

**AGENDA FOR  
REGULAR BOARD OF DIRECTORS MEETING  
HELD REMOTELY ON 2023-JUNE-07**

Meetings Guidelines and Protocols: <https://members.sfpride.org/meetings>

1. Standing Items (75 mins)
  - a. Call to Order and Welcome
  - b. Acknowledgement of Unceded Ramaytush Ohlone Land
  - c. Roll Call
  - d. Appointment of Meeting Roles: Timekeeper, Stack Monitor, Vibe Watcher
  - e. Reading of the Mission Statement
  - f. Reading of the Financial Protocol
  - g. Disclosure of Potential Conflicts of Interest
  - h. Approval of the Agenda
  - i. Approval of Minutes
  - j. Reports of the Officers
  - k. Reports of Committees
    - i. Budget & Finance
    - ii. Policies and Procedures
    - iii. Long Range Planning
    - iv. Development
    - v. Community Affairs
  - l. Agency Updates from Executive Director
2. Unfinished Business (0 mins) -- None
3. New Business (20 mins)
  - a. Budget Work
  - b. Entertainment
4. Announcements (5 mins)
5. Public Comment (10 mins)
6. In-Memoriam
7. Adjournment

Closed Session to Follow

# SAN FRANCISCO PRIDE®

SAN FRANCISCO LESBIAN, GAY, BISEXUAL, TRANSGENDER  
PRIDE PARADE AND CELEBRATION COMMITTEE, INC.

Nguyen Pham  
President Report  
June 7, 2023

## MEETING PARTICIPATION

- Chaired Board of Directors video conference meeting on May 3.
- Chaired Membership video conference meeting on May 10.
- Attended meeting with SF Mayor London Breed and Suzanne on May 18.
- Chaired ExCom video conference meeting on May 24.
- Attended meeting of City of SF Department Heads via videoconference on May 25.
- Attended SFPD Strategy Meeting with Suzanne, Chris, and Janelle on June 7.

## COMMUNITY AND CONFERENCE ENGAGEMENT

- Attended LPGA Hanwha LIFEPLUS International Crown with Suzanne at TPC Harding Park on May 5.
- Attended San Francisco Coronation Event with Suzanne at Grace Cathedral on May 6.
- Attended Announcement of San Francisco's Inaugural Drag Laureate with Suzanne at SF LGBT Center on May 18.
- Attended Fluid510 Oakland Queer Nightclub Grand Opening with Suzanne and Chris on May 20.
- Attended Bay to Breakers with Suzanne and Chris on May 21.
- Attended Heklina Memorial on May 23.
- Attended Divas & Drinks gathering at The Academy with Staff on May 25.
- Delivered prepared remarks at SF Mayor's LGBTQ Pride Month Flag Raising celebration at City Hall on June 2.
- Delivered remarks at inaugural SF Pride Kickoff: A Night of Queer Entertainment and VIP Reception at Castro Theatre on June 2.
- Attended NCLR's Pride in the Park celebration at Golden Gate Park with Suzanne on June 3.
- Delivered interview in conversation with the Rev. Canon Mary Carter Greene for the Forum series at Grace Cathedral on June 4.
- Led Pride Mass procession at Grace Cathedral on June 4.
- Participated on Pride Month Panel with D'Arcy Drollinger, Peaches Christ, and other community leaders at SF Waldorf High School on June 5.
- Attended Horizons Foundation's LGBTQ Grantee Partner Pride Breakfast Celebration on June 7.

## PUBLIC RELATIONS

- TMZ: Delivered interview with Suzanne via videoconference on May 5.

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- France: Delivered interview to Montpellier FR-based political journalist via videoconference on May 19.
- ABC 7 News: Delivered interview with Suzanne for “Inaugural event to kickoff San Francisco Pride Month on June 2 at Castro Theatre” published on May 26: <https://abc7news.com/san-francisco-pride-month-castro-theatre-sf-kickoff-a-queer-night-of-entertainment/13304617/>
- ABC 7 News: Delivered interview with Suzanne for “Here's how to watch 2023 San Francisco Pride Parade on ABC7” published on June 1: <https://abc7news.com/san-francisco-pride-parade-2023-sf-live-stream-how-can-i-watch-what-time-is/13324444/>
- KPIX 5: Delivered interview with Suzanne live on location in Castro on June 1.
- SF Chronicle: Delivered interviews via phone and separately with Suzanne at SF Pride on June 6.

## COMMITTEE WORK

- Attended Development Committee video conference meeting on May 16.

## ROUTINE RESPONSIBILITIES

- Participated on ED check-in calls on May 4, May 10, May 12, May 17, May 19, May 24, May 26, May 31, and June 7.
- Participated on PR partner check-in calls on May 10, May 17, May 24, May 25, May 31, June 6, and June 7.
- Engaged with SF Pride content via social media channels as feasible.
- Corresponded with Staff and Board Members as appropriate.

## KEY ACTIVITIES AND MILESTONES SCHEDULED FOR NEXT PERIOD

- Attend SF Giants Pride Night on June 10.
- Attend Fleurs de Villes launch and ribbon cutting on June 16.
- Attend Pink Triangle launch ceremony on June 17.
- Attend Press Preview on June 21.
- Chair ExCom video conference meeting on June 21.
- Attend inaugural Human Rights Summit on June 22.
- Participate at SF Pride on June 24 and June 25!
- Committee Meetings: Attend Budget and Finance on June 27.
- Chair Board of Directors meeting on July 5.
- Attend Membership video conference meeting on July 12.

SAN FRANCISCO LESBIAN GAY BISEXUAL TRANSGENDER PRIDE PARADE AND  
CELEBRATION COMMITTEE, INC

**(Draft) MINUTES FOR BOARD OF DIRECTORS MEETING**  
**(HYBRID in-person) | May 3rd 2023**

**Call to Order:** 10:09pm

**In attendance:** Nguyen (President), Joshua, Robert (Treasurer), Chris (DD), Manuel, Elizabeth, Suzanne (ED), Maceo, Marsha, Spring (Secretary), Janelle (VP), Linda

**Apologies:** George and Carolyn

**Not in attendance:** Anjali

**Disclosure of Potential Conflicts of Interest**

Nguyen: Frameline

Josh: Burning Man, UC Berkeley, Soul of Pride

Elizabeth: NCLR

Maceo: SF LGBT Center

Di'ara: Pacific Center

Suzanne: Trans Heartline

Linda: NAACP, BWOPA, NAPS, Soul of Pride, Juvenile Prevention

Robert: Trans Masc Calendar, TRANScend

Anjali: Lyon Martin, LGBT Asylum, Parivar, OTI TAC, ETE, Officer-HSH

Spring: TRANScend Retreat

Manuel: University of San Francisco (USF); Cañada College (change in January minutes)

**Approval of Agenda:** APPROVED (7:16)

**Approval of Minutes:** APPROVED (7:18)

**Updates:**

- Di'ara Reed resigned EFFECTIVE May 3<sup>rd</sup> 2022
- Policy and Procedure Committee moving to less frequent option, possibly an extended weekend option (more details to come)
- **June 2<sup>nd</sup> 2023 SF PRIDE KICKOFF | QUEER NIGHT OF ENTERTAINMENT |**  
Castro Theater x Another Planet x Menage a Trois

- Suzanne has pulled together a "HOST" Committee for the Pre-Party
- Resistance Contingent (NEEDS A MEETING ASAP-Spring will Lead) Suzanne and Maceo (support), Joshua (admin), Elizabeth->connecting Women's March
- Mel DuFort was hired as Production Assistant (working with Suzanne, Chris, and Carly)

\*\*\*Suzanne gave a verbal ED Report

#### **Requests:**

- To have a Workshop on Communicating Across Differences and Cultures (In Process)
- will bring back to Board at June Board Meeting (if anyone has suggestions email Spring)

#### **Proposals | Consensus:**

- Budget Modifications (Robert-Treasurer) (see packet for details)
- May 3<sup>rd</sup> Board of Director's (in-person)

#### **Tabled:**

- Return to in-person Board Meetings after Celebration

#### **In-Memoriam:**

Banko Brown

**Adjourned: 9:07**

# SAN FRANCISCO PRIDE<sup>®</sup>

Treasurer's Report

Narrative Overview

Robert Louie

June 7, 2023

## Overall Spending & Revenue

With the parade this month, spending is happening. We are hitting similar percentages when comparing the Budgets vs Actuals between this year and last year, 2022. Our cash flow is running tight this month

Vendor and parade registration numbers are actually higher than they appear on the Profit and Loss report. We're using an event management platform, Eventeny, so not a great way to report it yet. But we're looking at \$98.5k for vendors and \$205k for the parade.

With sponsorships we have 2mil committed but still have a lot to realize via invoices.

## Grants for the Arts

Back and forth continues with the remaining \$250k request to the city for the remainder of the grant money.

- \$100k will still go to Horizon to repay the loan
- \$150k will be net gain

## Lines of Credit

- Horizons has agreed to wait on the final \$100k until we get it from Grants for the Arts

## Topics Covered in the May Budget and Finance Committee Meeting

### Budget Requests

- Resistance Contingent Budget
- June 2<sup>nd</sup> Kickoff Budget

# SAN FRANCISCO PRIDE

## Treasurer's Report

Robert Louie

June 7, 2023

### Profit & Loss Statement – May 2023

Gross Profit	\$384,655.65
Expenses	\$498,859.41
<b>Net Income</b>	<b>(\$114,203.76)</b>

### Total for 1st month of the fiscal year:

Gross Profit	\$25,771.06
Expenses	\$70,774.59
<b>Net Income</b>	<b>(\$45,003.53)</b>

### Cash Flow Statement for FY 2023

Cash at the beginning of the month	\$522,111.18
Net Cash from Operating Activities	(\$212,018.39)
Net Cash Increase	(\$223,290.96)
Cash at the End of the Period	\$298,820.22
Wells Fargo Checking ( <i>Unrestricted</i> )	\$135,045.48
(Fiscal Agencies – <i>Restricted Funds</i> )	\$44,734.65
Wells Fargo MarketRate ( <i>Reserve</i> )	\$125,512.04
Wells Fargo Bank Savings	\$26,555.06
Fresno First	\$11,652.41
Petty Cash	\$55.23

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of May 31, 2023

May 31, 23

ASSETS

Current Assets

Checking/Savings

0101 · Wells Fargo Bank Checking

0101A · Restricted Funds

0101AGR · Howard Grayson LGBT 282.26

0101ALA · Latin Stage 9,540.74

0101API · Pink Triangle 22,635.79

0101ASI · Sistahs Steppin 818.31

0101ASO · Soul of Pride 11,457.55

Total 0101A · Restricted Funds 44,734.65

0101 · Wells Fargo Bank Checking - Unrestricted Funds 90,310.83

Total 0101 · Wells Fargo Bank Checking 135,045.48

0102 · WellsFargo MarketRate (Reserve) 125,512.04

0104 · WellsFargo Bank Savings 26,555.06

0106 · Fresno First 11,652.41

0113 · Petty Cash Account 55.23

Total Checking/Savings 298,820.22

Total Current Assets 298,820.22

Fixed Assets

0140 · FURNITURE & EQUIPMENT

0140a · Furniture & Equipment 4,999.51

0141 · Accumulated Depreciation -4,999.51

Total 0140 · FURNITURE & EQUIPMENT 0.00

Total Fixed Assets 0.00

Other Assets

0189 · TRADEMARKS

0189A · Trademarks 60,610.96

0189B · Accumulated Amortization -58,130.96

Total 0189 · TRADEMARKS 2,480.00

0191 · Prepaid Expenses 59,527.00

0195 · Other Deposits 29,442.23

Total Other Assets 91,449.23

TOTAL ASSETS 390,269.45

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Other Current Liabilities

0250L · Payroll Taxes Due Payable 7,347.47

0255L · Vacation Time Account Payable 13,301.22

Total Other Current Liabilities 20,648.69

Total Current Liabilities 20,648.69

Long Term Liabilities

0261 · Fresno First Line of Credit 13,015.02

0270 · Deferred rent liability 7,234.00



SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of May 31, 2023

	May 31, 23
Total Long Term Liabilities	20,249.02
Total Liabilities	40,897.71
Equity	
3000 · Opening Bal Equity	81,844.00
3100 · Temp Restricted Net Assets (TRN	-127,535.00
3800.1 · NetAssetsReleased, UnRestrict	586,907.00
3800.4 · NetAssetsReleased, TempRestrict	-586,907.00
3900 · Retained Earnings	288,260.46
Net Income	106,802.28
Total Equity	349,371.74
TOTAL LIABILITIES & EQUITY	390,269.45

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06/01/23

Accrual Basis

**SF Lesbian Gay Bisexual Transgender Pride CC, Inc.**  
**Profit & Loss Budget vs. Actual**  
**October 2022 through September 2023**

	Oct '22 - Sep 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
0402 · Membership Income	12,585.00	36,150.00	-23,565.00	34.8%
0409 · Vendor Income				
0410 · Vendor/Booth Fees Income				
0410P · Pride - Vendor Income	51,297.77	237,600.00	-186,302.23	21.6%
Total 0410 · Vendor/Booth Fees Income	51,297.77	237,600.00	-186,302.23	21.6%
0425 · Booth Equip. Rental Income	5,150.00			
Total 0409 · Vendor Income	56,447.77	237,600.00	-181,152.23	23.8%
0411 · Parade Fee Income				
0411FM · Pride-Float/March Income	144,213.55	369,360.00	-225,146.45	39.0%
0411W · DykesOnBikes (WMC)	0.00	3,000.00	-3,000.00	0.0%
Total 0411 · Parade Fee Income	144,213.55	372,360.00	-228,146.45	38.7%
0412 · Beverage Sales				
0412P · Pride - Beverage sales	0.00	600,000.00	-600,000.00	0.0%
Total 0412 · Beverage Sales	0.00	600,000.00	-600,000.00	0.0%
0414 · Donations (Individual) Income	31,750.53	83,136.00	-51,385.47	38.2%
0416 · Barrel Donations Income				
0416P · Pride - Barrel Donations	0.00	50,000.00	-50,000.00	0.0%
Total 0416 · Barrel Donations Income	0.00	50,000.00	-50,000.00	0.0%
0417 · Corporate Sponsorship Income	589,570.00	2,581,250.00	-1,991,680.00	22.8%
0421 · Interest Income	67.75			
0424 · Other Income				
0424O · Official Events Calendar List	0.00	5,000.00	-5,000.00	0.0%
0424PP · Pride Pass	0.00	40,000.00	-40,000.00	0.0%
0424PT · Pink Triangle	10,335.33			
Total 0424 · Other Income	10,335.33	45,000.00	-34,664.67	23.0%
0430 · Grants For the Arts				
0430A · Pride - Grants for the Arts	416,550.18	325,000.00	91,550.18	128.2%
Total 0430 · Grants For the Arts	416,550.18	325,000.00	91,550.18	128.2%
0435 · Other Grants Income	15,000.00	300,000.00	-285,000.00	5.0%
0440 · Grandstand Ticket Sales	840.00	60,000.00	-59,160.00	1.4%
0441 · Other Ticket Sales	0.00	65,000.00	-65,000.00	0.0%
0450 · Merchandise Sales	0.00	30,000.00	-30,000.00	0.0%
0490 · Fundraising - General	23,307.00	20,000.00	3,307.00	116.5%
0495 · Management Fees Income	0.00	300.00	-300.00	0.0%

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06/01/23

Accrual Basis

**SF Lesbian Gay Bisexual Transgender Pride CC, Inc.**  
**Profit & Loss Budget vs. Actual**  
**October 2022 through September 2023**

	Oct '22 - Sep 23	Budget	\$ Over Budget	% of Budget
4900 · Fiscal Sponsee Income				
4900.14 · Donations (Individual) Income	2,018.00			
4900.49 · Fundraising	41,141.00			
<b>Total 4900 · Fiscal Sponsee Income</b>	<b>43,159.00</b>			
<b>Total Income</b>	<b>1,343,826.11</b>	<b>4,805,796.00</b>	<b>-3,461,969.89</b>	<b>28.0%</b>
<b>Gross Profit</b>	<b>1,343,826.11</b>	<b>4,805,796.00</b>	<b>-3,461,969.89</b>	<b>28.0%</b>
<b>Expense</b>				
0600 · Advertising (Administrative)	191.61	3,000.00	-2,808.39	6.4%
0601 · Advertising (Event)	0.00	5,000.00	-5,000.00	0.0%
0602 · Bank Fees	2,851.49	36,000.00	-33,148.51	7.9%
0603 · Utilities and Maintenance				
0603C · Cleaning & General Maintenance	5,562.92	12,000.00	-6,437.08	46.4%
0603U · Utilities	1,063.12	2,500.00	-1,436.88	42.5%
<b>Total 0603 · Utilities and Maintenance</b>	<b>6,626.04</b>	<b>14,500.00</b>	<b>-7,873.96</b>	<b>45.7%</b>
0604 · Messenger Expense	98.00	300.00	-202.00	32.7%
0605 · Membership Dues Expense	800.00			
0606 · Insurance Expense	190,716.66	264,000.00	-73,283.34	72.2%
0607 · Postage Expense	37.45	3,000.00	-2,962.55	1.2%
0608 · Copying/Printing Expense	1,482.88	16,650.00	-15,167.12	8.9%
0609 · Office Supplies Expense	2,184.82	7,000.00	-4,815.18	31.2%
0610 · Accounting/Auditing Expense	16,000.00	40,000.00	-24,000.00	40.0%
0611 · Commission/Bonus Expense	0.00	80,000.00	-80,000.00	0.0%
0612 · Other Supplies	0.00	17,000.00	-17,000.00	0.0%
0613 · Employee Benefits Expense				
0613M · Medical/Dental Benefits	36,153.18	50,000.00	-13,846.82	72.3%
<b>Total 0613 · Employee Benefits Expense</b>	<b>36,153.18</b>	<b>50,000.00</b>	<b>-13,846.82</b>	<b>72.3%</b>
0614 · Equipment Rental Expense	35,069.88	343,530.00	-308,460.12	10.2%
0615 · Rent (Office) Expense	44,280.67	71,425.44	-27,144.77	62.0%
0616 · Rent (Non-Office Space) Exp.	17,518.00	70,500.00	-52,982.00	24.8%
0617 · Clean-Up Costs (Event)	0.00	171,000.00	-171,000.00	0.0%
0618 · Equipment Repair & Maintenance	906.45	2,310.00	-1,403.55	39.2%
0619 · Contracted Services	375,134.97	757,750.00	-382,615.03	49.5%
0620 · Contractors	54,880.00	153,950.00	-99,070.00	35.6%
0621 · ASL Interpreter/ADA Compliance	300.00	11,850.00	-11,550.00	2.5%
0622 · Payroll Taxes	16,046.77	38,500.00	-22,453.23	41.7%
0623 · Travel Expense	5,855.45	39,672.00	-33,816.55	14.8%
0624 · Entertainer/Speaker Expense				
0624M · Main Stage	68,550.25	80,000.00	-11,449.75	85.7%
0624S · Community Stages and Venues	750.00	11,000.00	-10,250.00	6.8%
0624T · Other Venues	8,025.00	3,500.00	4,525.00	229.3%
<b>Total 0624 · Entertainer/Speaker Expense</b>	<b>77,325.25</b>	<b>94,500.00</b>	<b>-17,174.75</b>	<b>81.8%</b>
0625 · Telephone Expense	1,196.72	4,000.00	-2,803.28	29.9%
0626 · Payroll Expense				
0626A · Payroll expense	209,758.69	474,500.00	-264,741.31	44.2%
<b>Total 0626 · Payroll Expense</b>	<b>209,758.69</b>	<b>474,500.00</b>	<b>-264,741.31</b>	<b>44.2%</b>
0627 · Permit Costs	6,594.90	65,560.00	-58,965.10	10.1%

7:21 PM

06/01/23

Accrual Basis

**SF Lesbian Gay Bisexual Transgender Pride CC, Inc.**  
**Profit & Loss Budget vs. Actual**  
**October 2022 through September 2023**

	Oct '22 - Sep 23	Budget	\$ Over Budget	% of Budget
<b>0628 · Community Partners Grants</b>				
0628B · Grants from Board	12,114.93	82,750.00	-70,635.07	14.6%
0628P · Grants to Partners	0.00	15,400.00	-15,400.00	0.0%
0628W · Grants to Dykes on Bikes	0.00	1,100.00	-1,100.00	0.0%
<b>Total 0628 · Community Partners Grants</b>	<b>12,114.93</b>	<b>99,250.00</b>	<b>-87,135.07</b>	<b>12.2%</b>
<b>0629 · Educational Development Exp.</b>	<b>300.00</b>	<b>23,500.00</b>	<b>-23,200.00</b>	<b>1.3%</b>
<b>0630 · Food Expense</b>	<b>22,877.84</b>	<b>33,007.35</b>	<b>-10,129.51</b>	<b>69.3%</b>
<b>0631 · Media/PR Expense</b>	<b>114,214.38</b>	<b>31,250.00</b>	<b>82,964.38</b>	<b>365.5%</b>
<b>0632 · Volunteer/Staff Recognition Exp</b>	<b>256.60</b>	<b>3,000.00</b>	<b>-2,743.40</b>	<b>8.6%</b>
<b>0633 · Security Costs</b>	<b>0.00</b>	<b>680,000.00</b>	<b>-680,000.00</b>	<b>0.0%</b>
<b>0635 · Legal Expense</b>	<b>0.00</b>	<b>20,000.00</b>	<b>-20,000.00</b>	<b>0.0%</b>
<b>0636 · Branded Apparel Expense</b>	<b>3,000.00</b>	<b>18,000.00</b>	<b>-15,000.00</b>	<b>16.7%</b>
<b>0637 · Police/Traffic Control Expense</b>	<b>0.00</b>	<b>45,000.00</b>	<b>-45,000.00</b>	<b>0.0%</b>
<b>0640 · Sales Tax Expense/Other Taxes</b>	<b>0.00</b>	<b>2,200.00</b>	<b>-2,200.00</b>	<b>0.0%</b>
<b>0641 · Radio Rental Expense</b>	<b>12,827.56</b>	<b>13,200.00</b>	<b>-372.44</b>	<b>97.2%</b>
<b>0642 · Toilet Rental Expense</b>	<b>0.00</b>	<b>45,000.00</b>	<b>-45,000.00</b>	<b>0.0%</b>
<b>0643 · Fencing Rental Expense</b>	<b>0.00</b>	<b>49,500.00</b>	<b>-49,500.00</b>	<b>0.0%</b>
<b>0644 · Sound Expenses</b>				
0644S · Sound Expense	0.00	76,100.00	-76,100.00	0.0%
0644V · Video Expense	0.00	48,000.00	-48,000.00	0.0%
<b>Total 0644 · Sound Expenses</b>	<b>0.00</b>	<b>124,100.00</b>	<b>-124,100.00</b>	<b>0.0%</b>
<b>0645 · Signage Expense</b>	<b>0.00</b>	<b>41,660.00</b>	<b>-41,660.00</b>	<b>0.0%</b>
<b>0655 · Data Management Expense</b>	<b>16,986.53</b>	<b>24,200.00</b>	<b>-7,213.47</b>	<b>70.2%</b>
<b>0656 · HR Expense</b>	<b>15.00</b>	<b>500.00</b>	<b>-485.00</b>	<b>3.0%</b>
<b>0660 · Fundraising Expense</b>	<b>18,923.61</b>	<b>14,600.00</b>	<b>4,323.61</b>	<b>129.6%</b>
<b>0670 · Print Publications Expense</b>	<b>0.00</b>	<b>5,000.00</b>	<b>-5,000.00</b>	<b>0.0%</b>
<b>0680 · Fulfillment Expense</b>	<b>0.00</b>	<b>30,000.00</b>	<b>-30,000.00</b>	<b>0.0%</b>
<b>0690 · Interest Expense</b>	<b>4,715.85</b>	<b>15,000.00</b>	<b>-10,284.15</b>	<b>31.4%</b>
<b>0694 · Amortization Expense</b>	<b>0.00</b>	<b>400.00</b>	<b>-400.00</b>	<b>0.0%</b>
<b>0696 · Lodging/Hotel Expense</b>	<b>5,036.79</b>	<b>11,000.00</b>	<b>-5,963.21</b>	<b>45.8%</b>
<b>0697 · Lost equipment &amp; damages</b>	<b>0.00</b>	<b>2,500.00</b>	<b>-2,500.00</b>	<b>0.0%</b>
<b>6700 · Reallocation Expenses</b>	<b>0.00</b>	<b>33,000.00</b>	<b>-33,000.00</b>	<b>0.0%</b>
<b>6800 · Fiscal Sponsee Expenses</b>				
6800.19 · Contracted Services	23,088.75			
6800.23 · Travel & Lodging	5,000.00			
6800.24 · Entertainer/Speaker Expense	1,750.00			
6800.28 · Donations, Grants, Fellowships	1,000.00			
6800.60 · Fundraising Expense	1,300.00			
6800.66 · Education & Outreach	400.00			
<b>Total 6800 · Fiscal Sponsee Expenses</b>	<b>32,538.75</b>			
<b>6999 · Uncategorized Expenses</b>	<b>0.00</b>	<b>10,000.00</b>	<b>-10,000.00</b>	<b>0.0%</b>
<b>Total Expense</b>	<b>1,345,817.72</b>	<b>4,210,364.79</b>	<b>-2,864,547.07</b>	<b>32.0%</b>
<b>Net Ordinary Income</b>	<b>-1,991.61</b>	<b>595,431.21</b>	<b>-597,422.82</b>	<b>-0.3%</b>
<b>Net Income</b>	<b>-1,991.61</b>	<b>595,431.21</b>	<b>-597,422.82</b>	<b>-0.3%</b>

**SF Lesbian Gay Bisexual Transgender Pride CC, Inc.**  
**Statement of Cash Flows**  
**May 2023**

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	<u>May 23</u>
<b>OPERATING ACTIVITIES</b>	
Net Income	-114,203.76
Adjustments to reconcile Net Income to net cash provided by operations:	
0250L · Payroll Taxes Due Payable	2,185.37
0259 · Short Term Loans	-100,000.00
	<hr/>
Net cash provided by Operating Activities	-212,018.39
<b>FINANCING ACTIVITIES</b>	
0261 · Fresno First Line of Credit	-11,272.57
	<hr/>
Net cash provided by Financing Activities	-11,272.57
	<hr/>
Net cash increase for period	-223,290.96
Cash at beginning of period	522,111.18
	<hr/>
Cash at end of period	<b><u>298,820.22</u></b>

# SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

## Profit & Loss

October 2022 through May 2023

	Mar 2023	Apr 2023	May 2023	Oct 2022- May 2023
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
0402 · Membership Income	3,830.00	385.00	1,280.00	12,085.00
0409 · Vendor Income				
0410 · Vendor/Booth Fees Income				
0410P · Pride - Vendor Income	2,050.00	20,840.20	25,915.00	48,805.20
Total 0410 · Vendor/Booth Fees Income	2,050.00	20,840.20	25,915.00	48,805.20
0425 · Booth Equip. Rental Income	0.00	1,675.00	3,175.00	4,850.00
Total 0409 · Vendor Income	2,050.00	22,515.20	29,090.00	53,655.20
0411 · Parade Fee Income				
0411FM · Pride-Float/March Income	30,660.00	79,390.00	29,728.25	139,778.25
Total 0411 · Parade Fee Income	30,660.00	79,390.00	29,728.25	139,778.25
0414 · Donations (Individual) Income	2,350.04	315.00	15,635.28	30,250.53
0417 · Corporate Sponsorship Income	0.00	246,500.00	300,000.00	589,570.00
0421 · Interest Income	11.79	11.41	11.78	67.75
0424 · Other Income				
0424PT · Pink Triangle	2,000.00	5,389.12	2,910.34	10,309.46
Total 0424 · Other Income	2,000.00	5,389.12	2,910.34	10,309.46
0430 · Grants For the Arts				
0430A · Pride - Grants for the Arts	260,300.18	0.00	0.00	416,550.18
Total 0430 · Grants For the Arts	260,300.18	0.00	0.00	416,550.18
0435 · Other Grants Income	0.00	0.00	0.00	15,000.00
0440 · Grandstand Ticket Sales	350.00	490.00	0.00	840.00
0490 · Fundraising - General	0.00	0.00	1,000.00	23,307.00
4900 · Fiscal Sponsee Income				
4900.14 · Donations (Individual) Income	0.00	0.00	0.00	2,018.00
4900.49 · Fundraising	0.00	0.00	5,000.00	41,141.00
Total 4900 · Fiscal Sponsee Income	0.00	0.00	5,000.00	43,159.00
<b>Total Income</b>	<b>301,552.01</b>	<b>354,995.73</b>	<b>384,655.65</b>	<b>1,334,572.37</b>
<b>Gross Profit</b>	<b>301,552.01</b>	<b>354,995.73</b>	<b>384,655.65</b>	<b>1,334,572.37</b>
<b>Expense</b>				
0600 · Advertising (Administrative)	0.00	0.00	0.00	191.61
0602 · Bank Fees	273.86	128.65	901.32	2,835.64
0603 · Utilities and Maintenance				
0603C · Cleaning & General Maintenance	696.81	696.81	696.81	5,562.92
0603U · Utilities	0.00	362.81	0.00	1,063.12
Total 0603 · Utilities and Maintenance	696.81	1,059.62	696.81	6,626.04
0604 · Messenger Expense	0.00	0.00	0.00	98.00
0605 · Membership Dues Expense	0.00	0.00	800.00	800.00
0606 · Insurance Expense	0.00	0.00	93,610.70	97,503.16
0607 · Postage Expense	0.00	0.00	0.00	37.45
0608 · Copying/Printing Expense	0.00	0.00	0.00	1,482.88
0609 · Office Supplies Expense	0.00	197.00	0.00	2,184.82
0610 · Accounting/Auditing Expense	2,000.00	2,000.00	2,000.00	16,000.00
0613 · Employee Benefits Expense				

# SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

## Profit & Loss

October 2022 through May 2023

	Mar 2023	Apr 2023	May 2023	Oct 2022- May 2023
0613M · Medical/Dental Benefits	3,974.64	3,974.64	5,111.64	36,153.18
Total 0613 · Employee Benefits Expense	3,974.64	3,974.64	5,111.64	36,153.18
0614 · Equipment Rental Expense	15,440.25	215.25	18,338.13	35,069.88
0615 · Rent (Office) Expense	5,555.31	5,555.31	5,555.31	44,280.67
0616 · Rent (Non-Office Space) Exp.	1,754.00	1,754.00	5,254.00	17,518.00
0618 · Equipment Repair & Maintenance	0.00	0.00	0.00	906.45
0619 · Contracted Services	55,110.00	53,820.32	191,829.91	369,134.97
0620 · Contractors	3,000.00	12,520.00	6,000.00	46,880.00
0622 · Payroll Taxes	2,267.94	2,267.94	2,316.41	16,046.77
0623 · Travel Expense	259.30	293.59	1,022.36	5,855.45
0624 · Entertainer/Speaker Expense				
0624M · Main Stage	0.00	0.00	64,000.00	64,000.00
0624S · Community Stages and Venues	0.00	0.00	750.00	750.00
0624T · Other Venues	0.00	0.00	4,500.00	4,500.00
Total 0624 · Entertainer/Speaker Expense	0.00	0.00	69,250.00	69,250.00
0625 · Telephone Expense	43.88	43.91	42.82	1,196.72
0626 · Payroll Expense				
0626A · Payroll expense	29,645.82	29,645.82	30,279.58	209,758.69
Total 0626 · Payroll Expense	29,645.82	29,645.82	30,279.58	209,758.69
0627 · Permit Costs	0.00	308.00	6,014.90	6,594.90
0628 · Community Partners Grants				
0628B · Grants from Board	1,700.00	664.93	9,000.00	12,114.93
Total 0628 · Community Partners Grants	1,700.00	664.93	9,000.00	12,114.93
0629 · Educational Development Exp.	0.00	0.00	0.00	300.00
0630 · Food Expense	29.99	312.35	10,342.12	22,877.84
0631 · Media/PR Expense	12,640.00	23,575.50	15,322.50	111,904.38
0632 · Volunteer/Staff Recognition Exp	0.00	0.00	0.00	256.60
0636 · Branded Apparel Expense	0.00	0.00	0.00	3,000.00
0641 · Radio Rental Expense	0.00	0.00	12,827.56	12,827.56
0655 · Data Management Expense	2,193.35	2,080.73	5,173.44	16,986.53
0656 · HR Expense	0.00	0.00	15.00	15.00
0660 · Fundraising Expense	0.00	0.00	4,171.89	18,923.61
0690 · Interest Expense	460.23	350.77	245.83	4,582.82
0696 · Lodging/Hotel Expense	0.00	0.00	737.18	5,036.79
6800 · Fiscal Sponsee Expenses				
6800.19 · Contracted Services	0.00	0.00	1,000.00	23,088.75
6800.23 · Travel & Lodging	0.00	0.00	0.00	5,000.00
6800.24 · Entertainer/Speaker Expense	0.00	0.00	0.00	1,750.00
6800.28 · Donations, Grants, Fellowships	0.00	0.00	1,000.00	1,000.00
6800.60 · Fundraising Expense	0.00	0.00	0.00	1,300.00
6800.66 · Education & Outreach	0.00	0.00	0.00	400.00
Total 6800 · Fiscal Sponsee Expenses	0.00	0.00	2,000.00	32,538.75
Total Expense	137,045.38	140,768.33	498,859.41	1,227,770.09
Net Ordinary Income	164,506.63	214,227.40	-114,203.76	106,802.28
Net Income	<u>164,506.63</u>	<u>214,227.40</u>	<u>-114,203.76</u>	<u>106,802.28</u>

# SAN FRANCISCO PRIDE<sup>®</sup>

Budget Work

Robert Louie

June 7, 2023

## 1. Budget Proposals from BFC on May 23<sup>rd</sup> 2023

### Attendees

Suzanne Ford (*ED*), Elizabeth Lanyon, Chris Grafton (*staff*), Janelle Luster (*VP*), Spring Collins (*Sec.*), Robert Louie (*Treas.*)

### Summary

	Proposal	Amount	Status	Notes
1	June 2 <sup>nd</sup> Pride Kickoff	\$22,528.11	Approved	Recommendation to the board to approve
2	Resistance Contingent	\$(500.00)	Approved	Recommendation to the board to approve



Date:	5/20/2023	Date Presented to B&F:	5/23/2023
Event:	June 2nd Pride Kickoff	Date Approved by B&F:	5/23/2023
Requestor:	Suzanne Ford		

*APE as a good community partner offered us the space for free for the fundraiser. We're trying to take advantage of that and build an annual event-- first friday in June. Friday night in the Castro.*

Budget looks appropriate for the event. We already have income from ticket sales and donations towards the projected income.

[illegible]

\$	22,528.11	Total Budget Impact
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**San Francisco Pride Budget Request**

Date:	3/13/2023	Date Presented to B&F:	5/23/2023	<b>Project Objective</b> <i>This request covers sign making supplies (markers, paint, paper, wooden dowels). Per previous feedback, removed water+snacks, previously listed as \$250, as providing that for 1k people would require something like a golf cart.</i>
Event:	Resistance Contingent	Date Approved by B&F:	5/23/2023	
Requestor:	Robert Louie			
	Support Required?	Details Required Support		<b>Budget Feedback</b> Budget looks reasonable as the plan is to scale spending based on sign-ups.
Staff	Yes	1. Coordinating poster creation event + communication with Resistance Contingent members		
	Support Required?	Details Required Support		
Board	Yes	Provide suggested orgs to sign up, participate in the contingent as well as		

List both anticipated revenue and expenses by listing either an **Income Code** or **Expense code**. Use drop down menu in each cell to select Income Code, Expense Code, Sub Class

Income Code	Expense Code	Sub Class	\$\$	Explanation
	612 Other Supplies	Community Outreach	\$ (300.00)	Art sullpies for sign making for resistance contingent
	630 Food	Community Outreach	\$ (200.00)	Food for sign making

\$ (500.00) Total Budget Impact