

AGENDA FOR
REGULAR BOARD OF DIRECTORS MEETING
HELD REMOTELY ON **2022-JULY-06**

1. Standing Items
 - a. Call to Order and Welcome
 - b. Acknowledgement of Unceded Ramaytush Ohlone Land
 - c. Roll Call
 - d. Appointment of Meeting Roles
 - i. Timekeeper
 - ii. Stack Monitor
 - iii. Vibe Watch
 - e. Reading of the Mission Statement
 - f. Reading of the Financial Protocol
 - g. Reading and Approval of Minutes
 - h. Reports of the Officers
 - i. Reports of Committees
 - i. Budget & Finance
 - ii. Policies and Procedures
 - iii. Personnel
 - iv. Long Range Planning
 - v. Nominating
 - vi. Development
 - vii. Audit
 - viii. Community Affairs
 - j. Agency Updates from Executive Director
2. Unfinished Business
 - a.
3. New Business
 - a. Annual General Meeting, planning discussion (5 mins)
4. Announcements

5. Public Comment
6. In-Memoriam
7. Adjournment'

Closed Session to Follow for:

- a. Anything?

SAN FRANCISCO PRIDE®

SAN FRANCISCO LESBIAN, GAY, BISEXUAL, TRANSGENDER
PRIDE PARADE AND CELEBRATION COMMITTEE, INC.

Nguyen Pham
Vice President Report
July 6, 2022

MEETING PARTICIPATION

- Participated in Board of Directors in-person meeting on June 8.
- Participated in Executive Committee video conference meeting on June 29.

COMMUNITY ENGAGEMENT

- Attended Membership Mixer event at Beaux on June 15.
- Attended 2022 Press Preview at Fairmont Hotel on June 23.
- Attended *SF Bay Times* “Divas & Drinks” community event at The Academy on June 23.
- Participated in 2022 SF Pride Celebration and Parade, including “VIP Party” events, on June 25 and 26.

DEVELOPMENT COMMITTEE

- SF Pride Pro-Am Golf Tournament Fundraiser: Participated on coordination call with planning team on July 1.

POLICIES & PROCEDURES COMMITTEE

- No activity this period.

ROUTINE RESPONSIBILITIES

- Engaged with SF Pride content via social media channels as feasible.
- Corresponded with Staff and Board Members as needed.

MILESTONES SCHEDULED FOR NEXT PERIOD

- Chair Membership Meeting via videoconference on July 13, 2022.
- Attend Policies & Procedures Committee meeting via videoconference on July 14, 2022.
- Participate in SF Pride Pro-Am’s next team call on July 26, 2022.

SAN FRANCISCO PRIDE

Treasurer's Report July 6th, 2022

Submitted by
Janelle Vinson, *Treasurer*

Profit & Loss Statement – for the previous month:

| | |
|--------------|------------------|
| Gross Income | \$1,388,102.32 |
| COGS | \$.00 |
| Gross Profit | \$1,388,102.32 |
| Expenses | \$1,596,249.98 |
| Net Income | (\$ -208,147.66) |

Total for 9th month of the fiscal year:

| | |
|--------------|------------------|
| Gross Income | \$895,803.52 |
| COGS | \$ |
| Gross Profit | \$2,283,905.84 |
| Expenses | \$2,669,841.92 |
| Net Income | \$(- 385,936.08) |

Cash Flow Statement for FY 2022

| | |
|----------------------------------------------|------------------|
| Cash at the beginning of the month | \$550,245.78 |
| Net Cash from Operating Activities | (\$ - 27,783.61) |
| Net Cash Increase | (\$ - 27,783.61) |
| Cash at the End of the Period | \$522,462.17 |
| | |
| Wells Fargo Checking (<i>Unrestricted</i>) | \$333,259.41 |
| (Fiscal Agencies – <i>Restricted Funds</i>) | \$24,797.20 |
| | |
| Wells Fargo Market Rate (<i>Reserve</i>) | \$125,448.54 |
| | |
| Wells Fargo Bank Savings | \$26,546.98 |
| Fresno First | \$12,354.81 |

Narrative Overview:

Following the celebration, we are closing out the books and processing invoices. We didn't get the money originally requested from the city however we are grateful for what was accomplished. Thanks to our Interim ED Suzanne and Board member Maceo we secured \$300k. In addition to sponsorships coming in we have been able to cover all of the invoices. We haven't had to use our line of credit and we have money in the bank to get us another couple of months. There is still work to be done as we transition into the pre-planning for 2023.

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Balance Sheet
 As of June 30, 2022

Jun 30, 22

ASSETS

Current Assets

Checking/Savings

0101 · Wells Fargo Bank Checking

0101A · Restricted Funds

| | |
|-------------------------------|------------|
| 0101AGR · Howard Grayson LGBT | 1,303.01 |
| 0101ALA · Latin Stage | -10,459.26 |
| 0101API · Pink Triangle | 29,989.33 |
| 0101ASI · Sistahs Steppin | 818.31 |
| 0101ASO · Soul of Pride | 3,145.81 |

Total 0101A · Restricted Funds 24,797.20

0101 · Wells Fargo Bank Checking - Unrestricted Funds 333,259.41

Total 0101 · Wells Fargo Bank Checking 358,056.61

0102 · WellsFargo MarketRate (Reserve) 125,448.54

0104 · WellsFargo Bank Savings 26,546.98

0106 · Fresno First 12,354.81

0113 · Petty Cash Account 55.23

Total Checking/Savings 522,462.17

Accounts Receivable

0115 · Accounts Receivable (General) 19,500.00

Total Accounts Receivable 19,500.00

Total Current Assets 541,962.17

Fixed Assets

0140 · FURNITURE & EQUIPMENT

0140a · Furniture & Equipment 4,999.51

0141 · Accumulated Depreciation -4,999.51

Total 0140 · FURNITURE & EQUIPMENT 0.00

Total Fixed Assets 0.00

Other Assets

0189 · TRADEMARKS

0189A · Trademarks 60,610.96

0189B · Accumulated Amortization -57,820.96

Total 0189 · TRADEMARKS 2,790.00

0195 · Other Deposits 96,969.23

Total Other Assets 99,759.23

TOTAL ASSETS 641,721.40

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Other Current Liabilities

0216 · Vendor Security Deposits 2,600.00

0240 · Corporate card -14,836.83

0250L · Payroll Taxes Due Payable -10,252.13

0255L · Vacation Time Account Payable 17,055.33

0259 · Short Term Loans 200,000.00

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of June 30, 2022

| | <u>Jun 30, 22</u> |
|------------------------------------------|-------------------|
| Total Other Current Liabilities | 194,566.37 |
| Total Current Liabilities | 194,566.37 |
| Long Term Liabilities | |
| 0261 · Fresno First Line of Credit | 132,413.00 |
| Total Long Term Liabilities | 132,413.00 |
| Total Liabilities | 326,979.37 |
| Equity | |
| 3000 · Opening Bal Equity | 81,844.00 |
| 3100 · Temp Restricted Net Assets (TRN) | 344,875.00 |
| 3800.1 · NetAssetsReleased, UnRestrict | 425,490.00 |
| 3800.4 · NetAssetsReleased, TempRestrict | -425,490.00 |
| 3900 · Retained Earnings | 273,959.11 |
| Net Income | -385,936.08 |
| Total Equity | 314,742.03 |
| TOTAL LIABILITIES & EQUITY | <u>641,721.40</u> |

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2021 through June 2022

| | Jun 22 | Oct 2021- Jun 2022 |
|----------------------------------------------|---------------------|-----------------------|
| Ordinary Income/Expense | | |
| Income | | |
| 0402 · Membership Income | 2,390.00 | 7,405.00 |
| 0409 · Vendor Income | | |
| 0410 · Vendor/Booth Fees Income | | |
| 0410P · Pride - Vendor Income | 34,648.00 | 183,663.00 |
| Total 0410 · Vendor/Booth Fees Income | 34,648.00 | 183,663.00 |
| 0425 · Booth Equip. Rental Income | 1,795.00 | 10,950.00 |
| Total 0409 · Vendor Income | 36,443.00 | 194,613.00 |
| 0411 · Parade Fee Income | | |
| 0411FM · Pride-Float/March Income | 155,030.00 | 334,810.00 |
| 0411W · DykesOnBikes (WMC) | 20.00 | 20.00 |
| Total 0411 · Parade Fee Income | 155,050.00 | 334,830.00 |
| 0412 · Beverage Sales | | |
| 0412P · Pride - Beverage sales | 194,671.00 | 194,671.00 |
| Total 0412 · Beverage Sales | 194,671.00 | 194,671.00 |
| 0414 · Donations (Individual) Income | 83,910.00 | 160,499.50 |
| 0416 · Barrel Donations Income | | |
| 0416P · Pride - Barrel Donations | 31,636.00 | 31,636.00 |
| Total 0416 · Barrel Donations Income | 31,636.00 | 31,636.00 |
| 0417 · Corporate Sponsorship Income | 875,500.00 | 1,132,000.00 |
| 0418 · Stage Sponsorship Income | | |
| 0418.91 · Trans Pavillion | 2,000.00 | 2,000.00 |
| Total 0418 · Stage Sponsorship Income | 2,000.00 | 2,000.00 |
| 0421 · Interest Income | 2.32 | 26.39 |
| 0424 · Other Income | | |
| 0424PT · Pink Triangle | 0.00 | 9,000.00 |
| Total 0424 · Other Income | 0.00 | 9,000.00 |
| 0430 · Grants For the Arts | | |
| 0430A · Pride - Grants for the Arts | 0.00 | 177,750.00 |
| Total 0430 · Grants For the Arts | 0.00 | 177,750.00 |
| 0450 · Merchandise Sales | 0.00 | 357.00 |
| 0490 · Fundraising - General | 5,000.00 | 21,017.95 |
| 4900 · Fiscal Sponsee Income | | |
| 4900.14 · Donations (Individual) Income | 0.00 | 100.00 |
| 4900.49 · Fundraising | 1,500.00 | 18,000.00 |
| Total 4900 · Fiscal Sponsee Income | 1,500.00 | 18,100.00 |
| Total Income | 1,388,102.32 | 2,283,905.84 |
| Gross Profit | 1,388,102.32 | 2,283,905.84 |
| Expense | | |
| 0601 · Advertising (Event) | 0.00 | 19.31 |
| 0602 · Bank Fees | 3,457.41 | 11,490.13 |
| 0603 · Utilities and Maintenance | | |
| 0603C · Cleaning & General Maintenance | 685.25 | 7,301.33 |

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2021 through June 2022

| | Jun 22 | Oct 2021- Jun 2022 |
|-------------------------------------------------|------------------|-----------------------|
| 0603U · Utilities | 0.00 | 1,819.12 |
| Total 0603 · Utilities and Maintenance | 685.25 | 9,120.45 |
| 0605 · Membership Dues Expense | 0.00 | 895.00 |
| 0606 · Insurance Expense | 200,139.00 | 208,551.19 |
| 0607 · Postage Expense | 0.00 | 331.56 |
| 0608 · Copying/Printing Expense | 30.18 | 311.78 |
| 0609 · Office Supplies Expense | 394.32 | 4,221.03 |
| 0610 · Accounting/Auditing Expense | 2,000.00 | 23,524.50 |
| 0612 · Other Supplies | 1,100.00 | 1,128.06 |
| 0613 · Employee Benefits Expense | | |
| 0613M · Medical/Dental Benefits | 7,186.20 | 32,686.94 |
| Total 0613 · Employee Benefits Expense | 7,186.20 | 32,686.94 |
| 0614 · Equipment Rental Expense | 173,772.38 | 254,856.89 |
| 0615 · Rent (Office) Expense | 5,393.50 | 56,176.44 |
| 0616 · Rent (Non-Office Space) Exp. | 43,714.79 | 56,233.79 |
| 0617 · Clean-Up Costs (Event) | 33,941.00 | 33,941.00 |
| 0618 · Equipment Repair & Maintenance | 378.74 | 1,233.88 |
| 0619 · Contracted Services | 282,697.00 | 533,737.68 |
| 0620 · Contractors | 41,430.00 | 49,650.00 |
| 0622 · Payroll Taxes | 1,535.18 | 19,679.12 |
| 0623 · Travel Expense | 439.40 | 2,150.64 |
| 0624 · Entertainer/Speaker Expense | | |
| 0624M · Main Stage | 26,170.00 | 37,170.00 |
| 0624S · Community Stages and Venues | 9,075.00 | 9,075.00 |
| Total 0624 · Entertainer/Speaker Expense | 35,245.00 | 46,245.00 |
| 0625 · Telephone Expense | 458.02 | 4,120.37 |
| 0626 · Payroll Expense | | |
| 0626A · Payroll expense | 20,067.72 | 257,242.70 |
| Total 0626 · Payroll Expense | 20,067.72 | 257,242.70 |
| 0627 · Permit Costs | 4,866.08 | 50,483.95 |
| 0628 · Community Partners Grants | | |
| 0628B · Grants from Board | 6,360.00 | 8,950.00 |
| Total 0628 · Community Partners Grants | 6,360.00 | 8,950.00 |
| 0629 · Educational Development Exp. | 0.00 | 275.00 |
| 0630 · Food Expense | 1,238.63 | 6,159.30 |
| 0631 · Media/PR Expense | 25,200.00 | 97,333.28 |
| 0632 · Volunteer/Staff Recognition Exp | 0.00 | 475.85 |
| 0633 · Security Costs | 538,578.00 | 638,578.00 |
| 0636 · Branded Apparel Expense | 0.00 | 2,700.00 |
| 0637 · Police/Traffic Control Expense | 20,809.00 | 20,809.00 |
| 0642 · Toilet Rental Expense | 12,500.00 | 25,000.00 |
| 0643 · Fencing Rental Expense | 12,500.00 | 25,000.00 |
| 0644 · Sound Expenses | | |
| 0644S · Sound Expense | 35,459.62 | 70,919.25 |
| 0644V · Video Expense | 39,249.70 | 45,504.40 |

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2021 through June 2022

| | Jun 22 | Oct 2021- Jun 2022 |
|-----------------------------------------|---------------------------|---------------------------|
| Total 0644 · Sound Expenses | 74,709.32 | 116,423.65 |
| 0645 · Signage Expense | 8,188.15 | 9,171.15 |
| 0655 · Data Management Expense | 5,198.34 | 18,164.28 |
| 0660 · Fundraising Expense | 4,450.00 | 7,692.95 |
| 0690 · Interest Expense | 882.76 | 4,129.81 |
| 0696 · Lodging/Hotel Expense | 0.00 | 1,243.63 |
| 6800 · Fiscal Sponsee Expenses | | |
| 6800.19 · Contracted Services | 12,704.61 | 14,704.61 |
| 6800.24 · Entertainer/Speaker Expense | 14,000.00 | 14,000.00 |
| 6800.28 · Donations,Grants, Fellowships | 0.00 | 1,000.00 |
| Total 6800 · Fiscal Sponsee Expenses | <u>26,704.61</u> | <u>29,704.61</u> |
| Total Expense | <u>1,596,249.98</u> | <u>2,669,841.92</u> |
| Net Ordinary Income | -208,147.66 | -385,936.08 |
| Net Income | <u><u>-208,147.66</u></u> | <u><u>-385,936.08</u></u> |

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
 October 2021 through June 2022

| | Oct '21 - Jun 22 | Budget | \$ Over Budget | % of Budget |
|----------------------------------------------|------------------|--------------|----------------|-------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| 0402 · Membership Income | 7,405.00 | 50,000.00 | -42,595.00 | 14.8% |
| 0409 · Vendor Income | | | | |
| 0410 · Vendor/Booth Fees Income | | | | |
| 0410P · Pride - Vendor Income | 183,663.00 | 185,000.00 | -1,337.00 | 99.3% |
| Total 0410 · Vendor/Booth Fees Income | 183,663.00 | 185,000.00 | -1,337.00 | 99.3% |
| 0425 · Booth Equip. Rental Income | 10,950.00 | 12,000.00 | -1,050.00 | 91.3% |
| Total 0409 · Vendor Income | 194,613.00 | 197,000.00 | -2,387.00 | 98.8% |
| 0411 · Parade Fee Income | | | | |
| 0411FM · Pride-Float/March Income | 334,810.00 | 250,000.00 | 84,810.00 | 133.9% |
| 0411W · DykesOnBikes (WMC) | 20.00 | 3,000.00 | -2,980.00 | 0.7% |
| Total 0411 · Parade Fee Income | 334,830.00 | 253,000.00 | 81,830.00 | 132.3% |
| 0412 · Beverage Sales | | | | |
| 0412P · Pride - Beverage sales | 194,671.00 | 700,000.00 | -505,329.00 | 27.8% |
| Total 0412 · Beverage Sales | 194,671.00 | 700,000.00 | -505,329.00 | 27.8% |
| 0414 · Donations (Individual) Income | 160,499.50 | 105,000.00 | 55,499.50 | 152.9% |
| 0416 · Barrel Donations Income | | | | |
| 0416P · Pride - Barrel Donations | 31,636.00 | 100,000.00 | -68,364.00 | 31.6% |
| Total 0416 · Barrel Donations Income | 31,636.00 | 100,000.00 | -68,364.00 | 31.6% |
| 0417 · Corporate Sponsorship Income | 1,132,000.00 | 2,050,000.00 | -918,000.00 | 55.2% |
| 0418 · Stage Sponsorship Income | | | | |
| 0418.91 · Trans Pavillion | 2,000.00 | | | |
| Total 0418 · Stage Sponsorship Income | 2,000.00 | | | |
| 0419 · Stage Cost Recovery | 0.00 | 5,000.00 | -5,000.00 | 0.0% |
| 0421 · Interest Income | 26.39 | 50.00 | -23.61 | 52.8% |
| 0424 · Other Income | | | | |
| 0424O · Official Events Calendar List | 0.00 | 8,000.00 | -8,000.00 | 0.0% |
| 0424PT · Pink Triangle | 9,000.00 | | | |
| Total 0424 · Other Income | 9,000.00 | 8,000.00 | 1,000.00 | 112.5% |
| 0430 · Grants For the Arts | | | | |
| 0430A · Pride - Grants for the Arts | 177,750.00 | 100,000.00 | 77,750.00 | 177.8% |
| Total 0430 · Grants For the Arts | 177,750.00 | 100,000.00 | 77,750.00 | 177.8% |
| 0440 · Grandstand Ticket Sales | 0.00 | 30,000.00 | -30,000.00 | 0.0% |
| 0450 · Merchandise Sales | 357.00 | 20,000.00 | -19,643.00 | 1.8% |
| 0490 · Fundraising - General | 21,017.95 | 95,000.00 | -73,982.05 | 22.1% |
| 0495 · Management Fees Income | 0.00 | 300.00 | -300.00 | 0.0% |

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
 October 2021 through June 2022

| | Oct '21 - Jun 22 | Budget | \$ Over Budget | % of Budget |
|-----------------------------------------------|------------------|--------------|----------------|-------------|
| 4900 · Fiscal Sponsee Income | | | | |
| 4900.14 · Donations (Individual) Income | 100.00 | | | |
| 4900.49 · Fundraising | 18,000.00 | | | |
| Total 4900 · Fiscal Sponsee Income | 18,100.00 | | | |
| Total Income | 2,283,905.84 | 3,713,350.00 | -1,429,444.16 | 61.5% |
| Cost of Goods Sold | | | | |
| 0510 · Beverage Purchases | | | | |
| 0510B · Beverage Purchases | 0.00 | 125,000.00 | -125,000.00 | 0.0% |
| Total 0510 · Beverage Purchases | 0.00 | 125,000.00 | -125,000.00 | 0.0% |
| 0512 · Beverage Ice Expense | 0.00 | 15,000.00 | -15,000.00 | 0.0% |
| Total COGS | 0.00 | 140,000.00 | -140,000.00 | 0.0% |
| Gross Profit | 2,283,905.84 | 3,573,350.00 | -1,289,444.16 | 63.9% |
| Expense | | | | |
| 0601 · Advertising (Event) | 19.31 | 10,000.00 | -9,980.69 | 0.2% |
| 0602 · Bank Fees | 11,490.13 | 35,000.00 | -23,509.87 | 32.8% |
| 0603 · Utilities and Maintenance | | | | |
| 0603C · Cleaning & General Maintenance | 7,301.33 | 8,000.00 | -698.67 | 91.3% |
| 0603U · Utilities | 1,819.12 | 2,000.00 | -180.88 | 91.0% |
| Total 0603 · Utilities and Maintenance | 9,120.45 | 10,000.00 | -879.55 | 91.2% |
| 0604 · Messenger Expense | 0.00 | 500.00 | -500.00 | 0.0% |
| 0605 · Membership Dues Expense | 895.00 | 1,400.00 | -505.00 | 63.9% |
| 0606 · Insurance Expense | 208,551.19 | 185,000.00 | 23,551.19 | 112.7% |
| 0607 · Postage Expense | 331.56 | 2,000.00 | -1,668.44 | 16.6% |
| 0608 · Copying/Printing Expense | 311.78 | 11,850.00 | -11,538.22 | 2.6% |
| 0609 · Office Supplies Expense | 4,221.03 | 3,000.00 | 1,221.03 | 140.7% |
| 0610 · Accounting/Auditing Expense | 23,524.50 | 40,000.00 | -16,475.50 | 58.8% |
| 0611 · Commission/Bonus Expense | 0.00 | 75,000.00 | -75,000.00 | 0.0% |
| 0612 · Other Supplies | 1,128.06 | 15,000.00 | -13,871.94 | 7.5% |
| 0613 · Employee Benefits Expense | | | | |
| 0613M · Medical/Dental Benefits | 32,686.94 | 45,000.00 | -12,313.06 | 72.6% |
| Total 0613 · Employee Benefits Expense | 32,686.94 | 45,000.00 | -12,313.06 | 72.6% |
| 0614 · Equipment Rental Expense | 254,856.89 | 312,800.00 | -57,943.11 | 81.5% |
| 0615 · Rent (Office) Expense | 56,176.44 | 58,000.00 | -1,823.56 | 96.9% |
| 0616 · Rent (Non-Office Space) Exp. | 56,233.79 | 61,500.00 | -5,266.21 | 91.4% |
| 0617 · Clean-Up Costs (Event) | 33,941.00 | 145,000.00 | -111,059.00 | 23.4% |
| 0618 · Equipment Repair & Maintenance | 1,233.88 | 2,100.00 | -866.12 | 58.8% |
| 0619 · Contracted Services | 533,737.68 | 538,640.00 | -4,902.32 | 99.1% |
| 0620 · Contractors | 49,650.00 | 112,800.00 | -63,150.00 | 44.0% |
| 0621 · ASL Interpreter/ADA Compliance | 0.00 | 13,000.00 | -13,000.00 | 0.0% |
| 0622 · Payroll Taxes | 19,679.12 | 35,000.00 | -15,320.88 | 56.2% |
| 0623 · Travel Expense | 2,150.64 | 11,400.00 | -9,249.36 | 18.9% |

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2021 through June 2022

| | Oct '21 - Jun 22 | Budget | \$ Over Budget | % of Budget |
|-------------------------------------------------|-------------------|-------------------|--------------------|---------------|
| 0624 · Entertainer/Speaker Expense | | | | |
| 0624M · Main Stage | 37,170.00 | 25,000.00 | 12,170.00 | 148.7% |
| 0624S · Community Stages and Venues | 9,075.00 | | | |
| 0624T · Other Venues | 0.00 | 1,000.00 | -1,000.00 | 0.0% |
| Total 0624 · Entertainer/Speaker Expense | 46,245.00 | 26,000.00 | 20,245.00 | 177.9% |
| 0625 · Telephone Expense | 4,120.37 | 3,600.00 | 520.37 | 114.5% |
| 0626 · Payroll Expense | | | | |
| 0626A · Payroll expense | 257,242.70 | 365,000.00 | -107,757.30 | 70.5% |
| Total 0626 · Payroll Expense | 257,242.70 | 365,000.00 | -107,757.30 | 70.5% |
| 0627 · Permit Costs | 50,483.95 | 59,600.00 | -9,116.05 | 84.7% |
| 0628 · Community Partners Grants | | | | |
| 0628B · Grants from Board | 8,950.00 | 20,000.00 | -11,050.00 | 44.8% |
| 0628P · Grants to Partners | 0.00 | 166,500.00 | -166,500.00 | 0.0% |
| 0628W · Grants to Dykes on Bikes | 0.00 | 1,000.00 | -1,000.00 | 0.0% |
| Total 0628 · Community Partners Grants | 8,950.00 | 187,500.00 | -178,550.00 | 4.8% |
| 0629 · Educational Development Exp. | 275.00 | 1,000.00 | -725.00 | 27.5% |
| 0630 · Food Expense | 6,159.30 | 25,000.00 | -18,840.70 | 24.6% |
| 0631 · Media/PR Expense | 97,333.28 | 18,000.00 | 79,333.28 | 540.7% |
| 0632 · Volunteer/Staff Recognition Exp | 475.85 | 3,000.00 | -2,524.15 | 15.9% |
| 0633 · Security Costs | 638,578.00 | 483,200.00 | 155,378.00 | 132.2% |
| 0636 · Branded Apparel Expense | 2,700.00 | 11,500.00 | -8,800.00 | 23.5% |
| 0637 · Police/Traffic Control Expense | 20,809.00 | 50,000.00 | -29,191.00 | 41.6% |
| 0640 · Sales Tax Expense/Other Taxes | 0.00 | 62,000.00 | -62,000.00 | 0.0% |
| 0641 · Radio Rental Expense | 0.00 | 12,000.00 | -12,000.00 | 0.0% |
| 0642 · Toilet Rental Expense | 25,000.00 | 41,500.00 | -16,500.00 | 60.2% |
| 0643 · Fencing Rental Expense | 25,000.00 | 56,650.00 | -31,650.00 | 44.1% |
| 0644 · Sound Expenses | | | | |
| 0644S · Sound Expense | 70,919.25 | 55,000.00 | 15,919.25 | 128.9% |
| 0644V · Video Expense | 45,504.40 | 15,000.00 | 30,504.40 | 303.4% |
| Total 0644 · Sound Expenses | 116,423.65 | 70,000.00 | 46,423.65 | 166.3% |
| 0645 · Signage Expense | 9,171.15 | 40,100.00 | -30,928.85 | 22.9% |
| 0655 · Data Management Expense | 18,164.28 | 23,500.00 | -5,335.72 | 77.3% |
| 0656 · HR Expense | 0.00 | 500.00 | -500.00 | 0.0% |
| 0660 · Fundraising Expense | 7,692.95 | 31,000.00 | -23,307.05 | 24.8% |
| 0680 · Fullfillment Expense | 0.00 | 60,000.00 | -60,000.00 | 0.0% |
| 0690 · Interest Expense | 4,129.81 | | | |
| 0696 · Lodging/Hotel Epense | 1,243.63 | 7,000.00 | -5,756.37 | 17.8% |
| 0697 · Lost equipment & damages | 0.00 | 2,000.00 | -2,000.00 | 0.0% |
| 6700 · Reallocation Expenses | 0.00 | 40,000.00 | -40,000.00 | 0.0% |
| 6800 · Fiscal Sponsee Expenses | | | | |
| 6800.19 · Contracted Services | 14,704.61 | | | |
| 6800.24 · Entertainer/Speaker Expense | 14,000.00 | | | |
| 6800.28 · Donations,Grants, Fellowships | 1,000.00 | | | |
| Total 6800 · Fiscal Sponsee Expenses | 29,704.61 | | | |

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Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2021 through June 2022

| | Oct '21 - Jun 22 | Budget | \$ Over Budget | % of Budget |
|-------------------------------|--------------------|-------------------|--------------------|----------------|
| 6999 · Uncategorized Expenses | 0.00 | 10,000.00 | -10,000.00 | 0.0% |
| Total Expense | 2,669,841.92 | 3,413,640.00 | -743,798.08 | 78.2% |
| Net Ordinary Income | -385,936.08 | 159,710.00 | -545,646.08 | -241.6% |
| Net Income | -385,936.08 | 159,710.00 | -545,646.08 | -241.6% |

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Statement of Cash Flows
June 2022

| | <u>Jun 22</u> |
|----------------------------------------------------------------------------|--------------------------|
| OPERATING ACTIVITIES | |
| Net Income | -208,147.66 |
| Adjustments to reconcile Net Income to net cash provided by operations: | |
| 0215L · Health/Fire Permit Fees Payable | -6,300.00 |
| 0240 · Corporate card | -14,836.83 |
| 0250L · Payroll Taxes Due Payable | 1,500.88 |
| 0259 · Short Term Loans | 200,000.00 |
| Net cash provided by Operating Activities | <u>-27,783.61</u> |
| Net cash increase for period | -27,783.61 |
| Cash at beginning of period | <u>550,245.78</u> |
| Cash at end of period | <u><u>522,462.17</u></u> |