# AGENDA FOR

# **REGULAR BOARD OF DIRECTORS MEETING**

# HELD REMOTELY ON 2022-February-02

- 1. Call to Order and Welcome
- 2. Acknowledgement of Unceded Raymatush Ohlone Land
- 3. Roll Call
- 4. Appointment of Meeting Roles
- 5. Reading of the Mission Statement
- 6. Reading of the Financial Protocol
- 7. Reading and Approval of Minutes
  - a. December 2021
  - b. January 2022
- 8. Reports of the Officers
- 9. Reports of Committees
- 10. Unfinished Business
- 11. New Business
- 12. Announcements
- 13. Public Comment
- 14. Adjournment
- **Closed Session** 
  - 1. Review Auditor findings w/ Independent Auditor

# **SAN FRANCISCO LESBIAN, GAY, BISEXUAL, TRANSGENDER PRIDE PARADE AND CELEBRATION COMMITTEE, INC.**

Nguyen Pham Vice President Report February 2, 2022

## **MEETING PARTICIPATION**

- Participated in Board of Directors video conference meeting on January 5.
- Participated in Executive Committee video conference meetings on January 12 (with SFPD Pride Alliance), January 26, and February 1.
- Participated in Board of Directors Annual Retreat from January 28 to January 30.

## **DEVELOPMENT COMMITTEE**

• SF Pride Pro-Am Golf Tournament Fundraiser: Participated on coordination call with planning team on January 12.

#### AUDIT COMMITTEE

• Reviewed draft audit report materials with Audit Committee and authorized ED to instruct auditing firm to proceed with final financial audit.

#### COMMUNICATIONS AND MARKETING

• Engaged with SF Pride content via social media channels as feasible.

#### **ROUTINE RESPONSIBILITIES**

• Reviewed draft minutes from December 8, 2021 and January 5, 2022 Board meetings and provided revisions to Secretary Lanyon as applicable.

### MILESTONES SCHEDULED FOR NEXT PERIOD

- Conduct Membership Meeting on February 9, 2022.
- Participate in SF Pride Pro-Am's next team call on February 10, 2022.

# SAN FRANCISCO PRIDE.

# Treasurer's Report February 2nd, 2022

Submitted by Suzanne Ford, *Treasurer* 

Profit & Loss Statement – for the previous month: Gross Income COGS Gross Profit Expenses Net Income	\$112,407.13 \$.00 \$112,407.13 \$155,199.55 (\$42,792.42)
<b>Total for the 3rd month of the fiscal year:</b> Gross Income COGS Gross Profit Expenses Net Income	\$239,549.80 \$.00 \$239,549.80 \$373,957.36 \$(134,407.56)
Cash Flow Statement for FY 2022 Cash at the beginning of the month Net Cash from Operating Activities Net Cash from Financing Net Cash Increase Cash at the End of the Period	\$517,889.67 (\$41,641.13) \$125,000.00 \$83,358.87 \$601,248.54
Wells Fargo Checking ( <i>Unrestricted</i> ) (Fiscal Agencies – <i>Restricted Funds</i> ) Wells Fargo MarketRate ( <i>Reserve</i> ) Wells Fargo Bank Savings Fresno First	\$82,402.66 \$25,501.81 \$450,431.65 \$26,545.88 \$16,305.47

# Narrative Overview:

We are now incurring bills associated with planning the 2022 SF Pride March and Celebration. We had an in-depth discussion at our board retreat and I am confident everyone is aware of our financial situation. If anyone would like further discussion or was unable to be there, please reach out to me. We have tapped into our Fresno First Financing to bridge the gap as we open exhibitor and march sales. RJB is making progress with our community partners for additional revenue.

# SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Balance Sheet

As of January 31, 2022

AS OF January 51, 20	122
	Jan 31, 22
ASSETS	
Current Assets	
Checking/Savings	
0101 · Wells Fargo Bank Checking	
0101A · Restricted Funds	
0101AGR · Howard Grayson LGBT	1,303.01
0101ALA · Latin Stage	520.35
0101API · Pink Triangle	20,989.33
0101ASI · Sistahs Steppin	818.31
0101ASO · Soul of Pride	1,870.81
Total 0101A · Restricted Funds	25,501.81
0101 · Wells Fargo Bank Checking - Unrestricted Funds	82,402.66
Total 0101 · Wells Fargo Bank Checking	107,904.47
0102 · WellsFargo MarketRate (Reserve)	450,437.48
0104 · WellsFargo Bank Savings	26,545.89
0106 · Fresno First	16,305.47
0113 · Petty Cash Account	55.23
Total Checking/Savings	601,248.54
Accounts Receivable	
0115 · Accounts Receivable (General)	19,500.00
Total Accounts Receivable	19,500.00
Total Current Assets	620,748.54
Fixed Assets	
0140 · FURNITURE & EQUIPMENT	
0140a · Furniture & Equipment	4,999.51
0141 · Accumulated Depreciation	-4,999.51
Total 0140 · FURNITURE & EQUIPMENT	0.00
Total Fixed Assets	0.00
Other Assets	
0189 · TRADEMARKS	
0189A · Trademarks	60,610.96
0189B · Accumulated Amortization	-57,820.96
Total 0189 · TRADEMARKS	2,790.00
0195 · Other Deposits	88,969.23
Total Other Assets	91,759.23
TOTAL ASSETS	712,507.77
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
0215L · Health/Fire Permit Fees Payable	2,100.00
0216 · Vendor Security Deposits	800.00
0250L · Payroll Taxes Due Payable	-6,131.11
0255L · Vacation Time Account Payable	17,055.33
Total Other Current Liabilities	13,824.22

# SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Balance Sheet

02/01/22 Accrual Basis

11:19 AM

# As of January 31, 2022

	Jan 31, 22
Total Current Liabilities	13,824.22
Long Term Liabilities	
0261 · Fresno First Line of Credit	132,413.00
Total Long Term Liabilities	132,413.00
Total Liabilities	146,237.22
Equity	
3000 · Opening Bal Equity	81,844.00
3100 · Temp Restricted Net Assets (TRN	344,875.00
3800.1 · NetAssetsReleased, UnRestrict	425,490.00
3800.4 · NetAssetsReleased, TempRestrict	-425,490.00
3900 · Retained Earnings	273,959.11
Net Income	-134,407.56
Total Equity	566,270.55
TOTAL LIABILITIES & EQUITY	712,507.77

# SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Statement of Cash Flows January 2022

	Jan 22
OPERATING ACTIVITIES	
Net Income	-42,792.42
Adjustments to reconcile Net Income	
to net cash provided by operations:	
0215L · Health/Fire Permit Fees Payable	2,100.00
0216 · Vendor Security Deposits	800.00
0250L · Payroll Taxes Due Payable	-1,748.71
Net cash provided by Operating Activities	-41,641.13
FINANCING ACTIVITIES	
0261 · Fresno First Line of Credit	125,000.00
Net cash provided by Financing Activities	125,000.00
Net cash increase for period	83,358.87
Cash at beginning of period	517,889.67
Cash at end of period	601,248.54

11:18 AM

02/01/22 Accrual Basis

# SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2021 through January 2022

Oct 11         Nov 21         Dec 21         Jan 22           Decimary incomediations         455.00         15.00         25.00         0.00           645         Ventrolition frees income         0.00         0.00         0.00         9.60         9.60.00         9.60.00           645         Notification frees income         0.00         0.00         0.00         0.00         9.60.00<						
India:         Instant         40500         1500         2500         0.00           0411         Vendorfloon Fres Income         0.00         0.00         0.00         8.66.00           0411         Vendorfloon Fres Income         0.00         0.00         0.00         9.66.00           0411         Fresh Center         0.00         0.00         0.00         10.10.00           0411         Fresh Senter         0.00         0.00         0.00         1.50.00           0411         Fresh Senter         0.00         0.00         0.00         1.50.00           0411         Fresh Senter         0.00         0.00         0.00         1.50.00           0411         Fresh Senter         0.00         0.00         1.50.00         1.50.00           0411         Fresh Senter         0.00         0.00         0.00         1.50.00         1.50.00           0411         Fresh Senter         0.00         0.00         0.00         1.50.00         1.50.00         1.50.00           0411         Fresh Senter         0.00         0.00         0.00         1.50.00         1.50.00         1.50.00           0411         Fresh Senter         0.00         0.00 <td< th=""><th>TOTAL</th><th>Jan 22</th><th>Dec 21</th><th>Nov 21</th><th>Oct 21</th><th>_</th></td<>	TOTAL	Jan 22	Dec 21	Nov 21	Oct 21	_
etc:         Number of the second framework income of the Prior Network income of						
649         VendoriBooth Feel Iscome         0.00         0.	535.0	0.00	25.00	15.00	495.00	0402 · Membership Income
Total 0410 - Vendorfibesh Fees Income         0.00         0.00         0.00         9.950.00           0628 - Both Equip. Renal Income         0.00         0.00         0.00         0.00         10.103.00           0611 - Parade Fee Income         0.00         0.00         0.00         1.340.00           0611 - Parade Fee Income         0.00         0.00         0.00         1.340.00           0614 - Denote Fee Income         0.00         0.00         1.340.00         1.340.00           0614 - Denote Fee Income         0.00         0.00         0.00         1.340.00           0614 - Denote For Income         0.222.00.0         0.30         0.000         1.340.00           0614 - Denote Income         0.222.00.0         0.00         0.00         100.00.00           0614 - Denote Income         0.00         0.00         100.00.00         100.00.00           0614 - Denote Income         0.00         0.00         100.00         100.00         100.00           0616 - Fixed Sponse Income         0.00         0.00         0.00         100.00         100.00           0616 - Fixed Sponse Income         0.00         0.00         100.00         100.00         100.00           0617 - Hard Sponse Income         0.000	0.505.00	0.505.00	0.00	0.00	0.00	0410 · Vendor/Booth Fees Income
0425 · Booth Equip. Rental Income         0.00	9,565.00					-
Total M49         Vendor Income         0.00         0.00         0.00         10,155.0           6411         Prade Fee Income         0.00         0.00         0.00         1,340.00           6414         Prade Fee Income         0.00         0.00         0.00         1,340.00           6414         Prade Fee Income         2,250.00         0.00         0.00         1,340.00           6414         Prade Fee Income         2,250.00         0.00         0.00         0.00           6414         Prade Technomic         2,250.00         0.00         0.00         0.00           6424         Prade Technomic         2,250.00         0.00         0.00         0.00           6424         Prade Technomic         2,250.00         0.00         0.00         0.00           6424         Prade Technomic         2,00         0.00         0.00         0.00           6424         Prade Technomic         1,542.00         0.00         0.00         0.00           6426         Prade Technomic         1,542.00         0.00         0.00         0.00           6426         Prade Technomic         1,111.07         1,111.07         1,111.07         1,111.07         1,111.07 <tr< td=""><td></td><td></td><td></td><td></td><td></td><td></td></tr<>						
PH111 Prands Fee Income         0.00         0.00         1.3400           Press Fee Income         0.00         0.00         0.00         1.3400           CH11 Prands Fee Income         0.00         0.00         0.00         1.3400           CH11 Prands Fee Income         0.22900         0.00         0.00         0.00           CH11 Prands Fee Income         0.22900         0.00         0.00         0.00           CH11 Prands Fee Income         0.00         0.00         0.00         0.00           CH1 Prands Fee Income         0.00         0.00         0.00         0.00           CH1 Prands Fee Income         0.00         0.00         0.00         0.00           CH1 Prands Fee Income         0.00         0.00         0.00         0.00           CH2 Prands Fee Income         0.00         0.00         0.00         0.00           CH3 Prands Fee Income         0.00         0.00         0.00         0.00         0.00           CH3 Prands Fee Income         0.00         0.00         0.00         0.00         0.00           CH3 Prands Fee Income         0.00         0.00         0.00         0.00         0.00           CH3 Prands Fee Income         0.00         0.00 <td>570.00</td> <td></td> <td></td> <td></td> <td></td> <td></td>	570.00					
0.01         0.00         0.00         0.00         1.440.00           Ford 411-Prode For Names For Names         0.00         0.00         1.440.00         0.00           641 - Consider (Individual) Income         25.502.52         2.229.50         0.000         0.000         0.000           642 - Forder Spreads Pain Income         2.550.00         0.000         0.000         0.000         0.000         0.000           643 - Forde - Grants For the Arts         0.00         0.00         0.000         100.000.00         100.000.00           6450 - Frant Sportes Arts         0.00         0.00         0.00         100.000.00         100.000.00           6460 - Frant Sportes Arts         0.00         0.00         0.00         100.000.00         100.000.00           6460 - Frant Sportes Income         0.00         0.00         0.00         100.000         100.000           6460 - Frant Sportes Income         94.600.60         2.227.91         90.194.10         112.407.13           Cotal Income         94.600.60         2.227.91         90.194.10         112.407.13           Cotal Income         94.600.60         2.237.91         90.194.10         112.407.13           Cotal Income         94.600.60         2.237.91         90.194.10	10,135.0	10,135.00	0.00	0.00	0.00	
bit         Space         22300         9000 <t< td=""><td>1,340.00</td><td>1,340.00</td><td>0.00</td><td>0.00</td><td>0.00</td><td></td></t<>	1,340.00	1,340.00	0.00	0.00	0.00	
0417 : Corporate Sponschip Income         22,00,00         0,00         30,000,00         0,00           0421 : Interes Income         6,00         0,00         100,000,00         100,000,00           0430 : Fried Carnet for the Arts         0,00         0,00         0,00         100,000,00           0451 : Interes Carnet for the Arts         0,00         0,00         0,00         0,00         0,00           0451 : Interchalles Sate         357,00         0,00         0,00         0,00         0,00           0459 : Interchalles Sate         357,00         0,00         0,00         100,000         0,00           0459 : Interchalles Sate         0,00         0,00         0,00         100,000         100,000           0500 : Interchalles Sate         0,00         0,00         0,00         100,000         100,000           0602 : Interchalles Sate         0,00         0,00         0,00         100,000         112,407,13         0,00         112,407,13         0,00	1,340.0	1,340.00	0.00	0.00	0.00	Total 0411 · Parade Fee Income
Acti : Total Interest Interest         4.04         3.92         3.15         3.13           M33 - Price - Grants For the Arts         0.00         0.00         0.00         100.000.00           Cell - Grants For the Arts         0.00         0.00         0.00         100.000.00           Cell - Grants For the Arts         0.00         0.00         0.00         0.00         100.000.00           Cell - Grants For the Arts         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         0.00         100.00         0.00         100.00         0.00         100.00         0.00         100.00         100.00         100.00         0.00         100.00         0.00         100.00 </td <td>58,550.6</td> <td></td> <td></td> <td></td> <td></td> <td></td>	58,550.6					
0430         Control For the Arts         0.00         0.00         10.000.00           7 total 0430         Crants For the Arts         0.00         0.00         0.00         100.000.00           9430         Friend 1430         Crants For the Arts         0.00         0.00         0.000         0.000           9439         Friend 159/200         0.00         0.00         100.000         100.000           9430         Fried 159/200         0.00         0.00         100.000         100.000           9430         Fried 159/200         0.00         0.00         100.000         100.000           7 total 4000-fried 159/0000         0.00         0.00         112/407.13         112/407.13           6 total 4000-fried 159/000         94/50.06         2.257.91         30.194.10         112/407.13           6 total 4000-fried 159/000         5.27         1.334         0.00         40.017           6 total 4000-fried 159/000         94/53.1         1159.0         40/67.15           6 total 5000-fried 149/61         0.000         44/53         10/60.2         11/40.81           6 total 500-fried 149/61         0.000         33.16         2.257.01         0.000         60/67         60/67.5         11/40.82         1	52,500.0				,	
Tatal 6430 - Grants For the Arts         0.00	14.2	3.13	3.15	3.92	4.04	
6660         Marchandies State 1         357.00         0.00         758         0.00           6900         Final Sponse Income         0.00         0.00         0.00         100.00           7041         4900 - Fiscal Sponse Income         0.00         0.00         0.00         100.00           7041         1600 - Fiscal Sponse Income         0.00         0.00         0.00         100.00           7041         1600 - Fiscal Sponse Income         0.00         0.00         0.00         0.00           6001 - Advertising (Event)         5.97         13.34         0.000         0.00           6021 - Advertising (Event)         5.97         13.34         0.000         0.00           6022 - Stank Fees         11.1157         1.1157         1.241.97         408.17           6020 - Utilities and Maintenance         1.440.47         1.111.97         1.464.28         1.140.98           6006 - Iscarazone Expense         7.643.52         664.67         0.00         3.00         0.00           6007 - Accounting/Adulting Expense         2.000.00         2.000.00         2.000.00         7.54.52         6.22.27.12           7 total decal-Damaia Expense         9.32.89         3.38.15         3.384.55         5.22.21.2         7	100,000.00	100,000.00	0.00	0.00	0.00	0430A · Pride - Grants for the Arts
0490 - Fundmising - Conneral 4900 - Fund Sponses Income         0.00         0.00         0.00         0.00           17 total 490 - Fiscal Sponses Income         0.00         0.00         0.00         100.00           Total 490 - Fiscal Sponses Income         0.4600.66         2.257.91         30.194.10         112.407.13           Gress Portit         94,680.66         2.257.91         30.194.10         112.407.13           Gress Portit         5.97         13.34         0.00         0.00           6601 - Advertising (Event)         5.97         13.34         0.00         0.00           6602 - Issurance Expense         1.111.97         1.111.97         1.241.97         409.17           0603 - Issurance Expense         1.111.97         1.111.97         1.241.97         409.17           0603 - Issurance Expense         7.043.92         644.67         0.00         367.75           0606 - Issurance Expense         1.000         403.31         740.31         0.00           0606 - Issurance Expense         0.000         2.000.00         2.757.45         0.00           0606 - Issurance Expense         0.000         2.000.00         2.757.45         0.00           0608 - Issurance Expense         0.000         0.000         0.000	100,000.0	100,000.00	0.00	0.00	0.00	Total 0430 · Grants For the Arts
4800-Fiscal Sponses Income         0.00         0.00         0.00         100.00           Total 4900 - Fiscal Sponses Income         0.00         0.00         0.00         100.00           Total ancome         0.460068         2.257.91         30.194.10         112.407.13           Corces Frofit         0.4450066         2.257.91         30.194.10         112.407.13           Expanse         0.00         107.62         195.90         407.75           0601 - Advertising (Event)         5.97         13.34         0.00         0.00           0603 - Utilities and Maintenance         1.111.97         1.241.97         408.17           0603 - Utilities and Maintenance         1.444.47         1.111.97         1.645.28         1.149.81           0606 - GourgingPrinting Expense         7.043.22         664.67         0.000         30.00           0608 - CourgingPrinting Expense         3.94.32         3.94.32         3.95.32         705.47           0609 - Office Supplies Expense         3.94.42         3.94.55         5.222.12         5.222.12           0614 - Equipment Review         4.332.93         3.358.15         3.384.55         5.222.12           0614 - Equipment Review         2.230.00         2.200.00         2.200.00         5.20	357.0 16,017.9					
Total 4980 - Fiscal Sponsee Income         0.00         0.00         0.00         10000           Total Income         94,690.66         2.257.91         30,194.10         112,407.13           Gross Profit         5.97         10.34         0.00         0.00           G633 - Ultitises and Maintenance         1.111.97         1.241.97         409.17           G633 - Ultitises and Maintenance         1.449.47         1.111.97         1.645.28         1.149.38           G669 - Insurance Expense         7.043.92         644.67         0.00         367.75           G669 - Compreprinting Expense         3.343.2         334.32         706.47           G669 - Compreprinting Expense         2.800.00         2.000.00         2.000.00         7.594.59           G613 - Employee Bendits Expense         4.332.93         3.388.15         3.344.55         5.222.12           Ortit - Exployee Bendits Expense         2.152.52         2.222.52         1.530.07         0.00						4900 · Fiscal Sponsee Income
Total Income         94.880.66         2.257.91         30.194.10         112.407.13           Gross Profit         94.680.66         2.257.91         30.194.10         112.407.13           Expanse         5.97         13.34         0.00         0.00           0662 - Back Fees         12.79         107.62         198.50         467.55           0603 - Utilities and Maintenance         337.50         0.00         467.55         409.17           0603 - Utilities and Maintenance         1.111.97         1.111.97         1.241.97         409.17           0604 - Back Fees         7.043.82         684.67         0.00         367.75           0605 - Utilities and Maintenance         1.449.47         1.111.97         1.645.28         1.149.98           0606 - Accounting/Auditing Expense         2.000.00         2.000.00         367.75         0.00           0607 - Accounting/Auditing Expense         2.000.00         2.000.00         7.524.50         0.00           0618 - Office Supplies         2.000.00         2.000.00         7.524.50         5.222.12           0613 - Matelizabental Benefits         4.332.93         3.356.15         3.344.55         5.222.12           0614 - Equipment Renat Expense         2.226.20         9.226.20 <t< td=""><td>100.00</td><td></td><td></td><td></td><td></td><td></td></t<>	100.00					
Gross Profit         94,890.66         2.257.91         30,194.10         112.407.13         7           Expense 0601 - Advertising (Event) 0602 - Bank Fees 0603 - Utilities and Maintenance 0603 - Utilities and Maintenance 0604 - Advertising (Event) 0606 - Incurrent Maintenance 0607 - Postage Expense 0600 - Maintenance Expense 0600 - Maintenance Expense 0600 - Statuto Expense 0.00         1,111.97         1,214.97         409.17           Construction Expense 0600 - Postage Expense 0600 - Statuto Expense 0600 - Statuto Expense 0.00         1,449.47         1,111.97         1,246.28         1,449.49           Construction Expense 0600 - Statuto Expense 0600 - Statuto Expense 0610 - Outer Expense 0611 - Other Expense 0613 - Other Expense 0613 - Medical/Dental Benefits 1 - Employee Benefits Expense 0613 - Medical/Dental Benefits 1 - Statuto Expense 0614 - Equipment Rential Expense 0614 - Equipment Rential Expense 0614 - Equipment Rential Expense 0614 - Equipment Rential Expense 0614 - Statuto Expense 0614 - Contractors 0614 - Contractors 0614 - Contractors 0622 - Payroll Expense 0623 - Payroll Expense 0624 - Payroll Expense 0625 - Payroll Expense 0626 - Payroll Expense 0626 - Payroll Expense 0626 - Payroll Expense 0626 - Payroll Expense 0627 - Payroll Expense 0628 - Payroll Expense 0629 - Float Gense From Statuto 0600 - 000 0600 - 000	100.0					
Expense         5.97         13.34         0.00         0.00           6691         Advertising (Event)         5.97         107.62         199.50         467.55           6933         Stank Fes         1111.97         1.111.97         1.241.97         400.17           6933         Coloning & General Maintenance         1.111.97         1.111.97         1.424.97         400.17           6933         Utilities and Maintenance         1.449.47         1.111.97         1.645.28         1.149.98           6066         Insurance Expense         7.043.92         666.47         0.00         367.55           6067         Forgonse         0.00         39.16         2.37.47         0.00           6068         Office Supplies Expense         2.042.02         2.000.0         0.00         0.00           6061         Forgonse         2.000.0         0.00	239,549.8					-
0601 - Advertising (Event)         5.57         1.3.4         0.00         0.00           0602 - Bark Fees         12.79         107.62         199.50         467.55           0603 - Utilities and Maintenance         1.111.97         1.111.97         1.241.97         408.17           0603 - Utilities and Maintenance         337.50         0.00         463.31         740.81           0603 - Utilities and Maintenance         1.449.47         1.111.97         1.645.28         1.149.98           0666 - Insurance Expense         7.043.92         664.67         0.00         367.75           0669 - Office Supplies Expense         2.000.00         2.000.00         7.524.50         0.00           0619 - Office Supplies Expense         2.806         0.00         0.00         0.00           0613 - Medical/Orall Benefits Expense         2.806         0.00         0.00         0.00           0613 - Medical/Orall Benefits Expense         2.152.5         2.152.5         2.522.12         1.530.7           Total 6613 - Employee Benefits Expense         2.152.5         2.152.5         2.522.50.3         1.530.7           0614 - Heiginpment Repark Alamitenance         119.10         3.358.15         3.384.55         5.222.12           Total 6613 - Employee Benefits Expense	239,549.8	112,407.13	30,194.10	2,257.91	94,690.66	
0602: Eank Fees_         12.79         17.762         15.95         46.75           0603: Utilities and Maintenance         1.111.97         1.111.97         1.21.97         406.17           0603: Utilities and Maintenance         1.111.97         1.111.97         1.241.97         406.17           0603: Utilities and Maintenance         1.449.47         1.111.97         1.645.28         1.149.98           000: Finating Expanse         7.043.82         0.00         405.31         740.81           000: Finating Expanse         7.043.82         0.00         39.16         2.077         0.00         307.50         0.00 <td< td=""><td>19.3</td><td>0.00</td><td>0.00</td><td>13.34</td><td>5.97</td><td></td></td<>	19.3	0.00	0.00	13.34	5.97	
0603C - Cleaning & General Maintenance         1,111.97         1,111.97         1,241.97         409.17           0603C - Viliities and Maintenance         1,449.47         1,111.97         1,241.97         409.17           Total 0603 - Utilities and Maintenance         1,449.47         1,111.97         1,645.28         1,149.98           0606 - Insurance Expense         7,043.92         664.67         0.00         307.75           0607 - Fosting Expense         343.22         394.32         5633.23         706.47           0610 - Office Supplies Expense         2,000.00         2,000.00         2,000.00         0.00           0612 - Other Supplies         2,000.00         2,000.00         0.00         0.00           0613 - Employee Benefits Expense         4,332.93         3,358.15         3,384.55         5,222.12           Total 0613 - Employee Benefits Expense         2,152.5         2,152.5         2,152.5         2,152.5         2,152.5         2,152.50         1,160.00         1,600.00         6,00.0         0,00         0,00         0,00         0,00         0,00         0,00         0,00         0,00         0,00         0,00         0,00         0,00         0,00         0,00         0,00         0,00         0,00         0,00         0,00	747.4	467.55	159.50	107.62	12.79	0602 · Bank Fees
Total 6603         Utilities and Maintenance         1,449,47         1,111,97         1,445,28         1,149,98           6605         Insurance Expense         7,043,92         664,67         0,00         387,75           607         Pottage Exprimes         16,00         33,16         237,87         0,00           0690         Office Supplies Expense         334,32         333,33         7706,47           0610         Accounting/Auditing Expense         2,000,00         2,000,00         0,00         0,00           0613         Employee Benefits Expense         4,332,93         3,358,15         3,384,55         5,222,12           0614         Horidical/Dental Benefits         4,332,93         3,358,15         3,384,55         5,222,12           0614         Equipment Repair & Maintenance         11,40,00         1,140,00         1,526,00         1,668,00           0615         Employee Benefits Expense         2,522,63         2,222,9         1,530,07           0616         Ferril (Mon-Office Space) Exp.         1,140,00         1,526,00         1,668,00           0616         Ferril (Mon-Office Space) Exp.         1,140,00         2,520,75         2,532,68         2,774,30         2,274,30         2,274,30         2,274,30         2,274	3,875.08					0603C · Cleaning & General Maintenance
6606 · Insurance Expense         7.043.92         664.67         0.00         367.75           6607 · Postage Expense         116.00         41.56         0.00         0.00           0608 · Corying/Printing Expense         0.00         39.16         227.87         0.00           0609 · Office Supplies Expense         2.000.00         2.000.00         2.000.00         0.00         0.00           0613 · Encuring/Additing Expense         2.000         0.00         0.00         0.00         0.00           0613 · Encuring/David Expense         2.000         0.00         0.00         0.00         0.00           0613 · Encuring/Expense         2.000         0.00         0.00         0.00         0.00           0613 · Encuring/Expense         4.332.93         3.588.15         3.384.55         5.222.12           0614 · Equipment Rental Expense         2.15.25         2.15.25         2.522.53         2.522.53           0615 · Rent (Office) Expense         9.226.29         9.226.29         9.226.29         9.226.29         1.40.00         1.14.00         1.58.00         1.000.00           0616 · Rent (Office) Expense         2.507.57         2.532.69         2.277.50         5.7016.00         1.000.00         1.000.00         2.000.00         0.00 <td>1,481.62</td> <td></td> <td></td> <td></td> <td></td> <td>—</td>	1,481.62					—
0607         Postage Expense         116.00         41.56         0.00         0.00           0608         Copying/Printing Expense         394.32         394.32         593.32         705.47           0610         Accounting/Auditing Expense         2000.00         2.000.00         0.00         0.00           0613         Employee Benefits Expense         28.06         0.00         0.00         0.00           0613         Employee Benefits Expense         4.332.93         3.358.15         3.384.55         5.222.12           Total 0613 - Employee Benefits Expense         2.15.25         2.15.25         2.15.25         2.22.12           0614         Equipment Rental Expense         2.228.29         9.228.29         9.228.29         2.228.29           0515         Fant (Ohncio Expense         2.250.075         2.532.66         2.707.50         5.701.500           0516         Fant (Ohncio Expense         2.200.00         2.000.00         2.000.00         5.701.500           0520         Contracted Service Socie Exp.         2.140.00         1.400.00         1.258.00         1.000.00           0523         Travel Expense         2.2774.30         2.2774.30         2.200.00         0.00           0522         Contracted Servic	5,356.7					
0609 • Office Supplies Expense         394.32         394.32         693.32         705.47           0610 • Accounting/Auditing Expense         2000.00         2.000.00         7.524.50         0.00         0.00           0613 Employee Benefits Expense         28.06         0.00         0.00         0.00         0.00           0613 M- Medical/Dental Benefits         4.332.93         3.358.15         3.384.55         5.222.12           Total 0613 - Employee Benefits Expense         4.332.93         3.358.15         3.384.55         5.222.12           0614 - Equipment Rental Expense         215.25         215.25         215.25         25.225.03           0615 - Rent (Non-Office Saxo) Exp.         1.140.00         1.528.00         1.608.00         1608.00           0618 - Equipment Rental Expense         2.262.07         2.230.00         2.000.00         0.00         0.00           0619 - Contractod Services         2.200.00         2.300.00         2.207.05         0.523.269         2.274.30         2.494.92           0622 - Contractod Services         2.214.80         1.068.5         2.700         0.00         0.00           0622 - Fayroll Taxes         2.274.30         2.274.30         2.274.30         2.274.30         2.2474.30         2.204.37         2.262.0457.0	8,076.3 157.5					
Object - Accounting/Auditing Expense         2.000.00         2.000.00         2.000.00         7.524.50           0612 - Chror Supplies         2.000.00         0.00         0.00         0.00           0613 - Employee Benefits Expense         4.332.93         3.358.15         3.384.55         5.222.12           0613 - Employee Benefits Expense         4.332.93         3.358.15         3.384.55         5.222.12           0614 - Equipment Rental Expense         2.15.25         2.15.25         2.15.25         2.252.03           0615 - Rent (Office) Expense         9.226.29         9.226.29         9.226.29         1.530.07           0616 - Rent (Non-Office Space) Exp.         1.144.00         1.1526.00         1.066.00         0.00           0618 - Equipment Repair & Maintenance         1.191.0         357.30         0.00         0.00         0.00           0612 - Othracted Services         2.200.00         2.300.00         2.200.00         0.00         0.00           0612 - Fayroll Taxes         2.274.30         2.274.30         2.274.30         2.949.22           0623 - Travel Expense         927.29.16         29.729.16         29.729.16         38,551.64           0625 - Payroll Taxes         1.200.00         0.00         0.00         0.00         0.00	277.0 2,087.4					
0613 · Employee Benefits Expense         4,332.93         3,358.15         3,384.55         5,222.12           Total 0613 · Employee Benefits Expense         4,332.93         3,358.15         3,384.55         5,222.12           Total 0613 · Employee Benefits Expense         4,322.93         3,358.15         3,384.55         5,222.12           0614 · Equipment Rental Expense         215.25         215.25         215.25         25,225.03           0615 · Rent (Office) Expense         9,226.29         9,226.29         9,226.29         1,530.07           0616 · Rent (Non-Office Space) Exp.         1,140.00         1,104.00         1,556.00         1,600.00           0619 · Contracted Services         2,250.75         2,232.69         2,707.50         0,707.50           0622 · Contractors         2,000.00         2,204.30         2,274.30         2,247.43         2,246.29         457.05 <td< td=""><td>13,524.5</td><td>7,524.50</td><td>2,000.00</td><td>2,000.00</td><td>2,000.00</td><td>0610 · Accounting/Auditing Expense</td></td<>	13,524.5	7,524.50	2,000.00	2,000.00	2,000.00	0610 · Accounting/Auditing Expense
Total 0613 · Employee Benefits Expense         4,332.93         3,358.15         3,384.55         5,222.12           0614 · Equipment Rental Expense         215.25         215.25         215.25         25,25.03           0615 · Rent (Office) Expense         9,226.29         9,226.29         9,228.29         1,530.07           0616 · Rent (Non-Office) Space) Exp.         1,140.00         1,1440.00         1,528.00         1,606.00           0619 · Equipment Repair & Maintenance         119.10         357.30         0.00         0.00           0619 · Contracted Services         2,520.75         2,532.69         27,075.00         57,015.00           0622 · Contractors         2,000.00         2,2300.00         2,000.00         0.00         0.00           0623 · Travel Expense         921.89         105.85         27.00         0.00         0.00           0625 · Payroll Expense         29,729.16         29,729.16         29,729.16         38,551.64         457.82           0626 · Payroll Expense         29,729.16         29,729.16         29,729.16         38,551.64         38,551.64           0627 · Payroll Expense         1,000.00         250.00         500.00         0.00         0.00           0628 · Community Partners Grants         1,000.00         250.00<	28.0	0.00	0.00	0.00	28.06	
Off 4:         Equipment Rental Expense         215.25         215.25         215.25         215.25         215.25         215.25         215.25         225.20         0           0616 :         Fent (On-Office Space) Exp.         1,140.00         1,140.00         1,526.00         1,606.00         0.00	16,297.75	5,222.12	3,384.55	3,358.15	4,332.93	0613M · Medical/Dental Benefits
0615         F.ent (Office) Expense         9,226.29         9,226.29         9,226.29         1,530.07           0616         Fent (Non-Office) Space) Exp.         1,140.00         1,140.00         1,606.00         0.00           0618         Equipment Repair & Maintenance         119.10         357.30         0.00         0.00           0619         Contractors         2,000.00         2,532.69         27,075.00         57,015.00           0620         Contractors         2,000.00         2,274.30         2,274.30         2,949.22           0625         Telephone Expense         921.89         105.85         27.00         0.00           0625         Falephone Expense         927.29.16         29,729.16         29,729.16         38,551.64           0627         Permit Costs         1,000.00         250.00         0.00         0.00           0626         Payroll Expense         29,729.16         29,729.16         38,551.64           0627         Permit Costs         1,200.00         0.00         0.00           0628         Granuity Partners Grants         0,000.0         0.00         0.00           0628         Granuity Partners Grants         0,000         0.00         0.00           062	16,297.7	5,222.12	3,384.55	3,358.15	4,332.93	Total 0613 · Employee Benefits Expense
0616 · Rent (Non-Offrice Space) Exp.         1,140.00         1,140.00         1,526.00         1,60.00           0618 · Equipment Repair & Maintenance         119.10         357.30         0.00         0.00           0619 · Contracted Services         2,520.75         2,532.69         27.075.00         57.015.00           0620 · Contractors         2,000.00         2,300.00         2,200.00         0.00         0.00           0622 · Payroll Taxes         2,274.30         2,274.30         2,247.30         2,247.30         2,247.30         2,249.22           0623 · Travel Expense         921.89         105.85         27.00         0.00         0.00           0626 · Payroll Expense         29,729.16         29,729.16         29,729.16         38,551.64           0626 · Payroll Expense         29,729.16         29,729.16         29,729.16         38,551.64           0627 · Permit Costs         1,200.00         0.00         0.00         0.00           0628 · Grants from Board         1,000.00         250.00         500.00         0.00           0629 · Educational Development Exp.         0.00         250.00         500.00         0.00           0628 · Grants from Board         1,073.28         420.60         0.00         9,840.00	25,870.7 29,208.9					
0619 · Contracted Services         2,520.75         2,532.69         27,075.00         57,015.00           0620 · Contractors         2,000.00         2,300.00         2,000.00         2,000.00         0.00           0622 · Payroll Taxes         2,274.30         2,274.30         2,274.30         2,249.22           0623 · Travel Expense         921.89         105.85         27.00         0.00           0625 · Payroll Expense         458.20         457.06         457.05         457.82           0626 · Payroll Expense         29,729.16         29,729.16         29,729.16         38,551.64           0627 · Permit Costs         1,250.00         0.00         0.00         0.00           0628 · Community Partners Grants         1,000.00         250.00         500.00         0.00           0628 · Grants from Board         1,000.00         250.00         500.00         0.00           0629 · Educational Development Exp.         0.00         250.00         0.00         0.00           0630 · Food Expense         1,073.28         420.60         0.00         0.00           0630 · Food Expense         1,073.28         420.60         0.00         0.00           0630 · Fondet Apparel Expense         2,770.00         0.00         0.00	5,412.0	1,606.00	1,526.00	1,140.00	1,140.00	0616 · Rent (Non-Office Space) Exp.
0620 · Contractors         2,000,00         2,000,00         2,000,00         0.00           0622 · Payroll Taxes         2,274,30         2,274,30         2,274,30         2,274,30         2,949,22           0623 · Travel Expense         921,89         105,85         2,700         0.00           0625 · Telephone Expense         458,20         457,05         457,82         0.00           0626 · Payroll Expense         29,729,16         29,729,16         29,729,16         38,551,64           0627 · Permit Costs         1,250,00         0.00         0.00         0.00           0628 · Community Partners Grants         1,000,00         250,00         500,00         0.00           0628 · Community Partners Grants         1,000,00         250,00         500,00         0.00           0628 · Community Partners Grants         1,000,00         250,00         500,00         0.00           0628 · Community Partners Grants         1,000,00         250,00         0.00         0.00           0629 · Educational Development Exp.         0,00         250,00         0.00         0.00           0632 · Volunteer/Staff Recognition Exp         0,00         0,00         0.00         0.00           0632 · Volunteer/Staff Recognition Exp         983,00         <	476.4 89,143.4					
0623 · Trável Expense         921.89         105.85         27.00         0.00           0625 · Telephone Expense         458.20         457.06         457.05         457.82           0626 · Payroll Expense         29,729.16         29,729.16         29,729.16         38,551.64           Total 0626 · Payroll Expense         29,729.16         29,729.16         29,729.16         38,551.64           0627 · Permit Costs         1,250.00         0.00         0.00         0.00           0628 · Grants from Board         1,000.00         250.00         500.00         0.00           0628 · Community Partners Grants         1,000.00         250.00         500.00         0.00           0629 · Educational Development Exp.         0.00         250.00         500.00         0.00           0631 · Media/PR Expense         1,073.28         420.60         0.00         9,840.00           0632 · Volunteer/Staff Recognition Exp         0.00         0.00         0.00         0.00           0635 · Fonded Appense         2,700.00         0.00         0.00         0.00           0635 · Fonded Appense         2,700.00         0.00         0.00         0.00           0635 · Fonde Expense         2,700.00         0.00         0.00         0.00	6,300.0	0.00	2,000.00	2,300.00	2,000.00	0620 · Contractors
0626 · Payroll Expense         29,729.16         29,729.16         29,729.16         38,551.64           Total 0626 · Payroll Expense         29,729.16         29,729.16         29,729.16         38,551.64           0627 · Permit Costs         1,250.00         0.00         0.00         0.00           0628 · Grants from Board         1,000.00         250.00         500.00         0.00           Total 0628 · Community Partners Grants         1,000.00         250.00         500.00         0.00           0628 · Grants from Board         1,000.00         250.00         500.00         0.00           Total 0628 · Community Partners Grants         1,000.00         250.00         0.00         0.00           0629 · Educational Development Exp.         0.00         250.00         0.00         0.00           0630 · Food Expense         1,073.28         420.60         0.00         0.00           0632 · Volunteer/Staff Recognition Exp         0.00         0.00         0.00         0.00           0632 · Volunteer/Staff Recognition Exp         0.00         0.00         0.00         0.00           0635 · Staft Management Expense         983.00         0.00         0.00         0.00         0.00           0645 · Signage Expense         983.03 <td< td=""><td>9,772.1 1,054.7</td><td></td><td></td><td></td><td></td><td></td></td<>	9,772.1 1,054.7					
0626Å         Payroll expense         29,729.16         29,729.16         29,729.16         38,551.64           Total 0626 · Payroll Expense         29,729.16         29,729.16         29,729.16         38,551.64           0627 · Permit Costs         1,250.00         0.00         0.00         0.00           0628 · Community Partners Grants         1,000.00         250.00         500.00         0.00           0628 · Grants from Board         1,000.00         250.00         500.00         0.00           Total 0628 · Community Partners Grants         1,000.00         250.00         500.00         0.00           0629 · Educational Development Exp.         0.00         250.00         0.00         0.00         0.00           0631 · Food Expense         1,601.32         0.00	1,830.1	457.82	457.05	457.06	458.20	
0627 · Permit Costs         1,250.00         0.00         0.00           0628 · Community Partners Grants         1,000.00         250.00         500.00         0.00           Total 0628 · Community Partners Grants         1,000.00         250.00         500.00         0.00           Total 0628 · Community Partners Grants         1,000.00         250.00         500.00         0.00           0629 · Educational Development Exp.         0.00         250.00         0.00         0.00           0631 · Food Expense         1,601.32         0.00         0.00         0.00           0632 · Volunteer/Staff Recognition Exp         0.00         0.00         0.00         9,840.00           0653 · Branded Apparel Expense         2,700.00         0.00         0.00         0.00           0656 · Franded Apparel Expense         1,831.33         1,178.82         1,225.49         1,224.91           0666 · Fundralsing Expense         3,242.95         0.00         0.00         0.00         0.00           0660 · Fundralsing Expense         3,242.95         0.00         0.00         0.00         0.00           0660 · Interest Expense         44.79         44.79         44.78         44.79	127,739.12	38,551.64	29,729.16	29,729.16	29,729.16	
0628 · Community Partners Grants 0628B · Grants from Board         1,000.00         250.00         500.00         0.00           Total 0628 · Community Partners Grants         1,000.00         250.00         500.00         0.00           Total 0628 · Community Partners Grants         1,000.00         250.00         500.00         0.00           0629 · Educational Development Exp.         0.00         250.00         0.00         0.00           0630 · Food Expense         1,601.32         0.00         0.00         0.00           0631 · Media/PR Expense         1,073.28         420.60         0.00         9,840.00           0632 · Volunteer/Staff Recognition Exp         0.00         0.00         0.00         0.00           0665 · Branded Apparel Expense         2,700.00         0.00         0.00         0.00           0665 · Funded Apparel Expense         983.00         0.00         0.00         0.00           0665 · Funderalising Expense         3,242.95         0.00         0.00         0.00           0660 · Funderalising Expense         3,242.95         0.00         0.00         0.00           0660 · Funderalising Expense         44.79         44.79         44.79         44.79	127,739.1	38,551.64	29,729.16	29,729.16	29,729.16	Total 0626 · Payroll Expense
0628B · Grants from Board         1,000.00         250.00         500.00         0.00           Total 0628 · Community Partners Grants         1,000.00         250.00         500.00         0.00           0629 · Educational Development Exp.         0.00         250.00         0.00         0.00           0630 · Food Expense         1,601.32         0.00         0.00         0.00           0631 · Media/PR Expense         1,073.28         420.60         0.00         9,840.00           0632 · Volunteer/Staff Recognition Exp         0.00         0.00         0.00         0.00           0635 · Franded Apparel Expense         2,700.00         0.00         0.00         0.00           0645 · Signage Expense         983.00         0.00         0.00         0.00           0645 · Signage Expense         1,531.33         1,178.82         1,259.49         1,224.91           0660 · Fundralsing Expense         3,242.95         0.00         0.00         0.00           0630 · Interest Expense         3,242.95         0.00         0.00         0.00           0630 · Interest Expense         44.79         44.78         44.79	1,250.0	0.00	0.00	0.00	1,250.00	
0629 · Educational Development Exp.         0.00         25.00         0.00         0.00           0630 · Food Expense         1,601.32         0.00         0.00         0.00           0631 · Media/PR Expense         1,073.28         420.60         0.00         9,840.00           0632 · Volunteer/Staff Recognition Exp         0.00         0.00         0.00         317.70           0635 · Branded Apparel Expense         2,700.00         0.00         0.00         0.00           0645 · Signage Expense         983.00         0.00         0.00         0.00           0665 · Fundraising Expense         1,531.33         1,178.82         1,259.49         1,224.91           0660 · Fundraising Expense         3,242.95         0.00         0.00         0.00           0690 · Interest Expense         44.79         44.78         44.79	1,750.00	0.00	500.00	250.00	1,000.00	
0630 · Food Expense         1.601.32         0.00         0.00         0.00           0631 · Media/PR Expense         1.073.28         420.60         0.00         9,840.00         9,840.00         0.00         9,840.00         0.00         0632 · Volunteer/Staff Recognition Exp         0.00	1,750.0	0.00	500.00	250.00	1,000.00	Total 0628 · Community Partners Grants
0631 · Media/PR Expense         1.073.28         420.60         0.00         9,840.00           0632 · Volunteer/Staff Recognition Exp         0.00         0.00         0.00         317.70           0636 · Branded Apparel Expense         2,700.00         0.00         0.00         0.00         0.00           0645 · Signage Expense         983.00         0.0	25.0					
0632 · Volunteer/Staff Recognition Exp         0.00         0.00         0.00         317.70           0636 · Branded Apparel Expense         2,700.00         0.00         0.00         0.00           0645 · Signage Expense         983.00         0.00         0.00         0.00           0655 · Data Management Expense         1,531.33         1,178.82         1,259.49         1,224.91           0660 · Fundraising Expense         3,242.95         0.00         0.00         0.00           0690 · Interest Expense         44.79         44.79         44.78         44.79	1,601.3 11,333.8					
0645 · Signage Expense         983.00         0.00         0.00         0.00           0655 · Data Management Expense         1,531.33         1,178.82         1,259.49         1,224.91           0660 · Fundraising Expense         3,242.95         0.00         0.00         0.00           0650 · Interest Expense         44.79         44.79         44.78         44.79	317.7	317.70	0.00	0.00	0.00	0632 · Volunteer/Staff Recognition Exp
0655 · Data Management Expense         1,531.33         1,178.82         1,259.49         1,224.91           0660 · Fundraising Expense         3,242.95         0.00         0.00         0.00           0690 · Interest Expense         44.79         44.79         44.78         44.79           6800 · Fiscal Sponsee Expenses         5	2,700.0 983.0					
0690 · Interest Expense         44.79         44.79         44.79         44.79           6800 · Fiscal Sponsee Expenses         44.79         44.79         44.79         44.79	5,194.5	1,224.91	1,259.49	1,178.82	1,531.33	0655 · Data Management Expense
6800 · Fiscal Sponsee Expenses	3,242.9 179.1					
	2,000.00					6800 · Fiscal Sponsee Expenses
Total 6800 · Fiscal Sponsee Expenses 0.00 1,000.00 0.00 1,000.00	2,000.00					
	373,957.3					· · · –
· · · · · · · · · · · · · · · · · · ·	-134,407.5					-
			· ·			
Income         17,275.59         -56,729.99         -52,160.74         -42,792.42	-134,407.5	-42,/92.42	-52,160./4	-26,/29.99	17,275.59	

### SAN FRANCISCO PRIDE. Report to the Board of Directors Executive Director – Fred Lopez – February 2, 2022

# CASH BALANCES As of February 2, 2022

Operating Account Balance	\$167,783.27
Reserve Account	\$450,437.48
Restricted Funds (Fiscal Agent Accounts)	\$26,545.89

# CASH FLOW FORECASTS

	Feb	Mar	Apr	Мау	June
Opening Balance	\$167,783.27	\$156,864.04	\$271,680.38	\$369,360.15	\$495,654.92
Anticipated Income	\$220,800.00	\$330,800.00	\$360,800.00	\$533,300.00	\$288,300.00
Anticipated Payables	\$231,719.23	\$215,983.66	\$263,120.23	\$407,005.23	\$633,720.23
Balance	\$156,864.04	\$271,680.38	\$369,360.15	\$495,654.92	\$150,234.69

#### AGENCY UPDATES

- We were saddened to say goodbye to our Communications Manager, Astrid. They got a great new role, and we wish them the best in all of their future endeavors. We'll miss you!
- We are gladdened to welcome a familiar face to the full-time staff: Chris Grafton is now with us formally, as the Operational Systems and Membership Manager. Welcome Chris!
- In addition, Marsha's role has shifted and her title is now Community Affiliates Lead what we used to call the Community Partners are now Affiliates, and Marsha will coordinate their participation as she has in previous years. Thanks Marsha!
- I am working on finding ways to address all of the tasks which Astrid was responsible for we may be bringing on extra contracted support to achieve much of what they were doing. More information to come.
- The Board Retreat was a successful event, during which board and staff were able to collaborate on plans for the future. Thank you to our friends at Commonwealth Club, Saap Ver, Benihana, RUI Hotels, and thank you to the team who made it happen!
- Staff leadership will be working with community space managers to plan for the stages and spaces presented at the Celebration in June. Stay tuned for more information.
- Staff team have successfully updated the website with information about the upcoming events in June. Community Affiliates Program applications are now live on the website. Parade and Exhibitor registration are live as well. More website updates are planned as we continue to prepare for our June events.
- The work continues to find ways in which to save money re: annual operations. Chris will be transitioning our office's phones from the system we have had for a number of years to a mostly-online system, which will save the organization about \$5,000 per year. This is an addition to the many cost-saving measures which have been shared with the board: reduction of storage space, reduction of office space, elimination of redundancy where possible.
- The key art for the year's events is being finalized with our creative partners at Cogs & Marvel, using our annual theme "Love Will Keep Us Together." Once it is complete, the key art will be used to skin our app (coming soon!) website, social media, and more.
- Production is proceeding apace, all of our equipment and services RFPs are out and Scott's team
  are making appropriate choices. As stated before, the landscape of vendors has changed due to
  the pandemic so the production will make shifts accordingly. Staging, fencing, security, sound –
  all industries hard hit by the pandemic.

### SAN FRANCISCO PRIDE. Report to the Board of Directors Executive Director – Fred Lopez – February 2, 2022

- Permit application is submitted for ISCOTT.
- Partnership asks are out in full force and RJB is taking meetings and working to positively generate revenue for the organization. As with many other aspects of our lives, much about the partnerships process has changed post-pandemic, so we are confident that we will meet our goal but the timing is different than in years past. We currently have 3 commitments, and we will need approximately 25 sponsors of various levels to reach our sponsorship budgetary goal.
- I have been working closely with the board treasurer to evaluate our annual budget and determine where we can continue to make cuts and maximize our impact while remaining realistic about revenue for the year.

# 220 current members. 6 expired, 5 renewed, 4 new.

Mar 2020 Apr 2020 May 2020 Jun 2020 July 2020 Aug 2020 Sent 2020 Oct 2020 Nov 2020 Dec 2020 Jan 2021 Feb 2021 Mar 2021 Mar 2021 May 2021 July 2021 August 2021 Sent 2020 Oct 2021 Nov 2021 Dec 2021 Jan 2022

# MEMBERSHIP (as of 2/2/2022):

0

Feb2020