

**AGENDA FOR  
REGULAR BOARD OF DIRECTORS MEETING  
HELD REMOTELY ON 2023-MARCH-08**

Meetings Guidelines and Protocols: <https://members.sfpride.org/meetings>

1. Standing Items (75 mins)
  - a. Call to Order and Welcome
  - b. Acknowledgement of Unceded Ramaytush Ohlone Land
  - c. Roll Call
  - d. Appointment of Meeting Roles
    - i. Timekeeper, Stack Monitor, Vibe Watch
  - e. Reading of the Mission Statement
  - f. Reading of the Financial Protocol
  - g. Disclosure of Potential Conflicts of Interest
  - h. Approval of the Agenda
  - i. Approval of Minutes
  - j. Reports of the Officers
  - k. Reports of Committees
    - i. Budget & Finance
    - ii. Policies and Procedures
    - iii. Long Range Planning
    - iv. Development
    - v. Community Affairs
  - l. Agency Updates from Executive Director
2. Unfinished Business (15 mins)
  - a. Production Update
3. New Business (15 mins)
  - a. InterPride 2023 Conference
4. Announcements (5 mins)
5. Public Comment (10 mins)
6. In-Memoriam
7. Adjournment

Closed Session to Follow

SAN FRANCISCO LESBIAN GAY BISEXUAL TRANSGENDER PRIDE PARADE AND  
CELEBRATION COMMITTEE, INC

**(Draft) MINUTES FOR BOARD OF DIRECTORS MEETING (remote) | February 8th 2023**

**Call to Order:** 7:03

**In attendance:** Nguyen-President, Robert-Treasurer, Joshua, Elizabeth, Suzanne-ED, Marsha, Janelle-VP, Di'ara, George, Chris, Maceo, Manuel, Spring-Secretary, Carolyn, Anjali

**Not in attendance:** Linda

**Disclosure of Potential Conflicts of Interest**

Nguyen: Frameline

Josh: Burning Man, UC Berkeley, Soul of Pride

Elizabeth: NCLR

Maceo: SF LGBT Center

Di'ara: Pacific Center

Suzanne: Trans Heartline

Linda: NAACP, BWOPA, NAPSYP, Soul of Pride, Juvenile Prevention

Robert: Trans Masc Calendar, TRANScend

Anjali: Lyon Martin, LGBT Asylum, Parivar, OTI TAC, ETE

Spring: TRANScend Retreat

Manuel: University of San Francisco (USF); Cañada College (change in January minutes)

**Approval of Agenda:** Consensus reached

**Approval of Minutes:** Consensus reached

One revision: change from 62k to 162k regarding Grants for the Arts

Stand aside: Josh

**Budget Adjustments | APPROVED**

Propose 20k increase for Golf Tournament

Food Spending increase to 5k

Increase Commerce Member program to 10k, awaiting a budget proposal from D'ara

**Tabled:**

Request to increase lodging budget by \$5k to a later BFC committee meeting

Request for a budget increase of \$10k for the Commerce Membership Program

-BFC has requested a budget proposal be submitted after the ad-hoc committee overseeing Commerce Membership is formed

**Request:**

Increase timing for Officer and Committee Reports in future meetings (took 55-minutes)

Remove BFC (Budget and Finance Committee) report back since Robert is now sharing in his treasurer report

Budget Proposal from CAC for Membership Meeting- Joshua and Di'ara

**Proposal | WITHDRAWN**

Eliminate the \$15 level from membership fee structure

\*\*\*After discussion Di'ara withdrew her proposal to work on it further."

**In-Memoriam:**

Marie Pfeiffer

Victims of the earthquake in Turkey and Syria

Eddy Velazquez

Half Moon Bay Victims of Gun Violence (Tues, Jan 24, 2023): Marciano Martinez Jimenez, Jose Romero Perez, Aixiang Zhang, Zhishen Liu, Qizhong Cheng, Jingzhi Lu, Yetao Bing

Monterey Park Victims of Gun Violence (Sat, Jan 21, 2023): Xiujuan Yu, Hongying Jian, Lilan Li, Mymy Nhan, Muoi Dai Ung, Diana Man Ling Tom, Wen-Tau Yu, Valentino Marcos Alvero, Ming Wei Ma, Yu-Lun Kao, Chia Ling Yau

Ivory Nicole Smith

**Adjourned:** 8:34

# SAN FRANCISCO PRIDE®

SAN FRANCISCO LESBIAN, GAY, BISEXUAL, TRANSGENDER  
PRIDE PARADE AND CELEBRATION COMMITTEE, INC.

Nguyen Pham  
President Report  
March 8, 2023

## MEETING PARTICIPATION

- Chaired Board of Directors video conference meeting on February 8.
- Attended Membership video conference meeting on February 15.
- Chaired ExCom video conference meeting on February 22.
- Attended SF Pride Pro-Am Golf Tournament coordination call on March 6.

## COMMUNITY AND CONFERENCE ENGAGEMENT

- Attended Creating Change 2023 conference in San Francisco from February 17 to February 19.
- Attended Sydney WorldPride 2023 in Sydney Australia from February 22 to March 7:
  - Live and Proud: Sydney WorldPride Opening Concert, February 24
  - Mardi Gras Parade, February 25
  - InterPride Reception at Sydney Town Hall, February 27
  - San Francisco Travel Pride Mixer, February 28
  - Sydney WorldPride Human Rights Conference, March 1-3
  - Blak & Deadly: The First Nations Gala Concert, March 2
  - Bondi Beach Party, March 4
  - Pride March across the Sydney Harbour Bridge, March 5
  - Rainbow Republic Closing Ceremony, March 5

## PUBLIC RELATIONS

- *San Francisco Bay Times*: Provided quotes for “San Francisco Pride Board and Staff Strengthened by New Leadership, Members” on February 23:  
<https://sfbaytimes.com/san-francisco-pride-board-and-staff-strengthened-by-new-leadership-members/>

## COMMITTEE WORK

- Attended SFPD Relations Committee video conference meeting on February 13 and February 27.
- Attended Policies & Procedures video conference meeting on February 15.
- Attended Development Committee video conference meeting on February 21.

## ROUTINE RESPONSIBILITIES

- Participated on check-in calls with ED on February 10, February 15, February 17, February 22, February 24, March 1, March 6, and March 8.
- Participated on check-in calls with PR partner on February 22, March 1, and March 8.

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SAN FRANCISCO LESBIAN, GAY, BISEXUAL, TRANSGENDER  
PRIDE PARADE AND CELEBRATION COMMITTEE, INC.

- Engaged with SF Pride content via social media channels as feasible.
- Corresponded with Staff and Board Members as appropriate.

## **KEY ACTIVITIES AND MILESTONES SCHEDULED FOR NEXT PERIOD**

- Committee Meetings: Attend SFPD Relations on March 13, Development on March 21, Policies and Procedures on March 27, and Budget and Finance on March 28.
- Attend Membership meeting on March 15.
- Chair ExCom video conference meeting on March 22.
- Chair Board of Directors meeting on April 5.

# SAN FRANCISCO PRIDE<sup>®</sup>

## Treasurer's Report Narrative Overview

Robert Louie  
March 8, 2023

### Overall Spending & Revenue

Spending is up as we begin working on the parade. We've now paid JJLA and other contracted services like Tip Tap. This is a change from the steady numbers we were seeing for the operating expenses the last few months. However, we're also seeing revenue starting to come in as well with parade registration open as well as finalizing and closing some contracts with our sponsors.

### Lines of Credit

While the parade cycle has started, Suzanne has still made sure that we're working to pay off our two lines of credit with Fresno First Bank and Horizon. We're about to be done with that.

### Grants for the Arts

Chris has put in a request for another reimbursement at \$133k to get our funds from San Francisco's Grants for the Arts. \$100k of that will be used to pay back Horizon.

### Upcoming March Budget and Finance Committee Topics

The Budget and Finance committee didn't convene this month due to the ED search pushing our Jan meeting to Feb.

- **Budget Proposal from Commerce Membership** - which has raised \$9.5k so far
- **Budget Proposal from CAC**
- **Lodging Budget Increase** - revisiting tabled item

# SAN FRANCISCO PRIDE

## Treasurer's Report

Robert Louie

March 8, 2023

### Profit & Loss Statement – February 2023

Gross Income	\$173,150.41
COGS	\$0.00
Gross Profit	\$173,150.41
Expenses	\$66,962.06
Net Income	\$106,188.35

### Total for 1st month of the fiscal year:

Gross Income	\$25,771.06
COGS	\$0.00
Gross Profit	\$25,771.06
Expenses	\$70,774.59
Net Income	(\$45,003.53)

### Cash Flow Statement for FY 2023

Cash at the beginning of the month	\$381,868.89
Net Cash from Operating Activities	(\$104,270.27)
Net Cash Increase	(\$115,237.81)
Cash at the End of the Period	\$266,631.08
Wells Fargo Checking ( <i>Unrestricted</i> )	\$71,351.03
(Fiscal Agencies – <i>Restricted Funds</i> )	\$31,485.09
Wells Fargo MarketRate ( <i>Reserve</i> )	\$125,480.40
Wells Fargo Bank Savings	\$26,551.72
Fresno First	\$11,726.01
Petty Cash	\$55.23

**SF Lesbian Gay Bisexual Transgender Pride CC, Inc.**  
**Balance Sheet**  
As of February 28, 2023

	<u>Feb 28, 23</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
Checking/Savings	
0101 · Wells Fargo Bank Checking	
0101A · Restricted Funds	
0101AGR · Howard Grayson LGBT	282.26
0101ALA · Latin Stage	9,540.74
0101API · Pink Triangle	7,386.23
0101ASI · Sistahs Steppin	818.31
0101ASO · Soul of Pride	13,457.55
Total 0101A · Restricted Funds	<u>31,485.09</u>
0101 · Wells Fargo Bank Checking - Unrestricted Funds	<u>71,351.03</u>
Total 0101 · Wells Fargo Bank Checking	<u>102,836.12</u>
0102 · WellsFargo MarketRate (Reserve)	125,480.40
0104 · WellsFargo Bank Savings	26,551.72
0106 · Fresno First	11,707.61
0113 · Petty Cash Account	55.23
Total Checking/Savings	<u>266,631.08</u>
Total Current Assets	266,631.08
<b>Fixed Assets</b>	
0140 · FURNITURE & EQUIPMENT	
0140a · Furniture & Equipment	4,999.51
0141 · Accumulated Depreciation	-4,999.51
Total 0140 · FURNITURE & EQUIPMENT	<u>0.00</u>
Total Fixed Assets	0.00
<b>Other Assets</b>	
0189 · TRADEMARKS	
0189A · Trademarks	60,610.96
0189B · Accumulated Amortization	-58,130.96
Total 0189 · TRADEMARKS	<u>2,480.00</u>
0191 · Prepaid Expenses	59,527.00
0195 · Other Deposits	29,442.23
Total Other Assets	<u>91,449.23</u>
<b>TOTAL ASSETS</b>	<u><u>358,080.31</u></u>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
Current Liabilities	
Accounts Payable	
0210 · Accounts Payable	15,395.00
Total Accounts Payable	<u>15,395.00</u>



SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of February 28, 2023

	<u>Feb 28, 23</u>
Other Current Liabilities	
0250L · Payroll Taxes Due Payable	7,656.53
0255L · Vacation Time Account Payable	13,301.22
0259 · Short Term Loans	<u>200,000.00</u>
Total Other Current Liabilities	<u>220,957.75</u>
 Total Current Liabilities	 236,352.75
 Long Term Liabilities	
0261 · Fresno First Line of Credit	46,513.39
0270 · Deferred rent liability	<u>7,234.00</u>
Total Long Term Liabilities	<u>53,747.39</u>
 Total Liabilities	 290,100.14
 Equity	
3000 · Opening Bal Equity	81,844.00
3100 · Temp Restricted Net Assets (TRN	-127,535.00
3800.1 · NetAssetsReleased, UnRestrict	586,907.00
3800.4 · NetAssetsReleased, TempRestrict	-586,907.00
3900 · Retained Earnings	271,399.16
Net Income	<u>-157,727.99</u>
Total Equity	<u>67,980.17</u>
 TOTAL LIABILITIES & EQUITY	 <u><u>358,080.31</u></u>

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Accrual Basis

## SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

## Profit &amp; Loss Budget vs. Actual

October 2022 through February 2023

	Oct '22 - Feb 23	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
0402 - Membership Income	6,590.00	15,000.00	-8,410.00	43.9%
0409 - Vendor Income				
0410 - Vendor/Booth Fees Income				
0410P - Pride - Vendor Income	0.00	237,600.00	-237,600.00	0.0%
Total 0410 - Vendor/Booth Fees Income	0.00	237,600.00	-237,600.00	0.0%
Total 0409 - Vendor Income	0.00	237,600.00	-237,600.00	0.0%
0411 - Parade Fee Income				
0411FM - Pride-Float/March Income	0.00	369,360.00	-369,360.00	0.0%
0411W - DykesOnBikes (WMC)	0.00	3,000.00	-3,000.00	0.0%
Total 0411 - Parade Fee Income	0.00	372,360.00	-372,360.00	0.0%
0412 - Beverage Sales				
0412P - Pride - Beverage sales	0.00	600,000.00	-600,000.00	0.0%
Total 0412 - Beverage Sales	0.00	600,000.00	-600,000.00	0.0%
0414 - Donations (Individual) Income	11,960.21	83,136.00	-71,175.79	14.4%
0416 - Barrel Donations Income				
0416P - Pride - Barrel Donations	0.00	50,000.00	-50,000.00	0.0%
Total 0416 - Barrel Donations Income	0.00	50,000.00	-50,000.00	0.0%
0417 - Corporate Sponsorship Income	43,070.00	2,581,250.00	-2,538,180.00	1.7%
0421 - Interest Income	32.77			
0424 - Other Income				
0424Q - Official Events Calendar List	0.00	5,000.00	-5,000.00	0.0%
0424PP - Pride Pass	0.00	40,000.00	-40,000.00	0.0%
Total 0424 - Other Income	0.00	45,000.00	-45,000.00	0.0%
0430 - Grants For the Arts				
0430A - Pride - Grants for the Arts	156,250.00	325,000.00	-168,750.00	48.1%
Total 0430 - Grants For the Arts	156,250.00	325,000.00	-168,750.00	48.1%
0435 - Other Grants Income	15,000.00	300,000.00	-285,000.00	5.0%
0440 - Grandstand Ticket Sales	0.00	60,000.00	-60,000.00	0.0%
0441 - Other Ticket Sales	0.00	65,000.00	-65,000.00	0.0%
0450 - Merchandise Sales	0.00	30,000.00	-30,000.00	0.0%
0490 - Fundraising - General	22,307.00	20,000.00	2,307.00	111.5%
0495 - Management Fees Income	0.00	300.00	-300.00	0.0%
4900 - Fiscal Sponsee Income				
4900.14 - Donations (Individual) Income	2,018.00			
4900.49 - Fundraising	36,141.00			
Total 4900 - Fiscal Sponsee Income	38,159.00			
Total Income	293,368.98	4,784,646.00	-4,491,277.02	6.1%
Gross Profit	293,368.98	4,784,646.00	-4,491,277.02	6.1%
Expense				
0600 - Advertising (Administrative)	191.61	3,000.00	-2,808.39	6.4%
0601 - Advertising (Event)	0.00	5,000.00	-5,000.00	0.0%
0602 - Bank Fees	1,531.81	36,000.00	-34,468.19	4.3%
0603 - Utilities and Maintenance				
0603C - Cleaning & General Maintenance	3,472.49	12,000.00	-8,527.51	28.9%
0603U - Utilities	700.31	2,500.00	-1,799.69	28.0%
Total 0603 - Utilities and Maintenance	4,172.80	14,500.00	-10,327.20	28.8%
0604 - Messenger Expense	98.00	300.00	-202.00	32.7%
0606 - Insurance Expense	3,892.46	264,000.00	-260,107.54	1.5%
0607 - Postage Expense	37.45	3,000.00	-2,962.55	1.2%
0608 - Copying/Printing Expense	1,492.88	16,050.00	-14,557.12	9.2%
0609 - Office Supplies Expense	1,987.82	7,000.00	-5,012.18	28.4%
0610 - Accounting/Auditing Expense	10,000.00	40,000.00	-30,000.00	25.0%
0611 - Commission/Bonus Expense	0.00	80,000.00	-80,000.00	0.0%
0612 - Other Supplies	0.00	16,500.00	-16,500.00	0.0%
0613 - Employee Benefits Expense				
0613M - Medical/Dental Benefits	23,092.26	50,000.00	-26,907.74	46.2%
Total 0613 - Employee Benefits Expense	23,092.26	50,000.00	-26,907.74	46.2%
0614 - Equipment Rental Expense	1,076.25	343,530.00	-342,453.75	0.3%
0615 - Rent (Office) Expense	27,614.74	71,425.44	-43,810.70	38.7%
0616 - Rent (Non-Office Space) Exp.	8,756.00	70,000.00	-61,244.00	12.5%
0617 - Clean-Up Costs (Event)	0.00	171,000.00	-171,000.00	0.0%
0618 - Equipment Repair & Maintenance	906.45	2,310.00	-1,403.55	39.2%
0619 - Contracted Services	68,374.74	757,750.00	-689,375.26	9.0%
0620 - Contractors	25,360.38	153,200.00	-127,840.00	16.6%
0621 - ASL Interpreter/ADA Compliance	0.00	11,850.00	-11,850.00	0.0%
0622 - Payroll Taxes	9,194.48	38,500.00	-29,305.52	23.9%
0623 - Travel Expense	4,280.20	39,672.00	-35,391.80	10.8%
0624 - Entertainer/Speaker Expense				
0624M - Main Stage	0.00	80,000.00	-80,000.00	0.0%
0624S - Community Stages and Venues	0.00	1,000.00	-1,000.00	0.0%
0624T - Other Venues	0.00	13,500.00	-13,500.00	0.0%
Total 0624 - Entertainer/Speaker Expense	0.00	94,500.00	-94,500.00	0.0%
0625 - Telephone Expense	1,066.11	4,000.00	-2,933.89	26.7%
0626 - Payroll Expense				
0626A - Payroll expense	120,187.47	474,500.00	-354,312.53	25.3%
Total 0626 - Payroll Expense	120,187.47	474,500.00	-354,312.53	25.3%
0627 - Permit Costs	272.00	65,560.00	-65,288.00	0.4%
0628 - Community Partners Grants				
0628B - Grants from Board	750.00	82,750.00	-82,000.00	0.9%
0628P - Grants to Partners	0.00	15,400.00	-15,400.00	0.0%
0628W - Grants to Dykes on Bikes	0.00	1,100.00	-1,100.00	0.0%
Total 0628 - Community Partners Grants	750.00	99,250.00	-98,500.00	0.8%
0629 - Educational Development Exp.				
0630 - Food Expense	12,193.38	31,507.35	-19,313.97	38.7%
0631 - Media/PR Expense	60,366.38	31,000.00	29,366.38	194.7%
0632 - Volunteer/Staff Recognition Exp	256.00	3,000.00	-2,743.40	8.6%
0633 - Security Costs	0.00	680,000.00	-680,000.00	0.0%
0635 - Legal Expense	0.00	20,000.00	-20,000.00	0.0%
0636 - Branded Apparel Expense	3,000.00	18,000.00	-15,000.00	16.7%
0637 - Police/Traffic Control Expense	0.00	45,000.00	-45,000.00	0.0%
0640 - Sales Tax Expense/Other Taxes	0.00	2,200.00	-2,200.00	0.0%
0641 - Radio Rental Expense	0.00	13,200.00	-13,200.00	0.0%
0642 - Toilet Rental Expense	0.00	45,000.00	-45,000.00	0.0%
0643 - Fencing Rental Expense	0.00	49,500.00	-49,500.00	0.0%
0644 - Sound Expenses				
0644S - Sound Expense	0.00	76,100.00	-76,100.00	0.0%
0644V - Video Expense	0.00	48,000.00	-48,000.00	0.0%
Total 0644 - Sound Expenses	0.00	124,100.00	-124,100.00	0.0%
0645 - Signage Expense	0.00	41,410.00	-41,410.00	0.0%
0655 - Data Management Expense	7,538.01	24,200.00	-16,661.99	31.2%
0656 - HR Expense	0.00	500.00	-500.00	0.0%
0660 - Fundraising Expense	14,751.72	14,600.00	151.72	101.0%
0670 - Print Publications Expense	0.00	5,000.00	-5,000.00	0.0%
0680 - Fulfillment Expense	0.00	30,000.00	-30,000.00	0.0%
0690 - Interest Expense	3,525.99	15,000.00	-11,474.01	23.5%
0694 - Amortization Expense	0.00	400.00	-400.00	0.0%
0696 - Lodging/Hotel Expense	4,299.61	8,500.00	-4,200.39	50.6%
0697 - Lost equipment & damages	0.00	2,500.00	-2,500.00	0.0%
6700 - Reallocation Expenses	0.00	33,000.00	-33,000.00	0.0%
6800 - Fiscal Sponsee Expenses				
6800.19 - Contracted Services	27,088.75			
6800.24 - Entertainer/Speaker Expense	1,750.00			
6800.60 - Fundraising Expense	1,300.00			
6800.66 - Education & Outreach	400.00			
Total 6800 - Fiscal Sponsee Expenses	30,538.75			

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03/01/23

Accrual Basis

**SF Lesbian Gay Bisexual Transgender Pride CC, Inc.**

**Profit & Loss Budget vs. Actual**

**October 2022 through February 2023**

	Oct '22 - Feb 23	Budget	\$ Over Budget	% of Budget
6999 - Uncategorized Expenses	0.00	10,000.00	-10,000.00	0.0%
Total Expense	451,096.97	4,203,514.79	-3,752,417.82	10.7%
Net Ordinary Income	-157,727.99	581,131.21	-738,859.20	-27.1%
Net Income	-157,727.99	581,131.21	-738,859.20	-27.1%

**SF Lesbian Gay Bisexual Transgender Pride CC, Inc.**  
**Statement of Cash Flows**  
February 2023

	<u>Feb 23</u>
<b>OPERATING ACTIVITIES</b>	
Net Income	-91,364.17
Adjustments to reconcile Net Income to net cash provided by operations:	
0210 · Accounts Payable	-15,395.00
0250L · Payroll Taxes Due Payable	2,488.90
Net cash provided by Operating Activities	-104,270.27
<b>FINANCING ACTIVITIES</b>	
0261 · Fresno First Line of Credit	-10,967.54
Net cash provided by Financing Activities	-10,967.54
Net cash increase for period	-115,237.81
Cash at beginning of period	381,868.89
Cash at end of period	<u><u>266,631.08</u></u>

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2022 through February 2023

	Oct 22	Nov 22	Dec 22	Jan 23	Feb 23	TOTAL
Ordinary Income/Expense						
Income						
0402 · Membership Income	455.00	0.00	4,230.00	15.00	1,890.00	6,590.00
0414 · Donations (Individual) Income	305.00	8.95	1,330.00	1,873.62	8,442.64	11,960.21
0417 · Corporate Sponsorship Income	0.00	27,500.00	3,070.00	0.00	12,500.00	43,070.00
0421 · Interest Income	1.30	1.59	7.45	11.79	10.64	32.77
0430 · Grants For the Arts						
0430A · Pride - Grants for the Arts	0.00	0.00	0.00	156,250.00	0.00	156,250.00
Total 0430 · Grants For the Arts	0.00	0.00	0.00	156,250.00	0.00	156,250.00
0435 · Other Grants Income	0.00	0.00	0.00	15,000.00	0.00	15,000.00
0490 · Fundraising - General	22,255.02	51.98	0.00	0.00	0.00	22,307.00
4900 · Fiscal Sponsee Income						
4900.14 · Donations (Individual) Income	1,618.00	0.00	400.00	0.00	0.00	2,018.00
4900.49 · Fundraising	1,141.00	0.00	10,000.00	0.00	25,000.00	36,141.00
Total 4900 · Fiscal Sponsee Income	2,759.00	0.00	10,400.00	0.00	25,000.00	38,159.00
Total Income	25,775.32	27,562.52	19,037.45	173,150.41	47,843.28	293,368.98
Gross Profit	25,775.32	27,562.52	19,037.45	173,150.41	47,843.28	293,368.98
Expense						
0600 · Advertising (Administrative)	0.00	0.00	105.00	56.77	29.84	191.61
0602 · Bank Fees	110.42	76.43	973.99	123.46	247.51	1,531.81
0603 · Utilities and Maintenance						
0603C · Cleaning & General Maintenance	300.00	1,082.06	696.81	696.81	696.81	3,472.49
0603U · Utilities	337.50	0.00	0.00	362.81	0.00	700.31
Total 0603 · Utilities and Maintenance	637.50	1,082.06	696.81	1,059.62	696.81	4,172.80
0604 · Messenger Expense	0.00	54.00	0.00	0.00	44.00	98.00
0606 · Insurance Expense	2,940.58	481.13	0.00	0.00	470.75	3,892.46
0607 · Postage Expense	37.45	0.00	0.00	0.00	0.00	37.45
0608 · Copying/Printing Expense	1,026.45	203.44	218.88	0.00	34.11	1,482.88
0609 · Office Supplies Expense	570.26	440.25	394.32	557.73	25.26	1,987.82
0610 · Accounting/Auditing Expense	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	10,000.00
0613 · Employee Benefits Expense						

# SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

## Profit & Loss

October 2022 through February 2023

	<u>Oct 22</u>	<u>Nov 22</u>	<u>Dec 22</u>	<u>Jan 23</u>	<u>Feb 23</u>	<u>TOTAL</u>
0613M · Medical/Dental Benefits	7,445.56	3,722.78	3,974.64	268.80	7,680.48	23,092.26
Total 0613 · Employee Benefits Expense	7,445.56	3,722.78	3,974.64	268.80	7,680.48	23,092.26
0614 · Equipment Rental Expense	215.25	215.25	215.25	215.25	215.25	1,076.25
0615 · Rent (Office) Expense	0.00	10,948.81	5,555.31	5,555.31	5,555.31	27,614.74
0616 · Rent (Non-Office Space) Exp.	1,747.00	1,747.00	1,754.00	1,754.00	1,754.00	8,756.00
0618 · Equipment Repair & Maintenance	126.25	378.74	0.00	0.00	401.46	906.45
0619 · Contracted Services	1,900.00	1,900.00	16,003.10	0.00	48,571.64	68,374.74
0620 · Contractors	0.00	12,040.00	0.00	12,320.00	1,000.00	25,360.00
0622 · Payroll Taxes	1,697.36	1,777.06	1,777.06	1,872.69	2,070.31	9,194.48
0623 · Travel Expense	810.68	954.34	1,466.93	720.95	327.30	4,280.20
0625 · Telephone Expense	468.34	466.57	43.64	43.65	43.91	1,066.11
0626 · Payroll Expense						
0626A · Payroll expense	22,187.50	23,229.16	23,229.16	24,479.16	27,062.49	120,187.47
Total 0626 · Payroll Expense	22,187.50	23,229.16	23,229.16	24,479.16	27,062.49	120,187.47
0627 · Permit Costs	0.00	0.00	0.00	0.00	272.00	272.00
0628 · Community Partners Grants						
0628B · Grants from Board	0.00	500.00	0.00	250.00	0.00	750.00
Total 0628 · Community Partners Grants	0.00	500.00	0.00	250.00	0.00	750.00
0629 · Educational Development Exp.	0.00	0.00	300.00	0.00	0.00	300.00
0630 · Food Expense	2,879.90	5,383.25	2,029.67	244.18	1,656.38	12,193.38
0631 · Media/PR Expense	2,908.13	16,055.00	11,000.00	12,930.00	17,473.25	60,366.38
0632 · Volunteer/Staff Recognition Exp	0.00	0.00	0.00	0.00	256.60	256.60
0636 · Branded Apparel Expense	3,000.00	0.00	0.00	0.00	0.00	3,000.00
0655 · Data Management Expense	1,363.24	1,265.98	1,561.55	1,501.18	1,847.06	7,539.01
0660 · Fundraising Expense	14,551.72	200.00	0.00	0.00	0.00	14,751.72
0690 · Interest Expense	799.06	794.80	735.71	645.56	550.86	3,525.99
0696 · Lodging/Hotel Expense	0.00	2,833.76	344.98	0.00	1,120.87	4,299.61
6800 · Fiscal Sponsee Expenses						
6800.19 · Contracted Services	375.00	2,000.00	7,850.00	363.75	16,500.00	27,088.75
6800.24 · Entertainer/Speaker Expense	850.00	400.00	500.00	0.00	0.00	1,750.00
6800.60 · Fundraising Expense	0.00	0.00	0.00	0.00	1,300.00	1,300.00
6800.66 · Education & Outreach	400.00	0.00	0.00	0.00	0.00	400.00
Total 6800 · Fiscal Sponsee Expenses	1,625.00	2,400.00	8,350.00	363.75	17,800.00	30,538.75

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Profit & Loss

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	<u>Oct 22</u>	<u>Nov 22</u>	<u>Dec 22</u>	<u>Jan 23</u>	<u>Feb 23</u>	<u>TOTAL</u>
Total Expense	<u>71,047.65</u>	<u>91,149.81</u>	<u>82,730.00</u>	<u>66,962.06</u>	<u>139,207.45</u>	<u>451,096.97</u>
Net Ordinary Income	<u>-45,272.33</u>	<u>-63,587.29</u>	<u>-63,692.55</u>	<u>106,188.35</u>	<u>-91,364.17</u>	<u>-157,727.99</u>
Net Income	<u><u>-45,272.33</u></u>	<u><u>-63,587.29</u></u>	<u><u>-63,692.55</u></u>	<u><u>106,188.35</u></u>	<u><u>-91,364.17</u></u>	<u><u>-157,727.99</u></u>