget	\$ Over Budget	% of Budget	
Ordinary Income/Expense					
Income 0402 · Membership Income 0409 · Vendor Income 0410 · Vendor/Booth Fees Income	14,505.00	36,150.00	-21,645.00		40.1%
0410P · Pride - Vendor Income	128,420.75	237,600.00	-109,179.25	54.0%	
Total 0410 · Vendor/Booth Fees Income	128,420.75	237,600.00	-109,179.25	54.0%	
0425 · Booth Equip. Rental Income	7,725.00				
Total 0409 · Vendor Income	136,145.75	237,600.00	-101,454.25		57.3%
0411 · Parade Fee Income 0411FM · Pride-Float/March Income 0411W · DykesOnBikes (WMC)	225,181.09 2,600.58	369,360.00 3,000.00	-144,178.91 -399.42	61.0% 86.7%	
Total 0411 · Parade Fee Income	227,781.67	372,360.00	-144,578.33		61.2%
0412 · Beverage Sales 0412P · Pride - Beverage sales	0.00	600,000.00	-600,000.00	0.0%	
Total 0412 · Beverage Sales	0.00	600,000.00	-600,000.00		0.0%
0414 · Donations (Individual) Income 0416 · Barrel Donations Income 0416E · Electronic Gate Donations	38,544.92 13,506.22	83,136.00	-44,591.08		46.4%
0416P · Pride - Barrel Donations	3,301.00	50,000.00	-46,699.00	6.6%	
Total 0416 · Barrel Donations Income	16,807.22	50,000.00	-33,192.78		33.6%
0417 · Corporate Sponsorship Income	1,626,070.95	2,581,250.00	-955,179.05		63.0%
0421 · Interest Income 0424 · Other Income 0424AP · Pride After Party 0424O · Official Events Calendar List 0424PP · Pride Pass 0424PT · Pink Triangle 0424VIP · VIP Tickets	79.16 26,213.93 0.00 42,009.79 13,834.43 1,117.95	5,000.00 40,000.00	-5,000.00 2,009.79	0.0% 105.0%	
Total 0424 · Other Income	83,176.10	45,000.00	38,176.10		184.8%
0430 · Grants For the Arts 0430A · Pride - Grants for the Arts	625,000.00	325,000.00	300,000.00	192.3%	
Total 0430 · Grants For the Arts	625,000.00	325,000.00	300,000.00		192.3%
0435 · Other Grants Income 0440 · Grandstand Ticket Sales 0441 · Other Ticket Sales 0450 · Merchandise Sales 0490 · Fundraising - General 0495 · Management Fees Income	15,000.00 45,905.50 0.00 0.00 23,307.00 0.00	300,000.00 60,000.00 65,000.00 30,000.00 20,000.00 300.00	-285,000.00 -14,094.50 -65,000.00 -30,000.00 3,307.00 -300.00		5.0% 76.5% 0.0% 0.0% 116.5% 0.0%

# SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Profit & Loss Budget vs. Actual

_	Oct '22 - Jun 23	Budget	\$ Over Budget	% of Budget
4900 · Fiscal Sponsee Income	0.040.00			
4900.14 · Donations (Individual) Income 4900.49 · Fundraising	2,018.00 47,641.00			
Total 4900 · Fiscal Sponsee Income	49,659.00			
Total Income	2,901,982.27	4,805,796.00	-1,903,813.73	60.4
oss Profit	2,901,982.27	4,805,796.00	-1,903,813.73	60.4
Expense				
0600 · Advertising (Administrative)	689.48	3,000.00	-2,310.52	23.0
0601 · Advertising (Event)	0.00	5,000.00	-5,000.00	0.0
0602 · Bank Fees	3,268.63	36,000.00	-32,731.37	9.1
0603 · Utilities and Maintenance				
0603C · Cleaning & General Maintenance	6,259.73	12,000.00	-5,740.27	52.2%
0603U · Utilities	1,063.12	2,500.00	-1,436.88	42.5%
Total 0603 · Utilities and Maintenance	7,322.85	14,500.00	-7,177.15	50.5
0604 · Messenger Expense	143.38	300.00	-156.62	47.8
0605 · Membership Dues Expense	800.00	004 000 00	70 000 04	70.0
0606 · Insurance Expense	190,716.66	264,000.00	-73,283.34	72.2
0607 · Postage Expense	211.99	3,000.00	-2,788.01	7.1
0608 · Copying/Printing Expense	1,958.41	16,650.00	-14,691.59	11.8
0609 · Office Supplies Expense	2,510.22	7,000.00	-4,489.78	35.9
0610 · Accounting/Auditing Expense	18,000.00	40,000.00	-22,000.00	45.0
0611 · Commission/Bonus Expense	0.00	80,000.00	-80,000.00	0.0
0612 · Other Supplies	5,999.56	17,000.00	-11,000.44	35.3
0613 · Employee Benefits Expense				
0613M · Medical/Dental Benefits	40,696.32	50,000.00	-9,303.68	81.4%
Total 0613 · Employee Benefits Expense	40,696.32	50,000.00	-9,303.68	81.4
0614 · Equipment Rental Expense	443,525.45	343,530.00	99,995.45	129.1
0615 · Rent (Office) Expense	49,835.98	71,425.44	-21,589.46	69.8
0616 · Rent (Non-Office Space) Exp.	69,072.29	70,500.00	-1,427.71	98.0
0617 · Clean-Up Costs (Event)	0.00	171,000.00	-171,000.00	0.0
0618 · Equipment Repair & Maintenance	1,307.91	2,310.00	-1,002.09	56.6
0619 · Contracted Services	678,032.60	757,750.00	-79,717.40	89.5
0620 · Contractors	85,730.00	153,950.00	-68.220.00	55.7
0621 · ASL Interpreter/ADA Compliance	5,700.00	11,850.00	-6,150.00	48.1
0622 · Payroll Taxes	18,735.25	38,500.00	-19,764.75	48.7
0623 · Travel Expense	10,307.21	39,672.00	-29,364.79	26.0
0624 · Entertainer/Speaker Expense	10,001.21	00,012.00	20,00 0	20.0
0624M · Main Stage	192,625.50	80,000.00	112,625.50	240.8%
0624S · Community Stages and Venues	8,700.00	11,000.00	-2,300.00	79.1%
0624T · Other Venues	23,925.00	3,500.00	20,425.00	683.6%
Total 0624 · Entertainer/Speaker Expense	225,250.50	94,500.00	130,750.50	238.4
0625 · Telephone Expense	1,239.54	4,000.00	-2,760.46	31.0
0626 · Payroll Expense 0626A · Payroll expense	244,902.03	474,500.00	-229,597.97	51.6%
Total 0626 · Payroll Expense	244,902.03	474,500.00	-229,597.97	51.6
0627 · Permit Costs	81,823.60	65,560.00	16,263.60	124.8
	,	, ,	, , ,	Pane

# SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Profit & Loss Budget vs. Actual

_	Oct '22 - Jun 23	Budget	\$ Over Budget	% of Budget
0628 · Community Partners Grants				
0628B · Grants from Board	14,114.93	82,750.00	-68,635.07	17.1%
0628P · Grants to Partners	0.00	15,400.00	-15,400.00	0.0%
0628W · Grants to Dykes on Bikes	0.00	1,100.00	-1,100.00	0.0%
Total 0628 · Community Partners Grants	14,114.93	99,250.00	-85,135.07	14.2%
0629 · Educational Development Exp.	300.00	23,500.00	-23,200.00	1.3%
0630 · Food Expense	32,627.39	33,007.35	-379.96	98.8%
0631 · Media/PR Expense	133,283.26	31,250.00	102,033.26	426.5%
0632 · Volunteer/Staff Recognition Exp	2,016.18	3,000.00	-983.82	67.2%
0633 · Security Costs	166,843.37	680,000.00	-513,156.63	24.5%
0635 · Legal Expense	0.00	20,000.00	-20,000.00	0.0%
0636 · Branded Apparel Expense	12,090.83	18,000.00	-5,909.17	67.2%
0637 · Police/Traffic Control Expense	0.00	45,000.00	-45,000.00	0.0%
0640 · Sales Tax Expense/Other Taxes	0.00	2,200.00	-2,200.00	0.0%
0641 · Radio Rental Expense	18,389.41	13,200.00	5,189.41	139.3%
0642 · Toilet Rental Expense	0.00	45,000.00	-45,000.00	0.0%
0643 · Fencing Rental Expense	0.00	49,500.00	-49,500.00	0.0%
0644 · Sound Expenses				
0644S · Sound Expense	0.00	76,100.00	-76,100.00	0.0%
0644V · Video Expense	0.00	48,000.00	-48,000.00	0.0%
Total 0644 · Sound Expenses	0.00	124,100.00	-124,100.00	0.0%
0645 · Signage Expense	0.00	41,660.00	-41,660.00	0.0%
0655 · Data Management Expense	27,714.08	24,200.00	3,514.08	114.5%
0656 · HR Expense	15.00	500.00	-485.00	3.0%
0660 · Fundraising Expense	17,390.00	14,600.00	2,790.00	119.1%
0670 · Print Publications Expense	0.00	5,000.00	-5,000.00	0.0%
0680 · Fullfillment Expense	0.00	30,000.00	-30,000.00	0.0%
0690 · Interest Expense	4,715.85	15,000.00	-10,284.15	31.4%
0694 · Amortization Expense	0.00	400.00	-400.00	0.0%
0696 · Lodging/Hotel Epense	8,656.88	11,000.00	-2,343.12	78.7%
0697 · Lost equipment & damages	0.00	2,500.00	-2,500.00	0.0%
6700 · Reallocation Expenses	0.00	33,000.00	-33,000.00	0.0%
6800 · Fiscal Sponsee Expenses				
6800.19 · Contracted Services	33,653.94			
6800.23 · Travel & Lodging	5,000.00			
6800.24 · Entertainer/Speaker Expense	28,175.00			
6800.28 · Donations, Grants, Fellowships	1,000.00			
6800.60 · Fundraising Expense	1,300.00			
6800.66 · Education & Outreach	400.00			
Total 6800 · Fiscal Sponsee Expenses	69,528.94			
6999 · Uncategorized Expenses	0.00	10,000.00	-10,000.00	0.0%
Total Expense	2,695,465.98	4,210,364.79	-1,514,898.81	64.0%
Ordinary Income	206,516.29	595,431.21	-388,914.92	34.7%
	206,516.29	595,431.21	-388,914.92	34.7%

# SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Statement of Cash Flows

June 2023

	Jun 23
OPERATING ACTIVITIES	
Net Income	99,714.01
Adjustments to reconcile Net Income	
to net cash provided by operations: 0240 · Corporate card	-3,557.80
0250L · Payroll Taxes Due Payable	2,786.63
Net cash provided by Operating Activities	98,942.84
INVESTING ACTIVITIES	
0195 · Other Deposits	-8,000.00
Net cash provided by Investing Activities	-8,000.00
FINANCING ACTIVITIES	
0261 · Fresno First Line of Credit	-11,385.37
Net cash provided by Financing Activities	-11,385.37
Net cash increase for period	79,557.47
Cash at beginning of period	298,820.22
Cash at end of period	378,377.69

# SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Profit & Loss

## October 2022 through June 2023

	Apr 23	May 23	Jun 23	Oct 2022- Jun 2023
Ordinary Income/Expense				
Income				
0402 · Membership Income	385.00	1,280.00	2,420.00	14,505.00
0409 · Vendor Income				
0410 · Vendor/Booth Fees Income				
0410P · Pride - Vendor Income	20,840.20	25,915.00	79,615.55	128,420.75
Total 0410 · Vendor/Booth Fees Income	20,840.20	25,915.00	79,615.55	128,420.75
0425 · Booth Equip. Rental Income	1,675.00	3,175.00	2,875.00	7,725.00
Total 0409 · Vendor Income	22,515.20	29,090.00	82,490.55	136,145.75
0411 · Parade Fee Income				
0411FM · Pride-Float/March Income	79,390.00	29,728.25	85,402.84	225,181.09
0411W · DykesOnBikes (WMC)	0.00	0.00	2,600.58	2,600.58
Total 0411 · Parade Fee Income	79,390.00	29,728.25	88,003.42	227,781.67
0414 · Donations (Individual) Income	315.00	15,635.28	8,294.39	38,544.92
0416 · Barrel Donations Income				
0416E · Electronic Gate Donations	0.00	0.00	13,506.22	13,506.22
0416P · Pride - Barrel Donations	0.00	0.00	3,301.00	3,301.00
Total 0416 · Barrel Donations Income	0.00	0.00	16,807.22	16,807.22
0417 · Corporate Sponsorship Income	246,500.00	300,000.00	1,036,500.95	1,626,070.95
0421 · Interest Income	11.41	11.78	11.41	79.16
0424 · Other Income				
0424AP · Pride After Party	0.00	0.00	26,213.93	26,213.93
0424PP · Pride Pass	0.00	0.00	42,009.79	42,009.79
0424PT · Pink Triangle	5,389.12	2,910.34	3,524.97	13,834.43
0424VIP · VIP Tickets	0.00	0.00	1,117.95	1,117.95
Total 0424 · Other Income	5,389.12	2,910.34	72,866.64	83,176.10
0430 · Grants For the Arts				
0430A · Pride - Grants for the Arts	0.00	0.00	208,449.82	625,000.00
Total 0430 · Grants For the Arts	0.00	0.00	208,449.82	625,000.00
0435 · Other Grants Income	0.00	0.00	0.00	15,000.00
0440 · Grandstand Ticket Sales	490.00	0.00	45,065.50	45,905.50
0490 · Fundraising - General	0.00	1,000.00	0.00	23,307.00
4900 · Fiscal Sponsee Income				
4900.14 · Donations (Individual) Income	0.00	0.00	0.00	2,018.00
4900.49 · Fundraising	0.00	5,000.00	6,500.00	47,641.00
Total 4900 · Fiscal Sponsee Income	0.00	5,000.00	6,500.00	49,659.00
Total Income	354,995.73	384,655.65	1,567,409.90	2,901,982.27
Gross Profit	354,995.73	384,655.65	1,567,409.90	2,901,982.27
Expense	•	•		
0600 · Advertising (Administrative)	0.00	0.00	497.87	689.48
0602 · Bank Fees	128.65	901.32	432.99	3,268.63
0603 · Utilities and Maintenance				-,
0603C · Cleaning & General Maintenance	696.81	696.81	696.81	6,259.73
0603U · Utilities	362.81	0.00	0.00	1,063.12
Total 0603 · Utilities and Maintenance	1,059.62	696.81	696.81	7,322.85

Oct 2022-

# SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Profit & Loss

	Apr 23	May 23	Jun 23	Oct 2022- Jun 2023
0604 · Messenger Expense	0.00	0.00	45.38	143.38
0605 · Membership Dues Expense	0.00	800.00	0.00	800.00
0606 · Insurance Expense	0.00	93,610.70	93,213.50	190,716.66
0607 · Postage Expense	0.00	0.00	174.54	211.99
0608 · Copying/Printing Expense	0.00	0.00	475.53	1,958.41
0609 · Office Supplies Expense	197.00	0.00	325.40	2,510.22
0610 · Accounting/Auditing Expense	2,000.00	2,000.00	2,000.00	18,000.00
0612 · Other Supplies	0.00	0.00	5,999.56	5,999.56
0613 · Employee Benefits Expense				
0613M · Medical/Dental Benefits	3,974.64	5,111.64	4,543.14	40,696.32
Total 0613 · Employee Benefits Expense	3,974.64	5,111.64	4,543.14	40,696.32
0614 · Equipment Rental Expense	215.25	18,338.13	408,455.57	443,525.45
0615 · Rent (Office) Expense	5,555.31	5,555.31	5,555.31	49,835.98
0616 · Rent (Non-Office Space) Exp.	1,754.00	5,254.00	51,554.29	69,072.29
0618 · Equipment Repair & Maintenance	0.00	0.00	401.46	1,307.91
0619 · Contracted Services	53,820.32	191,829.91	308,897.63	678,032.60
0620 · Contractors	12,520.00	6,000.00	38,850.00	85,730.00
0621 · ASL Interpreter/ADA Compliance	0.00	0.00	5,700.00	5,700.00
0622 · Payroll Taxes	2,267.94	2,316.41	2,688.48	18,735.25
0623 · Travel Expense	293.59	1,022.36	4,451.76	10,307.21
0624 · Entertainer/Speaker Expense				
0624M · Main Stage	0.00	64,000.00	128,625.50	192,625.50
0624S · Community Stages and Venues	0.00	750.00	7,950.00	8,700.00
0624T · Other Venues	0.00	4,500.00	19,425.00	23,925.00
Total 0624 · Entertainer/Speaker Expense	0.00	69,250.00	156,000.50	225,250.50
0625 · Telephone Expense	43.91	42.82	42.82	1,239.54
0626 · Payroll Expense				
0626A · Payroll expense	29,645.82	30,279.58	35,143.34	244,902.03
Total 0626 · Payroll Expense	29,645.82	30,279.58	35,143.34	244,902.03
0627 · Permit Costs	308.00	6,014.90	75,228.70	81,823.60
0628 · Community Partners Grants				
0628B · Grants from Board	664.93	9,000.00	2,000.00	14,114.93
Total 0628 · Community Partners Grants	664.93	9,000.00	2,000.00	14,114.93
0629 · Educational Development Exp.	0.00	0.00	0.00	300.00
0630 · Food Expense	312.35	10,342.12	9,749.55	32,627.39
0631 · Media/PR Expense	23,575.50	15,322.50	21,378.88	133,283.26
0632 · Volunteer/Staff Recognition Exp	0.00	0.00	1,759.58	2,016.18
0633 · Security Costs	0.00	0.00	166,843.37	166,843.37
0636 · Branded Apparel Expense	0.00	0.00	9,090.83	12,090.83
0641 · Radio Rental Expense	0.00	12,827.56	5,561.85	18,389.41
0655 · Data Management Expense	2,080.73	5,173.44	10,727.55	27,714.08
0656 · HR Expense	0.00	15.00	0.00	15.00
0660 · Fundraising Expense	0.00	4,171.89	-1,533.61	17,390.00
0690 · Interest Expense	350.77	245.83	133.03	4,715.85
0696 · Lodging/Hotel Epense	0.00	737.18	3,620.09	8,656.88

5:53 PM 07/03/23 Accrual Basis

# SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Profit & Loss

	Apr 23	May 23	Jun 23	Oct 2022- Jun 2023
6800 · Fiscal Sponsee Expenses				
6800.19 · Contracted Services	0.00	1,000.00	10,565.19	33,653.94
6800.23 · Travel & Lodging	0.00	0.00	0.00	5,000.00
6800.24 · Entertainer/Speaker Expense	0.00	0.00	26,425.00	28,175.00
6800.28 · Donations, Grants, Fellowships	0.00	1,000.00	0.00	1,000.00
6800.60 · Fundraising Expense	0.00	0.00	0.00	1,300.00
6800.66 · Education & Outreach	0.00	0.00	0.00	400.00
Total 6800 · Fiscal Sponsee Expenses	0.00	2,000.00	36,990.19	69,528.94
Total Expense	140,768.33	498,859.41	1,467,695.89	2,695,465.98
Net Ordinary Income	214,227.40	-114,203.76	99,714.01	206,516.29
Net Income	214,227.40	-114,203.76	99,714.01	206,516.29