

**AGENDA FOR
REGULAR BOARD OF DIRECTORS MEETING
HELD REMOTELY ON 2023-APRIL-05**

Meetings Guidelines and Protocols: <https://members.sfpride.org/meetings>

1. Standing Items (75 mins)
 - a. Call to Order and Welcome
 - b. Acknowledgement of Unceded Ramaytush Ohlone Land
 - c. Roll Call
 - d. Appointment of Meeting Roles
 - i. Timekeeper, Stack Monitor, Vibe Watch
 - e. Reading of the Mission Statement
 - f. Reading of the Financial Protocol
 - g. Disclosure of Potential Conflicts of Interest
 - h. Approval of the Agenda
 - i. Approval of Minutes
 - j. Reports of the Officers
 - k. Reports of Committees
 - i. Budget & Finance
 - ii. Policies and Procedures
 - iii. Long Range Planning
 - iv. Development
 - v. Community Affairs
 - l. Agency Updates from Executive Director
2. Unfinished Business (0 mins)
3. New Business (30 mins)
 - a. Budget Work
 - b. In-Person Meeting
4. Announcements (5 mins)
5. Public Comment (10 mins)
6. In-Memoriam
7. Adjournment

Closed Session to Follow

SAN FRANCISCO LESBIAN GAY BISEXUAL TRANSGENDER PRIDE PARADE AND
CELEBRATION COMMITTEE, INC

(Draft) MINUTES FOR BOARD OF DIRECTORS MEETING (remote) | March 8th 2023

Call to Order: 7:04pm

In attendance: Nguyen-President, Carly, Robert-Treasurer, Joshua, Elizabeth, Suzanne-ED, Marsha, Janelle-VP, Di'ara, Chris, Manuel, Spring-Secretary, Anjali, George, Carolyn, Lisa Williams, Sue Englander

Not in attendance: Linda, Maceo (apologies)

Disclosure of Potential Conflicts of Interest

Nguyen: Frameline

Josh: Burning Man, UC Berkeley, Soul of Pride

Elizabeth: NCLR

Maceo: SF LGBT Center

Di'ara: Pacific Center

Suzanne: Trans Heartline

Linda: NAACP, BWOPA, NAPS, Soul of Pride, Juvenile Prevention

Robert: Trans Masc Calendar, TRANScend

Anjali: Lyon Martin, LGBT Asylum, Parivar, OTI TAC, ETE, Officer-HSH

Spring: TRANScend Retreat

Manuel: University of San Francisco (USF); Cañada College (change in January minutes)

Approval of Agenda: APPROVED

Approval of Minutes: APPROVED

Updates:

Nguyen used their birthday to fundraise for SF Pride and raised 9k+

Janelle received an award from the Academy's *Divas and Drinks* with Di'ara and Carolyn

Robert: We've now paid JJLA and other contracted services like Tip Tap.

-we're working to pay off our two lines of credit with Fresno First Bank and Horizon. We're about to be done with that.

-Chris has put in a request for another reimbursement at \$133k to get our funds from San Francisco's Grants for the Arts. \$100k of that will be used to pay back Horizon.

Di'ara: Membership Mixer w/ Oasis Arts at Oasis on April 2nd.

-Opportunity for Membership Drive

-To celebrate Suzanne's hiring as Executive Director

SF Pride: Who would like to attend InterPride

Di'ara: Sweet Greens (soft opening) 12-6pm (free lunch) Friday and Saturday, there is a \$15 discount if you are unable to make it on the following Tuesday

Requests: N/A

Proposals: N/A

Tabled:

1. Budget and Finance:

- Budget Proposal from Commerce Membership - which has raised \$9.5k so far
- Budget Proposal from CAC
- Lodging Budget Increase - revisiting tabled item

2. Further discussion around details and budget- regarding a contingent for InterPride in San Diego October 25th-29th

Announcements:

Sue Englander: Howard Grayson LGBT Enders Conference (fiscal sponsee) March 26th
Fundraiser at El Rio (3-6pm)

Elizabeth: NCLR June 3rd Golden Gate Park "Pride in the Park"

Anjali: TDOV March 31st

12-3pm Center for Immigrant Protection at the Commonwealth Club

4-8pm SF TDOV at SomARTS

April 15th SF City Job Fair 10-2pm Civic Center Plaza

17th March Bayard Rustin's Birthday, Soul of Pride

In-Memoriam:

Georgina Beyer

Maria Jose Rivera Rivera

Paris Aminah Diary

Lisa's father (waiting on name)

Adjourned: 8:40pm

SAN FRANCISCO PRIDE®

SAN FRANCISCO LESBIAN, GAY, BISEXUAL, TRANSGENDER
PRIDE PARADE AND CELEBRATION COMMITTEE, INC.

Nguyen Pham
President Report
April 5, 2023

MEETING PARTICIPATION

- Chaired Board of Directors video conference meeting on March 8.
- Attended Membership video conference meeting on March 15.
- Chaired ExCom video conference meeting on March 22.

COMMUNITY AND CONFERENCE ENGAGEMENT

- Attended soft opening of Sweetgreen in SF Marina with Di'ara on March 11.
- Attended San Francisco Gay Men's Chorus Disney Pride Concert at Davies Symphony Hall with ED on March 16.
- Attended DHOOM Queer Desi Daytime Dance Party at SF Oasis on March 26.
- Attended SF Pride Community Space Producers Meeting at Folsom Street Community Center on March 30.
- Attended Transgender Day of Visibility at SOMArts on March 31.

PUBLIC RELATIONS

- *CBS Bay Area*: Provided quotes for "Famed San Francisco drag performer Heklina reportedly found dead in London" on April 3:
<https://www.cbsnews.com/sanfrancisco/news/famed-san-francisco-drag-performer-heklina-reportedly-found-dead-in-london/>

FUNDRAISING

- Raised more than \$10,000 for SF Pride via personal 2023 birthday fundraising initiative.

COMMITTEE WORK

- Attended SFPD Relations Committee video conference meetings on March 13, March 20, March 27, and April 3.
- Attended Development Committee video conference meeting on March 21.
- Attended Budget & Finance video conference meeting on March 28.

ROUTINE RESPONSIBILITIES

- Participated on check-in calls with ED on March 15, March 17, March 22, March 24, March 31, and April 5.
- Participated on check-in calls with PR partner on March 15, March 22, March 29, and April 5.
- Engaged with SF Pride content via social media channels as feasible.
- Corresponded with Staff and Board Members as appropriate.

SAN FRANCISCO PRIDE®

SAN FRANCISCO LESBIAN, GAY, BISEXUAL, TRANSGENDER
PRIDE PARADE AND CELEBRATION COMMITTEE, INC.

KEY ACTIVITIES AND MILESTONES SCHEDULED FOR NEXT PERIOD

- Committee Meetings: Attend SFPD Relations on April 10, Development on April 18, and Budget and Finance on April 25.
- Attend Membership meeting on April 12.
- Chair ExCom video conference meeting on April 19.
- Chair Board of Directors meeting on May 3.

SAN FRANCISCO PRIDE[®]

Treasurer's Report Narrative Overview

Robert Louie
April 5, 2023

Overall Spending & Revenue

We're doing well on spending and revenue. We have \$323,933 at the end of this period and have not touched the reserve. We've been making progress on sponsorship commitments, on which Suzanne will provide further updates.

Additionally, we've realized \$30k from parade applications. This is just a portion of the total amount that will be received if all parade applications are approved. We also have a potential of \$22k incoming once things are approved from the vendor store as well. We also received the \$18k from ABC last month.

Grants for the Arts

We've submitted an additional \$250k request to the city for the remainder of the grant money

Lines of Credit

- Once received, \$100k from the Grants for the Arts money that it will go to Horizon and pay off our loan
- Paid off Fresno First line of credit

Topics Covered in the March Budget and Finance Committee Meeting

Great turn out to BFC meeting this last month and great discussion. Will cover **details and recommendations during the Budget Work** in new business today.

- **New Budget Request Form**
- **Budget Proposals from CAC**
 - Mixer
 - Resistance Contingent
- **Budget Proposal from Commerce Membership**
- **Lodging Budget Increase**

SAN FRANCISCO PRIDE

Treasurer's Report

Robert Louie

April 5, 2023

Profit & Loss Statement – March 2023

Gross Profit	\$301,552.01
Expenses	\$137,045.38
Net Income	\$164,506.63

Total for 1st month of the fiscal year:

Gross Profit	\$25,771.06
Expenses	\$70,774.59
Net Income	(\$45,003.53)

Cash Flow Statement for FY 2023

Cash at the beginning of the month	\$266,631.08
Net Cash from Operating Activities	\$68,360.65
Net Cash Increase	\$57,302.48
Cash at the End of the Period	\$323,933.56
Wells Fargo Checking (<i>Unrestricted</i>)	\$126,660.12
(Fiscal Agencies – <i>Restricted Funds</i>)	\$33,485.09
Wells Fargo MarketRate (<i>Reserve</i>)	\$125,491.06
Wells Fargo Bank Savings	\$26,552.85
Fresno First	\$11,726.01
Petty Cash	\$55.23

1. New Budget Proposal Process & Template

- Email to Treasurer with Event / Purpose of budget request
- Include whether or not this is for a committee
- Treasurer will email you your budget proposal form

2. Budget Proposals from BFC on March 28th 2023

Attendees

Anjali Rimi, Chris Grafton, Elizabeth Lanyon, George Smith, Janelle Luster (*VP*), Nguyen Pham (*Pres.*), Spring Collins (*Sec.*), Suzanne Ford (*ED*), Robert Louie (*Treas.*)

Summary

	Proposal	Amount	Status	Notes
1	CAC Mixer 4/16 & July	\$(1,850.00)	Approved (ED & Pres.)	BFC Approved. Expenditure within the approval limit of Suzanne (<i>ED</i>) and Nguyen (<i>Pres.</i>). Board input not required
2	Resistance Contingent	\$(500.00)	Returned	Request for additional information on operations
3	Commerce Membership	\$18,650.00	BFC Approved	Strong recommendation to the board to approve
4	Lodging Budget Increase	(\$5,000.00)	BFC Approved	Recommendation to pass

San Francisco Pride Budget Request

Date:	3/13/2023	Date Presented to B&F:	3/28/2023	Project Objective This request covers two "events": 1. april 16th membership mixer at oasis, 4 hour engagement open to members and public, food and drink tickets for ~40-50 people. 2. similar to above, july membership mixer, location tbd (josh add more detail?) The goal of the membership mixers is for the board to engage directly with the membership, to do community outreach on behalf of sfpride, and to sign up new members.
Event:	Spring/Summer '23 Membership Mixers	Date Approved by B&F:	3/28/2023	
Requestor:	Joshua Smith - CAC			
		Support Required?	Details Required Support	
Staff		Yes	1.Setup and tear down 2. media in advance of events	
		Support Required?	Details Required Support	
Board		Yes	Provide entrance support/membership signups	Budget Feedback • Budget is request is reasonable with many aspects covered without additional monetary need • Commerce membership has brought in 11k so far • Request to cover food bev is reasonable and on the lower end • Food is being supplied by Sweet Green for 4/16 • Approved by Suzanne & Nguyen w/ agreement from BFC

List both anticipated revenue and expenses by listing either an **Income Code** or **Expense code**. Use drop down menu in each cell to select Income Code, Expense Code, Sub Class

Income Code	Expense Code	Sub Class	\$	\$	Explanation
	630 Food	Community Outreach	\$	(750.00)	drink tickets for April 16th membership mixer
	616 Rent (Non-Office Space)	Community Outreach	\$	(500.00)	Commerce membership dues - discount refund - Oasis hosting the mixer
	630 Food	Community Outreach	\$	(750.00)	food/beverage for July membership mixer
402 Membership Dues		Fundraising	\$	150.00	Ten \$15 memberships over the two membership mixers, low estimate

\$ (1,850.00) Total Budget Impact

San Francisco Pride Budget Request

Date:	3/15/2023	Date Presented to B&F:	3/28/2023	Project Objective The goal of the commerce membership program is to engage small-businesses as members of sfpride, and to expand and engage the membership program, both individual and commerce, over the next two years.
Event:	Commerce Membership	Date Approved by B&F:	3/28/2023	
Requestor:	Di'ara Reid / CM ad-hoc			
	Support Required?	Details Required Support		Budget Feedback These budget requests pay for in-person activation expenses pride weekend, and the supplies and materials purchased can also be used at other activations.
Staff	Yes	1. social media support 2. staffing program activations at events (tabling)		
	Support Required?	Details Required Support		• Commerce membership has brought in \$11k so far • Budget looks reasonable to the BFC • Passing back to the board for visibility with a strong recommendation to pass the budget
Board	Yes	1. recruit new members 2. attend membership mixers 3. engage with members at events 4. take shifts at membership booth pride weekend		

List both anticipated revenue and expenses by listing **either** an **Income Code** or **Expense code**. Use drop down menu in each cell to select Income Code, Expense Code, Sub Class

Income Code	Expense Code	Sub Class	\$\$	Explanation
402 Membership Dues		Commerce Membership	\$ 9,500.00	membership dues to date (2023-03-23)
402 Membership Dues		Commerce Membership	\$ 11,500.00	projected dues for fy2023
	608 Copying/Printing	Commerce Membership	\$ (600.00)	program brochures (already realized), business cards, stickers
	620 Contractors	Commerce Membership	\$ (750.00)	logo design
	645 Signage	Commerce Membership	\$ (250.00)	vinyl sign for tabling at events
	612 Other Supplies	Commerce Membership	\$ (500.00)	other misc tabling supplies, also used for membership booth at june event
	631 Media / PR	Commerce Membership	\$ (250.00)	step-and-repeat photo backdrop

\$ 18,650.00 Total Budget Impact

San Francisco Pride Budget Request

Date:	2/7/2023	Date Presented to B&F:	3/28/2023
Event:	N/A	Date Approved by B&F:	3/28/2023
Requestor:	Chris Grafton		

	Support Required?	Details Required Support
Staff	No	

	Support Required?	Details Required Support
Board	No	

Project Objective

Goal is to increase this budget so we do not go over if we need to use a bit for the board. Going over will be flagged in the budget so it's best to pre-empt an issue.

- We've used 50% of the budget already because the budget did not factor in the mini-retreat
- Request to increase lodging expenses by \$5k (from 8.5k to 13k total)

Budget Feedback

- BFC advises we pass this
- Staff advises it is necessary given we did not account for the mini-retreat during initial budgeting

List anticipated revenue and expenses by listing either an **Income Code** or **Expense code**. Use drop down menu in each cell to select **Income Code**, **Expense Code**, **Sub Class**

Income Code	Expense Code	Sub Class	\$\$	Explanation
	696 Lodging / Hotel	Board	\$ 5,000.00	Increased budget for the board as we had to pay for the mini-retreat which was not factored into the original budget

\$ 5,000.00 Total Budget Impact

Date:		Date Presented to B&F:	
Event:		Date Approved by B&F:	
Requestor:			

Please provide an overview of your project objective-- what the project is about, goals you hope to achieve, and any general context you can provide for the budget request.

Leave blank. Budget and Finance committee will provide feedback here

[illegible]

\$	2,500.00	Total Budget Impact
----	----------	---------------------

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of March 31, 2023

Mar 31, 23

ASSETS

Current Assets

Checking/Savings

0101 · Wells Fargo Bank Checking

0101A · Restricted Funds

0101AGR · Howard Grayson LGBT 282.26

0101ALA · Latin Stage 9,540.74

0101API · Pink Triangle 9,386.23

0101ASI · Sistahs Steppin 818.31

0101ASO · Soul of Pride 13,457.55

Total 0101A · Restricted Funds 33,485.09

0101 · Wells Fargo Bank Checking - Unrestricted Funds 126,660.12

Total 0101 · Wells Fargo Bank Checking 160,145.21

0102 · WellsFargo MarketRate (Reserve) 125,491.06

0104 · WellsFargo Bank Savings 26,552.85

0106 · Fresno First 11,689.21

0113 · Petty Cash Account 55.23

Total Checking/Savings 323,933.56

Total Current Assets 323,933.56

Fixed Assets

0140 · FURNITURE & EQUIPMENT

0140a · Furniture & Equipment 4,999.51

0141 · Accumulated Depreciation -4,999.51

Total 0140 · FURNITURE & EQUIPMENT 0.00

Total Fixed Assets 0.00

Other Assets

0189 · TRADEMARKS

0189A · Trademarks 60,610.96

0189B · Accumulated Amortization -58,130.96

Total 0189 · TRADEMARKS 2,480.00

0191 · Prepaid Expenses 59,527.00

0195 · Other Deposits 29,442.23

Total Other Assets 91,449.23

TOTAL ASSETS 415,382.79

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Other Current Liabilities

0250L · Payroll Taxes Due Payable 10,044.25

0255L · Vacation Time Account Payable 13,301.22

0259 · Short Term Loans 100,000.00

Total Other Current Liabilities 123,345.47

Total Current Liabilities 123,345.47

Long Term Liabilities

0261 · Fresno First Line of Credit 35,455.22

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of March 31, 2023

	Mar 31, 23
0270 · Deferred rent liability	7,234.00
Total Long Term Liabilities	42,689.22
Total Liabilities	166,034.69
Equity	
3000 · Opening Bal Equity	81,844.00
3100 · Temp Restricted Net Assets (TRN	-127,535.00
3800.1 · NetAssetsReleased, UnRestrict	586,907.00
3800.4 · NetAssetsReleased, TempRestrict	-586,907.00
3900 · Retained Earnings	288,260.46
Net Income	6,778.64
Total Equity	249,348.10
TOTAL LIABILITIES & EQUITY	415,382.79

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Statement of Cash Flows
March 2023

	<u>Mar 23</u>
OPERATING ACTIVITIES	
Net Income	164,506.63
Adjustments to reconcile Net Income to net cash provided by operations:	
0115 · Accounts Receivable (General)	16,861.30
0210 · Accounts Payable	-15,395.00
0250L · Payroll Taxes Due Payable	2,387.72
0259 · Short Term Loans	-100,000.00
Net cash provided by Operating Activities	68,360.65
FINANCING ACTIVITIES	
0261 · Fresno First Line of Credit	-11,058.17
Net cash provided by Financing Activities	-11,058.17
Net cash increase for period	57,302.48
Cash at beginning of period	266,631.08
Cash at end of period	<u><u>323,933.56</u></u>

7:10 PM

04/03/23

Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2022 through March 2023

	Oct '22 - Mar 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
0402 · Membership Income	10,420.00	15,000.00	-4,580.00	69.5%
0409 · Vendor Income				
0410 · Vendor/Booth Fees Income				
0410P · Pride - Vendor Income	2,050.00	237,600.00	-235,550.00	0.9%
Total 0410 · Vendor/Booth Fees Income	2,050.00	237,600.00	-235,550.00	0.9%
Total 0409 · Vendor Income	2,050.00	237,600.00	-235,550.00	0.9%
0411 · Parade Fee Income				
0411FM · Pride-Float/March Income	30,660.00	369,360.00	-338,700.00	8.3%
0411W · DykesOnBikes (WMC)	0.00	3,000.00	-3,000.00	0.0%
Total 0411 · Parade Fee Income	30,660.00	372,360.00	-341,700.00	8.2%
0412 · Beverage Sales				
0412P · Pride - Beverage sales	0.00	600,000.00	-600,000.00	0.0%
Total 0412 · Beverage Sales	0.00	600,000.00	-600,000.00	0.0%
0414 · Donations (Individual) Income	14,310.25	83,136.00	-68,825.75	17.2%
0416 · Barrel Donations Income				
0416P · Pride - Barrel Donations	0.00	50,000.00	-50,000.00	0.0%
Total 0416 · Barrel Donations Income	0.00	50,000.00	-50,000.00	0.0%
0417 · Corporate Sponsorship Income	43,070.00	2,581,250.00	-2,538,180.00	1.7%
0421 · Interest Income	44.56			
0424 · Other Income				
0424O · Official Events Calendar List	0.00	5,000.00	-5,000.00	0.0%
0424PP · Pride Pass	0.00	40,000.00	-40,000.00	0.0%
0424PT · Pink Triangle	2,000.00			
Total 0424 · Other Income	2,000.00	45,000.00	-43,000.00	4.4%
0430 · Grants For the Arts				
0430A · Pride - Grants for the Arts	416,550.18	325,000.00	91,550.18	128.2%
Total 0430 · Grants For the Arts	416,550.18	325,000.00	91,550.18	128.2%
0435 · Other Grants Income	15,000.00	300,000.00	-285,000.00	5.0%
0440 · Grandstand Ticket Sales	350.00	60,000.00	-59,650.00	0.6%
0441 · Other Ticket Sales	0.00	65,000.00	-65,000.00	0.0%
0450 · Merchandise Sales	0.00	30,000.00	-30,000.00	0.0%
0490 · Fundraising - General	22,307.00	20,000.00	2,307.00	111.5%
0495 · Management Fees Income	0.00	300.00	-300.00	0.0%
4900 · Fiscal Sponsee Income				
4900.14 · Donations (Individual) Income	2,018.00			
4900.49 · Fundraising	36,141.00			
Total 4900 · Fiscal Sponsee Income	38,159.00			
Total Income	594,920.99	4,784,646.00	-4,189,725.01	12.4%
Gross Profit	594,920.99	4,784,646.00	-4,189,725.01	12.4%

7:10 PM

04/03/23

Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2022 through March 2023

	Oct '22 - Mar 23	Budget	\$ Over Budget	% of Budget
Expense				
0600 · Advertising (Administrative)	191.61	3,000.00	-2,808.39	6.4%
0601 · Advertising (Event)	0.00	5,000.00	-5,000.00	0.0%
0602 · Bank Fees	1,805.67	36,000.00	-34,194.33	5.0%
0603 · Utilities and Maintenance				
0603C · Cleaning & General Maintenance	4,169.30	12,000.00	-7,830.70	34.7%
0603U · Utilities	700.31	2,500.00	-1,799.69	28.0%
Total 0603 · Utilities and Maintenance	4,869.61	14,500.00	-9,630.39	33.6%
0604 · Messenger Expense	98.00	300.00	-202.00	32.7%
0606 · Insurance Expense	3,892.46	264,000.00	-260,107.54	1.5%
0607 · Postage Expense	37.45	3,000.00	-2,962.55	1.2%
0608 · Copying/Printing Expense	1,482.88	16,050.00	-14,567.12	9.2%
0609 · Office Supplies Expense	1,987.82	7,000.00	-5,012.18	28.4%
0610 · Accounting/Auditing Expense	12,000.00	40,000.00	-28,000.00	30.0%
0611 · Commission/Bonus Expense	0.00	80,000.00	-80,000.00	0.0%
0612 · Other Supplies	0.00	16,500.00	-16,500.00	0.0%
0613 · Employee Benefits Expense				
0613M · Medical/Dental Benefits	27,066.90	50,000.00	-22,933.10	54.1%
Total 0613 · Employee Benefits Expense	27,066.90	50,000.00	-22,933.10	54.1%
0614 · Equipment Rental Expense	16,516.50	343,530.00	-327,013.50	4.8%
0615 · Rent (Office) Expense	33,170.05	71,425.44	-38,255.39	46.4%
0616 · Rent (Non-Office Space) Exp.	10,510.00	70,000.00	-59,490.00	15.0%
0617 · Clean-Up Costs (Event)	0.00	171,000.00	-171,000.00	0.0%
0618 · Equipment Repair & Maintenance	906.45	2,310.00	-1,403.55	39.2%
0619 · Contracted Services	123,484.74	757,750.00	-634,265.26	16.3%
0620 · Contractors	28,360.00	153,200.00	-124,840.00	18.5%
0621 · ASL Interpreter/ADA Compliance	0.00	11,850.00	-11,850.00	0.0%
0622 · Payroll Taxes	11,462.42	38,500.00	-27,037.58	29.8%
0623 · Travel Expense	4,539.50	39,672.00	-35,132.50	11.4%
0624 · Entertainer/Speaker Expense				
0624M · Main Stage	0.00	80,000.00	-80,000.00	0.0%
0624S · Community Stages and Venues	0.00	1,000.00	-1,000.00	0.0%
0624T · Other Venues	0.00	13,500.00	-13,500.00	0.0%
Total 0624 · Entertainer/Speaker Expense	0.00	94,500.00	-94,500.00	0.0%
0625 · Telephone Expense	1,109.99	4,000.00	-2,890.01	27.7%
0626 · Payroll Expense				
0626A · Payroll expense	149,833.29	474,500.00	-324,666.71	31.6%
Total 0626 · Payroll Expense	149,833.29	474,500.00	-324,666.71	31.6%
0627 · Permit Costs	272.00	65,560.00	-65,288.00	0.4%
0628 · Community Partners Grants				
0628B · Grants from Board	2,450.00	82,750.00	-80,300.00	3.0%
0628P · Grants to Partners	0.00	15,400.00	-15,400.00	0.0%
0628W · Grants to Dykes on Bikes	0.00	1,100.00	-1,100.00	0.0%
Total 0628 · Community Partners Grants	2,450.00	99,250.00	-96,800.00	2.5%

7:10 PM

04/03/23

Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2022 through March 2023

	Oct '22 - Mar 23	Budget	\$ Over Budget	% of Budget
0629 · Educational Development Exp.	300.00	23,500.00	-23,200.00	1.3%
0630 · Food Expense	12,223.37	31,507.35	-19,283.98	38.8%
0631 · Media/PR Expense	73,006.38	31,000.00	42,006.38	235.5%
0632 · Volunteer/Staff Recognition Exp	256.60	3,000.00	-2,743.40	8.6%
0633 · Security Costs	0.00	680,000.00	-680,000.00	0.0%
0635 · Legal Expense	0.00	20,000.00	-20,000.00	0.0%
0636 · Branded Apparel Expense	3,000.00	18,000.00	-15,000.00	16.7%
0637 · Police/Traffic Control Expense	0.00	45,000.00	-45,000.00	0.0%
0640 · Sales Tax Expense/Other Taxes	0.00	2,200.00	-2,200.00	0.0%
0641 · Radio Rental Expense	0.00	13,200.00	-13,200.00	0.0%
0642 · Toilet Rental Expense	0.00	45,000.00	-45,000.00	0.0%
0643 · Fencing Rental Expense	0.00	49,500.00	-49,500.00	0.0%
0644 · Sound Expenses				
0644S · Sound Expense	0.00	76,100.00	-76,100.00	0.0%
0644V · Video Expense	0.00	48,000.00	-48,000.00	0.0%
Total 0644 · Sound Expenses	0.00	124,100.00	-124,100.00	0.0%
0645 · Signage Expense	0.00	41,410.00	-41,410.00	0.0%
0655 · Data Management Expense	9,732.36	24,200.00	-14,467.64	40.2%
0656 · HR Expense	0.00	500.00	-500.00	0.0%
0660 · Fundraising Expense	14,751.72	14,600.00	151.72	101.0%
0670 · Print Publications Expense	0.00	5,000.00	-5,000.00	0.0%
0680 · Fulfillment Expense	0.00	30,000.00	-30,000.00	0.0%
0690 · Interest Expense	3,986.22	15,000.00	-11,013.78	26.6%
0694 · Amortization Expense	0.00	400.00	-400.00	0.0%
0696 · Lodging/Hotel Expense	4,299.61	8,500.00	-4,200.39	50.6%
0697 · Lost equipment & damages	0.00	2,500.00	-2,500.00	0.0%
6700 · Reallocation Expenses	0.00	33,000.00	-33,000.00	0.0%
6800 · Fiscal Sponsee Expenses				
6800.19 · Contracted Services	22,088.75			
6800.23 · Travel & Lodging	5,000.00			
6800.24 · Entertainer/Speaker Expense	1,750.00			
6800.60 · Fundraising Expense	1,300.00			
6800.66 · Education & Outreach	400.00			
Total 6800 · Fiscal Sponsee Expenses	30,538.75			
6999 · Uncategorized Expenses	0.00	10,000.00	-10,000.00	0.0%
Total Expense	588,142.35	4,203,514.79	-3,615,372.44	14.0%
Net Ordinary Income	6,778.64	581,131.21	-574,352.57	1.2%
Net Income	6,778.64	581,131.21	-574,352.57	1.2%

Profit & Loss

October 2022 through March 2023

	Oct 22	Nov 22
Ordinary Income/Expense		
Income		
0402 · Membership Income	455.00	0.00
0409 · Vendor Income		
0410 · Vendor/Booth Fees Income		
0410P · Pride - Vendor Income	0.00	0.00
Total 0410 · Vendor/Booth Fees Income	0.00	0.00
Total 0409 · Vendor Income	0.00	0.00
0411 · Parade Fee Income		
0411FM · Pride-Float/March Income	0.00	0.00
Total 0411 · Parade Fee Income	0.00	0.00
0414 · Donations (Individual) Income	305.00	8.95
0417 · Corporate Sponsorship Income	0.00	27,500.00
0421 · Interest Income	1.30	1.59
0424 · Other Income		
0424PT · Pink Triangle	0.00	0.00
Total 0424 · Other Income	0.00	0.00
0430 · Grants For the Arts		
0430A · Pride - Grants for the Arts	0.00	0.00
Total 0430 · Grants For the Arts	0.00	0.00
0435 · Other Grants Income	0.00	0.00
0440 · Grandstand Ticket Sales	0.00	0.00
0490 · Fundraising - General	22,255.02	51.98
4900 · Fiscal Sponsee Income		
4900.14 · Donations (Individual) Income	1,618.00	0.00
4900.49 · Fundraising	1,141.00	0.00
Total 4900 · Fiscal Sponsee Income	2,759.00	0.00
Total Income	25,775.32	27,562.52
Gross Profit	25,775.32	27,562.52
Expense		
0600 · Advertising (Administrative)	0.00	0.00
0602 · Bank Fees	110.42	76.43
0603 · Utilities and Maintenance		
0603C · Cleaning & General Maintenance	300.00	1,082.06
0603U · Utilities	337.50	0.00
Total 0603 · Utilities and Maintenance	637.50	1,082.06
0604 · Messenger Expense	0.00	54.00
0606 · Insurance Expense	2,940.58	481.13
0607 · Postage Expense	37.45	0.00
0608 · Copying/Printing Expense	1,026.45	203.44
0609 · Office Supplies Expense	570.26	440.25
0610 · Accounting/Auditing Expense	2,000.00	2,000.00
0613 · Employee Benefits Expense		
0613M · Medical/Dental Benefits	7,445.56	3,722.78
Total 0613 · Employee Benefits Expense	7,445.56	3,722.78

7:17 PM

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

04/03/23

Profit & Loss

Accrual Basis

October 2022 through March 2023

	Oct 22	Nov 22
0614 · Equipment Rental Expense	215.25	215.25
0615 · Rent (Office) Expense	0.00	10,948.81
0616 · Rent (Non-Office Space) Exp.	1,747.00	1,747.00
0618 · Equipment Repair & Maintenance	126.25	378.74
0619 · Contracted Services	1,900.00	1,900.00
0620 · Contractors	0.00	12,040.00
0622 · Payroll Taxes	1,697.36	1,777.06
0623 · Travel Expense	810.68	954.34
0625 · Telephone Expense	468.34	466.57
0626 · Payroll Expense		
0626A · Payroll expense	22,187.50	23,229.16
Total 0626 · Payroll Expense	22,187.50	23,229.16
0627 · Permit Costs	0.00	0.00
0628 · Community Partners Grants		
0628B · Grants from Board	0.00	500.00
Total 0628 · Community Partners Grants	0.00	500.00
0629 · Educational Development Exp.	0.00	0.00
0630 · Food Expense	2,879.90	5,383.25
0631 · Media/PR Expense	2,908.13	16,055.00
0632 · Volunteer/Staff Recognition Exp	0.00	0.00
0636 · Branded Apparel Expense	3,000.00	0.00
0655 · Data Management Expense	1,363.24	1,265.98
0660 · Fundraising Expense	14,551.72	200.00
0690 · Interest Expense	799.06	794.80
0696 · Lodging/Hotel Expense	0.00	2,833.76
6800 · Fiscal Sponsee Expenses		
6800.19 · Contracted Services	375.00	2,000.00
6800.23 · Travel & Lodging	0.00	0.00
6800.24 · Entertainer/Speaker Expense	850.00	400.00
6800.60 · Fundraising Expense	0.00	0.00
6800.66 · Education & Outreach	400.00	0.00
Total 6800 · Fiscal Sponsee Expenses	1,625.00	2,400.00
Total Expense	71,047.65	91,149.81
Net Ordinary Income	-45,272.33	-63,587.29
Net Income	-45,272.33	-63,587.29

Profit & Loss

October 2022 through March 2023

	Dec 22	Jan 23
Ordinary Income/Expense		
Income		
0402 · Membership Income	4,230.00	15.00
0409 · Vendor Income		
0410 · Vendor/Booth Fees Income		
0410P · Pride - Vendor Income	0.00	0.00
Total 0410 · Vendor/Booth Fees Income	0.00	0.00
Total 0409 · Vendor Income	0.00	0.00
0411 · Parade Fee Income		
0411FM · Pride-Float/March Income	0.00	0.00
Total 0411 · Parade Fee Income	0.00	0.00
0414 · Donations (Individual) Income	1,330.00	1,873.62
0417 · Corporate Sponsorship Income	3,070.00	0.00
0421 · Interest Income	7.45	11.79
0424 · Other Income		
0424PT · Pink Triangle	0.00	0.00
Total 0424 · Other Income	0.00	0.00
0430 · Grants For the Arts		
0430A · Pride - Grants for the Arts	0.00	156,250.00
Total 0430 · Grants For the Arts	0.00	156,250.00
0435 · Other Grants Income	0.00	15,000.00
0440 · Grandstand Ticket Sales	0.00	0.00
0490 · Fundraising - General	0.00	0.00
4900 · Fiscal Sponsee Income		
4900.14 · Donations (Individual) Income	400.00	0.00
4900.49 · Fundraising	10,000.00	0.00
Total 4900 · Fiscal Sponsee Income	10,400.00	0.00
Total Income	19,037.45	173,150.41
Gross Profit	19,037.45	173,150.41
Expense		
0600 · Advertising (Administrative)	105.00	56.77
0602 · Bank Fees	973.99	123.46
0603 · Utilities and Maintenance		
0603C · Cleaning & General Maintenance	696.81	696.81
0603U · Utilities	0.00	362.81
Total 0603 · Utilities and Maintenance	696.81	1,059.62
0604 · Messenger Expense	0.00	0.00
0606 · Insurance Expense	0.00	0.00
0607 · Postage Expense	0.00	0.00
0608 · Copying/Printing Expense	218.88	0.00
0609 · Office Supplies Expense	394.32	557.73
0610 · Accounting/Auditing Expense	2,000.00	2,000.00
0613 · Employee Benefits Expense		
0613M · Medical/Dental Benefits	3,974.64	268.80
Total 0613 · Employee Benefits Expense	3,974.64	268.80

Profit & Loss

October 2022 through March 2023

	Dec 22	Jan 23
0614 · Equipment Rental Expense	215.25	215.25
0615 · Rent (Office) Expense	5,555.31	5,555.31
0616 · Rent (Non-Office Space) Exp.	1,754.00	1,754.00
0618 · Equipment Repair & Maintenance	0.00	0.00
0619 · Contracted Services	16,003.10	0.00
0620 · Contractors	0.00	12,320.00
0622 · Payroll Taxes	1,777.06	1,872.69
0623 · Travel Expense	1,466.93	720.95
0625 · Telephone Expense	43.64	43.65
0626 · Payroll Expense		
0626A · Payroll expense	23,229.16	24,479.16
Total 0626 · Payroll Expense	23,229.16	24,479.16
0627 · Permit Costs	0.00	0.00
0628 · Community Partners Grants		
0628B · Grants from Board	0.00	250.00
Total 0628 · Community Partners Grants	0.00	250.00
0629 · Educational Development Exp.	300.00	0.00
0630 · Food Expense	2,029.67	244.18
0631 · Media/PR Expense	11,000.00	12,930.00
0632 · Volunteer/Staff Recognition Exp	0.00	0.00
0636 · Branded Apparel Expense	0.00	0.00
0655 · Data Management Expense	1,561.55	1,501.18
0660 · Fundraising Expense	0.00	0.00
0690 · Interest Expense	735.71	645.56
0696 · Lodging/Hotel Expense	344.98	0.00
6800 · Fiscal Sponsee Expenses		
6800.19 · Contracted Services	2,850.00	363.75
6800.23 · Travel & Lodging	5,000.00	0.00
6800.24 · Entertainer/Speaker Expense	500.00	0.00
6800.60 · Fundraising Expense	0.00	0.00
6800.66 · Education & Outreach	0.00	0.00
Total 6800 · Fiscal Sponsee Expenses	8,350.00	363.75
Total Expense	82,730.00	66,962.06
Net Ordinary Income	-63,692.55	106,188.35
Net Income	-63,692.55	106,188.35

Profit & Loss

October 2022 through March 2023

	Feb 23	Mar 23
Ordinary Income/Expense		
Income		
0402 · Membership Income	1,890.00	3,830.00
0409 · Vendor Income		
0410 · Vendor/Booth Fees Income		
0410P · Pride - Vendor Income	0.00	2,050.00
Total 0410 · Vendor/Booth Fees Income	0.00	2,050.00
Total 0409 · Vendor Income	0.00	2,050.00
0411 · Parade Fee Income		
0411FM · Pride-Float/March Income	0.00	30,660.00
Total 0411 · Parade Fee Income	0.00	30,660.00
0414 · Donations (Individual) Income	8,442.64	2,350.04
0417 · Corporate Sponsorship Income	12,500.00	0.00
0421 · Interest Income	10.64	11.79
0424 · Other Income		
0424PT · Pink Triangle	0.00	2,000.00
Total 0424 · Other Income	0.00	2,000.00
0430 · Grants For the Arts		
0430A · Pride - Grants for the Arts	0.00	260,300.18
Total 0430 · Grants For the Arts	0.00	260,300.18
0435 · Other Grants Income	0.00	0.00
0440 · Grandstand Ticket Sales	0.00	350.00
0490 · Fundraising - General	0.00	0.00
4900 · Fiscal Sponsee Income		
4900.14 · Donations (Individual) Income	0.00	0.00
4900.49 · Fundraising	25,000.00	0.00
Total 4900 · Fiscal Sponsee Income	25,000.00	0.00
Total Income	47,843.28	301,552.01
Gross Profit	47,843.28	301,552.01
Expense		
0600 · Advertising (Administrative)	29.84	0.00
0602 · Bank Fees	247.51	273.86
0603 · Utilities and Maintenance		
0603C · Cleaning & General Maintenance	696.81	696.81
0603U · Utilities	0.00	0.00
Total 0603 · Utilities and Maintenance	696.81	696.81
0604 · Messenger Expense	44.00	0.00
0606 · Insurance Expense	470.75	0.00
0607 · Postage Expense	0.00	0.00
0608 · Copying/Printing Expense	34.11	0.00
0609 · Office Supplies Expense	25.26	0.00
0610 · Accounting/Auditing Expense	2,000.00	2,000.00
0613 · Employee Benefits Expense		
0613M · Medical/Dental Benefits	7,680.48	3,974.64
Total 0613 · Employee Benefits Expense	7,680.48	3,974.64

Profit & Loss

October 2022 through March 2023

	Feb 23	Mar 23
0614 · Equipment Rental Expense	215.25	15,440.25
0615 · Rent (Office) Expense	5,555.31	5,555.31
0616 · Rent (Non-Office Space) Exp.	1,754.00	1,754.00
0618 · Equipment Repair & Maintenance	401.46	0.00
0619 · Contracted Services	48,571.64	55,110.00
0620 · Contractors	1,000.00	3,000.00
0622 · Payroll Taxes	2,070.31	2,267.94
0623 · Travel Expense	327.30	259.30
0625 · Telephone Expense	43.91	43.88
0626 · Payroll Expense		
0626A · Payroll expense	27,062.49	29,645.82
Total 0626 · Payroll Expense	27,062.49	29,645.82
0627 · Permit Costs	272.00	0.00
0628 · Community Partners Grants		
0628B · Grants from Board	0.00	1,700.00
Total 0628 · Community Partners Grants	0.00	1,700.00
0629 · Educational Development Exp.	0.00	0.00
0630 · Food Expense	1,656.38	29.99
0631 · Media/PR Expense	17,473.25	12,640.00
0632 · Volunteer/Staff Recognition Exp	256.60	0.00
0636 · Branded Apparel Expense	0.00	0.00
0655 · Data Management Expense	1,847.06	2,193.35
0660 · Fundraising Expense	0.00	0.00
0690 · Interest Expense	550.86	460.23
0696 · Lodging/Hotel Expense	1,120.87	0.00
6800 · Fiscal Sponsee Expenses		
6800.19 · Contracted Services	16,500.00	0.00
6800.23 · Travel & Lodging	0.00	0.00
6800.24 · Entertainer/Speaker Expense	0.00	0.00
6800.60 · Fundraising Expense	1,300.00	0.00
6800.66 · Education & Outreach	0.00	0.00
Total 6800 · Fiscal Sponsee Expenses	17,800.00	0.00
Total Expense	139,207.45	137,045.38
Net Ordinary Income	-91,364.17	164,506.63
Net Income	-91,364.17	164,506.63

Profit & Loss

October 2022 through March 2023

	TOTAL
Ordinary Income/Expense	
Income	
0402 · Membership Income	10,420.00
0409 · Vendor Income	
0410 · Vendor/Booth Fees Income	
0410P · Pride - Vendor Income	2,050.00
Total 0410 · Vendor/Booth Fees Income	2,050.00
Total 0409 · Vendor Income	2,050.00
0411 · Parade Fee Income	
0411FM · Pride-Float/March Income	30,660.00
Total 0411 · Parade Fee Income	30,660.00
0414 · Donations (Individual) Income	14,310.25
0417 · Corporate Sponsorship Income	43,070.00
0421 · Interest Income	44.56
0424 · Other Income	
0424PT · Pink Triangle	2,000.00
Total 0424 · Other Income	2,000.00
0430 · Grants For the Arts	
0430A · Pride - Grants for the Arts	416,550.18
Total 0430 · Grants For the Arts	416,550.18
0435 · Other Grants Income	15,000.00
0440 · Grandstand Ticket Sales	350.00
0490 · Fundraising - General	22,307.00
4900 · Fiscal Sponsee Income	
4900.14 · Donations (Individual) Income	2,018.00
4900.49 · Fundraising	36,141.00
Total 4900 · Fiscal Sponsee Income	38,159.00
Total Income	594,920.99
Gross Profit	594,920.99
Expense	
0600 · Advertising (Administrative)	191.61
0602 · Bank Fees	1,805.67
0603 · Utilities and Maintenance	
0603C · Cleaning & General Maintenance	4,169.30
0603U · Utilities	700.31
Total 0603 · Utilities and Maintenance	4,869.61
0604 · Messenger Expense	98.00
0606 · Insurance Expense	3,892.46
0607 · Postage Expense	37.45
0608 · Copying/Printing Expense	1,482.88
0609 · Office Supplies Expense	1,987.82
0610 · Accounting/Auditing Expense	12,000.00
0613 · Employee Benefits Expense	
0613M · Medical/Dental Benefits	27,066.90
Total 0613 · Employee Benefits Expense	27,066.90

Profit & Loss

October 2022 through March 2023

	TOTAL
0614 · Equipment Rental Expense	16,516.50
0615 · Rent (Office) Expense	33,170.05
0616 · Rent (Non-Office Space) Exp.	10,510.00
0618 · Equipment Repair & Maintenance	906.45
0619 · Contracted Services	123,484.74
0620 · Contractors	28,360.00
0622 · Payroll Taxes	11,462.42
0623 · Travel Expense	4,539.50
0625 · Telephone Expense	1,109.99
0626 · Payroll Expense	
0626A · Payroll expense	149,833.29
Total 0626 · Payroll Expense	149,833.29
0627 · Permit Costs	272.00
0628 · Community Partners Grants	
0628B · Grants from Board	2,450.00
Total 0628 · Community Partners Grants	2,450.00
0629 · Educational Development Exp.	300.00
0630 · Food Expense	12,223.37
0631 · Media/PR Expense	73,006.38
0632 · Volunteer/Staff Recognition Exp	256.60
0636 · Branded Apparel Expense	3,000.00
0655 · Data Management Expense	9,732.36
0660 · Fundraising Expense	14,751.72
0690 · Interest Expense	3,986.22
0696 · Lodging/Hotel Expense	4,299.61
6800 · Fiscal Sponsee Expenses	
6800.19 · Contracted Services	22,088.75
6800.23 · Travel & Lodging	5,000.00
6800.24 · Entertainer/Speaker Expense	1,750.00
6800.60 · Fundraising Expense	1,300.00
6800.66 · Education & Outreach	400.00
Total 6800 · Fiscal Sponsee Expenses	30,538.75
Total Expense	588,142.35
Net Ordinary Income	6,778.64
Net Income	6,778.64