

BOARD OF DIRECTORS MEETING

June 2, 2021
Being Produced Remotely

A G E N D A

ITEMS

1. Standing Items (70 mins)

I. Welcome, Check In, and Land Acknowledgement

- A. Called to Order at:
- B. Welcome:
- C. Land Acknowledgement read by:

II. Attendance:

- A. Present:
- B. Apologies:
- C. Not Present:
- D. Quorum Attained:

III. Appointment of Timekeeper, Vibe Watcher, and Stack Monitor

- A. Timekeeper:
- B. Vibe Watcher:
- C. Stack Monitor:

IV. Read Mission Statement and Financial Protocol

- A. Mission Statement read by:
- B. Financial Protocol read by:

V. Approval of Agenda

- A. Timestamp:

VI. Approval of Minutes

- A. Timestamp:

VII. Announcements

VIII. Reports

- A. President -
- B. Vice President -
- C. Treasurer -
- D. Secretary -
- E. Executive Director –
- F. Board Committee Reports:
 - Policies & Procedures
 - Community Affairs
 - Audit
 - Development
 - Budget & Finance

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San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee, Inc.

2. Old Business (0 min)

A. None

3. New Business (0 minutes)

A. None

4. Public Comment (2 mins per person – 10 mins total)

5. In Memoriam (5 mins)

6. Adjournment

Time stamp:

Approximate Time: (85 minutes)

Closed session may occur after adjournment

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San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee, Inc.

Mission Statement:

The mission of the San Francisco Lesbian, Gay, Bisexual, Transgender Pride Celebration Committee is to educate the world, commemorate our heritage, celebrate our culture, and liberate our people.

Land Acknowledgement Statement (as of January 28, 2021):

We at San Francisco Pride acknowledge that we are meeting on the unceded ancestral homeland of the Ramaytush Ohlone peoples, the original inhabitants of the San Francisco peninsula.

Financial Protocol:

No expenditure can be incurred without going through the Executive Director in advance. This includes reimbursement of expenses outside of the set guidelines. If you expect to have an expenditure, prior approval must be sought from the Executive Director as soon as possible. Procedures exist and checks and balances are in place to ensure that all expenditures go through a proper approval process with the Board. All expenditures are accounted for during the

Public Comment:

The public comment portion of the meeting is an opportunity for those with no say in the formulation of the agenda (i.e. those who are not members of the board) to speak during the meeting. Public comment is offered in a spirit of open communication and the organization being receptive to new ideas and constructive suggestions. The Chair of the meeting may adopt a flexible approach

Procedures for the formulation of the member meeting Agenda: (standing rule #9)

- A. Every meeting of the membership shall have a written agenda
- B. The agenda shall consist of:
 - a. Standing Items
 - b. Old Business
 - c. New Business
- C. Standing Items shall be items which either the general membership and/or board resolves at a prior meeting be placed upon the agenda at subsequent meetings.
- D. Old Business shall be items of business from previous meetings which shall not have been concluded and shall be added to the agenda by the Board President.
- E. New Business items shall be items not being either standing items or old business which it shall be in the purview of the membership to discuss. New business items shall be added to the agenda by the Board President, the board or by any three general members.
- F. Items of new business may be added to the agenda if communicated to the Board President in writing fourteen days prior to the published date of the meeting. Communication may be in the form of a letter and where an addition is being proposed by three general members each must sign a letter requesting such addition.
- G. No item(s) shall be added to the Agenda at the meeting.

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Consensus Model for Decision Making:

Standing Rule #8, All Board Meetings shall use the following consensus model for decision making:

When it appears that the group is nearing consensus or when a voting member has asked that the group move to consensus, the facilitator shall ask:

1. Is there any further discussion?
2. Are there any objections? (Does anyone wish to stand aside?)
3. Do we have consensus?

A voting member may only block consensus if s/he has an alternative suggestion. If the alternative also does not produce consensus, another motion must be presented, or the issue must be dropped/tabled. If an individual cannot support the consensus statement but does not wish to block consensus s/he may stand aside. The objections shall be noted in the minutes. Friendly amendments can be offered (if appropriate), though the person who initiated the motion is not obligated to accept them.

If a tabled issue is still at an impasse at the following meeting, a voting member must make a motion on which the group will vote. The motion requires a simple majority to pass (unless otherwise noted in the bylaws). If an issue is at an impasse and is time sensitive (i.e., it cannot be tabled to a future meeting), a voting member must make a motion on which the group will vote. The motion requires a simple majority to pass (unless otherwise noted in the bylaws).

The consensus model shall use the following ground rules:

1. Participants should not speak out of turn. The facilitator will recognize hands in the order in which they were raised. Those who have not spoken on an issue will be given the option to do so before anyone speaks a second time.
2. Comments should be brief, respectful, and relevant to the topic being discussed. Participants should avoid repetition and focus on closure.
3. The facilitator shall put time limits on the discussion and choose a timekeeper. The time for discussion can be extended by group consensus.
4. Participants should accept decisions with which they can live to avoid debating minutia.
5. When appropriate, the facilitator may call a break in the meeting to allow the person blocking consensus and the person initiating the motion to try to work out an alternative together.
6. Everyone is equal.
7. Derogatory personal comments are inappropriate.
8. In groups of 20 or more, the decision-making process uses a modified form of consensus. An individual who blocks consensus must still offer an alternative. One alternative may be a suggestion to use Robert's Rules of Order to resolve the issue under consideration. If the group (less the block) rejects the alternative, the group may then resolve to override the block for a "modified consensus minus one." If two individuals block consensus, the standard form of consensus shall be used.

It is a good idea for someone to read these rules aloud at the beginning of a meeting, especially when new people are present. All Board members should receive training in these rules at the Board retreat.

BOARD OF DIRECTORS MEETING

May 5, 2021
Produced Remotely

MINUTES

ITEMS

1. Standing Items

I. **Welcome, Check In, and Land Acknowledgement**

- A. Called to Order at: 7:03 PM
- B. Welcome: Carolyn Wysinger
- C. Land Acknowledgement read by Nguyen Pham

II. **Attendance:**

- A. Present: Carolyn Wysinger (President), Suzanne Ford (Vice President), Anjali Rimi (Treasurer), Nguyen Pham (Secretary), Bivett Brackett, Tujuan Harrison, Elizabeth Lanyon, Diana Oliva, Manuel Perez, Joshua Smith
- B. Apologies:
- C. Not Present:
- D. Quorum Attained: 7:05 PM

III. **Appointment of Timekeeper, Vibe Watcher, and Stack Monitor**

- A. Timekeeper: Joshua Smith
- B. Vibe Watcher: Elizabeth Lanyon
- C. Stack Monitor: Rachel Jacob Barnett

IV. **Read Mission Statement and Financial Protocol**

- A. Mission Statement read by Manuel Perez
- B. Financial Protocol read by Anjali Rimi

V. **Approval of Agenda**

Elizabeth Lanyon moves to approve agenda, Joshua Smith seconds. Motion carries unanimously.

- A. Timestamp: 7:09 PM

VI. **Approval of Minutes**

Elizabeth Lanyon moves to approve April 2021 minutes, Anjali Rimi seconds. Motion carries with one abstention from Joshua Smith.

- A. Timestamp: 7:11 PM

VII. **Announcements**

Elizabeth: NCLR's virtual, free gala, Sat, May 8th, 6 PM; <https://app.mobilecause.com/e/p40jjw?vid=ipfyy>

Nguyen: QTAPI Week, closing rally in parking lot behind Walgreen's/Castro/18th. 11 AM-4 PM, Sat., May 29th.

Anjali: Drive for aid to India, save Indian trans lives – food, PPEs. Help raise awareness and educate against hate. <https://gofund.me/7dddee66>

VIII. **Reports**

- A. **President** – No Report
- B. **Vice President** – No Report
- C. **Treasurer** – Needs to connect with Fred (ED) to get updates, financial reports in packet.
- D. **Secretary** – QTAPI Week (see above) SF Pride in partnership with a small coalition – GAPA, The Prism Foundation, Parivar. Encourage any and all to join us.

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E. Executive Director (Fred) –

- Staff has been very busy preparing for Pride month, yellow tier tomorrow will change parameters and expectations. Office not yet open, some Staff vaccinated, opening is not a priority at this time.
- Shifting from planning and preparing to executing for Oracle Park movie night. Some additional temp staff being hired. Trying to infuse with the spirit of the Parade, collaboration with Frameline, should be exciting, surprises. Ticket sales delayed until May 10th, coordinating with all partners and their roles to organize. Peter handling PR and doing a heavy lift, good job. *In The Heights*, fun and lots of music. Three special seatings: General - \$24.99, Club Level - \$44.99, On Field Experience - \$2,499 for up to 12 people. SF Giants have been great partners. Movie studios helping share the PR word with their marketing.
- Grand Marshal full slate announcement coming out shortly.
- AAACC planning Juneteenth event, more to come when details are available.
- Pride Expo cancelled for financial reasons – revenue not up to expenses. Will announce to public soon, and mention our October street fair plans, too.
- Asked to make a statement at the Chinese Cultural Center gala, support and congratulations on our recent event with them.
- Audit is continuing, mid- to late May possible finish.
- Imani Rupert-Gordon SF Pride 365 podcast coming up, Openhouse podcast, too.
- SF Pride 365 will focus on GMs during May.
- A lot of people ask about a virtual celebration, trying to emphasize new SF Pride 365 format.
- Attained a CA Relief Grant.
- Rainbow flags going up by June 1st.
- Pink Triangle illumination, who we fiscally sponsor, will be on for all month — starting June 1st.
- Communicating with Dyke March and Trans March about their plans.
- Working with TurnOut again, for all our volunteer management needs.
- Make a donation to SF Pride!
- Questions and Comments
 - **Anjali:** How are you feeling?
 - **Fred:** Excited, a bit outside of our comfort level, applying usual skills to new challenges, encouraged.
 - **Anjali:** Having a disability, what is the framework of SF Pride 365, how are we being equitable?
 - **Fred:** Forefront and centering BIPOC voices, trans voices, marginalized voices.
 - **Rachel:** Adding comment, agree that is what we are doing, can speak offline with folks and be completely open, we use our program to amplify and center.
 - **Josh:** Looking forward to seeing our messaging strategy, how it transitions to Movie Night. CAB can play a role, in terms of fundraising. Check the CEO of Burning Man's messaging re canceling their event for ideas.
 - **Fred:** Team is working on a messaging document for the Board, others, to be able to answer, should be done by the weekend. Board will get tickets to distribute to the community, ticket manager Jordan will be in touch.
 - **Manuel:** Answered questions for low cost/no cost, can we streamline the responses to people who ask how they can get one. How many will we get?
 - **Fred:** It's a lot. 30 per night (confirmed by Rachel).
 - **Manuel:** Are we going to decide the process? Can be answered later... move on to other questions.
 - **Suzanne:** Mayor's flag raising, any info?
 - **Fred:** Is planned, hasn't gotten anything yet, we can reach out.
 - **Carolyn:** Recap of last year's non-event, confirmed Mayor's Office said yes to one.
 - **Suzanne:** Have the movie studios released the films yet?
 - **Fred:** Yes, both movies are solid, managing being done by Frameline, but yes, both are confirmed.

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- **Peter:** Want to reiterate to Anjali's chat equity question, proud that since having come on we center that, as far as media, we haven't looked past June, so we can focus on the GMs and make sure they are adequately represented in the absence of a Parade, many are trans POC. July and beyond, would love to work with you (Anjali) to expand our view beyond SF and the Bay Area.
- **Anjali:** Have we have decided how to distribute the tickets?
 - **Fred:** That goes right back to the you, the Board to decide. Not a staff driven decision.
- **Anjali:** During Budget meeting, some of the tickets can go to disparate groups.
 - **Fred:** Suggested you can regard some of our Community Partners for tickets, we can give you a list.
 - **Carolyn:** Board has not had that conversation yet, waiting for more info, but we will be having it.
 - **Anjali:** We can decide how many we need, maybe we only need 2 and not 10...
- **Josh:** Day-of event tickets? Any walk-up tickets?
 - **Fred:** No, only pre-sales.
- **Josh:** Any consideration for walk-up, "you look fabulous" wave-ins?
 - **Fred:** That is being discussed.

F. Board Committee Reports:

1. Policies and Procedures: Manuel Perez

- **Manuel:** Feedback or questions on four sections posted for review?
 - **Josh:** When are the links going out?
 - **Manuel:** Committee work links, can send them out separately. Links for tonight's review sent out by Nguyen before meeting. Will entertain a motion for suggested changes by P&P to be approved.
- * At 7:56pm, Carolyn Wysinger moves to approve changes to P&P that have been recommended, Nguyen Pham seconds. Motion carries with two abstentions from Suzanne Ford and Anjali Rimi.
 - **Manuel:** Need more Board members to join the team, not comfortable making recommendations as one of two on the committee. Need more to stay on track, better transparency.
 - Additional commentary: Carolyn added her support for more joining; Fred affirmed Manuel does deep dives on all this. Elizabeth asked when meetings occur; Manuel talked about Tuesdays and possibly changing that when more join. Elizabeth said she would join. Josh made another pitch for one more to join, Carolyn agreed – Suzanne volunteered. Manuel will make sure all the heavy lifting is done in advance.

2. Community Affairs: Joshua Smith

- **Josh:** Moving ahead with meeting speakers, asked if May speakers have been confirmed. Lady Diana will reach out to Fred with a fun event – might highlight Grand Marshals. July will be wrap-up time, working on mini-survey for post-event. We will be meeting to discuss a larger campaign for summer roll-out. Looking forward to org/event FAQs. Marsha confirmed the twins (Melonie and Melorra) for the May Member Meeting.
- * At 8:08pm, Suzanne Ford moves to add 10 minutes, Elizabeth Lanyon seconds. Motion carries unanimously.

3. Audit: Nguyen Pham

- **Nguyen:** Same as last month. Draft audit for review expected this or next month.

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4. Development: Elizabeth Lanyon
 - **Elizabeth:** Goal is to push sales for Pride Movie Night, coming from RJB. Then pivot to golf tourney fundraiser.
 - **Suzanne:** Golf tourney fundraiser expanding to two days, October 9-10, with Friday night at Beaux – awarding first LGBTQ award in golf. Board will work that night, giving Staff time off. Saturday will include Fleming Park in addition to TPC Harding Park, increasing golf holes. U.S. Women’s Open going to include something in June for Pride Day, at the Olympic Club. Then, also at the Olympic Club this coming Monday there will be likely the first time a trans woman will be at an event there representing SF Pride and the Development Committee.
 - **Nguyen:** Though this event is not until October, it is still part of our synchronous efforts in addition to June. We’re mission driven. Efforts are seen, acknowledged, and loved.
 - **Suzanne:** Prism, the PGA ERG, invited us in, and we are going to assist with diversity training for all their parks.
5. Budget and Finance: Anjali Rimi
 - **Anjali:** No additional report, provided info in Treasurer’s report.

2. Old Business

- A. None

3. New Business

- A. 2021 Grand Marshals Announcement
 - **Marsha:** Fred covered it in mostly in his report. You all know who you voted for! News is still embargoed until press release is done. Delay due to tie for Lifetime Achievement and needing to get acceptance and media info from them.

4. Public Comment

No public comment

5. In Memoriam

- A. 386,000 COVID-19 deaths, including 186 trans folx as well as Anjali Rimi’s 49-year-old cousin and 72-year-old aunt
- B. Tiara Banks
- C. Jahaira DeAlto
- D. Sherry Dowd
- E. Remy Fennell
- F. Mikayla Miller
- G. Iris Santos
- H. Natalia Smut
- I. C.V. Surendran
- J. Tiffany Thomas
- K. Keri Washington

6. Adjournment

Time stamp: 8:27 PM

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of May 31, 2021

	<u>May 31, 21</u>
ASSETS	
Current Assets	
Checking/Savings	
0101 - Wells Fargo Bank Checking	
0101 - Wells Fargo Bank Checking - Unrestricted Funds	16,086.33
0101A - Restricted Funds	
0101AGR - Howard Grayson LGBT	853.01
0101ALA - Latin Stage	520.35
0101API - Pink Triangle	56,919.43
0101ASI - Sistahs Steppin	818.31
0101ASO - Soul of Pride	6,282.31
Total 0101A - Restricted Funds	<u>65,393.41</u>
Total 0101 - Wells Fargo Bank Checking	81,479.74
0102 - WellsFargo MarketRate (Reserve)	600,408.85
0104 - WellsFargo Bank Savings	26,544.11
0113 - Petty Cash Account	55.23
Total Checking/Savings	<u>708,487.93</u>
Accounts Receivable	
0115 - Accounts Receivable (General)	19,500.00
Total Accounts Receivable	<u>19,500.00</u>
Total Current Assets	727,987.93
Fixed Assets	
0140 - FURNITURE & EQUIPMENT	
0140a - Furniture & Equipment	4,999.51
0141 - Accumulated Depreciation	-4,999.51
Total 0140 - FURNITURE & EQUIPMENT	<u>0.00</u>
Total Fixed Assets	0.00
Other Assets	
0189 - TRADEMARKS	
0189A - Trademarks	60,610.96
0189B - Accumulated Amortization	-57,510.96
Total 0189 - TRADEMARKS	<u>3,100.00</u>
0195 - Other Deposits	95,710.59
Total Other Assets	<u>98,810.59</u>
TOTAL ASSETS	<u><u>826,798.52</u></u>
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
0240 - Corporate card	5,306.15

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Balance Sheet

As of May 31, 2021

	<u>May 31, 21</u>
0250L - Payroll Taxes Due Payable	-2,957.90
0255L - Vacation Time Account Payable	14,943.82
Total Other Current Liabilities	<u>17,292.07</u>
Total Current Liabilities	<u>17,292.07</u>
Total Liabilities	17,292.07
Equity	
3000 - Opening Bal Equity	81,844.00
3100 - Temp Restricted Net Assets (TRN)	344,875.00
3800.1 - NetAssetsReleased, UnRestrict	425,490.00
3800.4 - NetAssetsReleased, TempRestrict	-425,490.00
3900 - Retained Earnings	916,344.32
Net Income	-533,556.87
Total Equity	<u>809,506.45</u>
TOTAL LIABILITIES & EQUITY	<u><u>826,798.52</u></u>

5:20 PM

06/01/21

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Statement of Cash Flows
May 2021

	<u>May 21</u>
OPERATING ACTIVITIES	
Net Income	-62,324.69
Adjustments to reconcile Net Income	
to net cash provided by operations:	
0240 · Corporate card	5,306.15
0250L · Payroll Taxes Due Payable	3,179.88
Net cash provided by Operating Activities	<u>-53,838.66</u>
Net cash increase for period	-53,838.66
Cash at beginning of period	<u>762,326.59</u>
Cash at end of period	<u><u>708,487.93</u></u>

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2020 through May 2021

	<u>May 2021</u>	<u>Oct 2020- May 2021</u>
Ordinary Income/Expense		
Income		
0402 · Membership Income	1,240.00	2,990.50
0414 · Donations (Individual) Income	2,445.94	7,809.19
0417 · Corporate Sponsorship Income	51,375.00	51,375.00
0421 · Interest Income	5.33	41.66
0424 · Other Income		
0424PT · Pink Triangle	32,411.69	32,411.69
Total 0424 · Other Income	<u>32,411.69</u>	<u>32,411.69</u>
0430 · Grants For the Arts		
0430A · Pride - Grants for the Arts	0.00	50,000.00
Total 0430 · Grants For the Arts	<u>0.00</u>	<u>50,000.00</u>
0435 · Other Grants Income	0.00	62,500.00
0490 · Fundraising - General	0.00	45,197.18
4900 · Fiscal Sponsee Income		
4900.40 · Grants	0.00	10,000.00
4900.49 · Fundraising	0.00	5,000.00
Total 4900 · Fiscal Sponsee Income	<u>0.00</u>	<u>15,000.00</u>
Total Income	<u>87,477.96</u>	<u>267,325.22</u>
Gross Profit	87,477.96	267,325.22
Expense		
0600 · Advertising (Administrative)	0.00	466.52
0602 · Bank Fees	1,524.12	2,331.75
0603 · Utilities and Maintenance		
0603C · Cleaning & General Maintenance	1,091.82	8,911.01
0603U · Utilities	0.00	981.98
Total 0603 · Utilities and Maintenance	<u>1,091.82</u>	<u>9,892.99</u>
0604 · Messenger Expense	0.00	64.00
0605 · Membership Dues Expense	0.00	120.00
0606 · Insurance Expense	329.75	7,048.76
0607 · Postage Expense	0.00	1,116.06
0608 · Copying/Printing Expense	16.95	130.69
0609 · Office Supplies Expense	394.32	2,870.70
0610 · Accounting/Auditing Expense	2,000.00	22,912.50
0612 · Other Supplies	0.00	265.00
0613 · Employee Benefits Expense		
0613M · Medical/Dental Benefits	4,642.39	35,388.83
Total 0613 · Employee Benefits Expense	<u>4,642.39</u>	<u>35,388.83</u>
0614 · Equipment Rental Expense	215.02	1,824.69
0615 · Rent (Office) Expense	8,957.57	71,660.56
0616 · Rent (Non-Office Space) Exp.	63,640.00	74,929.88
0618 · Equipment Repair & Maintenance	357.30	1,164.04

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.

Profit & Loss

October 2020 through May 2021

	<u>May 2021</u>	<u>Oct 2020- May 2021</u>
0619 · Contracted Services	12,375.00	154,675.00
0620 · Contractors	1,600.00	33,191.00
0622 · Payroll Taxes	3,377.18	23,486.97
0623 · Travel Expense	0.00	43.82
0625 · Telephone Expense	461.28	3,651.68
0626 · Payroll Expense		
0626A · Payroll expense	44,145.82	307,017.51
Total 0626 · Payroll Expense	<u>44,145.82</u>	<u>307,017.51</u>
0627 · Permit Costs	0.00	5,971.48
0628 · Community Partners Grants		
0628B · Grants from Board	0.00	1,750.00
Total 0628 · Community Partners Grants	<u>0.00</u>	<u>1,750.00</u>
0629 · Educational Development Exp.	0.00	349.00
0631 · Media/PR Expense	1,200.00	8,774.40
0632 · Volunteer/Staff Recognition Exp	0.00	536.59
0635 · Legal Expense	0.00	20.00
0655 · Data Management Expense	3,474.13	15,672.98
0656 · HR Expense	0.00	6.00
0660 · Fundraising Expense	0.00	4,063.69
6700 · Reallocation Expenses	0.00	5,000.00
6800 · Fiscal Sponsee Expenses		
6800.01 · Advertising	0.00	700.00
6800.19 · Contracted Services	0.00	3,500.00
6800.24 · Entertainer/Speaker Expense	0.00	285.00
Total 6800 · Fiscal Sponsee Expenses	<u>0.00</u>	<u>4,485.00</u>
Total Expense	<u>149,802.65</u>	<u>800,882.09</u>
Net Ordinary Income	<u>-62,324.69</u>	<u>-533,556.87</u>
Net Income	<u><u>-62,324.69</u></u>	<u><u>-533,556.87</u></u>

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2020 through May 2021

	Oct '20 - May 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
0402 · Membership Income	2,990.50	7,000.00	-4,009.50	42.7%
0414 · Donations (Individual) Income	7,809.19	30,000.00	-22,190.81	26.0%
0416 · Barrel Donations Income				
0416P · Pride - Barrel Donations	0.00	1,000.00	-1,000.00	0.0%
Total 0416 · Barrel Donations Income	0.00	1,000.00	-1,000.00	0.0%
0417 · Corporate Sponsorship Income	51,375.00	1,500,000.00	-1,448,625.00	3.4%
0421 · Interest Income	41.66	50.00	-8.34	83.3%
0424 · Other Income				
0424O · Official Events Calendar List	0.00	500.00	-500.00	0.0%
0424PP · Pride Pass	0.00	5,000.00	-5,000.00	0.0%
0424PT · Pink Triangle	32,411.69			
Total 0424 · Other Income	32,411.69	5,500.00	26,911.69	589.3%
0430 · Grants For the Arts				
0430A · Pride - Grants for the Arts	50,000.00	50,000.00	0.00	100.0%
Total 0430 · Grants For the Arts	50,000.00	50,000.00	0.00	100.0%
0435 · Other Grants Income	62,500.00	87,500.00	-25,000.00	71.4%
0441 · Other Ticket Sales	0.00	617,000.00	-617,000.00	0.0%
0450 · Merchandise Sales	0.00	5,000.00	-5,000.00	0.0%
0490 · Fundraising - General	45,197.18	90,000.00	-44,802.82	50.2%
0495 · Management Fees Income	0.00	150.00	-150.00	0.0%
4900 · Fiscal Sponsee Income				
4900.40 · Grants	10,000.00			
4900.49 · Fundraising	5,000.00			
Total 4900 · Fiscal Sponsee Income	15,000.00			
Total Income	267,325.22	2,393,200.00	-2,125,874.78	11.2%
Gross Profit	267,325.22	2,393,200.00	-2,125,874.78	11.2%
Expense				
0600 · Advertising (Administrative)	466.52	100.00	366.52	466.5%
0601 · Advertising (Event)	0.00	10,000.00	-10,000.00	0.0%
0602 · Bank Fees	2,331.75	20,000.00	-17,668.25	11.7%
0603 · Utilities and Maintenance				
0603C · Cleaning & General Maintenance	8,911.01	12,000.00	-3,088.99	74.3%
0603U · Utilities	981.98	2,000.00	-1,018.02	49.1%
Total 0603 · Utilities and Maintenance	9,892.99	14,000.00	-4,107.01	70.7%

5:24 PM

06/01/21

Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc. Profit & Loss Budget vs. Actual October 2020 through May 2021

	Oct '20 - May 21	Budget	\$ Over Budget	% of Budget
0604 · Messenger Expense	64.00	100.00	-36.00	64.0%
0605 · Membership Dues Expense	120.00	1,400.00	-1,280.00	8.6%
0606 · Insurance Expense	7,048.76	84,000.00	-76,951.24	8.4%
0607 · Postage Expense	1,116.06	2,000.00	-883.94	55.8%
0608 · Copying/Printing Expense	130.69	7,450.00	-7,319.31	1.8%
0609 · Office Supplies Expense	2,870.70	2,000.00	870.70	143.5%
0610 · Accounting/Auditing Expense	22,912.50	40,000.00	-17,087.50	57.3%
0612 · Other Supplies	265.00	15,300.00	-15,035.00	1.7%
0613 · Employee Benefits Expense				
0613M · Medical/Dental Benefits	35,388.83	60,000.00	-24,611.17	59.0%
Total 0613 · Employee Benefits Expense	35,388.83	60,000.00	-24,611.17	59.0%
0614 · Equipment Rental Expense	1,824.69	177,800.00	-175,975.31	1.0%
0615 · Rent (Office) Expense	71,660.56	105,000.00	-33,339.44	68.2%
0616 · Rent (Non-Office Space) Exp.	74,929.88	276,000.00	-201,070.12	27.1%
0617 · Clean-Up Costs (Event)	0.00	50,000.00	-50,000.00	0.0%
0618 · Equipment Repair & Maintenance	1,164.04	2,100.00	-935.96	55.4%
0619 · Contracted Services	154,675.00	287,000.00	-132,325.00	53.9%
0620 · Contractors	33,191.00	71,000.00	-37,809.00	46.7%
0621 · ASL Interpreter/ADA Compliance	0.00	3,000.00	-3,000.00	0.0%
0622 · Payroll Taxes	23,486.97	36,000.00	-12,513.03	65.2%
0623 · Travel Expense	43.82	1,500.00	-1,456.18	2.9%
0624 · Entertainer/Speaker Expense				
0624M · Main Stage	0.00	12,000.00	-12,000.00	0.0%
0624S · Community Stages and Venues	0.00	3,000.00	-3,000.00	0.0%
0624T · Other Venues	0.00	5,000.00	-5,000.00	0.0%
Total 0624 · Entertainer/Speaker Expense	0.00	20,000.00	-20,000.00	0.0%
0625 · Telephone Expense	3,651.68	5,500.00	-1,848.32	66.4%
0626 · Payroll Expense				
0626A · Payroll expense	307,017.51	465,000.00	-157,982.49	66.0%
Total 0626 · Payroll Expense	307,017.51	465,000.00	-157,982.49	66.0%
0627 · Permit Costs	5,971.48	9,000.00	-3,028.52	66.3%
0628 · Community Partners Grants				
0628B · Grants from Board	1,750.00	5,000.00	-3,250.00	35.0%
0628P · Grants to Partners	0.00	9,500.00	-9,500.00	0.0%
0628W · Grants to Dykes on Bikes	0.00	500.00	-500.00	0.0%
Total 0628 · Community Partners Grants	1,750.00	15,000.00	-13,250.00	11.7%
0629 · Educational Development Exp.	349.00	300.00	49.00	116.3%
0630 · Food Expense	0.00	7,000.00	-7,000.00	0.0%
0631 · Media/PR Expense	8,774.40	16,500.00	-7,725.60	53.2%
0632 · Volunteer/Staff Recognition Exp	536.59	1,000.00	-463.41	53.7%
0633 · Security Costs	0.00	15,000.00	-15,000.00	0.0%
0635 · Legal Expense	20.00	25,000.00	-24,980.00	0.1%
0637 · Police/Traffic Control Expense	0.00	25,000.00	-25,000.00	0.0%
0640 · Sales Tax Expense/Other Taxes	0.00	20,000.00	-20,000.00	0.0%

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06/01/21

Accrual Basis

SF Lesbian Gay Bisexual Transgender Pride CC, Inc.
Profit & Loss Budget vs. Actual
October 2020 through May 2021

	Oct '20 - May 21	Budget	\$ Over Budget	% of Budget
0644 · Sound Expenses				
0644S · Sound Expense	0.00	30,000.00	-30,000.00	0.0%
Total 0644 · Sound Expenses	0.00	30,000.00	-30,000.00	0.0%
0645 · Signage Expense	0.00	6,000.00	-6,000.00	0.0%
0655 · Data Management Expense	15,672.98	26,200.00	-10,527.02	59.8%
0656 · HR Expense	6.00			
0660 · Fundraising Expense	4,063.69	25,500.00	-21,436.31	15.9%
6700 · Reallocation Expenses	5,000.00	10,000.00	-5,000.00	50.0%
6800 · Fiscal Sponsee Expenses				
6800.01 · Advertising	700.00			
6800.19 · Contracted Services	3,500.00			
6800.24 · Entertainer/Speaker Expense	285.00			
Total 6800 · Fiscal Sponsee Expenses	4,485.00			
6999 · Uncategorized Expenses	0.00	400,000.00	-400,000.00	0.0%
Total Expense	800,882.09	2,387,750.00	-1,586,867.91	33.5%
Net Ordinary Income	-533,556.87	5,450.00	-539,006.87	-9,790.0%
Net Income	-533,556.87	5,450.00	-539,006.87	-9,790.0%