

**AGENDA FOR  
REGULAR BOARD OF DIRECTORS MEETING  
HELD REMOTELY ON 2023-MAY-03**

Meetings Guidelines and Protocols: <https://members.sfpride.org/meetings>

1. Standing Items (75 mins)
  - a. Call to Order and Welcome
  - b. Acknowledgement of Unceded Ramaytush Ohlone Land
  - c. Roll Call
  - d. Appointment of Meeting Roles
    - i. Timekeeper, Stack Monitor, Vibe Watch
  - e. Reading of the Mission Statement
  - f. Reading of the Financial Protocol
  - g. Disclosure of Potential Conflicts of Interest
  - h. Approval of the Agenda
  - i. Approval of Minutes
  - j. Reports of the Officers
  - k. Reports of Committees
    - i. Budget & Finance
    - ii. Policies and Procedures
    - iii. Long Range Planning
    - iv. Development
    - v. Community Affairs
  - l. Agency Updates from Executive Director
2. Unfinished Business (0 mins)
  - a. None
3. New Business (15 mins)
  - a. Communication
4. Announcements (5 mins)
5. Public Comment (10 mins)
6. In-Memoriam
7. Adjournment

Closed Session to Follow

SAN FRANCISCO LESBIAN GAY BISEXUAL TRANSGENDER PRIDE PARADE AND  
CELEBRATION COMMITTEE, INC

(Draft) MINUTES FOR BOARD OF DIRECTORS MEETING (remote) | April 5th 2023

**Call to Order:** 7:04pm

**In attendance:** Nguyen-President, Robert-Treasurer, Joshua, Suzanne-ED, Marsha, Di'ara, Chris, Manuel, Spring-Secretary, George, Carolyn, Maceo, Linda, Anjali

**Apologies:** Janelle (VP), Elizabeth

**Not in attendance:** N/A

**Disclosure of Potential Conflicts of Interest**

Nguyen: Frameline

Josh: Burning Man, UC Berkeley, Soul of Pride

Elizabeth: NCLR

Maceo: SF LGBT Center

Di'ara: Pacific Center

Suzanne: Trans Heartline

Linda: NAACP, BWOPA, NAPSYP, Soul of Pride, Juvenile Prevention

Robert: Trans Masc Calendar, TRANScend

Anjali: Lyon Martin, LGBT Asylum, Parivar, OTI TAC, ETE, Officer-HSH

Spring: TRANScend Retreat

Manuel: University of San Francisco (USF); Cañada College (change in January minutes)

**Approval of Agenda:** APPROVED

**Approval of Minutes:** APPROVED

\*\*\*Suzanne gave a verbal ED Report

**Updates:**

- Linda is unavailable on 2<sup>nd</sup> Wednesday of every month (shouldn't be an issue until Nov.)
- Robert has created a budget request form (see Treasurer for this form)

**Requests:**

- Visual representation of the Budget Form process for accessibility via flow chart

**Proposals | Consensus:**

- Budget Modifications (Robert-Treasurer) (see packet for details)
- May 3<sup>rd</sup> Board of Director's (in-person)

**Tabled:**

- Return to in-person Board Meetings after Celebration

**Announcements:**

April 15<sup>th</sup> SF LGBT Center Gala

April 23<sup>rd</sup> Spring Fling Open House

May 6<sup>th</sup> Velvet: Midway Takeover

**In-Memoriam:**

Heklina, Ryuichi Sakamoto

**Adjourned:** 8:39

# SAN FRANCISCO PRIDE®

SAN FRANCISCO LESBIAN, GAY, BISEXUAL, TRANSGENDER  
PRIDE PARADE AND CELEBRATION COMMITTEE, INC.

Nguyen Pham  
President Report  
May 3, 2023

## MEETING PARTICIPATION

- Chaired Board of Directors video conference meeting on April 5.
- Attended Membership video conference meeting on April 12.
- Chaired ExCom video conference meeting on April 19.

## COMMUNITY AND CONFERENCE ENGAGEMENT

- Attended Openhouse “Spring Fling” 25<sup>th</sup> Anniversary celebration with Suzanne on April 23.
- Attended SFPD Chief’s LGBTQ+ Forum meeting with Suzanne on April 26.
- Attended Equality California “SF Equality Awards” with Janelle on April 29.
- Attended SF Community Health Center “Show of Hope” Gala on April 29.

## PUBLIC RELATIONS

- ABC 7 News: Delivered interview with Suzanne for “Meet the Community Grand Marshals of the 2023 SF Pride celebration” published on April 18:  
<https://abc7news.com/sf-pride-2023-community-grand-marshall-san-francisco-lgbtq/13150002/>

## COMMITTEE WORK

- Attended SFPD Relations Committee video conference meetings on April 10 and April 17. Attended video conference meeting with SFPO Pride Alliance on April 13.
- Attended Development Committee video conference meeting on April 18.
- Attended Policies and Procedures Committee video conference meeting on April 24.

## ROUTINE RESPONSIBILITIES

- Participated on ED check-in calls on April 7, April 12, April 14, April 17, April 19, April 21, April 26, April 28, and May 3.
- Participated on PR partner check-in calls on April 12, April 19, April 26, and May 3.
- Participated on production partner check-in call on April 7.
- Engaged with SF Pride content via social media channels as feasible.
- Corresponded with Staff and Board Members as appropriate.

## KEY ACTIVITIES AND MILESTONES SCHEDULED FOR NEXT PERIOD

- Attend LPGA International Crown at TPC Harding Park on May 5.
- Committee Meetings: Attend Development on May 16, Policies and Procedures on May 22, and Budget and Finance on May 23.

# SAN FRANCISCO PRIDE®

SAN FRANCISCO LESBIAN, GAY, BISEXUAL, TRANSGENDER  
PRIDE PARADE AND CELEBRATION COMMITTEE, INC.

- Attend Membership video conference meeting on May 10.
- Chair ExCom video conference meeting on May 24.
- Chair Board of Directors meeting on June 7.

# SAN FRANCISCO PRIDE<sup>®</sup>

## Treasurer's Report Narrative Overview

Robert Louie  
May 3, 2023

### Overall Spending & Revenue

We're in decent shape with cashflow, however the bills are going to start coming in soon so that money will be going out and we will have to continue meeting our cash flow demands.

We have \$100k in sponsorship money arriving any day now. We're also looking to max out the parade by reaching out to the top vendors from last year. These are vendors with the most expensive booths, mostly corporations in the over 10 million dollar category and trying to get them to buy them again this year.

### Grants for the Arts

There was some back and forth on the \$250k request to the city for the remainder of the grant money with some forms that needed to be redone. We're still expecting payment in the next few weeks.

- \$100k will still go to Horizon to repay the loan
- \$150k will be net gain

### Lines of Credit

- Once received, \$100k from the Grants for the Arts money that it will go to Horizon and pay off our loan

### Topics Covered in the March Budget and Finance Committee Meeting

BFC did not convene as we did not have budget topics. Status of items remaining from last month:

- **Resistance Contingent Budget** - Status: TBD. Was sent back to CAC for additional information once further planning has been done. This year's Resistance Contingent has some new operational items.

# SAN FRANCISCO PRIDE

## Treasurer's Report

Robert Louie

April 5, 2023

### Profit & Loss Statement – April 2023

Gross Profit	\$354,995.73
Expenses	\$140,768.33
<b>Net Income</b>	<b>\$214,227.40</b>

### Total for 1st month of the fiscal year:

Gross Profit	\$25,771.06
Expenses	\$70,774.59
<b>Net Income</b>	<b>(\$45,003.53)</b>

### Cash Flow Statement for FY 2023

Cash at the beginning of the month	\$323,933.56
Net Cash from Operating Activities	\$209,345.25
Net Cash Increase	\$198,177.62
Cash at the End of the Period	\$522,111.18
Wells Fargo Checking ( <i>Unrestricted</i> )	\$319,468.10
(Fiscal Agencies – <i>Restricted Funds</i> )	\$38,861.72
Wells Fargo MarketRate ( <i>Reserve</i> )	\$125,501.38
Wells Fargo Bank Savings	\$26,553.94
Fresno First	\$11,670.81
Petty Cash	\$55.23

# SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

## Balance Sheet

As of April 30, 2023

Apr 30, 23

### ASSETS

#### Current Assets

##### Checking/Savings

##### 0101 · Wells Fargo Bank Checking

##### 0101A · Restricted Funds

0101AGR · Howard Grayson LGBT 282.26

0101ALA · Latin Stage 9,540.74

0101API · Pink Triangle 14,762.86

0101ASI · Sistahs Steppin 818.31

0101ASO · Soul of Pride 13,457.55

Total 0101A · Restricted Funds 38,861.72

0101 · Wells Fargo Bank Checking - Unrestricted Funds 319,468.10

Total 0101 · Wells Fargo Bank Checking 358,329.82

0102 · WellsFargo MarketRate (Reserve) 125,501.38

0104 · WellsFargo Bank Savings 26,553.94

0106 · Fresno First 11,670.81

0113 · Petty Cash Account 55.23

Total Checking/Savings 522,111.18

Total Current Assets 522,111.18

#### Fixed Assets

##### 0140 · FURNITURE & EQUIPMENT

0140a · Furniture & Equipment 4,999.51

0141 · Accumulated Depreciation -4,999.51

Total 0140 · FURNITURE & EQUIPMENT 0.00

Total Fixed Assets 0.00

#### Other Assets

##### 0189 · TRADEMARKS

0189A · Trademarks 60,610.96

0189B · Accumulated Amortization -58,130.96

Total 0189 · TRADEMARKS 2,480.00

0191 · Prepaid Expenses 59,527.00

0195 · Other Deposits 29,442.23

Total Other Assets 91,449.23

**TOTAL ASSETS 613,560.41**

### LIABILITIES & EQUITY

#### Liabilities

##### Current Liabilities

##### Other Current Liabilities

0250L · Payroll Taxes Due Payable 5,162.10

0255L · Vacation Time Account Payable 13,301.22

0259 · Short Term Loans 100,000.00

Total Other Current Liabilities 118,463.32

Total Current Liabilities 118,463.32

##### Long Term Liabilities

0261 · Fresno First Line of Credit 24,287.59



# SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

## Balance Sheet

As of April 30, 2023

	<u>Apr 30, 23</u>
0270 · Deferred rent liability	7,234.00
Total Long Term Liabilities	<u>31,521.59</u>
Total Liabilities	149,984.91
Equity	
3000 · Opening Bal Equity	81,844.00
3100 · Temp Restricted Net Assets (TRN	-127,535.00
3800.1 · NetAssetsReleased, UnRestrict	586,907.00
3800.4 · NetAssetsReleased, TempRestrict	-586,907.00
3900 · Retained Earnings	288,260.46
Net Income	<u>221,006.04</u>
Total Equity	<u>463,575.50</u>
TOTAL LIABILITIES & EQUITY	<u><u>613,560.41</u></u>

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05/01/23

Accrual Basis

**SF Lesbian Gay Bisexual Transgender Pride CC, Inc.**  
**Profit & Loss Budget vs. Actual**  
**October 2022 through April 2023**

	Oct '22 - Apr 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
0402 · Membership Income	10,805.00	36,150.00	-25,345.00	29.9%
0409 · Vendor Income				
0410 · Vendor/Booth Fees Income				
0410P · Pride - Vendor Income	22,890.20	237,600.00	-214,709.80	9.6%
Total 0410 · Vendor/Booth Fees Income	22,890.20	237,600.00	-214,709.80	9.6%
0425 · Booth Equip. Rental Income	1,675.00			
Total 0409 · Vendor Income	24,565.20	237,600.00	-213,034.80	10.3%
0411 · Parade Fee Income				
0411FM · Pride-Float/March Income	110,050.00	369,360.00	-259,310.00	29.8%
0411W · DykesOnBikes (WMC)	0.00	3,000.00	-3,000.00	0.0%
Total 0411 · Parade Fee Income	110,050.00	372,360.00	-262,310.00	29.6%
0412 · Beverage Sales				
0412P · Pride - Beverage sales	0.00	600,000.00	-600,000.00	0.0%
Total 0412 · Beverage Sales	0.00	600,000.00	-600,000.00	0.0%
0414 · Donations (Individual) Income	14,615.25	83,136.00	-68,520.75	17.6%
0416 · Barrel Donations Income				
0416P · Pride - Barrel Donations	0.00	50,000.00	-50,000.00	0.0%
Total 0416 · Barrel Donations Income	0.00	50,000.00	-50,000.00	0.0%
0417 · Corporate Sponsorship Income	289,570.00	2,581,250.00	-2,291,680.00	11.2%
0421 · Interest Income	55.97			
0424 · Other Income				
0424O · Official Events Calendar List	0.00	5,000.00	-5,000.00	0.0%
0424PP · Pride Pass	0.00	40,000.00	-40,000.00	0.0%
0424PT · Pink Triangle	7,399.12			
Total 0424 · Other Income	7,399.12	45,000.00	-37,600.88	16.4%
0430 · Grants For the Arts				
0430A · Pride - Grants for the Arts	416,550.18	325,000.00	91,550.18	128.2%
Total 0430 · Grants For the Arts	416,550.18	325,000.00	91,550.18	128.2%
0435 · Other Grants Income	15,000.00	300,000.00	-285,000.00	5.0%
0440 · Grandstand Ticket Sales	840.00	60,000.00	-59,160.00	1.4%
0441 · Other Ticket Sales	0.00	65,000.00	-65,000.00	0.0%
0450 · Merchandise Sales	0.00	30,000.00	-30,000.00	0.0%
0490 · Fundraising - General	22,307.00	20,000.00	2,307.00	111.5%
0495 · Management Fees Income	0.00	300.00	-300.00	0.0%

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05/01/23

Accrual Basis

**SF Lesbian Gay Bisexual Transgender Pride CC, Inc.**  
**Profit & Loss Budget vs. Actual**  
**October 2022 through April 2023**

	Oct '22 - Apr 23	Budget	\$ Over Budget	% of Budget
4900 · Fiscal Sponsee Income				
4900.14 · Donations (Individual) Income	2,018.00			
4900.49 · Fundraising	36,141.00			
<b>Total 4900 · Fiscal Sponsee Income</b>	<b>38,159.00</b>			
<b>Total Income</b>	<b>949,916.72</b>	<b>4,805,796.00</b>	<b>-3,855,879.28</b>	<b>19.8%</b>
<b>Gross Profit</b>	<b>949,916.72</b>	<b>4,805,796.00</b>	<b>-3,855,879.28</b>	<b>19.8%</b>
<b>Expense</b>				
0600 · Advertising (Administrative)	191.61	3,000.00	-2,808.39	6.4%
0601 · Advertising (Event)	0.00	5,000.00	-5,000.00	0.0%
0602 · Bank Fees	1,934.32	36,000.00	-34,065.68	5.4%
0603 · Utilities and Maintenance				
0603C · Cleaning & General Maintenance	4,866.11	12,000.00	-7,133.89	40.6%
0603U · Utilities	1,063.12	2,500.00	-1,436.88	42.5%
<b>Total 0603 · Utilities and Maintenance</b>	<b>5,929.23</b>	<b>14,500.00</b>	<b>-8,570.77</b>	<b>40.9%</b>
0604 · Messenger Expense	98.00	300.00	-202.00	32.7%
0606 · Insurance Expense	3,892.46	264,000.00	-260,107.54	1.5%
0607 · Postage Expense	37.45	3,000.00	-2,962.55	1.2%
0608 · Copying/Printing Expense	1,482.88	16,650.00	-15,167.12	8.9%
0609 · Office Supplies Expense	2,184.82	7,000.00	-4,815.18	31.2%
0610 · Accounting/Auditing Expense	14,000.00	40,000.00	-26,000.00	35.0%
0611 · Commission/Bonus Expense	0.00	80,000.00	-80,000.00	0.0%
0612 · Other Supplies	0.00	17,000.00	-17,000.00	0.0%
0613 · Employee Benefits Expense				
0613M · Medical/Dental Benefits	31,041.54	50,000.00	-18,958.46	62.1%
<b>Total 0613 · Employee Benefits Expense</b>	<b>31,041.54</b>	<b>50,000.00</b>	<b>-18,958.46</b>	<b>62.1%</b>
0614 · Equipment Rental Expense	16,731.75	343,530.00	-326,798.25	4.9%
0615 · Rent (Office) Expense	38,725.36	71,425.44	-32,700.08	54.2%
0616 · Rent (Non-Office Space) Exp.	12,264.00	70,500.00	-58,236.00	17.4%
0617 · Clean-Up Costs (Event)	0.00	171,000.00	-171,000.00	0.0%
0618 · Equipment Repair & Maintenance	906.45	2,310.00	-1,403.55	39.2%
0619 · Contracted Services	177,305.06	757,750.00	-580,444.94	23.4%
0620 · Contractors	40,880.00	153,950.00	-113,070.00	26.6%
0621 · ASL Interpreter/ADA Compliance	0.00	11,850.00	-11,850.00	0.0%
0622 · Payroll Taxes	13,730.36	38,500.00	-24,769.64	35.7%
0623 · Travel Expense	4,833.09	39,672.00	-34,838.91	12.2%
0624 · Entertainer/Speaker Expense				
0624M · Main Stage	0.00	80,000.00	-80,000.00	0.0%
0624S · Community Stages and Venues	0.00	1,000.00	-1,000.00	0.0%
0624T · Other Venues	0.00	13,500.00	-13,500.00	0.0%
<b>Total 0624 · Entertainer/Speaker Expense</b>	<b>0.00</b>	<b>94,500.00</b>	<b>-94,500.00</b>	<b>0.0%</b>
0625 · Telephone Expense	1,153.90	4,000.00	-2,846.10	28.8%
0626 · Payroll Expense				
0626A · Payroll expense	179,479.11	474,500.00	-295,020.89	37.8%
<b>Total 0626 · Payroll Expense</b>	<b>179,479.11</b>	<b>474,500.00</b>	<b>-295,020.89</b>	<b>37.8%</b>
0627 · Permit Costs	580.00	65,560.00	-64,980.00	0.9%

5:24 PM

05/01/23

Accrual Basis

**SF Lesbian Gay Bisexual Transgender Pride CC, Inc.**  
**Profit & Loss Budget vs. Actual**  
**October 2022 through April 2023**

	Oct '22 - Apr 23	Budget	\$ Over Budget	% of Budget
<b>0628 · Community Partners Grants</b>				
0628B · Grants from Board	3,114.93	82,750.00	-79,635.07	3.8%
0628P · Grants to Partners	0.00	15,400.00	-15,400.00	0.0%
0628W · Grants to Dykes on Bikes	0.00	1,100.00	-1,100.00	0.0%
<b>Total 0628 · Community Partners Grants</b>	<b>3,114.93</b>	<b>99,250.00</b>	<b>-96,135.07</b>	<b>3.1%</b>
<b>0629 · Educational Development Exp.</b>	<b>300.00</b>	<b>23,500.00</b>	<b>-23,200.00</b>	<b>1.3%</b>
<b>0630 · Food Expense</b>	<b>12,535.72</b>	<b>33,007.35</b>	<b>-20,471.63</b>	<b>38.0%</b>
<b>0631 · Media/PR Expense</b>	<b>96,581.88</b>	<b>31,250.00</b>	<b>65,331.88</b>	<b>309.1%</b>
<b>0632 · Volunteer/Staff Recognition Exp</b>	<b>256.60</b>	<b>3,000.00</b>	<b>-2,743.40</b>	<b>8.6%</b>
<b>0633 · Security Costs</b>	<b>0.00</b>	<b>680,000.00</b>	<b>-680,000.00</b>	<b>0.0%</b>
<b>0635 · Legal Expense</b>	<b>0.00</b>	<b>20,000.00</b>	<b>-20,000.00</b>	<b>0.0%</b>
<b>0636 · Branded Apparel Expense</b>	<b>3,000.00</b>	<b>18,000.00</b>	<b>-15,000.00</b>	<b>16.7%</b>
<b>0637 · Police/Traffic Control Expense</b>	<b>0.00</b>	<b>45,000.00</b>	<b>-45,000.00</b>	<b>0.0%</b>
<b>0640 · Sales Tax Expense/Other Taxes</b>	<b>0.00</b>	<b>2,200.00</b>	<b>-2,200.00</b>	<b>0.0%</b>
<b>0641 · Radio Rental Expense</b>	<b>0.00</b>	<b>13,200.00</b>	<b>-13,200.00</b>	<b>0.0%</b>
<b>0642 · Toilet Rental Expense</b>	<b>0.00</b>	<b>45,000.00</b>	<b>-45,000.00</b>	<b>0.0%</b>
<b>0643 · Fencing Rental Expense</b>	<b>0.00</b>	<b>49,500.00</b>	<b>-49,500.00</b>	<b>0.0%</b>
<b>0644 · Sound Expenses</b>				
0644S · Sound Expense	0.00	76,100.00	-76,100.00	0.0%
0644V · Video Expense	0.00	48,000.00	-48,000.00	0.0%
<b>Total 0644 · Sound Expenses</b>	<b>0.00</b>	<b>124,100.00</b>	<b>-124,100.00</b>	<b>0.0%</b>
<b>0645 · Signage Expense</b>	<b>0.00</b>	<b>41,660.00</b>	<b>-41,660.00</b>	<b>0.0%</b>
<b>0655 · Data Management Expense</b>	<b>11,813.09</b>	<b>24,200.00</b>	<b>-12,386.91</b>	<b>48.8%</b>
<b>0656 · HR Expense</b>	<b>0.00</b>	<b>500.00</b>	<b>-500.00</b>	<b>0.0%</b>
<b>0660 · Fundraising Expense</b>	<b>14,751.72</b>	<b>14,600.00</b>	<b>151.72</b>	<b>101.0%</b>
<b>0670 · Print Publications Expense</b>	<b>0.00</b>	<b>5,000.00</b>	<b>-5,000.00</b>	<b>0.0%</b>
<b>0680 · Fullfillment Expense</b>	<b>0.00</b>	<b>30,000.00</b>	<b>-30,000.00</b>	<b>0.0%</b>
<b>0690 · Interest Expense</b>	<b>4,336.99</b>	<b>15,000.00</b>	<b>-10,663.01</b>	<b>28.9%</b>
<b>0694 · Amortization Expense</b>	<b>0.00</b>	<b>400.00</b>	<b>-400.00</b>	<b>0.0%</b>
<b>0696 · Lodging/Hotel Expense</b>	<b>4,299.61</b>	<b>11,000.00</b>	<b>-6,700.39</b>	<b>39.1%</b>
<b>0697 · Lost equipment &amp; damages</b>	<b>0.00</b>	<b>2,500.00</b>	<b>-2,500.00</b>	<b>0.0%</b>
<b>6700 · Reallocation Expenses</b>	<b>0.00</b>	<b>33,000.00</b>	<b>-33,000.00</b>	<b>0.0%</b>
<b>6800 · Fiscal Sponsee Expenses</b>				
6800.19 · Contracted Services	22,088.75			
6800.23 · Travel & Lodging	5,000.00			
6800.24 · Entertainer/Speaker Expense	1,750.00			
6800.60 · Fundraising Expense	1,300.00			
6800.66 · Education & Outreach	400.00			
<b>Total 6800 · Fiscal Sponsee Expenses</b>	<b>30,538.75</b>			
<b>6999 · Uncategorized Expenses</b>	<b>0.00</b>	<b>10,000.00</b>	<b>-10,000.00</b>	<b>0.0%</b>
<b>Total Expense</b>	<b>728,910.68</b>	<b>4,210,364.79</b>	<b>-3,481,454.11</b>	<b>17.3%</b>
<b>Net Ordinary Income</b>	<b>221,006.04</b>	<b>595,431.21</b>	<b>-374,425.17</b>	<b>37.1%</b>
<b>Net Income</b>	<b>221,006.04</b>	<b>595,431.21</b>	<b>-374,425.17</b>	<b>37.1%</b>

**SF Lesbian Gay Bisexual Transgender Pride CC, Inc.**  
**Statement of Cash Flows**  
 April 2023

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	<u>Apr 23</u>
<b>OPERATING ACTIVITIES</b>	
Net Income	214,227.40
Adjustments to reconcile Net Income to net cash provided by operations:	
0250L · Payroll Taxes Due Payable	<u>-4,882.15</u>
Net cash provided by Operating Activities	209,345.25
<b>FINANCING ACTIVITIES</b>	
0261 · Fresno First Line of Credit	<u>-11,167.63</u>
Net cash provided by Financing Activities	<u>-11,167.63</u>
Net cash increase for period	198,177.62
Cash at beginning of period	<u>323,933.56</u>
Cash at end of period	<u><u>522,111.18</u></u>

# SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

## Profit & Loss

October 2022 through April 2023

	Feb 2023	Mar 2023	Apr 2023	Oct 2022- Apr 2023
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
0402 · Membership Income	1,890.00	3,830.00	385.00	10,805.00
0409 · Vendor Income				
0410 · Vendor/Booth Fees Income				
0410P · Pride - Vendor Income	0.00	2,050.00	20,840.20	22,890.20
Total 0410 · Vendor/Booth Fees Income	0.00	2,050.00	20,840.20	22,890.20
0425 · Booth Equip. Rental Income	0.00	0.00	1,675.00	1,675.00
Total 0409 · Vendor Income	0.00	2,050.00	22,515.20	24,565.20
0411 · Parade Fee Income				
0411FM · Pride-Float/March Income	0.00	30,660.00	79,390.00	110,050.00
Total 0411 · Parade Fee Income	0.00	30,660.00	79,390.00	110,050.00
0414 · Donations (Individual) Income	8,442.64	2,350.04	315.00	14,615.25
0417 · Corporate Sponsorship Income	12,500.00	0.00	246,500.00	289,570.00
0421 · Interest Income	10.64	11.79	11.41	55.97
0424 · Other Income				
0424PT · Pink Triangle	0.00	2,000.00	5,389.12	7,399.12
Total 0424 · Other Income	0.00	2,000.00	5,389.12	7,399.12
0430 · Grants For the Arts				
0430A · Pride - Grants for the Arts	0.00	260,300.18	0.00	416,550.18
Total 0430 · Grants For the Arts	0.00	260,300.18	0.00	416,550.18
0435 · Other Grants Income	0.00	0.00	0.00	15,000.00
0440 · Grandstand Ticket Sales	0.00	350.00	490.00	840.00
0490 · Fundraising - General	0.00	0.00	0.00	22,307.00
4900 · Fiscal Sponsee Income				
4900.14 · Donations (Individual) Income	0.00	0.00	0.00	2,018.00
4900.49 · Fundraising	25,000.00	0.00	0.00	36,141.00
Total 4900 · Fiscal Sponsee Income	25,000.00	0.00	0.00	38,159.00
<b>Total Income</b>	<b>47,843.28</b>	<b>301,552.01</b>	<b>354,995.73</b>	<b>949,916.72</b>
<b>Gross Profit</b>	<b>47,843.28</b>	<b>301,552.01</b>	<b>354,995.73</b>	<b>949,916.72</b>
<b>Expense</b>				
0600 · Advertising (Administrative)	29.84	0.00	0.00	191.61
0602 · Bank Fees	247.51	273.86	128.65	1,934.32
0603 · Utilities and Maintenance				
0603C · Cleaning & General Maintenance	696.81	696.81	696.81	4,866.11
0603U · Utilities	0.00	0.00	362.81	1,063.12
Total 0603 · Utilities and Maintenance	696.81	696.81	1,059.62	5,929.23
0604 · Messenger Expense	44.00	0.00	0.00	98.00
0606 · Insurance Expense	470.75	0.00	0.00	3,892.46
0607 · Postage Expense	0.00	0.00	0.00	37.45
0608 · Copying/Printing Expense	34.11	0.00	0.00	1,482.88
0609 · Office Supplies Expense	25.26	0.00	197.00	2,184.82
0610 · Accounting/Auditing Expense	2,000.00	2,000.00	2,000.00	14,000.00
0613 · Employee Benefits Expense				
0613M · Medical/Dental Benefits	7,680.48	3,974.64	3,974.64	31,041.54

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## Profit & Loss

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	Feb 2023	Mar 2023	Apr 2023	Oct 2022- Apr 2023
Total 0613 · Employee Benefits Expense	7,680.48	3,974.64	3,974.64	31,041.54
0614 · Equipment Rental Expense	215.25	15,440.25	215.25	16,731.75
0615 · Rent (Office) Expense	5,555.31	5,555.31	5,555.31	38,725.36
0616 · Rent (Non-Office Space) Exp.	1,754.00	1,754.00	1,754.00	12,264.00
0618 · Equipment Repair & Maintenance	401.46	0.00	0.00	906.45
0619 · Contracted Services	48,571.64	55,110.00	53,820.32	177,305.06
0620 · Contractors	1,000.00	3,000.00	12,520.00	40,880.00
0622 · Payroll Taxes	2,070.31	2,267.94	2,267.94	13,730.36
0623 · Travel Expense	327.30	259.30	293.59	4,833.09
0625 · Telephone Expense	43.91	43.88	43.91	1,153.90
0626 · Payroll Expense				
0626A · Payroll expense	27,062.49	29,645.82	29,645.82	179,479.11
Total 0626 · Payroll Expense	27,062.49	29,645.82	29,645.82	179,479.11
0627 · Permit Costs	272.00	0.00	308.00	580.00
0628 · Community Partners Grants				
0628B · Grants from Board	0.00	1,700.00	664.93	3,114.93
Total 0628 · Community Partners Grants	0.00	1,700.00	664.93	3,114.93
0629 · Educational Development Exp.	0.00	0.00	0.00	300.00
0630 · Food Expense	1,656.38	29.99	312.35	12,535.72
0631 · Media/PR Expense	17,473.25	12,640.00	23,575.50	96,581.88
0632 · Volunteer/Staff Recognition Exp	256.60	0.00	0.00	256.60
0636 · Branded Apparel Expense	0.00	0.00	0.00	3,000.00
0655 · Data Management Expense	1,847.06	2,193.35	2,080.73	11,813.09
0660 · Fundraising Expense	0.00	0.00	0.00	14,751.72
0690 · Interest Expense	550.86	460.23	350.77	4,336.99
0696 · Lodging/Hotel Expense	1,120.87	0.00	0.00	4,299.61
6800 · Fiscal Sponsee Expenses				
6800.19 · Contracted Services	16,500.00	0.00	0.00	22,088.75
6800.23 · Travel & Lodging	0.00	0.00	0.00	5,000.00
6800.24 · Entertainer/Speaker Expense	0.00	0.00	0.00	1,750.00
6800.60 · Fundraising Expense	1,300.00	0.00	0.00	1,300.00
6800.66 · Education & Outreach	0.00	0.00	0.00	400.00
Total 6800 · Fiscal Sponsee Expenses	17,800.00	0.00	0.00	30,538.75
Total Expense	139,207.45	137,045.38	140,768.33	728,910.68
Net Ordinary Income	-91,364.17	164,506.63	214,227.40	221,006.04
Net Income	<u>-91,364.17</u>	<u>164,506.63</u>	<u>214,227.40</u>	<u>221,006.04</u>