

BOARD OF DIRECTORS MEETING

August 4, 2021
Being Produced Remotely

A G E N D A

ITEMS

1. Standing Items (70 mins)

I. Welcome, Check In, and Land Acknowledgement

- A. Called to Order **Timestamp:**
- B. Welcome:
- C. Land Acknowledgement read by:

II. Attendance:

- A. Present:
- B. Apologies:
- C. Not Present:
- D. Quorum Attained **Timestamp:**

III. Appointment of Timekeeper, Vibe Watcher, and Stack Monitor

- A. Timekeeper:
- B. Vibe Watcher:
- C. Stack Monitor:

IV. Read Mission Statement and Financial Protocol

- A. Mission Statement read by:
- B. Financial Protocol read by:

V. Approval of Agenda

Timestamp:

VI. Approval of Minutes

Timestamp:

VII. Announcements

Please make sure to post details in the chat: date, time, name of event, any links for more information.

VIII. Reports

- A. President –
- B. Vice President –
- C. Treasurer –
- D. Secretary –
- E. Executive Director –
- F. Board Committee Reports:
 - Policies & Procedures
 - Community Affairs
 - Audit
 - Development
 - Budget & Finance

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San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee, Inc.

2. Old Business (0 min)

A. None

3. New Business (20 minutes)

A. Incumbent Board Member Reelection Declarations

B. Corporate Participation Policy

1. Review current listed exclusions for possible update

4. Public Comment (2 mins limit per person – 10 mins total)

5. In Memoriam (5 mins)

Please post names in the chat

6. Adjournment

Timestamp:

Approximate Duration: (100 minutes)

Closed session **may** occur after adjournment

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San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee, Inc.

Mission Statement:

The mission of the San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee is to educate the world, commemorate our heritage, celebrate our culture, and liberate our people.

Land Acknowledgement Statement (as of January 28, 2021):

We at San Francisco Pride acknowledge that we are meeting on the unceded ancestral homeland of the Ramaytush Ohlone peoples, the original inhabitants of the San Francisco peninsula.

Financial Protocol:

No expenditure can be incurred without going through the Executive Director in advance. This includes reimbursement of expenses outside of the set guidelines. If you expect to have an expenditure, prior approval must be sought from the Executive Director as soon as possible. Procedures exist and checks and balances are in place to ensure that all expenditures go through a proper approval process with the Board. All expenditures are accounted for during the

Public Comment:

The public comment portion of the meeting is an opportunity for those with no say in the formulation of the agenda (i.e. those who are not members of the board) to speak during the meeting. Public comment is offered in a spirit of open communication and the organization being receptive to new ideas and constructive suggestions. The Chair of the meeting may adopt a flexible approach

Procedures for the formulation of the member meeting Agenda: (standing rule #9)

- A. Every meeting of the membership shall have a written agenda
- B. The agenda shall consist of:
 - a. Standing Items
 - b. Old Business
 - c. New Business
- C. Standing Items shall be items which either the general membership and/or board resolves at a prior meeting be placed upon the agenda at subsequent meetings.
- D. Old Business shall be items of business from previous meetings which shall not have been concluded and shall be added to the agenda by the Board President.
- E. New Business items shall be items not being either standing items or old business which it shall be in the purview of the membership to discuss. New business items shall be added to the agenda by the Board President, the board or by any three general members.
- F. Items of new business may be added to the agenda if communicated to the Board President in writing fourteen days prior to the published date of the meeting. Communication may be in the form of a letter and where an addition is being proposed by three general members each must sign a letter requesting such addition.
- G. No item(s) shall be added to the Agenda at the meeting.

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Consensus Model for Decision Making:

Standing Rule #8, All Board Meetings shall use the following consensus model for decision making:

When it appears that the group is nearing consensus or when a voting member has asked that the group move to consensus, the facilitator shall ask:

1. Is there any further discussion?
2. Are there any objections? (Does anyone wish to stand aside?)
3. Do we have consensus?

A voting member may only block consensus if s/he has an alternative suggestion. If the alternative also does not produce consensus, another motion must be presented, or the issue must be dropped/tabled. If an individual cannot support the consensus statement but does not wish to block consensus s/he may stand aside. The objections shall be noted in the minutes. Friendly amendments can be offered (if appropriate), though the person who initiated the motion is not obligated to accept them.

If a tabled issue is still at an impasse at the following meeting, a voting member must make a motion on which the group will vote. The motion requires a simple majority to pass (unless otherwise noted in the bylaws). If an issue is at an impasse and is time sensitive (i.e., it cannot be tabled to a future meeting), a voting member must make a motion on which the group will vote. The motion requires a simple majority to pass (unless otherwise noted in the bylaws).

The consensus model shall use the following ground rules:

1. Participants should not speak out of turn. The facilitator will recognize hands in the order in which they were raised. Those who have not spoken on an issue will be given the option to do so before anyone speaks a second time.
2. Comments should be brief, respectful, and relevant to the topic being discussed. Participants should avoid repetition and focus on closure.
3. The facilitator shall put time limits on the discussion and choose a timekeeper. The time for discussion can be extended by group consensus.
4. Participants should accept decisions with which they can live to avoid debating minutia.
5. When appropriate, the facilitator may call a break in the meeting to allow the person blocking consensus and the person initiating the motion to try to work out an alternative together.
6. Everyone is equal.
7. Derogatory personal comments are inappropriate.
8. In groups of 20 or more, the decision-making process uses a modified form of consensus. An individual who blocks consensus must still offer an alternative. One alternative may be a suggestion to use Robert's Rules of Order to resolve the issue under consideration. If the group (less the block) rejects the alternative, the group may then resolve to override the block for a "modified consensus minus one." If two individuals block consensus, the standard form of consensus shall be used.

It is a good idea for someone to read these rules aloud at the beginning of a meeting, especially when new people are present. All Board members should receive training in these rules at the Board retreat.

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San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee, Inc.

BOARD OF DIRECTORS MEETING

June 2, 2021
Produced Remotely

MINUTES

ITEMS

1. Standing Items

I. **Welcome, Check In, and Land Acknowledgement**

- A. Called to Order at 7:02 PM
- B. Welcome: Carolyn Wysinger welcomes attendees to the meeting.
- C. Land Acknowledgement read by: Diana Oliva

II. **Attendance:**

- A. Present: Carolyn Wysinger (President), Suzanne Ford (Vice President), Nguyen Pham (Secretary), Elizabeth Lanyon, Manuel A. Pérez, Diana Oliva, Joshua Smith
- B. Apologies: Anjali Rimi (Treasurer)
- C. Not Present/Absent: Bivett Brackett, Tuquan Harrison
- D. Quorum Attained: Yes, at 7:07 PM

III. **Appointment of Timekeeper, Vibe Watcher, and Stack Monitor**

- A. Timekeeper: Elizabeth Lanyon
- B. Vibe Watcher: Joshua Smith
- C. Stack Monitor: Fred Lopez

IV. **Read Mission Statement and Financial Protocol**

- A. Mission Statement read by: Manuel Perez
- B. Financial Protocol read by: Fred Lopez

V. **Approval of Agenda**

Diana Oliva moves to approve agenda, Elizabeth Lanyon seconds. Motion carries unanimously.

- A. Timestamp: 7:10 PM

VI. **Approval of Minutes**

Joshua Smith moves to approve May 2021 minutes, Elizabeth Lanyon seconds. Motion carries unanimously.

- A. Timestamp: 7:11 PM

VII. **Announcements**

- A. **Carolyn** – Panel with NYC Pride, “Being Out and Dating”, Sunday, June 6, 3:00 PM; after Mayor Breed’s Flag raising on Monday (June 7th), joining Atlanta Black Pride in “Being Black LGBTQ”, also at 3:00 PM.
- B. **Fred** – “Pride Footage Through the Years with GLBT History Society, Mighty Reels, curated by Gerard Kosovich, Friday, June 4th.
https://www.facebook.com/events/179532727355178?context=%7B%22event_action_history%22%3A%7B%22mechanism%22%3A%22calendar_tab_event%22%2C%22surface%22%3A%22bookmark_calendar%22%7D%7D
- C. **Nguyen** – Saturday, June 5th, “Beyond the Rainbow”, drive-through Parade at Sonoma Pride, Graton Casino parking lot, 11:00 AM. Sonoma County Pride & Graton Resort & Casino presents “Beyond The Rainbow” Drive-Thru Annual Pride Parade, <https://www.eventbrite.com/e/sonoma-county-prides-beyond-the-rainbow-drive-thru-parade-tickets-152052271437>
- D. **Lady Diana** – National AIDS Memorial Grove needs just 65 more volunteers for our special June 5th event in the Grove! Sign-up to help create a special commemorative event featuring the AIDS

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Memorial Quilt on Saturday, June 5th, which marks 40 years since the first cases of AIDS were reported in the United States and is also HIV Long-Term Survivors Awareness Day - volunteer@aidsmemorial.org

- E. **Joshua** – Comfort & Joy, partnered with Castro Merchants, weekly street closure on Noe between Market and Beaver, Noon – 6:00 PM, Sunday Streets. Vendors and Josh will be DJing between Noon and 3:00 PM, more after.
- F. **Fred** – 17th Annual Queer Women of Color Film Festival, June 11th-13th, another community partner of SF Pride. Three screenings free online. <https://qwocmap.org/festival/>
- G. **Elizabeth** – NCLR has some events this month, too. Panel with NCLR, Ms. Foundation and creators of “Ahead of the Curve” (about Curve magazine and lesbian identity), June 9th; On June 24th “Out in the Field” panel, LGBTQ and sports, will share email.
- H. **Fred** – Community Calendar on our website live, open for new submissions, go to link and find directions on how to send info. <https://sfpride.org/community-events>; Drag brunch, Sunday, June 13th, benefits SF Pride. <https://www.facebook.com/events/181734853853799>

VIII. Reports

- A. **President** – Attended Pink Triangle illumination on June 1st, top of Twin Peaks was very cold, dress warm for Oracle Park, thanks to Fred, Peter-Astrid, Suzanna for also being there to represent. Last month did not have much of a report, this month is mostly about events. Busy month putting together press releases, people getting excited about the COVID restrictions getting lifted, itinerary events include PRC Brunch and Pink Triangle — please RSVP, especially for the Mayor’s Flag Raising. Definitely should show up! Happy hour with the Warriors opportunity might be coming up. Today Show interview! Checking in frequently with Fred, will talk about financials in closed session. This production mode is very light for normal, is usually much busier.
- B. **Vice President** – No report
- C. **Treasurer** – Financial documents attached, no Treasurer’s report.
- D. **Secretary** – QTAPI (Queer Trans Asian Pacific Islander) Week partnership, Saturday, May 22nd through Saturday, May 29th. First time and first of its kind in the world. A great success, kick-off and closing events in the Castro, spoke at both and represented SF Pride, thanks to Peter-Astrid for their support in creating talking points.
- E. **Executive Director** – Being called up by surprise at Pink Triangle was awkward, but happy to be there representing SF Pride at the lighting. No written report will do his best to capture everything and follow up with written after. Checking account: \$132,337.51, reserve account: \$600,408.85. Budget and Finance committee meeting regularly and updated to our finances, pleased not to have touched reserves yet, incoming sponsorships coming in, line of credit obtained. Production costs are coming in, entertainment invoices, too. Membership numbers: 175 current, 5 new, 3 lapsed, 1 renewal. Record date approaching for Annual General Meeting — need to become a member 60 days before the September 11th meeting — which would make it Monday, July 12th. That info will go out to members soon. Thanks to the CAC for guests for member meetings, no decisions yet on return to indoor meetings. Pride Movie Night: Next Friday and Saturday, ticket sales going well, spike yesterday because people are waking up to it being Pride month. Variety of seating options, including an on-field pod experience with special food. Get tickets sooner rather than later. You got itinerary packets from Marsha, Jordan Battle will contact you about your movie tickets. Some food options in the Field Club. Due to COVID restrictions, mixing between seating pods will not be allowed, masks are still required indoors. All bathrooms will be gender neutral. We’ll have step and repeats, some stars might be in attendance, including “In the Heights” director John Chu. Our merchandise partner (We the People) wants to jump in at the last minute to help provide some offerings. We’re trying to give an optimistic message, and actively promoting on social media, with a good assist from the SF Giants, especially since they will be the first MLB team to wear Pride uniforms, which we can take credit for pushing them to do. Volunteers – Jack and Sarah from TurnOut are training volunteers for Oracle Park, get a ticket to their non-working night. Parade Route Operations team are also being helpful organizing for helping out for movie night and getting ready for Parade 2022. Thanks to RJB for working hard at showcasing our programming and current options to our partners. We are working on those as well as for the Coming Out Day October event in lieu of usual activities. We have received about \$100,000 partnership dollars, so far, with more to

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come in the next few weeks and July. Donor appreciation in June and beyond. Broadening our working relationships with our partnerships, aligning and strengthening them. Pride 365, featuring recent podcast with Karen Skultety of Openhouse. Eli Ramos and Ted Sharkland of the Exploratorium dropping tomorrow — let me or PAK know if you have ideas for others.

- Nguyen: Thank you Fred for all the work you and the team are doing. When is the Pride theme uniform being worn? Fred: The game on Saturday, June 5th, although the patch will be all month.
- Other comments included mention of the Carolyn & Akia podcast, a question about when Staff/Board jackets would be available and where, SF Giants swag available — jersey, pins, etc. They've got their pride hat on sale, none of the other stuff yet <https://www.mlbshop.com/san-francisco-giants>. Pride flags questions, when are they going up? Our flag displayer had a family emergency, but they are going up today and tomorrow. Fred showed us set up and signage for Oracle Park, emphasizing the cohesive branding and how we're trying to make it very Pride event-like in the absence of a Parade and Celebration.

F. Board Committee Reports:

- **Policies & Procedures** (Manuel Perez) – No bylaws to approve tonight, we're working on updating the huge section A. All changes need to be promoted by July 11th, July and August P&P meetings will be critical, Elizabeth and Suzanne are joining the committee.
- **Community Affairs** (Diana Oliva and Joshua Smith) – Josh mentioned upcoming June Member meeting, Bivett is inviting more Black representation. Feedback/survey about the event for the June and August CAC meetings. Lady Diana said thank you to Fred for the overview last week of what happened during the June 2019 police/protester situation. Read some feedback based on issues the CAC came up with as a result (as there was so much offered, we should get a copy from Diana to add as an addendum to these minutes). Suzanne clarified that the Board is the Resistance Contingent, but the protesters were not part of the RC. Some might be part of Gay Shame, there might be other groups — change RC to community protesters. Manuel asked if we needed to make that clarification to someone in particular or in general? We don't want to make the decision and pronouncement too early, perhaps add an "update" to the website. Carolyn thanked the P&P for putting all that feedback together, mentioned how we did work with Chesa Boudin on getting the charges dropped. We could use the Monday Mornings gatherings of the queer business community to share that information too, and other kinds of events and vehicles. How could we get the Dept. of Police Accountability to move a little quicker on their investigations? RJB working with our partnerships to include volunteer opportunities, and guiding them in that direction moving forward, with TurnOut. Carolyn suggested the CAC to consider the previous member meeting with the police that was not well received, to keep that in mind if wishing to reschedule something like that again. Lady Diana suggested setting up a community and police workgroup that meets monthly. Carolyn reminded Fred there might be smaller similar meetings held by Captain Ewing. Josh is looking forward to doing his part in making these operational. Marsha reminds us that we were not able to start working with the DA's office aggressively until Chesa was installed in January 2020, as the current one in at the time did not seem as interested. And that the Parade Operations Committee, which is an event-related group, has only seemed inoperative because of the COVID shutdown on all events. The Board would benefit from a training session with the Parade Operations team leadership, and the Board should review our contingent training video that everyone in registered contingents is supposed to watch (<https://youtu.be/8IXBfzG17QA>).
- **Audit** (Nguyen Pham) – Draft audit will be available for review in either June or July.
- **Development** (Elizabeth Lanyon) – No report, please promote Pride Movie Night, Elizabeth will send a template to the Board.
- **Budget & Finance** – No report.

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2. Old Business

A. None

3. New Business

A. None

4. Public Comment (2 mins per person – 10 mins total)

None

5. In Memoriam

Peter (Spundae)

Jeffrey Sanker

VTA Shooting Victims: Taptejdeep Singh, Lars Lane, Michael Rudometkin, Abdolvahab Alaghmandan, Alex Ward Fritch, Paul Delacruz Megia, Adrian Balleza, Jose Dejesus Hernandez III, Timothy Romo

6. Adjournment

Carolyn: Before we adjourn, watch your emails, use your ticket distribution options! Give to those who might not be able to afford it. Suzanne is donating her tickets for Friday night to trans orgs, as she'll be at her son's graduation. Two partner organizations are either donating their tickets back (200) and Waymo is donating their hospitality benefit, back to the community.

Time stamp: 8:24 PM

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San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee, Inc.

BOARD OF DIRECTORS MEETING

July 7, 2021
Produced Remotely

MINUTES

ITEMS

1. Standing Items

I. **Welcome, Check In, and Land Acknowledgement**

- A. Called to Order at: 7:02 PM
- B. Welcome: Carolyn Wysinger welcomes attendees to the meeting.
- C. Land Acknowledgement read by: Elizabeth Lanyon

II. **Attendance:**

- A. Present: Carolyn Wysinger (President), Suzanne Ford (Vice President), Anjali Rimi (Treasurer) Nguyen Pham (Secretary), Bivett Brackett, Elizabeth Lanyon, Diana Oliva, Manuel Perez, Joshua Smith
- B. Apologies: N/A
- C. Not Present: Tuquan Harrison
- D. Quorum Attained: Yes, at 7:07 PM

III. **Appointment of Timekeeper, Vibe Watcher, and Stack Monitor**

- A. Timekeeper: Joshua Smith
- B. Vibe Watcher: Elizabeth Lanyon
- C. Stack Monitor: Chris Grafton

IV. **Read Mission Statement and Financial Protocol**

- A. Mission Statement read by: Nguyen Pham
- B. Financial Protocol read by: Anjali Rimi

V. **Approval of Agenda**

- Suzanne Ford moves to approve agenda, Joshua Smith seconds. Motion carries unanimously.
- A. Timestamp: 7:10 PM

VI. **Announcements**

- A. No announcements

VII. **Reports**

- A. President – Thank you to everyone for the work they put in (especially staff). Highlight the event that occurred at the British Consulate, Warriors event.
 - Introduction of Cheri Miller: Juneteenth Pride event with AAACC. Black Liberation, SF Pride event – Thank you for the partnership and the outcome of the event. Paid 18 artists, \$10,000. Sponsored 8 vendors.
 - Bivett: Comments on the healing that needed to take place during and after the event. The people it left out and the how it can be improved next year.
- B. Vice President – Honoring the accomplishment that the event was.
- C. Treasurer – Numbers included in Fred's report. Thank you to everyone that attended.
- D. Secretary – Echoing the sentiments and congrats to the staff and team. Action packed month. Loving the partnership between SF Giants, Frameline, and SF Pride. Kudos to all on the AAACC event with remarks from Mayor London Breed.
- E. Executive Director – Written report submitted. Comments:
 - Anjali Rimi: Discussion on sponsorships and goals for June.

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- Fred Lopez: Moving from a fiscal year calendar to more of a calendar/sponsorship calendar because they (sponsorships) are becoming more spread out throughout the year.
 - Anjali Rimi: Status of the reserve account and how much we took out from it?
 - Fred Lopez: Took out \$150,000 from the reserve account, have already started paying it back.
 - Anjali Rimi: Set a bar/precedent to see how we want to go forward in terms of budget etc. for other events. (Special session).
- F. Board Committee Reports:
- **Policies & Procedures** (Manuel Perez): Invitation and reminder to everyone that on August 4th the Board needs to decide on revisions to the bylaws. Email coming ASAP, please review the bylaws.
 - **Community Affairs** (Bivett Brackett): Global Village Stage at Pink Saturday was well attended, discussed more outreach that can be done throughout the next coming months. Adding more sponsorship options.
 - **Audit** (Nguyen Pham): Draft audit report expected this or next month.
 - **Development** (Elizabeth Lanyon): Turning focus to SF Pride Golf Tournament and Coming Out Day event. Golf event: LGBTQ Golf Awards - Friday, October 8th, Board should attend and help out if possible. Saturday – Golf Tournament will start.
 - **Budget & Finance** (Anjali Rimi): No report this month.

2. Old Business

- A. None

3. New Business

- A. Discussion regarding Annual General Membership Meeting to be held on September 11, 2021.
1. Recommendation that we continue with the online format for the assembly.
 2. Recommendation that we do online voting.
 3. Comments:
 - i) **Elizabeth Lanyon**: For accessibility, would there be other options for online voting?
 - ii) **Fred Lopez**: Yes, it also opens more avenues of contact with members
 - iii) **Joshua Smith**: Figure out how members can vote for the themes at AGM.
 - iv) **Fred Lopez**: The 2021 theme was chosen by members
 - v) **Anjali Rimi**: Are we moving towards a digital AGM? Are there savings through it?
 - vi) **Fred Lopez**: Up to the board to decide how this effects permanency in this method of holding AGM, there are some savings with the online version.
 - vii) **Anjali Rimi**: Would we have a drop-off location?
 - viii) **Fred Lopez**: We would have to come up with a method of having an in-person voting system, definitely possible.
 - ix) **Suzanne Ford**: Advocating for this COVID-19 safe version, but not making a permanent change.

* At 8:27 PM, Joshua Smith moves to add 5 minutes, Suzanne Ford seconds. Motion carries unanimously.

- x) **Fred Lopez**: What we would be changing would be the voting process from paper ballots to an online system.

* At 8:30 PM, Suzanne Ford moves to adopt resolution to conduct the AGM and voting process online. Bivett Brackett seconds. Motion carries unanimously.

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4. Public Comment

- I. **Gary Virginia:** Thank you to SF Pride for the support for the PRC Pride Brunch. SF Pride's presence was felt throughout the city and month. Thank you to everyone for all of the work done.

5. In Memoriam

The 28 people who have perished in the Florida building collapse
Suzanne Douglas
Ken Gourley, Elizabeth Lanyon's uncle
The 29 Trans people we have lost this year
Lahari, doctor in India (known by Anjali)
Fred Townsend, early Grand Duke of SF
Chuck Goldstein, volunteer on Bare Chest Calendar

6. Adjournment

Time stamp: 8:38 PM

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of July 31, 2021

	<u>Jul 31, 21</u>
ASSETS	
Current Assets	
Checking/Savings	
0101 - Wells Fargo Bank Checking	
0101A - Restricted Funds	
0101AGR - Howard Grayson LGBT	1,203.01
0101ALA - Latin Stage	520.35
0101API - Pink Triangle	53,898.73
0101ASI - Sistahs Steppin	818.31
0101ASO - Soul of Pride	3,870.81
Total 0101A - Restricted Funds	<u>60,311.21</u>
0101 - Wells Fargo Bank Checking - Unrestricted Funds	126,534.34
Total 0101 - Wells Fargo Bank Checking	<u>186,845.55</u>
0102 - WellsFargo MarketRate (Reserve)	450,416.60
0104 - WellsFargo Bank Savings	26,544.55
0106 - Fresno First	36,190.19
0113 - Petty Cash Account	55.23
Total Checking/Savings	<u>700,052.12</u>
Accounts Receivable	
0115 - Accounts Receivable (General)	19,500.00
Total Accounts Receivable	<u>19,500.00</u>
Total Current Assets	719,552.12
Fixed Assets	
0140 - FURNITURE & EQUIPMENT	
0140a - Furniture & Equipment	4,999.51
0141 - Accumulated Depreciation	-4,999.51
Total 0140 - FURNITURE & EQUIPMENT	<u>0.00</u>
Total Fixed Assets	0.00
Other Assets	
0189 - TRADEMARKS	
0189A - Trademarks	60,610.96
0189B - Accumulated Amortization	-57,510.96
Total 0189 - TRADEMARKS	<u>3,100.00</u>
0191 - Prepaid Expenses	1,250.00
0195 - Other Deposits	88,969.23
Total Other Assets	<u>93,319.23</u>
TOTAL ASSETS	<u><u>812,871.35</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of July 31, 2021

	<u>Jul 31, 21</u>
Other Current Liabilities	
0212 · Customer Deposit-Prepaid Income	5,240.00
0215L · Health/Fire Permit Fees Payable	750.00
0216 · Vendor Security Deposits	600.00
0240 · Corporate card	4,052.71
0250L · Payroll Taxes Due Payable	-5,727.92
0255L · Vacation Time Account Payable	14,943.82
Total Other Current Liabilities	<u>19,858.61</u>
 Total Current Liabilities	 19,858.61
 Long Term Liabilities	
0261 · Fresno First Line of Credit	7,413.00
Total Long Term Liabilities	<u>7,413.00</u>
 Total Liabilities	 27,271.61
 Equity	
3000 · Opening Bal Equity	81,844.00
3100 · Temp Restricted Net Assets (TRN	344,875.00
3800.1 · NetAssetsReleased, UnRestrict	425,490.00
3800.4 · NetAssetsReleased, TempRestrict	-425,490.00
3900 · Retained Earnings	916,344.32
Net Income	-557,463.58
Total Equity	<u>785,599.74</u>
 TOTAL LIABILITIES & EQUITY	 <u><u>812,871.35</u></u>

10:15 AM

08/02/21

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Statement of Cash Flows
July 2021

	<u>Jul 21</u>
OPERATING ACTIVITIES	
Net Income	259,378.36
Adjustments to reconcile Net Income to net cash provided by operations:	
0212 · Customer Deposit-Prepaid Income	5,240.00
0215L · Health/Fire Permit Fees Payable	750.00
0216 · Vendor Security Deposits	600.00
0240 · Corporate card	-13,979.69
0250L · Payroll Taxes Due Payable	-5,949.90
Net cash provided by Operating Activities	<u>246,038.77</u>
INVESTING ACTIVITIES	
0191 · Prepaid Expenses	-1,250.00
Net cash provided by Investing Activities	<u>-1,250.00</u>
Net cash increase for period	244,788.77
Cash at beginning of period	455,263.35
Cash at end of period	<u><u>700,052.12</u></u>

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2020 through July 2021

	July 2021	Oct 2020-July 2021
Ordinary Income/Expense		
Income		
0402 · Membership Income	685.00	4,950.50
0409 · Vendor Income		
0410 · Vendor/Booth Fees Income		
0410P · Pride - Vendor Income	-472.00	-472.00
Total 0410 · Vendor/Booth Fees Income	-472.00	-472.00
Total 0409 · Vendor Income	-472.00	-472.00
0414 · Donations (Individual) Income	39,297.58	113,891.80
0417 · Corporate Sponsorship Income	277,037.50	498,412.50
0421 · Interest Income	3.99	49.85
0424 · Other Income		
0424PT · Pink Triangle	0.00	84,159.99
Total 0424 · Other Income	0.00	84,159.99
0430 · Grants For the Arts		
0430A · Pride - Grants for the Arts	0.00	100,000.00
Total 0430 · Grants For the Arts	0.00	100,000.00
0435 · Other Grants Income	0.00	62,500.00
0441 · Other Ticket Sales	36,115.56	61,895.11
0490 · Fundraising - General	0.00	45,950.18
4900 · Fiscal Sponsee Income		
4900.14 · Donations (Individual) Income	350.00	350.00
4900.40 · Grants	0.00	10,000.00
4900.49 · Fundraising	0.00	5,000.00
Total 4900 · Fiscal Sponsee Income	350.00	15,350.00
Total Income	353,017.63	986,687.93
Gross Profit	353,017.63	986,687.93
Expense		
0600 · Advertising (Administrative)	0.00	466.52
0601 · Advertising (Event)	598.42	5,442.49
0602 · Bank Fees	4,852.12	15,415.43
0603 · Utilities and Maintenance		
0603C · Cleaning & General Maintenance	1,091.82	11,094.65
0603U · Utilities	-469.76	512.22
Total 0603 · Utilities and Maintenance	622.06	11,606.87
0604 · Messenger Expense	0.00	64.00
0605 · Membership Dues Expense	0.00	120.00
0606 · Insurance Expense	0.00	29,040.14
0607 · Postage Expense	0.00	1,116.06
0608 · Copying/Printing Expense	60.91	7,518.44
0609 · Office Supplies Expense	394.32	3,659.34

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2020 through July 2021

	July 2021	Oct 2020-July 2021
0610 · Accounting/Auditing Expense	2,000.00	26,912.50
0612 · Other Supplies	0.00	4,527.32
0613 · Employee Benefits Expense		
0613M · Medical/Dental Benefits	4,642.39	44,673.61
Total 0613 · Employee Benefits Expense	4,642.39	44,673.61
0614 · Equipment Rental Expense	215.25	2,254.96
0615 · Rent (Office) Expense	8,957.57	89,575.70
0616 · Rent (Non-Office Space) Exp.	1,140.00	177,209.88
0618 · Equipment Repair & Maintenance	0.00	1,164.04
0619 · Contracted Services	10,000.00	188,280.00
0620 · Contractors	5,525.00	50,959.00
0621 · ASL Interpreter/ADA Compliance	0.00	880.00
0622 · Payroll Taxes	3,461.05	30,325.20
0623 · Travel Expense	0.00	2,663.82
0624 · Entertainer/Speaker Expense		
0624T · Other Venues	0.00	8,340.00
Total 0624 · Entertainer/Speaker Expense	0.00	8,340.00
0625 · Telephone Expense	458.86	4,569.40
0626 · Payroll Expense		
0626A · Payroll expense	45,242.04	396,405.37
Total 0626 · Payroll Expense	45,242.04	396,405.37
0627 · Permit Costs	0.00	8,148.50
0628 · Community Partners Grants		
0628B · Grants from Board	700.00	2,450.00
Total 0628 · Community Partners Grants	700.00	2,450.00
0629 · Educational Development Exp.	0.00	349.00
0630 · Food Expense	0.00	212.81
0631 · Media/PR Expense	1,900.00	23,274.40
0632 · Volunteer/Staff Recognition Exp	0.00	2,565.38
0635 · Legal Expense	0.00	5.00
0641 · Radio Rental Expense	117.18	2,705.68
0644 · Sound Expenses		
0644S · Sound Expense	0.00	27,958.00
Total 0644 · Sound Expenses	0.00	27,958.00
0645 · Signage Expense	0.00	20,589.65
0655 · Data Management Expense	1,565.22	18,557.09
0656 · HR Expense	0.00	6.00
0660 · Fundraising Expense	0.00	4,063.69
0680 · Fullfillment Expense	0.00	12,171.92
0690 · Interest Expense	25.38	25.38
6700 · Reallocation Expenses	0.00	5,000.00
6800 · Fiscal Sponsee Expenses		
6800.01 · Advertising	0.00	700.00
6800.19 · Contracted Services	1,161.50	60,680.50

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2020 through July 2021

	<u>July 2021</u>	<u>Oct 2020-July 2021</u>
6800.24 · Entertainer/Speaker Expense	0.00	285.00
Total 6800 · Fiscal Sponsee Expenses	1,161.50	61,665.50
6999 · Uncategorized Expenses	0.00	251,213.42
Total Expense	93,639.27	1,544,151.51
Net Ordinary Income	259,378.36	-557,463.58
Net Income	<u>259,378.36</u>	<u>-557,463.58</u>

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Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
 October 2020 through July 2021

	Oct '20 - Jul 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
0402 · Membership Income	4,950.50	7,000.00	-2,049.50	70.7%
0409 · Vendor Income				
0410 · Vendor/Booth Fees Income				
0410P · Pride - Vendor Income	-472.00			
Total 0410 · Vendor/Booth Fees Income	<u>-472.00</u>			
Total 0409 · Vendor Income	-472.00			
0414 · Donations (Individual) Income	113,891.80	30,000.00	83,891.80	379.6%
0416 · Barrel Donations Income				
0416P · Pride - Barrel Donations	0.00	1,000.00	-1,000.00	0.0%
Total 0416 · Barrel Donations Income	0.00	1,000.00	-1,000.00	0.0%
0417 · Corporate Sponsorship Income	498,412.50	1,500,000.00	-1,001,587.50	33.2%
0421 · Interest Income	49.85	50.00	-0.15	99.7%
0424 · Other Income				
0424O · Official Events Calendar List	0.00	500.00	-500.00	0.0%
0424PP · Pride Pass	0.00	5,000.00	-5,000.00	0.0%
0424PT · Pink Triangle	84,159.99			
Total 0424 · Other Income	84,159.99	5,500.00	78,659.99	1,530.2%
0430 · Grants For the Arts				
0430A · Pride - Grants for the Arts	100,000.00	50,000.00	50,000.00	200.0%
Total 0430 · Grants For the Arts	100,000.00	50,000.00	50,000.00	200.0%
0435 · Other Grants Income	62,500.00	87,500.00	-25,000.00	71.4%
0441 · Other Ticket Sales	61,895.11	617,000.00	-555,104.89	10.0%
0450 · Merchandise Sales	0.00	5,000.00	-5,000.00	0.0%
0490 · Fundraising - General	45,950.18	90,000.00	-44,049.82	51.1%
0495 · Management Fees Income	0.00	150.00	-150.00	0.0%
4900 · Fiscal Sponsee Income				
4900.14 · Donations (Individual) Income	350.00			
4900.40 · Grants	10,000.00			
4900.49 · Fundraising	5,000.00			
Total 4900 · Fiscal Sponsee Income	15,350.00			
Total Income	<u>986,687.93</u>	<u>2,393,200.00</u>	<u>-1,406,512.07</u>	<u>41.2%</u>
Gross Profit	986,687.93	2,393,200.00	-1,406,512.07	41.2%
Expense				
0600 · Advertising (Administrative)	466.52	100.00	366.52	466.5%
0601 · Advertising (Event)	5,442.49	10,000.00	-4,557.51	54.4%
0602 · Bank Fees	15,415.43	20,000.00	-4,584.57	77.1%
0603 · Utilities and Maintenance				
0603C · Cleaning & General Maintenance	11,094.65	12,000.00	-905.35	92.5%
0603U · Utilities	512.22	2,000.00	-1,487.78	25.6%
Total 0603 · Utilities and Maintenance	11,606.87	14,000.00	-2,393.13	82.9%

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Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2020 through July 2021

	Oct '20 - Jul 21	Budget	\$ Over Budget	% of Budget
0604 · Messenger Expense	64.00	100.00	-36.00	64.0%
0605 · Membership Dues Expense	120.00	1,400.00	-1,280.00	8.6%
0606 · Insurance Expense	29,040.14	84,000.00	-54,959.86	34.6%
0607 · Postage Expense	1,116.06	2,000.00	-883.94	55.8%
0608 · Copying/Printing Expense	7,518.44	7,450.00	68.44	100.9%
0609 · Office Supplies Expense	3,659.34	2,000.00	1,659.34	183.0%
0610 · Accounting/Auditing Expense	26,912.50	40,000.00	-13,087.50	67.3%
0612 · Other Supplies	4,527.32	15,300.00	-10,772.68	29.6%
0613 · Employee Benefits Expense				
0613M · Medical/Dental Benefits	44,673.61	60,000.00	-15,326.39	74.5%
Total 0613 · Employee Benefits Expense	44,673.61	60,000.00	-15,326.39	74.5%
0614 · Equipment Rental Expense	2,254.96	177,800.00	-175,545.04	1.3%
0615 · Rent (Office) Expense	89,575.70	105,000.00	-15,424.30	85.3%
0616 · Rent (Non-Office Space) Exp.	177,209.88	276,000.00	-98,790.12	64.2%
0617 · Clean-Up Costs (Event)	0.00	50,000.00	-50,000.00	0.0%
0618 · Equipment Repair & Maintenance	1,164.04	2,100.00	-935.96	55.4%
0619 · Contracted Services	188,280.00	287,000.00	-98,720.00	65.6%
0620 · Contractors	50,959.00	71,000.00	-20,041.00	71.8%
0621 · ASL Interpreter/ADA Compliance	880.00	3,000.00	-2,120.00	29.3%
0622 · Payroll Taxes	30,325.20	36,000.00	-5,674.80	84.2%
0623 · Travel Expense	2,663.82	1,500.00	1,163.82	177.6%
0624 · Entertainer/Speaker Expense				
0624M · Main Stage	0.00	12,000.00	-12,000.00	0.0%
0624S · Community Stages and Venues	0.00	3,000.00	-3,000.00	0.0%
0624T · Other Venues	8,340.00	5,000.00	3,340.00	166.8%
Total 0624 · Entertainer/Speaker Expense	8,340.00	20,000.00	-11,660.00	41.7%
0625 · Telephone Expense	4,569.40	5,500.00	-930.60	83.1%
0626 · Payroll Expense				
0626A · Payroll expense	396,405.37	465,000.00	-68,594.63	85.2%
Total 0626 · Payroll Expense	396,405.37	465,000.00	-68,594.63	85.2%
0627 · Permit Costs	8,148.50	9,000.00	-851.50	90.5%
0628 · Community Partners Grants				
0628B · Grants from Board	2,450.00	5,000.00	-2,550.00	49.0%
0628P · Grants to Partners	0.00	9,500.00	-9,500.00	0.0%
0628W · Grants to Dykes on Bikes	0.00	500.00	-500.00	0.0%
Total 0628 · Community Partners Grants	2,450.00	15,000.00	-12,550.00	16.3%
0629 · Educational Development Exp.	349.00	300.00	49.00	116.3%
0630 · Food Expense	212.81	7,000.00	-6,787.19	3.0%
0631 · Media/PR Expense	23,274.40	16,500.00	6,774.40	141.1%
0632 · Volunteer/Staff Recognition Exp	2,565.38	1,000.00	1,565.38	256.5%
0633 · Security Costs	0.00	15,000.00	-15,000.00	0.0%
0635 · Legal Expense	5.00	25,000.00	-24,995.00	0.0%
0637 · Police/Traffic Control Expense	0.00	25,000.00	-25,000.00	0.0%
0640 · Sales Tax Expense/Other Taxes	0.00	20,000.00	-20,000.00	0.0%
0641 · Radio Rental Expense	2,705.68			
0644 · Sound Expenses				
0644S · Sound Expense	27,958.00	30,000.00	-2,042.00	93.2%
Total 0644 · Sound Expenses	27,958.00	30,000.00	-2,042.00	93.2%

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Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2020 through July 2021

	<u>Oct '20 - Jul 21</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
0645 · Signage Expense	20,589.65	6,000.00	14,589.65	343.2%
0655 · Data Management Expense	18,557.09	26,200.00	-7,642.91	70.8%
0656 · HR Expense	6.00			
0660 · Fundraising Expense	4,063.69	25,500.00	-21,436.31	15.9%
0680 · Fullfillment Expense	12,171.92			
0690 · Interest Expense	25.38			
6700 · Reallocation Expenses	5,000.00	10,000.00	-5,000.00	50.0%
6800 · Fiscal Sponsee Expenses				
6800.01 · Advertising	700.00			
6800.19 · Contracted Services	60,680.50			
6800.24 · Entertainer/Speaker Expense	285.00			
Total 6800 · Fiscal Sponsee Expenses	61,665.50			
6999 · Uncategorized Expenses	251,213.42	400,000.00	-148,786.58	62.8%
Total Expense	1,544,151.51	2,387,750.00	-843,598.49	64.7%
Net Ordinary Income	-557,463.58	5,450.00	-562,913.58	-10,228.7%
Net Income	-557,463.58	5,450.00	-562,913.58	-10,228.7%