

**AGENDA FOR
REGULAR BOARD OF DIRECTORS MEETING
HELD AT FOLSOM STREET COMMUNITY CENTER ON 2022-MAY-04**

1. Standing Items (30m)
 - a. Call to Order and Welcome
 - b. Acknowledgement of Unceded Ramaytush Ohlone Land
 - c. Roll Call
 - d. Appointment of Meeting Roles
 - i. Timekeeper
 - ii. Stack Monitor
 - iii. Vibe Watch
 - e. Reading of the Mission Statement
 - f. Reading of the Financial Protocol
 - g. Reading and Approval of Minutes
 - h. Reports of the Officers
 - i. Reports of Committees
 - i. Budget & Finance
 - ii. Policies and Procedures
 - iii. Development
 - iv. Community Affairs
 - j. Agency Updates from Executive Director
2. Unfinished Business
 - a. none
3. New Business
 - a. Discussion: Shared Values Statement (Elizabeth, 15m)
4. Announcements
5. Program
 - a. The Importance of Pronouns (Anjali, 20m)
6. Public Comment (10m)
7. In-Memoriam
8. Adjournment

Closed Session to Follow for:

- a. Parade Fee Waiver Request(s)

DRAFT MINUTES

President of the Board Carolyn Wysinger called the meeting of the **San Francisco Lesbian, Gay, Bisexual, Transgender Pride Parade and Celebration Committee** to order at 7:03pm on the evening of April 6th 2022 over Zoom.

President Wysinger called for attendees to introduce themselves. In attendance were:

1. Carolyn Wysinger, President
2. Nguyen Pham, Vice President
3. Elizabeth Lanyon, Secretary
4. Joshua Smith, Director
5. Janelle Luster, Treasurer
6. Spring Collins, Director
7. Manuel Perez, Director
8. Chris, staff
9. Marsha Levine, staff
10. Suzanne Ford, Interim Executive Director
11. Di'ara Reid, Director (late)

Quorum was confirmed at 7:05pm

Directors Persson and Rimi were absent.

An acknowledgement that SF Pride meetings are held on the unceded ancestral homeland of the Ramaytush Ohlone people was read by Secretary Lanyon.

Meeting roles were appointed with Secretary Lanyon serving as vibe watch, Director Collins monitoring stack, and Director Smith keeping time.

Vice President Pham read the mission statement, the other board members joining in for the final words, "...liberate our people".

Secretary Lanyon read the financial protocol.

Minutes from February and March were introduced by Secretary Lanyon. Director Smith motioned to approve the minutes, seconded by Treasurer Luster. The minutes from February and March were approved unanimously by eight (8) directors present, with all Directors voting "aye" at 7:08 pm.

President Wysinger called for any additions or amendments to the agenda, and hearing none called for a motion to approve of the agenda, so moved by Director Smith and

seconded by Secretary Lanyon, approved unanimously by eight (8) directors present, with all Directors voting “aye” at 7:09 pm.

President Wysinger began her President’s report by thanking her fellow board members, saying that although she had a bad day, it was amazing how her fellow board members could make her smile and laugh whether she wants to or not. She shared that some of the updates she had to share were made a little bit harder when out in the world we are dealing with people who still see people of color as the help.

President Wysinger: “It’s hard to do all these fabulous things, be on ABC7 with our Interim Executive Director announcing an amazing media broadcast partnership that, according to a former board president, is the type of collaborative partnership they had in mind when they first endeavored to get a media partnership.”

She noted Suzanne would expand upon the partnership further, but explained that SF Pride would continue to center the community, keeping the culture of the organization.

President Wysinger called upon Vice President Pham to expand upon his written report, doing so briefly he noted the many meetings and appearances he’s had recently, acknowledging the mutual respect and understand he feels with the executive committee and interim executive director, saying he felt very engaged. Further, Vice President Pham noted the importance of transparency, and that he was open to feedback and criticism.

Noting there was no Secretary’s report beyond the minutes that were approved, President Wysinger called for the Treasurer’s report.

Treasurer Luster began a brief verbal review of her written report included in the meeting packet by thanking Interim Executive Director Ford for her assistance in getting up to speed with the budget and finance process. She said that the organization has done a good job of keeping expenses low, though they are expected to increase soon due to the production costs.

Noting Budget and Finance would deliver their report in closed session, and no report from Personnel, Long Range Planning, or Nominating, President Wysinger called for a report from the Development Committee.

Secretary Lanyon, Development Committee Co-chair, reminded the Board of the give/get obligation, saying herself and committee co-chair Spring Collins were eager to hear their ideas, and also willing to talk through the process with anybody who wanted to. Director Smith suggested that Comfort and Joy may want to hold an event to benefit SF Pride.

Vice President Pham noted that there would be no Audit committee updates until after the production cycle was over, 3 or 4 months.

Director Smith gave a brief verbal report for the Community Affairs Committee:

- TurnOut would be in attendance for the April membership meeting, and that Dykes on Bikes were in the works for May.
- the June membership meeting may be cancelled in favor of encouraging our community to attend SF Pride's event in partnership with the African American Arts and Culture Complex.
- In collaboration with the Policies and Procedures Committee, Director Smith noted that a review of the membership policies was underway.
- Member Mixers like the event at the Lookout in the Castro hosted by Gary Virginia and Donna Sachet are being organized, possibly for May.

Treasurer Luster updated the board on the resistance contingent, saying that the invitations to participate have been sent, Fluid Co-Op has offered space at La Cocina for poster making and organizing. Sign up at <https://sfpride.org/resist> to participate.

Policies and Procedures in partnership with Community Affairs Committee will be working to review the membership policies reported Director Perez, P&P Chair. A process to review each policy on a two year cycle is being developed, with consideration for out-of-cycle timely review as well. Next meeting is Wednesday April 20th.

Director Smith asked if the staff had received the files so that the files can be shared with the members. Chris said that the staff had received the files and they would make the relevant documents available on the membership site and membership meeting agendas. Director Perez requested that files be sent to him as well.

Interim Executive Director Suzane Ford gave a verbal report:

- Appreciated the enormous task before us, overwhelming but a lot of joy.
- Thanked Gary Virginia for membership drive at the Lookout, raised over \$3,500
- Thank Donna Sachet for being hostess with Gary
- ISCOTT permit was approved, attended hearing

- Parade and exhibitor registration are increasing greatly, being in the media with Carolyn has had a positive impact
 - Some of this is carried over from participants who registered in previous fiscal years.
- Had hand-off meeting with former parade manager Mike and new parade manager Elycia and Marsha. The parade process is very complex, and she is learning a lot just listening in these meetings
- Main Stage: Jenn Stokes meeting weekly, lining up acts for the main stage, agreed to smaller budget should have news on who we are bringing in in the next few weeks
- All 8 community stages have been handed off to production
- Locations found for Community space activations like Faerie Freedom Village, leather alley, and country western dance
- holding weekly meetings with staff and contractors have resumed after filling out team roles
- ~\$744k in contract for firm commitments from corporate partners
- San Francisco Grants for the Arts current grant was increased by ~\$75k, waiting to receive funds
- Summarized possible fundraiser with Club Fugazi

Interim Executive Director Ford called for questions about her report.

- Director Smith asked about sponsor commitments, and how quickly that money is coming in.
 - “Cashflow is coming in quick, everybody knows we up against it.” Doesn’t anticipate problems chasing money.
- Director Smith got a call from somebody who had previously produced a Tantra stage at the celebration, will follow up with Suzanne.

President Wysinger introduced returning to in-person meetings for the Board of Directors meetings. **Starting in May, meetings of the Board of Directors will be held in-person.**

Returning to no Old Business, hearing no New Business, president Wysinger called for members of the board to share announcements:

- Carolyn Wysinger and Gary Virginia will be hosting Divas and Drinks at the Academy on April 28 for Donna Sachet's Birthday Party, featuring the Dykes on Bikes and Gay and Lesbian Freedom Band (Carolyn Wysinger)

The program highlighting the importance of pronouns was not held because Director Rimi was not in attendance.

With no members of the public present to make a comment, the meeting was closed in memory of:

- The victims of the mass shooting in Sacramento on April 3rd, 2022 (Elizabeth Lanyon)
 - Sergio Harris
 - DeVazia Turner
 - Joshua Hoye-Lucchesi
 - Johntaya Alexander
 - Melinda Davis
 - Yamile Martinez-Andrade
- The trans people that have lost their lives in the last month (Spring Collins)

The public session of the meeting was adjourned by President Wysinger at 7:53pm with board members remaining online for a closed session.

Closed session was adjourned at 9:10pm.

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SAN FRANCISCO LESBIAN, GAY, BISEXUAL, TRANSGENDER
PRIDE PARADE AND CELEBRATION COMMITTEE, INC.

Nguyen Pham
Vice President Report
April 6, 2022

MEETING PARTICIPATION

- Participated in Board of Directors video conference meeting on March 2.
- Chaired Membership video conference meeting on March 9.
- Participated in Executive Committee video conference meetings on March 16 and March 30.

DEVELOPMENT COMMITTEE

- SF Pride Pro-Am Golf Tournament Fundraiser: Participated on coordination call with planning team on March 10.
- Participated in Development Committee video conference meeting on March 21.

POLICIES & PROCEDURES COMMITTEE

- Participated in P&P Committee video conference meeting on March 19.

COMMUNITY ENGAGEMENT

- Attended *SF Bay Times* "Divas & Drinks" community event on March 24.
- Attended Transgender Day of Visibility event at SOMArts on March 31.

ROUTINE RESPONSIBILITIES

- Engaged with SF Pride content via social media channels as feasible.

MILESTONES SCHEDULED FOR NEXT PERIOD

- Conduct Membership Meeting on April 13, 2022.
- Participate in SF Pride Pro-Am's next team call on April 14, 2022.

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Treasurer's Report May 4th, 2022

Submitted by
Janelle Vinson, *Treasurer*

Profit & Loss Statement – for the previous month:

Gross Income	\$224,218.26
COGS	\$.00
Gross Profit	\$224,218.26
Expenses	\$55,279.48
Net Income	(\$168,938.78)

Total for 7th month of the fiscal year:

Gross Income	\$224,218.26
COGS	\$.00
Gross Profit	\$224,218.26
Expenses	\$55,279.48
Net Income	\$(168,938.78)

Cash Flow Statement for FY 2022

Cash at the beginning of the month	\$462,418.89
Net Cash from Operating Activities	(\$158,909.86)
Net Cash Increase	(\$158,909.86)
Cash at the End of the Period	\$621,328.75

Wells Fargo Checking (<i>Unrestricted</i>)	\$210,715.68
(Fiscal Agencies – <i>Restricted Funds</i>)	\$28,501.81
Wells Fargo MarketRate (<i>Reserve</i>)	\$325,444.34
Wells Fargo Bank Savings	\$26,546.54
Fresno First	\$14,065.15

Narrative Overview:

?????

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Balance Sheet
As of April 30, 2022

Apr 30, 22

ASSETS

Current Assets

Checking/Savings

0101 · Wells Fargo Bank Checking

0101A · Restricted Funds

0101AGR · Howard Grayson LGBT 1,303.01

0101ALA · Latin Stage 520.35

0101API · Pink Triangle 29,989.33

0101ASI · Sistahs Steppin 818.31

0101ASO · Soul of Pride 11,870.81

Total 0101A · Restricted Funds 44,501.81

0101 · Wells Fargo Bank Checking - Unrestricted Funds 210,715.68

Total 0101 · Wells Fargo Bank Checking 255,217.49

0102 · WellsFargo MarketRate (Reserve) 325,444.34

0104 · WellsFargo Bank Savings 26,546.54

0106 · Fresno First 14,065.15

0113 · Petty Cash Account 55.23

Total Checking/Savings 621,328.75

Accounts Receivable

0115 · Accounts Receivable (General) 19,500.00

Total Accounts Receivable 19,500.00

Total Current Assets 640,828.75

Fixed Assets

0140 · FURNITURE & EQUIPMENT

0140a · Furniture & Equipment 4,999.51

0141 · Accumulated Depreciation -4,999.51

Total 0140 · FURNITURE & EQUIPMENT 0.00

Total Fixed Assets 0.00

Other Assets

0189 · TRADEMARKS

0189A · Trademarks 60,610.96

0189B · Accumulated Amortization -57,820.96

Total 0189 · TRADEMARKS 2,790.00

0195 · Other Deposits 88,969.23

Total Other Assets 91,759.23

TOTAL ASSETS 732,587.98

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Other Current Liabilities

0215L · Health/Fire Permit Fees Payable 4,200.00

0216 · Vendor Security Deposits 2,000.00

0250L · Payroll Taxes Due Payable -13,188.89

0255L · Vacation Time Account Payable 17,055.33

Total Other Current Liabilities 10,066.44

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of April 30, 2022

	<u>Apr 30, 22</u>
Total Current Liabilities	10,066.44
Long Term Liabilities	
0261 · Fresno First Line of Credit	<u>132,413.00</u>
Total Long Term Liabilities	<u>132,413.00</u>
Total Liabilities	142,479.44
Equity	
3000 · Opening Bal Equity	81,844.00
3100 · Temp Restricted Net Assets (TRN	344,875.00
3800.1 · NetAssetsReleased, UnRestrict	425,490.00
3800.4 · NetAssetsReleased, TempRestrict	-425,490.00
3900 · Retained Earnings	273,959.11
Net Income	<u>-110,569.57</u>
Total Equity	<u>590,108.54</u>
TOTAL LIABILITIES & EQUITY	<u><u>732,587.98</u></u>

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Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2021 through April 2022

Ordinary Income/Expense	Oct '21 - Apr 22	Budget	\$ Over Budget	% of Budget
Income				
0402 · Membership Income	3,625.00	50,000.00	-46,375.00	7.3%
0409 · Vendor Income				
0410 · Vendor/Booth Fees Income		185,000.00	-106,710.00	42.3%
0410P · Pride - Vendor Income	78,290.00			
Total 0410 · Vendor/Booth Fees Income	78,290.00	185,000.00	-106,710.00	42.3%
0425 · Booth Equip. Rental Income	5,680.00	12,000.00	-6,320.00	47.3%
Total 0409 · Vendor Income	83,970.00	197,000.00	-113,030.00	42.6%
0411 · Parade Fee Income				
0411FM · Pride-Float/March Income	67,925.00	250,000.00	-182,075.00	27.2%
0411W · DykesOnBikes (WMC)	0.00	3,000.00	-3,000.00	0.0%
Total 0411 · Parade Fee Income	67,925.00	253,000.00	-185,075.00	26.8%
0412 · Beverage Sales				
0412P · Pride · Beverage sales	0.00	700,000.00	-700,000.00	0.0%
Total 0412 · Beverage Sales	0.00	700,000.00	-700,000.00	0.0%
0414 · Donations (Individual) Income				
0416 · Barrel Donations Income	66,086.24	105,000.00	-38,913.76	62.9%
0416P · Pride · Barrel Donations	0.00	100,000.00	-100,000.00	0.0%
Total 0416 · Barrel Donations Income	0.00	100,000.00	-100,000.00	0.0%
0417 · Corporate Sponsorship Income	86,500.00	2,050,000.00	-1,963,500.00	4.2%
0419 · Stage Cost Recovery	0.00	5,000.00	-5,000.00	0.0%
0421 · Interest Income	21.75	50.00	-28.25	43.5%
0424 · Other Income				
0424O · Official Events Calendar List	0.00	8,000.00	-8,000.00	0.0%
0424PT · Pink Triangle	9,000.00			
Total 0424 · Other Income	9,000.00	8,000.00	1,000.00	112.5%
0430 · Grants For the Arts				
0430A · Pride · Grants for the Arts	177,750.00	100,000.00	77,750.00	177.8%
Total 0430 · Grants For the Arts	177,750.00	100,000.00	77,750.00	177.8%
0440 · Grandstand Ticket Sales	0.00	30,000.00	-30,000.00	0.0%
0450 · Merchandise Sales	357.00	20,000.00	-19,643.00	1.8%
0490 · Fundraising - General	16,017.95	95,000.00	-78,982.05	16.9%
0495 · Management Fees Income	0.00	300.00	-300.00	0.0%
4900 · Fiscal Sponsee Income				
4900.14 · Donations (Individual) Income	100.00			
4900.49 · Fundraising	10,000.00			
Total 4900 · Fiscal Sponsee Income	10,100.00			
Total Income	521,352.94	3,713,350.00	-3,191,997.06	14.0%

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Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2021 through April 2022

	Oct '21 - Apr 22	Budget	\$ Over Budget	% of Budget
Cost of Goods Sold				
0510 · Beverage Purchases	0.00	125,000.00	-125,000.00	0.0%
0510B · Beverage Purchases				
Total 0510 · Beverage Purchases	0.00	125,000.00	-125,000.00	0.0%
0512 · Beverage Ice Expense	0.00	15,000.00	-15,000.00	0.0%
Total COGS	0.00	140,000.00	-140,000.00	0.0%
Gross Profit	521,352.94	3,573,350.00	-3,051,997.06	14.6%
Expense				
0601 · Advertising (Event)	19.31	10,000.00	-9,980.69	0.2%
0602 · Bank Fees	3,900.15	35,000.00	-31,099.85	11.1%
0603 · Utilities and Maintenance				
0603C · Cleaning & General Maintenance	5,930.83	8,000.00	-2,069.17	74.1%
0603U · Utilities	1,819.12	2,000.00	-180.88	91.0%
Total 0603 · Utilities and Maintenance	7,749.95	10,000.00	-2,250.05	77.5%
0604 · Messenger Expense	0.00	500.00	-500.00	0.0%
0605 · Membership Dues Expense	895.00	1,400.00	-505.00	63.9%
0606 · Insurance Expense	8,044.44	185,000.00	-176,955.56	4.3%
0607 · Postage Expense	157.56	2,000.00	-1,842.44	7.9%
0608 · Copying/Printing Expense	281.60	11,850.00	-11,568.40	2.4%
0609 · Office Supplies Expense	3,270.39	3,000.00	270.39	109.0%
0610 · Accounting/Auditing Expense	19,524.50	40,000.00	-20,475.50	48.8%
0611 · Commission/Bonus Expense	0.00	75,000.00	-75,000.00	0.0%
0612 · Other Supplies	28.06	15,000.00	-14,971.94	0.2%
0613 · Employee Benefits Expense				
0613M · Medical/Dental Benefits	25,231.94	45,000.00	-19,768.06	56.1%
Total 0613 · Employee Benefits Expense	25,231.94	45,000.00	-19,768.06	56.1%
0614 · Equipment Rental Expense	26,526.31	312,800.00	-286,273.69	8.5%
0615 · Rent (Office) Expense	45,389.44	58,000.00	-12,610.56	78.3%
0616 · Rent (Non-Office Space) Exp.	10,852.00	61,500.00	-50,648.00	17.6%
0617 · Clean-Up Costs (Event)	0.00	145,000.00	-145,000.00	0.0%
0618 · Equipment Repair & Maintenance	855.14	2,100.00	-1,244.86	40.7%
0619 · Contracted Services	144,253.44	538,640.00	-394,386.56	26.8%
0620 · Contractors	8,220.00	112,800.00	-104,580.00	7.3%
0621 · ASL Interpreter/ADA Compliance	0.00	13,000.00	-13,000.00	0.0%
0622 · Payroll Taxes	16,608.76	35,000.00	-18,391.24	47.5%
0623 · Travel Expense	1,586.01	11,400.00	-9,813.99	13.9%
0624 · Entertainer/Spoker Expense				
0624M · Main Stage	0.00	25,000.00	-25,000.00	0.0%
0624T · Other Venues	0.00	1,000.00	-1,000.00	0.0%
Total 0624 · Entertainer/Spoker Expense	0.00	26,000.00	-26,000.00	0.0%
0625 · Telephone Expense				
0626 · Payroll Expense	3,204.33	3,600.00	-395.67	89.0%
0626A · Payroll expense		365,000.00	-147,892.74	59.5%
Total 0626 · Payroll Expense	217,107.26	365,000.00	-147,892.74	59.5%
0627 · Permit Costs	2,636.00	59,600.00	-56,964.00	4.4%

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05/01/22

Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss Budget vs. Actual

October 2021 through April 2022

	Oct '21 - Apr 22	Budget	\$ Over Budget	% of Budget
0628 - Community Partners Grants				
0628B - Grants from Board	2,590.00	20,000.00	-17,410.00	13.0%
0628P - Grants to Partners	0.00	166,500.00	-166,500.00	0.0%
0628W - Grants to Dykes on Bikes	0.00	1,000.00	-1,000.00	0.0%
Total 0628 - Community Partners Grants	2,590.00	187,500.00	-184,910.00	1.4%
0629 - Educational Development Exp.				
0630 - Food Expense	275.00	1,000.00	-725.00	27.5%
0631 - Media/PR Expense	4,730.47	25,000.00	-20,269.53	18.9%
0632 - Volunteer/Staff Recognition Exp	55,733.28	18,000.00	37,733.28	309.6%
0633 - Security Costs	377.65	3,000.00	-2,622.35	12.6%
0636 - Branded Apparel Expense	0.00	483,200.00	-483,200.00	0.0%
0637 - Police/Traffic Control Expense	2,700.00	11,500.00	-8,800.00	23.5%
0640 - Sales Tax Expense/Other Taxes	0.00	50,000.00	-50,000.00	0.0%
0641 - Radio Rental Expense	0.00	62,000.00	-62,000.00	0.0%
0642 - Toilet Rental Expense	0.00	12,000.00	-12,000.00	0.0%
0643 - Fencing Rental Expense	0.00	41,500.00	-41,500.00	0.0%
0644 - Sound Expenses	0.00	56,650.00	-56,650.00	0.0%
0644S - Sound Expense	0.00	55,000.00	-55,000.00	0.0%
0644V - Video Expense	0.00	15,000.00	-15,000.00	0.0%
Total 0644 - Sound Expenses	0.00	70,000.00	-70,000.00	0.0%
0645 - Signage Expense	983.00	40,100.00	-39,117.00	2.5%
0655 - Data Management Expense	9,285.47	23,500.00	-14,214.53	39.5%
0656 - HR Expense	0.00	500.00	-500.00	0.0%
0660 - Fundraising Expense	3,242.95	31,000.00	-27,757.05	10.5%
0680 - Fulfillment Expense	0.00	60,000.00	-60,000.00	0.0%
0690 - Interest Expense	2,419.47	7,000.00	-5,756.37	17.8%
0696 - Lodging/Hotel Expense	1,243.63	2,000.00	-2,000.00	0.0%
0697 - Lost equipment & damages	0.00	40,000.00	-40,000.00	0.0%
6700 - Reallocation Expenses				
6800 - Fiscal Sponsee Expenses				
6800.19 - Contracted Services	2,000.00			
Total 6800 - Fiscal Sponsee Expenses	2,000.00	10,000.00	-10,000.00	0.0%
6999 - Uncategorized Expenses				
Total Expense	631,922.51	3,413,640.00	-2,781,717.49	18.5%
Net Ordinary Income	-110,569.57	159,710.00	-270,279.57	-69.2%
Net Income	-110,569.57	159,710.00	-270,279.57	-69.2%

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Statement of Cash Flows
April 2022

	Apr 22
OPERATING ACTIVITIES	
Net Income	168,938.78
Adjustments to reconcile Net Income to net cash provided by operations:	
0215L · Health/Fire Permit Fees Payable	1,400.00
0216 · Vendor Security Deposits	800.00
0250L · Payroll Taxes Due Payable	-12,228.92
Net cash provided by Operating Activities	158,909.86
Net cash increase for period	158,909.86
Cash at beginning of period	462,418.89
Cash at end of period	<u>621,328.75</u>

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2021 through April 2022

Ordinary Income/Expense	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	Mar 22	Apr 22	TOTAL
Income								
0402 · Membership Income	495.00	15.00	25.00	0.00	350.00	1,630.00	1,110.00	3,625.00
0409 · Vendor Income								
0410 · Vendor/Booth Fees Income								
0410P · Pride - Vendor Income	0.00	0.00	0.00	9,565.00	5,515.00	16,755.00	46,455.00	78,290.00
Total 0410 · Vendor/Booth Fees Income	0.00	0.00	0.00	9,565.00	5,515.00	16,755.00	46,455.00	78,290.00
0425 · Booth Equip. Rental Income	0.00	0.00	0.00	570.00	110.00	1,410.00	3,590.00	5,680.00
Total 0409 · Vendor Income	0.00	0.00	0.00	10,135.00	5,625.00	18,165.00	50,045.00	83,970.00
0411 · Parade Fee Income								
0411FM · Pride-Float/March Income	0.00	0.00	0.00	1,340.00	975.00	21,835.00	43,775.00	67,925.00
Total 0411 · Parade Fee Income	0.00	0.00	0.00	1,340.00	975.00	21,835.00	43,775.00	67,925.00
0414 · Donations (Individual) Income	55,392.62	2,238.99	90.00	829.00	295.00	5,704.63	1,536.00	66,086.24
0417 · Corporate Sponsorship Income	22,500.00	0.00	30,000.00	0.00	0.00	0.00	34,000.00	86,500.00
0421 · Interest Income	4.04	3.92	3.15	3.13	2.84	2.41	2.26	21.75
0424 · Other Income								
0424PT · Pink Triangle	0.00	0.00	0.00	0.00	0.00	3,000.00	6,000.00	9,000.00
Total 0424 · Other Income	0.00	0.00	0.00	0.00	0.00	3,000.00	6,000.00	9,000.00
0430 · Grants For the Arts								
0430A · Pride - Grants for the Arts	0.00	0.00	0.00	100,000.00	0.00	0.00	77,750.00	177,750.00
Total 0430 · Grants For the Arts	0.00	0.00	0.00	100,000.00	0.00	0.00	77,750.00	177,750.00
0450 · Merchandise Sales	357.00	0.00	0.00	0.00	0.00	0.00	0.00	357.00
0490 · Fundraising - General	15,942.00	0.00	75.95	0.00	0.00	0.00	0.00	16,017.95
4900 · Fiscal Sponsee Income								
4900.14 · Donations (Individual) Income	0.00	0.00	0.00	100.00	0.00	0.00	0.00	100.00
4900.49 · Fundraising	0.00	0.00	0.00	0.00	0.00	0.00	10,000.00	10,000.00
Total 4900 · Fiscal Sponsee Income	0.00	0.00	0.00	100.00	0.00	0.00	10,000.00	10,100.00
Total Income	94,690.66	2,257.91	30,194.10	112,407.13	7,247.84	50,337.04	224,218.26	521,352.94
Gross Profit	94,690.66	2,257.91	30,194.10	112,407.13	7,247.84	50,337.04	224,218.26	521,352.94
Expense								
0601 · Advertising (Event)	5.97	13.34	0.00	0.00	0.00	0.00	0.00	19.31
0602 · Bank Fees	12.79	107.62	159.50	467.55	303.72	1,173.24	1,675.73	3,900.15
0603 · Utilities and Maintenance								
0603C · Cleaning & General Maintenance	1,111.97	1,111.97	1,241.97	409.17	685.25	685.25	685.25	5,930.83

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2021 through April 2022

	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	Mar 22	Apr 22	TOTAL
0603U · Utilities								
Total 0603 · Utilities and Maintenance	337.50	0.00	403.31	740.81	0.00	0.00	337.50	1,819.12
0605 · Membership Dues Expense	1,449.47	1,111.97	1,645.28	1,149.98	685.25	685.25	1,022.75	7,749.95
0606 · Insurance Expense	0.00	0.00	0.00	0.00	0.00	0.00	895.00	895.00
0607 · Postage Expense	7,043.92	664.67	0.00	367.75	0.00	0.00	-31.90	8,044.44
0608 · Copying/Printing Expense	116.00	41.56	0.00	0.00	0.00	0.00	0.00	157.56
0609 · Office Supplies Expense	0.00	39.16	237.87	0.00	4.57	0.00	0.00	281.60
0610 · Accounting/Auditing Expense	394.32	394.32	593.32	705.47	394.32	394.32	394.32	3,270.39
0612 · Other Supplies	2,000.00	2,000.00	2,000.00	7,524.50	2,000.00	2,000.00	2,000.00	19,524.50
0613 · Employee Benefits Expense	28.06	0.00	0.00	0.00	0.00	0.00	0.00	28.06
0613M · Medical/Dental Benefits								
Total 0613 · Employee Benefits Expense	4,332.93	3,358.15	3,384.55	5,222.12	2,630.86	2,575.83	3,727.50	25,231.94
0614 · Equipment Rental Expense	4,332.93	3,358.15	3,384.55	5,222.12	2,630.86	2,575.83	3,727.50	25,231.94
0615 · Rent (Office) Expense	215.25	215.25	215.25	25,225.03	225.03	215.25	215.25	26,526.31
0616 · Rent (Non-Office Space) Exp.	9,226.29	9,226.29	9,226.29	1,530.07	5,393.50	5,393.50	5,393.50	45,389.44
0618 · Equipment Repair & Maintenance	1,140.00	1,140.00	1,526.00	1,606.00	2,106.00	1,667.00	1,667.00	10,852.00
0619 · Contracted Services	119.10	357.30	0.00	0.00	378.74	0.00	0.00	855.14
0620 · Contractors	2,520.75	2,532.69	27,075.00	57,015.00	25,655.00	27,555.00	1,900.00	144,253.44
0622 · Payroll Taxes	2,000.00	2,300.00	2,000.00	0.00	0.00	0.00	1,920.00	8,220.00
0623 · Travel Expense	2,274.30	2,274.30	2,274.30	2,949.22	3,060.00	2,241.46	1,535.18	16,608.76
0625 · Telephone Expense	921.89	105.85	27.00	0.00	146.99	190.28	194.00	1,586.01
0626 · Payroll Expense	458.20	457.06	457.05	457.82	456.97	458.62	458.61	3,204.33
0626A · Payroll expense								
Total 0626 · Payroll Expense	29,729.16	29,729.16	29,729.16	38,551.64	40,000.01	29,300.41	20,067.72	217,107.26
0627 · Permit Costs	29,729.16	29,729.16	29,729.16	38,551.64	40,000.01	29,300.41	20,067.72	217,107.26
0628 · Community Partners Grants	1,250.00	0.00	0.00	0.00	1,100.00	286.00	0.00	2,636.00
0628B · Grants from Board								
Total 0628 · Community Partners Grants	1,000.00	250.00	500.00	0.00	0.00	250.00	590.00	2,590.00
0629 · Educational Development Exp.	1,000.00	250.00	500.00	0.00	0.00	250.00	590.00	2,590.00
0630 · Food Expense	0.00	25.00	0.00	0.00	0.00	250.00	0.00	275.00
0631 · Media/PR Expense	1,601.32	0.00	0.00	0.00	2,496.58	155.70	476.87	4,730.47
0632 · Volunteer/Staff Recognition Exp	1,073.28	420.60	0.00	9,840.00	13,399.40	21,800.00	9,200.00	55,733.28
0636 · Branded Apparel Expense	0.00	0.00	0.00	317.70	0.00	59.95	0.00	377.65
0645 · Signage Expense	2,700.00	0.00	0.00	0.00	0.00	0.00	0.00	2,700.00
0655 · Data Management Expense	983.00	0.00	0.00	0.00	0.00	0.00	0.00	983.00
	1,531.33	1,178.82	1,259.49	1,224.91	1,134.58	1,794.93	1,161.41	9,285.47

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Profit & Loss

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0660 • Fundraising Expense	3,242.95	0.00	0.00	0.00	0.00	0.00	0.00	3,242.95
0690 • Interest Expense	44.79	44.79	44.78	44.79	623.78	800.00	816.54	2,419.47
0696 • Lodging/Hotel Expense	0.00	0.00	0.00	0.00	1,243.63	0.00	0.00	1,243.63
6800 • Fiscal Sponsee Expenses								
6800.19 • Contracted Services	0.00	1,000.00	0.00	1,000.00	0.00	0.00	0.00	2,000.00
Total 6800 • Fiscal Sponsee Expenses	0.00	1,000.00	0.00	1,000.00	0.00	0.00	0.00	2,000.00
Total Expense	77,415.07	58,987.90	82,354.84	155,199.55	103,438.93	99,246.74	55,279.48	631,922.51
Net Ordinary Income	17,275.59	-56,729.99	-52,160.74	-42,792.42	-96,191.09	-48,909.70	168,938.78	-110,569.57
Net Income	17,275.59	-56,729.99	-52,160.74	-42,792.42	-96,191.09	-48,909.70	168,938.78	-110,569.57