

AGENDA BOARD OF DIRECTORS MEETING

Being Produced Remotely — Wednesday, October 6, 2021 – 7:00 PM

I. Standing Items (70 mins)

A. Welcome & Check In

1. Called to Order at:
Timestamp:
2. Welcome:
3. Land Acknowledgement read by:

B. Attendance

1. In attendance:
2. Apologies:
3. Not Present:
4. Quorum Attained:
Timestamp:

C. Appointment of Meeting Roles

1. Timekeeper:
2. Vibe Watcher:
3. Stack Monitor:

D. Read Mission Statement & Financial Protocol

1. Mission Statement read by:
2. Financial Protocol read by:
Timestamp:

E. Approval of Agenda

Timestamp:

F. Approval of Minutes

Timestamp:

G. Announcements *(Please post details in the chat: date, time, event name, links for more information.)*

H. Reports

1. President –
2. Vice President –
3. Treasurer –
4. Secretary –
5. Executive Director –
6. Committee Reports –
 - Policies & Procedures
 - Community Affairs
 - Audit
 - Development
 - Budget & Finance

SAN FRANCISCO PRIDE®

San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee, Inc.

- II. Old Business (0 min)
 - A. (none)

- III. **New Business** (55 minutes)
 - A. Seating of Board Members-Elect (10 mins)
 - B. Officer Elections (45 mins)

- IV. **Public Comment** (2 mins per person, 5 slots – 10 mins total)

- V. **In Memoriam** (5 mins, *please put names in the chat*)

- VI. **Adjournment**
Timestamp:

Approximate Time: (140 minutes)

SAN FRANCISCO PRIDE®

San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee, Inc.

<p><u>Mission Statement:</u></p> <p>The mission of the San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee is to educate the world, commemorate our heritage, celebrate our culture, and liberate our people.</p>	<p><u>Mission Statement:</u></p> <p>The mission of the committee is to educate the world, commemorate our heritage, celebrate our culture, and liberate our people.</p>
<p><u>Land Acknowledgement Statement (as of January 28, 2021):</u></p> <p>We at San Francisco Pride acknowledge that we are meeting on the unceded ancestral homeland of the Ramaytush Ohlone peoples, the original inhabitants of the San Francisco peninsula.</p>	<p><u>Financial Policy:</u></p> <p>No expenditure can be incurred without going through the Executive Director in advance. This includes reimbursement of expenses outside of the set guidelines. If you expect to have an expenditure, prior approval must be sought from the Executive Director as soon as possible. Procedures exist and checks and balances are in place to ensure that all expenditures go through a proper approval process with the Board. All expenditures are accounted for during the meeting.</p>
<p><u>Financial Protocol:</u></p> <p>No expenditure can be incurred without going through the Executive Director in advance. This includes reimbursement of expenses outside of the set guidelines. If you expect to have an expenditure, prior approval must be sought from the Executive Director as soon as possible. Procedures exist and checks and balances are in place to ensure that all expenditures go through a proper approval process with the Board. All expenditures are accounted for during the meeting.</p>	<p><u>Public Comment:</u></p> <p>The public comment portion of the meeting is an opportunity for those with no say in the formulation of the agenda (i.e. those who are not members of the board) to speak during the meeting. Public comment is offered in a spirit of open communication and the organization being receptive to new ideas and constructive suggestions. The Chair of the meeting may adopt a flexible approach in allowing public comment but will not tolerate personal attacks and/or indecorous behavior.</p>
<p><u>Public Comment:</u></p> <p>The public comment portion of the meeting is an opportunity for those with no say in the formulation of the agenda (i.e. those who are not members of the board) to speak during the meeting. Public comment is offered in a spirit of open communication and the organization being receptive to new ideas and constructive suggestions. The Chair of the meeting may adopt a flexible approach in allowing public comment but will not tolerate personal attacks and/or indecorous behavior.</p>	<p><u>Procedures for the formulation of the member meeting Agenda: (standing rule #9)</u></p> <p>A. Every meeting of the membership shall have a written agenda</p> <p>B. The agenda shall consist of:</p> <ol style="list-style-type: none"> 1. Standing Items 2. Old Business 3. New Business <p>C. Standing Items shall be items which either the general membership and/or board resolves at a prior meeting be placed upon the agenda at subsequent meetings.</p> <p>D. Old Business shall be items of business from previous meetings which shall not have been concluded and shall be added to the agenda by the Board President.</p> <p>E. New Business items shall be items not being either standing items or old business which it shall be in the purview of the membership to discuss. New business items shall be added to the agenda by the Board President, the board or by any three general members.</p> <p>F. Items of new business may be added to the agenda if communicated to the Board President in writing fourteen days prior to the published date of the meeting. Communication may be in the form of a letter and where an addition is being proposed by three general members each must sign a letter requesting such addition.</p> <p>G. No item(s) shall be added to the Agenda at the meeting.</p>
<p><u>Procedures for the formulation of the member meeting Agenda: (standing rule #9)</u></p> <p>A. Every meeting of the membership shall have a written agenda</p> <p>B. The agenda shall consist of:</p> <ol style="list-style-type: none"> 1. Standing Items 2. Old Business 3. New Business <p>C. Standing Items shall be items which either the general membership and/or board resolves at a prior meeting be placed upon the agenda at subsequent meetings.</p> <p>D. Old Business shall be items of business from previous meetings which shall not have been concluded and shall be added to the agenda by the Board President.</p> <p>E. New Business items shall be items not being either standing items or old business which it shall be in the purview of the membership to discuss. New business items shall be added to the agenda by the Board President, the board or by any three general members.</p> <p>F. Items of new business may be added to the agenda if communicated to the Board President in writing fourteen days prior to the published date of the meeting. Communication may be in the form of a letter and where an addition is being proposed by three general members each must sign a letter requesting such addition.</p> <p>G. No item(s) shall be added to the Agenda at the meeting.</p>	<p><u>Procedures for the formulation of the member meeting Agenda: (standing rule #9)</u></p> <p>A. Every meeting of the membership shall have a written agenda</p> <p>B. The agenda shall consist of:</p> <ol style="list-style-type: none"> 1. Standing Items 2. Old Business 3. New Business <p>C. Standing Items shall be items which either the general membership and/or board resolves at a prior meeting be placed upon the agenda at subsequent meetings.</p> <p>D. Old Business shall be items of business from previous meetings which shall not have been concluded and shall be added to the agenda by the Board President.</p> <p>E. New Business items shall be items not being either standing items or old business which it shall be in the purview of the membership to discuss. New business items shall be added to the agenda by the Board President, the board or by any three general members.</p> <p>F. Items of new business may be added to the agenda if communicated to the Board President in writing fourteen days prior to the published date of the meeting. Communication may be in the form of a letter and where an addition is being proposed by three general members each must sign a letter requesting such addition.</p> <p>G. No item(s) shall be added to the Agenda at the meeting.</p>

SAN FRANCISCO PRIDE®

San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee, Inc.

Consensus Model for Decision Making:

Standing Rule #8, All Board Meetings shall use the following consensus model for decision making:

When it appears that the group is nearing consensus or when a voting member has asked that the group move to consensus, the facilitator shall ask:

1. Is there any further discussion?
2. Are there any objections? (Does anyone wish to stand aside?)
3. Do we have consensus?

A voting member may only block consensus if s/he has an alternative suggestion. If the alternative also does not produce consensus, another motion must be presented, or the issue must be dropped/tabled. If an individual cannot support the consensus statement but does not wish to block consensus s/he may stand aside. The objections shall be noted in the minutes. Friendly amendments can be offered (if appropriate), though the person who initiated the motion is not obligated to accept them.

If a tabled issue is still at an impasse at the following meeting, a voting member must make a motion on which the group will vote. The motion requires a simple majority to pass (unless otherwise noted in the bylaws). If an issue is at an impasse and is time sensitive (i.e., it cannot be tabled to a future meeting), a voting member must make a motion on which the group will vote. The motion requires a simple majority to pass (unless otherwise noted in the bylaws).

The consensus model shall use the following ground rules:

1. Participants should not speak out of turn. The facilitator will recognize hands in the order in which they were raised. Those who have not spoken on an issue will be given the option to do so before anyone speaks a second time.
2. Comments should be brief, respectful, and relevant to the topic being discussed. Participants should avoid repetition and focus on closure.
3. The facilitator shall put time limits on the discussion and choose a timekeeper. The time for discussion can be extended by group consensus.
4. Participants should accept decisions with which they can live to avoid debating minutia.
5. When appropriate, the facilitator may call a break in the meeting to allow the person blocking consensus and the person initiating the motion to try to work out an alternative together.
6. Everyone is equal.
7. Derogatory personal comments are inappropriate.
8. In groups of 20 or more, the decision-making process uses a modified form of consensus. An individual who blocks consensus must still offer an alternative. One alternative may be a suggestion to use Robert's Rules of Order to resolve the issue under consideration. If the group (less the block) rejects the alternative, the group may then resolve to override the block for a "modified consensus minus one." If two individuals block consensus, the standard form of consensus shall be used.

It is a good idea for someone to read these rules aloud at the beginning of a meeting, especially when new people are present. All Board members should receive training in these rules at the Board retreat.

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Statement of Cash Flows
September 2021

	<u>Sep 21</u>
OPERATING ACTIVITIES	
Net Income	-25,676.38
Adjustments to reconcile Net Income to net cash provided by operations:	
0212 · Customer Deposit-Prepaid Income	-8,320.00
0215L · Health/Fire Permit Fees Payable	-750.00
0216 · Vendor Security Deposits	-600.00
0250L · Payroll Taxes Due Payable	-10,504.22
0255L · Vacation Time Account Payable	2,111.51
	<hr/>
Net cash provided by Operating Activities	-43,739.09
INVESTING ACTIVITIES	
0189 · TRADEMARKS:0189B · Accumulated Amortization	310.00
0191 · Prepaid Expenses	-7,000.00
	<hr/>
Net cash provided by Investing Activities	-6,690.00
	<hr/>
Net cash increase for period	-50,429.09
	<hr/>
Cash at beginning of period	639,885.91
	<hr/>
Cash at end of period	<u><u>589,456.82</u></u>

BOARD OF DIRECTORS MEETING

Wednesday, September 1, 2021 – 7:00 PM
Produced Remotely

MINUTES

ITEMS

1. Standing Items

I. **Welcome, Check In, and Land Acknowledgement**

- A. Called to Order
Timestamp: 7:02 PM
- B. Welcome: Carolyn Wysinger
- C. Land Acknowledgement read by: Elizabeth Lanyon

II. **Attendance:**

- A. Present: Carolyn Wysinger (President), Suzanne Ford (Vice President), Anjali Rimi (Treasurer), Nguyen Pham (Secretary), Elizabeth Lanyon, Manuel Alejandro Pérez, Joshua Smith
- B. Apologies:
- C. Not Present: Announced that Diana Oliva and Bivett Brackett have resigned.
- D. Quorum Attained: Yes, at 7:05 PM

III. **Appointment of Timekeeper, Vibe Watcher, and Stack Monitor**

- A. Timekeeper: Joshua Smith
- B. Vibe Watcher: Peter-Astrid Kane
- C. Stack Monitor: RJB (Rachel Jacob Barnett)

IV. **Read Mission Statement and Financial Protocol**

- A. Mission Statement read by: Manuel Alejandro Pérez
- B. Financial Protocol read by: Anjali Rimi

V. **Approval of Agenda:** Elizabeth Lanyon moves to approve agenda, Joshua Smith seconds. Motion carries unanimously.

Timestamp: 7:08 PM

VI. **Approval of Minutes:** Joshua Smith moves to approve August 2021 minutes, Manuel Alejandro Pérez seconds. Motion carries with one abstention from Suzanne Ford.

Timestamp: 7:09 PM

VII. **Announcements**

- A. **Suzanne:** Oakland Trans March, near Latin Square, 2:00 PM, Saturday, September 3rd.
- B. **Anjali:** Grassroots fundraiser for Oakland Trans March: <https://gofund.me/a983f4a4>. Oakland Pride 2021 has been cancelled. Refreshing Black Lives Matter mural in Oakland: <https://fb.me/e/ZGSalhfc> and <https://www.eventbrite.com/e/celebrate-oakland-lgbtq-pride-refresh-the-all-black-lives-matter-mural-tickets-168653917407>
- C. **Elizabeth:** Castro LGBT Cultural District, hub, testing and vaccinations, every Sat. from 12 Noon to 5:00 PM. On Noe near the Lookout. Also, there will be a survey distributed by the District to determine representation in the Castro District. Ask her if you have questions.
- D. **Carolyn:** National Women's' LGBT Survey. Want to get more Black LGBTQ women to fill it out, hosted at the Arts-Science Academy. Also, Castro LGBTQ Cultural District is sponsoring COVID every Saturday 11am-5pm, Noe and Market; will have survey (<https://gofund.me/a983f4a4>) and town hall meeting next month.

SAN FRANCISCO PRIDE®

San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee, Inc.

VIII. Reports

- A. President** – Has been mostly working with Fred to go over the Freedom Day event, though it is currently postponed. Thanked Fred and Pete for all their work as we juggled the difficulties of putting out a statement. Thanked the Board for their input, this will likely be challenges we face in 2022, with the pandemic and plans. Carolyn was appointed to the National Federation of Democratic Women, where she also serves on the California iteration. Thanked Elizabeth for being with her at the Dykes on Bikes Anniversary celebration, spoke about the importance of having the DOB participate at Pride Movie Night at Oracle Park.
- B. Vice President** – Expressed concerns that issues within her family have kept her less involved the last month, but she assures us that she is stepping back up.
- C. Treasurer** – No report. Jim submitted fiscals, usually it is difficult to get them at the 1st of the month. Joshua asked if we could please get the Treasurer's Reports missing from previous months. Suzanne confirmed that all the numbers needed for a Treasurer's Report is in Jim's financials. Joshua asked if Fred could make sure we get this taken care of moving forward.
- D. Secretary** – Thanks to all colleagues for your partnership this past year. Looking forward to next month and year.
- E. Executive Director** – Written, attached. Fred went over the details in it. Including the AGM election info, and the Ken Jones Award Ceremony. Manuel asked if, for the future, we do this event in the Mission, make sure we engage the Latinx community, and Joshua suggested also the Womens' Community. Elizabeth asked if we needed to register for the AGM, Fred explained how the Zoom greeting room and meeting room entry would work, and is also posted at members.sfpride.org.
- F. Board Committee Reports:**

- **Policies & Procedures** – Manuel reported we have concluded our eight-month (it's actually been a year and eight months!) journey and thanked the Board and Staff for their participation. Included a link where all the changed and approved documents exist. Board vote needed on Sections E (which will need further work at the Board retreat), F, and H as they have updates.

* At 7:40PM, Joshua moves to approve updated Sections E, F, and H, Suzanne Ford seconds. Motion carries unanimously.

- **Community Affairs** – Joshua related CAC is on a little break during September while we focus on the AGM. Will return in October with guests to help celebration International Latinx Hispanic History Month (starting Sept. 15th). Thanked Lady Diana and Bivett for their work during the last year. Previous Member meeting got good feedback, but a bit long with three speakers, so cutting back to two. Member Mixer concept is on hold until pandemic issues resolve. Maybe the CAC could do a strategic retreat-style gathering to go over the year ahead for Member meetings, work with Community stages. Thanks to RJB and Elizabeth for attending the CAC meetings, too.
- **Audit** – Nguyen said, this month expect a draft report to review.
- **Development** – Elizabeth said no report, but Suzanne had a golf event report. Sponsor pledges are about \$40K. Friday night, award reception at Beaux, need set up help, contact Nguyen and Suzanne. Need people to sit at 13th hole, for hole in one possible winner for BMW car prize donated by Weatherford BMW. Giving award out to out pro golfer Tadd Fujikawa. Trans pro golfer Hailey Davidson will also be attending. Elizabeth added we need to discuss with Beaux about issues surrounding mistreatments.
- **Budget & Finance** – Anjali has no report.

2. Old Business

- A. None**

3. New Business

- A. Inaugural Annual Awards Ceremony** – Rachel ran over a bunch of the planning details so far, with info about Hilton set up. Decisions need to be made soon. We will need a vaccination policy for folks attending. Some date changes due to Freedom Fest cancellation. Thursdays might be a good day to have an event. Silent auction, partner tickets, general ticket sales (with membership discount) are revenue generators. Showed us a spreadsheet

SAN FRANCISCO PRIDE®

San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee, Inc.

of expenses. Then predictions of ticket income. Joshua asked if partner tickets addressed free tickets. Fred said no, this is a fundraiser, Rachel confirmed no comps. Elizabeth said that, in comparison to other, similar events, these prices are good. Anjali – maybe a ticket price which includes food costs can be higher? Carolyn said that, based on experience from events held there before, the way food is served would make this a logistical nightmare, although perhaps we could wristband and then hotel staff would need to monitor that. Suzanne thinks we can elevate the prices a bit more (\$50 and \$75) — challenges the rest of the Board to sell 10 tickets each. Fred says we could consider raising them to \$50 and \$65 maybe. Early bird vs. regular time. Marketing, shortness of time, team (staff and Board) would need to push tickets. Looking at Thurs. Oct 7th or 14th, or another day. Anjali now suggests \$75. Suzanne prefers October 14th. Manuel, tough to do work nights, are there other ways that we don't raise prices/reduce income – bundle tickets to organizations? Fred reminded us that this is not a large capacity event, so our options are also limited. Manuel expressed concern that our historically targeted folks cannot access the event but are invited in as entertainment (and the optic that creates) creates an accidental dynamic. Rachel cited the Chinatown Pride celebration doing similar options in summing up her presentation.

4. Public Comment

No public comment, but Joshua did ask if George Smith could introduce himself since he arrived late.

5. In Memoriam

Ambassador James Hormel

All those affected by Hurricane Ida; please donate to TLC (bussing black trans women out of Louisiana)

Saleem Kidwai

36 trans folx killed this year

Miss CoCo

Pooh Johnson

Gregg Leakes

All families and people in Afghanistan

6. Adjournment

Timestamp: 8:18 PM

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of September 30, 2021

Sep 30, 21

ASSETS

Current Assets

Checking/Savings

0101 · Wells Fargo Bank Checking

0101A · Restricted Funds

0101AGR · Howard Grayson LGBT 1,203.01

0101ALA · Latin Stage 520.35

0101API · Pink Triangle 18,489.33

0101ASI · Sistahs Steppin 818.31

0101ASO · Soul of Pride 3,870.81

Total 0101A · Restricted Funds 24,901.81

0101 · Wells Fargo Bank Checking - Unrestricted 51,430.03

Total 0101 · Wells Fargo Bank Checking 76,331.84

0102 · WellsFargo MarketRate (Reserve) 450,424.13

0104 · WellsFargo Bank Savings 26,545.00

0106 · Fresno First 36,100.62

0113 · Petty Cash Account 55.23

Total Checking/Savings 589,456.82

Accounts Receivable

0115 · Accounts Receivable (General) 19,500.00

Total Accounts Receivable 19,500.00

Total Current Assets 608,956.82

Fixed Assets

0140 · FURNITURE & EQUIPMENT

0140a · Furniture & Equipment 4,999.51

0141 · Accumulated Depreciation -4,999.51

Total 0140 · FURNITURE & EQUIPMENT 0.00

Total Fixed Assets 0.00

Other Assets

0189 · TRADEMARKS

0189A · Trademarks 60,610.96

0189B · Accumulated Amortization -57,820.96

Total 0189 · TRADEMARKS 2,790.00

0191 · Prepaid Expenses 8,479.02

0195 · Other Deposits 88,969.23

Total Other Assets 100,238.25

TOTAL ASSETS 709,195.07

LIABILITIES & EQUITY

Liabilities

Current Liabilities

Other Current Liabilities

0250L · Payroll Taxes Due Payable -15,951.37

0255L · Vacation Time Account Payable 17,055.33

Total Other Current Liabilities 1,103.96

Total Current Liabilities 1,103.96

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of September 30, 2021

	Sep 30, 21
Long Term Liabilities	
0261 · Fresno First Line of Credit	7,413.00
Total Long Term Liabilities	7,413.00
Total Liabilities	8,516.96
Equity	
3000 · Opening Bal Equity	81,844.00
3100 · Temp Restricted Net Assets (TRN	344,875.00
3800.1 · NetAssetsReleased, UnRestrict	425,490.00
3800.4 · NetAssetsReleased, TempRestrict	-425,490.00
3900 · Retained Earnings	916,344.32
Net Income	-642,385.21
Total Equity	700,678.11
TOTAL LIABILITIES & EQUITY	709,195.07

12:57 AM

10/02/21

Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2020 through September 2021

	Oct '20 - Sep 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
0402 · Membership Income	8,480.50	7,000.00	1,480.50	121.2%
0409 · Vendor Income				
0410 · Vendor/Booth Fees Income				
0410P · Pride - Vendor Income	-472.00			
Total 0410 · Vendor/Booth Fees Income	-472.00			
Total 0409 · Vendor Income	-472.00			
0414 · Donations (Individual) Income	128,808.99	30,000.00	98,808.99	429.4%
0416 · Barrel Donations Income				
0416P · Pride - Barrel Donations	0.00	1,000.00	-1,000.00	0.0%
Total 0416 · Barrel Donations Income	0.00	1,000.00	-1,000.00	0.0%
0417 · Corporate Sponsorship Income	573,412.50	1,500,000.00	-926,587.50	38.2%
0420 · Partners In Pride Income	0.00	0.00	0.00	0.0%
0421 · Interest Income	57.83	50.00	7.83	115.7%
0424 · Other Income				
0424O · Official Events Calendar List	0.00	500.00	-500.00	0.0%
0424PP · Pride Pass	0.00	5,000.00	-5,000.00	0.0%
0424PT · Pink Triangle	84,159.99			
Total 0424 · Other Income	84,159.99	5,500.00	78,659.99	1,530.2%
0430 · Grants For the Arts				
0430A · Pride - Grants for the Arts	100,000.00	50,000.00	50,000.00	200.0%
Total 0430 · Grants For the Arts	100,000.00	50,000.00	50,000.00	200.0%
0435 · Other Grants Income	62,500.00	87,500.00	-25,000.00	71.4%
0441 · Other Ticket Sales	61,895.11	617,000.00	-555,104.89	10.0%
0450 · Merchandise Sales	0.00	5,000.00	-5,000.00	0.0%
0490 · Fundraising - General	45,950.18	90,000.00	-44,049.82	51.1%
0495 · Management Fees Income	0.00	150.00	-150.00	0.0%
4900 · Fiscal Sponsee Income				
4900.14 · Donations (Individual) Income	350.00			
4900.40 · Grants	10,000.00			
4900.49 · Fundraising	5,000.00			
Total 4900 · Fiscal Sponsee Income	15,350.00			
Total Income	1,080,143.10	2,393,200.00	-1,313,056.90	45.1%
Gross Profit	1,080,143.10	2,393,200.00	-1,313,056.90	45.1%

12:57 AM

10/02/21

Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2020 through September 2021

	Oct '20 - Sep 21	Budget	\$ Over Budget	% of Budget
Expense				
0600 · Advertising (Administrative)	466.52	100.00	366.52	466.5%
0601 · Advertising (Event)	5,442.49	10,000.00	-4,557.51	54.4%
0602 · Bank Fees	15,461.80	20,000.00	-4,538.20	77.3%
0603 · Utilities and Maintenance				
0603C · Cleaning & General Maintenance	13,298.44	12,000.00	1,298.44	110.8%
0603U · Utilities	849.72	2,000.00	-1,150.28	42.5%
Total 0603 · Utilities and Maintenance	14,148.16	14,000.00	148.16	101.1%
0604 · Messenger Expense	64.00	100.00	-36.00	64.0%
0605 · Membership Dues Expense	848.54	1,400.00	-551.46	60.6%
0606 · Insurance Expense	29,259.97	84,000.00	-54,740.03	34.8%
0607 · Postage Expense	1,116.06	2,000.00	-883.94	55.8%
0608 · Copying/Printing Expense	7,543.83	7,450.00	93.83	101.3%
0609 · Office Supplies Expense	4,447.98	2,000.00	2,447.98	222.4%
0610 · Accounting/Auditing Expense	33,361.44	40,000.00	-6,638.56	83.4%
0612 · Other Supplies	4,527.32	15,300.00	-10,772.68	29.6%
0613 · Employee Benefits Expense				
0613M · Medical/Dental Benefits	49,316.00	60,000.00	-10,684.00	82.2%
Total 0613 · Employee Benefits Expense	49,316.00	60,000.00	-10,684.00	82.2%
0614 · Equipment Rental Expense	2,742.33	177,800.00	-175,057.67	1.5%
0615 · Rent (Office) Expense	107,759.56	105,000.00	2,759.56	102.6%
0616 · Rent (Non-Office Space) Exp.	185,489.88	276,000.00	-90,510.12	67.2%
0617 · Clean-Up Costs (Event)	0.00	50,000.00	-50,000.00	0.0%
0618 · Equipment Repair & Maintenance	1,402.24	2,100.00	-697.76	66.8%
0619 · Contracted Services	246,084.40	287,000.00	-40,915.60	85.7%
0620 · Contractors	44,034.00	71,000.00	-26,966.00	62.0%
0621 · ASL Interpreter/ADA Compliance	880.00	3,000.00	-2,120.00	29.3%
0622 · Payroll Taxes	35,313.03	36,000.00	-686.97	98.1%
0623 · Travel Expense	2,663.82	1,500.00	1,163.82	177.6%
0624 · Entertainer/Speaker Expense				
0624M · Main Stage	0.00	12,000.00	-12,000.00	0.0%
0624S · Community Stages and Venues	0.00	3,000.00	-3,000.00	0.0%
0624T · Other Venues	7,390.00	5,000.00	2,390.00	147.8%
Total 0624 · Entertainer/Speaker Expense	7,390.00	20,000.00	-12,610.00	37.0%
0625 · Telephone Expense	5,485.74	5,500.00	-14.26	99.7%
0626 · Payroll Expense				
0626A · Payroll expense	461,605.29	465,000.00	-3,394.71	99.3%
0626AV · Accrued Vacation Expense	2,111.51			
Total 0626 · Payroll Expense	463,716.80	465,000.00	-1,283.20	99.7%
0627 · Permit Costs	8,148.50	9,000.00	-851.50	90.5%

12:57 AM

10/02/21

Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2020 through September 2021

	Oct '20 - Sep 21	Budget	\$ Over Budget	% of Budget
0628 · Community Partners Grants				
0628B · Grants from Board	2,283.18	5,000.00	-2,716.82	45.7%
0628P · Grants to Partners	0.00	9,500.00	-9,500.00	0.0%
0628W · Grants to Dykes on Bikes	0.00	500.00	-500.00	0.0%
Total 0628 · Community Partners Grants	2,283.18	15,000.00	-12,716.82	15.2%
0629 · Educational Development Exp.	349.00	300.00	49.00	116.3%
0630 · Food Expense	500.88	7,000.00	-6,499.12	7.2%
0631 · Media/PR Expense	32,754.40	16,500.00	16,254.40	198.5%
0632 · Volunteer/Staff Recognition Exp	2,565.38	1,000.00	1,565.38	256.5%
0633 · Security Costs	0.00	15,000.00	-15,000.00	0.0%
0635 · Legal Expense	5.00	25,000.00	-24,995.00	0.0%
0637 · Police/Traffic Control Expense	0.00	25,000.00	-25,000.00	0.0%
0640 · Sales Tax Expense/Other Taxes	0.00	20,000.00	-20,000.00	0.0%
0641 · Radio Rental Expense	2,705.68			
0644 · Sound Expenses				
0644S · Sound Expense	27,958.00	30,000.00	-2,042.00	93.2%
Total 0644 · Sound Expenses	27,958.00	30,000.00	-2,042.00	93.2%
0645 · Signage Expense	20,589.65	6,000.00	14,589.65	343.2%
0655 · Data Management Expense	20,902.76	26,200.00	-5,297.24	79.8%
0656 · HR Expense	6.00			
0660 · Fundraising Expense	4,063.69	25,500.00	-21,436.31	15.9%
0680 · Fullfillment Expense	12,171.92			
0690 · Interest Expense	114.95			
0694 · Amortization Expense	310.00			
6700 · Reallocation Expenses	5,000.00	10,000.00	-5,000.00	50.0%
6800 · Fiscal Sponsee Expenses				
6800.01 · Advertising	700.00			
6800.19 · Contracted Services	60,680.50			
6800.24 · Entertainer/Speaker Expense	285.00			
Total 6800 · Fiscal Sponsee Expenses	61,665.50			
6999 · Uncategorized Expenses	251,467.91	400,000.00	-148,532.09	62.9%
Total Expense	1,722,528.31	2,387,750.00	-665,221.69	72.1%
Net Ordinary Income	-642,385.21	5,450.00	-647,835.21	-11,786.9%
Net Income	-642,385.21	5,450.00	-647,835.21	-11,786.9%

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2020 through September 2021

	Sep 2021	Oct 2020- Sept 2021
Ordinary Income/Expense		
Income		
0402 · Membership Income	75.00	8,480.50
0409 · Vendor Income		
0410 · Vendor/Booth Fees Income		
0410P · Pride - Vendor Income	0.00	-472.00
Total 0410 · Vendor/Booth Fees Income	0.00	-472.00
Total 0409 · Vendor Income	0.00	-472.00
0414 · Donations (Individual) Income	14,765.00	128,808.99
0417 · Corporate Sponsorship Income	50,000.00	573,412.50
0421 · Interest Income	3.93	57.83
0424 · Other Income		
0424PT · Pink Triangle	0.00	84,159.99
Total 0424 · Other Income	0.00	84,159.99
0430 · Grants For the Arts		
0430A · Pride - Grants for the Arts	0.00	100,000.00
Total 0430 · Grants For the Arts	0.00	100,000.00
0435 · Other Grants Income	0.00	62,500.00
0441 · Other Ticket Sales	0.00	61,895.11
0490 · Fundraising - General	0.00	45,950.18
4900 · Fiscal Sponsee Income		
4900.14 · Donations (Individual) Income	0.00	350.00
4900.40 · Grants	0.00	10,000.00
4900.49 · Fundraising	0.00	5,000.00
Total 4900 · Fiscal Sponsee Income	0.00	15,350.00
Total Income	64,843.93	1,080,143.10
Gross Profit	64,843.93	1,080,143.10
Expense		
0600 · Advertising (Administrative)	0.00	466.52
0601 · Advertising (Event)	0.00	5,442.49
0602 · Bank Fees	-145.99	15,461.80
0603 · Utilities and Maintenance		
0603C · Cleaning & General Maintenance	1,531.97	13,298.44
0603U · Utilities	0.00	849.72
Total 0603 · Utilities and Maintenance	1,531.97	14,148.16
0604 · Messenger Expense	0.00	64.00
0605 · Membership Dues Expense	-75.00	848.54
0606 · Insurance Expense	0.00	29,259.97
0607 · Postage Expense	0.00	1,116.06
0608 · Copying/Printing Expense	0.00	7,543.83
0609 · Office Supplies Expense	394.32	4,447.98
0610 · Accounting/Auditing Expense	3,518.95	33,361.44
0612 · Other Supplies	0.00	4,527.32
0613 · Employee Benefits Expense		
0613M · Medical/Dental Benefits	0.00	49,316.00

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2020 through September 2021

	Sep 2021	Oct 2020- Sept 2021
Total 0613 · Employee Benefits Expense	0.00	49,316.00
0614 · Equipment Rental Expense	225.03	2,742.33
0615 · Rent (Office) Expense	9,226.29	107,759.56
0616 · Rent (Non-Office Space) Exp.	1,140.00	185,489.88
0618 · Equipment Repair & Maintenance	0.00	1,402.24
0619 · Contracted Services	45,429.40	246,084.40
0620 · Contractors	-7,125.00	44,034.00
0621 · ASL Interpreter/ADA Compliance	0.00	880.00
0622 · Payroll Taxes	2,274.30	35,313.03
0623 · Travel Expense	0.00	2,663.82
0624 · Entertainer/Speaker Expense		
0624T · Other Venues	-950.00	7,390.00
Total 0624 · Entertainer/Speaker Expense	-950.00	7,390.00
0625 · Telephone Expense	458.17	5,485.74
0626 · Payroll Expense		
0626A · Payroll expense	29,729.16	461,605.29
0626AV · Accrued Vacation Expense	2,111.51	2,111.51
Total 0626 · Payroll Expense	31,840.67	463,716.80
0627 · Permit Costs	0.00	8,148.50
0628 · Community Partners Grants		
0628B · Grants from Board	-166.82	2,283.18
Total 0628 · Community Partners Grants	-166.82	2,283.18
0629 · Educational Development Exp.	0.00	349.00
0630 · Food Expense	0.00	500.88
0631 · Media/PR Expense	1,400.00	32,754.40
0632 · Volunteer/Staff Recognition Exp	0.00	2,565.38
0635 · Legal Expense	0.00	5.00
0641 · Radio Rental Expense	0.00	2,705.68
0644 · Sound Expenses		
0644S · Sound Expense	0.00	27,958.00
Total 0644 · Sound Expenses	0.00	27,958.00
0645 · Signage Expense	0.00	20,589.65
0655 · Data Management Expense	1,189.24	20,902.76
0656 · HR Expense	0.00	6.00
0660 · Fundraising Expense	0.00	4,063.69
0680 · Fullfillment Expense	0.00	12,171.92
0690 · Interest Expense	44.78	114.95
0694 · Amortization Expense	310.00	310.00
6700 · Reallocation Expenses	0.00	5,000.00
6800 · Fiscal Sponsee Expenses		
6800.01 · Advertising	0.00	700.00
6800.19 · Contracted Services	0.00	60,680.50
6800.24 · Entertainer/Speaker Expense	0.00	285.00
Total 6800 · Fiscal Sponsee Expenses	0.00	61,665.50
6999 · Uncategorized Expenses	0.00	251,467.91

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2020 through September 2021

	Sep 2021	Oct 2020- Sept 2021
Total Expense	90,520.31	1,722,528.31
Net Ordinary Income	-25,676.38	-642,385.21
Net Income	<u>-25,676.38</u>	<u>-642,385.21</u>